10 Telephony Boards Answer Any Call

SEPTEMBER 1996

BYTE

the global authority for computing technology

Cyrix 6x86 vs. 200-MHz Pentium

PrintGear Powers NEC's Radical Laser Printer

The New OS/2 Listens

NO-WAIT WEB!

FAT PIPES to the RESCUE

- Cable Guy Does Data
- Cheap Megabit Phone Lines

plus:

- How to Write Quality Software
- Data, Voice, and Video Come Together

NEWS: Best of PC Expo ... Adobe Type Manager Deluxe

www.byte.com

North America

09>

0 74470 02662 4

$2.00 U.S.A./$2.50 IN CANADA

A Publication of The McGraw-Hill Companies/0360-5280

SUPERIOR SOLUTIONS BY DESIGN

Any PC maker can claim to offer a solution that covers your needs. But at Micron Electronics, we prefer to let our history and our products speak for themselves. We think you'll agree, it's an impressive story.

Superior Technology—A Micron Tradition

Micron builds PCs with a legacy of excellence. Our manufacturing processes grew out of nearly two decades in the semiconductor business, where precision is measured in millionths of an inch and quality in parts per million. We've built strategic relationships with companies like Intel, Microsoft and Novell. From this solid background, we're forging unbeatable systems you can count on today and tomorrow. Best of all, we just doubled our memory and added powerful enhancements to several of our systems (see configurations). This industry-leading approach gives you a vast increase in system capacity at bargain prices.

Award-Winning Products

In the past two years, leading industry publications have applauded Micron PCs with more than 140 awards for product performance, customer service and support. This includes *PC Magazine*'s Best Products and Editors' Choice awards in several categories. Add more than 40 *PC World* Best Buy awards and you've got an impressive technology hall of fame.

Recognized Service and Reliability

After your purchase, the story continues. Just ask *PC Magazine* readers. They bestowed on us the coveted Readers' Choice for Customer Service and Reliability in 1994 and 1995. And *PC World* recently awarded us first-tier status along with the likes of Apple, Compaq, Digital and HP. Pretty good company, wouldn't you say?

Micron Power℠ Warranty—An Industry First

We support our reliability promise with the industry-leading Micron Power warranty*. It backs the microprocessor and main memory for five years, an industry first. Add a three-year, parts-only system warranty and a 30-day money-back guarantee, and you can rest assured that you're in good hands.

RELIABILITY RANKING

1ST TIER

APPLE | COMPAQ | MICRON | DIGITAL | HEWLETT PACKARD

2ND TIER

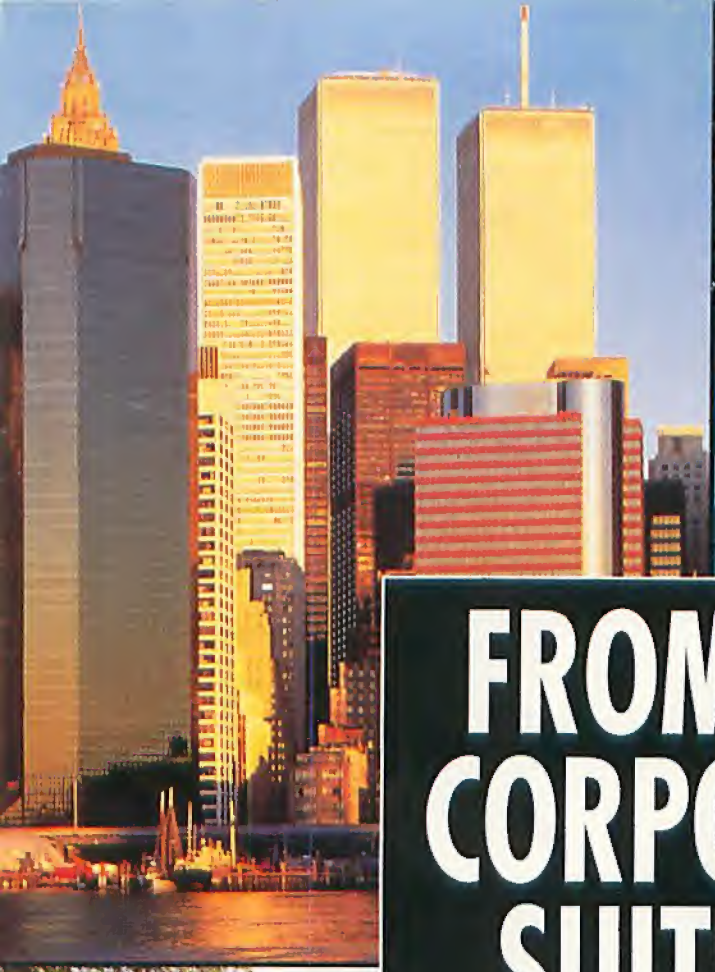
AST | DELL | IBM | NEC

3RD TIER

ACER | GATEWAY 2000 | PACKARD BELL

Source: PC World Reliability & Service Monitor, May 20 - November 20, 1995

Circle 122 on Inquiry Card.



FROM THE CORPORATE SUITE TO THE HOME OFFICE...

Millennia™ P166

- Intel 166MHz Pentium® processor
- 512KB pipeline burst cache, flash BIOS
- 8X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- **PCI 64-bit 3D video, MPEG, 4MB EDO**
- Tool-free minitower or desktop
- Microsoft® Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus! CD
- 5-year/3-year Micron Power™ warranty*

- 16MB EDO RAM • 1.2GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

$1,999 Business lease $68/month

- 32MB EDO RAM • 2.1GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office Pro 95 & Bookshelf® 95 CDs

$2,399 Business lease $82/month

- 64MB EDO RAM • 3.1GB EIDE hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office Pro 95 & Bookshelf 95 CDs

$3,149 Business lease $107/month

- With 133MHz Pentium processor.....subtract $200
- With 200MHz Pentium processor.....add $100

Millennia P200 Plus

- Intel 200MHz Pentium processor
- 512KB pipeline burst cache, flash BIOS
- PCI 32-bit Ultra SCSI Fast-20 controller
- 8X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- **PCI 64-bit 3D video, MPEG, 4MB EDO**
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows 95 & MS Plus! CD
- 5-year/3-year Micron Power warranty*

- 16MB EDO RAM • 1GB Fast SCSI-2 hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

$2,499 Business lease $85/month

- 32MB EDO RAM • 2GB Fast SCSI-2 hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office Pro 95 & Bookshelf 95 CDs

$3,199 Business lease $109/month

- 64MB EDO RAM • 4GB Fast SCSI-2 hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office Pro 95 & Bookshelf 95 CDs

$4,249 Business lease $145/month

- With 166MHz Pentium processor.....subtract $100

Millennia Pro200

- Intel 200MHz Pentium® Pro processor
- 256KB internal cache, flash BIOS
- 8X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- **PCI 64-bit 3D video, MPEG, 4MB EDO**
- Tool-free minitower or desktop
- Microsoft® Mouse, 104-key keyboard
- Microsoft Windows NT® Workstation CD or Windows® 95 & MS® Plus! CD
- 5-year/3-year Micron Power™ warranty*

- 16MB EDO RAM • 1.2GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

$2,399 Business lease $82/month

- 32MB EDO RAM • 2.1GB EIDE hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office Pro 95 & Bookshelf® 95 CDs

$3,049 Business lease $104/month

Designed for Microsoft® Windows®95

MICROSOFT WINDOWS NT READY TO RUN

Millennia Pro200 Plus

- Intel 200MHz Pentium Pro processor
- 256KB internal cache, flash BIOS
- PCI 32-bit Ultra SCSI Fast-20 controller
- 8X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- **PCI 64-bit 3D video, MPEG, 4MB EDO**
- Tool-free mini-tower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows NT® Workstation CD or Windows 95 & MS Plus! CD
- Microsoft Office Pro 95 & Bookshelf 95 CDs
- 5-year/3-year Micron Power warranty*

- 32MB EDO RAM • 2GB Fast SCSI-2 hard drive
- 15" Micron 15FGx, .28dp (13.7" display)

$3,499 Business lease $119/month

- 64MB EDO RAM • 4GB Fast SCSI-2 hard drive
- 17" Micron 17FGx, .26dp (15.8" display)

$4,549 Business lease $155/month

- 128MB EDO RAM • 9GB Fast SCSI-2 hard drive
- 21" Micron 21FGx, .26dp (20.0" display)

$7,649 Business lease $260/month

Home MPC™ P133

- Intel 133MHz Pentium® processor
- 256KB pipeline burst cache, flash BIOS
- **16MB EDO RAM** • 1.2GB EIDE hard drive
- 8X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- 28.8 fax/modem, speakerphone, voice mail
- Microsoft® Phone telephony software
- Internet ready:
  Internet in a Box from CompuServe®/Spry
  Internet Explorer
- Prodigy®, America Online® & CompuServe trial memberships
- PCI 64-bit 3D video, MPEG, 2MB EDO
- 15" Micron 15FGx, .28dp (13.7" display)
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus! CD
- Quicken® Financial Pak includes: Quicken Deluxe 5.0; Quicken Financial Planner™; Quicken Parents' Guide to Money™; Quicken Family Lawyer™
- Microsoft Home Pak includes: Works 4.0 for Windows 95; Publisher Deluxe for Windows 95; Encarta® 96; Encarta 96 World Atlas; Music Central™ 96; Wine Guide; Arcade 1.0; Scenes–Sports Extremes Collection; Cinemania® 96; Julia Child Home Cooking; Best of Windows Entertainment Pack; CD Sampler (including Fury³ game demo)
- 5-year/3-year Micron Power™ warranty*

$1,999 net ready

- With 166MHz Pentium processor.....add $200

Home MPC P200

- Intel 200MHz Pentium processor
- 256KB pipeline burst cache, flash BIOS
- **32MB EDO RAM** • 2.1GB EIDE hard drive
- 8X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit 3D Wavetable stereo sound card
- Advent AV270 2x25 watt stereo speakers
- 28.8 fax/modem, speakerphone, voice mail
- Microsoft Phone telephony software
- Internet ready:
  Internet in a Box from CompuServe/Spry
  Internet Explorer
- Prodigy, America Online & CompuServe trial memberships
- PCI 64-bit 3D video, MPEG, 2MB EDO
- 15" Micron 15FGx, .28dp (13.7" display)
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows 95 & MS Plus! CD
- Microsoft Office Pro 95 & Bookshelf® 95 CDs
- Quicken Financial Pak includes: Quicken Deluxe 5.0; Quicken Financial Planner; Quicken Parents' Guide to Money; Quicken Family Lawyer
- Microsoft Home Pak includes: Works 4.0 for Windows 95; Publisher Deluxe for Windows 95; Encarta 96; Encarta 96 World Atlas; Music Central 96; Wine Guide; Arcade 1.0; Scenes–Sports Extremes Collection; Cinemania 96; Julia Child Home Cooking; Best of Windows Entertainment Pack; CD Sampler (including Fury³ game demo)
- 5-year/3-year Micron Power warranty*

$2,899 net ready

- With 166MHz Pentium processor.....subtract $100

Outstanding Performance—Don't Take Our Word for It. Talk is cheap when you're speaking for yourself. But when it's from the mouth of an industry expert, it carries weight. Here are a few of many examples of what they're saying about Micron™ PCs:

Micron Home MPC ". . . the fastest we've ever tested . . . as well as a marvelous family package . . . it wins our Top Rated award. . . ."—*Family PC*, May 1996

Micron Millennia "In short, Micron covers all the bases with this Best Buy."–*PC World*, March 1996

Micron PowerServer "This is definitely a best buy."–*Computer Shopper*, January 1996

Micron Millennia TransPort™ " . . . nearly a dead ringer for IBM's ThinkPad . . . but performs better and saves you about $2,500."–*PC Magazine*, April 1996

intel inside PENTIUM PRO PROCESSOR

intel inside pentium

Micron Power™ MPV™ Warranty & Support

- 5-year limited warranty on microprocessor and main memory
- 3-year limited parts-only system warranty
- 1-, 2- or 3-year optional on-site service agreement for all desktop systems
- 30 days of free Micron-supplied software support
- 30-day money-back policy
- 24-hour technical support

All sales are subject to Micron's terms and conditions of sale and standard limited warranties, which may vary for specific configurations. Copies of our limited warranties may be obtained on our web site or by calling Micron.

MICRON™ ELECTRONICS, INC.

International Sales 208-893-8970 | International Fax 208-893-7393 | Tollfree from Puerto Rico 800-708-1756 | Tollfree from Canada 800-708-1758 | Tollfree from Mexico 95-800-708-1755

900 E. Karcher Road, Nampa, ID 83687 • Mon-Fri 6am-10pm Sat 7am-5pm (MT) • International Sales Hours: Mon-Fri 6am-7pm (MT)
208-893-3434 • Fax 208-893-3424 • Purchase Order Fax 208-893-8992 • GSA Contract #GS35F4317D
• Technical Support Available 24 Hours A Day–7 Days A Week • Technical Support E-mail: techsupport.meic@micron.com

©1996 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice; prices do not include shipping and handling; 30-day money-back policy does not include return freight and original shipping/handling charges; applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. Intel, Intel Inside and Pentium are registered trademarks of the Intel Corporation. Microsoft, Windows and the Windows logo are registered trademarks and Windows NT is a trademark of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies.

BYTE MK/MI/LP/HCM-9609

800-362-7306

http://www.mei.micron.com

MICRON™ HAS YOU COVERED

PC MAGAZINE EDITORS' CHOICE
JUNE 25, 1996
MILLENNIA P133

PC MAGAZINE EDITORS' CHOICE
JUNE 25, 1996
MILLENNIA P166

In June 1996, The Micron Millennia™ P166 and Millennia P133 won two of three *PC Magazine* Editors' Choice awards.

NOW YOU GET TWICE THE MEMORY IN SELECTED SYSTEMS! (SEE CONFIGURATIONS)

INTRODUCING A FLIGHT OF THE IMAGINATION.

FULL-MOTION VIDEO
With Toshiba's Zoomed Video technology and a ZV PC Card, you get full-screen, full-motion video and MPEG support without sacrificing system performance.

12.1" COLOR DISPLAY
See the big picture. Measuring over a foot diagonally, this stunning active-matrix display features awesome 800 x 600 resolution providing plenty of room for viewing spreadsheets and other documents.

BUILT-IN 28.8Kbps MODEM
Exchange e-mail. Surf the net. Send a fax. A 28.8Kbps voice/fax modem makes it possible. Other telecom features include a speakerphone and answering machine.

32-BIT PCI ARCHITECTURE
Coupled with 16MB of high-speed EDO DRAM and 256KB of L2 cache, PCI architecture gives you maximum data throughput for faster system performance and peripheral response.

PENTIUM® PROCESSOR
Tecra's blazing 120MHz Pentium processor easily runs today's complex software. And at just 2.9v, it helps maximize battery life.

MODULAR 6X CD-ROM
A full 50% faster than quad-speed drives! Plus, SelectBay™ architecture lets you swap a CD-ROM drive with a modular floppy drive, or even a second hard drive.

INTRODUCING THE NEW TECRA™. Packed with cutting-edge technology, the newest Tecra has the power to make your ideas fly. You get a quick-thinking Pentium® processor, lightning-fast PCI architecture and a massive 1.3 billion byte hard drive. Plus, Tecra offers powerful multimedia with full-motion video, stereo sound and a 6X CD-ROM drive you can swap with a second hard drive. Top it all off with the expansion capabilities of the Desk Station V Plus, and you've got a notebook that will take you to new heights. For more information visit the Toshiba website at http://computers.toshiba.com, or for a dealer near you, call 1-800-457-7777.

Designed for Microsoft® Windows®95

intel inside pentium® PROCESSOR

©1996 Toshiba America Information Systems, Inc. All specifications and availability are subject to change. All products indicated by trademark symbols are trademarked and/or registered by their respective companies. Intel Inside and Pentium Processor Logos are trademarks of Intel Corporation.

COMPLETE WITH LANDING GEAR.

POWERFUL DOCKING

Who needs a desktop? The optional Desk Station V Plus unlocks a wealth of expansion capabilities with additional PC Card slots as well as PCI/ISA slots. The Desk Station also gives you a SelectBay™ for a modular CD-ROM drive or floppy drive, stereo speakers, and instant connection to your monitor, keyboard, printers and more. It's the ultimate landing gear for your notebook.

TECRA

500CDT
- 12.1" dia. color active-matrix TFT display, 800 x 600 resolution
- 6X CD-ROM

500CS
- 12.1" dia. color dual-scan DSTN display, 800 x 600 resolution
- Optional 6X CD-ROM

BOTH MODELS
- 120MHz (2.9v) Pentium® processor, 256KB L2 cache
- PCI system-bus architecture
- 16MB of EDO DRAM expandable to 144MB
- 1.3 billion byte (=1.26GB) removable hard drive
- Built-in 28.8Kbps voice/fax modem
- SelectBay™ supports 3.5" floppy drive, 6X CD-ROM or optional second hard drive
- HiQVideo™ PCI graphics controller, 2MB video memory
- 16-bit Sound Blaster® Pro compatible audio system with stereo speakers and microphone
- Supports two Type II or one Type III 16-bit PC Cards, ZV Cards or 32-bit CardBus Cards
- FIR (Fast Infrared) compliant front and back ports
- Lithium Ion battery
- Integrated AC adapter
- Optional Desk Station V Plus docking station
- Optional NoteDock™ II Enhanced Port Replicator
- Windows® 95 or Windows® for Workgroups
- 3-year limited warranty
- Toll-free technical support – 7 days a week, 24 hours a day

In Touch with Tomorrow

TOSHIBA

The World's Best Selling Portable Computers.

Circle 124 on Inquiry Card.

BYTE

September 1996, vol. 21, no. 9

COVER STORY

BREAK THE BANDWIDTH BARRIER

68

BY TOM R. HALFHILL

New technologies will deliver an unprecedented amount of speedy on-line bandwidth.

Barbarians at the Firewall
80NA3
By Deborah Kerr
If you think a firewall is all you need to protect your enterprise network from Internet intruders, you'd better think again.

STATE OF THE ART

Control Quality
82
By Edmund X. DeJesus
Maintaining software quality when developing client/server applications requires new tools—and new concepts.

When Good Enough Is Best
85
By Edward Yourdon
When designing client/server systems, "good enough" is best, says the software guru.

Developing Quality
93
By Charles D. Knutson
Advice on developing those scary distributed applications.

Testing, Testing
97
By Stephen R. Quinn and Muralidhar Sitaram
Simplify testing client/server applications with shrink-wrapped and custom tools.

SPECIAL REPORT

Convergence Strategies
123

Data's New Voice
129

Global Video Village
137

Forms Follow Function
153
By Peter Jerram
Electronic forms linked to Web front ends could help replace those zillion pieces of paper.

BITS

Cyrix 6x86 vs. Pentium 26
SSA Drives Arrive 28
Smarter Radar Detectors 28
BYTE's Best of PC Expo 30
New PowerMacs 34
Objects and the Web 36
Knuth on Code 40

INBOX

19
BYTE readers sound off on electric money, Internet commerce and privacy, programming for Intel's MMX, and praise the core of BYTE.

EDITORIAL

Smart, Fast, and Well Connected
14
By Mark Schlack

WEB PROJECT

Push Me, Pull You
117
By Jon Udell
How to combine e-mail push and Web pull with Next's WebObjects.

EVAL

Microsoft Catches Up with Netscape
41
By Rex Baldazo
Microsoft's latest Web browser matches Netscape Navigator feature for feature, plus adds some tricks all its own.

Adobe's Finally the Managing Type
42
By Russell Kay
Get unified font management on the Mac and Windows PCs with Adobe's new ATM 4.0.

Quality Printing, Fast and Cheap
47
By Robert L. Hummel
NEC's SuperScript 860 combines great features with Adobe PrintGear technology for good Windows performance in a low-cost laser printer.

You Talk, Warp Listens
48
By Barry Nance
Thanks to VoiceType technology, you can tell the new version of OS/2 where you want to go.

REVIEW

A High Five for the Latest LaserJet
167
By Robert S. Hummel
Hewlett-Packard's LaserJet 5 is an impressive workgroup/network printer.

COMPARISON

Powerhouse Pentium Pros
161
By Dave Rowell and Peter D. Varhol
We test the fastest Intel boxes on Earth: 200-MHz quad-Pentium Pro servers from ALR and Compaq.

LAB REPORT

LAB REPORT: HARDWARE
10 Multifunction Telephony Boards
104
By Maggi Bender, Dorothy Hudson, Jim Kane, and John McDonough
NSTL tests all-in-one boards that let you dial up, dial in, send faxes, browse on-line, and do voice mail.

LAB REPORT: SOFTWARE
Serving Up Data on the Web
112
By Mark Hettler
We take a close look at three Web-server programs designed to deliver database access to your browser.

POURNELLE

A Little Taste of Crow
169
By Jerry Pournelle
Jerry tracks down the real reason his new Cyrix machine crashed and finds an answer in an unexpected place.

TOYS

Wearable Pentium
228
By Dave Andrews
What Claudia Schiffer might wear while troubleshooting a nuclear reactor.

WHAT'S NEW

220
DeLorme's Map'n'Go makes an excellent traveling companion; Gateway's newest Pentium machine has more than just a zippy CPU.

SERVICE

Reader Service
Inquiry Reply Cards 128A-B, 212A-B

Index To Advertisers By
Alphabetical Order 212
Product Category 214
Editorial Index by Company 216

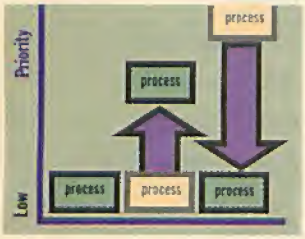
PROGRAM LISTINGS
FTP: ftp.byte.com

From BIX: Join "listings/frombyte96" and select the appropriate subarea (i.e., "sep96").

THE BYTE WEB SITE and THE VIRTUAL PRESS ROOM
www.byte.com

BYTE (ISSN 0360-5280) is published monthly by The McGraw-Hill Companies, Inc. U.S. subscriber rate $29.95 per year. In Canada and Mexico, $34.95 per year. European surface mail subscriptions $60, airmail $85. Non-European subscriptions, $60 surface mail or $85 airmail. All foreign subscriptions are payable in U.S. funds that can be drawn on a U.S. bank. Single copies $3.95 in the U.S., $4.95 in Canada. Executive, Editorial, Circulation, and Advertising Offices: One Phoenix Mill Lane, Peterborough, NH 03458. Periodicals postage and standard mail postage (in edition codes W5B, B5B, W5C, W5D, W5G, W5H) paid at Peterborough, NH/NY RCSC and additional mailing offices. Postage paid at Winnipeg, Manitoba. Canada Post International Publications Mail Product Sales Agreement No. 246492. Registered for GST as The McGraw-Hill Companies, Inc., GST #123075673. **Postmaster:** Send address changes and fulfillment questions to BYTE Subscriptions, P.O. Box 552, Hightstown, NJ 08520.
Printed in the United States of America.

CORE



OPERATING SYSTEMS

A Real OS for Real Time
51
By Vik Sohal and Mitch Bunnell
LynxOS provides a good, portable environment for embedded applications.

NETWORKS

The New and Improved Internet Protocol
55
By William Stallings
Additions to the Internet Protocol ensure future growth and new functions.

CPUs

How PrintGear Works
59
By Andrew Shaw
Adobe's custom processor implements a print architecture for high-performance, low-cost laser printers.

PROGRAMMING

Better Java Programming
63
By Peter Wayner
A look at how Java's dynamic linking mechanism operates, and how you can use it to write faster Java programs.

COVER IMAGE: CHIP SIMONS © 1996

CONTENTS BY PLATFORM

WINDOWS

Cyrix 6x86 Matches Pentium 26
We run preliminary benchmark tests on a new 150-MHz CPU.

SSA Products Deliver Better Storage. 28
Serial Storage Architecture devices have several advantages over UltraSCSI.

Compaq Notebook Named Best of PC Expo 30
The Armada 4100 morphs from a flyweight to a multimedia heavyweight.

Japanese PCs, Round Two 36
They're back. But this time, they've standardized on Intel CPUs and Windows 95.

Microsoft Catches Up with Netscape 41
The new Web browser showcases Windows technologies.

Adobe's Finally the Managing Type. . . . 42
ATM 4.0 is a good way to manage all your Type 1 and TrueType fonts.

Quality Printing, Fast and Cheap. 47
NEC's SuperScript 860 laser printer combines high performance and low price.

Serving Up Data on the Web 112
Three NT-based Internet servers from Microsoft, Oracle, and O'Reilly.

10 Multifunction Telephony Boards 104
The best Swiss Army knives of PC communications.

A High Five for the Latest LaserJet . 167
HP's newest laser printer is built for workgroups.

Powerhouse Pentium Pro Servers 161
Quad-Pentium Pro servers from ALR and Compaq provide rip-roaring database performance that's cost-effective.

Pournelle: A Little Taste of Crow 169
Troubled by system crashes, Jerry finds an explanation in an unlikely place.

OS/2

You Talk, Warp Listens . . 48
The newest version of Warp incorporates voice-recognition technology that lets you tell OS/2 where you want to go today. IBM is also throwing in Java, OpenDoc, and thousands of device drivers.

MACINTOSH

New Macs Feature Latest PowerPCs. 34
These just in: Apple's first dual-processor box and a 225-MHz tower from Power Computing.

Adobe's Finally the Managing Type. . . . 42
ATM Deluxe will offer serious font-management capability.

How PrintGear Works . . 59
Adobe's printing architecture and processor could be the brains of your next Mac printer.

A High Five for the Latest LaserJet . 167
HP's newest and best-yet LaserJet comes with PostScript and support for LocalTalk.

NETWORKS

Break the Bandwidth Barrier 68
Cable and ADSL modems use existing TV and telephone networks to deliver Ethernet-like throughput speeds.

When Good Enough Is Best 85
Software guru Ed Yourdon offers advice on building client/server applications.

Testing, Testing 97
Shrink-wrapped and custom tools simplify the testing of client/server applications.

Convergence Strategies 123
Any-to-any digital networks require new protocols and changes to the infrastructure.

Data's New Voice 129
The emerging all-digital network will integrate voice and data transmissions.

Global Video Village . . 137
Fiber will make digital video networks a practical reality. Until then, broadband technologies offer partial solutions.

Powerhouse Pentium Pro Servers 161
With four 200-MHz processors and a compelling server architecture, ALR and Compaq's quad-Pentium machines reach new performance levels.

A High Five for the Latest LaserJet . . . 167
Time for a new printer on your LAN? Check out HP's newest model for workgroups.

INTERNET

Microsoft Catches Up with Netscape 41
Internet Explorer 3.0 has some rough edges, but it supports in-place activation and incorporates VBScript.

The New and Improved Internet Protocol. 55
William Stallings explains enhancements that will allow IPv6 to support more addresses and new data types.

Better Java Programming 63
If you understand Java's mechanism that dynamically links with objects downloaded from the Internet, you can give your applets a speed kick.

Break the Bandwidth Barrier. 68
Broadband modems may give us faster Internet access, but things can still get clogged-up upstream.

Serving Up Data on the Web 112
We look at three Web-server programs designed to deliver database access to your browser.

Push Me, Pull You 117
Neat things you can do with Next's WebObjects.

Convergence Strategies 123
Is the Net the right foundation for global digital networking?

Forms Follow Function . 153
The Web and new software are changing the way businesses process electronic forms.

INDEX

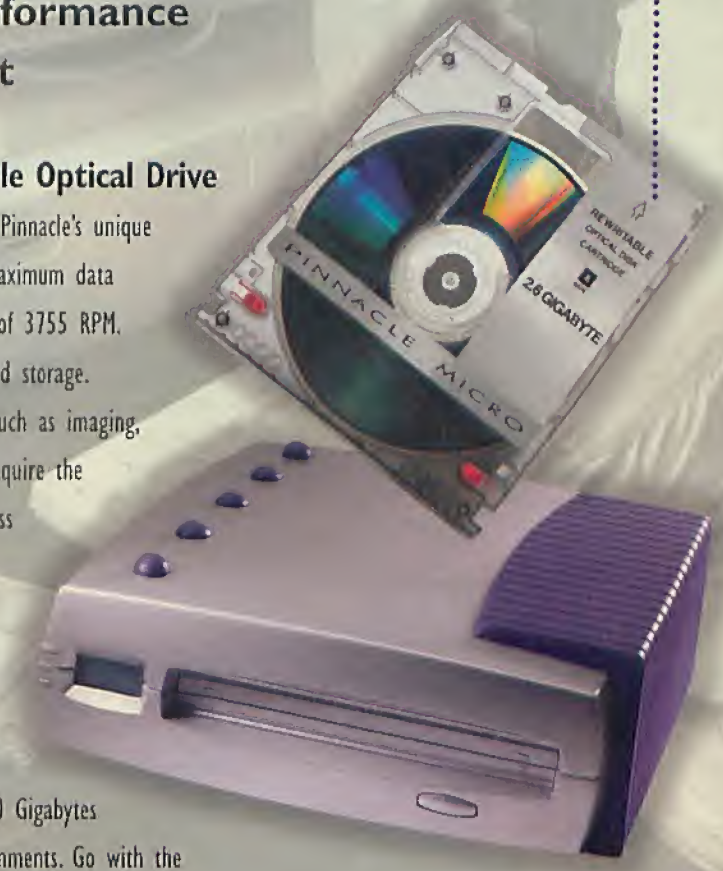
ADSL 68, 123, 137
ActiveX 41
ATM 123, 129, 137
Cable 68, 123, 137
CD-ROM 38, 169
Chips 26, 34, 59, 161, 169
Client/server 93, 97
Databases 27, 112
Digital subscriber line . . . 137
E-mail 117
Ethernet 169
Fonts 42
Forms, electronic 153
HTML 117
Hybrid fiber/coax 123
Internet 14, 34, 117, 123, 129, 137
IP 55, 123
ISDN 123, 129
Java 36, 48, 63
LMDS 137
Mobile computing . . . 30, 228
Modems 68, 104, 137
MMX 19
Multimedia 38
Networking 123, 129, 161
Objects 36, 117
Operating systems 48, 51
PCL 167
Perl 117
Programming . . 32, 40, 63, 97, 117, 123
Printers 47, 167
Printing technology 59
Real-time applications . . . 51
SONET 123, 129
SQL 112, 162
Serial Storage Architecture 28
Telephony 104, 129
Video networks 68, 137
Voice technology 38, 48
World Wide Web 32, 36, 112, 117, 123, 137, 153

And the WINNER *is...*

Pinnacle Micro's 2.6 GB Optical Storage System

MAY 1996 BYTE BEST REMOVABLE MEDIA DRIVES

- ✔ Best Overall Removable Media Drive
- ✔ Best High Performance
- ✔ Best Low Cost



Pinnacle's award-winning 2.6 GB Removable Optical Drive is only $1695 (MSRP) complete with one optical disk. Based on Pinnacle's unique optical technology, the Vertex™ boasts a 19 msec seek time, a maximum data rate up to 4.3 Megabytes per second, and a fast rotation speed of 3755 RPM. Vertex utilizes removable, high capacity optical media for unlimited storage. Fill up a disk, just pop in another. Data intensive applications such as imaging, networking, digital video/audio, graphics, and data archiving all require the optimum level of data integrity, portability, and fast random access to your information. Vertex can hold up to 2.6 Gigabytes of mass storage on a single cartridge that complies with industry standards for data interchangeability with other 2.6 GB optical drives. Each removable disk is only $119 (MSRP) and has an estimated shelf life up to 100 years! And now, Vertex-based optical library systems are available in capacities ranging from 40 Gigabytes to 2.5 Terabytes for on-line centralized storage in network environments. Go with the winning removable storage drive from Pinnacle Micro, the optical storage leader.

800-553-7070

The Pinnacle Micro logo is a registered trademark of Pinnacle Micro Inc.
All other trademarks are trademarks of their respective owners.

PINNACLE MICRO
THE OPTICAL STORAGE COMPANY

Tel: 714-789-3000 • Fax: 714-789-3150 • http://www.pinnaclemicro.com

Circle 125 on Inquiry Card (RESELLERS: 126).

Because bad power takes make sure new Back-UPS®

Back-UPS Office's compact design installs easily on desktop, floor, or mounts to wall. Its ninety-degree plug fits flush against the wall.

Integrates the Security of a Surge Suppressor with the Power of a UPS
Back-UPS Office provides enough outlets to protect your entire system. Six outlets guard your hardware with full time surge protection. Three of the six outlets provide instantaneous battery backup to keep your system from crashing in the event of a brownout or blackout.

Battery Replacement Warning Prevents Downtime
An LED signals when the Back-UPS Office's internal self-test finds the battery near the end of its life. You have 6-8 weeks replacement warning. Batteries typically last 3-6 years, and are user-replaceable.

Site-Wiring Fault Indicator
Without a proper ground, most surge protection is useless. Back-UPS Office alerts you to wiring problems such as missing ground and reversed polarity, two common wiring mistakes which otherwise would require an electrician's visit to diagnose.

PC World 20 Best Upgrades

APC products have won more awards for reliability than all other UPS vendors combined.

Copyright 1996, APC. Trademarks are the property of their owners. AB0001

multiple paths to your PC, Office™ gets there first

Convenient BlockSafe™ Outlet Spacing
Back-UPS Office's outlets are spaced to accommodate all size plugs, including large transformer blocks. You don't have to sacrifice the use of any of your outlets if you use block plugs.

Internet Ready Fax/Modem Protection
Back-UPS Office's built-in phone line/10 Base-T network cable surge protection prevents data line surges from damaging internal and external modems, motherboards, input/output cards, and other system components.

Bringing up the issue is awkward, but inevitable: You have a better chance of winning the lottery than of escaping power problems. Sooner or later, every computer user learns about surges, brownouts, spikes and blackouts. Unfortunately, most learn the hard way. Power problems are the single largest cause of computer data loss and hardware damage. If a power sag makes your modem drop the line while you're downloading a file from the Internet, or causes your keyboard to lock before you've saved work, you lose time, money and end up spending another late night at the office to meet your deadlines.

Only Back-UPS Office provides single device Multipath™ protection for all your equipment

The Multipath™ Power Protection Advantage	Traditional Surge Protector	Traditional UPS	Back-UPS Office
Protected Paths			
AC	•	•	•
Data			•
Phone			•
Total Outlets	1	3	6
Number of Block Outlets			3
Protection from			
Surges	•	•	•
Spikes	•	•	•
Blackouts		•	•
Brownouts		•	•
Overvoltages			•
Typical Runtime in Minutes			
with Pentium 100 w/15" monitor		10	10
Battery backup for			
PC		•	•
Monitor		•	•
Storage Devices/Zip Drives			•
30-time surge protection for			
Fax/Modem	•		•

Traditionally protecting all your equipment meant buying both a surge suppressor and a UPS. Even then only your AC line was protected. New Back-UPS Office protects all the paths to all your equipment.

Multiple peripherals and data lines to and from your system are vital, but dangerous. Without them, you can't do your job. However, plugging a phone line into your computer doubles your vulnerability to power problems; add any peripheral, and it triples. Even if your computer's AC power-line is shielded, when a surge hits an unprotected peripheral, it can blaze down serial and data lines, and toast your expensive PC.

Only Back-UPS Office provides true common ground protection

Figure 1

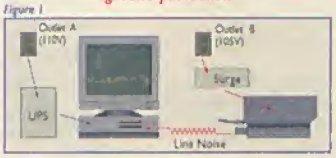


Figure 2

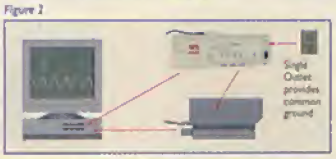


Figure 1: voltage differentials between multiple outlets create line noise and data glitches.
Figure 2: Back-UPS Office's common ground design eliminates the danger of voltage differentials.

Until now, protection for your entire system required several devices. But multi-device protection can leave you vulnerable to line noise and unwanted data glitches created by voltage differentials between outlets.

Back-UPS Office provides reliable, true common ground Multipath™ protection for your entire system. Instantaneous battery backup ensures uninterrupted operation of your CPU, monitor and external storage devices. Full-time surge suppression spreads a safety net around any remaining integrated peripherals, like modems, printers, speakers, and phone systems. Back-UPS Office's convenient BlockSafe™ outlet spacing handles all size plugs.

Back-UPS Office protection means true Multipath™ protection, clean, safe power to every peripheral, and instantaneous battery backup to keep your cutting edge system and O/S from crashing. It means protection for less by integrating the security of a surge suppressor with the power of a UPS, guaranteed up to $25,000.

Protect yourself before you kick yourself. Get your new Back-UPS Office today (list price: $179.99), or call APC for a FREE 60-page catalog!

Ask for APC award-winning power protection wherever top-quality computer products are sold.

ComputAbility
Your PC Discount Specialists

APC®
AMERICAN POWER CONVERSION
Dept.A2
800-800-4APC
401-788-2797 fax / 800-347-FAXX Powerfax
http://www.apcc.com
132 Fairgrounds Rd., W. Kingston RI 02892 USA

Circle 218 on Inquiry Card.

BYTE

September 1996, vol. 21, no. 9

EDITOR IN CHIEF
Mark Schlack

Editor in Chief's Assistant: Linda Higgins

EDITORIAL

EXECUTIVE EDITORS
International: Rich Friedman
New Media: Jon Udell

MANAGING EDITOR
Jenny Donelan

NEWS
Peterborough:
News Editors: David L. Andrews, Martha Hicks
Frankfurt:
Senior Editor: Rainer Mauth

REVIEWS
Senior Editor/Reviews: David Essex
Senior Technical Editor: Rick Grehan
Technical Editors: Rex Baldazo, Susan Colwell, Russell Kay, Dave Rowell

FEATURES
Senior Editor/Features: Alan Joch
Peterborough:
Senior Technical Editor at Large: Tom Thompson
San Mateo:
Senior Editor: Tom Halfhill
Lexington:
Senior Editor: Edmund X. DeJesus

NEW MEDIA
Production Associate: Joy-Lyn S. Blake

SENIOR RESEARCHER
Rowland Aertker

ASSOCIATE TECHNICAL EDITORS
Dennis Barker, Cathy Kingery, Warren Williamson

SENIOR CONTRIBUTING EDITOR
Jerry Pournelle

CONTRIBUTING EDITORS
Dick Pountain, Udo Flohr, Mark LaPedus

CONSULTING EDITORS
Stephen Apiki, Nicholas Baran, Raymond GA Côté, Trevor Marshall, Stan Miastkowski, Barry Nance, Roberta Pournelle, Ellen Ullman, Peter Wayner

EDITORIAL ASSISTANT
June Sheldon

VICE PRESIDENT/PUBLISHER
John M. Griffin

Publisher's Assistant: Donna Nordlund

ADVERTISING SALES
Sales Assistant:
Susan Monkton (603) 924-2635

NEW ENGLAND
John Ferraro (617) 860-6221, (212) 512-2555
Jeanne Beeson (617) 860-6349

NEW YORK
Michael Feinberg (212) 512-4811
Jill Pollak (212) 512-3585

MID-ATLANTIC/SOUTHEAST
Neil Helms (770) 242-6298
Paul Franchak (614) 899-4912

CENTRAL U.S.
Lori Silverstein (614) 899-4908
Paul Franchak (614) 899-4912

SOUTHWEST
Bert Panganiban (214) 688-5165
Brian Higgins (603) 924-2596

SOUTH PACIFIC
Beth Dudas (714) 753-8140
Emily Ospenson (714) 753-8140

NORTH PACIFIC
Roy J. Kops (415) 513-6861
Susan Rastellini (415) 513-6951
Lisa Farrell (415) 513-6862

INSIDE ADVERTISING SALES
Assistant: Vivian Bernier (603) 924-2521

BYTE DECK
Brian Higgins (603) 924-2596

EURO-DECK
Mark Stone (603) 924-2533

REPRINT SALES
Susan Monkton (603) 924-2618

INTERNATIONAL ADVERTISING SALES STAFF
Director: L. Bradley Browne (603) 924-2501
Administrative Assistant:
Arja Neukam (603) 924-2636
Copyrights Manager:
Faith A. Ellington (603) 924-2525
See listing on page 213.

DESIGN
Design Director: Charles Dixon III
Associate Design Director/Design & Photography: Sharon Price
Associate Design Director/Graphics: Joseph A. Gallagher
Desktop Prepress Manager: Virginia Reardon
Designers: Barbara Busenbark, Donna Sweeney
Design Assistant: Cindy Sands

FINANCE AND OPERATIONS
Vice President: Claudia Flowers

ADVERTISING PRODUCTION
Advertising Production Manager: Linda Fluhr
Senior Advertising Services Representative: Dale J. Christensen
Senior Advertising Production Coordinator: Lyda Clark
Advertising Production Coordinators: Karen Cilley, Rod Holden
Operations Assistant: Lisa Jo Steiner
Advertising Graphics Manager: Susan Kingsbury
Graphics Production Coordinator: Christa Patterson

FINANCE
Senior Financial Analyst: Kathleen Deguise
Systems Administrator: Peggy Dunham
Junior Financial Analyst: Diane Henry

CIRCULATION
Director: Susan Blattman
International Circulation Manager: Barbara Copcutt
Subscriptions Manager: Lynn Lagasse
Assistant Subscriptions Manager: Christine Tourgee
Subscription Source Specialist: Carol Sanchioni
Newsstand Manager: Vicki Weston
Assistant Manager: Karen Desroches
Circulation Assistant: Jill Wood

ADMINISTRATION
Human Resources Administrator: Pat Burke
Receptionist: Agnes Perry

MARKETING AND PLANNING
Market Information Manager: Edward Fielding
Marketing Services Administrator: Meredith Bickford

HOW TO CONTACT THE EDITORS

We welcome your questions, comments, complaints, kudos, and submissions.
MAIN OFFICE: One Phoenix Mill Lane, Peterborough, NH 03458, (603) 924-9281.
San Mateo: 1900 O'Farrell St. #200, San Mateo, CA 94403, (415) 513-6812.
Lexington: 24 Hartwell Ave., Lexington, MA 02173, (617) 863-5100.
GERMANY/EUROPE: Emil von Behring Strasse 2, 60439 Frankfurt, Germany, +49 69 5801 123.
ELECTRONIC MAIL: On BIX, send to "editors." All BYTE editors and columnists also have individual mailboxes on BIX for easy access.
MCI: 250-0135 BYTE Magazine. Many editors also have individual MCI addresses in their own names.
OTHERS: Many editors also are reachable through uunet, AppleLink, CompuServe, and numerous other services.
WEB: http://www.byte.com
U.S. fax: Editorial: (603) 924-2550
Advertising: (603) 924-7507
U.K. fax: +44 171 495 6734
SUBMISSIONS:
Authors: We welcome article proposals and submissions. Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.
Vendors: We welcome news of your new products; please call the News department or the Reviews department at the earliest possible date. We cannot be responsible for unsolicited product samples.
ARTICLE REPRINTS:
For price quotations on customized reprints of BYTE articles, contact Susan Monkton, reprints manager, at (603) 924-2618. (Minimum quantity: 500.)

SUBSCRIPTION CUSTOMER SERVICE

Inside U.S. (800) 232-BYTE; outside U.S. +609 426 7676. E-mail-based customer service: mpcstsvc@mcgraw-hill.com. Web-based customer service: http://www.byte.com/admin/mpaddchg.htm. International subscribers may also contact our international customer service facility in Galway, Ireland, by calling +353 91 752792 or via fax: +353 91 752 793.
For a new subscription, (800) 257-9402 U.S. only. E-mail: mporders@mcgraw-hill.com or write to BYTE Subscription Dept., P.O. Box 555, Hightstown, NJ 08520. Subscriptions are $29.95 for one year, $54.95 for two years, and $74.95 for three years in the U.S. and its possessions. In Canada and Mexico, $34.95 for one year, $64.95 for two years, $87.95 for three years. Internationally, US$60.00 for fast surface delivery, US$85.00 for air delivery. Single copy price is $3.95 in the U.S. and its possessions, $4.95 in Canada. Foreign subscriptions and sales should be remitted in U.S. funds drawn on a U.S. bank. Please allow six to eight weeks for delivery of first issue.

PHOTOCOPY PERMISSION:
Where necessary, permission is granted by the copyright owner for those registered with the Copyright Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy any article herein for personal or internal reference use only for the flat fee of $1.50 per copy of the article or any part thereof. Correspondence and payment should be sent directly to the CCC, 222 Rosewood Dr., Danvers, MA 01923. Specify ISSN 0360-5280, $1.50. Copying done for other than personal or internal reference use without the permission of The McGraw-Hill Companies, Inc., is prohibited. Requests for special permission or bulk orders should be addressed to Faith Ellington, copyrights manager, (603) 924-2525. BYTE is available in microform from University Microfilms International, 300 North Zeeb Rd., Dept. PR, Ann Arbor, MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R 4EJ, U.K.

Copyright © 1996 by The McGraw-Hill Companies, Inc.

BYTE
A Division of The McGraw-Hill Companies

All rights reserved. BYTE and **BYTE** are registered trademarks of The McGraw-Hill Companies, Inc. Trademark registered in the United States Patent and Trademark Office.

Member Audit Bureau of Circulation

BIX GLOBAL CONFERENCING SYSTEM, AN ON-LINE COMMUNITY

ACTING MANAGING EDITOR
Peter Olson

INFORMATION ENGINEER
Peter Olson

MEMBER SERVICES MANAGER
Chuck Greenslit

EXCHANGE EDITORS
Amiga Exchange: Joanne Dow
Entertainment and Leisure Exchange: Rich Taylor
IBM Exchange: Barry Nance
Programmers Exchange: Bill Nicholls
Professionals Exchange: David Reed
Tojerry Exchange: Jerry Pournelle
Windows Exchange: Karen Kenworthy
Writers Exchange: Wayne Rash Jr.
Macintosh and Other Exchanges: At Large

BIX is the BIX Information Exchange, your best source for technical advice.
BIX is owned and operated by Delphi Internet Services Corporation.
Find us on the Web at http://www.bix.com/ (all browsers are welcome).
E-mail our autoresponder at info@bix.com or fax us at 617-441-4902.
Dial us by modem at 800-695-4882 or 617-492-8300 (V.34 28.8kbps).
Telnet to x25.bix.com or call us (voice) at 800-695-4775 or 617-354-4137.
Connect via packet networks to host BIX.
Look in the last few pages of this magazine for our advertisement.

The world is changing faster than you think; don't be caught by surprise!

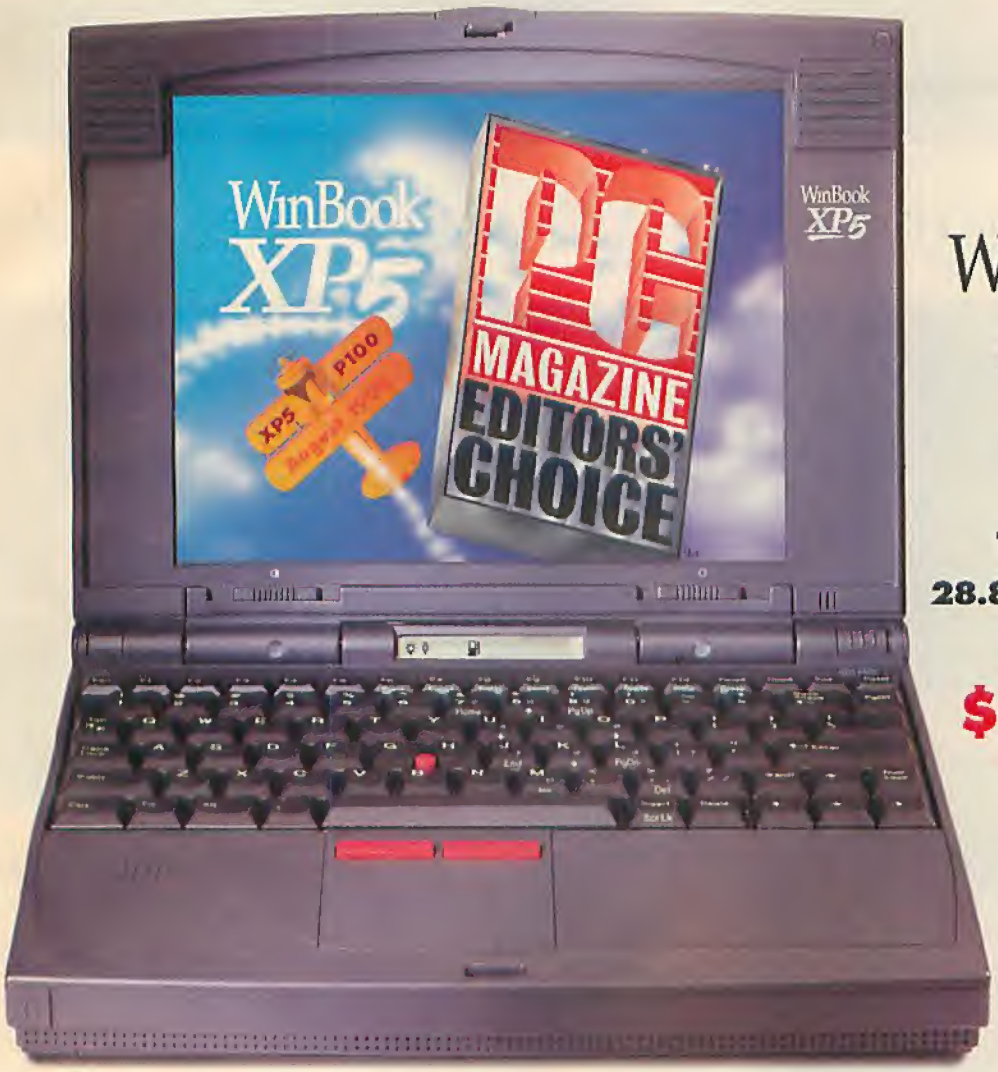
OFFICERS OF MCGRAW-HILL, INC.:
Chairman and Chief Executive Officer: Joseph L. Dionne; *President and Chief Operating Officer:* Harold W. McGraw III; *Senior Vice President and General Counsel:* Kenneth M. Vittor; *Executive Vice President and Chief Financial Officer:* Robert J. Bahash; *Senior Vice President, Treasury Operations:* Frank D. Penglase; *President, Information Services Group:* Michael K. Hehir; *Executive Vice President, Publication Services:* Norbert Schumacher.

Founder: James H. McGraw (1860-1948).

#1 BEST BUY AND EDITORS' CHOICE!

PC Magazine, EDITORS' CHOICE "...combines high-end components and solid performance with reasonable prices..." —August 1996

PC World Magazine
#1 BEST BUY: POWER SYSTEMS
"Great price, performance, features."
—June 1996



WinBook XP5

133MHz PENTIUM® PROCESSOR

ACTIVE MATRIX

16MB RAM

1.3GB HARD DRIVE

28.8 PCMCIA FAX/MODEM

LITHIUM BATTERY

$2999

MAKE YOUR XP5 MULTIMEDIA READY WITH THE 8X CD-ROM DOCKING STATION

8X CD ROM Standard with the XP5 Docking Station

Expansion Bay *and* Two Expansion Slots *for only* **$399**

$2699 XP5 120MHZ

- 120MHZ INTEL® PENTIUM® PROCESSOR, POWER SAVING NOTEBOOK CHIP
- 16MB RAM
- 810MB REMOVABLE HARD DRIVE
- 14.4 SEND/RECEIVE FAX/VOICE/DATA MODEM
- 10.4" TFT ACTIVE MATRIX COLOR DISPLAY
- 40 WATT LITHIUM ION BATTERY WITH POWER MANAGEMENT
- EXTENDABLE 1-YEAR LIMITED WARRANTY

Add stereo sound to your WinBook XP5 for only $79.95

$2999 XP5 133MHZ

- 133MHZ INTEL® PENTIUM® PROCESSOR, POWER SAVING NOTEBOOK CHIP
- 16MB RAM
- 1.3GB REMOVABLE HARD DRIVE
- 28.8 PCMCIA FAX/MODEM
- 10.4" TFT ACTIVE MATRIX COLOR DISPLAY
- 40 WATT LITHIUM ION BATTERY WITH POWER MANAGEMENT
- EXTENDABLE 1-YEAR LIMITED WARRANTY

Add a dual-button touchpad for only $79.99

XP5 STANDARD FEATURES

- 256K L2 CACHE
- 1MB VIDEO RAM
- 3.5" 1.44MB DISKETTE DRIVE
- 6.1 LBS
- 32-BIT LOCAL BUS VIDEO
- TWO TYPE II OR ONE TYPE III PCMCIA SLOT
- INTEGRATED DUAL-BUTTON POINTING STICK, OPTIONAL DUAL BUTTON TRACKBALL OR TOUCHPAD
- PARALLEL, SERIAL, AND PS/2 PORTS

1-800-468-0366

Monday-Friday, 8am-9pm EST • Saturday, 9am-4pm

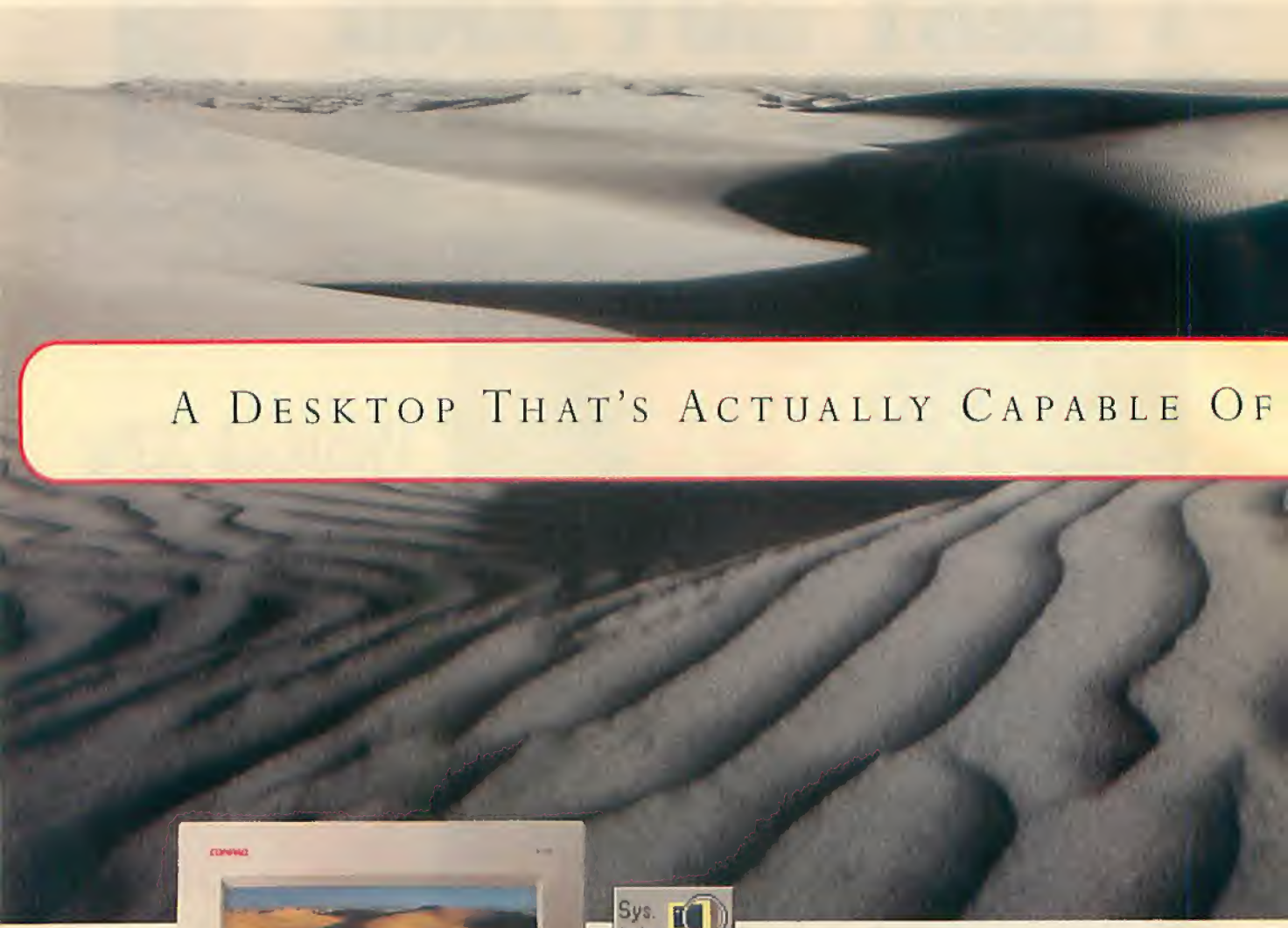
Use your WinBook Credit Card, VISA, Discover Card, MasterCard, personal check or P.O. with credit approval. U.S. sales only. 30-day unconditional money-back guarantee from date of purchase.

WinBook®
COMPUTER CORPORATION
a subsidiary of Micro Electronics, Inc.

©1996 WinBook Computer Corporation. All rights reserved. WinBook is a registered trademark of Micro Electronics, Inc. The Intel Inside logo and Pentium are registered trademarks of the Intel Corporation. All other trademarks and registered trademarks are property of their respective corporations. All prices and specifications are subject to change without notice or obligation. Prices do not include shipping.

Circle 601 on Inquiry Card.

A Desktop That's Actually Capable Of

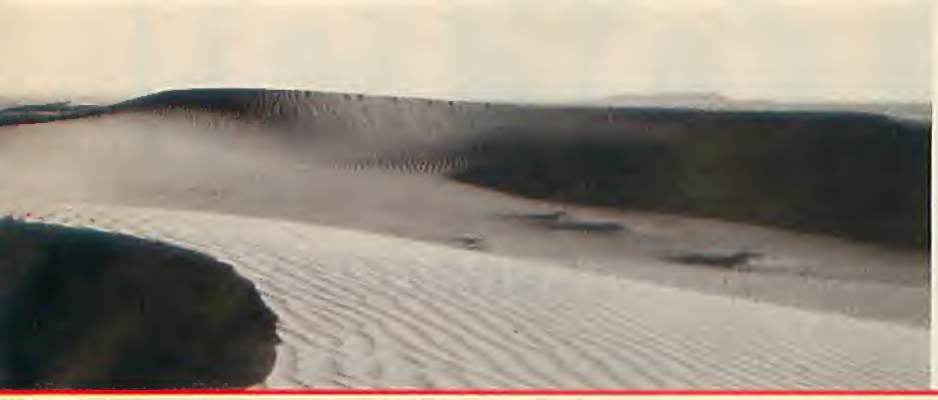


I'm no wimp. But it's pretty hot in here.

Talk about considerate. Beyond having a thermal sensor that tells you if it's too hot, the new Compaq Deskpro will warn you if its hard drive's about to fail anywhere. It's all part of what we call the next generation of Intelligent Manageability. Among other things, it

intel inside
PENTIUM PRO PROCESSOR

©1996 Compaq Computer Corporation. All rights reserved. Compaq and Deskpro registered U.S. Patent and Trademark Office. Deskpro is covered by our 3-year limited warranty. Dealer prices may vary. Features vary by model. Monitor not included. Thermal sensor available only on Deskpro 4000 and 6000. Some features available with Compaq Deskpro and independent software applications. Other features only available with Windows 95. The Intel Inside Logo and Pentium are registered trademarks and the Pentium Processor Logo and the Pentium Pro Processor Logo are trademarks of the Intel Corporation. Other products mentioned may be trademarks or registered trademarks of their respective companies.



TELLING YOU IT'S TOO HOT. *Cool.*

allows you to take inventory of all your hardware and software from one location. In case of hard drive failure, it backs up your data on the network; and now, thanks to our new PD-CD drive backup, it also preserves your data locally. There's even a sensor in the hood that alerts the support desk if anyone's tampered with it.

Intelligent Manageability is still based on open industry standards that ensure compatibility and integration with any network. Our partnerships with Microsoft, Novell, Intel and others give IS managers a broader range of integrated solutions. And to minimize installation and your configuration time, we provide an upgradeable integrated NIC and network-ready software which protects your investment and allows for growth. Ultimately what you get with Intelligent Manageability is lowered cost of ownership. Add to that a three-year warranty, plus dedicated toll-free technical support that's open for business seven days a week, 24 hours a day. Control. It's what makes the new Compaq Deskpro so hot. In a cool kind of way. For more information, visit us at www.compaq.com or call 1-800-392-8883.

COMPAQ

Has It Changed Your Life Yet?

editorial

Smart, Fast, and Well Connected

A 180-MHz Pentium Pro is no longer enough, as our sense of what speed and intelligence mean changes dramatically.

I bought a new computer recently, a Pentium Pro 180. With a processor like that and 32 MB of RAM, nothing can stop it—except the Internet. When touring the global village, it turns out, we must park the sports car and walk at only 28.8 Kbps.

So it was with a sense of anticipation that I went to Boston College to try out its new network. What's new about it is that thousands of students and faculty members are using Continental Cablevision's trial 12-Mbps Internet service. I sat at a low-end Mac (an 80-MHz PowerPC 601) and blazed away on-line. A large file transfer that my home machine estimated at 1 hour and 20 minutes took just 3 minutes. Complex Web sites like Disney's, Silicon Graphics', and Adobe's were usable within seconds.

Cool. But beyond fast, the experience made me realize that the type of broadband Internet access we discuss in this month's Cover Story is a significant step in the overall evolution of computing.

These students are experiencing what it would be like if the whole world were on Ethernet. Twenty years from now, I hope we'll all be computing on one unified, digital network. Wherever we are, we'll transmit by voice, image, text, or whatever else we come up with.

What are the vital components of an intelligent network? Here's a stab at it:

- *One identity.* How many phone numbers, fax numbers, e-mail user names, and other log-on numbers do you have? How about one that you could use anywhere? Then anyone could reach you through that one ID. The network would know how to find you.
- *Universal accessibility.* Through some combination of landlines, wireless, and satellite, we need to stitch together a truly global, inclusive network. No matter how many network service providers there are, they'll all need to give us access to that network.
- *Full interchange between digital text, voice, fax, and video communications.* Our computers are already capable of handling all those media. Now we need network connections and software that give us a common interface and the ability to readily transfer information between communications types. The computer represents the highest common denominator among network instruments; we can always choose to downshift to send information to people who have only telephones or fax machines.
- *Protocol transparency.* Let the network translate—applications and end users should never have to know what protocol their recipients are using.
- *Consistent high performance anywhere.* Someday, the type of performance that Boston College students have now may be considered the backwater of the global village. However, if that's as bad as it gets, the intelligent network will be practical for everyone. With the advent of asynchronous transfer mode (ATM), it will be flexible enough to deliver the right performance for each different use.

What does this wish list add up to? A world where you can log on anywhere as the same person, access information no matter what form it's in, and get it at least as quickly as if it were local.

Boston College is halfway there. Students get a personal phone number that stays with them for four years, regardless of where they live. For data, they have an IP address, which gives them access anywhere on Boston College's totally flat, bridged network.

PHOTOGRAPH: KELLIE WALSH © 1996

The blazing network performance BC has now may one day be considered the backwater of the global village.

Broadband networks such as Boston College's cable backbone lay the groundwork for ubiquitous intelligent networking. What remains is for our industry to agree on standards and technologies that give you one logical address to access it anywhere.

Until that happens, I won't be satisfied with just knowing how fast or feature-rich a new technology is. I'll want to know how much closer it takes us to this holy grail of an intelligent network.

Mark Schlack

Mark Schlack, Editor in Chief
mschlack@bix.com

"I started running OS/2 Warp Server on all my networks and guess what?

My rainy days are over."

Consolidate

It was time to think about consolidating the company's mixed environment network onto a single operating system. That's why Steve Conaway, Director of Computer Services at the Financial Times, decided to check out the new release of OS/2® Warp Server.

In no time at all, Steve was waxing poetic over OS/2 Warp Server's ability to handle blockbuster-sized databases and make Internet and intranet access a breeze. He was also impressed with all the advanced printing capabilities and management features that simplified the running of both his network and his life. Which is why Steve now thinks of OS/2 Warp Server as his umbrella network operating system.

Find out what got Steve so excited. Call 1 800 IBM-2468, ext. EA130, or visit us at www.software.ibm.com/info/ea130 for details. With special offers of additional software (valued at up to $1,400) available when you buy OS/2 Warp Server and Lotus Notes® before September 30, 1996, there's really no better way to demonstrate fiscal responsibility.

IBM.
Solutions for a small planet™

IBM reserves the right to modify or withdraw these promotions at any time. $1,400 savings based on manufacturer's suggested retail price; reseller prices may vary. IBM and OS/2 are registered trademarks and the OS/2 logo and Solutions for a small planet are trademarks of International Business Machines Corporation. All other company and/or product names are trademarks or registered trademarks of their respective companies. ©1996 IBM Corp. All rights reserved.

Tom Lafleur
Vice President, QUALCOMM Incorporated
www.qualcomm.com

© 1996 Apple Computer, Inc. All rights reserved. Apple, the Apple logo, Mac and Macintosh are registered trademarks of Apple Computer, Inc. AppleVision is a trademark of Apple Computer, Inc. QUALCOMM is a registered trademark of QUALCOMM Incorporated. Eudora is a registered trademark of the

THERE'S A PLACE WHERE WALLS BETWEEN OFFICES ARE REPLACED BY WORDS.

Where questions never go unanswered.
Where the people you need to find can always be found.

Where information forever eludes the bottleneck.
And misunderstanding has taken a leave of absence.

IT'S A PLACE CALLED THE INTRANET.

And you can take your business there on a Macintosh.

As V.P. and resident visionary for QUALCOMM – one of the brightest stars in digital wireless communications – Tom Lafleur is finding innovative ways to stay ahead of his company's phenomenal growth with the help of the World Wide Web and Apple® Macintosh® computers. In fact, Tom started QUALCOMM's Intranet by running one of their own products on a Mac® – Eudora®, which has since become the most popular e-mail software for the Net. Today, people are using Macintosh to easily create web pages and share details of their projects with the rest of the organization. So engineers have instant insight into manufacturing problems, can pull up drawings and quickly resolve issues. Which has slashed the need for paper. Cut support costs. And sparked unprecedented collaboration. Not to mention knocking a few walls down along the way.

For more information on Apple products and solutions, or to subscribe to our electronic newsletter, visit us at www.solutions.apple.com/intranet

University of Illinois Board of Trustees, licensed to QUALCOMM Incorporated. All Macintosh computers are designed to be accessible to individuals with disability. To learn more (U.S. only), call 800-600-7808 or TTY 800-755-0601

START REPLACING WALLS WITH WORDS.

It's time to remodel. And the Apple® Internet Server Solution is one of the fastest, easiest ways to transform your company. By dramatically improving communications. By unlocking hidden information. By knocking down a few walls.

With it, you can easily turn your network into an Intranet – an information warehouse where people can find answers to just about any question, and share results with just about anybody.

Now, virtually any document – from internal phone books to requisition forms to invoices – can be converted to electronic form and quickly updated. So people can more accurately and easily manage their work flow.

The Apple Internet Server Solution makes it easy for people to find new ways to communicate. Easy to support Windows and UNIX®. Easy to grow. And, since security is built in, easy to prevent break-ins.

All the software that people need to set up, author and maintain their web page is included as well. Software available only for Macintosh®. Like Adobe™ PageMill,™ which makes creating a web page as simple as creating a word processing page. No complex languages to learn. No editors or browsers to juggle.

To find out more, visit us at the web address below. And discover a whole new way to reengineer your business.

Apple Premium Server Reseller

Apple Premium Server Resellers are available to help you determine which solutions are best for your business.

For more information on Apple products and solutions, or to subscribe to our electronic newsletter, visit us at www.solutions.apple.com/intranet

©1996 Apple Computer, Inc. All rights reserved. Apple, the Apple logo and Macintosh are registered trademarks of Apple Computer, Inc. Adobe and PageMill are trademarks of Adobe Systems Incorporated or its subsidiaries and may be registered in certain jurisdictions. UNIX is a registered trademark of Novell, Inc., in the United States and other countries, licensed exclusively through X/Open Company, Ltd. All Macintosh computers are designed to be accessible to individuals with disability. To learn more (U.S. only), call 800-600-7808 or TTY 800-755-0601.

inbox

The Core of BYTE

I don't read BYTE as an alternative to either the news-rag weeklies or the PC-specific periodicals. What I count on from BYTE is in-depth technical information about where things in the industry are—or even might be—heading. Dick Pountain's articles are one example. The Core section of the June issue is another. If I can keep getting that type of information, I'll keep resubscribing.

Kevin J. Slater
Slater Programming Services
Glenshaw, PA
kslater@pobox.com

Big Blue Electric Money

Udo Flohr's timely article on "Electric Money" (June cover story) correctly points out the important role that secure payment mechanisms are playing in promoting electronic commerce over the Internet. As the article notes, IBM has held a leading role in this field, beginning with our original work on the Internet Keyed Payments (iKP) protocol, and more recently through our continuing collaboration with MasterCard and Visa on their Secure Electronic Transactions (SET) protocol. But I would like to make one important clarification: IBM's efforts have been dedicated to fostering secure commerce over the open public Internet, as well as over private networks. IBM was instrumental in getting Visa and MasterCard to merge Secure Electronic Payment Protocol (SEPP) and Secure Transaction Technology (STT) to come up with SET. Your article mentioned only Microsoft and Netscape as SET technology partners. IBM is one of the leading providers of SET technology, having demonstrated working SET code at Internet World in April, and we will deliver SET-compliant solutions for consumers, merchants, and banks this fall. IBM is fully committed to SET.

Mark Greene
Vice President, Electronic Payments
IBM Internet Division

E-Cash Ain't Nothin' But Trash?

Anonymity is an illusion in a workable "electric money" system. Existing money systems create a paper trail of receipts, canceled checks, warranties, and the like. In legal cash transactions, a customer obtains a receipt and merchandise. Consider sending currency through the postal system: 1) It can be lost or stolen, and 2) you cannot verify payment. International jurisdiction aside, how does the customer prove that the merchant received payment? Stated differently, which entity has the ability and desire to enforce anonymous (read: untaxed) transactions? Remember that any system of verifying transac-

tions between parties is, by definition, no longer anonymous. Which customers will use a system that guarantees privacy but not delivery of purchased goods? Attempts to build anonymity into transactions are misguided if the Internet community wants to stimulate legitimate business.

Patrick A. Traichal
Assistant Professor of Finance
University of Texas at El Paso
ptraicha@utep.edu

Fortunately, the approach to anonymous e-cash developed by DigiCash's David Chaum seems to work. Yes, someone could take advantage of the fact that payments were unverifiable, but unverifiability is precisely what some people want, at least for some transactions. So far, anonymous and verifiable implementations coexist. —Udo Flohr, contributing editor

Am I the only one horrified by the notion of electric money? Aside from the neat way it divides us into desirable (affluent and technologically savvy) and undesirable (technopeasant) markets, it represents a mortal threat to personal liberty. Any electronic trace linking purchaser to transaction, be it a credit card record or cybercash, provides grist for the information mill. Many people were alarmed when Supreme Court nominee Robert Bork's preferences in videotape rentals were leaked during his confirmation hearings. Imagine running for office, or opposing a land developer or corporate polluter, only to find your alcohol purchases, your preference in magazines and books, your eating habits—absolutely everything—disclosed publicly. The rise of cybercash will accelerate the transfer of political and economic power from individuals to giant corporations by making our lives even more transparent

HOW TO CONTACT US

ON THE WEB
Visit The BYTE Site! Search our archives. Download articles. See industry press releases. Join on-line conferences with other BYTE readers! www.byte.com.

BY FAX
(603) 924-2550

BY E-MAIL
Address letters to editors@bix.com. To reach individual BYTE editors, see The BYTE Site on the Web for a directory. Letters may be edited for publication.

BY POST
Editors, BYTE, One Phoenix Mill Lane, Peterborough, NH 03458

SUBSCRIPTION CUSTOMER SERVICE
U.S. only: (800) 232-2983; international: (609) 426-7676; or see www.byte.com/admin/mpcstsvc.htm

For advertising and other noneditorial contacts, see page 10 or click on the Information link on The BYTE Site.

than they are now.
Geoffrey Wittig, M.D.
Dansville, NY

The reality is that people want to buy and sell over the Internet. If society reaches a point where all money is digital, it will be a nightmare—but I don't think it will come to that. Let's hope there will always be alternatives.
—Udo Flohr

Programming for MMX

Tom Halfhill's "x86 Enters the Multimedia Era" (July CPU column) was very informative. However, a problem he describes might not be real. On page 60 he says that "Programmers can use MMX and FP (floating-point) instructions in the same program, but they'd better not mix them because both kinds of instructions need the same registers"; and that multimedia developers "should segregate MMX instructions in a subroutine or library that's called only after probing the chip's CPU_ID to verify that it supports MMX." The first statement must have been directed to programmers writing compilers or x86-specific assembly-language (or machine-language) library routines. Programmers using a compiler or smart assembler that can generate code properly for an MMX-equipped CPU would not have to be aware of this: The tool would save and restore register contents properly to reuse the registers. Possibly, the programmer would only have to know to use the proper tool option for the target CPU. At run time, the library routines would do the CPU probing. I don't think one should assume a priori that a programmer would never want to execute a mixture of MMX and FP instructions on the same register data. Computing hardware-control-register mask bits might require it.
John Michael Williams, Ph.D.
Redwood City, CA

Unfortunately, no compilers currently available have high-level language support for MMX. To use MMX, programmers must embed inline assembly code into their C or C++ source code. It's the programmer's responsibility to manage the x86 registers shared by MMX and FP instructions. If the programmer doesn't clear the MMX registers (by using the Empty MMX State instruction) before executing an FP operation, the results could be disastrous. Even if compilers do eventually provide high-level support for MMX, it would have to be an awfully smart compiler to reschedule FP instructions that a programmer carelessly mixed into an MMX routine. It's unlikely that MMX and FP instructions would need to operate on the same register data; they use the registers in different ways. FP instructions see a push-pull stack of 80-bit FP values; MMX instructions see a random-access file of 64-bit integer values. However, x86 programmers are infamous for their crazy coding, so I suppose anything's possible.
—Tom R. Halfhill, senior editor

What, No FoxPro?

In the review "New Leaders of the Client/Server Migration" (June), you covered Delphi, PowerBuilder, SQL Windows, and Visual Basic. I am shocked and astonished that you did not cover Visual FoxPro! I use it and feel that it is equal or superior to all the other mentioned tools for client/server development. What gives?
Bruce Ritter
bruce_ritter@halcyon.com

Our focus was not on general-purpose application development, but specifically on the products' capabilities for developing client/server front-end applications. For general-purpose application development, Visual FoxPro is certainly a major player, but when it comes to building client/server front-ends, it is not on the same level as the products we evaluated. The vendors, with whom we had lengthy discussions about the focus of our review, never raised the issue of including Visual FoxPro. When we asked Borland, Powersoft, and Gupta what products they considered to be their major competitors in this area, they all mentioned Visual Basic; none mentioned Visual FoxPro. Perhaps more significant, never at any time did Microsoft representatives indicate to us that they felt Visual FoxPro should be included in this comparison.
—Mark Hettler, senior technical editor, NSTL

Faster Backups

In May's Lab Report "16 Drives for Fast Data Backup," the Iomega Jaz drive had the fastest average seek time, fastest average access time, fastest synchronous burst-transfer rate, and fastest maximum sustained read/write transfer rate. Why did NSTL not judge it the best removable-media drive? On what did you base your performance scores? The Jaz was clearly much better than any other drive.
Richard K. Seltzer
102756.711@compuserve.com

The comparison rated only the 5¼-inch optical drives. We treated the Jaz drive and other 3½-inch storage devices in a separate section intended to cover a lower-cost alternative. That said, the Jaz drive is indeed quicker than the top-rated optical drive because it's built on magnetic media, which is similar to standard hard disk technology. Magnetic drives can read or write data in a single pass of the head and have faster rotational speeds than optical drives. Optical drives have larger heads and slower spin rates, and most need three passes to write data, but they offer greater storage capacity and longer life than magnetic-media devices. —Eds.

Web Lessons Learned

Thanks for another good Web Project column (July). One thing I would urge you to consider is regular Hypertext Markup Language (HTML) validation. The necessary Standard Generalized Markup Language (SGML) parsers are available at ftp://ftp.math.utah.edu/pub/sgml in both source and precompiled binary forms. The html-ncheck script provides a convenient interface to the SGML parser, nsgmls. It is regrettable that so few Web pages actually conform to the HTML grammar; humans definitely cannot get it right by hand, nor does most HTML-producing software. Too many people are jumping on the Netscape bandwagon and using extensions that are not part of the grammar and

Your applications on Windows software.

Your applications with
a little fine-tuning from IBM Software.

Call now for a limited-time upgrade special: Just $199 for VisualAge for C++ for Windows. 1300 IBM-2468 ext. GA200.

Want to make Windows* apps really sing? Now you can exploit the graphical world of VisualAge™ products to bring new power and functionality to Windows applications. The VisualAge ensemble gives you slick tools to develop better applications faster and deliver interoperability from Windows systems to OS/2,® Sun Solaris,® AIX® and MVS® systems. Now, as you build client/server solutions, never again will you have to be limited by Windows software. For all the harmonious details, just visit us at www.software.ibm.com/info/growdev.

IBM

Solutions for a small planet™

1 In Canada, please call 1 800 IBM CALL, ext. 8092. This offer is only available in the U.S. and Canada. Outside North America, contact your local IBM office. $199 is the suggested retail promotional upgrade charge in U.S. dollars. Canadian and dealer prices may vary. Offer is good through September 30, 1996. The IBM home page is located at www.ibm.com. IBM, OS/2, AIX and MVS are registered trademarks and VisualAge and Solutions for a small planet are trademarks of International Business Machines Corporation. *Windows, Windows NT and Windows 95 are registered trademarks or trademarks of Microsoft Corp. All other company and/or product names are trademarks or registered trademarks of their respective companies. © 1996 IBM Corp. All rights reserved.

may be implemented by only one, or a few, browsers. With adherence to a rigorous grammar, we can have some confidence that our Web pages will be correctly viewable everywhere and will also be parsable by other software.

Nelson H. F. Beebe
Center for Scientific Computing
University of Utah
Salt Lake City, UT

I've recommended HTML validators in the column. But I confess I've had a hard time integrating the rigorous use of them into what I do. I should, I know. Thanks for the reminder. —Jon Udell, executive editor

FIXES

In the features table accompanying "12 Ink-Jet Printers for Quality Color" (June), we should have indicated an RS-422A LocalTalk port as well as a parallel port on the HP DeskJet 850C.

In the text box on page 76 of "Groupwar Strategies" (July), we referred to Uptime Computing Solutions. The correct name of the company is Uptime Computer Solutions.

COMING UP IN OCTOBER

COVER STORY:
IT'S A 3-D WORLD!
Realistic, low-cost, 3-D graphics are about to become commonplace on the desktop. We'll look at new graphics hardware, software standards, ways to use this power in applications, and implications for the on-line future.

STATE OF THE ART:
LARGE-SCALE NETWORKS
BYTE looks at the whole picture, from design to testing and simulation methodologies, maintenance, and network management.

CORE:
A VERSATILE NEW I/O PROCESSOR
It's an I/O processor and bus bridge for server design: Intel's i960 RP manages compute-intensive tasks and implements a PCI-to-PCI bus bridge.

REVIEWS:
CUTTING-EDGE BACKUP SOFTWARE
Backing up doesn't have to be boring. We'll review leading-edge programs that offer powerful options such as image and application backup.

OBJECT-ORIENTED DEVELOPMENT
Taking object-oriented development to the next level, Siemens Nixdorf's ComUnity is a promising component-based framework. Our reviewer test-drives the very first version, which is designed to work with Visual Basic 4.

NSTL HARDWARE LAB REPORT
NSTL tests Pentium-based multimedia notebooks from Compaq, Dell, Hitachi, IBM, Toshiba, and other leading vendors.

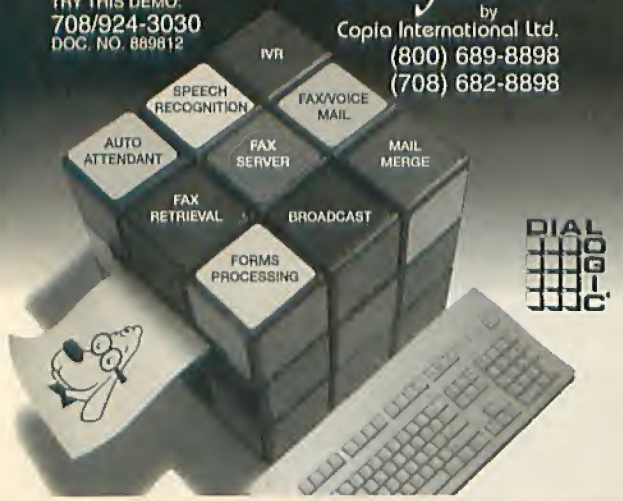
We've solved your inter-connecting puzzle.

Avoid the twists and turns in choosing your communications software. FaxFacts is your one stop source for enhanced fax/voice solutions.

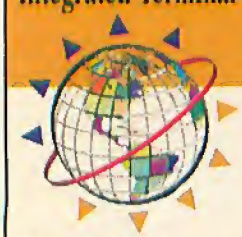
- Fax documents from any Windows application
- On-line credit card authorization
- Complete transaction reporting
- Fax over network from multiple workstations
- Total network support

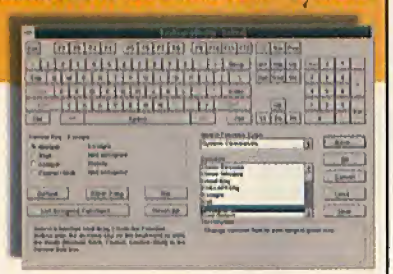
TRY THIS DEMO:
708/924-3030
DOC. NO. 869812

Faxfacts®
by
Copia International Ltd.
(800) 689-8898
(708) 682-8898



Distinct IntelliTerm™
Integrated Terminal Emulator for DEC and IBM® Systems





Highlights:
- TN3270 Emulation-Models 2,3,4 and 5 (for IBM Mainframes)
- 3179G Vector Graphics & 3279S3G
- TN5250 (24x80, 27x132) (for AS/400)
- VT52, VT100, VT220, VT320 & VT420 emulation (for DEC and UNIX Systems)
- Customizable keyboard layouts, poppads and session profiles
- VBA™ Advanced Scripting Language
- DDE, HLLAPI, EHLLAPI, WinHLLAPI and Visual Basic™
- Available for Windows 3.11, Windows 95 and Windows NT

Free Evaluation Copy Available at...

distinct
The world leader in terminal development tools
408.366.8933
WWW: http://www.distinct.com
Fax: 408.366.0153
E-mail: bytemag@distinct.com
Fastfacts: 408.366.2101

Circle 212 on Inquiry Card (RESELLERS: 213).

Removable one-gig disks,
unlimited space,
fast as a hard drive.

The cat can rip it up.

For the nearest dealer, call:
888-2-IOMEGA, ext. j22
Or see us at: www.iomega.com

The Jaz™ drive is you, man. It's fast, it holds tons of stuff, and it's personal. You won't find an easier or cooler way to upgrade your hard drive. Just connect it to your PC or Mac and you're jammin': files, pictures, graphics, video, CAD stuff, whatever. And with its dark green color, hey, the cat's got style.

jaz

The Unlimited Personal Hard Drive.
Endless storage space.
Load and edit projects instantly.
Goes anywhere you go.

1GB disks for $99.95.
Compact one-gigabyte cartridges.
Great for graphics, sound, and video.
Portable files. Fast, easy backup.

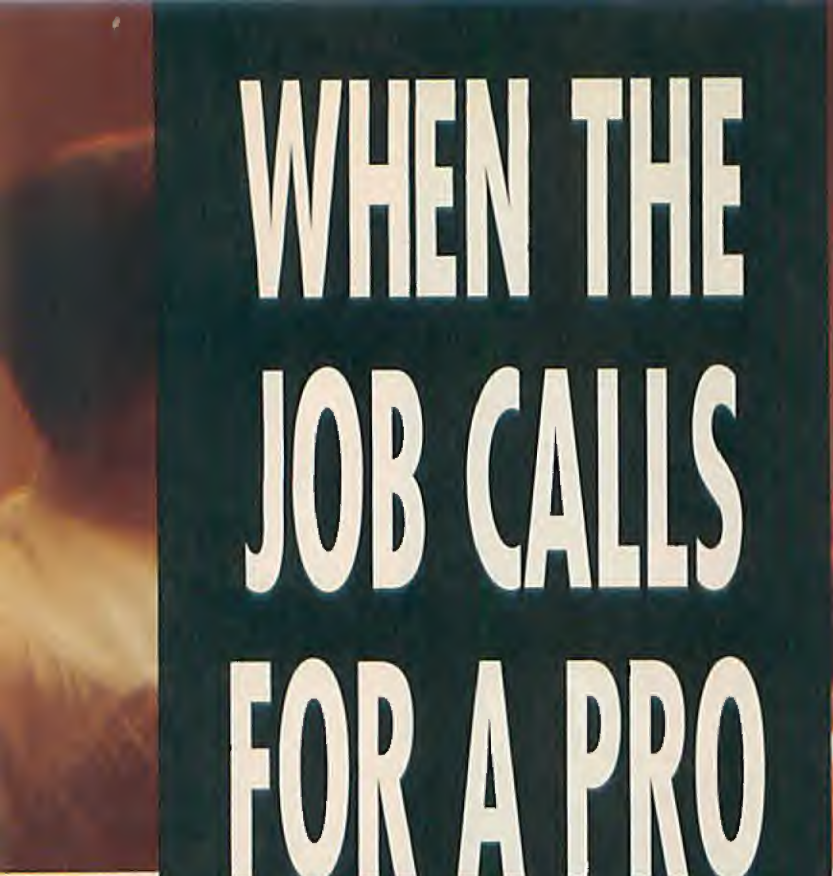
BECAUSE IT'S YOUR STUFF.™

iomega.

Circle 128 on Inquiry Card.

© 1996 Iomega Corporation. Iomega is a registered trademark, and the Iomega logo and Jaz are trademarks of Iomega Corporation. Prices listed are estimated street prices. Actual
Waldren "Treg" Joseph as photographed by Lee Crum.

WHEN THE JOB CALLS FOR A PRO



Now there's a desktop PC that's flexible and sensibly priced for your office or department—the Micron™ ClientPro™. Designed for long life and reliable, affordable performance, the Micron ClientPro offers you stability. You'll get years of productive, adaptable computing without costly system upgrades. And with Micron, you get a system custom configured to fit your office needs. Best of all, it's backed by our industry-leading Micron Power℠ warranty*. Call today, and put the ClientPro to work in your office.

MICRON HAS YOU COVERED.

Micron Power™ Warranty & Support

- 5-year limited warranty on microprocessor and main memory
- 3-year limited parts-only system warranty
- 1-, 2- or 3-year optional on-site service agreement for all desktop systems
- 30 days of free Micron-supplied software support
- 30-day money-back policy
- 24-hour technical support

All sales are subject to Micron's standard limited warranties and terms and conditions of sale. Copies of our limited warranties may be obtained on our web site or by calling Micron.

ClientPro™ P100

- Intel 100MHz Pentium® processor
- 256KB pipeline burst cache, flash BIOS
- 3Com 3C509 Combo network adapter
- 3.5" floppy drive
- *Tool-free* minitower or desktop
- Microsoft® Mouse, 104-key keyboard
- Microsoft DOS 6.22/Windows® for Workgroups 3.11
- 5-year/3-year Micron Power℠ warranty*

- PCI 64-bit graphics accelerator (2MB EDO)
- 8MB EDO RAM
- 1.2GB EIDE hard drive
- 14" Micron 14FGx, .28dp (12.9" display)
- Microsoft Works preinstalled

$1,499
Bus. lease $51/mo.

- PCI 64-bit graphics accelerator (2MB EDO)
- 16MB EDO RAM
- 2.1GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office Pro 4.3 preinstalled

$2018
Bus. lease $69/mo.

- With 133MHz Pentium processor.....add $100

ClientPro P200

- Intel 200MHz Pentium processor
- 256KB pipeline burst cache, flash BIOS
- 3Com 3C509 Combo network adapter
- 32MB EDO RAM
- 3.1GB EIDE hard drive
- 3.5" floppy drive
- 8X EIDE CD-ROM drive
- PCI 64-bit graphics accelerator (2MB EDO)
- 17" Micron 17FGx, .26dp (15.8" display)
- *Tool-free* minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows NT™ Workstation
- Microsoft Office Pro 95 & Bookshelf® 95 CDs
- 5-year/3-year Micron Power warranty*

$3,257
Bus. lease $111/mo.

- With 166MHz Pentium processor.....subtract $100

MICROSOFT WINDOWS NT READY-TO-RUN

intel inside pentium

Tollfree from Canada 800-708-1758
Tollfree from Mexico 95-800-708-1755
Tollfree from Puerto Rico 800-708-1756
International Sales 208-893-8970
International Fax 208-893-7393

MICRON™ ELECTRONICS, INC.

900 E. Karcher Road, Nampa, ID 83687 • Mon-Fri 6am-10pm Sat 7am-5pm (MT) International Sales Hours: Mon-Fri 6am-7pm (MT)
208-893-3434 • Fax 208-893-3424 • Purchase Order Fax 208-893-8992 • Technical Support Available 24 Hours / 7 Days
Technical Support E-mail: techsupport.mei@micron.com

©1996 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions and/or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice; prices do not include shipping and handling. 30-day money-back policy does not include return freight and original shipping/handling charges, applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. Intel, Intel Inside and Pentium are registered trademarks of the Intel Corporation. Microsoft, Windows and the Windows logo are registered trademarks and Windows NT is a trademark of Microsoft Corporation. All other service marks, trademarks and registered trademarks are property of their respective companies. BYTE-CLPR-9609

800-486-2059
http://www.mei.micron.com

Circle 129 on Inquiry Card.

Cyrix 6x86 Matches Pentium

Application benchmarks show that Cyrix's new 6x86 processor deserves its "200" label.

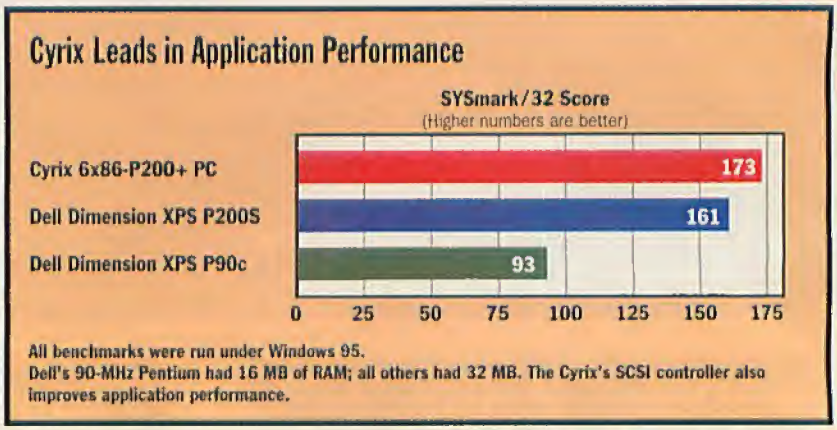
Although the 6x86-P200+ runs at just 150 MHz, application benchmarks indicate that Cyrix's newest processor lives up to its name, delivering the same or better performance than a 200-MHz Pentium. Although results of the CPU/FPU BYTEmark test indicate that the 6x86 has poor floating-point performance (a score of 0.43, compared to 1.0 for a 90-MHz Dell Pentium system), this won't hurt the performance of most Windows 95 business applications.

Results from running the new SYSmark/32 applications benchmark on Win 95 put a 6x86 PC computer from Cyrix slightly ahead of a Dell Dimension XPS P200S with a 200-MHz Pentium (see the chart at right). The SYSmark/32 benchmark suite, from Business Applications Performance Corp. (BAPCo), exercises popular word processing (Microsoft Word 7.0 and Lotus WordPro 96), spreadsheet (Microsoft Excel 7.0), database (Paradox 7.0), desktop graphics (CorelDraw 6.0), desktop-presentation (Microsoft Powerpoint 7.0 and Lotus Freelance 96), and desktop publishing (Adobe Pagemaker 6.0) applications.

Although we compared similarly configured systems (both had 32 MB of RAM, a Matrox MGA Millenium graphics adapter, and a SCSI hard drive), differences between the Cyrix and Dell exist. The Cyrix system that we tested (which costs about $1500) was equipped with a 4-GB SCSI hard drive, 64 MB of RAM, a 75-MHz bus, extended data out (EDO) RAM, and a 256-KB synchronous pipeline burst cache, compared to the Dell system's 66-MHz bus, synchronous DRAM, and 512-KB pipeline burst cache.

To gauge the comparison of the two systems to a low-end PC, we also tested a 90-MHz Dell with 16 MB of RAM. The results show that power users shopping for a fast, affordable PC should investigate the latest from Cyrix ((800) 340-7501; http://www.cyrix.com). A 6x86-P200+ PC with a 256-KB cache, 16 MB of EDO RAM, Matrox MGA millenium video, 2 MB of Window RAM (WRAM), a 15-inch monitor, a keyboard, an eight-speed CD-ROM drive, a 2.5-GB Enhanced IDE (EIDE) hard drive, a floppy drive, a sound card, and speakers costs $2299.

–Dave Andrews



The Cyrix P200+ PC edges the 200-MHz Pentium Dell XPS.

geek mystique

We know that movies with great special effects involving aliens from outer space require their audiences to suspend their disbelief to at least some degree. Nevertheless, we couldn't help but wonder about a few of the details in the hit movie Independence Day. What programming language did David, Jeff Goldblum 's character, use to write his computer virus that disabled the aliens' force field? Or was it a macro virus similar to one that hit BYTE editors at a recent trade show? What OS were the aliens using; was it Copland (Goldblum's character used a PowerBook)? Should more programmers start drinking hard liquor and throwing themselves on the floor to find solutions to difficult problems? And with all the resources they had at their disposal, couldn't the aliens afford an intergalactic version of an antivirus program?

Revenge of the nerds, part 73: Two software whizzes made the most recent Forbes magazine list of the top billionaires in the world. Tops on the list is Microsoft's Bill Gates, whose estimated net worth rose to $18 billion, thanks to the company's rising stock. Also making the Top 10, in eighth place, was Microsoft cofounder Paul Allen, with an estimated net worth of $7.5 billion. However, four of the Top 10 billionaires' fortunes were due largely to real estate or property investments.

Data Analysis Goes Upscale

Vendors of multidimensional-database products, seeking to address the complaint that their products can't effectively manage databases larger than 10 GB, are improving their programs' abilities to deliver enterprise-level data analysis.

To provide acceptable performance for users with complex financial, time-series-analysis, and forecasting needs, a multidimensional DBMS (MDDBMS) uses specialized data structures to organize, navigate, and analyze data that's often imported from a larger relational database. Once imported, original source data is indexed and further aggregated (i.e., summarized) to maximize performance of the multidimensional-analysis application. The resulting calculated data can be tens or hundreds of times greater in size than the input data.

The specialized-structure approach lets MDDBMSes perform complex analyses that would be unwieldy or impossible to express in the SQL used in relational databases. However, this approach left MDDBMS vendors open to the criticism that their products couldn't efficiently handle the large data sets (about 10 GB or more) required in large-scale, enterprise-level applications. In addition to improving scalability (see the table below), vendors are leveraging the Web to ease applications management and deployment.

By scaling up, multidimensional-database vendors, including Arbor Software, Pilot Software, Planning Sciences, and others, are challenging the assumption that large-scale on-line analytical-processing (OLAP) applications are the sole province of so-called relational OLAP products, such as Informix Software's Metacube and MicroStrategy's DSS Server. Relational OLAP databases operate more directly on a relational database, bypassing the need for a separate multidimensional data structure. But they aren't as good as multidimensional products for complex forecasting.

According to Howard Dresner, vice president of research at the Gartner Group consultancy (Stamford, CT), supporting larger data sets is one of several challenges that multidimensional-database vendors will have to meet. Others include the need to bolster third-party tool and management support and the inflexible nature of dimension-hierarchy definitions that makes it difficult for people who aren't database administrators to create new applications. Dresner advises companies embarking on an OLAP project to evaluate how much new training and additional skill sets a product will require, as well as to determine how well a vendor's long-term strategy meshes with their own. **–D. A.**

OLAP TOOLS TACKLE BIGGER TASKS

Company/Product	Highlights
Planning Sciences' Gentia 3.0 ((508) 898-9510; fax (508) 898-9511; http://www.gentia.com)	Now manages "up to 16 TB" per database; incremental data refreshes; centralized metadata layer for easier management.
Oracle/Express 6.0 ((415) 506-7000; http://www.oracle.com/)	New version offers 64-bit addressing and better multithreaded support for SMP systems.
Arbor Software/Essbase 4.0 ((408) 727-5800; fax (408) 727-7140; http://www.arborsoft.com)	New Intelligent Recalculation delivers faster data updates; now manages "multi-hundred-GB databases"; new query processor delivers faster analytical calculations and reduces network traffic.
Kenan Technology/AcuMate 1.3 ((617) 225-2200; fax (617) 225-2220; http://www.kenan.com)	Scalable multicube architecture; incremental data loads; new graphical development environment.
TM1 Software/TM1 ((908) 755-9880; fax (908) 755-9230; http://www.tm1.com)	Consolidates in real time for compact data cubes; multicube architecture reduces data footprint; version 6 offers faster calculations; more elements per dimension.
Pilot Software/Lightship Server ((617) 374-9400; fax (617) 374-1110; http://www.pilotsw.com)	Support for large member sets; intelligent precalculation and on-the-fly consolidation improve performance and reduce data storage.
Information Builders/Focus Fusion ((212) 736-4433; fax (212) 268-7470; http://www.ibi.com)	Incremental updates; optimized query performance; parallel-processing support.

yeah, but...

Because they operate more directly on relational databases without requiring a separate multidimensional database for on-line analytical processing (OLAP), relational OLAP (ROLAP) products, such as Informix Software's Metacube, can manage much larger data volumes for applications. By acting directly on relational data, ROLAP products eliminate the data duplication that's required with multidimensional products.

Yeah, but ROLAP products often need to store precomputed results, or summary tables, to achieve acceptable performance. These summary tables also duplicate data.

Many analysis applications involve simple sales- and production-analysis applications that are easily handled by ROLAP tools, which employ the SQL programming language to retrieve the needed data.

Yeah, but for complex applications, such as forecasting, what-if analysis, and ratio comparisons, a multidimensional database is a better solution.

Contents

SSA Drives Arrive
28

Smart Radar Detectors
28

Best of PC Expo
30

New Macs
34

Objects and the Web
36

Better Dictation
38

Knuth on Code
40

SSA Products Deliver Better Storage

Next-generation disk-storage systems based on the Serial Storage Architecture (SSA) technology have arrived for desktop computer systems, offering numerous advantages over today's UltraSCSI solutions. Promising throughput up to 80 MBps per adapter (and 160 MBps by the end of the year), storage capacities of a terabyte or more, and other advantages over UltraSCSI, SSA targets digital-video editing, prepress applications, and other high-volume, bandwidth-limited applications.

SSA, a serial-connection technology, abandons the wide parallel cables used by SCSI in favor of a simple four-wire serial connection. SSA minimizes the number of high-speed I/O connections required for a device; this reduces power consumption and increases reliability, critical issues for large disk subsystems. SSA also provides flexible cabling options, supporting up to 127 devices on a loop in which the nodes can be 65 feet apart using copper, and about 2500 feet apart using fiber.

SSA systems are typically configured in a loop topology. Data travels bidirectionally around the loop in bucket-brigade fashion. Packets of data hop from point to point as they travel around the loop, eliminating the need for system-wide bus arbitration and contributing to SSA's high potential bandwidth. Each loop supports more than one host, and each host can handle up to 80 MBps on the same loop simultaneously.

In theory, a single-loop SSA array supports two ports with two directions at 20 MBps, or a cumulative bandwidth of 80 MBps per adapter. But this bandwidth assumes an optimum combination of reads and writes that takes full advantage of SSA's bidirectional nature. A four-port controller connected to two array loops should support a peak bandwidth of 160 MBps. The SSA Standard Committee's new specification increases the link speed to 40 MBps, which doubles the loop bandwidth for future SSA products.

Fibre Channel–Arbitrated Loop (FC-AL) is also emerging as an alternative high-speed storage interface. Fibre Channel, conceived for use as a fast, reliable backbone for linking channel-based systems, was adapted into FC-AL for use as a storage back end. FC-AL is a 100-MBps single-direction loop technology. Like SCSI, FC-AL is an arbitrated bus, and data transfer proceeds from only one node on the loop at a time.

SSA delivers flexible connections and a high device count, but much of its performance is still just a promise. IBM, for example, says that the throughput of its current SSA controller performing a combination of read/write operations is limited by its PCI interface chip. IBM says its adapter currently delivers between 43 and 70 MBps on a two-loop system (one adapter card with four ports).

"The bandwidth of 20-MB SSA is well balanced with the chip set we've currently got, but we do recognize that we've got to go beyond that with 40-MB SSA," says Alistair Symon, project-control manager at IBM. "Future controllers will replace the PCI interface with an in-house design that removes the bottleneck."

A similar single-loop controller from Pathlight uses the same PCI interface chip, from PLX Technology. In tests that were performed at BYTE, a single StreamLine-PCI SSA adapter card ($995) delivered a throughput of approximately 40 MBps. In a random large-block read/write operation, the adapter supported 41 MBps in an array of 16 drives (theoretically, that number should be 80 MBps). In a sequential large-block read operation with one card, we observed approximately 39-MBps throughput.

Those numbers are slightly better than the fastest UltraSCSI performance that BYTE saw in a recent review (see "UltraSCSI Doubles Speed" August BYTE), but thanks to SSA's ability to host multiple adapters on a loop, SSA can deliver even better aggregate performance. For example, with two computers on the same loop, each with a Pathlight adapter card, BYTE measured an aggregate throughput of 71 MBps.

Pathlight officials contend that the throughput is currently limited by a combination of the card's PCI interface chip, the current implementation of PCI, and the speed of system memory. Although IBM and Pathlight provide different explanations for SSA's current performance, both companies are promising even better throughput in their future products.

WHERE TO FIND

Pathlight	IBM
(800) 334-4812	(800) 426-3333
fax: (607) 266-4010	http://www.chips.ibm.com/products/ss-ip/
http://www.pathlight.com	

As with most cutting-edge technologies, it will take time before applications and OSes are updated to take full advantage of SSA's new capabilities. For example, SSA supports the connection of multiple computer systems to the same loop. But of the many OSes that SSA vendors currently support (e.g., Windows 95 and NT, NetWare, Mac OS, SCO Unix, and NextStep), only AIX currently supports shared access to the same data by those systems.

Despite its interface problems and currently incomplete OS support, at present SSA is poised to greatly extend the limit of what's possible for desktop storage subsystems. **–Robert L. Hummel**

future watch

A consortium of radar-detector manufacturers and the Georgia Institute of Technology have teamed up to create a more helpful—and more useful—radar detector. Next-generation units will double as safety-warning devices, giving drivers messages such as "Road Work Ahead" or "High Winds Ahead."

The receiver's on-board microprocessor will hold 64 fixed-text messages, which can be displayed on an LCD. A transmitter placed near a traffic hazard or mounted on police and emergency vehicles sets off the receiver and alerts drivers to impending danger. These receivers also function as radar detectors.

No transmitters are currently operating in the field, but the Safety Warning Foundation is working with state departments of transportation to ensure that the transmitters are deployed, which will probably take several years. Also planned are message-only receivers for drivers who are not allowed to carry radar detectors or for use where detectors are illegal. **–Jason K. Krause**

INTRODUCING OPTIMA++.™ *The RAD new way to build applications in C++.*

Optima++ Developer offers:
- *Component-centric RAD environment*
- *Industry-standard, object-oriented C++*
- *Drag-and-drop programming*
- *Over 150 components and classes*
- *Exceptionally tight, fast code*
- *32-bit Windows applications*
- *Robust, just-in-time debugging*
- *Powerful project management*
- *Visual SQL Query Editor*
- *Fast, direct connection to ODBC*
- *Scalable Sybase SQL Anywhere database*

Now there's a visual, component-based and (dare we even say it?) fun way to develop in C++. New Optima++ Developer from Powersoft.®

For the first time, you can quickly build custom client/server applications using drag-and-drop programming, pre-built components and the power of C++. So you can deliver extraordinary solutions — at an extraordinary speed.

Want lightning-fast applications? Optima++ helps you build them using the same industry-leading compiler technology as Watcom™ C/C++. But fast code is only half the story with client/server— you also get fast, direct ODBC access and the powerful Sybase® SQL Anywhere™ database to help you deliver peak performance. Plus, you have the choice of deploying applications as standalone EXEs or compact EXEs with run-time DLLs.

Start developing with new Optima++ today. You'll get power. You'll get productivity. And you'll even get a chance to rediscover the fun in programming.

Powersoft.

Circle 130 on Inquiry Card.

Get Optima++ Developer for $199* for a limited time: 1-800-395-3525 or www.powersoft.com

*Limited time only. Regular SRP is $499. ©1996 Sybase, Inc. All rights reserved. Powersoft and Sybase are registered trademarks, and Optima++, Watcom C/C++ and SQL Anywhere are trademarks of Sybase, Inc. or its subsidiaries. All other trademarks are property of their respective owners. Outside the U.S., call 508-287-1500. Check out Green Bros. Aviation's ultra-cool Hawk Gyroplane at www.greenbros.com.

Compaq Notebook Named Best of PC Expo

Compaq Computer's Armada 4100, a modular notebook PC that can morph from a thin, 5-pound notebook up to a full multimedia system, won BYTE's Best of Show and Best Portable awards at PC Expo. Notebook finalists were Texas Instruments' high-end, Pentium-based TravelMate 6030 and Toshiba's Portégé 650CT, which fits an 11.3-inch active-matrix screen and other features into a 4.8-pound package.

Best Technology winner, Sony Electronics' AIT (Advanced Intelligent Tape), as featured in the company's SDX tape drives, features a 16-Kb memory chip in the cartridge for better performance and reliability.

Best New Application, Corel's WordPerfect Suite 7 for Windows 95, won in part due to its Internet connectivity. The three finalists were IBM's VoiceType Dictation 3.0 for Win 95, Dragon Systems' DragonDictate 2.5 for Windows, and Macromedia's xRes 2.0 photo-image-editing program for Windows.

Sony Electronics won Best Multimedia Hardware for its Digital Video Still-Image PC Capture Board, the DVBK-1000, which works with Sony's digital Handycam. By eliminating the A/D-conversion process, the DVBK-1000 enables you to capture higher-quality images. Finalists were Connectix's Color QuickCam digital video camera and Sigma Designs' RealMagic Ultra, a $399 MPEG playback board.

Multimedia Software winner was Fractal Design's Expression, a natural-media, vector-based drawing program with support for animation. Finalists were DeLorme's AAA Map'nGo 2.0, a travel and mapping program, and Corel Click and Create, a $695 point-and-click authoring tool.

Best Connectivity Hardware winner was Apex Data's ClipperCom World PC Card fax modem, which will work in 31 countries. Finalists were Zyxel's $1095 Prestige 2864I ISDN LAN router, bridge, terminal adapter, and analog modem; and Adtran's $469 Express XRT ISDN modem. Best Connectivity Software went to White Pine Software's Enhanced CU-SeeMe multiple-person videoconferencing and application-sharing program. Finalists were Brooktrout's Show N Tel telephony applications development kit and Castelle's FaxPress Mac Software Option.

Stratus's fault-tolerant, Pentium Pro–based RADIO (Reliable Architecture for

Best of PC Expo

Notebook: Compaq, (800) 345-1518 or http://www.compaq.com; Texas Instruments, (800) 848-3927 or http://www.ti.com; Toshiba, (800) 999-4273 or http://computers.toshiba.com.

Technology: Sony's Tape Streamer Products Division, (800) 352-7669 or http://www.sel.sony.com.

Application: Corel, (800) 772-6735 or http://www.corel.com; IBM, (800) 825-5263 or http://www.ibm.com/products; Dragon Systems, (800) 825-5897 or http://www.dragonsys.com; Macromedia, (415) 252-2000 or http://www.macromedia.com.

Multimedia Hardware: Sony Electronics, (800) 222-7669 or http://www.sony.com; Connectix, (800) 950-5880 or http://www.connectix.com; Sigma Designs, (510) 770-0100 or http://www.realmagic.com.

Multimedia Software: Fractal Design, (800) 297-2665 or http://www.fractal.com; DeLorme, (207) 865-4171 or http://www.delorme.com; Corel, (613) 728-0826 or http://www.corel.com.

Connectivity Hardware: Apex Data, (510) 623-1231 or apexdata@smartm.com; Zyxel, (714) 693-0808 or http://www.zyxel.com; Adtran, (205) 971-8000 or http://www.adtran.com.

Connectivity Software: White Pine Software, (603) 886-9050 or http://www.cu-seeme.com; Brooktrout Technology, (617) 449-4100 or http://www.brooktrout.com; Castelle, (408) 496-0474 or http://www.castelle.com.

System: Stratus Computer, (508) 460-2000 or http://www.stratus.com; DeskStation Technology, (800) 793-3375 or http://www.dti.com; Sony, (800) 222-7669 or http://www.sony.com.

Utility: Cheyenne Software, (800) 243-9462 or http://www.cheyenne.com; Symantec, (800) 441-7234 or http://www.symantec.com; Adobe Systems, (800) 682-3623 or http://www.adobe.com.

Printer: NEC, (800) 632-4650 or http://www.nec.com; IBM, (303) 924-4675 or http://www.ibm.com; Mannesmann Tally, (800) 843-1347 or http://www.tally.com.

Peripheral: ViewSonic, (909) 444-8800 or http://www.viewsonic.com; InFocus, (503) 685-8888 or http://www.infs.com; Epson, (310) 782-0770 or http://www.epson.com.

Internet Product: Haht Software, (800) 996-3222 or http://www.haht.com; Maximum Information, (415) 981-5800 or http://www.maxinfo.com; Folio, (800) 543-6546 or http://www.folio.com.

Development Software: Attachmate, (800) 426-6283 or http://www.attachmate.com; Blue Sky Software, (619) 459-6365 or http://www.blue-sky.com; StarBase, (888) 782-7700 or http://www.starbasecorp.com.

Bug of the Month

U.S. Robotics Fixes Modem Meltdown

Usually when a product is said to be "hot" in the industry, it usually means that it's popular and a big seller. But not always. Users of early versions of U.S. Robotics' Courier 28.8 PC Card modem found them a little too hot. Some of the modems were overheating to the point of failure, or worse, causing notebooks to stop working altogether.

U.S. Robotics says it has fixed the problem with new Couriers that began shipping in volume in June. U.S. Robotics didn't issue a total recall of the modem, but it has replaced units for customers when necessary. The company says notebooks that did a poor job of heat dissipation were more prone to the problem than those with decent ventilation.

Send yours to edejesus@bix.com!

OUR STORAGE PRODUCTS ARE JUST AS TOUGH. AND JUST AS GOOD-LOOKING.

When it comes to storing data, durability is a very attractive feature. So Kingston® offers a complete line of the world's most rugged and reliable data storage subsystems. Kingston's storage products were designed for the most demanding commercial environments. But they've also survived duty in tanks, submarines, and even the space shuttle. You can't buy a more reliable subsystem. To prove it, we offer a seven-year warranty — the longest in the industry. The Kingston Data Silo® DS500 tower or rack-mount enclosure can house 3.5-inch and 5.25-inch half- or full-height SCSI peripheral devices. Our Data Express® DE300 removable device subsystems, integrated into our DS500 chassis, provide an ideal housing for up to 12 removable, hot-swappable SCSI devices. Of course, Kingston storage products are compatible with all major platforms. For more information call us domestically at (800) 435-0670 or for international sales call (714) 437-3334. It could be the beginning of a beautiful relationship.

Kingston® TECHNOLOGY CORPORATION

RAMfax call domestically at (800) 435-0056 or for international sales call (714) 435-2677 or visit our Web site: http://www.kingston.com/b.htm

Circle 131 on Inquiry Card (RESELLERS: 132).

Kingston Technology Corporation, 17600 Newhope Street, Fountain Valley, CA 92708 USA, (714) 438-1850, Fax (714) 438-1847. © 1996 Kingston Technology Corporation. All rights reserved. Computing Without Limits is a registered trademark of Kingston Technology Corporation. Data Express, Data Silo, and Kingston are registered trademarks of Kingston Technology Corporation.

Distributed Input/Output) PC Cluster server won Best System. Finalists were DeskStation Technology's 500-MHz Alpha CPU–based Raptor ReFlex and Sony's PC VAIO (Video Audio Integrated Operation).

Cheyenne Software's ARCserve 6 backup program for NT, with support for a wide range of OS clients, won Best Utility. The Norton Your Eyes Only file-encryption utility, from Symantec, and Adobe Systems' $49.95 ATM Deluxe 4.0 font manager were finalists.

The NEC Superscript 860, an 8-ppm laser printer that ships with Adobe PrintGear, won Best Printer. Finalists were IBM's new laser printers (they range from the 12-ppm monochrome Network Printer 12 to the IBM Network Color Printer) and Mannesmann Tally's T7070 Color Ink Jet. Best Peripheral winner was ViewSonic's P815 21-inch monitor. The finalists were InFocus's SuperVGA LitePro 620 Projector and Epson's small-footprint PhotoPlus Color Scanner.

Best Internet Product winner, Haht Software's HahtSite, enables you to create and manage your own Web applications. Maximum Information's Intrachange Web Management software and Folio's Web Retriever 2.0 were both finalists.

The EHPS (Emissary Host Publishing System), Attachmate's Web-deployment extension for its Extra Developer Series, won Best Development Software. Finalists were Blue Sky Software's Visual SQL development tool for Visual C++ and StarBase's StarTeam Server 2.0, which is a software server that engenders distributed development among teams of programmers.

Survey

BYTE Learns a Lesson in Web Surveys

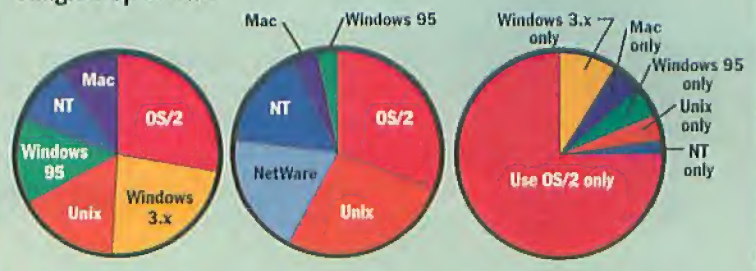
What a difference a medium makes. Over the past several years at trade shows, such as Comdex, BYTE has polled attendees who visited the BYTE booth on current and future OSes and processor use. The surveys, which we occasionally published in BYTE, typically sampled 1000 or more attendees who happened to visit the BYTE booth at a trade show.

We wanted to do that on the Web to get even more respondents, but it didn't work as we'd hoped. Why? Because at Comdex, a busy trade show where people usually have too much work to do to try to stuff a ballot box, the poll surveyed a more-or-less random sample of the computing population. But on the Internet, one posting in an Internet advocacy newsgroup can quickly rally an entire population segment to vote in a Web survey. And that's what happened to us.

The information below is a perfect example of that. You might think that AIX and OS/2 are surprisingly popular if you were to take the information below at face value. The problem is that our data was biased by OS/2 and AIX supporters who wanted to ensure their favorites did well: Survey responses are 12 times more likely to come from ibm.com than are typical BYTE Site visits.

Lesson learned: The Web doesn't change fundamental survey maxims; you can't let the studied population select itself. And, to the individual who voted over 80 times in the survey for Unix (your IP address is 198.182.4.224): Get a life.

Tangled Up in Blue



Desktop use of OS/2 booming? **Server use of OS/2 booming?** **Percentage of respondents who use OS/2 exclusively**

Codetalk

by Rick Grehan

Visual RAD Gets Very Small

MP-Driveway plays in the realm populated by "deeply embedded" applications. Such applications are typically constructed around a microcontroller with internal ROM and RAM, plus peripheral devices: lights, switches, and valves, for example. The software developer sees a microprocessor whose finite set of on-chip peripheral controllers must be efficiently deployed.

Launch MP-Driveway, and your project is displayed in hierarchical tree form. This inverted "project tree" is rooted in the CPU, with branches consisting of the on-chip peripherals. For example, when you choose a project built on the PIC16C64, you see an icon representing that processor as the root, and beneath are labeled icons of the 16C64's peripheral deivices: five I/O ports, capture/compare and PWM registers, interrupts, and other elements.

Building an application amounts to clicking on a peripheral and selecting associated routines for controlling that device from MP-Driveway's built-in library. If you want to use PORTB as an input port, you click on the PORTB icon, and dialog boxes lead you to the appropriate routine. Once you've assembled all the control routines that your application needs, simply click on the Generate menu selection, and MP-Driveway emits C source code.

MP-Driveway is the result of a collaboration between Aisys (which sells Driveway for other chip families) and Microchip Technology. MP-Driveway sells for $495, and you will need the Byte Craft MP-C compiler ($795) to create an executable. (Microchip will have its own compiler available for $695 by the time you read this.) If your applications find you working frequently with Microchip's PIC family of processors, this is one product you must investigate.

Microchip Technology, (602) 786-7299; http://www.microchip.com.
Byte Craft, Ltd., (519) 888-6911; info@bytecraft.com.
Aisys, (800) 397-7922; http://www.aisys-usa.com.

"Can we do business on the Internet without getting

bamboozled

by some wily hacker?"

COMMERCE

Talk to ten Internet experts and you'll get ten different opinions about the future of business on the Net. But the bottom line is this: Internet commerce will grow only as fast as confidence in the security of the Net grows.

Fortunately, our confidence has grown pretty fast over the last couple of years. IBM SecureWay™ includes a variety of services and products that, over time, will make exchanges across the Internet even more secure than nonelectronic transactions.

For example, the Secure Electronic Transactions protocol, developed using iKP multiparty payment protocol from IBM Research, allows buyers, sellers and credit card companies to be joined in a single Internet transaction that is secure, confidential and verifiable.

Our Cryptolopes™ technology promises to revolutionize online publishing by providing a mechanism for controlling distribution of copyrighted materials.

And, of course, IBM is at the forefront of network security with powerful firewall, encryption and access control technology, not to mention one of the largest private secure business networks in the world – the IBM Global Network.

To learn more about IBM SecureWay and our secure transactions technology, visit us at www.ibm.com/security or call 1 800 IBM-7080, ext. G122.

Solutions for a small planet™ IBM®

IBM is a registered trademark and Cryptolopes, SecureWay and Solutions for a small planet are trademarks of IBM Corp. © 1996 IBM Corp.

New Macs Feature Latest PowerPCs

A new round of Macintoshes featuring the latest high-performance PowerPC processors was scheduled to arrive in early August. New systems from Apple and Power Computing will range from dual, 180-MHz 604e systems to more-affordable 603e desktop systems. Here are the highlights.

Power Computing ((512) 388-6868; fax (512) 388-6798; http://www.powercc.com)

- PowerTower Pro 225: The company's high-end system features a 225-MHz PowerPC 604e; 16 MB of RAM (expandable to 1 GB); a 2-GB, AV-capable hard drive; an eight-speed CD-ROM drive; 1 MB of Level 2 cache; six PCI expansion slots; built-in Ethernet (AAUI and 10BaseT); and other features, for $4995. For a 200-MHz PowerPC 604e in the above configuration, subtract $500. Other less expensive configurations with 180-MHz 604e and other processors are available, as are AV configurations with extras such as an internal Iomega Jaz drive.
- PowerTower 200e: With a 200-MHz 604e, 16 MB of RAM, a 2-GB AV-capable hard drive, 2 MB of on-board video memory, a quad-speed CD-ROM drive, and a 512-KB Level 2 cache, $3595. With a 180-MHz 604e, subtract $300.

Apple Computer ((800) 767-2775; http://www.apple.com)

- Apple's first dual-processor system, the 9500/180MP, will feature dual 180-MHz 604e processors and an eight-speed CD-ROM drive. The new 9500/200 will be based on a 200-MHz 604e, which scored a 5.1 and a 4.3 in the BYTEmark integer and FPU tests (compared to a 4.4 and a 3.6 in a 180-MHz PowerPC 604–based system). Prices were unavailable at press time.
- The new Performa 6400 features a 180- or 200-MHz 603e processor with an optional 256-KB Level 2 cache, 16 MB of RAM, a 1.6- to 2.4-GB IDE hard drive, two PCI slots, and an optional Apple Video System.

Book Reviews

Serious Internet Tools

Although the Hypertext Markup Language (HTML) is a powerful tool, a large number of users have discovered that its limited set of tags and tools is not enough for environments that demand widespread reuse of complex information. One answer is Standard Generalized Markup Language (SGML), the data standard on which HTML is based. Four new books that untangle SGML's complexities take strikingly different approaches.

Experienced SGML analysts have criticized the first book, *Readme.1st*, as being too simple. The book targets SGML beginners, but its technical pedigree is impeccable: It's the first of a series of SGML books edited by Dr. Charles F. Goldfarb, one of the inventors of SGML. Written by a trio of SGML consultants, the book targets writers and editors who want to be able to use SGML's powerful tools but don't have computer-science degrees.

ABCD...SGML is the book to buy when your primary goal is to explain SGML to managers or customers. Liora Alschuler's book has an extensive list of case studies and sketches showing how organizations as diverse as Microsoft, Standard & Poor's, and a university press use SGML—and the benefits reaped from doing so. In addition, the author explicitly devotes an entire chapter to the question "Who Needs It: Making the Case for SGML," an important subject that the other books take for granted or discuss only in passing.

If you're currently responsible for creating an SGML application, *The SGML Implementation Guide* may be your first choice. Its authors have nearly two decades of experience implementing SGML and offer a good overview of SGML projects, from the early steps of information analysis to the final stages of version control. They also give an overview of the language and discuss SGML's place in information management.

Developing SGML DTDs focuses on the fundamental SGML process of building DTDs (Document Type Definitions), which create the structure that gives SGML both its power and its complexity. The DTD for HTML, for example, uses about eight basic tags, while a DTD for a complex SGML application might define 200 tags. This book explains the step-by-step process that's required to produce the foundation of an SGML application.

The SGML Implementation Guide and *Developing SGML DTDs* are complementary. *The SGML Implementation Guide* has a chapter on writing DTDs and devotes much of its space to the overall task of managing an SGML project. Topics include planning, conversion, and work-flow management. *Developing SGML DTDs* has a chapter on managing SGML projects but gives most of its attention to the mechanics of writing a useful DTD. The book uses a cookbook-and-recipes metaphor to provide examples of how to model an information set and create a DTD to reflect that model. **–Bart Preecs** *works as a project manager for SiteWerks, a Web development company in Seattle. You can contact him at bpreecs@sitewerks.com.*

Readme.1st: SGML for Writers and Editors
by Ronald C. Turner, Timothy A. Douglass, and Audrey J. Turner; Prentice-Hall, 1995; 241 pages (includes index and floppy disk); ISBN 0-13-432717-9; $45.

ABCD...SGML: A User's Guide to Structured Documentation
by Liora Alschuler; International Thomson Computer Press, 1995; 414 pages (includes index and floppy disk); ISBN 1-850-32197-3; $39.95.

The SGML Implementation Guide: A Blueprint for SGML Migration
by Brian E. Travis and Dale C. Waldt; Springer-Verlag, 1995; ISBN 3-540-57730-0; $49.50.

Developing SGML DTDs: From Text to Model to Markup
by Eve Maler and Jeanne El Andaloussi; Prentice-Hall, 1995; ISBN 0-13-309881-8; $45.

"Now that my company is on the Internet, will a fancy port scanner algorithm make

mincemeat

of my firewall?"

The Internet lets your company open its doors to millions of potential customers, partners and contributors and, unfortunately, some potentially dangerous hackers, crackers and online troublemakers.

That's why we at IBM have some dedicated hackers of our own. We call them "ethical hackers." Working with the IBM Global Security Analysis Lab, these scientists explore the cutting edge of hacking techniques to develop better and better security countermeasures. And, as part of IBM's Security Healthcheck, they'll even try to break into your network (with your permission, of course) to look for weak spots and strengthen defenses.

Where the healthcheck leaves off, IBM's Emergency Response Service takes over. On call 24 hours a day, seven days a week around the globe, the response team makes itself intimately familiar with your network and systems ahead of time so that, in an emergency, they can respond quickly to close the breach and fix the problem.

To learn more about IBM's IT Security Consulting, Security Healthcheck, ethical hackers, the Emergency Response Service and all the products and services in the IBM SecureWay™ family, visit us at www.ibm.com/security or call 1 800 IBM-7080, ext. G121.

Solutions for a small planet™ IBM®

IBM is a registered trademark and SecureWay and Solutions for a small planet are trademarks of IBM Corp. © 1996 IBM Corp.

Japanese PCs, Round Two

They're back. Early in the PC revolution, Japanese electronics giants, such as Fujitsu, Hitachi, NEC, Sony, Toshiba, and others, appeared ready to dominate the U.S. computer market. But it didn't work out that way. Eventually, all but NEC and Toshiba (in notebooks only) faded from the scene. Now a new wave of PCs and innovative products from Japan-based companies has arrived.

Why the change? One reason is the standardization around the Intel processor and Windows 95. This lets Japanese companies leverage their strengths in manufacturing and distribution with competitive products. In contrast, the first time out, many of these firms tried to innovate with each new product, an expensive and risky strategy.

The first machine in this new wave is the Sony PC, a high-end small office/home office (SOHO) product that was a finalist in BYTE's PC Expo awards. The Sony PC includes a 200-MHz Pentium processor, 32 MB of RAM, first-rate audio and video, and a forward-thinking design.

In September, Toshiba will introduce its first PCs targeted at the home market. A line of business PCs from Toshiba is slated for 1997 arrival. Like the Sony PC, Toshiba's home PCs will have strong audio and video capabilities, plus support for telephony, digital videodisc (DVD), and videoconferencing. Hitachi and Fujitsu are also making serious forays into the notebook PC market.

Will this second attempt by Japanese PC makers succeed? Part of their success will depend on how well they can work with VARs, at least in the business PC market. Toshiba, which already has a strong notebook presence in the channel, appears to have an early advantage in this area. Sony seems guaranteed to obtain shelf space, thanks to its strong retail presence and brand name. Other vendors say they have big marketing commitments and will listen closely to customers before releasing products geared to the U.S. market.

All of this should mean good news for end users. It will bring a wealth of new products that are appealing, innovative, and attractively priced. **–Jon Pepper**

Datapro Report

CORBA, Java, and the Web

Vendors of object development products are using the Web as a transport and communications mechanism for distributed objects and as a front end (via Java-based applets and browsers) for object applications. This comes as an outgrowth of the Object Management Group's (OMG) Common Object Request Broker Architecture (CORBA) version 2.0, which provides a vehicle for communications between object request brokers (ORBs) developed by different vendors and between objects whose transactions the ORBs manage.

The new vehicle, the General Inter-ORB Protocol (GIOP), specifies message formats and data representation across any transport protocol. A second specification, the Inter-ORB Implementation Protocol (IIOP), provides preconfigured interoperability for ORBs running over TCP/IP, thus allowing the Internet to act as a backbone ORB that's accessible to other ORBs. The products below are part of the first round of object applications to use Internet technology. Expect additional implementations as improved object and Web standards appear over the next year.

BlackWidow, from Visigenic ((415) 967-6169; http://www.visigenic.com)
The BlackWidow ORB creates client- and server-based object applications that Java-enabled browsers can access. It's well suited for distributed applications because it provides two-way access between Java applets and objects on remote systems.

With BlackWidow, developers can convert interface definition language (IDL) interfaces to Java on clients and servers, create Java applets, and provide bidirectional access between Java applets and objects arranged by other ORBs. Since BlackWidow clients can directly invoke these objects, developers avoid the tedium of creating Common Gateway Interface (CGI) scripts for every invocation on a server.

BlackWidow's development component, an automatic IDL-to-Java code generator, converts object interfaces into both client- and server-side Java code; developers create distributed Java applets by adding application logic. The run-time component manages object location, connection, and communication, and it can access any Java-compliant Web browser.

OrbixWeb, from Iona ((617) 679-0900; http://www.iona.com)
OrbixWeb is part of the Orbix family of CORBA-compliant ORBs. OrbixWeb lets Java applets on a host use distributed objects managed by any CORBA 2.0 ORB. Unlike BlackWidow, OrbixWeb provides client-side development only, and it requires a separate Orbix server.

OrbixWeb includes a mapping between Java and the IDL, which associates IDL basic, template, and constructed data types with the appropriate Java constructs. Each IDL interface provides two Java mappings: one to Java interfaces for inheritance purposes, and the other to Java classes for implementation. Although limited to the client, OrbixWeb can access a variety of technologies and platforms through other Orbix products.

Visual Wave/GemStone Internet Application Server, from GemStone and ParcPlace-Digitalk (GemStone, (503) 629-8383; http://www.gemstone.com)
Applications-server (and former object-database) vendor GemStone and Smalltalk provider PPD together offer a large-scale Internet applications server. The Visual Wave/GemStone Internet Application Server (IAS) can deploy transaction-based Smalltalk applications supporting thousands of concurrent users via TCP/IP. IAS provides a three-tiered architecture for Internet applications. PPD's VisualWave Server functions as the back-end Internet server; its Visual Wave development environment creates client front ends with hooks to popular browsers. The GemStone 4.1 object application forms the middle tier.

Visual Wave servers can be clustered, and the Visual Wave development environment automatically generates client-side HTML and CGI scripts directly from Smalltalk. It also lets developers update Web applications on the fly. GemStone IAS provides scalability, transaction integrity, and gateways to relational databases. It also lets developers use object technology instead of stored procedures for working with distributed databases.

–Deborah Hess *is a senior analyst at DataPro Information Services (Delran, NJ). For more information, call (800) 328-2776 or (609) 764-0100.*

PRESENTING ONE-STOP SHOPPING FOR THE CLIENT/SERVER DEVELOPER.

Powersoft Portfolio™ Release 2 has everything you need to design, develop and deploy applications, all for about half the regular price. And what's even better, all three products are proven, best-of-class tools from the leader in the client/server industry.

$495

Powersoft Portfolio

S-Designor® AppModeler is database modeling made easy. You can simply draw and automatically generate your Sybase® SQL Anywhere™ or Desktop databases. Or use the S-Designor reverse-engineering feature to document and maintain existing databases. Plus, you can generate customizable, ready-to-run PowerBuilder® applications.

PowerBuilder Desktop 5.0 is a fully-intuitive development environment that features full 32-bit Windows® 95 compliance as well as compiled code, OCX support and true object orientation.

Sybase SQL Anywhere delivers a high-performance database server for standalone and multiuser environments. It's ideal for broad deployment in distributed environments and offers seamless scalability to Sybase SQL Server.™

Windows® 95 Compatible

Best of all, you can get all this for only $495. To get your copy, simply call us at 1-800-395-3525. And discover how much power can be packed in one box.

DESIGN
S-Designor
AppModeler
Desktop

DEVELOP
PowerBuilder
Desktop 5.0

DEPLOY
Sybase SQL
Anywhere

1-800-395-3525

Powersoft.

http://www.powersoft.com

Circle 133 on Inquiry Card.

© 1996 Sybase, Inc. All rights reserved. Powersoft, PowerBuilder, Portfolio, Sybase SQL Anywhere, Sybase SQL Server and S-Designor are registered trademarks of Sybase, Inc. or its subsidiaries. All other trademarks and registered trademarks are property of their respective owners. 7/96 1566

cd-rom review

A CASE for Better Multimedia

With more than 50 object-oriented code-design methods to choose from, program developers are, understandably, a divided lot. CASE tool provider Rational Software (Santa Clara, CA) recently created a stir by hiring the authors of three popular methods to collaborate on a new, unified method. The resulting CD-ROM, titled A Unified Object Modeling Approach, purports to detail the unification of these three approaches (James Rumbaugh's Object Modeling Technique [OMT], Grady Booch's Booch Method, and Ivar Jacobson's Use Cases Method). However, the final unified method specification had not been released at press time.

This two-CD set could be a valuable

A Unified Object Modeling Approach.

resource, but it falls short for several reasons—the most obvious being that it's painfully dull and lacks interactivity. The narrator delivers a stream of lectures from inside a QuickTime window. You can view several diagrams and tutorials, but these are confusing and incomplete.

It's hard to get a complete picture of the unified approach from this CD; it doesn't provide details about how to actually create code. Author Doug Rosenberg promises an updated version once Rational Software releases its unified approach, but that makes me wonder why this CD-ROM is necessary. This is an important topic for developers; it's a shame it was not presented better. —J. K. K.

A Unified Object Modeling Approach
SIGS Books and Multimedia, 71 West 23rd St., New York, NY 10010, (800) 871-7447
http://www.sigs.com
$995

New Programs Take Better Dictation

Though not quite there yet, the latest speech-recognition programs are closer than ever to reaching the ultimate goal of speaker-independent, continuous dictation. The newest programs allow you to speak naturally when giving your PC commands such as "Open file," but they still require you to pause slightly between words during dictation. However, the length of that pause continues to decrease, and, as mentioned in "I'll Talk To You Soon" (March BYTE), vendors expect to reach that continuous-dictation holy grail in the next few years. Until then, the ever-increasing power of PC hardware, combined with more-sophisticated voice-recognition software, makes voice recognition a viable choice for many users.

"Most of these products are in their second or third generation," says William Meisel, head of TMA Associates (Encino, CA), a market-research firm covering speech technology. "The market is now mature, and many of the previous impediments have been removed."

For example, one major roadblock, the requirement of a dedicated card, has been eliminated now that these programs work with most major sound cards. Also, the major programs no longer require lengthy training sessions, although accuracy usually improves with an optional training session and continued use.

The three key players in the PC-based voice-recognition market—Dragon Systems, Kurzweil Applied Intelligence, and IBM—all have roughly equivalent capabilities, but with inevitable differences. For instance, IBM's new VoiceType 3.0 program, a subset of which will appear in the next version of OS/2, enables you to dictate a program and defer its correction to a later date—or even to someone else, such as an assistant. And the latest version of DragonDictate can read back any file or portion of a file that you designate.

Nevertheless, barriers prevent these current products from reaching mass acceptance. For example, hardware requirements are relatively hefty. Kurzweil and Dragon say that their products will run on a 486 but recommend a Pentium. And IBM requires at least a 90-MHz Pentium-based PC with a 256-KB L2 cache and 16 MB of RAM. Also, audio files created by IBM's delayed correction can quickly consume hard disk space.

These requirements, plus the elusiveness of continuous dictation, limit much of the potential market to specialized users, such as people who lack typing skills or who suffer from a repetitive-stress problem. Says Meisel: "People just aren't strongly motivated to use a microphone yet if they're comfortable with a PC and a keyboard." —J. P.

WIN 95 DICTATION HIGHLIGHTS

Company	Product	Highlights	Price
Dragon Systems, (800) 825-5897; http://www.dragonsys.com	DragonDictate 2.5 for Windows	New text-to-speech feature reads text back to you; voice macros for Netscape Navigator; 10,000- to 60,000-word, fully loaded, active vocabulary; continuous speech for commands; pop-up window aids on-the-fly correction; NT support; no training required.	Personal Edition (10,000-word active vocabulary), $395; Classic Edition (30,000 words), $695; Power Edition (60,000 words), $1695
IBM, (800) 825-5263; http://www.software.ibm.com/workgroup/voicetyp	IBM VoiceType 3.0 for Windows 95	Delayed and delegated correction let you edit a document later or send a copy of a file with your recorded voice to assist someone else in correcting; no training required; continuous speech for commands.	$699
Kurzweil Applied Intelligence, (800) 380-1234; http://www.kurz-ai.com	Kurzweil Voice Release 2.0	No voice training required; 30,000- to 60,000-word vocabulary; supports direct dictation within over 30 Windows applications.	$695

Blasts from the Past

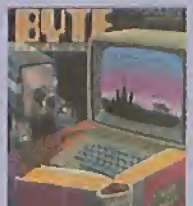
5 Years ago in BYTE

The Apple/IBM alliance made big news. But of the many proposed collaborations, including work on new multimedia standards (e.g., ScriptX) and the new object OS code-named Pink, only the PowerPC is now in the hands of a significant number of users. Meanwhile, Microsoft was working on Windows 3.1, the successor to Windows 3.0.

10 Years ago in BYTE

BYTE editors were excited about a beta version of a program that combined a data-flow programming model with an iconic language for scientists. The program was for scientists and engineers who didn't want to become computer whizzes in order to exploit the personal computer's capabilities. The program, called LabView, turned a regular Mac into a general-purpose laboratory tool.

15 Years ago in BYTE



We wrote about artificial intelligence, but most interesting in retrospect is the six pages that we devoted to a new computer, called the Alto, from the Xerox Palo Alto Research Center. It featured a striking graphics display, new Ethernet networking capability, and an input device known as a mouse. BYTE correctly predicted that the attributes of this Alto "research tool" would be used in the next generation of personal computers.

Knuth Comments on Code

Don Knuth, currently working on volume 4 of his Art of Computer Programming and on Selected Papers on Computer Science, comments on good programming practices.

BYTE: You were recently awarded a Kyoto Prize, Japan's esteemed private award for lifetime achievement, for your past contributions to computer science. Looking ahead, what are some of the critical issues facing programmers?

Knuth: Well, I'm not a very good prophet. My shtick is to promote the idea that humans, not computers, read programs. Today, humans can create programs that are faster, better, and more reliable using tools that are getting better all the time.

But 98 percent of the world's people are not computer programmers. I ask programmers to think of themselves as writers, teachers, expositors. When you are programming, the very act of trying to explain it to another human being forces you to be clearer. And then later on, you can maintain, modify, and port your programs to other platforms much more easily. Even if your only audience is yourself, everything gets better.

BYTE: Judging from the number of bugs that we see in commercial software, vendors seem to prioritize features over error-free code. Will new tools or new programming techniques result in more-stable software?

Knuth: There's no royal road, and you can't make any complex program totally fail-safe. You can test a program for a year, and then someone or something will create a condition that nobody ever anticipated, and then very subtle errors become very visible. The layers that y place on a program to make it fail-sa can themselves fail.

I certainly don't say that we shou avoid using techniques like redundan to increase the stability of critical pr grams or that we should write code a not worry about the consequences. Co puter programs are the most complica ed things that humans have ever create That's why I say this idea of expositi is the best way of coping with the co plexity. I use that method when I'm wr ing a program; I approach it as if I we writing a short story. It doesn't take n any longer, because the time I spend organization is more than made up for time saved debugging.

BYTE: Do you think that progra are coming out too fast today for use to keep up?

Knuth: Steve Jobs once told me in 19 that he had a vision where every day would get a CD-ROM with 1000 bran new programs on it, and that althou each program would cost just $5, t number of potential users for each pr gram would be high enough that so ware developers would get a good retu on their work. He didn't think about ho we would all cope with 1000 progra a day, but I note that controlled grow failed on the other side of the Iron Cu tain. You need uncertainty to foster inn vation. A healthy degree of confusion c serve to keep people creative.

BYTE: In reviewing programming it has evolved over the past 10 years, you see anything that makes you d appointed—for example, in the obje computing realm?

Knuth: They haven't yet built a re able way to reason about these progra that is, we still lack the mathematic proof to ensure that a program will wo With object-oriented programs, we ha much less of an understanding of ho we would ever prove that they don't ha bugs. This is a huge gap. If people c understand OOP, they ought to be ab to prove that the programs are corre

er give your HP printer a second thought. You just know it's going to work. Now that P performance can be found in a line of PCs designed specifically for the demands of usiness. The HP Vectra 500 PCs. They all arrive ready to work. Some are HP/Microsoft® usiness Centers–they're armed with Microsoft Office for Windows® 95 Professional And to make everything a little more manageable, every Vectra 500 comes with free online service and support. Dealers include: Intelligent Electronics, Computerland, Datago, MicroAge, Inacom and CompUSA Corporate. For more information, call 1-800-322-HPPC, Ext. 1557.[1] And see what a good family name can do for you.

Designed for Microsoft® Windows® 95

FROM $1,389*

Minitower or Desktop models:
- Intel 100, 120, 133, 150 or 166 MHz Pentium processor
- 8 or 16MB EDO Memory (128MB max)
- 256KB cache memory[1]
- 64-bit PCI video
- 2.5GB hard drive[2]
- 4X, 6X or 8X EIDE CD-ROM Drive[3]
- 28.8 fax/data modem with telephone answering machine[4]
- 16-bit Sound Blaster audio[4]
- Hands-free headset with microphone[4]
- 1-year on-site warranty[5]
- 1-year free phone support for hardware, 90-day free software support

30-387-3867. *Average U.S. street price for Pentium® processor-based HP Vectra 510 5/75 PC. Monitor not included. HP Vectra 500 PCs come with Microsoft Windows 95 preinstalled. and 166 MCx models, optional on all other models. [2]Other capacities available. [3]Standard on CD, MC and MCx models. [4]Multimedia models only. [5]On-site, second-day business service. dows are U.S. registered trademarks of Microsoft Corporation. Pentium and the Intel Inside logo are registered trademarks of Intel Corporation. ©1996 Hewlett-Packard Company PPG429

HP PCs For Small Business

HEWLETT® PACKARD

Internet Explorer 3.0 makes a strong play for Web dominance. By Rex Baldazo

Microsoft Catches Up with Netscape

Web browsers have become the primary battlefield in the war for the heart and soul of Internet citizens. Microsoft's two previous Web browsers were OK, but they didn't demonstrate any interesting new technologies. However, the third attempt, Internet Explorer 3.0 (IE 3.0), changes all that, matching the market-dominating Netscape Navigator feature-for-feature while adding lots of strategic Microsoft technology.

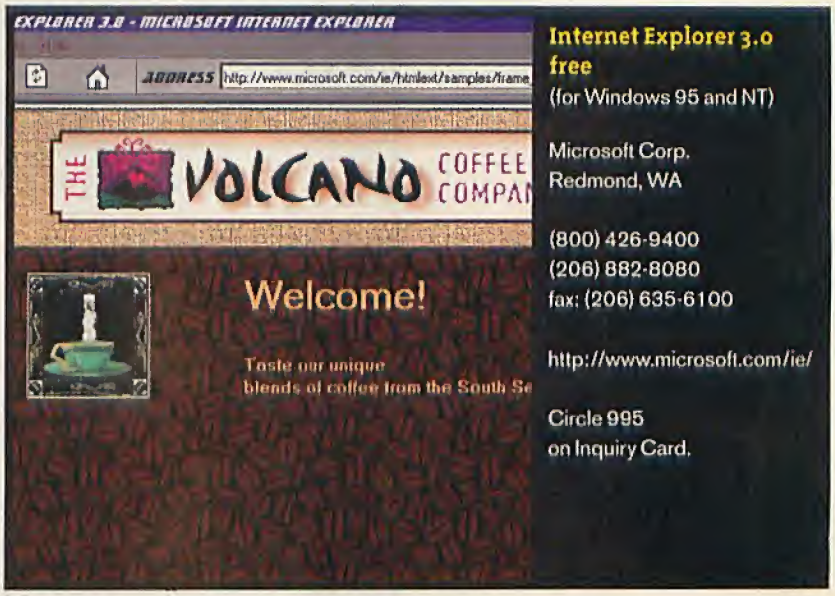
Support for Java was not in the beta version we tested, but it is slated for beta 2, which should be available when you read this. The beta we tested offers some support for JavaScript, although it's not yet totally compatible with Netscape's implementation.

Also in IE 3.0 is VBScript, Microsoft's own scripting engine. A slimmed-down version of the Visual Basic language, VBScript is Microsoft's challenge to Sun's JavaScript. It should appeal to the legion of Web developers who already know Visual Basic, but currently only IE 3.0 supports it. To encourage widespread adoption, Microsoft is making the VBScript engine available to all takers.

One of IE 3.0's more intriguing new technologies is support for in-place activation, part of Microsoft's OLE/ActiveX Document technology. For example, it lets you click on a Hypertext Markup Language (HTML) link that points to a Word document, which opens up inside the browser window while Word is activated in place, adding its menus and toolbars to the browser window (assuming you have Word or the free Word Viewer installed on your computer).

RATINGS	
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★

The key is that this in-place stuff works with any application that supports the ActiveX Document technology, whether the file is on your local hard drive or coming across the Internet. This is a step toward a universal browser, where all content—from that on the Web to what's on your local hard drive—is viewed from the same browser.



Microsoft Internet Explorer 3.0 sports a new interface and many important features, including borderless frames (shown).

More than anything else, it's ActiveX Controls that have the potential to make the greatest impact on the Web. They allow for powerful, interactive content similar to that of Java applets, but with the advantage of having mature development tools, such as Visual C++ 4.1.

The technology is still in its infancy, however, and some unanswered questions may delay widespread adoption. First among these is the fact that ActiveX Controls are intimately tied to OLE, which in turn is part of the Windows platform and does not yet work on Macintosh or Unix machines.

The IE 3.0 user interface is also inconsistent, especially its drag-and-drop aspects. If you grab a text hyperlink in IE 3.0 and drag it to the Windows 95 desktop, it creates an Internet shortcut. If, on the other hand, you grab a hyperlink that's associated with a GIF or JPEG file, it drags the image rather than the shortcut. And, unlike the Win 95 desktop, the IE 3.0 interface has no right-mouse-button option for selecting whether to drag a shortcut or the image itself.

Overall, we were impressed with IE 3.0. There are still some rough edges, but the browser brings innovative new technology to the Internet. Whether this technology has any impact—and whether IE 3.0 can dent Navigator's huge market lead—remains to be seen. B

Rex Baldazo is BYTE's technical editor in charge of software reviews. You can contact him at **rbaldazo@bix.com**.

ATM Deluxe 4.0 manages all your fonts—even TrueType—in versions for Windows 95, NT 4.0, and the Mac. By Russell Kay

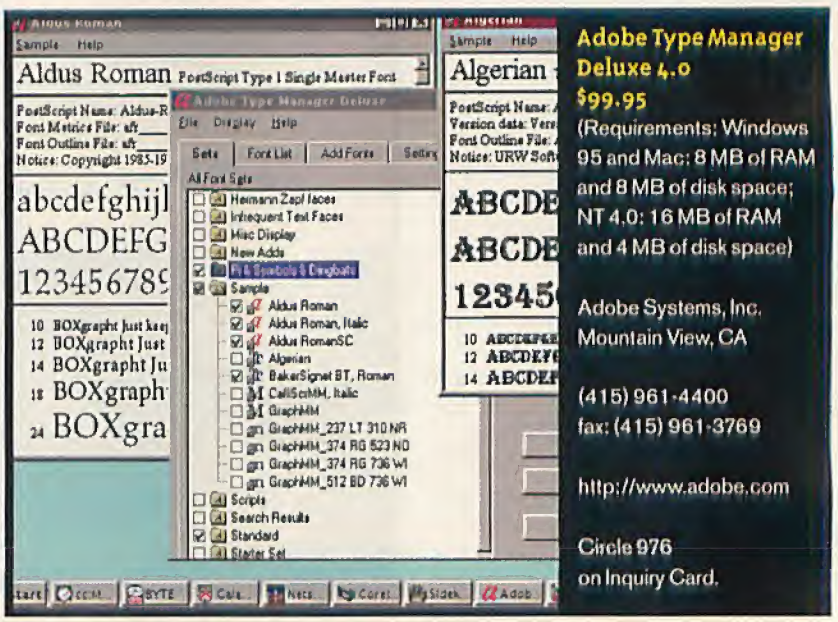
Adobe's Finally the Managing Type

What's in a name? Though always called Adobe Type Manager, ATM never did much managing; it merely installed and rasterized on-screen the Type 1 (T1) fonts originally designed for PostScript devices. When Windows 3.0 introduced TrueType (TT) to the mass market, Adobe responded with a new ATM. The world was stuck with two formats.

Adobe and Microsoft are now working together on a new font format, OpenType, that will combine TT and T1 in a character-rich superset. But that's for the future. Right now, we've got the new ATM Deluxe 4.0, which handles both formats and introduces welcome new capabilities.

First, ATM knows about TT fonts. You install and activate them as if they were T1 fonts. Second, Adobe has finally put the manager into ATM. You define sets of fonts, using drag-and-drop editing, and activate only those sets or specific fonts you wish, thus considerably reducing the drain on system resources.

Other fonts are easily activated when you need them—even automatically.



Multiple font types can coexist in a single font set, and you can activate them individually or as an entire set.

TECH FOCUS

You Old Smoothie, You

Display a digital font at a low resolution, and you get misshapen letters with stair-step edges. The neatest fix is called antialiasing, where selected edge pixels are rendered in shades of gray. Windows 95 Plus can do this for TrueType fonts if your video is able to support at least 64,000 colors. The new Adobe Type Manager Deluxe (for use with all platforms) performs font smoothing for Type 1 even on a 256-color display.

BOX

Unaided jaggies.

BOX

With ATM's antialiasing.

ATM font sets (but not the fonts themselves) are exportable to other systems and platforms, which will greatly simplify font management and graphics standardization in many large organizations.

You can easily see what a font looks like on-screen, print sample pages and one-line listings, and create new instances of multiple-master type fonts. And ATM now enables antialiasing for better-looking letters (see the Tech Focus box).

Finally, you get a complete database of Adobe font metrics. When a document calls for a font you don't have, ATM creates a substitute font (application permitting) and displays it in the exact letter widths, so line breaks won't change. The Windows NT version lacks this feature.

In BYTE's tests of the Windows 95 beta 8, ATM installed and ran easily, presenting no particular problems. It came up and loaded all the active fonts, incorporating them into a Starter set. When we had ATM search the system's hard drives, it quickly found all our additional fonts and added them to its master list.

RATINGS	
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★ ★
PERFORMANCE	★ ★ ★ ★

And it added new fonts considerably faster than ATM 3.0.2 could.

ATM Deluxe 4.0 debuts as a Win 95 CD, to be followed by a Mac/Power Mac version and, at year's end, the first-ever ATM for NT 4.0. NT users must now convert T1 fonts to TT for on-screen display.

ATM has really come into its own, and it's fast and friendly, to boot. B

Russell Kay is a BYTE technical editor. You can reach him at **russellk@bix.com.**

Remember the

freedom *you felt*

the first time you got

on the Internet?

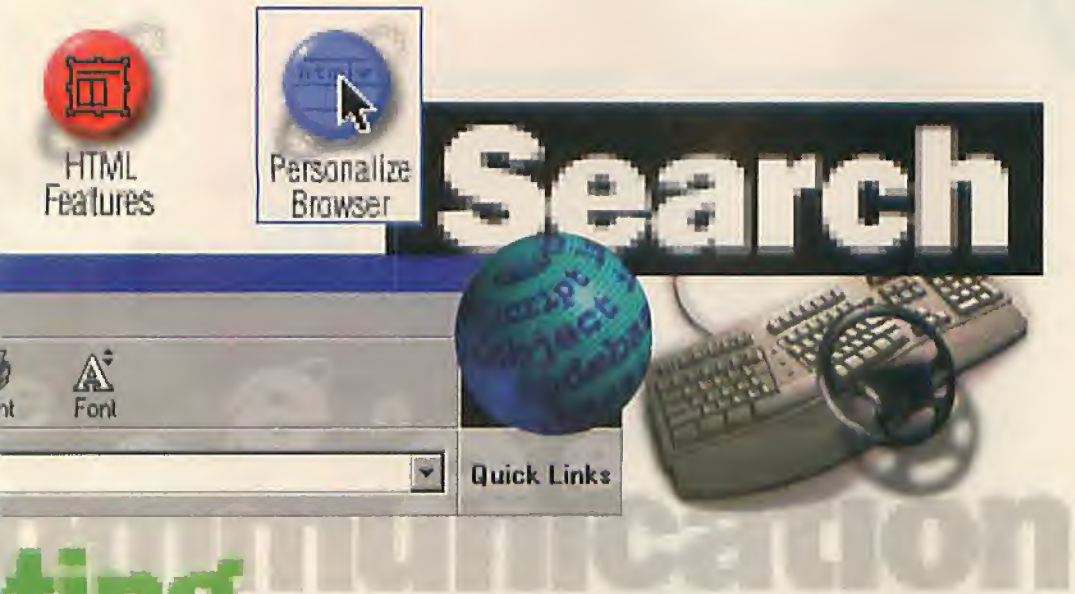
Microsoft Internet Explorer 3.0

©1996 Microsoft Corporation. All rights reserved. Microsoft, Windows and Windows NT are registered trademarks and ActiveX, the Microsoft Internet Explorer logo and *Where do you want to go today?* are trademarks of Microsoft Corporation. Macintosh is a registered trademark of Apple Computers, Inc. Java is a trademark of Sun Microsystems, Inc. ESPNET is a trademark of ESPN, Inc. SportsZone is a trademark of Starwave Corp. MSNBC is a trademark of MSNBC. The Wall Street Journal® Interactive Edition is a trademark of Dow Jones & Company, Inc.

Now you can find out what freedom really means.

ActiveX™ and first-class Java™ technology gives the web a whole new world of video, full animation, sound, and real interactivity.

Customizable. You can set Microsoft Internet Explorer 3.0 to bring you the latest information about your favorite stocks, cartoons, sports scores, music clips, news services, ski reports, or what-have-you.



Safe and secure. Microsoft Internet Explorer 3.0 supports the latest security standards, so you can communicate freely and safely download software from the Internet.

Microsoft Internet Explorer 3.0 is cross-platform. It's here right now for users of Windows® 95, and Windows NT® and will soon be available for people who use Windows 3.1, or Macintosh® operating system.

NetMeeting. Imagine having a virtual real-time meeting using a whiteboard and sharing files with groups of people in Chicago, Kobe, Stockholm, or wherever.

The broadest support for existing Internet standards, like HTML, plug-ins, and JavaScript. And hot new technology, like cascading stylesheets, so you can see everything the web has to offer.

Remember the first time you came across the web? It was like somebody put the entire body of human knowledge in one huge book. And gave you the freedom to zip to any page, on any subject, anywhere in the world. Well, now the feeling is even larger. You can experience it with monster sound, full animation, unbelievable graphics, and real interactivity. Because we're introducing Microsoft® Internet Explorer 3.0. You'll be free to communicate with groups of people across the street or around the world. And to interact in completely new ways. Because now you can have virtual meetings where you work back and forth on the same project. In real time. To make your experience more personal, you can customize your tool bar, Favorites, and Quick Links. To make it even richer, you'll have access to free special offers from *The Wall Street Journal® Interactive Edition*, ESPNET™ SportsZone,™ MSNBC,™ and more. Everywhere you go, you'll see real freedom, turned loose at the highest level. And as you might have guessed, even the software is free. So just click on www.microsoft.com/ie. Then download a copy of Microsoft Internet Explorer 3.0, have a look around, and see what freedom really means.

Microsoft®

Where do you want to go today? www.microsoft.com/ie

EO75

EO SERIES

"The HEART of an Artist"

Vivid colors. Ergonomic design. Performance and features to indulge the visionary in you.

Princeton Graphic Systems® monitors have always had a solid reputation for pushing performance barriers far beyond industry standards. This tradition was proven with the highly respected Ultra 15 which won *PC World*'s Best Buy Award a remarkable three times in a row. The 135MHz/82KHz Ultra 17+ further redefined the industry with its award-winning, high refresh rate performance and ultra-low price. Now, our **Extra**Ordinary new models surpass even our own stellar benchmarks.

Case in point, the EO75. With its super-high 95KHz horizontal frequency, 200MHz video bandwidth and an ultra-fine 0.26mm dot pitch, this 17" (15.8" viewable) monitor delivers a bold, flicker-free resolution of 1600 x 1200 @ 75Hz. That's rock-solid performance. Furthermore, our engineers added Enhanced Imaging Circuitry for a sharper focus without the moiré problems so common to other 0.26mm monitors. That's a difference you can see!

Princeton's next generation of EO monitors incorporates PreVu℠ controls and Coloright℠ technology perfect for intense, graphical applications. In addition, Princeton offers an **Extra**Ordinary, full three year "Bucket to Bezel" limited warranty*.

The EO Series is already available at your nearby dealer. See it today. Their performance will win your heart. Their price will ease your soul.

"The SOUL of an Accountant"

$722 ESP

Powered by 200MHz Princeton Graphic Video Engine 95KHz

Princeton Graphic Systems • 2801 S. Yale St., Ste. 110 • Santa Ana, CA 92704 • Tel. 800/747-6249 or 714/751-8405 • Fax 714/751-5736 • Fax-On-Demand 714/751-0168 • Web Site: www.prgr.com

© 1996 Princeton Graphic Systems. All rights reserved. All trademarks are the properties of their respective owners. As an Energy Star℠ Partner, Princeton Graphic Systems has determined that these products meet Energy Star℠ Guidelines for energy efficiency. Prices and specifications are subject to change without notice. *PreVu℠ and Coloright℠ are not available on the EO40. Full three-year limited warranty is offered on the following models: EO40, EO50, EO17, EO70 and EO75.

PRINCETON®
GRAPHIC SYSTEMS
800-747-6249 ext. 165

PrintGear technology gives NEC's new laser printer a winning price/performance ratio. By Robert L. Hummel

Quality Printing, Fast and Cheap

Must a laser printer trade high performance for a low price? NEC wants to convince Windows users that the answer is "No." The company's new SuperScript 860 laser printer offers a speed of 8 pages per minute (ppm) and resolution of 600 dots per inch (dpi) for a street price of less than $500. As the first printer to use Adobe's new PrintGear architecture (see "How PrintGear Works" on page 59), the NEC SuperScript 860 can indeed outperform similarly priced lasers on most printing jobs.

The PrintGear architecture mandates that the entire page download into the printer's memory before processing starts. Despite this, NEC claims that the 860's standard 1 MB of memory can handle even complex documents when managed with Adobe's Memory Booster technology. A PrintGear innovation, Memory Booster combines data compression with graceful degradation to ensure that a page rarely, if ever, fails to print. A page too large for the installed RAM is compressed and reduced to 300-dpi resolution. You can install up to 4 MB of additional memory in an industry-standard SIMM slot.

SuperScript 860
$499
(estimated street price)
(1 MB of RAM, parallel interface)

NEC Technologies,
Printer Division
Mountain View, CA

(800) 632-4636
(415) 528-6000
fax: (800) 366-0476

http://www.nec.com

Circle 996
on Inquiry Card.

NEC's SuperScript 860 generally produces a smaller data stream and prints faster than more expensive models.

In our testing, the 860 generally produced both smaller data streams and faster return-to-application times than HP's LaserJet 5L. The biggest improvement came when printing pages that mix text and graphics; the 860 reduced both file size and time required to spool by approximately 50 percent.

To add small office/home office appeal, NEC has included such features as customizable watermarks and booklet, poster, and proof-sheet (N-up) printing options, all implemented through Windows driver software. The printer holds 200 sheets of paper (letter or legal size), as well as labels, transparencies, and as many as five envelopes.

The SuperScript 860's advanced features require Windows 3.x or Windows 95. NEC provides no Windows NT or OS/2 drivers. And while insisting they won't allow the 860 or its PrintGear incarnation to be orphaned, neither NEC nor Adobe has plans to develop drivers for these operating systems. Under DOS, NT, and OS/2, the 860's special features are unavailable; instead, it emulates a Hewlett-Packard LaserJet IIP.

RATINGS	
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★ ★
PERFORMANCE	★ ★ ★ ★

In a Windows-only environment, however, the SuperScript 860's fast engine, high resolution, and versatile options make it a performance winner and an excellent value. B

Robert L. Hummel is an electrical engineer, programmer, and consultant. You can reach him at **rhummel@monad.net**.

TECH FOCUS

PrintGear Pros and Cons

Adobe's PrintGear architecture divides document interpretation between the computer's device driver software and the printer's PrintGear Imaging Processor chip. The driver represents the most common Windows print elements in the most compact way for a smaller data stream and a faster return to your application.

On the downside, a PrintGear printer's processor and its corresponding device driver form an integrated—and inseparable—system. Adobe has no plans to publish a single PrintGear standard and doesn't guarantee that different PrintGear printers can interpret each other's data streams.

PHOTOGRAPH: LIGHTWORKS PHOTOGRAPHIC © 1996

Thanks to IBM's VoiceType technology, you can tell OS/2 Warp where you want to go. By Barry Nance

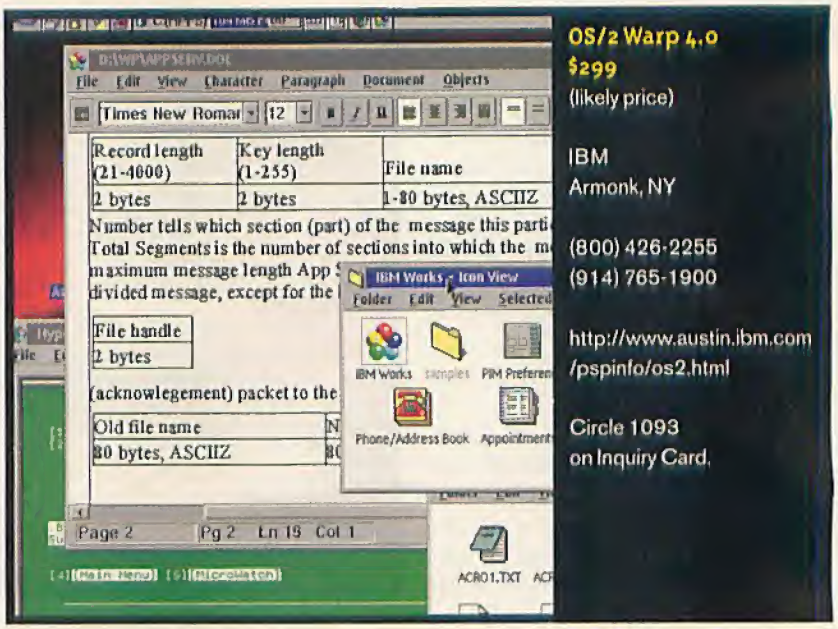
You Talk, Warp Listens

Call it the *Star Trek* dream—a computer that responds to spoken commands. OS/2 Warp 4.0, code-named Merlin, incorporates a voice-recognition technology called VoiceType that brings the dream a step closer to reality.

We evaluated the first public beta version of Warp 4, so we haven't run formal benchmarks yet. However, performance is crisp and responsive, though some advanced features—voice recognition in particular—require a speedy Pentium to work properly. Using a headset that will be included with every copy of Warp, plus the sound card in your PC, VoiceType supports both voice navigation and dictation. Navigation is the ability to tell your computer what to do—utter "Jump to Web Explorer" and OS/2 launches your Internet browser, for example.

While Warp's voice navigation works with continuous speech, VoiceType's dictation feature requires discrete speech, in which you pause briefly between words to let the software identify individual words (see the Tech Focus).

Our test of VoiceType was pretty convincing, producing results as good as most people's typing. When we dictated the original draft of this article, recognition accuracy was about 95 percent.



OS/2 Warp 4.0 includes voice recognition, Java, OpenDoc, a word processor, network management, and thousands of device drivers.

TECH FOCUS

Voice Input

IBM's VoiceType relies on a variety of techniques as it takes your dictation. You must use discrete speech, which means you pause briefly between words. This allows VoiceType to identify individual words. As you dictate, VoiceType uses context analysis to decide what words you spoke. As a result, you might see the cursor flash back and alter a previous word as the program realizes it misidentified it.

And even with discrete speech the dictation took no more time than if we had typed the article instead.

OS/2 becomes the first desktop operating system to incorporate Sun Microsystems' Java technology (go to http://ncc.hursley.ibm.com/javainfo for details). As you surf the Web, or as you develop your own Internet-aware applications, you can use OS/2's Java interpreter or the supplied Java Development Kit to enhance your browsing.

Warp includes OpenDoc, the cross-platform component architecture that lets you create compound documents. The OS also comes with Open32, which emulates much of the Win32 API so programs written for Windows can be recompiled and run on Warp.

Warp 4 comes with a separate CD-ROM that has more than 2000 device drivers. IBM has added a new graphics device driver architecture to OS/2's 32-bit environment. The new driver model will soon support the dynamic loading and unloading of device drivers, IBM says.

OS/2's look and feel changes with version 4. We found Warp's new look a bit prettier than its previous countenance,

RATINGS	
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★ ★ ★

but it doesn't make you more productive.

With Warp 4, you can use voice, keyboard, and mouse in any combination to navigate, control, enter data, and enter text. We think you may begin talking to your computer more and typing less. B

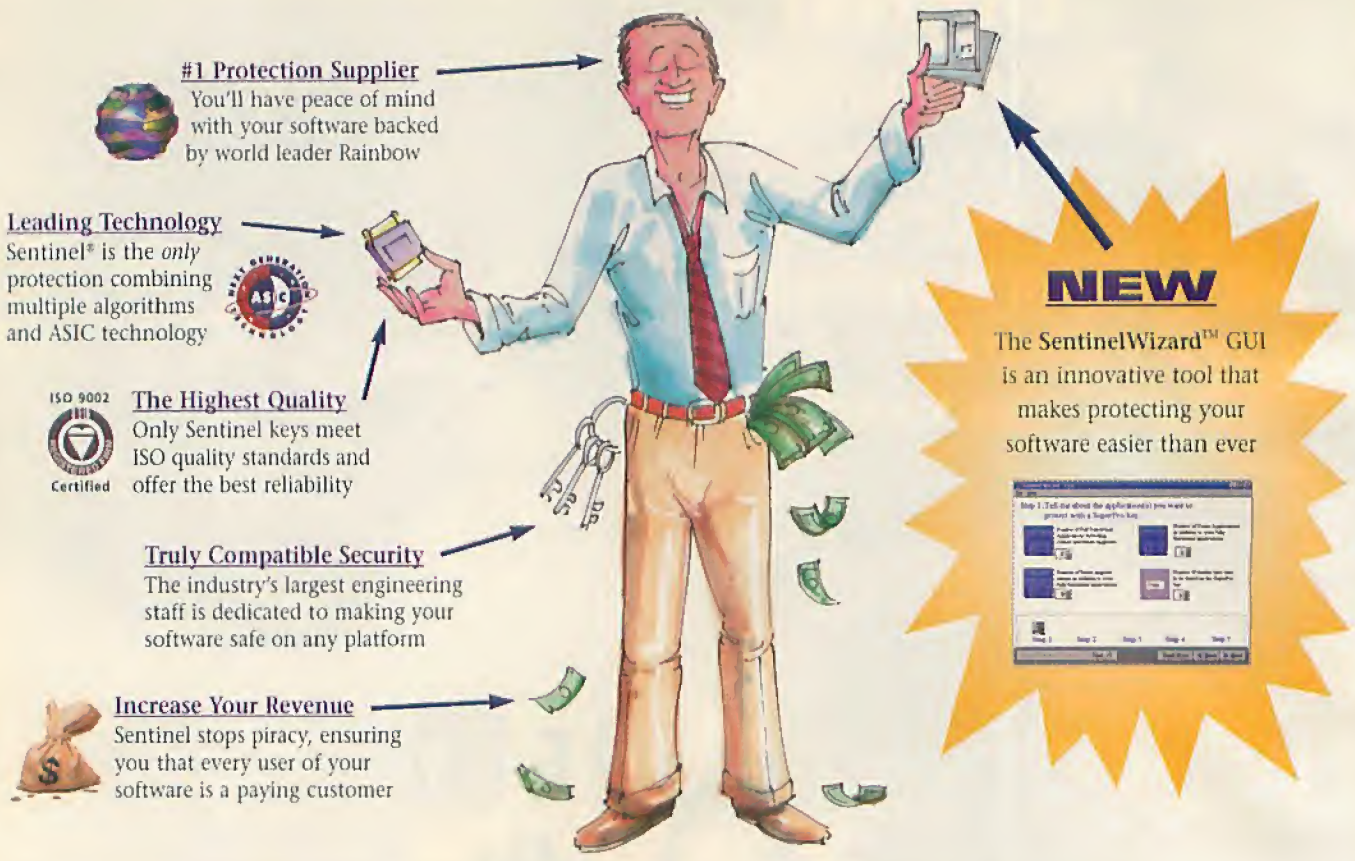
Barry Nance, a BYTE contributing editor, is the author of Using OS/2 Warp *(Que, 1994). You can reach him at* **barryn@bix.com.**

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

When the
Digital Revolution
rolls over you,
you're either
part of the steamroller
or part of
the road.

1 year (12 issues) for US$24.95 **subscriptions@wired.com**

A developer's dream come true...



The world's #1 software protection is now the easiest to implement!

You've always dreamed of superior software protection that was simple to integrate into your entire product line. The new SentinelWizard makes your dream a reality.

Just tell the SentinelWizard how you want to sell your products. It then automatically configures your Sentinel keys and generates the pseudo code necessary to complete the protection process.

Call now to order *your* Sentinel Developer's Kit, featuring the SentinelWizard.

1-800-852-8569

SENTINEL
Software Protection

Ask us about SentinelLM™ - the new software-based network license manager

Visit our web site www.rnbo.com

Circle 136 on Inquiry Card.

RAINBOW TECHNOLOGIES

HEADQUARTERS: 50 Technology Drive, Irvine, CA 92618 ■ Tel: (714) 450-7300 ■ Fax: (714) 450-7450
ASIA/LATIN AMERICA: (714) 450-7300 ■ FRANCE: (33) 1 41 43 29 00 ■ GERMANY: (49) 89 32 17 98 0 ■ U.K.: (44) 1932 579200

©1996 Rainbow Technologies, Inc. Sentinel, SentinelLM and SentinelWizard are trademarks of Rainbow Technologies. All other names are property of their respective owners.

ALGERIA: AFAK (213) 41 85 61
ARGENTINA: Agri-Aid, S.A. (54) 1 8030536
AUSTRALIA: LOADPLAN (61) 3 9690 0455
BELGIUM/LUXEMBURG: E2S (32) 92 21 11 17
BRAZIL: MIPS Sistemas Ltda. (55) 11 574 8686
BULGARIA: KSIMETRO (35) 9279 1478
CHINA (East): Shanghai Pudong Software Park Electronics Company (86) 21 6403 1966
CHINA (North): CS&S (86) 10 6217 7722 X2404
COLOMBIA: Construdata (57) 1 622 6011
CZECH REPUBLIC: ASKON Int'l (42) 2 3103 652
EGYPT: ZEDAN-ADS (202) 248 8994
GREECE: Byte Computer S.A. (301) 924 17 28
GUATEMALA: Soft Corporation (502) 2 304006
HONG KONG: AlfaLink Tech. Co. (852) 2333 0626
HUNGARY: Polyware Kft. (36) 76 481 236
INDIA: ANC Engineering Co. (91) 11 4615680
INDONESIA PT. Prompt-rade InfoScan (62) 21 375 166
IRAN: GAM Electronics (98) 21 87 44 001
ITALY: BFI IBEXSA SPA (39) 23 31 00535
ITALY: Siosistemi (39) 30 24 411
JAPAN: Giken Shoji Co., Ltd. (81) 52 972 6544
JORDAN: CDG Engineering (96) 26 863 861
KOREA: Geness Technologies (82) 2 578 3528
LEBANON: National Group Cons. (961) 1 494317
MALAYSIA: Eastern Systems Design (M) Sdn Bhd (60) 3 241 1188
MEXICO: Impsi Comp., S.A. de C. V. (52) 66 210 231
MOROCCO: Futur & Soft (212) 2 40 03 97
NETHERLANDS: IntroCom (31) 74 2430 105
NEW ZEALAND: Software Images (64) 09 378 9790
PERU: OpenSoft (51) 1 224 2125
PHILIPPINES Mannasoft Technology Corporation (63) 2 813 4162
POLAND: HiTEX Sp. z o.o. (48) 22 41 97 51
PORTUGAL: COMELTA (351) 1 941 65 07
RUSSIA: Multisoft Int'l (7 095) 186 35 84
SAUDI ARABIA: ZEDAN (966) 2 665 1904
SCANDINAVIA: Penco A/S (47) 2243 1500
SINGAPORE: Systems Design PTE LTD (65) 747 2266
SOUTH AFRICA: SOFTSECURE (27) 11 477 6053
SPAIN: MECCO (34) 3 422 7700
SWITZERLAND: IBV AG (41) 1 745 92 92
SWITZERLAND: Safe Compad S.A. (41) 2 421 5386
TAIWAN: Evershine Tech. (8886) 2 8208925
THAILAND: BCS Int'l (66) 2 319 4451
TUNISIA: Soft Informatique Tech. (216) 17 19 486
TURKEY: BIMEKS, Ltd. (90) 216 348 3508
VENEZUELA: HRT-M Osers (58) 2 261 4282

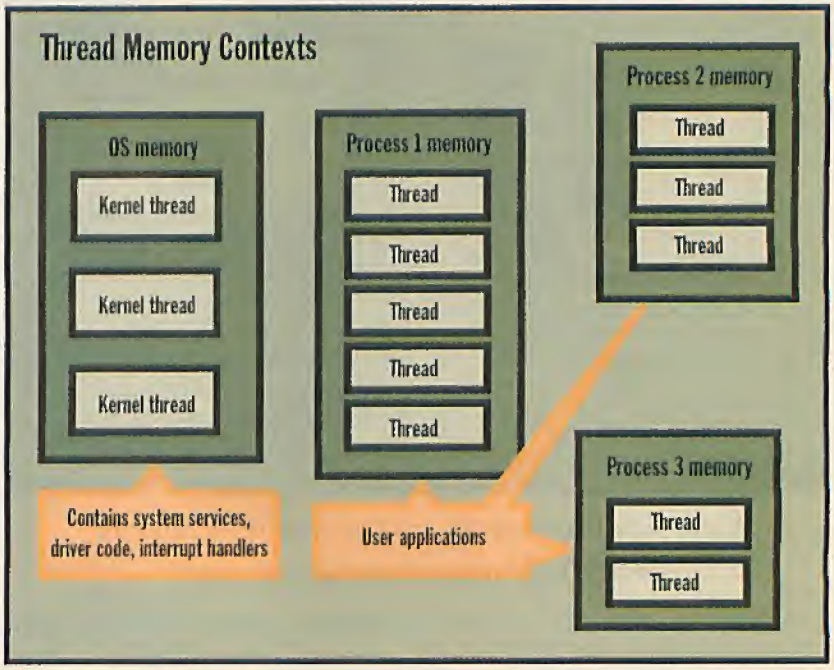
Sophisticated real-time products need an OS designed for real-time work. By Vik Sohal and Mitch Bunnell

A Real OS for Real Time

Developers of embedded and real-time products have often used homebrew kernels for their applications. The availability of powerful 32-bit CPUs and increasing user expectations are driving embedded software solutions to resemble full-fledged computer systems packaged as special-purpose products.

While embedded software gets more complex, shorter product cycles increase time-to-market pressures. The time issue has forced a strong emphasis on reusing software, rather than developing each embedded product from scratch.

Because of these trends, embedded product vendors are turning to a commercially available real-time operating system, LynxOS by Lynx Real-Time Systems. It provides a suitable operating environment for embedded applications in communications, networking, multimedia, and instrumentation. Its design emphasizes deterministic real-time performance, with desirable characteristics such as ROMability, modularity, and compact code required by such applications. With 90 percent of its code written in C, LynxOS is portable, and versions are available for the x86 family, the 680x0 family, the PowerPC line, and SPARC.



Both user programs and OS threads execute in their own protected memory spaces.

Design Goals

The LynxOS kernel design process addressed the following goals:

- **Predictable response under all load conditions** ensures that applications respond to external events in a predictable fashion, regardless of what else the system is handling. It requires consistent and prompt scheduling of time-critical tasks and low system overhead.
- **High-performance OS facilities** must execute quickly, with fast response to interrupts, to keep the system overhead low and predictable.
- **Memory protection** makes applications more reliable by ensuring that programs don't corrupt each other's code and data, or even the OS's code and data.
- **Modular architecture** provides scalability so that the OS can be tailored for a wide variety of embedded applications, without sacrificing real-time performance. Key features such as TCP/IP, NFS, demand paging, and other extensions can be added or removed as necessary for a specific target environment. The LynxOS kernel can be configured to just under 200 KB of code.
- **Compatibility with existing standards such as Unix and Posix** provides well-known APIs for programmers to work with and encourages code reuse.

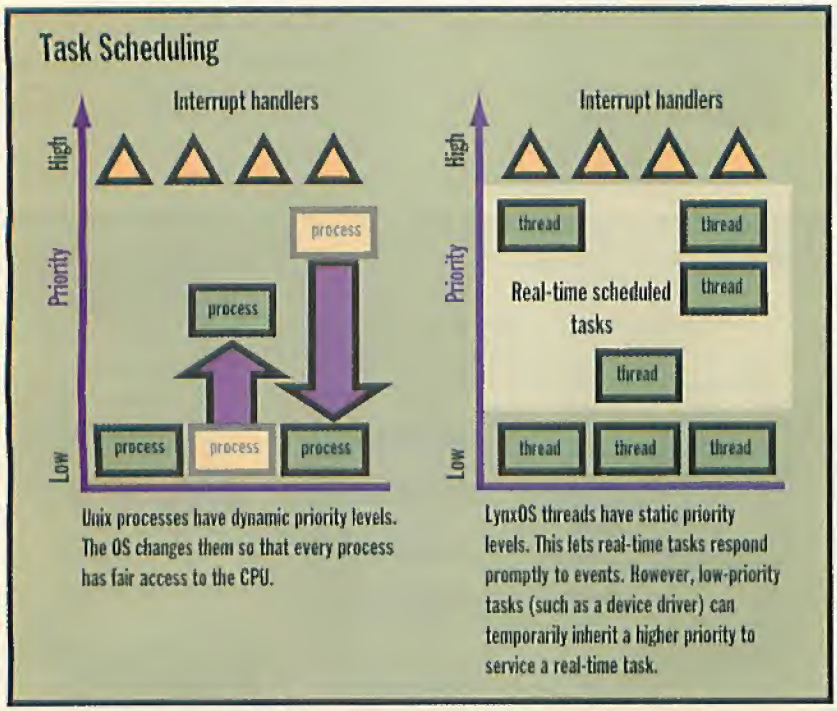
The basic design of LynxOS involved key decisions to achieve these goals. First, the entire kernel had to be preemptive and reentrant, so that time-critical tasks execute promptly. A time-critical task gets high priority so it always can preempt a lower-priority task, even while the latter uses a system service. The kernel's reentrant code also lets this higher-priority task use system services, even when the preempted task has made identical system calls.

Second, the kernel supports multithreading. Not only can user programs create multiple tasks at will, but device drivers and other kernel services can create their own tasks, which are called *kernel threads*. Kernel threads allow more effective scheduling of interrupt handling. That's because certain code—such as network or disk I/O—that used to be part of an interrupt handler can now go in a kernel thread, scheduled so that it

doesn't interfere with real-time processing. You can, therefore, schedule time-critical user tasks to execute at a higher priority than a device driver's kernel thread, so that these user tasks can respond rapidly to events. Global scheduling of all threads, user and kernel, is based solely on priority.

Third, LynxOS uses a processor's page memory management unit (MMU) to provide each instance of a user program its own protected logical address space. The MMU also protects the kernel by placing it in a separate address space, as shown in the figure "Thread Memory Contexts" on the previous page.

Last, instead of creating a proprietary API, the design team chose the Unix and Posix APIs, allowing a rich variety of Unix programs to be ported to LynxOS and offering a shallow learning curve for those programmers already familiar with the interface.



A real-time OS schedules tasks by priority so that time-critical tasks respond promptly to events.

Real-Time Issues

In a real-time system, certain tasks must be completed within specific deadlines to respond to real-world events. For example, an embedded controller that adjusts the tension in a factory conveyor belt to compensate for a constantly changing load must respond promptly, or the belt may grind to a halt or break. A real-time OS supports the real-time application's ability to meet its timing deadlines. LynxOS makes this possible by providing fast context switching plus low system call overhead. This helps keep short the execution time of every task.

The LynxOS interrupt system keeps short an interrupt routine's execution time and even bounds the number of interrupts that can occur during the execution of a high-priority task. This is done by having the interrupt handler disable further interrupts from the device before it completes. That device's interrupts are reenabled only by a corresponding kernel thread that actually does most of the interrupt processing. This kernel thread's priority is based on the priorities of the user threads that access the device.

LynxOS contains no system-level tasks that *must* run at higher priority than user tasks. This is possible because task scheduling is interrupt-driven. There is no single task responsible for scheduling other tasks. If the highest-priority task on the system is a user task and it doesn't release the processor, then nothing else runs. Of course, only tasks that must respond promptly or run for a short period of time should execute at very high priority.

WHERE TO FIND

Lynx Real-Time Systems
San Jose, CA
(408) 879-3900
fax: (408) 879-3920
http://www.lynx.com/

Multithreaded Model

Although the Unix process model was used as a basis for LynxOS processes, all tasks under LynxOS are represented internally as threads. A "process" is really just one thread (or more) that has its own protected logical address space. Since a LynxOS process has its own memory context, it is completely shielded from memory corruption by address errors in other processes.

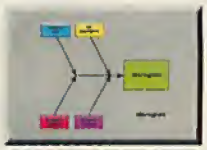
LynxOS uses the standard Unix process model for process creation, destruction, and manipulation. The key difference is that LynxOS threads execute strictly at static, user-set priorities, not at dynamic, varying priorities based on CPU execution or I/O blocking as with Unix. The reason for this is that the Unix model has a concept of "fair-share" scheduling. Processes that perform lots of I/O and consume little CPU time are given the CPU more often (that is, their priority is raised above others *by* the OS) than are CPU-bound processes. This sort of dynamic priority manipulation would be disastrous in a real-time environment where no such policy exists. In fact, scheduling in the ideal real-time environment is completely unfair. Priorities are static and based strictly on time criticality of the tasks, as shown in the figure "Task Scheduling."

Just in Time

With real-time designs becoming more and more ambitious every year, it has become necessary to use 32-bit processors to provide the throughput required by these applications. Effective use of these processors demands rethinking the role the OS plays in a design. LynxOS has been tailored specifically to deliver everything the 32-bit world offers without sacrificing real-time predictability. It also is compatible with System V and BSD Unix, and is Posix-compliant, so that software designers can use a familiar set of APIs and development tools to create real-time solutions. B

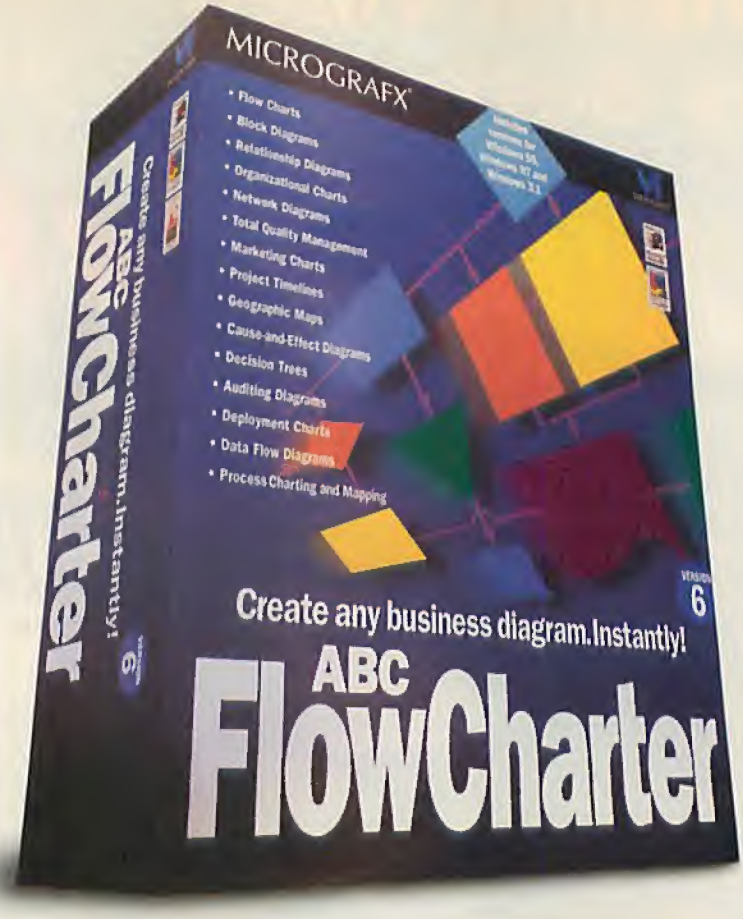
Vik Sohal works in technical sales at Lynx Real-Time Systems. You can reach him by sending e-mail to **vik@lynx.com**. *Mitchell Bunnell is the chief technology officer at Lynx. You can reach him at* **mitch@lynx.com**.

Human resource tools like organization charts and relationship diagrams



Management support diagrams like cause & effect, decision trees and timelines

Business process re-engineering diagrams like flow charts and data flow diagrams



Marketing tools like venn diagrams, targets, pyramids and geographic diagrams

Total quality management diagrams like process charts and maps

IT and software design tools like network diagrams and object oriented design diagrams

ROCKET FUEL FOR THE BUSINESS PROCESS

Great businesses run fast. As fast as you can make obstacles disappear. That's why you need ABC FlowCharter®6. It shows you your business. Clearly. With diagrams that add a boost to your entire business process.

ABC FlowCharter is not just another drawing tool. It actually lets you relate charts to data, and automatically analyze the results. Unlike diagramming tools that hit the wall at the edge of the page, ABC FlowCharter is powerful. It can diagram any process. Across any number of pages. No matter how complex. With lines that re-route automatically and shapes that drop into place. In fact, it's so powerful, it's used as the engine for Process Model®– the world's most advanced business simulation tool.

ABC FlowCharter does the work, while you work on making your business run better. See for yourself. Pick up your copy of ABC FlowCharter 6 today. If you want even more graphics power, you'll find ABC FlowCharter bundled in ABC Graphics Suite.™ Visit your favorite reseller, or call **800-428-8716** now.

MICROGRAFX®

www.micrografx.com

Stream
1-800-SOFTWARE

SOFTWARE SPECTRUM
1-800-624-0503

Softmart
The smart resource for business
1-800-328-1319

In Canada call 1 800 360-8664. Copyright 1996© Micrografx Inc. All rights reserved. All trademarks are owned by their respective companies.

Does Digital Video Get Any Better?

Yes, it does:

miroVIDEO DC30.

Professional studio quality video for your PC,

because

miroVIDEO DC30 PCI bus mastering provides the fastest data rates (up to 6 MB/sec), the highest resolution (4:2:2 YUV TrueColor) with the best image quality (3.5:1 compression).

CD quality audio with perfect lip synchronization,

because

miroVIDEO DC30 integrates audio with video on a single board so you don't miss a beat.

Real-time video overlay,

because

miroVIDEO DC30 displays full-motion video directly on the PC monitor at all times. True WYSIWYG video during capture, edit and print-to-tape.

Optimal hard disk usage,

because

miroVIDEO DC30 has fully adjustable video resolution and compression settings to provide the best video quality in the space available.

High-speed video editing,

because

miroVIDEO DC30 has specialized hardware and world-class drivers to accelerate video editing software – up to 10 times faster with Adobe Premiere software during "make movie" and "preview edit" mode.

COMDEX Fall '96

Professional digital video and audio editing system

- PCI bus mastering technology, for the fastest data rates up to 6 MByte/sec.
- On-board CD audio
- Ready for Windows 95
- Input and output for S-VHS, Hi8, VHS, Video8
- All standards: NTSC, PAL, Secam at CCIR 601 pixel format and square pixels

miroVIDEO DC30

miro

Circle 137 on Inquiry Card (RESELLERS: 138).

miro US (415) 855-0940 · miro D (531) 2113-200 · Internet: http://www.miro.com

©1996 CO.DE

Enhancements to the Internet Protocol let it support more addresses and handle Web functions. ***By William Stallings***

The New and Improved Internet Protocol

With the changing nature of the Internet and of business networks, the current Internet Protocol (IP)—the backbone of TCP/IP networking—is becoming obsolete. Until recently, the Internet and most other TCP/IP networks provided support for relatively simple distributed applications, such as e-mail, file transfer, and remote access using telnet.

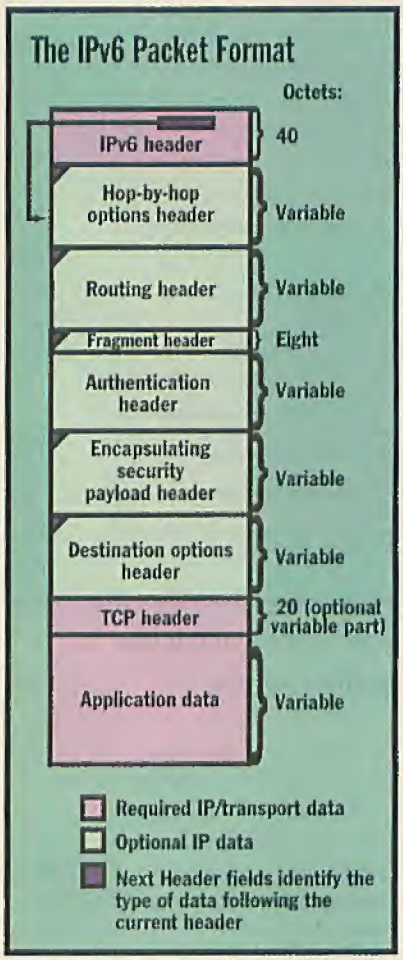
Today the Internet is increasingly becoming an application-rich multimedia environment, led by the overwhelming popularity of the Web. At the same time, corporate networks have branched out from using simple e-mail and file transfer applications to using complex client/server environments.

All these developments have outstripped IP-based networks' capability to supply needed functions and services. An internetworked environment needs to support real-time traffic, flexible congestion-control schemes, and security features. None of these requirements is easily met with the existing IP standard, known as IPv4. But the major driving force behind the development of a new IP standard is the stark fact that because of the current standard's fixed 32-bit address length, the world is running out of IP addresses for networked devices.

The Next-Generation Standard

To meet all these needs, in July 1992 the Internet Engineering Task Force (IETF) issued a call for proposals for a next-generation IP (IPng). A number of proposals were received, and by 1994, the final design for this IPng emerged.

A major milestone was reached with the publication of RFC 1752, "The Recommendation for the IP Next Generation Protocol," issued in January 1995. RFC 1752 outlines the requirements for IPng, specifies the header formats, and highlights the IPng approach in the areas of addressing, routing, and security. Other Internet documents defined details of the protocol, which is now officially known as IPv6; these include an overall specification of IPv6 (RFC 1883) and several RFCs (1884, 1886, and 1887) dealing with addressing aspects of IPv6.



A fixed header size and optional special-function headers reduce router processing.

IPv6 includes the following enhancements over IPv4.

Expanded address space. IPv6 uses 128-bit addresses instead of IPv4's 32-bit addresses, which increases the address space by a factor of 2^{96}. This enlarged space provides room for numerous device addresses, even if they are allocated in an inefficient manner.

An improved option mechanism. IPv6 places packet options in separate headers located between the IPv6 header and the Transport Layer header. It's important that routers along the packet's path don't have to examine or process many of these option headers. This simplifies and speeds up router processing of IPv6 packets compared to IPv4 datagrams. It will also make it easier to add new options in the future.

Address auto-configuration. This capability provides for dynamic assignment of IPv6 addresses.

Support for resource allocation. Instead of using IPv4's type-of-service field, IPv6 can label packets that belong to a particular traffic flow for which the sender requests special handling. This aids in the support of specialized traffic, such as real-time video, where image frames must be delivered to a destination as rapidly as possible.

Security capabilities. IPv6 includes features that support authentication and privacy.

The IPv6 Packet

The basic unit of transfer in IPv6 is the packet, as shown in the figure "The IPv6 Packet Format" at left. A packet typically encloses a TCP segment, which in turn consists of a TCP header and TCP user data. IPv6 adds to this a fixed-length IPv6 header and a number of optional extension headers. The advantage of the multiple-header structure is that when optional IPv6 functions aren't used, a streamlined packet can be sent.

Each extension header is designed to

provide support for an optional function (or a related set of them). The Hop-by-Hop Options header carries additional information that, if present, must be examined by every router along the path. Thus far, the only defined option is the Jumbo Payload option, which is used to send IPv6 packets with payloads longer than 2^{16} octets, or 65,535 bytes.

The Routing header provides extended routing, which is similar to IPv4 source routing. This header contains a list of one or more intermediate nodes to be visited on the way to a packet's destination.

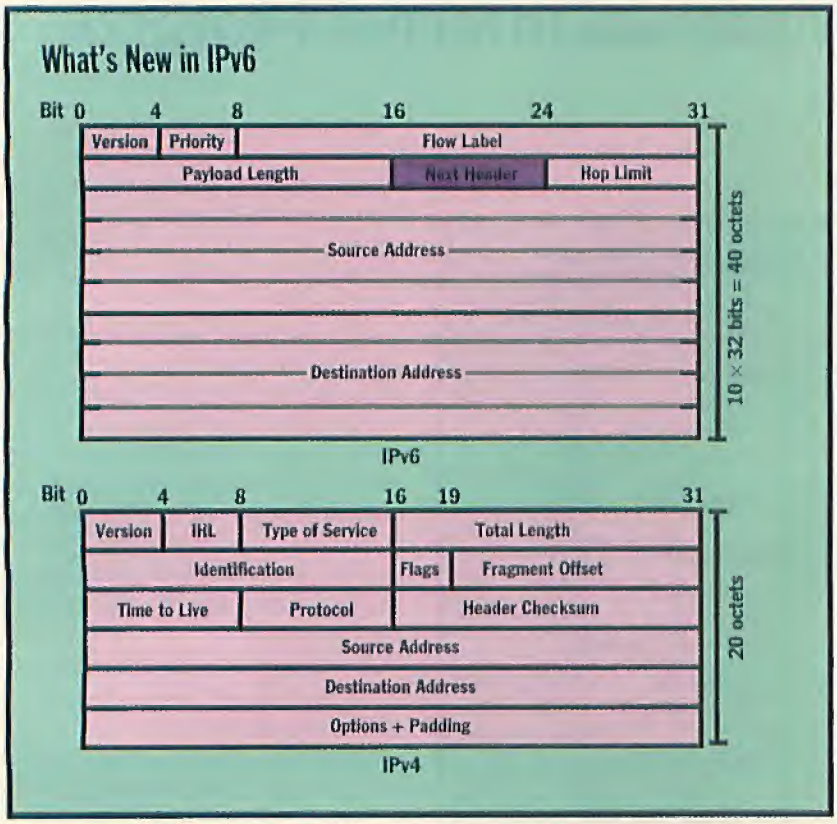
The Fragment header contains fragmentation and reassembly information. In IPv6, fragmentation is performed only by source nodes, not by routers along a packet's delivery path.

To take full advantage of the internetworking environment, a node performs a path-discovery algorithm that enables it to learn the maximum transmission unit (MTU) that's supported by each subnetwork on the path. With this knowledge, the source node fragments the packet for each given destination address. Otherwise, the source node limits all outgoing packets to 576 octets, the minimum MTU size that each subnetwork supports.

The Authentication header provides packet integrity and authentication. IPv6 does not dictate a specific authentication algorithm; therefore, a variety of approaches can be implemented by different organizations.

The Encapsulating Security Payload header provides privacy. Again, no specific privacy algorithm is required, but the intent is that this header will provide support for end-to-end encryption.

The Destination Options header carries optional information that, if present, is examined only by the packet's destination node. The format of this header is the same as that of the Hop-by-Hop Options header.



While the IPv6 header is larger than IPv4's, it has fewer fields; this expedites routing.

The IPv6 Header

The figure "What's New in IPv6" above shows the IPv6 header and how it differs from the IPv4 header. The new header is a fixed 40 octets long, compared to the IPv4 header's 20 octets and variable-length options field.

Some of the fields in the IP header, such as those related to fragmentation, are moved to extension headers in IPv6. Others, such as the header checksum, have been abandoned.

The IPv6 header fields include the following:

Version (4 bits). The IP version number; the value is 6.

Priority (4 bits). The priority value for this packet.

Flow Label (24 bits). A host uses this field to request that a network's routers perform special handling on the packet.

Payload Length (16 bits). The length of the remainder of the IPv6 packet following the header, in octets. In other words, this is the total length of all the extension headers plus the TCP segment.

Next Header (8 bits). Identifies the type of header immediately following the IPv6 header.

Hop Limit (8 bits). The remaining number of allowable hops for this packet. The hop limit is set to some desired maximum value by the source and is decremented by 1 by each node that forwards the packet. The packet is discarded if the Hop Limit count reaches 0. This is a simplification of the processing required for IPv4's time-to-live field.

Source Address (128 bits). The address of the originator of the packet.

Destination Address (128 bits). The address of the intended recipient of the packet.

Although the IPv6 header is longer than the mandatory portion of the IPv4 header (40 octets versus 20), it contains fewer fields (eight versus 12). Thus, routers have less processing to do per header, which should speed packet routing.

IP's Progress

With the technical details of the IPv6 standard now set in stone, vendors can begin incorporating its capabilities into their product lines.

As IPv6 is gradually deployed, the Internet and corporate networks will be able to handle more addresses, new functions, and new data types. This will allow the next-generation IP protocol to remain the foundation for networked applications in the twenty-first century. B

William Stallings is a consultant, lecturer, and author of over a dozen books on data communications and computer networking. This article is based on material from his most recent book, Data and Computer Communications *(Prentice-Hall, 1996). You can reach him at* **http://www.shore.net/~ws/welcome.html** *or at* **ws@shore.net.**

DELL DIMENSION
Reliable PCs For High Performance Computing

DELL DIMENSION™ XPS Pro200n
200MHz PENTIUM® PRO PROCESSOR

- Mini Tower Model
- ★ **32MB EDO Memory**
- 256KB Internal L2 Cache
- 1.6GB Hard Drive [11ms]
- ★ **15TX Trinitron Monitor (13.7" v.i.s.)**
- ★ ***NEW* #9 2MB EDO ViRGE 3D Video Card**
- MS® Office Professional with Bookshelf for Windows® 95
- ★ **8X EIDE CD-ROM Drive**
- Microsoft® Windows NT®/30 Days Free Support/MS Mouse
- ★ **3 Year Limited Warranty†**
- ★ ***Now, Microsoft Windows NT 4.0 Upgrade Coupon included at no extra charge.***
- ★ ***Upgrade to a 3.2GB hard drive, add $149.***

Business Lease*: $92/Mo.
Order Code #500319

WE'VE DECIDED TO REUSE OUR OLD PRICE TAGS. SOMEHOW WE DON'T THINK YOU'LL MIND.

If our $2499 price tag looks familiar, that's because it is. We've just reduced the price of our Dell Dimension XPS Pro200n. Not only is this a great deal, it's also a purchase the experts seem to encourage. *PC Computing* just awarded this system the coveted "Best" award as the fastest and best price/performance Pentium Pro chip-based PC and then remarked, "...it's the fastest Intel-based system we've ever seen—hands down."

If you're considering a Pentium Pro chip-based PC, then we've got them at Pentium chip-based PC prices. To order yours, give us a call today.

intel inside
PENTIUM PRO PROCESSOR

MICROSOFT WINDOWS NT READY-TO-RUN

DELL

TO ORDER
800-444-1470
http://www.dell.com

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada*, call 800-233-1589

Keycode #01144

PC Computing, March 1996 article reprinted with permission of *PC Computing*. ©Ziff-Davis Publishing Company. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., 2214 W. Braker Lane, Suite D, Austin, TX 78758. *Business leasing arranged by Leasing Group, Inc. ★Offer valid in the U.S. only and applies to this system if purchased between 6/1/96 and 9/30/96. Upgrade available on CD only and printed user documentation is not included. Customer is responsible for shipping and handling charges. ★Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo and Pentium are registered trademarks and the Pentium Pro Processor logo is a trademark of Intel Corporation. MS, Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. ©1996 Dell Computer Corporation. All rights reserved.

Introducing Mega Monitor:™

with 250 MHz video input bandwidth, 1800 x 1440 @ 76Hz and a 30–115 KHz horizontal scan range,

what else could you call it?

Announcing the ViewSonic P815 21" (20" viewable) monitor. It's the latest innovation from ViewSonic®, the recognized leader in color monitor technology.

And it's a mega hit.

More power to you.

Talk about unbelievable numbers: Resolutions up to 1800 x 1440 at a 76Hz refresh rate. A whopping 250MHz video input bandwidth. A horizontal scan rate up to 115KHz. And a 0.25mm dot pitch. All high water marks in the industry.

It's the new standard for high-end CAD, document imaging and other precision-oriented applications. The text is the sharpest available today. The images are flicker-free, virtually eliminating eye strain. It displays more information faster than any monitor you've seen before and with BNC and VGA connectors you can easily switch between two separate systems.

Compared to other monitors there is no comparison.

After winning the Byte Spring '96 "Best of Comdex" and "Best of PC Expo" awards, the performance is obviously rated the highest in the industry, but the price is not–it is a real mega value. It comes with ARAG® anti-reflection, anti-glare screen coating, a limited 3 year warranty on CRT, parts and labor (the best in the business), and an optional Express Exchange® Service program that insures 48 hour replacements.

If all this doesn't convince you that the ViewSonic P815 is truly a "mega monitor," then seeing it certainly will. Call (800) 888-8583 and ask for Agent 1246 for your nearest dealer.

	ViewSonic Professional Series				
Model	P815	P810	PT810	PT770	17PS
Dot/Aperture Grille Pitch	0.25mm	0.25mm	0.30mm*	0.25mm*	0.25mm
CRT Size/Viewable	21"/20.0"	21"/20.0"	21"/20.0"	17"/16.0"	17"/16.0"
Horizontal Scan Rate	30-115 KHz	30-95 KHz	30-96 KHz	24-82 KHz	30-86 KHz
Video Input Bandwidth	250 MHz	200 MHz	200 MHz	135 MHz	135 MHz
Recommended Resolution	1800 x 1440 @ 75Hz	1600 x 1200 @ 76Hz	1600 x 1200 @ 77Hz	1280 x 1024 @ 77Hz	1280 x 1024 @ 80Hz
MSRP**	$2,195	$1,845	$1,895	$895	$799

* Aperture Grille

Winner ViewSonic P815 June 1996

Winner ViewSonic P815 June 1996

ViewSonic®

(909) 869-7976 Fax (909) 869-7958 • Call FaxSonic® at (909) 869-7318 (24-hour fax-on-demand) Request Docs P815–161, P810–162, PT810–163, PT770–152, 17PS–153
Internet: http://www.viewsonic.com • © 1996 ViewSonic Corporation. • Corporate names and trademarks are the property of their respective companies. • ** MSRP as of August 1996. Prices and specifications subject to change without notice.

Circle 139 on Inquiry Card (RESELLERS: 140).

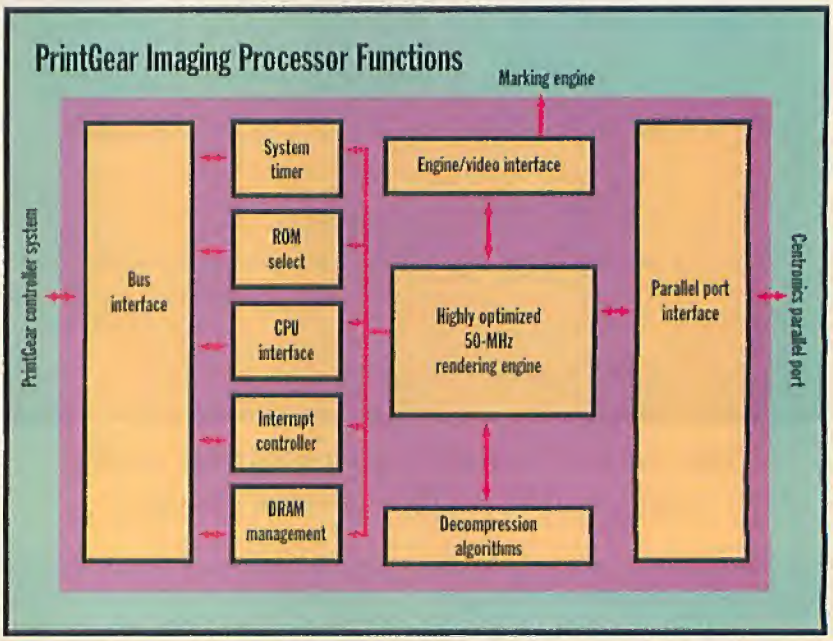
A new architecture designed for low-cost printers requires an inexpensive yet powerful processor. By Andrew Shaw

How PrintGear Works

Adobe got its start with its PostScript page-description language (PDL), a rich set of resolution- and device-independent graphics operators that assemble an image on the printed page. Its versatility and device-independence have made PostScript a standard on output devices ranging all the way from ink-jet printers to printing presses.

However, PostScript's very sophistication makes it a big-ticket item on a low-cost printer. That's because implementing the PostScript interpreter requires the equivalent of a separate computer inside the printer. If the small office/home office (SOHO) market is going to benefit from high-resolution graphics and text, a different—yet affordable—printing technology is necessary.

Adobe's PrintGear technology is a new printing architecture designed specifically for low-cost, high-quality output. At the core of this architecture is a custom chip, the PrintGear Imaging Processor (or PrintGear processor for short). This processor supplies the performance required for high-resolution output, yet helps keep the overall cost of the output device low.



Adobe's processor implements high-speed imaging operations and system bus control signals.

PrintGear Goals

The PrintGear design team faced two opposing goals. First, the printing architecture had to offer high performance, great print quality, and unique features such as status feedback and cross-platform support. The second design goal ran counter to this: The technology had to be inexpensive.

It quickly became apparent that achieving such ambitious goals would require a top-to-bottom redesign of every component involved in the printing process. This included the printer software, the printer firmware (the programs that execute in the printer), and the printer hardware itself. By using custom-designed hardware that places just the right amount of smarts into the printer, the team hoped to achieve the speed and quality associated with much more expensive printers. Also, the custom hardware would eliminate a number of parts in the design, thus keeping the printer affordable.

Building a New Printer

This custom hardware made it necessary to come up with a radically new design for the printer's controller board. A printer controller board—which implements that separate computer mentioned earlier—typically contains a processor of some sort to run the firmware programs; ROM to hold the firmware; and RAM to hold downloaded fonts, the page image, and working data. Then there's the all-important support electronics for things such as memory and I/O controllers. With all this stuff, the controller board contributes significantly to the printer's cost.

PrintGear's key innovation borrows the fundamental idea behind RISC processors and applies it to printing. RISC processors support only a small set of commonly used instructions, but those instructions execute at very high speed. The PrintGear Imaging Processor's design resulted from analysis that showed that the most commonly printed SOHO documents use only a few basic imaging primitives. The engineering team optimized the PrintGear chip so that its hardware supports the high-speed rendering of these basic imaging primitives. Text, for example, is one of the most common basic imaging objects for SOHO printing. Adobe made a special effort to ensure that

this class of objects was rendered at the highest possible speed. As a result, the processor can render text at over 75 million pixels per second.

Similarly, where RISC processors typically have a very complete set of instructions for common operations such as loading and storing data, the PrintGear processor has a complete set of raster imaging instructions needed for most printing tasks. For example, the chip provides direct hardware support for all 256 Windows raster operation (ROP) calls.

The PrintGear processor also handles a variety of other functions, such as RAM and ROM addressing, system timing, and parallel port I/O. For instance, the parallel port's 25 signal lines run directly into the processor, and are managed by it. The diagram "PrintGear Imaging Processor Functions" shows the main functions handled by the processor. Rolling all these functions into the PrintGear processor eliminated the number of support chips required on the controller board, thus reducing its overall cost.

The PrintGear Controller

To lower printer costs further and to maintain good performance, Adobe produced a "reference system" schematic, dubbed the PrintGear controller, that supplies the remaining support hardware. The printer vendor uses this schematic to build an actual controller board. Since the schematic is based on the PrintGear processor, inexpensive ROM, RAM, and CPU can be used in the controller board's design.

Because the PrintGear processor directly implements a large number of imaging operations, the PrintGear controller's firmware—which includes the Printer Control Language (PCL) interpreter—fits in less than 256 KB. Adobe tuned its proprietary Memory Booster Technology for use with the PrintGear processor so that only 1 MB of RAM is necessary to support 600-dots-per-inch (dpi) printing. And because the PrintGear processor already incorporates so many system functions, a low-cost, 16-MHz Motorola 68EC000 was sufficient for other CPU tasks.

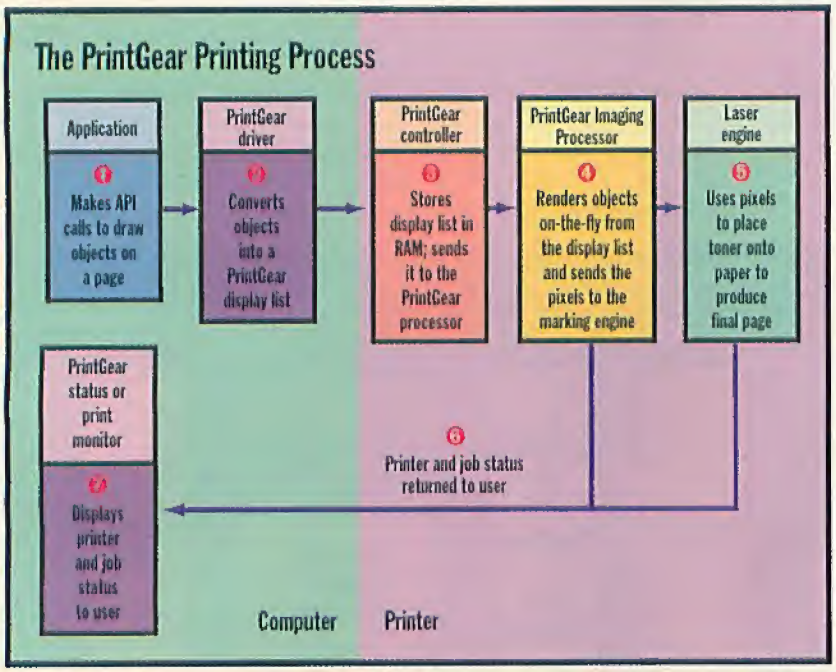
The biggest job the 68EC000 chip takes care of is the built-in PCL 4.5 emulation. Since the 68EC000 runs the emulation with plenty of cycles to spare, it can also handle other housekeeping chores. Such jobs include display list preprocessing, page pipelining, automatically detecting the printer language, managing memory, and relaying printer and job status back to the user.

The Software Side

Building so many functions into the PrintGear processor meant that the rest of the PrintGear architecture could be optimized to take advantage of it. The diagram "The PrintGear Printing Process" at left shows how the other parts of the printing system work with the PrintGear processor.

A print job starts when a user chooses the Print command. The operating system's graphics subsystem (Graphical Device Interface (GDI) in Windows, QuickDraw on the Macintosh) passes the application's calls through to the PrintGear printer driver. The PrintGear driver then converts these image object calls into PrintGear imaging operators. The result is a very compact page description, or display list. Typical objects represented in the PrintGear display list include bit maps, characters, lines, simple geometric shapes, and patterns. This page description is then transmitted to the printer using standard I/O mechanisms.

Fast I/O rates are unnecessary for high-performance output because PrintGear print files are typically very small (about 44 KB for a spreadsheet page). However, the PrintGear controller is capable of accepting data at very high speeds (up to 200 KB per second) and still render the printed page on-the-fly. This ability to accept print data at a wide range of speeds means that PrintGear printers can work in a variety of environments, including direct connection (serial or parallel), Macintosh LocalTalk connections, printer-sharing devices, and networks.



Adobe completely revised the print architecture to take advantage of the PrintGear processor's features.

The Plummeting Price of Printing

Integration of the PrintGear processor into the PrintGear architecture means that the performance and quality formerly associated with business-class printers retailing for around $800 can now be offered in a SOHO printer that sells for less than $500. It is noteworthy that the first PrintGear printer—the NEC SuperScript 860—sells for around $499. It offers resolution of 600 dpi resolution and print speed of 8 pages per minute. (For our review of the SuperScript 860, see "Quality Printing, Fast and Cheap" on page 47.) These performance gains and cost reductions result directly from the printer's use of the PrintGear Imaging Processor and the new Adobe PrintGear printing architecture. B

Andy Shaw is a technical product manager in the Personal Printing Group at Adobe Systems. You can reach him at **ashaw@adobe.com.**

C O M P U T I N G W I T H O U T L I M I T S™

WANT A 486 UPGRADE THAT OUTPERFORMS INTEL? FOR $139 YOU CAN PUT KINGSTON INSIDE.

Making your 486 run like a Pentium® doesn't take magic. It just takes a TurboChip™ and a little pocket change. Instantly, you will have 5 x 86 clock-quadrupled technology that will help your system run three times faster. And the TurboChip has all the power you need to run today's demanding software, whether you have a 486-based DX2, DX, SX2, or SX system. So how does the TurboChip compare to Intel's OverDrive®? Not only does the TurboChip beat the OverDrive in price, compatibility, and warranty, but in a recent study* it also outperformed it. The TurboChip is designed with AMD's Am 5 x 86–P75 CPU and upgrades with most IBM-compatible desktop systems. And since the TurboChip is a chip-for-chip replacement upgrade, it's easy to install. Plus it preserves your system configuration. To find your nearest Kingston® distributor call us at (800) 251-9059, domestically or (714) 437-3334 for international sales.

Kingston® TECHNOLOGY CORPORATION

For more information call us domestically at **(800) 251-9059**, *or for international sales call* **(714) 437-3334** *or visit our Web site: http://www.kingston.com/b.htm*

ISO 9001 SGS

Circle 141 on Inquiry Card (RESELLERS: 142).

CPU by AMD Am5x86-P75

*Winstach test, Advanced Micro Devices, 1995.

Kingston Technology Corporation, 17600 Newhope Street, Fountain Valley, CA 92708 USA, (714) 435-2600, Fax (714) 435-2699. © 1996 Kingston Technology Corporation. All rights reserved. Kingston is a registered trademark and Computing Without Limits and TurboChip are trademarks of Kingston Technology Corporation. All other registered trademarks are the property of their owners.

COREL

WordPerfect Suite 7

32-Bit Office Suite, Graphics and Internet Power for Windows® 95

Corel® WordPerfect® Suite 7 on CD-ROM† redefines the office suite by adding powerful graphics capability and total Internet connectivity that fit the way you work today—perfectly. Powerful core application features, refined file management tools plus advanced Internet and graphics technology empower your business communications while increasing your productivity and optimizing workgroup collaboration. You'll discover how to finish faster with less effort, get the most out of Windows® 95 and put the Internet to work for you. With all this and more, Corel® WordPerfect® Suite 7 is quite simply the smartest, most powerful, most versatile suite you can buy.

Put the Internet to Work for You

Take full advantage of the Internet with a powerful built-in Internet Publisher that lets you create and instantly view Web documents. Plus, convert files to *and* from HTML and link to specific information on the World Wide Web quickly, easily and effectively.

Finish Faster with Less Effort

Core applications share a consistent user interface and common tools such as Speller, Thesaurus, Grammatik® and File Manager to keep you ultra-productive.

Make the Most of Windows® 95

Work faster with full 32-bit applications—including support for long file names, multithreading, multitasking and OLE 2.0 in-place editing for optimum performance.

† 3.5 inch disks and CD-ROM version also available. CD-ROM drive required to access full set of applications, fonts and clipart. 3.5 inch disks contain Corel® WordPerfect® 7 module.

†† Telecommunication and other charges may apply, depending on usage and location.

The features speak for themselves:

COREL WordPerfect 7

NEW Internet connectivity - link any text directly to an Internet file or file bookmark; convert Web files directly to Corel® WordPerfect® format, ready for use

NEW Guidelines - let you change margins and columns directly on your page

NEW QuickSpots - give you one-click access to formatting options and attributes for paragraphs, table cells and graphics

NEW Spell-As-You-Go - underlines words that might be misspelled so you can correct them as you type

NEW QuickFonts - show you the last 10 fonts you've used, exactly the way they look in your documents, ready for reuse

COREL Quattro Pro 7

NEW Internet connectivity - link any cell to an Internet file—Web, FTP, HTTP, or Gopher and receive automatic updates whenever you want stock quotes, exchange rates and more

NEW Internet publishing - publish any Corel® Quattro® Pro 7 Notebook as an HTML file

NEW @functions - more than 100 brand new ones for nearly 500 in total—give you even more analytical power

NEW QuickFill - lets you fill in sequential or repetitive data instantly, and can even handle bi-directional and discontinuous ranges

COREL Presentations 7

NEW ActionLinks - move from a slide to an Internet site or to other slides with a single click for unparalleled information access

NEW Object and bullet animation - gives your slides added pizzaz

NEW Transition effects - choose from more than 100 effects including Fade, Roll and Spiral Away to text, graphics and slides

NEW File importation - from Microsoft® PowerPoint®, Lotus® Freelance Graphics® and Harvard Graphics® files

Plus Value-added Features and Applications!

Business Graphics

- CorelFLOW™ 3 for high-impact business graphics
- 150 top-quality fonts
- 10,000 clipart images

Desktop Utilities

- Sidekick™ 95 - an innovative personal organizer
- Dashboard™ 95 - maximizes personal productivity

Network and Internet Connectivity

- AT&T WorldNet℠ Service†† software including Netscape Navigator™ 2.01 Internet browser makes navigating the Net easy
- Envoy™ 7 - a versatile electronic document publisher

Rev-0220

Corel is a registered trademark of Corel Corporation in Canada, the United States and/or other countries. Sidekick and Dashboard are trademarks of Starfish Software Inc. Grammatik is a registered trademark and Envoy is a trademark of WordPerfect Inc. AT&T WorldNet is a service mark of AT&T Corp. Netscape Navigator is a trademark of Netscape Communications Corp. All other product and company names are trademarks or registered trademarks of their respective companies.

CREATIVE COMPUTERS PC Mall YOUR PC RESOURCE!

1-800-555-6255

*US$ plus applicable taxes.

COREL

http://www.wordperfect.com
Call now for faxed literature!
1-613-728-0826 ext. 3080

Circle 143 on Inquiry Card.

Knowing how Java's dynamic linking works can help you improve a program's performance. By Peter Wayner

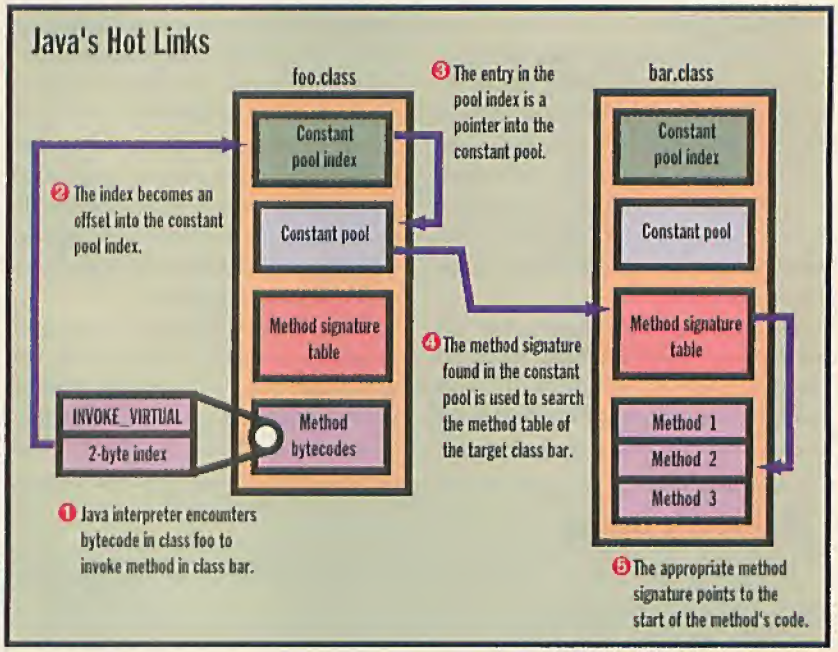
Better Java Programming

There's a certain irony in that Sun's Java started life as an embedded programming language, yet it now makes reusable and transportable code a reality on the Internet. Java applets are relatively small but powerful units of code that can travel across the network and link themselves to class libraries that reside on the host computer. However, this flexible linking mechanism exacts a price: It allows easy code migration at the expense of performance. Optimizing compilers can boost the speed of Java programs, but you can help with judicious program design.

The key to understanding the performance trade-off incurred by this dynamic linking mechanism is to study Java's method invocations (object-oriented procedure calls) in depth. Java has highly structured method invocations. If a programmer invokes a `foo()` method, the interpreter must determine the correct version of the `foo()` method to use. That's because `foo()` could be defined by the applet itself, or it might inherit `foo()` from the host computer's libraries or from another object downloaded off the Net.

This situation differs from languages like C++, where a compiler scans the source code and resolves the correct method out of several. Then it embeds a pointer to this method within the generated machine code. This *static linking* works well for self-contained programs that run locally on only one machine. However, moving a program to another system requires copying all of the program, not just a portion of it. Also, if a new class inherits properties from an existing class, then the source code must be recompiled so that the linker can reevaluate all the method calls. Because Java's dynamic linking mechanism resolves the correct method at run time, it enables preexisting code modules to migrate to a new machine and link up quickly with the local code libraries.

When a Java program is "compiled," it is converted into bytecodes for interpretation on a hypothetical virtual machine (VM). Each computer runs its own VM implementation locally, and this is where the dynamic linking happens. Four different bytecodes, as described by the Java VM specification, handle executing a method. Each bytecode applies to a different method type. The most common bytecode is known by the label `INVOKE_VIRTUAL`, and it handles most method calls. The call is dispatched based on the run-time (or virtual) type of the object that owns the method.



Downloaded objects can link to other Java libraries dynamically and inherit or override their behavior.

Dynamic Links

How does Java establish the run-time links with programs that have just come from the Internet? Objects in these programs get loaded into a pool of constants located in memory. This pool, called a *class constant pool*, stores data constants, program bytecodes, class descriptions, and method descriptions. The text string of each method's name, combined with extra information, is encoded and stored in a *method signature table* in the program's constant pool.

When the Java VM executes a program and encounters an `INVOKE_VIRTUAL` bytecode, it pushes the method's parameters and a pointer to the object onto the stack. A 2-byte reference number follows the `INVOKE_VIRTUAL` bytecode, which the Java VM uses as an index into the calling object's constant pool to obtain the method's signature. The VM uses the pointer on the stack to locate the target object's method table. It searches

this table until it finds a method block with the proper signature. This *method block* contains information as to the method's type, how its call is set up, and where its code is located in memory (as shown in the figure "Java's Hot Links" on the previous page). With the start address of the appropriate method in hand, the Java virtual machine begins executing it and retrieves the arguments off the stack.

The amount of indirection here is a product of compromise. The first indexed lookup into the constant pool is necessary in order to limit the size of the compiled code. Only 2 bytes are needed to specify the correct method, while searches based on a name string require both more storage as well as more cycles. The result is more compact program code, particularly if some methods are called frequently.

The second lookup is more complicated because the VM must locate the appropriate method for the chosen object. Unfortunately, the object-oriented nature of Java means the compiler can't predict a method's type when it runs. So, the VM uses the signature mechanism to find the correct method in the class to execute.

The Java VM does include a neat trick to optimize code at run time. If you call the function `foo()` repeatedly from inside the same method, only the first call goes through the elaborate lookup process. Subsequent calls become much faster because the VM substitutes `INVOKE_VIRTUAL_QUICK` bytecodes in place of the `INVOKE_VIRTUAL` bytecodes. The index bytes after this `QUICK` version are already decoded references to the method. The Java VM specification suggests that this optimization occur automatically on-the-fly, but different Java implementations might approach this differently.

Speed Tricks

It should be clear that the dynamic links established for methods in a Java program are much more involved than for a statically linked language like C++. The overhead for switching the processor state between functions is still one of the biggest problems for compiler writers to tackle, and the standard solution to reduce this overhead is *method inlining*. That is, a method's instructions are simply copied and pasted into the calling method so they replace the method call. All the overhead in making the method call—the pushing and popping of the stack, and the table searches used by the dynamic linking mechanism—disappear. The downside is that all the inlined code results in code expansion.

While method inlining is a good optimization tool for Java programs, you often can't use it in general circumstances. Imagine that a class has a method `foo()` that is called by another method, `bar()`. At compile time, there may be no other subclasses that replace `foo()`, so it would be perfectly fine to inline the instructions for `foo()` inside of `bar()`. But Java is flexible enough so that another subclass could come along later and override `foo()`. The Java compiler must be ready to deal with these situations, so no inlining can take place.

Java's designers realized this flexibility would have an impact on performance, so they provided a keyword that allows you to forgo this flexibility. If you declare a method `final`, you indicate to the compiler that no other subclasses will try to define their own version of the method. When the compiler knows this, it can inline processes. Any attempt to override a `final` method generates a compile-time error.

If you write Java code, you should make liberal use of the `final` keyword. Many programmers use short methods because it makes their code more readable. Unfortunately, this can significantly increase the execution time because of a method's calling overhead. The `final` keyword eases the burden.

The code fragment in "Method Inlining" (below left) shows a sample class called `Rectangle`. In this case, the `final` keyword isn't used, so the Java compiler can't inline the code for `FindArea()` into `FindPaintCost()`. If it did, the result would look like the function `FindPaintCostInline()`. While the result is that the method can't be optimized, it means you can override the behavior of `FindArea()` in the future (to calculate the area of a cylindrical tank, for example). The trade-off, then, is either better performance or code flexibility. You must decide which is most important to the program's operation in that situation.

Although Java looks very similar to C++ on the surface, the language is intended to be used differently than conventional programming languages. What might work for a C++ program can impair performance in a Java program. A Java program with many small methods can hamper performance due to the method-calling overhead. Armed with this knowledge and the `final` keyword, you can improve the performance of your Java applets. B

Method Inlining

```
// Example of standard method calls and method inlining

   class Rectangle{
      double length; // The length of the rectangle.
      double height; //Its height.

      double FindArea(){
         return length*height;
      }

      double FindPaintCost(){
         int area;
         area = FindArea();
         return area*4;
            // Cost is 4 times the area.
      }

      final double FindPaintCostInline(){
         int area;
         area = length*width;
         return area*4;
            // Cost is 4 times the area.
      }

}
```

BYTE consulting editor Peter Wayner's book Java and JavaScript Programming *will be published by AP Professional. You can reach him at* pcw@access.digex.net.

IF YOU'RE LOST, WE'LL HELP YOU FIND YOUR WAY.

IF YOU KNOW YOUR WAY, THEN FEEL FREE TO LOSE YOURSELF.

*Software and the first 10 hours are free the first month, subsequent months $9.95. You'll get 5 free hours each month. Additional hours $2.95 each. Some additional charges may apply in some areas.
©1996 CompuServe is a registered trademark of Incorporated.

GO INTERNET

Direct Internet Access and 24-hour Online Q & A from CompuServe.

With instant Internet access and unrivaled support to help you navigate it, CompuServe has the answers to your Internet questions. Features like "What's Hot" to show you where to go and what to see. Or join one of our Internet Forums® and discuss the hottest sites. Then e-mail your friends about the things you've discovered. For free software and 10 free hours,* just give us a call. We'll point you in the right direction then cut you loose to explore it.

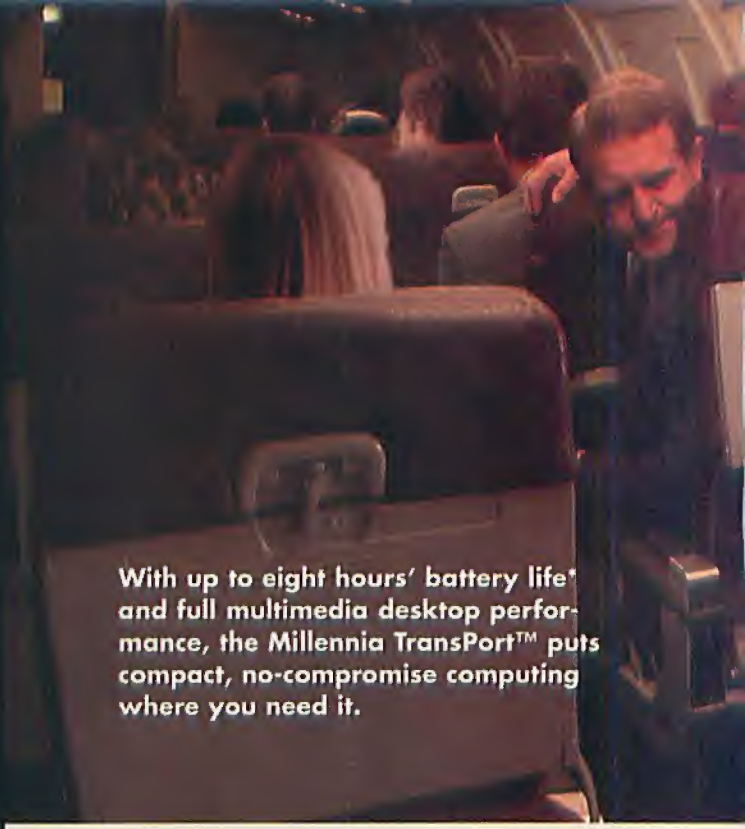
CompuServe®

1.800.487.4838

www.compuserve.com

Circle 602 on Inquiry Card.

WHEN YOU NEED THE POWER OF A DESKTOP AT 30,000 FEET, MICRON HAS YOU COVERED.



With up to eight hours' battery life* and full multimedia desktop performance, the Millennia TransPort™ puts compact, no-compromise computing where you need it.

With its exclusive FlexOpt™ dual bay modular design, the Micron™ Millennia TransPort lets you mix and match devices for a variety of customized choices. Drop in a modular CD-ROM drive. Add a second intelligent modular lithium-ion battery or a second 1.2GB hard drive to boost productivity. And there's built in flexibility, with features like Micron's innovative Pick-a-Point™ system offering touchpad or pointing-stick operation, and an infrared port for walkup, wireless printing from compatible printers. Top it off with the industry's best warranty and you have the ideal portable computing solution.

PC MAGAZINE EDITORS' CHOICE
AUGUST 1996
MILLENNIA TRANSPORT P133

Already a winner of two *PC Magazine* Editors' Choice awards for Millennia products, Micron just won a third with our Millennia TransPort in the August 1996 edition of *PC Magazine*.

Micron Power™ Warranty & Support

- 5-year limited warranty on microprocessor and main memory
- 3-year limited parts-only system warranty
- 1-, 2- or 3-year optional on-site service agreement for all desktop systems
- 30 days of free Micron-supplied software support
- 30-day money-back policy
- 24-hour technical support

All sales are subject to Micron's terms and conditions of sale and standard limited warranties, which may vary for specific configurations. Copies of our limited warranties may be obtained on our web site or by calling Micron.

*Actual battery performance will vary depending on applications and configurations. Based on two 4-hour batteries.

Millennia TransPort™ P133

- 16MB EDO memory (48MB max.)
- 12.1" active matrix color display, 800 x 600
- 1.2GB removable hard drive

$4,399

Business lease $150/month

- 32MB EDO memory (48MB max.)
- Motorola® Montana 28.8 fax/modem
- 12.1" active matrix color display, 800 x 600
- 1.2GB removable hard drive
- 2nd lithium-ion battery

$5,199

Business lease $163/month

- With 150MHz Pentium processor ..... add $200
- With 2nd 1.2GB removable hard drive ..... add $599
- With 2nd 2.0GB removable hard drive ..... add $699
- With 16MB DIMM module upgrade ..... add $349

Standard Features

- 133MHz Mobile Intel Pentium® processor
- Intel 430MX PCI chipset
- 256KB L2 pipeline burst cache
- 16MB EDO memory (48MB max.)
- 8X modular CD-ROM drive
- PCI graphics accelerator, 1MB EDO memory
- Pick-a-Point™ dual pointing devices integrate both pointing stick and touchpad
- Removable EIDE hard drive (1.2GB max.)
- 3.5" modular floppy drive
- Intelligent modular lithium-ion battery
- 16-bit stereo sound
- Built-in stereo speakers and microphone
- 2 Type II or one Type III PCMCIA slots
- S-Video and NTSC video-outputs
- Headphone, microphone and line-in jacks
- 2 infrared ports: one front, one back
- Parallel, serial, VGA and 2 PS/2 ports
- Dimensions: 11.7" x 9.4" x 2.0", Weight: 6.9 lbs.†
- Samsonite® nylon carrying case
- Microsoft® Windows® 95 and MS® Plus! CD
- Microsoft Office Pro 95 and Bookshelf® 95 CDs
- Kensington™ security lock‡
- 5-year/3-year Micron Power™ limited warranty*

† 6.9 lbs. includes 3.5" floppy and one battery

‡ Lock secures both Millennia TransPort and MicronDock™

intel inside pentium

Designed for Microsoft® Windows®95

Windows Stellar APRIL 1996

Tollfree from Canada 800-708-1758

Tollfree from Mexico 95-800-708-1755

Tollfree from Puerto Rico 800-708-1756

International Sales 208-893-8970

International Fax 208-893-7393

900 E. Karcher Road, Nampa, ID 83687 • Mon-Fri 6am-10pm Sat 7am-5pm (MT) International Sales Hours: Mon-Fri 6am-7pm (MT)
208-893-3434 • Fax 208-893-3424 • Purchase Order Fax 208-893-8992 • Technical Support Available 24 Hours / 7 Days
Technical Support E-mail: techsupport.mei@micron.com

MICRON™ ELECTRONICS, INC.

800-723-2998

http://www.mei.micron.com

©1996 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice; prices do not include shipping and handling. 30-day money-back policy does not include return freight and original shipping/handling charges, applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. Intel, Intel Inside and Pentium are registered trademarks of the Intel Corporation. Microsoft, Windows and the Windows logo are registered trademarks and Windows NT is a trademark of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies. BYTE-TRNS-9609

Break the Bandwidth Barrier

New high-speed modems that operate over cable TV networks and ordinary phone lines will give an unprecedented amount of affordable bandwidth to everyone.

By Tom R. Halfhill

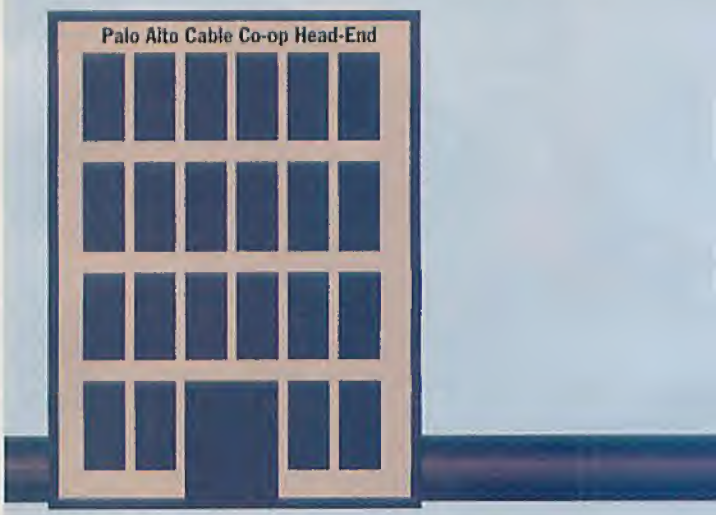
Imagine that you could buy a desktop computer with a 15,000-MHz processor, 1600 MB of RAM, and a 100-GB hard drive for less than $20. Sure, you could run Word a little faster and recalculate wall-size spreadsheets in the blink of an eye. However, the real impact of that much power at such a breakthrough price would be almost impossible to predict, because it's the kind of breathtaking leap that spawns new applications that weren't thinkable before.

On-line bandwidth is on the verge of making just such a leap. The mythical system described above is about 100 times faster than today's PCs at one-hundredth the cost, and that's approximately the price/performance advantage that a new generation of broadband modems will deliver over existing phone lines and cable TV networks. Compared to the latest analog modems, it's a quantum leap in affordable bandwidth that spans two orders of magnitude for about one-hundredth the cost of a T1 dedicated phone line. Never before in the history of computing has there been such a jump. Microprocessors grow about twice as powerful only every 18 months, and analog modems are only about 10 times faster than they were 20 years ago.

This comes not a minute too soon. The Internet boom has exposed the soft, white underbelly of the Net: agonizingly slow access through traditional analog modems. The supposed savior of the Internet is an unlikely hero: a squat, little box

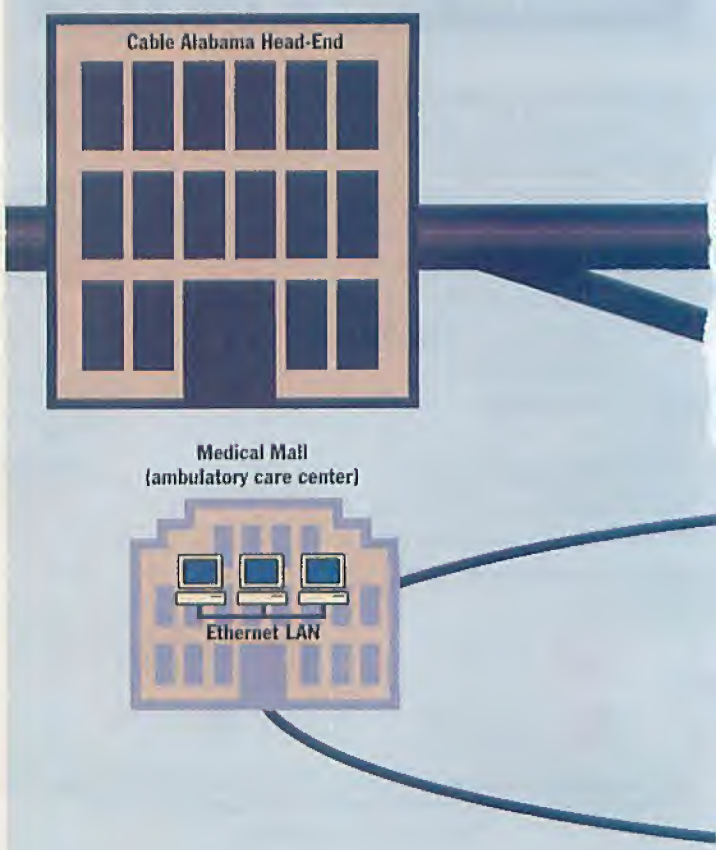
Building a WAN with Cable Modems

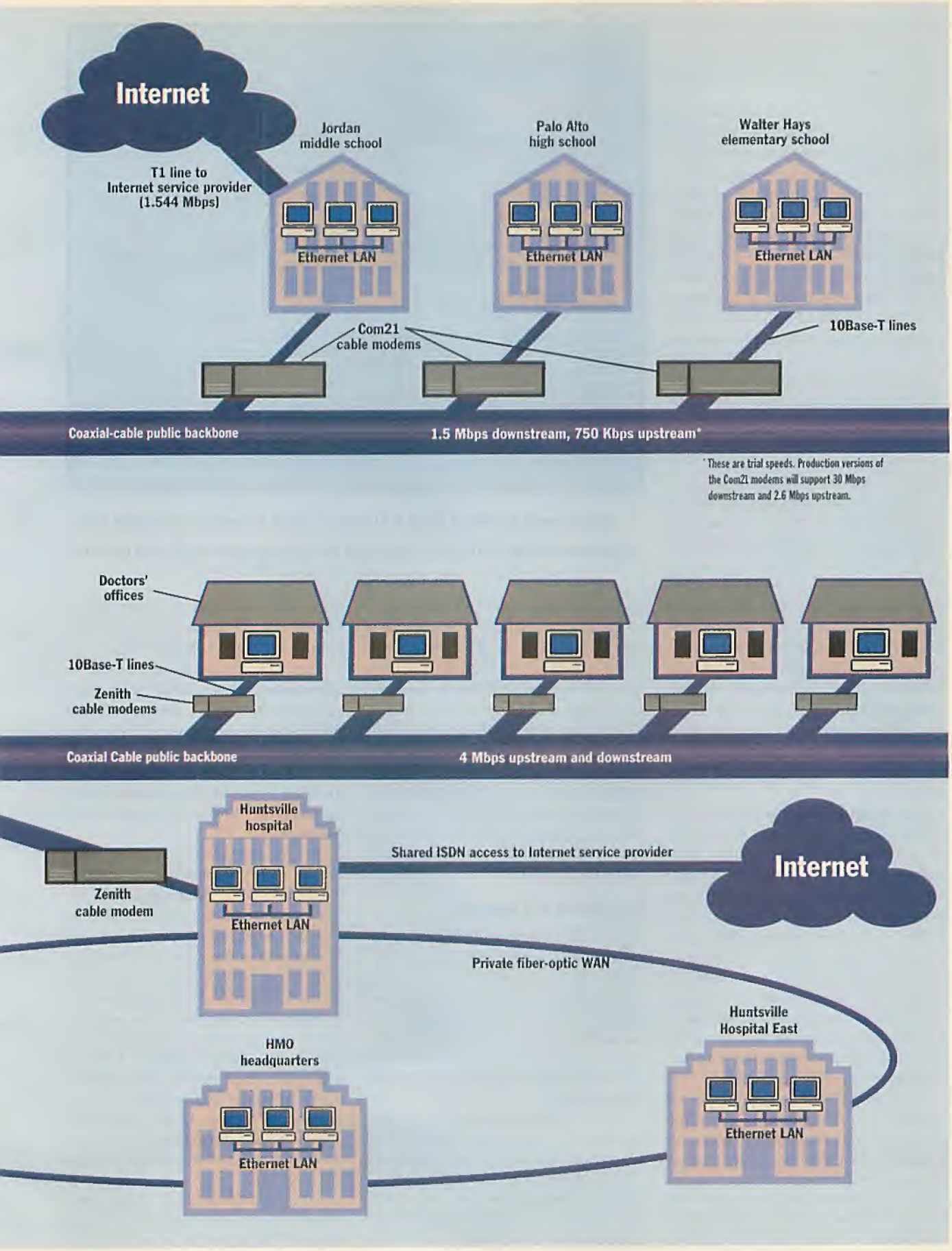
Three schools in Palo Alto, California, share T1 access to the Internet over a WAN that uses the local cable TV system as its high-speed backbone.



Extending a WAN with Cable Modems

A hospital system in Huntsville, Alabama, is using the local cable TV system to extend its fiber-optic WAN to more than 200 doctors throughout the metropolitan area.




Internet
T1 line to
Internet service provider
(1.544 Mbps)
Jordan
middle school
Palo Alto
high school
Walter Hays
elementary school
Ethernet LAN
Ethernet LAN
Ethernet LAN
Com21
cable modems
10Base-T lines
Coaxial-cable public backbone
1.5 Mbps downstream, 750 Kbps upstream*
* These are trial speeds. Production versions of the Com21 modems will support 30 Mbps downstream and 2.6 Mbps upstream.
Doctors'
offices
10Base-T lines
Zenith
cable modems
Coaxial Cable public backbone
4 Mbps upstream and downstream
Huntsville
hospital
Shared ISDN access to Internet service provider
Internet
Zenith
cable modem
Ethernet LAN
Private fiber-optic WAN
Huntsville
Hospital East
HMO
headquarters
Ethernet LAN
Ethernet LAN

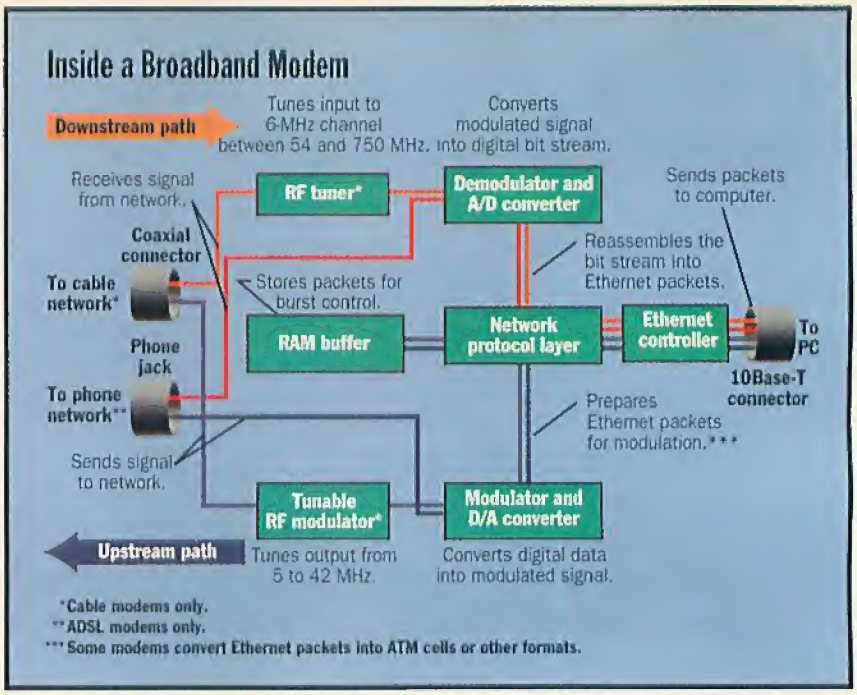
called a cable modem. Put this between a computer and the cable TV network, and suddenly you have access to Ethernet-like transport speeds.

But it's not time to party with the cable guy yet. Sure, some power users will get a packet rush from these devices, but many obstacles stand in the way of this revolution, not the least of which are the performance bottlenecks that lurk deeper into the Internet along the backbone and among myriad servers. Even if the cable modem industry overcomes its lack of standards and proves better than alternatives like the telephone companies' broadband contender, Asymmetric Digital Subscriber Line (ADSL), bottlenecks may just be pushed further upstream. This revolution is going to take at least five years to complete.

Nonetheless, the immediate result of the new generation of modems will be Internet access at broadband speeds of 1 to 5 Mbps for less than $40 a month. The long-term impact is an open question. At a minimum, broadband modems will shatter the boundaries between local and remote network resources, bringing the Internet and the World Wide Web as near to your PC as a LAN server. Webmasters will be able to build spectacular multimedia Web sites. Businesses and schools will inexpensively link their remote LANs into high-speed WANs without leasing expensive dedicated phone lines (see the figure "Building a WAN with Cable Modems" on page 68). Videoconferencing could finally become real.

Broadband modems might even change common notions about computers. Users who are conditioned to measuring computer power in terms of megahertz and megabytes are just beginning to grasp the importance of on-line bandwidth. In the next decade, bandwidth could exert more influence over the evolution of computing than the ascent of CPU cycles and memory capacity. Is a computer fundamentally a computational machine or a communications device? Is it only a PC, or is it also a network computer? Is it a luxury item or a modern necessity?

In the short term, however, broadband modems may instead cause you some problems. For the first time, the bandwidth bottleneck won't be the modem on your desktop; it will move somewhere further up the pipe. Some experts warn that if the rest of the infrastructure doesn't keep up, the Internet could eventually bog down under the traffic or collapse altogether.



Broadband modems have a 10Base-T port to help PCs handle sky-high speeds and to obviate the need for special protocols and drivers.

Perhaps the only thing that's certain is that a windfall of cheap bandwidth will seal the fate of unwired PCs. Already, users who can't reach a LAN or the Internet are the exception in businesses and schools. They're cut off from the convenience of e-mail, isolated from the community of newsgroups, and excluded from what are fast becoming the world's largest and most accessible libraries of human knowledge. Soon, a computer that has no access to network resources will seem like a disembodied brain in a jar.

Copper vs. Coaxial

Broadband modems aren't important just because they're fast; they're also noteworthy because they work on existing communications networks. There are two general types of broadband modems, one for each type of network. It's not yet clear which network will dominate broadband communications or if both networks will share the pie.

On one side are the telephone companies (telcos, or RBOCs, for Regional Bell Operating Companies). They rule over a massive network of 600 million phone lines that's been under construction since Alexander Graham Bell invented the telephone in the 1870s. They're betting on ADSL. ADSL modems can pump data at rates as fast as 9 Mbps over the existing twisted-pair copper phone wiring.

Opposing the telcos are the cable TV companies (cablecos, or MSOs, for multiple system operators). They command a smaller but still impressive network that dates from the 1960s and covers 90 percent of U.S. homes. They're betting on cable modems, which attach a computer to the coaxial-cable TV network at similar megabit speeds.

Broadband technology is a genuine breakthrough because today's narrowband modems are hitting a brick wall. The latest analog modems work at 33.6 Kbps, a modest 16 percent improvement over 28.8 Kbps. You'll get that top speed only with a pristine connection, and it's just about the limit of what's possible on a voice-grade analog phone line, which is also known as the plain old telephone system (POTS). POTS has only 3.3 kHz of bandwidth. A 33.6-Kbps modem transmits nearly 11 bits of data per hertz. This is a remarkable technical achievement that approaches the theoretical limit. (Broadband modems typically manage fewer than 2 bits per hertz.)

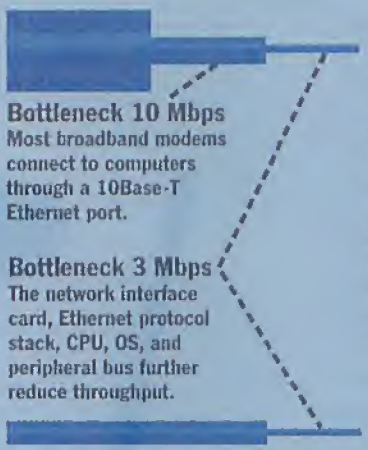
ISDN seems like the next logical step, but let's put it into perspective. Basic Rate ISDN carries 56 or 64 Kbps per

The Bandits of Bandwidth

Most of the potential downstream bandwidth available to broadband modems is siphoned off by the limitations of Ethernet, miscellaneous bottlenecks inside your computer, and–with cable modems–other users in your neighborhood.

Theoretical broadband speeds — **Bottlenecks** = **Real-world speeds**

Cable = 30 Mbps
Cable networks deliver about 30 Mbps per channel. It is shared by everyone on the same channel. Overhead from communications protocols and forward error correction claims another 10 percent of this total.



Bottleneck 10 Mbps
Most broadband modems connect to computers through a 10Base-T Ethernet port.

Bottleneck 3 Mbps
The network interface card, Ethernet protocol stack, CPU, OS, and peripheral bus further reduce throughput.

ADSL = 9 Mbps
ADSL is slower than cable, but bandwidth isn't shared by anyone else.

But even a measly 1.5 Mbps is more than 50 times faster than a 28.8-Kbps analog modem, 12 times faster than Basic Rate ISDN, and equal to a digital T1 line that costs thousands of dollars per month.

B-channel, which is only about twice as fast as the latest analog modems. You can get as much as 128 Kbps with an ISDN modem that combines the two B-channels, but these middleband speeds aren't enough to propel on-line communications from the ASCII age into the future. Tomorrow's Web will be a lively and bandwidth-hungry world of streaming video, real-time audio, wide-area videoconferencing, Java applets, and 3-D Virtual Reality Modeling Language (VRML) environments.

Won't ISDN get faster, repeating the steady progress of analog modems? It's not likely. ISDN's inefficient baseband modulation wastes bandwidth, and significantly changing ISDN would be like reinventing ADSL. Thus, ISDN is merely a small step toward the ultimate destination.

Beyond Basic Rate ISDN are a number of higher-speed data-grade lines the telcos offer: Primary Rate ISDN (which bundles up to 24 Basic Rate B-channels to yield 1.5 Mbps), frame relay (56 Kbps to 1.536 Mbps), T1/DS1 (1.544 Mbps), DS2 (6.312 Mbps), Switched Multimegabit Data Service (SMDS)/DS3 (56 Kbps to 34 Mbps), STS-1 (51.840 Mbps), and others. There are also ADSL-like technologies, such as high-bit-rate digital subscriber line (HDSL), which usually require multiple twisted pairs to deliver megabit speeds.

Even more-enlightened telcos charge heavily for this bandwidth. Pacific Bell—an aggressive marketer of digital subscriber lines in Silicon Valley—charges $525 to more than $6400 a month, depending on the service, plus installation fees ranging from $2000 to $6500. Some telcos charge more. Clearly, these are not affordable solutions for most businesses, schools, and home users.

What about wireless? Some alternatives look interesting. DirecPC, from Hughes Network Systems, is a close cousin of DirecTV. The PC version transmits data from a geosynchronous communications satellite directly to a 24-inch dish antenna connected to your PC. The result is a highly asymmetrical network: 400 Kbps downstream. A standard analog modem carries upstream messages, so the maximum speed is 33.6 Kbps. The speeds are well short of what cable modems and ADSL offer.

Another broadband wireless option will be local multipoint distribution service (LMDS). This is a two-way digital broadcasting system that uses ground-based transceivers, not satellites. Unlike DirecPC, LMDS isn't available yet; it requires a huge chunk of RF spectrum that the U.S. government is expected to auction this fall. It's not clear yet who will buy this spectrum or how much they will pay, but it will be expensive. End users will need a special LMDS modem that attaches to an Ethernet port, which limits maximum bandwidth to 10 Mbps.

Both wireless alternatives require completely new infrastructures. Also, new wireless services must compete for a dwindling share of unallocated and extremely valuable broadcast spectrum. Meanwhile, there's virtually no limit to the amount of cable that the telecommunications industry can install if demand warrants.

Of course, cable modems and ADSL have their drawbacks, too. Some vendors brag about data rates "1000 times faster" than analog modems. As we'll see in a moment, actual performance varies quite a bit, for a wide variety of reasons. The bandwidth isn't equally apportioned, so there's more data flowing downstream (from the network to the user) than upstream (from the user to the network). Also, the telecommunications industry tends to gloss over the infrastructure upgrades it will inevitably face when deploying these technologies on a mass scale.

The fact is, neither ADSL nor cable modems are quite ready for prime time. Standards are shaky or incomplete, so modems from different vendors often can't talk to each other. Compared to analog modems, prices are relatively high (about $500). Only about 10 percent to 15 percent of the U.S. cable network can handle two-way traffic at megabit speeds. Business models are in flux because nobody knows just how much demand to expect.

Nevertheless, neither technology is vapor. Both types of modems are available. Numerous trials prove beyond a doubt that they work. In some cases, the trials are tantamount to actual deployments.

In 1997, standards will coalesce; manufacturers will drive down their costs and begin turning the modems into commodity products. By late in the century, spreading infrastructure improvements will make broadband modems available to millions of users. "We're looking at a five-year time frame," says analyst Larry Yokell, president of Convergence Industry Associates (Boulder, CO).

Too long to wait? Remember, we're talking about a historic leap in the distribution of bandwidth. Even by the most optimistic projections, the concurrent progress of microprocessors, memory

configure 1

- Full-Function Notebook
- Lithium Ion Battery
- Internal Diskette Drive

configure 2

- Multimedia
- CD-ROM
- 3 Lithium Ion Batteries
- 16-Bit Stereo Sound
- Dual Speakers
- NTSC/PAL TV Output

Detachable lithium ion battery also functions as a handle and a keyboard tilt.

Choice of SVGA displays from 11.3" CSTN to 11.8" CTFT.

Up to 133 MHz Pentium® processor, hard drives up to 1 GB.

Dual speakers integrated in the CD base provide 16-bit stereo sound.

This base is detachable and houses the CD-ROM.

THE COMPAQ ARMADA 4100. IF IT'S

It's your call. On one hand, it's a full-function notebook. Or in a snap it's multimedia with CD-ROM. Or it's lean and mean. It also fax machines* and dual speakers for incredible 16-bit stereo sound. And it's Internet-ready. The new Compaq Armada 4100. It's how to

intel inside
pentium® PROCESSOR

©1996 Compaq Computer Corporation. All rights reserved. Compaq registered U.S. Patent and Trademark Office. SpeedPaq and Armada are trademarks of Compaq Computer Corporation. *Speakerphone and answering machine require Compaq SpeedPaq 288 Telephony Modem, available in Summer 1996. Fax machine requires modem. The Intel Inside Logo and Pentium are registered trademarks and the Pentium Processor Logo is a trademark of the Intel Corporation. Other products mentioned may be trademarks of their respective companies.

configure 3

Slimline

5.1 Lbs.

1.5" Thick

configure 4

Rest

Relaxation

Peace of Mind

Memory expandable up to 48 MB.

Touchpad can be replaced by an optional trackball.

Internal diskette drive is replaced by a battery.

NOT ONE THING, IT'S ANOTHER.

provides for three batteries with up to 10 hours of life. It's a virtual office too–complete with a full duplex speakerphone, answering and conquer the task at hand. One way or another. For more information, call 1-800-853-9521. Or visit our site at www.compaq.com.

COMPAQ

Has It Changed Your Life Yet?

chips, and mass-storage devices won't come close. You might even hook up a broadband modem to the same computer you're using now.

How They Work

At first glance, broadband modems superficially resemble analog modems. They interface your computer to an external network and communicate with a compatible modem at the other end of the line by converting digital data into modulated RF signals. Likewise, they receive modulated RF signals and convert them back into digital data. These basic functions are common to all modems (see the figure "Inside a Broadband Modem").

What makes broadband modems so much faster is that they exploit a much wider swath of spectral bandwidth. Analog modems are limited to only 3.3-kHz POTS. By comparison, cable modems use the bandwidth of an analog TV channel, which is 6 MHz wide for NTSC and 8 MHz for PAL. Wider frequency exploitation translates into theoretical speeds of 8.448 Mbps and 30 Mbps for ADSL and cable modems, respectively.

These sky-high speeds would quickly overwhelm a computer's serial port. Consequently, most broadband modems require a 10Base-T Ethernet port. This also makes it easier to hook up a broadband modem, because it doesn't need special protocols or drivers—any standard Ethernet stack will do. From the computer's point of view, it's on an Ethernet LAN, not a special network.

The network interface card (NIC) sends Ethernet packets to the modem. The modem modulates the data and transmits it over the phone line or coaxial cable to the receiving modem at the other end of the connection. In the opposite direction, your modem converts the RF signals it receives back into Ethernet packets before sending them to the Ethernet card in your computer.

Some broadband modems send modulated Ethernet packets over the phone or cable network. Others convert the Ethernet packets into asynchronous transfer mode (ATM) cells or proprietary-format packets before modulating the signal. This lack of standardization is one reason why modems from different vendors usually aren't interoperable today. (For cable modems, the modulation schemes aren't standardized, either.) You need the same vendor's modem at each end of the line to communicate. It's as if you would need a different analog modem every time you change Internet service providers (ISPs) or move to an area that's served by a different telco.

This sorry situation probably won't last long. Several industry groups are working on interoperability standards to allow vendors to mass-produce broadband modems as low-cost commodity products. Eventually, both types of broadband modems will probably standardize on ATM as the network transport protocol and will dispense with 10Base-T connections in favor of internal cards that plug into expansion slots. Eventually, some PCs (and especially network computers) will integrate a broadband modem as a condensed chip set on their motherboards.

"I think we can get pretty close to one-chip digital signal processing with this thing," says Jack Guedg, director of National Semiconductor's multimedia systems strategic marketing segment. "That will drive down the price of cable modems tremendously. But that won't happen until we've got large volumes and industry standards."

In the meantime, almost all cablecos and some telcos are supplying modems to subscribers as part of their broadband service. Therefore, you won't get stuck with an obsolete modem. A monthly subscription fee of $30 to $40 will probably include the lease of a modem and unlimited Internet access. That's only $10 to $20 more than what most users are paying today for flat-rate access to the Internet at narrowband speeds. In most areas, middleband ISDN is a much more expensive option.

Your Mileage May Vary

What you don't get with ADSL—and particularly with cable modems—is an easily quantified amount of throughput. Realistically, you can expect 1 to 5 Mbps downstream and something less upstream. However, your actual throughput will vary according to a dizzying number of factors. These include the following: oddities in the cable and phone networks, asymmetric frequency allocations, unpredictable line noise, the speed of your computer and its Ethernet interface, and, with cable modems, the number of other people in your neighborhood who are on-line at the same time (see the figure "The Bandits of Bandwidth"). This isn't the case with ISDN, dedicated phone lines, and—to a lesser extent—analog modems.

How They Stack Up

Cable modems	30 Mbps
ADSL modems	9 Mbps
DS2	6.312 Mbps
T1/DS1	1.544 Mbps
ISDN PRI	1.5 Mbps
Frame relay	56 Kbps to 1.536 Mbps
ISDN BRI	56 to 128 Kbps
Analog modems	33.6 Kbps

Broadband modems sacrifice some of their potential speed to bring megabit service to more customers over existing infrastructures. It would be ridiculously easy to make superspeed modems if everyone had fiber-optic cable running into their premises. Eventually, that will happen. However, the need for broadband is more immediate. It doesn't make sense to postpone progress for an infrastructure upgrade that will take decades.

Phone Problems

The telcos originally designed their network to carry analog voice conversations from one phone to another. It's a pervasive network with versatile point-to-point circuit switching, but it's handicapped by antiquated wiring that plays havoc with digital data.

Take loading coils, for instance. Originally installed on long circuit loops to cancel noise during voice calls, they're essentially low-pass filters that cut off all frequencies above 4 kHz. Unfortunately, all digital modems require frequencies higher than 4 kHz. If there's a loading coil anywhere in the loop between the local distribution node and your premises, the phone company must remove it before you can get ISDN, ADSL, or any other digital service. Loading coils are the widely despised roach motels of digital networks: Bits check in, but they don't check out.

Loading coils aren't the only problem by far. Among other things, phone networks are plagued by overlong loops (which attenuate signals), bridged taps (unterminated pairs), and cross-coupled interference (cross talk between wires in

An AS/400® Advanced Series Solution

He also found that making his software available on AS/400 Advanced Series gives both him and his customers a flexible and affordable way to grow.

and a network of 3,000 resellers who keep the numbers rolling in.

is SourceMate's versatile software that 80,000 customers count on

Behind Ben Tse's success in capitalizing on the small business market

As cofounder of SourceMate® Information Systems, Ben Tse has a remarkable head for numbers (as well as the suit to match). So, to keep his numbers headed in the right direction, Ben figured he'd give his customers a way to grow with him. His solution: AS/400 Advanced Series.

For as little as $180 a month, Ben financed an AS/400 Advanced Series. Using Win400™ for Clipper®, he was able to port his AccountMate® accounting software, opening new avenues for growth. His 3,000 resellers are able to offer small businesses, worldwide, an incredibly scalable computing system. And his customers are able to grow their business, without changing their software.*

Best of all, as an IBM partner, Ben received the technical and financial support he needed along the way.

On balance, it was just the kind of affordable solution Ben, his VARs and his customers were looking for.

How can your company profit from AS/400 Advanced Series' 360,000 systems, worldwide? Call 1 800 365-4426, ext. 630, or visit us on the Net at www.as400.ibm.com and we'll show you a number of ways.

IBM

Solutions for a small planet™

*Developers Lease (available from IBM Credit) for commercial, state and local government customers is qualified as Independent Software Developers financing an AS/400 Advanced Server Model 40S. Payments as low as $180.00 per month for best credit customers on a 24-month fair market value lease. Other rates, terms and conditions are available for non-qualifying software developers or developers with different credit qualifications, or other commercial or state and local government customers. Credit and other restrictions may apply. Advanced Server must be installed by December 31, 1996. SourceMate and AccountMate are trademarks of SourceMate Information Systems, Inc. AccountMate is available directly from SourceMate and all warranty, service and support are provided by SourceMate. Selection and use is the purchaser's responsibility. IBM makes no representations or warranties regarding non-IBM products. For more information about SourceMate, call 1 800 877-8896. IBM, AS/400 and Solutions for a small planet are trademarks of IBM Corp. Win400 is a trademark of Business Engineering and Software Tools SA. Clipper is a trademark of Computer Associates. © 1996 IBM Corporation.

the feeder cables that run to neighborhood distribution nodes). Some of the wiring is so ancient that nobody has any idea how much of it might be compatible with digital service.

Tac Berry, vice president of marketing for Amati Communications, an ADSL modem vendor, estimates that ADSL service can reach 75 percent to 95 percent of U.S. phone customers without major upgrades. Kim Maxwell, a telecommunications industry analyst and chairman of the ADSL Forum, estimates that 15 percent to 20 percent of the phone network is blighted with loading coils, let alone other problems.

Even under ideal conditions, ADSL throughput depends on the length of the local loop. The maximum electrical resistance an ADSL signal can overcome is about 1500 ohms, which translates into 15,000 feet of 26-gauge twisted-pair copper wire or 18,000 feet of 24-gauge wire, which is larger. At that distance, ADSL can deliver about 1.544 Mbps downstream and 16 Kbps upstream. (Note the approximate 10-to-1 downstream/upstream ratio.) The ADSL Forum estimates that 80 percent of the phone customers in the U.S. are on local loops of 18,000 feet or less. In some countries, loops are shorter and nearly everyone is within 18,000 feet. That's good enough for downstream ADSL that matches T1 service.

As the loop gets shorter, attenuation decreases and throughput rapidly increases. At 16,000 feet, ADSL can deliver 2.048 Mbps downstream. At 12,000 feet, it's 6.312 Mbps. And at 9000 feet—the average line length for most U.S. customers, according to Maxwell—ADSL can deliver its nominal maximum speed of 8.448 Mbps downstream and 640 Kbps upstream.

Again, these rates assume a clean connection, which is rarely the case. ADSL modems use frequency-division multiplexing (FDM) or echo cancellation to make the most of that noisy pipe. After splitting off a 4-kHz band for POTS, they divide the higher-frequency region into upstream and downstream data paths. One ADSL standard, which is known as discrete multitone (DMT), allocates 255 subchannels about 4 kHz wide and then modulates a separate signal on each subchannel. Each signal encodes the data using quadrature amplitude modulation (QAM). This prevents noise in one subchannel from completely disrupting the connection. It also lets the modems dynamically adjust their data rates to compensate for line noise.

Cross-coupled interference is largely to blame for the asymmetry of ADSL. A phone line is not a continuous, unbroken pair of wires that runs from a central office to your home or workplace. The huge cables from a central office might bundle hundreds or even thousands of pairs together. As these cables spread out through neighborhoods, they funnel down to 50-pair cables and finally to the single pair that reaches your phone jack.

Bellcore estimates that a typical U.S. phone line crosses 22 splices during that journey. If ADSL modems tried to send high-speed signals in both directions, the line noise and cross talk within the 50-pair cables would significantly reduce their effective data rates. Asymmetric data paths are therefore a compromise that leverages bandwidth and extends ADSL service to more potential customers.

The result is that the existing phone network drains enough performance from ADSL modems to produce a wide gap between the theoretical and real-world speeds.

Cable Problems

Cable modems are dogged by legacy problems, too. The cablecos originally designed their networks to carry analog TV programming from a central head-end to homes. Coaxial cable has more inherent bandwidth than twisted-pair copper, but cable TV networks are handicapped by an unswitched tree-and-branch topology that was never intended for two-way or point-to-point communications. They also suffer from unterminated connectors, cheap splitters, amateur-installed wiring, a scarcity of the two-way amplifiers required for bidirectional transmission, and high susceptibility to RF interference.

The lack of sophisticated switching puts cable networks at a disadvantage for some modem applications. "Cable modems assume the whole world is IP, that everything you need is on the Internet," says Tom Ransom, director of corporate communications at Cardinal Technologies (Lancaster, PA), which makes ISDN modems. Cable modems may bring lightning-speed Internet access to consumers, but business customers may feel shortchanged. "There's no point-to-point communication, and we find that many people still need access to computers at remote locations," Ransom says.

Broadband by the Numbers

Monthly subscription for broadband modem:

- **$30-$40**

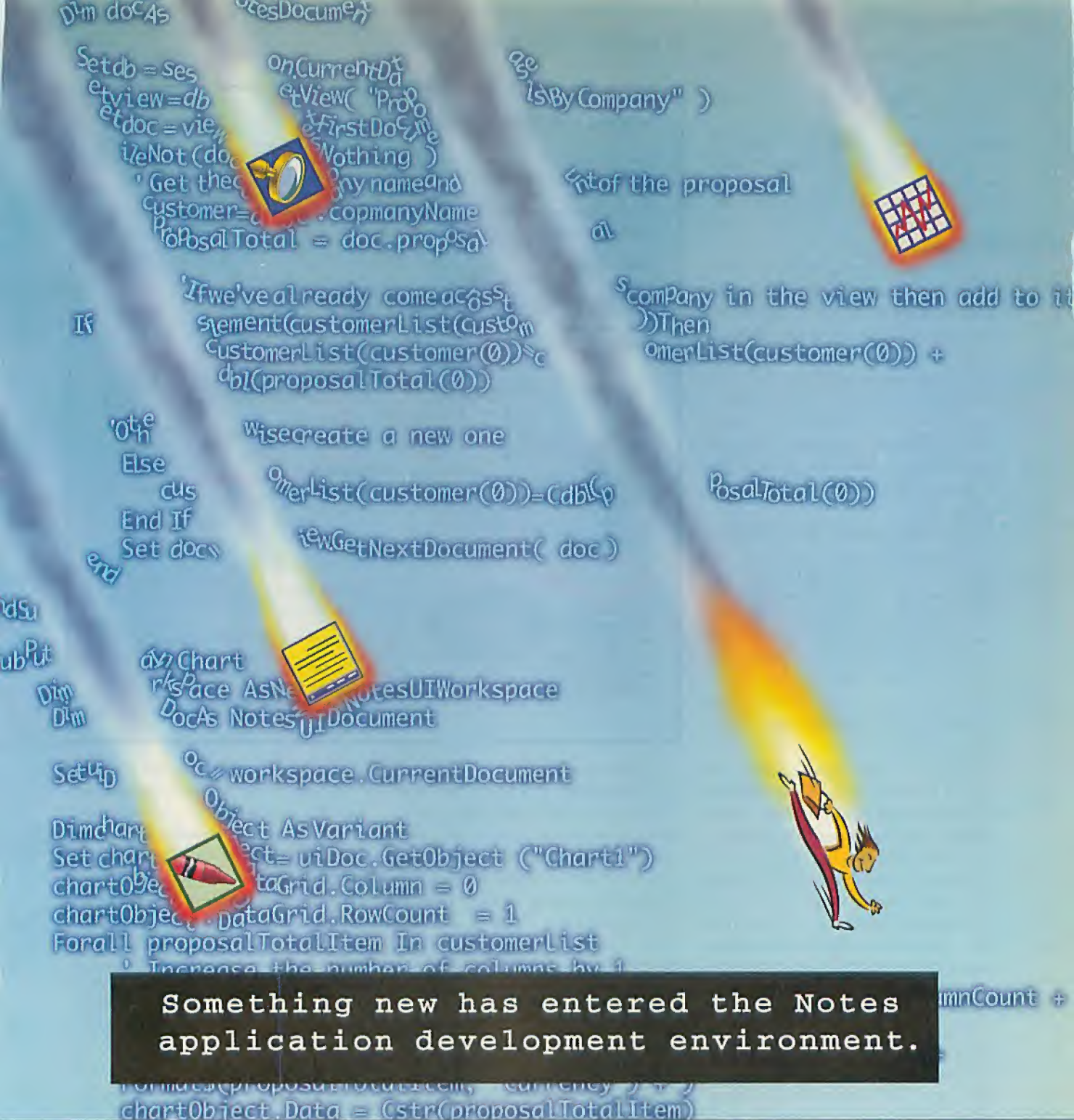
What you get:

- **Unlimited Internet access and lease of a modem**
- **9–30 Mbps bandwidth potential**
- **POTS line remains available for simultaneous phone calls**
- **Instant on-line connections: no delays for dial-up and protocol negotiation procedures**

Estimates of how many cable networks in the U.S. are capable of two-way broadband data service range all over the ballpark. At the low end, some analysts say only 5 percent of the cable infrastructure can deliver broadband service without upgrades. At the high end, Goldman Sachs estimates that 40 percent of Time Warner's networks are two-way-capable. Bruce Ravenel, president and CEO of TCI Internet Services, says 15 percent of U.S. cable networks are ready for broadband modems, and he predicts that this will grow to 30 percent or 35 percent by the end of 1997.

One thing is certain: The cablecos are investing billions in upgrades. They have to, if they want to survive in the new competitive climate fostered by the U.S. Telecommunications Act of 1996. Deregulation lets the telcos deliver local data services and even TV programming. It also lets the cablecos deliver local voice telephony, which—like broadband data—requires two-way capability and better switching. Time Warner Cable is spending at least $4 billion to upgrade its networks to hybrid fiber-coaxial (HFC) standards, and other cablecos are also investing large sums of money.

As a stopgap solution, some cablecos whose networks aren't ready for two-way communications will require cable modem



Introducing Lotus Components. Now you can develop customized Notes applications faster than ever before.

Make no mistake about it. Lotus Components are going to revolutionize the way you build your Notes applications. Using pre-built, customizable "applets" you can now burn through your development schedule. (Is that applause we hear?)

These task-focused, ActiveX controls include a spreadsheet, chart, comment, file viewer, draw/diagram and project scheduler. And each can be reused to build hundreds of customizable business objects.

For a free trial Discovery CD visit our Lotus Components Website at http://components.lotus.com. Or for more information call 1-800-TRADE-UP, ext. C198.

Lotus. Working Together

In Canada, call 1-800-GO-LOTUS. ©1996 Lotus Development Corporation, 55 Cambridge Parkway, Cambridge, MA 02142. All rights reserved. Lotus, Working Together and Lotus Notes are registered trademarks, and Lotus Components is a trademark of Lotus Development Corporation. All other products are registered under their respective companies.

Circle 603 on Inquiry Card (RESELLERS: 604).

users to send data upstream over regular phone lines with 28.8-Kbps analog modems. Zenith and U.S. Robotics have such a system, with Zenith supplying the cable modems and U.S. Robotics supplying the head-end equipment. It's not a pretty solution, but it still gives users megabit speeds downstream.

Downstream bandwidth isn't a problem for cable networks because they've always needed it for analog TV. Total bandwidth varies according to the cableco's head-end equipment, but most HFC networks can transmit signals from 54 to 750 MHz. That's enough for 116 NTSC channels. Many of those channels aren't used, freeing them for such services as digital TV, voice telephony, and cable modems (see the figure "HFC Frequency Allocations" on page 80).

By reserving a single 6-MHz channel for broadband data, a cable network can provide a 30-Mbps downstream path to all the users on a neighborhood node. In an HFC network, this node bridges the fiber-optic backbone to the coaxial-cable feeder line, which in turn feeds the drop cables that lead to individual premises. A single feeder line might serve 500 to 2000 sites (see the figure "A Hybrid Fiber-Coaxial Network").

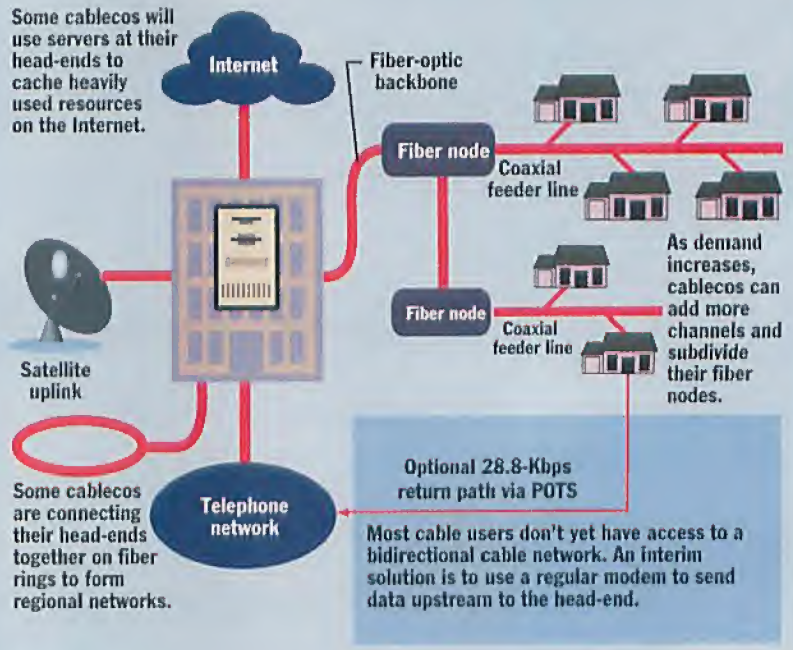
On the basis of this statistic, some cable modem promoters recklessly claim to deliver 30 Mbps of downstream bandwidth. But that's aggregate bandwidth on the feeder line, shared by everyone in the neighborhood who's using a cable modem at the same time. As on a LAN, actual throughput depends on who's doing what. If all your neighbors have cable modems and are downloading the latest version of Netscape Navigator, you'll be lucky to get a trickle of leftover bandwidth.

Naturally, the telcos make a big deal out of this. ADSL modems use phone lines, so they don't have to share bandwidth among other users. The cablecos have a snappy answer: If they come, we will build it.

To start with, it's not clear how much demand there will be for cable modems—30 Mbps might be plenty for a typical neighborhood. If it isn't, one option is to subdivide the fiber nodes, creating neighborhood subnetworks with as few as 125 customers on a 30-Mbps feeder line. Another option is to allocate additional 6-MHz channels to data services. Modern HFC networks can do this at the node level, assigning the same channel to multiple nodes throughout a network.

A Hybrid Fiber-Coaxial Network

Most modern cable systems already have fiber-optic backbones that terminate in fiber-coaxial neighborhood nodes. Each fiber node bridges to a coaxial feeder line that has 500 to 2000 cable drops (user sites). All users on a node share about 30 Mbps of downstream bandwidth and 512 Kbps to 10 Mbps of upstream bandwidth per channel, depending on the cable modem.



Finally, the most up-to-date cablecos can light up their dark fiber. Time Warner's HFC networks run six fiber cables to the fiber nodes; currently, they're using only two. Lighting up all the fiber would instantly triple the bandwidth, even without the other changes. "We'll die of old age before we run out of bandwidth," says Mario Vecchi, CTO of Excalibur Group (Stamford, CT), a Time Warner subsidiary.

Asymmetric Again

Unfortunately, the upstream paths in cable networks aren't as well endowed as the downstream paths. Because the original network architects didn't anticipate a need for equal bandwidth in both directions, the upstream path from the user to the head-end is limited to a frequency range of 5 to 42 MHz. This region falls just below the lowest cable TV channels, and its primary purpose was simple pay-per-view signaling. Now it has to serve as the return path for interactive TV, voice telephony, and cable modems. Worse than that, it's the junkyard of the RF spectrum. Those frequencies are extremely vulnerable to ingress noise from unterminated connectors, bad wiring, household appliances, shortwave radio, and even Air Force radar.

Because of the tree-and-branch topology, that noise multiplies all the way down the line. In fact, one reason why there's no industry standard for cable modems is that engineers can't agree on the best way to fight the noise. Downstream, most cable modems use 64- or 256-QAM modulation, because it's fast and spectrally efficient. Upstream, there's too much ingress noise for either scheme. Thus, cable modems resort to slower but more robust modulation such as quadrature phase shift-keying (QPSK) or discrete wavelet multitone (DWMT). These methods yield anywhere from 512 Kbps to a nominal 4 Mbps. They also require forward error correction (i.e., Reed-Solomon or Viterbi), which consumes about 10 percent overhead.

As with ADSL, the result is an asymmetric data path—much more bandwidth downstream than upstream. Some cable modems are symmetric, but they usually do it by limiting the downstream bandwidth. Time Warner experimented with moving the return path to the gigahertz region, but it's too expensive for most cablecos.

Terayon (Santa Clara, CA) makes a

"I want MORE out of this relationship"

"I need 100% commitment from my hard drive!

Megan is feeling a little snubbed by her computer's hard drive. The reason? It's holding back on her, and she knows it. She paid for the whole hard drive. But the truth is, if you have a large hard drive, a lot of its capacity is being wasted due to inefficient storage methods.

"PartitionMagic uses the power of partitions to recover up to 40 percent of your hard drive's capacity."

Fortunately, PartitionMagic's patents-pending technology can recover up to 40 percent of a large hard drive's capacity by resizing large partitions with inefficient FAT clusters (storage units). PartitionMagic also allows you to organize your hard drive just the way you want. You can easily separate multiple operating systems and their applications to avoid compatibility problems. And your data – the most important thing on your hard drive – can be placed in its own secure partition.

"Unique, dazzling, and indispensable, PartitionMagic is a must have program in an era of larger and larger hard disks."
– Edward Mendelson, *PC Magazine*

Get all you can out of your hard drive. Get PartitionMagic. Just $49.95. To order, call **1-800-757-5048**. For more information, visit our website at *www.partitionmagic.com* or see your local reseller.

Circle 148 on Inquiry Card.

© 1996 PowerQuest Corporation. All rights reserved. PowerQuest and PartitionMagic are registered trademarks of PowerQuest Corporation. All other marks are properties of their respective owners. Patents pending.

cable modem chip set that uses a modulation scheme called synchronous code-division multiple access (S-CDMA). This is a spread-spectrum technique that yields a symmetric 10 Mbps in each direction. However, it's too early to tell if S-CDMA will become the industry standard.

Some industry observers criticized the asymmetric nature of broadband modems. Keep in mind, however, that the asymmetric return paths offered by broadband modems are still much wider than the connections most Internet servers have today. At all but the largest Web sites, servers hook into the Internet over a switched 56-Kbps, ISDN, or fractional T1 line. Broadband modems can easily beat that. And for Web publishers, there's always the option of leasing space on a server that's further upstream. This is bound to get more affordable as the costs of both bandwidth and computing power plummet.

Infrastructure Debates

Perhaps a more pressing matter is the impact of broadband modems on network infrastructures. Bob Metcalfe, who invented Ethernet, warns that a sudden rush of broadband users could crash the Internet. Others point to the billions of dollars that the telcos and cablecos must spend to upgrade their infrastructures and doubt it will ever happen. Still others argue that broadband modems are baling-wire solutions, because anything short of fiber everywhere is a silly waste of time. The telcos say the cable networks aren't reliable enough to bet your business on.

Consider how broadband modems might affect the Internet. Today, the bottleneck is probably your analog modem. Broadband modems merely shove that bottleneck further up the pipe. The $1500-a-month T1/DS1 line that connects your ISP to the point of presence might be slower than your new modem. You have a high-speed on-ramp, but the data superhighway is jammed. That's why broadband modems sometimes don't seem as fast as they really are.

In market-driven economies, however, such imbalances don't last long. The voracious consumption of bandwidth will drive more investment in bandwidth. It's already happening: @Home, a cable modem venture backed by TCI, is building its own top-tier Internet backbone and is equipping cable head-ends with special servers that cache frequently accessed content. "We realized you couldn't just hook up a cable modem to the cable TV network and get the kind of performance you'd expect from a cable modem," explains TCI's Ravenel. "It doesn't make sense to connect a firehose to a bunch of garden hoses."

Reliability is another valid question. The cablecos have a dismal reputation for service. It's bad enough when your cable TV goes black during the Super Bowl, but what happens if your company relies on cable modems to connect a WAN? Dick Green, the president and CEO of CableLabs—a research consortium funded by cablecos—argues that modern HFC networks meet the same reliability standard as phone networks. That's known as the "four nines" standard: 99.99 percent uptime, or less than 53 minutes a year downtime.

One user who is testing this claim is Larry Walls, CIO of the Huntsville Hospital System in Alabama. For more than a year, Walls has been using cable modems to extend his private fiber-optic WAN to doctors' offices over the local cable TV network. "Once we shook out the bugs, this system has been really rock-solid," he reports. "I can't even remember the last time it went down, and we've had all kinds of thunderstorms. It's a heckuva lot more reliable than my ISDN line at home." (See the figure "Extending a WAN with Cable Modems" on page 68.)

Still, the specter of losing connectivity at a critical moment will let the telcos retain many businesses as loyal customers for expensive dedicated phone lines, at least until broadband modems prove themselves in the marketplace.

The cablecos point out that the phone network isn't immune to growing bandwidth demands, either. It's built on the assumption that only a certain percentage of customers will be using their phone lines at any given time. To allocate enough circuits, the telcos assume that the average local phone call lasts about 6 minutes. But the average modem call lasts about 60 minutes. If too many users start going online, the telcos will have problems, too. (This is a fact that is well known to Californians, who often can't get a dial tone after an earthquake because so many people are checking to see if their loved ones survived.)

Perhaps it's best to take the long view: All networks have bottlenecks, and eliminating one bottleneck only creates another. Skeptics always raise the same objections when infrastructure-dependent technologies are in their infancy. Telephones were useless before the telcos began stringing wires. Cable TV was only a backwater business before the big cablecos went national. Automobiles weren't very practical before governments began paving roads.

Indeed, one could write a fair history of civilization just by documenting the evolution of infrastructures: Incan highways, Roman aqueducts, transcontinental railroads, the Trans-Alaska pipeline, the Panama Canal, city sewer systems, telegraphs, telephones, electric power grids, the autobahns, the interstates, and many more. The latest infrastructures move bits, not atoms. At times, they'll be hard-pressed to keep up with traffic. However, anyone who doubts that broadband data networks will earn their place on that list isn't paying attention to history. B

HFC Frequency Allocations

There is some variation in the way cablecos assign frequencies on their hybrid fiber-coaxial networks, and not all cablecos are equipped to broadcast as high as 750 MHz, but these assignments are typical.

54 to 750 MHz: Downstream spectrum
(from cable head-end to users)

Applications: Analog TV, digital TV, cable modem reception, voice telephony reception.
Each 6-MHz NTSC band (8 MHz for PAL) can carry one analog video channel, five digital video channels, one 30-Mbps data stream shared by cable modems, or 384 digitized voice conversations.

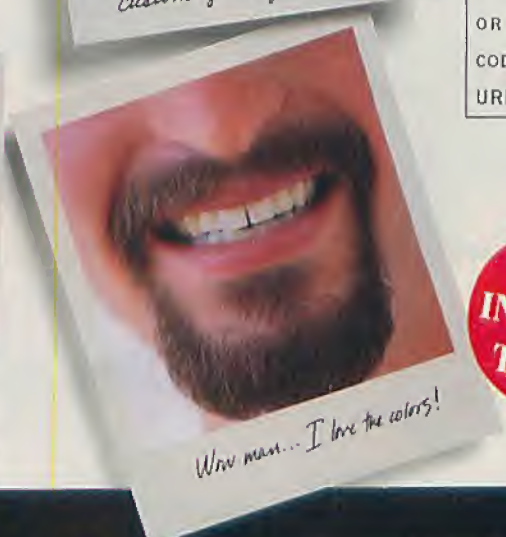
5 to 42 MHz: Upstream spectrum
(from users to cable head-end)

Applications: Pay-per-view signaling, cable modem return, voice telephony return.
The 6-MHz bands at this end of the spectrum are much noisier and require more robust modulation schemes, which are not as spectrally efficient as the modulation schemes used downstream.

Tom R. Halfhill is a BYTE senior editor based in San Mateo, California. You can reach him on the Internet at **thalfhill@bix.com**.

Come See us at DECUS in St. Louis! Booth # 825.

The people have spoken.



Attachmate™

"KEA!™ FOR VAX®/UNIX: CONNECTIVITY PRODUCT OF THE YEAR."

AGAIN, FOR THE THIRD STRAIGHT YEAR, THE READERS OF DEC USER CAST THEIR VOTES FOR KEA! FROM ATTACHMATE® AS THE BEST PC-TO-VAX CONECTIVITY PRODUCT.

THOSE CUSTOMERS ARE NOT ALONE. AFTER EXTENSIVE COMPETITIVE TESTING, DIGITAL® CAME TO THE SAME CONCLUSION WHEN THEY DECIDED TO BUNDLE KEA! 340 FOR WINDOWS NT™ WITH THEIR NEW MULTIA PRODUCT. AND MAKE IT THEIR OWN INTERNAL CONNECTIVITY STANDARD.

ACCLAIMED FOR ITS POWER, SIMPLICITY, VERSATILITY AND SECURITY, KEA! USERS THE WORLD OVER CAN HAVE CUSTOM COLORS, KEYBOARD MAPPING, MENUS AND DIALOG BOXES FOR EACH HOST APPLICATION THEY USE, ALL IN A WINDOWS® ENVIRONMENT.

WHEN IT COMES TO EMPOWERING YOUR WORKSTATIONS, NOTHING IN THE VAX/UNIX ARENA CAN MATCH KEA!. TO DEVELOP CUSTOM CLIENT/SERVER APPLICATIONS, ONLY KEA! INCLUDES INTEGRATED SUPPORT FOR VISUAL BASIC,® POWERBUILDER™ AS WELL AS QUICKAPP,® THE POINT-AND-CLICK CODE WRITER.

YEAR AFTER YEAR THE PROFESSIONALS KEEP COMING BACK TO KEA! 340/420 FOR WINDOWS, WINDOWS 95 AND WINDOWS NT.

FOR YOUR FREE DEMO DISK OR TO QUALIFY FOR A FREE EVALUATION COPY, CALL 800-426-6283 OR 206-644-4010 AND MENTION REPONSE CODE 322.01. OR VISIT OUR WEB SITE. URL:HTTP//WWW.ATTACHMATE.COM

Circle 605 on Inquiry Card.

NOW INCLUDES TCP/IP!

KEA! for VAX/UNIX

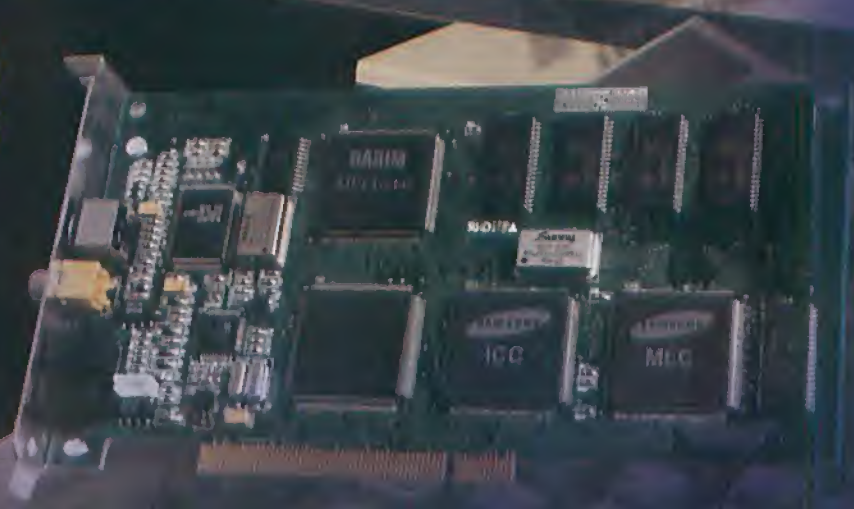
© 1995 ATTACHMATE CORPORATION. ALL RIGHTS RESERVED. ATTACHMATE AND QUICKAPP ARE REGISTERED TRADEMARKS AND KEA! IS A TRADEMARK OF ATTACHMATE CORPORATION. DIGITAL IS A TRADEMARK OF DIGITAL EQUIPMENT CORPORATION. WINDOWS AND VISUAL BASIC ARE REGISTERED TRADEMARKS AND WINDOWS NT IS A TRADEMARK OF MICROSOFT CORPORATION. POWERBUILDER IS A TRADEMARK OF POWERSOFT CORPORATION. ALL OTHER TRADEMARKS OR REGISTERED TRADEMARKS ARE THE PROPERTY OF THEIR RESPECTIVE OWNERS.

FULL FEATURED REAL-TIME MPEG ENCODER

MPEGator

- Full MPEG 1 IPB-frame video compression during capture
- Synchronous audio MPEG 1 compression (optional)
- Plays back MPEG streams
- S-Video and Composite inputs
- Uses PCI bus
- Native Windows® 95 software

There's no justification in buying a competing product because there's no competition! Using Samsung's revolutionary **VIDEO*FLOW***™ chipset, Darim's ***MPEGator*** provides uncompromised highest quality, full featured, real-time MPEG 1 encoding and playback at an unbelievable price. No more words necessary - just call with your orders today.



Call Toll Free

1- 888- GET- MPEG

(438 - 6734)

Phone: (213) 637-1700/4
Fax: (213) 637-1705
http://darvision.kaist.ac.kr

Circle 608 on Inquiry Card (RESELLERS: 609).

DARIM

SAMSUNG ELECTRONICS

Barbarians at the Firewall

If you think firewalls are fail-safe protection against electronic intruders, think again.

By Deborah Kerr

The notion of a firewall as an impregnable defense against intruders is going up in smoke. Firewalls *were* in place in two highly publicized security breaches. One involved a break-in of security consultant Tsutomu Shimomura's system, which was chronicled in the book *Takedown*. The other was the penetration of several computers at the Los Alamos National Laboratory earlier this year. These aren't isolated cases. According to the Computer Security Institute, 30 percent of the Internet sites that reported breaches in their security had a firewall in operation.

The easiest way to circumvent a firewall is to outflank it, much as the Germans simply went around the "impregnable" Maginot Line to invade France in 1940. Organizations often spend tens of thousands of dollars on expensive firewalls or, in some cases, forgo Internet connectivity altogether, only to risk attack through dial-in-modem pools or other insecure access points (see the figure "Security Holes" on page 80NA 6). So, the first lesson to learn about firewalls is this: A firewall is only one component of a comprehensive security policy.

Here are some ways that you can choose the right firewall product for your firm, implement it within an overall strategy, and plug any remaining security holes.

Security vs. Convenience

Choosing the right security architecture involves inevitable trade-offs. In general, the more secure the firewall, the less transparent it becomes, and the less convenient it is for authorized users to pass through. To weigh the trade-offs, you must determine what constitutes an acceptable risk. Ask yourself, "How much damage can be done if my data is compromised or corrupted?" However, you shouldn't automatically discount the value of convenience. It could determine the success of Internet acceptance across your organization and may have some security consequences of its own. If Internet access becomes too cumbersome, savvy users will find other, less manageable, ways to connect to the Internet, usually through Internet service providers (ISPs) or on-line services.

On the low end of firewall security is *packet screening* (also known as *network-level firewalls* or *filtering gateways*), a mechanism that is usually handled at the router level. Consistent with TCP/IP, the router screens packet headers for source and destination addresses, and allows or denies entry based on rules that you develop to define allowable transmissions.

Network-level firewalls are low-security approaches, because they're vulnerable to hackers who break in by IP spoofing. In this breach, hackers disguise incoming packets to look as if they come from a trusted host, thus gaining entry because the router can't tell the difference between an authentic network address and a disguised one. Routers are insecure because they're essentially dumb boxes that were designed to enable the free flow of information, not to prevent data transmission.

To improve security, you can place a host or an isolated subnetwork behind the screening router. The host sits on the private network, and the screening router allows access only to

ILLUSTRATION: ELIZABETH LADA © 1996

WHEN CONSIDERING A SERVICE BE SURE TO READ THE GIGANTIC

NEXT-BUSINESS-DAY AT-YOUR-DESK SERVICE GUARANTEE*

If your Dell system experiences a covered hardware failure while it is under a next-business-day, on-site service contract purchased from Dell, and if Dell has dispatched a service call before 5:00 PM local customer time, Monday through Friday, a technician, if needed, will arrive at your location to address your problem by the end of the next business day. In the rare event that the technician does not arrive as promised, let Dell know. Your situation will receive top priority for resolution, plus you will receive an additional month of service for free.

GUARANTEED.

PROGRAM. PRINT.

DELL DIMENSION
Reliable PCs For High Performance Computing

DELL DIMENSION™ XPS Pro200n
200MHz PENTIUM® PRO PROCESSOR

- Mini Tower Model
- 32MB EDO Memory
- 256KB Internal L2 Cache
- *NEW* 3.2GB Hard Drive [11ms]
- *NEW* 17HS Trinitron Monitor (15.9" v.i.s., .26 dp, 1600 x 1200 max. res.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS® Office Professional with Bookshelf for Windows® 95
- Microsoft® Windows NT®/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty[1]

★ *Now, Microsoft Windows NT 4.0 Upgrade Coupon included at no extra charge.*[*]

★ *Upgrade to a 4.2GB hard drive, add $125.*

$2999

Business Lease◊: $111/Mo.
Order Code #500328

DELL DIMENSION XPS P166s
166MHz PENTIUM PROCESSOR

- Mini Tower Model
- 16MB SDRAM Memory
- 512KB Pipeline Burst Cache
- *NEW* 3.2GB Hard Drive [9.5ms]
- 15LS Monitor (13.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-5 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty

★ *Upgrade to 32MB SDRAM, add $225.*

$2199

Business Lease: $81/Mo.
Order Code #500315

DELL DIMENSION XPS P200s
200MHz PENTIUM PROCESSOR

- Mini Tower Model
- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 1.6GB Hard Drive [11ms]
- 15TX Trinitron Monitor (13.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-31 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty

★ *Upgrade to a 17LS monitor (15.7" v.i.s.), add $199.*

PICTURED SYSTEM

$2499

Business Lease: $92/Mo.
Order Code #500317

NEW DELL DIMENSION P133v
133MHz PENTIUM PROCESSOR

- Mini Tower Model
- 16MB SDRAM Memory
- 256KB Pipeline Burst Cache
- 1.6GB Hard Drive [11ms]
- 15LS Monitor (13.7" v.i.s.)
- 64-bit PCI 2MB DRAM Video
- 8X EIDE CD-ROM Drive
- 28.8 Data/Fax Modem
- Microsoft Windows 95/30 Days Free Support/Dell Mouse
- 3 Year Limited Warranty

★ *1.6GB/3.2GB Travan Tape Backup with Accelerator, add $225.*

★ *3Com® EtherLink® Interface Combo Card, add $99.*

$1799

Business Lease: $67/Mo.
Order Code #500313

You may think all service programs are the same. But take a look at Dell's and one big word jumps out: Guaranteed.

Only Dell® guarantees that if there's a problem with your PC, a Dell-certified technician will be at your desk the next business day, servicing your PC. And in the rarest of events that we're not there the next day, you get an extra month of service at no charge. Just two of the many reasons why *PC Magazine* readers recently gave Dell an "A" for service and reliability.

The Dell service program reassuringly covers your Dell Dimension system for three full years. This includes one complete year of Guaranteed Next-Business-Day, On-Site service[Δ] and two additional years of Next-Business-Day Parts Delivery.

Call today to order a Dell Dimension. It comes protected by the Dell service program. And something else unique: a guarantee.

DELL®

TO ORDER

800-288-1230

http://www.dell.com

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada*, call 800-233-1589

Keycode #01143

intel inside pentium processor

Designed for Microsoft® Windows®95

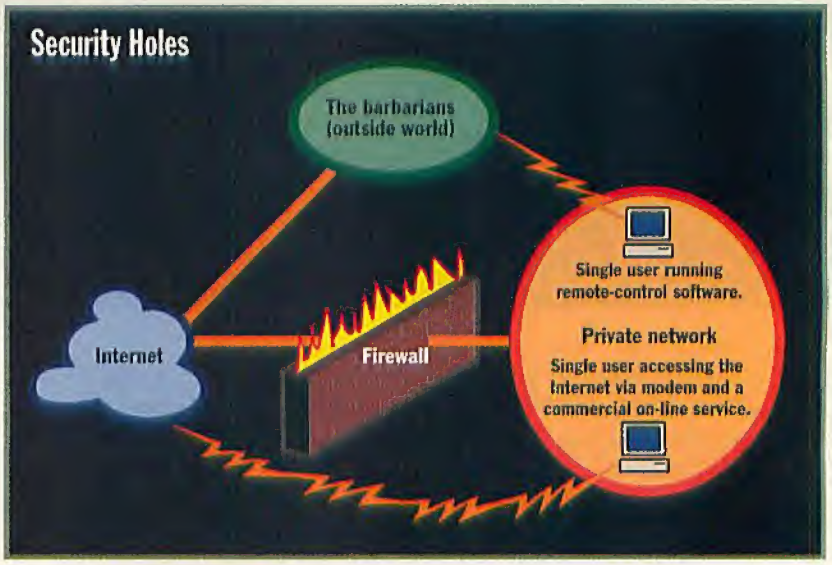
*Guarantees available in the U.S. only for registered owners of Dell Dimension systems purchased after 8/1/93. 1For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., 2214 W. Braker Lane, Suite D, Austin, TX 78758. ΔOn-site service provided by BancTec Service Corp. On-site service may not be available in certain remote locations. ◊Business leasing arranged by Leasing Group, Inc. •Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo and Pentium are registered trademarks of Intel Corporation. MS, Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered Trademarks of 3Com Corporation. ©1996 Dell Computer Corporation. All rights reserved.

this host. The screened host restricts entry points to the private network, so you can better audit, control, and fortify access by adding security measures to the single host. The screened host then becomes a choke point for monitoring data flow.

Internet by Proxy

Application-level firewalls go a step further than network-level packet screening. An application-level firewall sits between the private network and the Internet. It relays data between the two networks. Application programs, or proxies, run on the firewall gateway and enable specific software services, such as e-mail, SNMP, or FTP. Proxies can perform sophisticated functions such as logging or user authentication, and because they are built to monitor specific protocols, proxies can enforce customized security options (e.g., allowing incoming FTP while blocking outgoing FTP).

However, even application-level firewalls are vulnerable. FTP and other Internet protocols can leave the system without a security check, thus exposing a network to attack from the inside. Application-level firewalls can also let pass Trojan-horse programs or macro files, two variations of rogue programs that hide inside authorized programs. These programs execute as soon as they are opened or read. Besides causing direct damage to your system, embedded programs might look for a well-known host table and mail data and password lists to another address.



A security policy that's too restrictive may encourage employees to open up entry points around a firewall.

Proxy servers present management headaches, according to Kevin Kitagawa, Internet security product line manager for Sun's Internet Commerce Group. "Proxy servers are wonderful for most common Internet protocols or services," he says. "The problem is, for every new protocol or service that comes out, you have to add another application to the proxy server, like screening audio and so on." The proxy server cannot handle protocols that lack a specific proxy for them. Proxy architectures can also degrade performance and transparency.

A *dual-homed* gateway represents the highest level of firewall security. A host system sits on both the private network and the Internet. TCP/IP forwarding is disabled, fully isolating the two networks. You supply access by configuring application proxies or by granting user log-ins to the gateway host.

If you choose to implement proxies for access, you face the same shortcomings inherent to proxy servers (i.e., requiring a proxy for each supported service). If, instead, you grant access to the gateway host, you risk compromising the entire private network if the gateway password is compromised.

Several commercial firewall products provide turnkey ways to install a firewall in your organization. No matter which level of firewall security you choose, the product you buy or create should offer some minimum capabilities (see the text box "Firewall Checklist").

A good firewall should incorporate a set of peripheral security systems to protect such things as e-mail transfers and provide for data integrity through password protection and encryption capabilities. These peripheral systems should perform five key functions:

- Authentication (on an individual, computer, network, or subnetwork basis).
- Access control.
- Encryption: Encoding transferred data

Firewall Checklist

In a comprehensive report financed by the National Institute of Standards and Technology, authors John Wack and Lisa Carnahan recommend looking for firewalls with the following elements:

- ✔ Strong filtering techniques that support a "deny all services except those specifically permitted" policy, based on attributes such as source and destination IP address, protocol type, source and destination ports, and inbound/outbound interfaces.
- ✔ Easy configuration to support your basic security policy.
- ✔ Flexibility to accommodate new services and needs as the security policy and organizational structure change.
- ✔ Proxy services to implement advanced authentication measures (e.g., digital-signature certificates or public-key cryptography) and centralize SMTP at a buffer zone between servers.
- ✔ Segregation of systems that don't require public access.
- ✔ Thorough logging and auditing tools for reporting suspicious activity.
- ✔ A secured version of the OS, such as Unix, in which all known security holes are already plugged.
- ✔ An interface that is easy to use and maintain, including an extensible architecture for patching new holes that might arise.

Simple solutions...

...for global communications.

NewCom brings you together.

You're in New York. Your design team is in Tokyo. With remarkable Digital Simultaneous Voice Data modems (DSVD) an ordinary analog phone line is all you need to collaborate. No expensive ISDN or T-1 lines needed, no quirky, hybrid modems; it's easily configured. Talk and send/receive data at the same time. Duplex technology makes voices from halfway around the world sound like they're next door. And NewCom quality modem design speeds your data at rates up to 28,800 Kbps.

The NewTalk 2000 family of DSVD modems for embedded applications responds instantly to the demands of virtually all applications, from spreadsheets to word processing, from page design to multi-media. And at the end of the day, use NewTalk's remote gaming applications for remarkably lifelike game play with competitors on all parts of the globe.

NewCom also manufactures superior full duplex Speakerphone, Voicemail and Data/Fax modems for PC's in a configuration that's just right for your business or home.

Call 1-800-5NewCom.

NEWCOM™

Your.lift.2.the.info.superhwy.

NewCom, Inc., a subsidiary of Aura Systems, Inc. • 31166 Via Colinas, Westlake Village, CA 91362 Tel (818) 597-3200 • Fax (818) 597-3210
http://www.newcominc.com

Circle 606 on Inquiry Card (RESELLERS: 607).

that the intended recipient can deencrypt securely.

• Data integrity: Ensuring that information cannot be changed if it is intercepted.

• Nonrepudiation: Proof that a known entity generated a transaction, usually performed by digital signatures.

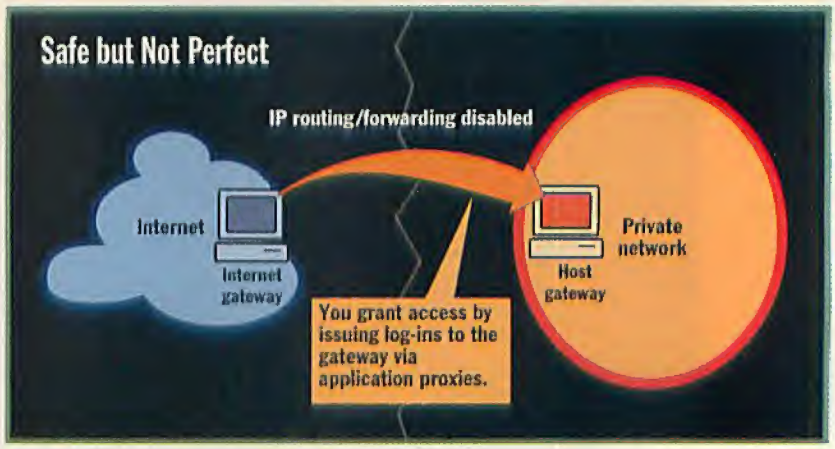
A Firewall Isn't Enough

Checking for and plugging security holes is one of the final stages of a firewall security audit, according to Padgett Peterson, corporate information security engineer for Lockheed Martin. From his base office in Orlando, Peterson manages over 1000 WANs, from government installations and various partner companies to the WANs that support the 190,000 employees of Lockheed Martin.

Echoing other security experts, Peterson recommends that you begin a security audit by establishing a comprehensive network security policy. According to a survey done this year by the American Society for Industrial Security, only 51 percent of reporting companies had a written information-systems security policy. Yet, policy is the most crucial part of performing a security audit. It should define what information, computer resources, and corporate assets are most sensitive—in short, what needs protection and from whom.

You should set up a policy that controls employee passwords and teaches basic rules of password protection. For example, don't make passwords obvious, don't give out passwords over the phone, and don't leave them lying around or scribbled on Post-It notes. Michael Oke, a system software and security consultant, reports that a 12-year-old boy hacked a Southern California sales firm using just such a found password. He capitalized on a bug in SYSEDIT and downloaded an entire database after memorizing a password he saw stuck to the receptionist's terminal when tagging along on a delivery with an older sibling.

The second step in plugging security holes is to take a census of your company's electronic weak points. Know the inherent security holes in each computing platform that runs at your company. Then, on a node-by-node basis, check for human programming errors and locations where information may cross paths, such as e-mail and telnet transfer points, dial-in-modem ports, Web access points, or a Web server that's set up on the intranet.



A dual-homed gateway boosts security with a host on both the private network and to the Internet.

Third, consider using a network security testing firm or a commercial security tool. One such firm is Internet Security Systems (Atlanta, GA). ISS developed a software tool that's called the Internet Scanner to search for network security breaches. The Internet Scanner goes over the network and applies the algorithms and techniques a hacker uses to see if there's a known weakness in the firewall or an individual host such as Unix.

The scanner looks for 130 known security holes on firewalls, routers, Unix, Windows, and Windows NT—any device that is accessible through TCP/IP. It runs on a variety of Unix variants, and the cost varies depending on the work load: $795 to scan 10 devices, $3995 for 100, and $19,995 for 1000.

Programs such as SATAN (System Administrator's Tool for Analyzing Networks) also scan Unix-based machines for typical entry points. They are available for free off the Internet (search for keyword "SATAN") but require a fairly technical security auditor to direct and read them.

The last step in a comprehensive security audit is to create a report of known weaknesses. It should answer several key questions, including how to secure access and monitor the bidirectional flow of data, whom your company should allow access rights to, how up to date are your current security mechanisms, how much will the security system cost, and how much is the data worth in relation to the overall expense?

Peterson recommends performing audits and updating system security policy once a year or when a major change in corporate structure takes place.

Due Diligence

Ultimately, firewalls are not impenetrable. The good news is that the firewall market is still maturing. Modern commercial firewalls take security to the next level by combining the best elements of past firewall developments and teaming them with encryption, user authentication, digital signatures, and management software to further tighten gateway security. The best software-driven devices are fully configurable with comprehensive, single-point management and reporting capabilities administered from a standalone terminal that talks to the firewall. Firewalls are increasingly used to buffer corporate intranets not only from the Internet, but from each other.

After you install a state-of-the-art firewall, don't get complacent, warns Oke. "The main reason firewalls don't work is because people put too much dependence on them. They open holes that may or may not have been there before they installed the firewall," he says.

The best firewall won't prevent breaches caused by obvious passwords, passwords carelessly given to unauthorized persons, or insecure dial-in modems. Remember the Maginot Line. No doubt it was impressive, but all you had to do was walk around it. B

Deborah Kerr is a freelance writer based in northern California who specializes in Internet commerce and related security issues. You can reach her at **dkerr@aol.com**.

TAKE ANY 5 BOOKS FOR ONLY $4.95

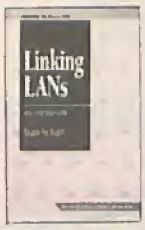
Plus 1 Book FREE upon prepayment when you join

THE COMPUTER BOOK CLUB®

Values to $197.70

5872773-XX $19.99
Counts as 2

0530262 $34.95
Hardcover

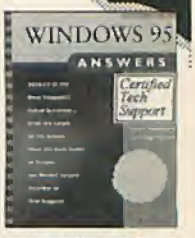


0570639-XX $45.00
Counts as 2/Hardcover

8820812 $29.95

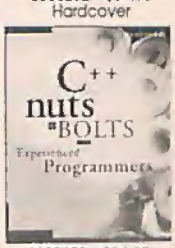
8821827-XX $29.95
Counts as 2

8820251 $24.95

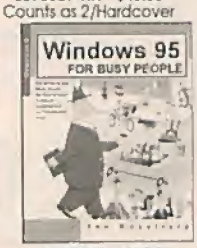


8821282 $19.95

8820901-XX $27.95
Counts as 2



8821401 $24.95

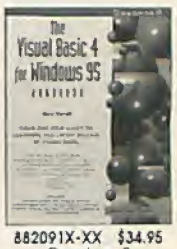


882110X $22.95

8821185 $29.95

0576173 $30.00
Hardcover

8821428 $29.95

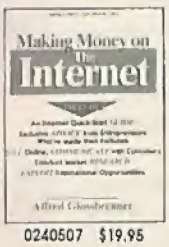


882091X-XX $34.95
Counts as 2

0501831 $32.95
Hardcover

8821983 $27.95

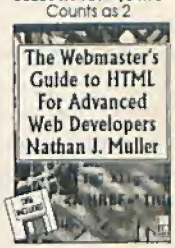
9121268-XX $42.95
Counts as 2



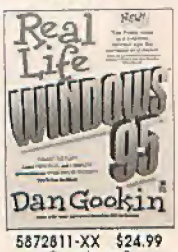
0240507 $19.95

5869632-XX $24.95
Counts as 2

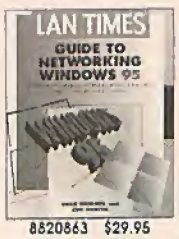
8821231-XX $34.95
Counts as 2



9122736 $34.95



5872811-XX $24.99
Counts as 2

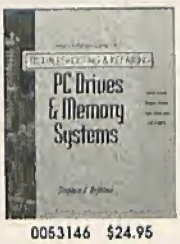


8820863 $29.95

036432X $29.95
Hardcover

0501815-XX $32.95
Counts as 2/Hardcover

8819652-XX $39.95
Counts as 2



0053146 $24.95

882138X-XX $32.95
Counts as 2

As a member of The Computer Book Club®... you'll enjoy receiving Club bulletins every 3-4 weeks containing exciting offers on the latest books in the field at savings of up to 50% off of regular publishers' prices. If you want the Main selection, do nothing and it will be shipped automatically. If you want another book, or no book at all, simply return the reply form to us by the date specified. You'll have at least 10 days to decide. If you ever receive a book you don't want due to late delivery of the bulletin, you can return it at our expense. And you'll be eligible for FREE BOOKS through our Bonus Book Program. Your only obligation is to purchase 3 more books during the next 2 years, after which you may cancel your membership at any time.

BY996

☎ PHONE 1-614-759-3666 (8:30 a.m. to 5:30 p.m. EST Monday-Friday) • FAX 1-614-759-3749 (24 hours a day, 7 days a week)

If card is missing, write to: The Computer Book Club®, *A Division of The McGraw-Hill Companies*, P.O. Box 549, Blacklick, OH 43004-9918

All books are softcover unless otherwise noted. Publisher's prices shown. If you select a book that counts as 2 choices, write the book number in one box and XX in the next. A shipping/handling charge & sales tax will be added to all orders. © 1996 CBC

Control Quality

New tools and strategies can simplify, automate, and generally reduce the stress of achieving quality in client/server applications.

By Edmund X. DeJesus

The challenges of writing high-quality software for client/server applications are bigger—and stranger—than for simple one-machine/one-user jobs. You probably have multiple hardware platforms and OSes. End users will probably work on LANs and WANs strung tenuously together all over the planet. The allegedly "new" application probably must have its fingers in existing legacy-software pies.

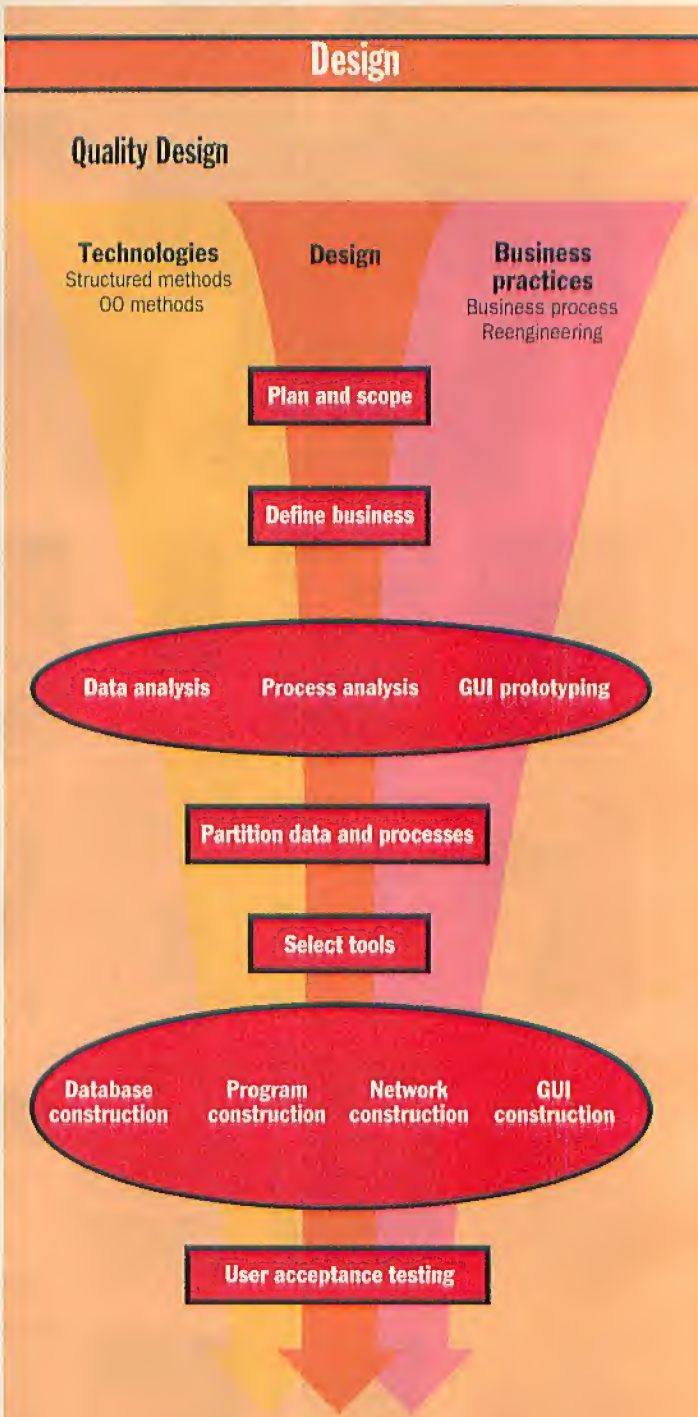
Hey, don't quit yet! The general principles that apply to producing quality code in the simplest situations are just as valuable in the client/server arena. You have to get realistic specifications for what the application will do. You have to develop realistic plans for the development process that will promote software quality. Testing and verification will be sensible, rigorous, and ongoing. The customary prayer wouldn't hurt, either.

Still, the client/server angles can blindside you. Imagine how the complex specifications are going to change along the way—especially as the platform issues influence what is (im)possible. Your development teams may be on different continents. How are you going to coordinate all this? Are you going to find tools that deal with the resulting complexity, or are you going to write your own? And the very notion of testing all this will probably cause you to wake up screaming at 3:00 a.m.

Take a deep breath. Your first step will be the specification and design of client/server applications. The good news is that the computing world is finally awakening to what you've known all along: You can't do everything asked for on time and in budget. We'll show you the realistic alternative and illustrate how the design phase should become an ongoing process in your project.

More good news: Development tools and middleware can smooth over some of the cross-platform cracks. Coordinating your far-flung collaborators is not the nightmare you've dreaded, either. Products that track and route all the pieces ease the strain considerably. The best news may be testers. Testing is now often best done automatically. These robot-like examiners can simulate umpteen-thousand users slamming away at your application. Actual use will seem dull compared to what these self-propelled nitpickers do.

Maybe software quality for client/server applications doesn't drop like the gentle rain from heaven. However, this information will keep you from being washed away in a torrent of complexity and broken code.

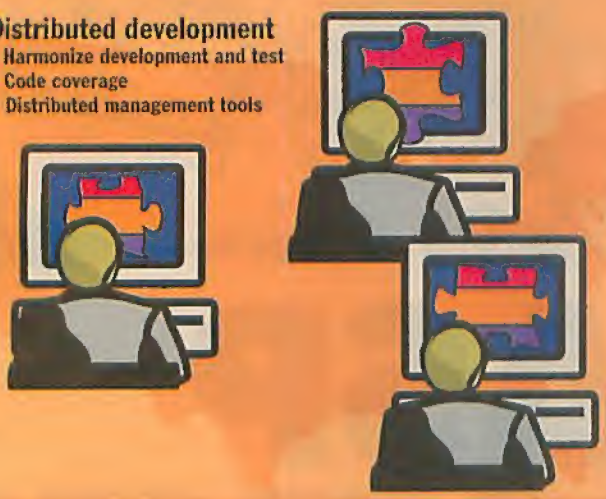


When Good Enough Is Best...85

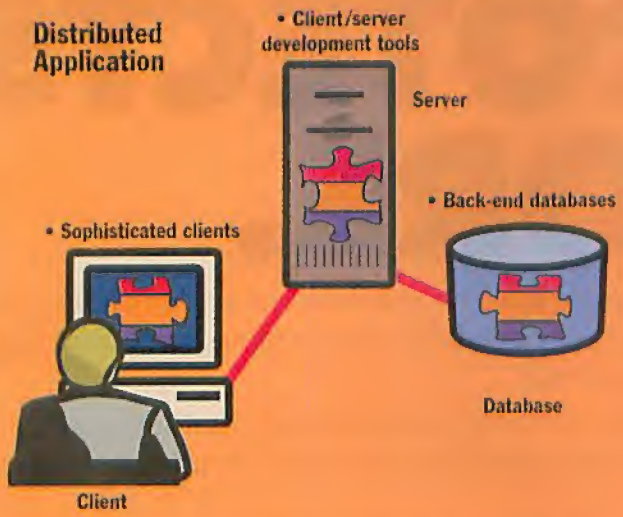
Learn to match client expectations to development realities.

Quality Development

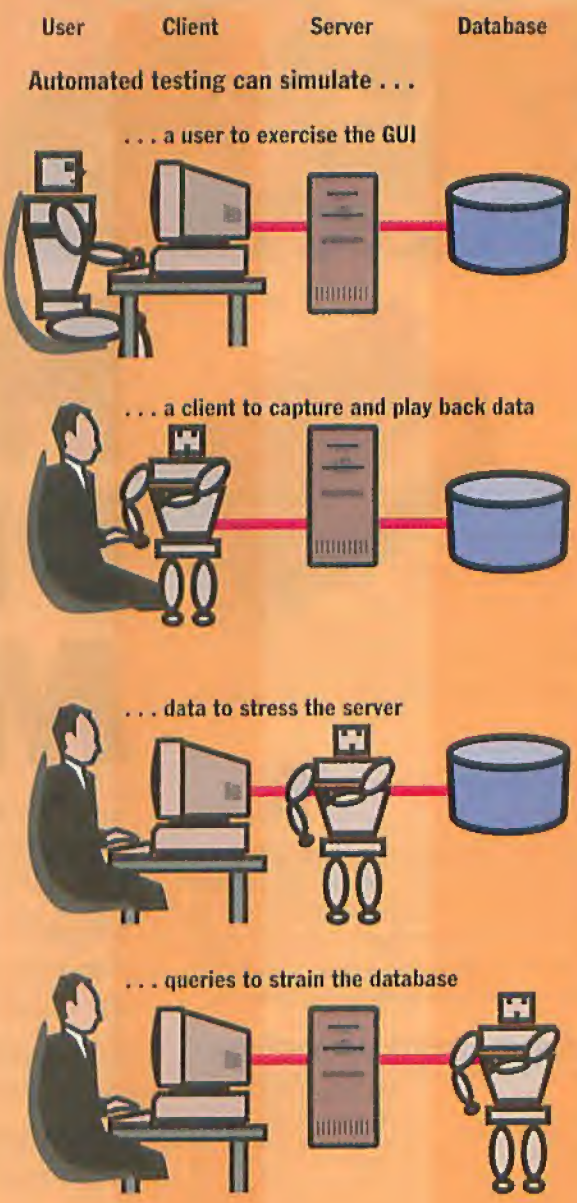
Distributed development
- Harmonize development and test
- Code coverage
- Distributed management tools



Distributed Application



Quality Testing



Developing Quality...93

A handful of tools and management techniques help with distributed development.

Testing, Testing...97

Both shrink-wrapped and custom tools can take on your testing duties.

MORE DEVELOPERS PROTECT.

HASP® PROTECTS MORE.

HASP Packs More Into Less.

Based on a full-custom ASIC utilizing 2500-gate, 1.5-micron E^2 technology, HASP packs the most advanced protection into the smallest key in the world.

NSTL Study Rates HASP No.1!

A recent test conducted by the National Software Testing Labs, the world's foremost independent lab, compared the flagship products of leading software protection vendors.* The result? HASP was rated the clear overall winner - and number one in all the major comparison categories.

NSTL TEST RESULTS, OCTOBER 1995†

Scoring Category	Aladdin HASP	Rainbow Sentinel
Security	9.3	6.3
Ease of Learning	9.1	7.1
Ease of Use	8.3	7.2
Versatility/Features	10	8.7
Compatibility	6.7	6.5
Speed of API Calls	0.9	1.2
Final Score	**8.5**	6.5

*For a full copy of the NSTL report, contact your local HASP distributor.

These days, more and more developers are choosing to protect their software against piracy. They're protecting more products, on more platforms, with better protection – and selling more as a result.

And more of these developers are protecting with HASP. Why? Because HASP offers more security, more reliability and more features than any other product on the market.

HASP supports the most advanced platforms, including all Windows 32/16-bit environments, OS/2, DOS, Mac, Power Mac, NEC, UNIX and LANs.

To learn more about how you can protect better – and sell more – call now to order your HASP Developer's Kit.

Grow With Aladdin!

The fastest growing company in the industry, with over 4 million keys sold to 20 thousand developers worldwide, Aladdin is setting the standard for software security today.

yes runs with NetWare · Mac OS

1-800-223-4277

http://www.aks.com

ALADDIN

The Professional's Choice

North America	**Aladdin Knowledge Systems Inc.** Tel: (800) 223 4277, 212-564 5678, Fax: 212-564 3377, E-mail: hasp.sales@us.aks.com
Int'l Office	**Aladdin Knowledge Systems Ltd.** Tel: +972-3-636 2222, Fax: +972-3-537 5796, E-mail: hasp.sales@aks.com
Germany	**FAST Software Security AG** Tel: +49 89 89 42 21-37, Fax: +49 89 89 42 21-40, E-mail: info@fast-ag.de
United Kingdom	**Aladdin Knowledge Systems UK Ltd.** Tel: +44 1753-622266, Fax: +44 1753-622262, E-mail: sales@aldn.co.uk
Japan	**Aladdin Japan Co., Ltd.** Tel: +81 426-60 7191, Fax: +81 426-60 7194, E-mail: sales@aladdin.co.jp
Benelux	**Aladdin Software Security Benelux B.V.** Tel: +31 24-641 9777, Fax: +31 24-645 1981, E-mail: 100526.1356@compuserve.com

■ **Aladdin Russia** 095 9230588 ■ **Australia** Conlab 03 98985685 ■ **Chile** Micrologica 02 2221388 ■ **China** Shanghai LRI 021 64377826 ■ **Czech** Atlas 02 766086 ■ **Denmark** Berendsen 039 577316 ■ **Egypt** Zenreldein 02 3604632 ■ **Finland** O-Systems 0 8703520 ■ **France** 1 40859885 ■ **Greece** Unitrain 01 6756320 ■ **Hong Kong** Hastings 02 5464629 ■ **India** Solution 011 2148254 ■ **Italy** Partner Data 02 26147380 ■ **Korea** Dae-A 02 8464431 ■ **Mexico** SiSoft 5 2087472 ■ **New Zealand** Training 04 5666014 ■ **Poland** Systherm 061 480273 ■ **Portugal** Futurmatica 01 4116269 ■ **Romania** Rb Interactive 064 140283 ■ **Singapore** ITR 065 5666788 ■ **South Africa** D Le Roux 011 8864704 ■ **Spain** PC Hardware 03 4493133 ■ **Switzerland** Opag 061 7169222 ■ **Taiwan** Teco 02 5559676 ■ **Turkey** Mikrobeta 0312 4670635 ■ **Yugoslavia** Asys 021 623920

© Aladdin Knowledge Systems Ltd. 1985-1996. ® and HASP® are a registered trademark of Aladdin Knowledge Systems Ltd. All other product names are trademarks of their respective owners. Mac & the Mac OS logo are trademarks of Apple Computer, Inc., used under license. NSTL makes no recommendation or endorsement of any product. †The NSTL report was commissioned by Aladdin.

Circle 154 on Inquiry Card (RESELLERS: 155).

The design for your client/server systems should be a realistic—and ongoing—process. By Edward Yourdon

When Good Enough Is Best

Could it be that we're striving for too much quality in our client/server systems? A recent survey by the Standish Group reports that the typical client/server project is 50 percent over budget and 50 percent behind schedule. Things really appear gloomy when you consider that we've been hearing statistics like this for over 20 years. After a generation of trying to use traditional software engineering principles, these sad statistics point to two possible explanations: We're hopelessly incompetent at writing high-quality software, or end users are hopelessly demanding.

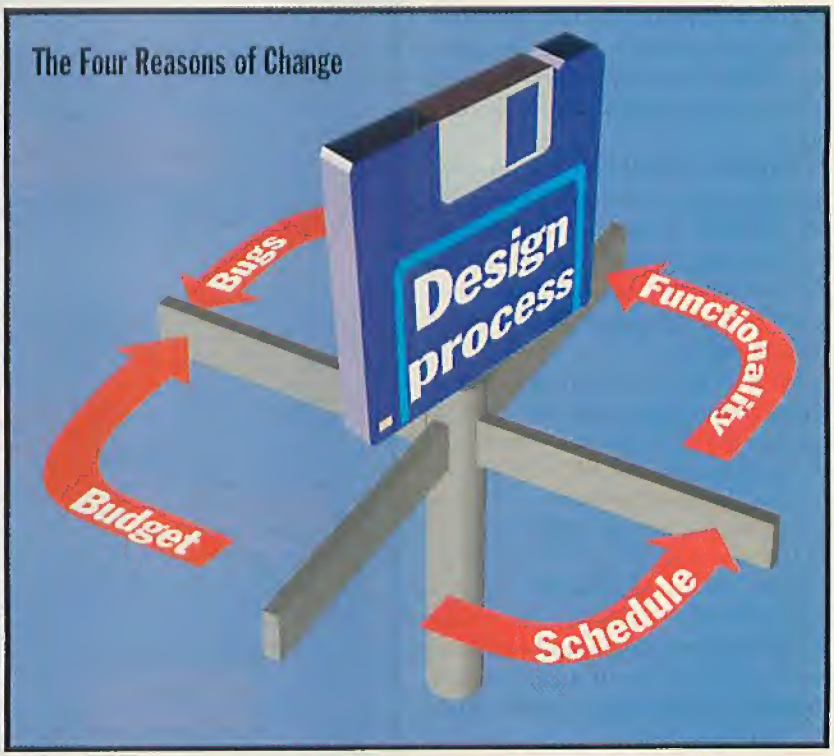
The second possibility may be explained by business pressures that encourage software end users to impose more stringent demands on software developers—even though, deep in their hearts, end users know that with the finite resources they're providing the project team, they'll never be able to get the full extent of functionality, schedule, cost, and defect levels they're after. Meanwhile, software developers are still laboring under the delusion that end users *can* have it all, and it's just a matter of finding the ideal tools and processes to accomplish development miracles.

How do you handle these problems when you sit down to design a client/server application? If you can't offer end users miracles, give them a pragmatic alternative: good-enough software. Now the mantra of Silicon Valley software developers, this concept strikes a practical and realistic compromise among the elements that go into our traditional definition of software quality: zero defects, on-time schedules, in-budget costs, and end-user-requested features.

Here are some reasons why your next client/server application might be better off if it's just good enough.

Software Quality

We need to readjust our view of software quality. Our traditional definition has become elusive in the client/server world, especially now that client/server includes entities like intranets and Java. Software developers have typically used the word *quality* to describe a bug-free system that meets the user's requirements and is delivered on time and within budget. In reality, it's a word that describes few actual systems. As we'll see, the very definition of quality is the decisive factor in designing client/server systems successfully.



Budget, schedule, functions, and defects all affect the design—mandating an ongoing design process.

The three main ingredients for delivering this form of quality are people, technology, and processes. The people ingredient is crucial—and obvious. An organization with mediocre programmers is not going to create high-quality systems, no matter what language they write their code in.

The second ingredient—technology—is where most software developers concentrate their efforts. That's no big surprise, considering it's where client/server systems achieved their first great triumph over mainframe systems. The technology of intelligent workstations and GUIs provides end users with higher-quality systems than dumb-terminal, character-based mainframes. The technology of visual, RAD-oriented (rapid application development) environments—Visual Basic, Delphi, PowerBuilder, and others—helps us build systems faster than we could in the COBOL and mainframe days.

Alongside these technological improvements, we also encountered some new problems. For instance, client/server technology typically involves open systems, which means that developers face a heterogeneous mix of hardware

platforms, OSes, middleware, DBMS packages, languages, and protocols. It's all supposed to work together, but it's usually more complicated than in the days of closed, proprietary environments. And when something goes wrong, every open-systems vendor points a finger at someone else.

While the technology problems may be more subtle, they are similar to the problems with structured methodologies in the last generation. Here's the paradox: If the technology really does work, it lets us achieve the disaster sooner than before.

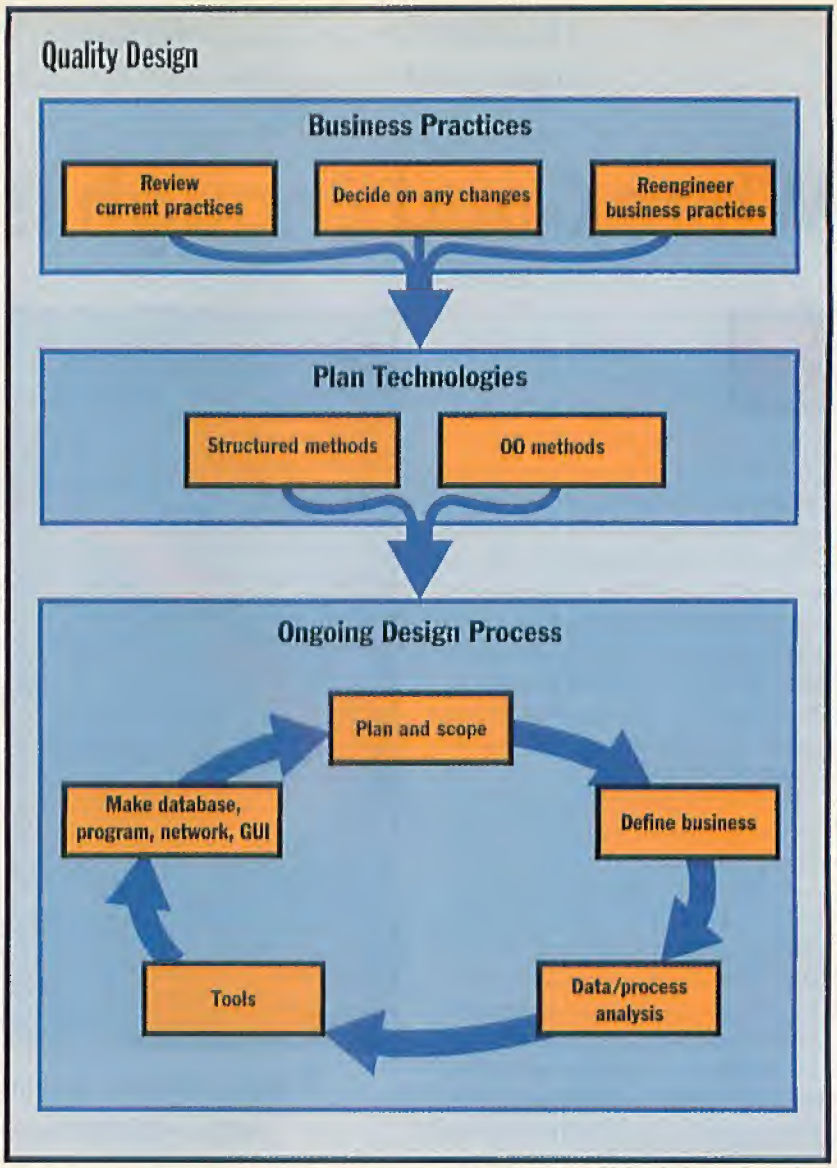
Thus, the technology of GUIs is ultimately useless if we don't know what "business data" to display. Also, the rapid-programming technology of Visual Basic does not eliminate the need to figure out what "business problem" the end user is trying to solve.

But wait. Isn't that what rapid prototyping is supposed to do for us? As every modern developer knows, one reason that languages like Visual Basic have been so successful is that you can develop GUIs and applications prototypes rapidly—and then iterate equally rapidly until they meet the user's needs. Used well, this can be enormously successful. Used poorly, it's like throwing mud against a wall and hoping that some will stick. The fact that a visual programming language lets us throw mud against the wall more quickly doesn't necessarily mean that any more of it is going to stick.

It's the Process, Stupid

In any case, what's really going on here is the use of technology to support a process. Such processes have names like prototyping, spiral development, or RAD. As our client/server projects have begun to scale up in size and complexity, we've learned that it helps to pay closer attention to the details of the process before we simply let our admittedly good technology start throwing mud against the wall. A good example of a client/server development process is the one recommended by consultant Lou Russell (see the figure "Quality Design" in the article "Control Quality" on page 82).

The initial activities of business reengineering, defining business events, and documenting the analysis requirements will likely determine the real success of the client/server project. Given the pressures found in today's business environments, you have to carry out these activities relatively quickly—but you *do* have to carry them out. No one can afford to spend five years drawing data-flow and entity-relationship diagrams the way we did in the 1970s. You probably won't even have five months. But it might well be worth spending five weeks, and, unless it's a trivial project, it's usually worth spending at least five days on these initial activities.



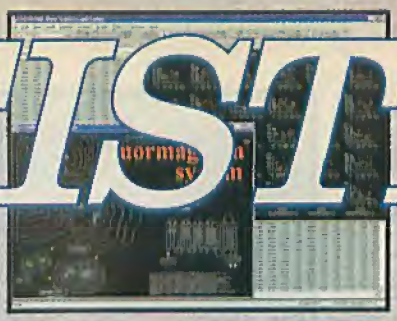
Expect business practices and technologies (which may both be changing) to affect the ongoing design process.

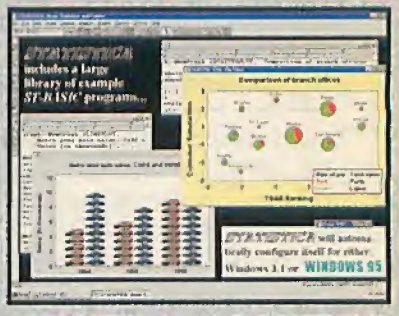
However, we can't perform this analysis activity only once, as we did with our old waterfall life-cycle processes. We must be prepared to carry out the analysis activity (along with all the other activities in the client/server development figure) repeatedly, for each deliverable "version" of the system.

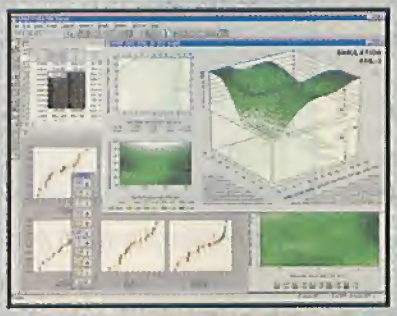
Unfortunately, the structured analysis/design methodologies from the 1970s were often associated with sequential, waterfall development processes—and thus many developers rejected them as they embraced the iterative processes associated with client/server projects. Even without this problem, however, there has been a steady movement toward object-oriented (OO) methodologies. Object technology is usually more appropriate for building the GUIs that dominate many of today's client/server systems. Furthermore, object technology is usually a better foundation

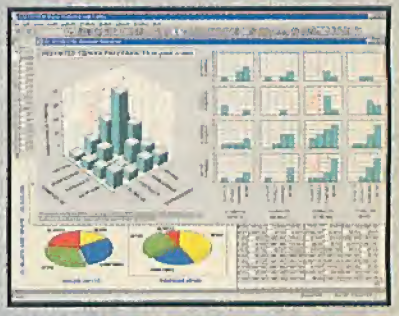
STATISTICA

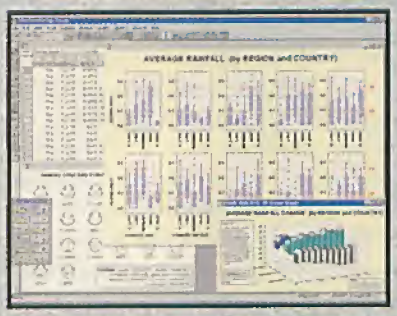
Windows 3.1 and WINDOWS 95

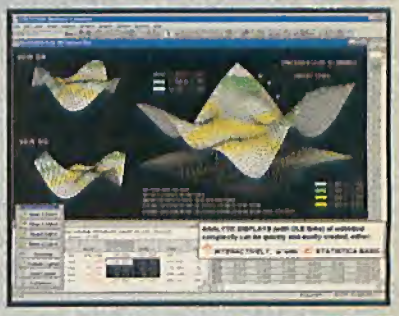


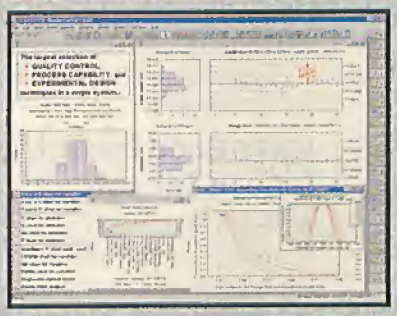


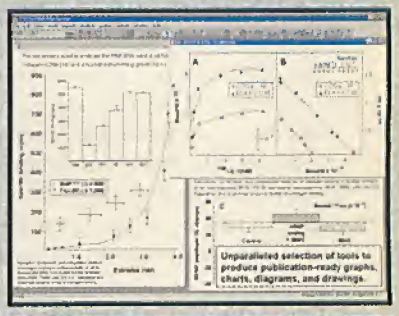


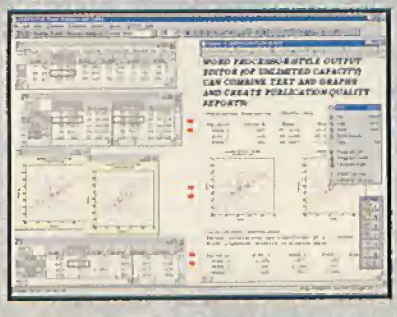


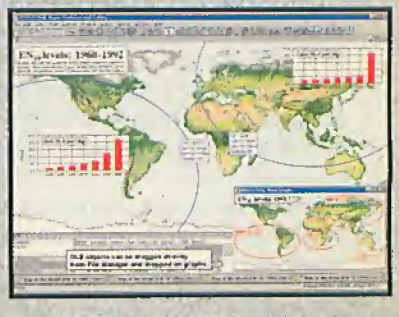












STATISTICA (automatically configures itself for *Windows* 95 [long file names, etc.] or 3.1) ■ A complete data analysis system with thousands of on-screen customizable, presentation-quality graphs fully integrated with all procedures ■ Comprehensive *Windows* support, OLE (client and server), DDE, customizable *AutoTask* toolbars, pop-up menus ■ Multiple data-, results-, and graph-windows with *data-graph* links ■ The largest selection of statistics and graphs in a single system; comprehensive implementations of: Exploratory techniques with advanced brushing; multi-way tables with banners (presentation-quality reports); nonparametrics; distribution fitting; multiple regression; general nonlinear estimation; stepwise logit/probit; general ANCOVA/MANCOVA; stepwise discriminant analysis; log-linear analysis; confirmatory/exploratory factor analysis; cluster analysis; multidimensional scaling; canonical correlation; item analysis/reliability; correspondence analysis; survival analysis; a large selection of time series modeling/forecasting techniques; structural equation modeling with *Monte Carlo* simulations; and much more ■ On-line *Electronic Manual* with comprehensive introductions to each procedure and examples ■ Hypertext-based *Stats Advisor* expert system ■ Workbooks with multiple *AutoOpen* documents (e.g., graphs, reports) ■ Extensive data management facilities (fast spreadsheet of unlimited capacity with long formulas, *Drag-and-Drop*, *AutoFill*, *Auto-Recalculate*, split-screen/variable-speed scrolling, advanced Clipboard support, DDE links, hot links to graphs, relational merge, data verification/cleaning) ■ Powerful *STATISTICA BASIC* language (professional development environment) with matrix operations, full graphics support, and interface to external programs (*DLLs*) ■ Batch command language and editable macros, flexible "turn-key" and automation options, custom-designed procedures can be added to floating *Auto Task* toolbars ■ All output displayed in Scrollsheets™ (dynamic, customizable, presentation-quality tables with instant 2D, 3D, and multiple graphs) or word processor-style report editor (of unlimited capacity) that combines text and graphs ■ Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, unlimited ANOVA designs) ■ Megafile Manager with up to 32,000 variables (8 Mb) per record ■ Unlimited size of files; extended ("quadruple") precision; unmatched speed ■ Exchanges data and graphs with other applications via DDE, OLE, or an extensive selection of file import/export facilities (incl. *ODBC* access to virtually all data bases and mainframe files) ■ Hundreds of types of graphs, incl. categorized multiple 2D and 3D graphs, ternary 2D/3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs ■ Facilities to custom-design new graph types and add them permanently to menus or toolbars ■ On-screen graph customization with advanced drawing tools (e.g., scrolling and editing of complex objects in 32x real zoom mode), compound (nested) OLE documents, *Multiple-Graph AutoLayout Wizard*, templates, special effects, icons, page layout control for slides and printouts; unmatched speed of graph redraw ■ Interactive rotation, perspective and cross-sections of 3D displays ■ Large selection of tools for graphical exploration of data: extensive brushing tools with animation, fitting, smoothing, overlaying, spectral planes, projections, layered compressions, marked subsets ■ Price **$995.**

Quick STATISTICA (for Windows) ■ A subset of *STATISTICA*; comprehensive selection of basic statistics and the full analytic and presentation-quality graphics capabilities of *STATISTICA* ■ Price **$495.**

STATISTICA/QC - *Industrial statistics add-on package* (requires *STATISTICA* or Quick *STATISTICA* for Windows) ■ The largest selection of industrial statistics in a single package; quality control charts (compatible with real-time data acquisition systems), process capability analysis, R&R, sampling plans, and an extremely comprehensive selection of experimental design (DOE) methods ■ Flexible tools to customize and automate all analyses and reports (incl. "turn-key" system options, and tools to add custom procedures) ■ Price **$495.**

STATISTICA/Mac (for Macintosh) ■ Price **$695** (Quick - **$395**).

Domestic sh/h $12 per product; 30-day money back guarantee.

STATISTICA has received the highest rating in EVERY comparative review of statistics software in which it was featured, since its first release.

StatSoft®

2300 E. 14th St. • Tulsa, OK 74104 • (918) 749-1119
Fax: (918) 749-2217 • WEB: http://www.statsoft.com
e-mail: info@statsoft.com

Overseas Offices: StatSoft of Europe (Hamburg, FRG), ph: 040/ 4200347, fax: 040/4911310; **StatSoft UK** (London, UK), ph: 01462/482822, fax: 01462/482855; **StatSoft France** (Paris, France), ph: (1) 34 52 39 22, fax: (1) 34 52 28 48; **StatSoft Polska** (Krakow, Poland), ph: 12-391120, fax: 12-391121; **StatSoft Italia** (Padova, Italy), ph: 49-893-3227, fax: 49-893 2697. Available from other Authorized Representatives worldwide: Australia: Hearne, ph: (03) 9602 5088, fax: (03) 9602 5050; Sweden: AkademiData Scientific, ph: 018-210035, fax: 018-210039; Finland: Statcon Oy, ph: 24-7334678, fax: 24-7333867; Belgium: Texma NewTech, ph: 010 616 628, fax 010 616 957; South Africa: Osiris, ph: 12-660-2884, fax 12-660-2886; Japan (Macintosh): Three's Company, Inc., ph: 03-3770-7600, fax 03-3770-7784; Japan (Windows): Design Technologies, Inc., ph: 03-3667-1110, fax: 03-3668-3110; Taiwan: Intelligent Integration Corp., ph: 2-698-2080, fax: 2-698-2061; The Netherlands: Exstat, ph: (0) 50 5273110, fax: (0) 50 5277665; Russia: SoftLine Corp., ph: (095) 126-9065, fax: (095) 232-0023; Hungary: CheMicro, ph: 1 131-3847, fax: 1 132-9330.

StatSoft, the StatSoft logo, STATISTICA, and Scrollsheet are trademarks of StatSoft, Inc.

Circle 156 on Inquiry Card.

for reuse (which is another important technology for improving productivity and quality).

This last remark deserves emphasis: Technology can support, and ultimately automate, many processes. Thus, we should look for technology to support the early activities of business reengineering and analysis. Among the excellent products in this area are Popkin's System Architect, Platinum Technology's Paradigm Plus, Interactive Development Environments' Software Through Pictures, and Cadre/Cayenne's TeamWork products. They support both structured and OO methodologies. If you have made a wholesale commitment to object technology, you should also take a look at Rational Software's Rose, Mark V Systems' ObjectMaker, and Object International's Together/C++.

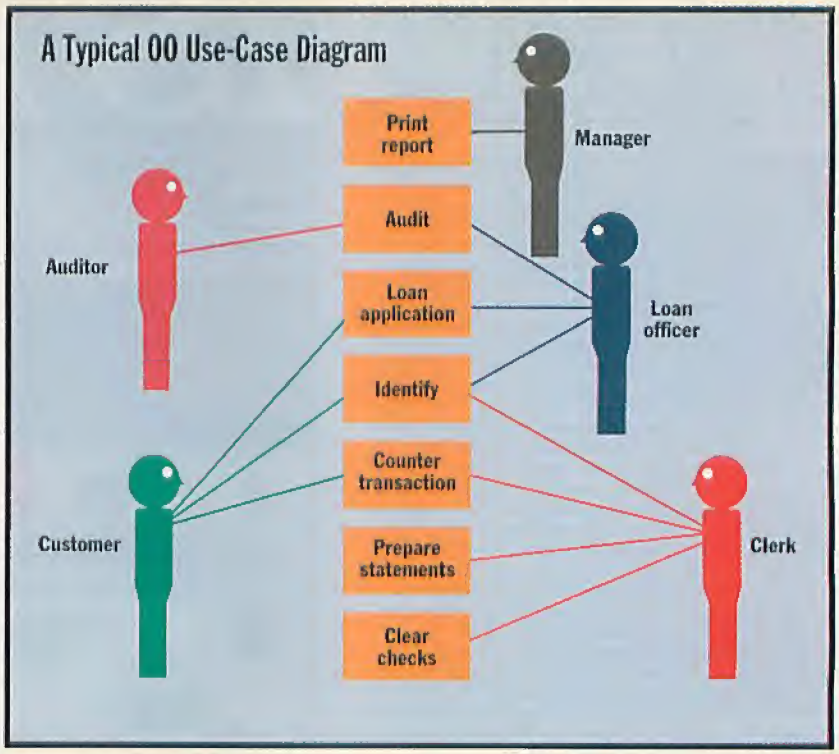
Regardless of which OO tool you use, one important early stage of analysis is the identification of *use cases*, roughly equivalent to the *business events* associated with structured analysis. Ivar Jacobson introduced use case in his first OO book (*Object-Oriented Software Engineering*). Several methodologists recommend use case for documenting the essential details of how the business user intends to interact with the system.

Several recent OO books (e.g., Jacobson's *The Object Advantage* and *Mainstream Objects* by Yourdon, Whitehead, Thomann, Oppel, and Nevermann) illustrate the use-case approach, and most of the popular OO analysis/design tools support the diagramming notation (see the figure "A Typical OO Use-Case Diagram" above).

Wouldn't it be nice if this were all we needed? A solid OO method, with particular emphasis on use cases; some good analysis/design CASE tools, followed by a powerful visual programming language; and plenty of prototyping to deliver incremental results to the impatient customer.

Obviously, this is not the case. With all the above procedures, why is it that client/server projects are developing the same reputation for schedule delays, budget overruns, and unfulfilled functionality that remind us so unfondly of the old mainframe days?

Is it because the implementation details—especially the integration of heterogeneous hardware/software components—are so difficult? Is it because most client/server project teams are skipping the early stages of analysis and design, and plunging headlong into coding, thus providing brilliant solutions to the wrong problem?



A use-case diagram portrays roles (e.g., clerk) and activities (e.g., loan application) and the connections between them.

Or could it be because we need to shift our attention back to the people and management issues, as is suggested in some recent textbooks by Grady Booch (*Object Solutions: Managing the Object-Oriented Project*) and Adele Goldberg and Kenneth S. Rubin (*Succeeding With Objects: Decision Frameworks for Project Management*)?

When Good Enough Is Good Enough

All the above probably play some role. However, the larger answer may be that our expectations for bug-free software developed on time, within budget, and with every feature that end users have asked for is unrealistic. By definition, these goals impose four interrelated constraints on developers, and by attempting perfection in one area, developers will likely create havoc in at least one other area. Indeed, because relationships between defects, time, cost, and features are nonlinear and nearly inverse, it's almost impossible for development teams to intuitively predict, say, the impact of a scheduling crunch on cost, defects, and features.

That's why just producing an up-front specification for good-enough software isn't enough. You and your end users must engage in a *dynamic* reevaluation of the specification, because most development projects take place in what author James Bach justly calls a "mad world." On a daily basis, the project team may find that the hardware has changed, the tool vendors have changed (some bankrupt, others brand new), government regulations have changed, the economy has changed, and the business risks have changed. Consequently, the user's requirements for the system change, and the design and implementation must change, too.

Of course, prototyping is entirely compatible with mad-world, good-enough software development. However, many development teams—with the best of intentions—start their projects with fixed front-end analysis/design processes, and with a built-in conviction (based on decades of tribal folklore) that all bugs are evil and that all requirements are doable, even within ridiculous schedule and budget constraints. The reality is that

ROSS SPARCplug™

Cross-Platform Technology: The Best of Both Worlds.

ROSS Technology announces SPARCplug, a high-performance workstation that fits into the full bay slot of a tower PC. SPARCplug offers better-than-SPARCstation™ 20 performance, with single or dual hyperSPARC processors, up to 256 MB RAM and a SBus slot for options like a T1 line, T3 Line, ISDN or 100-base T Ethernet.

ROSS is a leader in SPARC™ multiprocessing design and technology, so you know SPARCplug is fully compliant with SPARC-based hardware and supports all 10,000-plus SPARC applications.

Infinite possibilities. Ways to use SPARCplug are as varied as your needs. Some of the possibilities include:

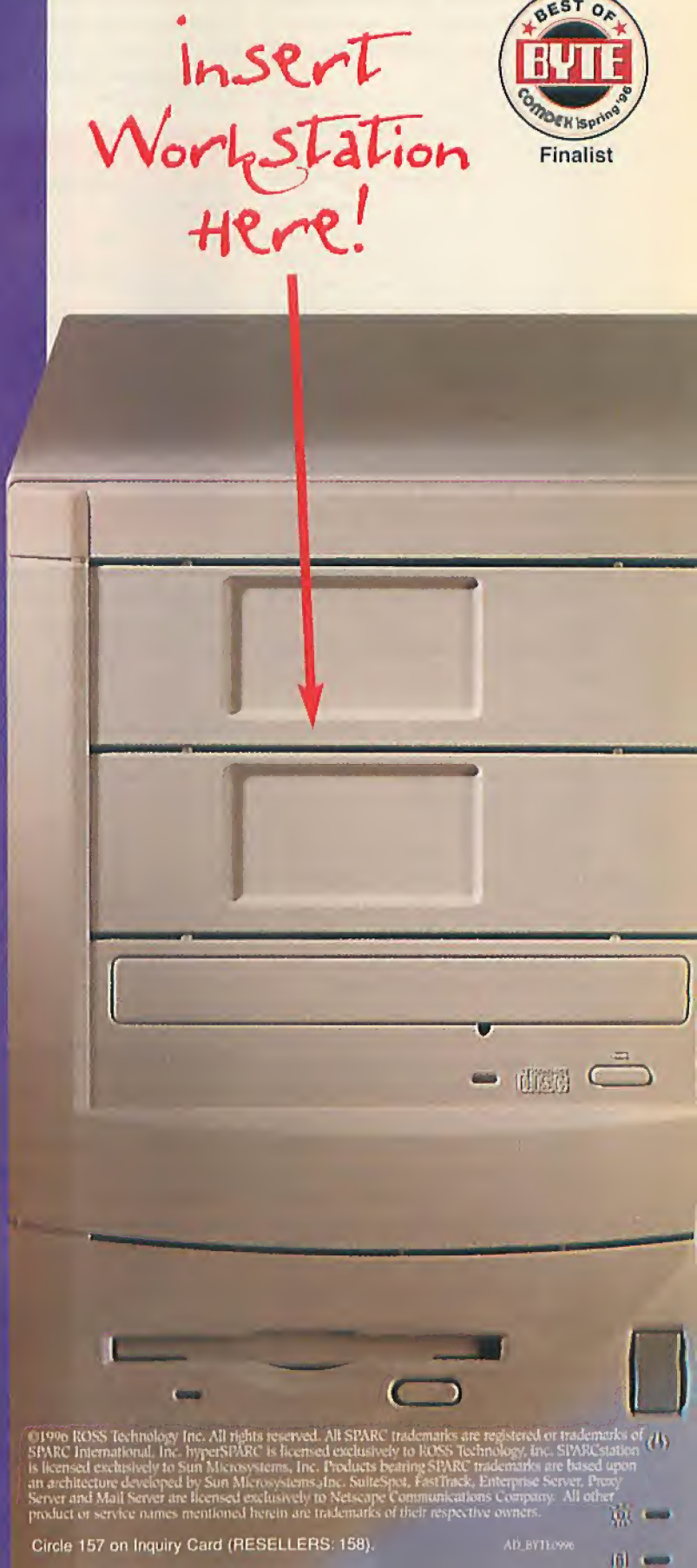
- Intranet and Internet Server: SPARCplug lets you combine a stable and robust Unix server with a Windows™-based PC client, all in one unit. When combined with Netscape's FastTrack™ or SuiteSpot™ applications, SPARCplug can become the center of your client/server workgroup environment. SPARCplug comes bundled with your choice of SuiteSpot server applications, which can include Netscape Enterprise Server,™ Proxy Server™ and Mail Server.™ SPARCplug provides a true multi-tasking, multi-user environment for fast, easy and safe access to the net.
- Engineering Workstation: SPARCplug gives you powerful processing for engineering projects while also allowing you access to the PC enterprise working environment. It saves space and cost.

Call ROSS today at 1-800-774-ROSS to find out more about the amazing SPARCplug!

ROSS TECHNOLOGY, INC.
THE SPARC SOLUTIONS COMPANY

512-349-3108 (Global) • (512) 349-3101 (Fax)
http://www.ross.com

BEST OF BYTE COMDEX Spring '96
Finalist



©1996 ROSS Technology Inc. All rights reserved. All SPARC trademarks are registered or trademarks of SPARC International, Inc. hyperSPARC is licensed exclusively to ROSS Technology, Inc. SPARCstation is licensed exclusively to Sun Microsystems, Inc. Products bearing SPARC trademarks are based upon an architecture developed by Sun Microsystems, Inc. SuiteSpot, FastTrack, Enterprise Server, Proxy Server and Mail Server are licensed exclusively to Netscape Communications Company. All other product or service names mentioned herein are trademarks of their respective owners.

Circle 157 on Inquiry Card (RESELLERS: 158).

AD_BYTE0996

some bugs are better than others (as suggested by the familiar term *showstopper*), and that our systems will go into production with known bugs that the project team has not been able to eliminate—as well as latent bugs that the project team isn't even aware of.

A realistic objective for nontrivial client/server projects in today's pressured business environment is that we will consciously choose which bugs will be in the product we ship. The consequences of this cold-blooded, good-enough approach are primarily evident in the latter stages of coding and testing, but they have strong implications in the earlier stages of a project, too.

Even more important in the early stages of a project is the concept of *triage*. Twenty years of cost and schedule overruns should tell us that our customers will ask for more than is reasonable and that we will not deliver it all. Rather than waiting until the day before the deadline to decide which parts of the system work and which don't, you should address this issue from the very beginning of the project.

The questions to ask the customer are these:

- Which requirements are essential (i.e., without them, the system can't be used at all)?
- Which requirements are important (i.e., without them, the system will be difficult or unpleasant to use)?
- Which requirements are optional (i.e., the "bells and whistles" that would make the system fun and interesting to use, but which aren't essential or even important)?

If the customer categorically decrees that all requirements are essential, you're doomed. It's likely that the project team will be late and over budget, even with good people, good tools, and good processes. If you can accomplish a rational triage, however, there's a good chance you'll finish the must-have features and perhaps even some of the should-have features. The could-have features may not even make it into the design phase of the project.

In today's mad world, we also have to reevaluate this triage on a daily basis. Yesterday's must-have requirement could become irrelevant if our user's strongest competitor suddenly goes bankrupt. Also, entirely new requirements can emerge at any point during the lifetime of the project. All this means that we have to focus more and more attention on *requirements management*, an activity that comes before the detailed analysis and design modeling handled by the tools described earlier.

The tools used for this activity are word processors, because users typically describe their requirements in imperative English sentences like "the system *must* do X, Y, and Z." Associated tools such as RTM (from Marconi Systems), Doors (from Zycad), and Requisite Pro (from Requisite) can help describe the priority, cost, risk, and other attributes of each requirement.

As the attributes change dynamically throughout the project, requirements management tools can help ensure that the team remains focused on the must-have features, without being distracted by the could-have features that should be sacrificed to deliver something that is good enough.

Acceptable Compromises

Good-enough software is a controversial concept. In fact, many traditional software engineers reject it as an apology for mediocrity. But realistically, all forms of engineering involve making explicit, rational compromises in a world of finite resources. The trick is to ensure that both the developer and the customer understand what those compromises are, and that they both agree that the result of these compromises are indeed good enough.

Visual programming languages may help us write more code more quickly than ever before. OO analysis/design methods and tools may help us understand the details of the user's requirements more clearly than before. However, if we are to achieve success in the complex world of client/server systems, we'll have to learn to apply triage to the requirements at the beginning—and throughout the life—of the project. B

WHERE TO FIND

Cadre/Cayenne Software
Burlington, MA
(617) 273-9003
fax: (617) 229-9904

Interactive Development Environments
San Francisco, CA
(415) 543-1314
fax: (415) 543-0145

Marconi Systems
Reston, VA
(703) 736-3500
fax: (703) 736-3556

Mark V Systems, Ltd.
Encino, CA
(818) 995-7671
fax: (818) 995-4267

Object International, Inc.
Raleigh, NC
(919) 772-7734
fax: (919) 772-9389

Platinum Technology
Protosoft Division
Houston, TX
(713) 480-3233
fax: (713) 480-6606

Popkin Software and Systems, Inc.
New York, NY
(212) 571-3434
fax: (212) 571-3436

Ptech
Cambridge, MA
(617) 577-7100
fax: (617) 577-7400

Rational Software Corp.
Santa Clara, CA
(408) 496-3600
fax: (408) 496-3636

Requisite, Inc.
Boulder, CO
(303) 499-9177
fax: (303) 499-9535

Zycad Corp.
Reston, VA
(703) 904-4360
fax: (703) 834-6622

BIBLIOGRAPHY

Bach, James. "The Challenge of Good Enough Software." *American Programmer*, October 1995.

Booch, Grady. *Object Solutions: Managing the Object-Oriented Project*. Addison-Wesley, 1996.

Goldberg, Adele and Kenneth S. Rubin. *Succeeding with Objects: Decision Frameworks for Project Management*. Addison-Wesley, 1995.

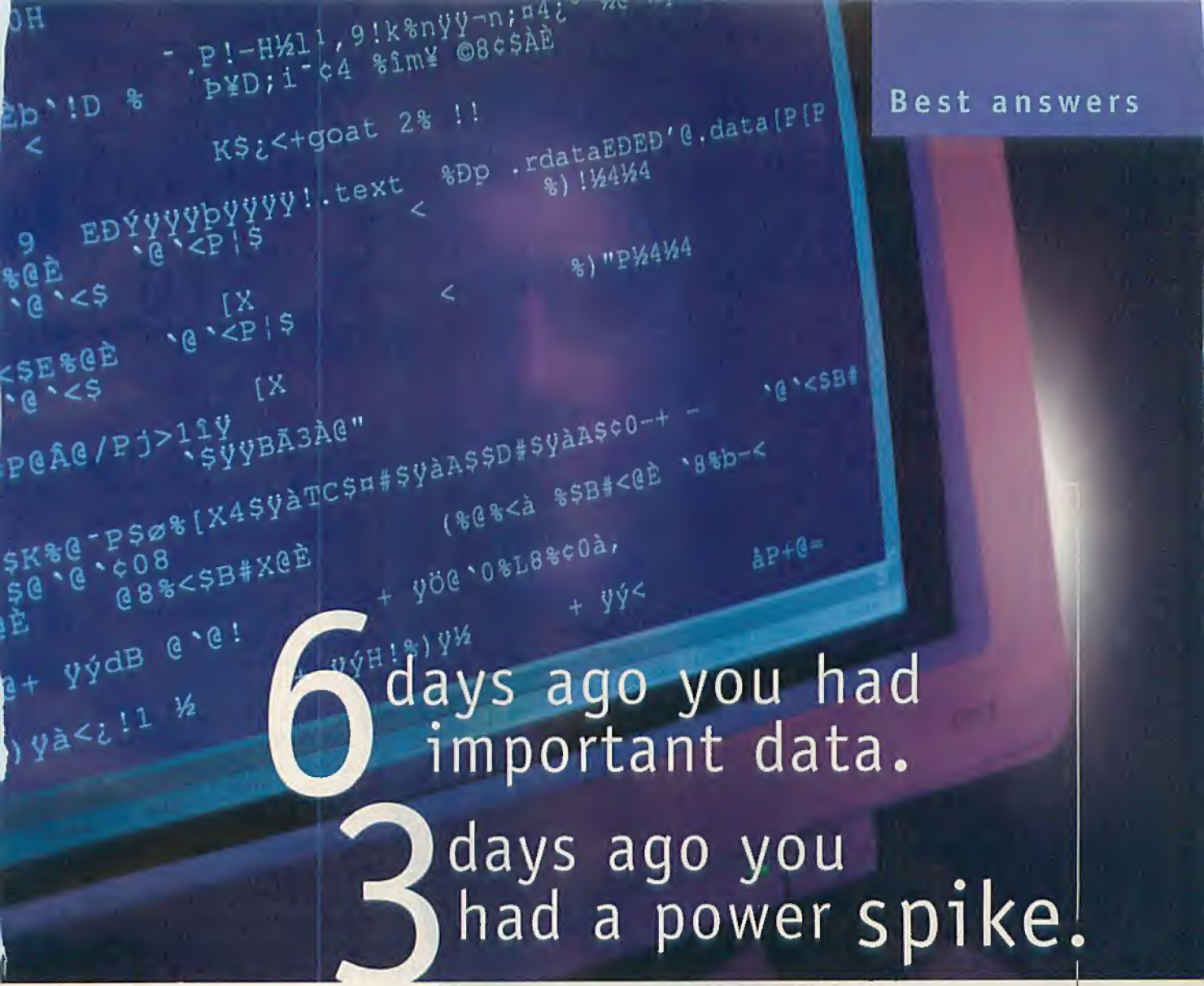
Jacobson, Ivar. *Object-Oriented Software Engineering*. Addison-Wesley, 1992.

Jacobson, Ivar. *The Object Advantage: Business Process Reengineering with Object Technology*. Addison-Wesley, 1994.

Russell, Lou. "Teaching Old Dogs New Tricks." *American Programmer*, November 1995.

Yourdon, Edward, Katharine Whitehead, James Thomann, Karin Oppel, and Peter Nevermann. *Mainstream Objects*. Prentice-Hall, 1995.

Edward Yourdon, developer of the "Yourdon method" of structured systems analysis and design, and codeveloper of the Yourdon/Whitehead method of OO analysis and design, and the Coad/Yourdon OO methodology, is the author of over 200 technical articles and 22 computer books, including, most recently, The Rise and Resurrection of the American Programmer *and* The Decline and Fall of the American Programmer. *You can contact him at* **http://www.yourdon.com.**



6 days ago you had important data.

3 days ago you had a power spike.

Now you have a problem.

Bad power can corrupt *all* the files on a UNIX system.

And that's not all. Power problems can also cause network and hard drive crashes, read/write errors, corruption or loss of data, faulty data transmissions, system lockups, premature failure of components and much more.

Best Power products are your answer. They *clean up dirty power* before it reaches your equipment, which can reduce your computer and network downtime up to *80%.** And if you have a blackout, they provide backup power to shutdown your system correctly.

And now, every Best Power Single-Phase UPS comes with free software, providing power monitoring and unattended shutdown for your entire computing environment.

So call Best Power for your power protection answers.

1-800-469-4842
Ask for operator 292

e-mail: info@bestpower.com
Internet: http://www.bestpower.com
24-hour FAX information line at 1-800-487-6813.

*A five-year power quality study conducted by Best Power's National Power Laboratory showed that the number of calls for computer service dropped 82% after installation of a UPS.

Fortress® Uninterruptible Power Systems (Includes Free Software)

Best Power

The Answer in Power Protection

©1996, Best Power, a unit of General Signal.

P U R E S P E E D

First Desktop RAID for SPARC™

RD10

RAID Storage Subsystem

Features

- High Availability
- True RAID data integrity
- Fast throughput-17mb/sec
- Up to 25.2GB storage
- SPARC/SUN pizza box form factor
- Easy to use GUI

When you need your data safe, reliable, and ready, the Integrix RD10 delivers high performance with low cost per Mbyte.

Thanks to a dedicated 33MHz RISC processor and enhanced RAID technology, combined with dedicated I/O processors for each drive and host, the RD10 reaches throughput speeds in excess of 17Mbytes/sec. For high availability environments, dual fast/wide SCSI ports make your data available to two hosts simultaneously.

Five different hardware RAID levels, hot spare disks, and hot-swappable drives keep your data safe and secure. Data automatically and transparently rebuilds on the spare drive eliminating downtime and data loss. Data integrity is assured for all mission-critical applications.

The RD10 Graphical User Interface eliminates the need to type obscure commands found buried in the back of a service manual. Historical performance software analyzes and fine tunes your RAID. Configuration and firmware upgrades can be handled automatically. RD10 status and context-sensitive online help are made instantly available. All with the click of a mouse button.

Applications: NEWS, Email, Web, NFS, Multimedia

Mbytes/Sec Throughput

RD10 RAID Throughput Performance

(5400rpm F/W SCSI-2 HDD)	Mbytes/sec	IOs/sec
Sequential Read (max)	16.8	1307
Sequential Write (max)	17.2	1247
Random Read (max)	9.9	620
Random Write (max)	13.0	357

RD10 RAID Subsystem Specifications

RAID Levels Supported	0, 1, 3, 5, 6, (0+1)
Processor	33MHz 32bit RISC
Cache Memory	8Mbytes to 128Mbytes
Channels	2 host channels 6 disk channels
Disks Supported	3.5", 1" high SCA-2 or 68-pin connector Fast/wide Single Ended SCSI-2 interface

RD10 RAID Storage Subsystem

Compatible with Solaris and Windows NT

integrix®

Corporate Headquarters
2001 Corporate Center Drive
Newbury Park, California 91320
Tel: 800-300-8288 / 805-376-1000
Fax: 805-376-1001
Email: sales@integrix.com
http: //www.integrix.com

Asia
Beijing, P.R.China
Tel: 8610-253-5305
Fax: 8610-253-5306
Seoul, Korea
Tel: 822-515-5303
Fax: 822-515-5302

www.integrix.com

© 1996 Integrix, Inc., Integrix and the Integrix logo are registered trademarks and UWS, IGS, SEC, RD, HA, SGX, TGX, SWS and SSC are trademarks of Integrix, Inc. All other trademarks mentioned are the property of their respective companies. Manufactured in USA. Internationally supported.

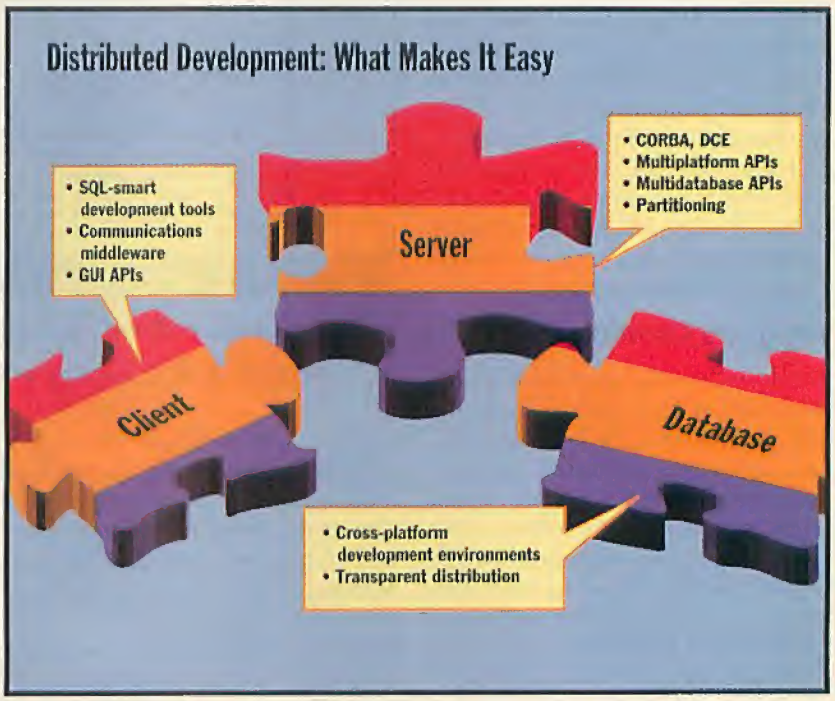
Circle 211 on Inquiry Card.

Distributed development of distributed applications doesn't have to be a distributed nightmare. By Charles D. Knutson

Developing Quality

One of the biggest problems in client/server application development is the double-edged nature of the concept "distributed." On the one hand, the applications you develop must work in a distributed environment, where collaboration takes place without regard to national or geographic boundaries. On the other hand, development of the applications may be distributed, with teams in far-flung locations working on pieces of the same program.

The first challenge is primarily an engineering issue; the second is a management issue. Together, the distributed development of distributed software is a nightmare when you also have to meet the goal of creating high-quality software under tight schedules. Fortunately, a handful of tools and management techniques offer hope.



Different tools can help simplify the work of building each piece of a distributed application.

Getting There from Here

A challenge common to all distributed applications is that someone, somewhere has to get information from here to there and back. One of the most costly aspects of distributed software has been in building the underlying communication mechanisms. Writing directly to TCP/IP or Sequenced Packet Exchange (SPX) is not particularly pleasant, and slightly higher-level solutions like Sockets and Transport Level Interface (TLI) are only marginally better.

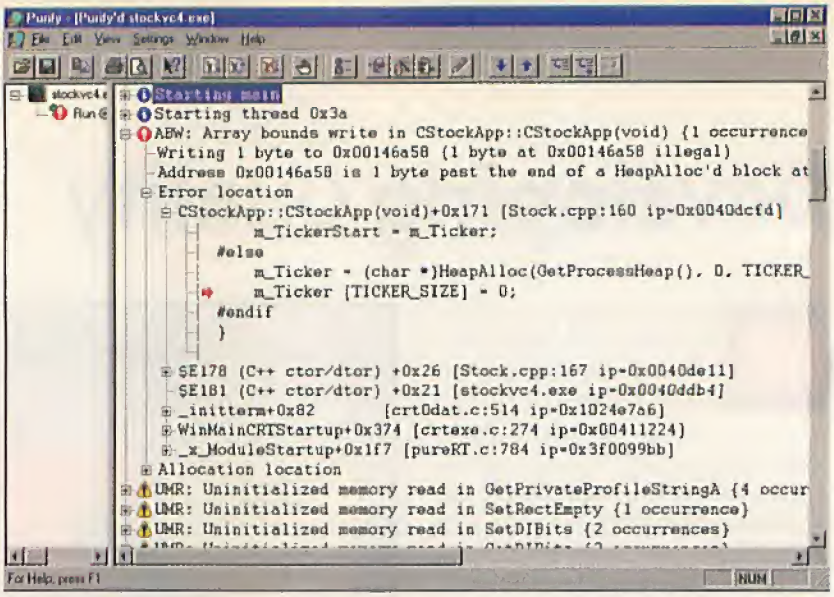
The need for easy-to-use communication mechanisms has inspired middleware technologies like the Common Object Request Broker Architecture (CORBA) specification from the Object Management Group (OMG). This specification lays out a mechanism for communication between distributed objects using object request brokers (ORBs) by way of an interface definition language (IDL). In this architecture, clients desiring to access the services of another object make requests to an ORB, which brokers a connection between the two and permits the client to access the object implementation. Many companies are now developing middleware products that are either based on or are compliant with CORBA, including IBM's SOMobjects Developer Toolkit.

Similarly, within the Windows environment, Microsoft's Distributed COM (or DCOM, formerly known as Network OLE) lets you build applications with objects that work together on distributed machines. Objects can communicate using DCOM without any object knowing the physical location of any other object. Microsoft exhibits a wait-and-see attitude toward CORBA.

Microsoft based its Distributed COM remote procedure call on the Open Software Foundation's Distributed Computing Environment (OSF's DCE). This potentially means that, sometime in the future, distributed objects in Windows applications will be able to communicate with non-Microsoft operating systems.

Middleware products can make it easier for objects to communicate in situations where nothing better exists. Luckily for developers of distributed applications, something better does exist in the form of distributed databases. Development environments for client/server database applications can help you build sophisticated clients to access the services provided by back-end database products such as Gupta's SQLBase and Microsoft's SQL Server. These tools embed middleware capabilities within higher-level functions, so you don't have to worry about the gritty details of getting packets from here to there. Leading development packages include Borland International's Delphi Client/Server Suite 2.0; Microsoft's Visual Basic Enterprise Edition 4.0; Gupta's SQL Windows 5.0; and Powersoft's PowerBuilder Enterprise for Windows. *continued*

To pick the right tool for your applications, make sure the product you're considering supports all the database engines used throughout your organization (some environments, such as Borland's Delphi Client/Server Suite 2.0 and Microsoft Visual Basic Enterprise Edition 4.0, can access up to eight different database engines). Also look for strong SQL support. Products that offer this include Delphi, Visual Basic, and SQLWindows 5.0. For database administration, the best tools, like Delphi, let you administer from within the tool. The visualizers in Gupta's SQLWindows especially stand out. Finally, data integrity can make or break your application. Because of this, development tools should offer programmatic access to referential integrity, as Visual Basic does.



Pure Software's Purify includes error checking, filter analysis, memory-leak detection, and multiple application testing.

Juggling Developers

Development tools aid you in building distributed software, but they aren't the complete answer for high-quality applications. One axiom of client/server development holds that quality must be paid attention to early in the software life cycle, and programmers must be closely involved in quality assurance during all phases of development. That sounds great on paper, but it runs counter to the traditional waterfall model of software development that places software testing near the end of the process.

Compounding this problem is the fact that many companies still live with a wall (and some hostility) between the development and testing organizations. Development builds product until they decide it's done, and they toss it over the wall to the QA department. The testing team stands at the end of the assembly line with a piece of chalk, scrawling a big "X" on products doomed for reworking and throwing them back over the wall.

Add distributed development to the mix and the goal of quality software written on time seems impossible. To handle the increased complexity of distributed products, development and test engineers must live in greater harmony and interact earlier in the development process. And what do you do when the development department sees quality assurance as the testing department's job? Or when developers are expected to do unit testing but don't know how to start?

The best way to make the development and testing teams harmonize is to make system defect information available to all members of the team. Distributed bug-tracking systems allow test engineers to communicate with development engineers regardless of physical location. Tracking systems include CA-Endevor/WSX from Computer Associates; CaseWare from Continuus Software; and Cohesion Team/SEE from Digital Equipment. These systems can automatically pass work among members of a development group, regardless of where they may be. You can augment these systems by combining the bug-tracking system with an automated testing facility (see "Testing, Testing," page 97). This way, tests can automatically run while an engineer is gone for the night, and bug reports can be waiting in the morning.

So how do you get development engineers and QA experts to convert to new policies and technologies? The most common approach—to mandate change and then live with armed rebellion until the most hostile individuals either go away or stop whining—is probably not the best. A more Trojan Horse approach works on the psyche of the development engineer. You take a product like Pure Software's Purify, which runs in the background and automatically reports problems. You can get development engineers to buy into background testing by emphasizing one of its important benefits: Because testing tells developers about problems before the QA staff uncovers them, developers are saved the embarrassment of having bugs entered into the tracking system where they will be visible to management. The engineer is now doing unit testing, albeit not in a structured way.

Another example is code coverage tools, such as QC/Coverage (CenterLine Software) and PureCoverage (Pure Software). Code coverage—keeping track of how much code actually was tested during a test—is often viewed as a QA function, since that department is the one preoccupied with how much of the code their system tests are touching. But why shouldn't development engineers use these tools whenever they take the product for a spin? Shouldn't they also have a clue about how much coverage they are getting before it enters formal system testing? Despite the distributed nature of the development, such tools help ensure software quality during the development process, without what often seems like the intrusion of formal testing.

Unwanted Blasts from the Past

Legacy code is another nasty problem developers face. Imagine this: You've just been handed 50,000 lines of code you've never seen before, and you need to find and fix a single bug. You probably spend two full weeks just tracking your way through the code, change one line, recompile, and the bug goes away. You

Today, millions of people will experience their worst nightmare.

They will lose presentations and reports to a computer crash.

They will blame their software or hardware when a power problem is really responsible.

Power problems can also cause network and hard drive crashes, read/write errors, corruption or loss of data, faulty data transmissions, system lockups, premature failure of components and much more.

Best Power products are your answer. They *clean up dirty power*, which can reduce your computer problems by up to *80%.** They also provide backup power to shutdown gracefully in a blackout.

And now, all Best Power Single-Phase UPSs come with free software, providing power monitoring and automatic unattended shutdown for your system.

Don't take unnecessary risks. Call Best Power for your power protection answers.

1-800-469-4842
Ask for operator 293

e-mail: info@bestpower.com
Internet: http://www.bestpower.com
24-hour FAX information line at 800-487-6813.

* A five-year power quality study conducted by Best Power's National Power Laboratory showed that the number of calls for computer service dropped 82% after installation of a UPS.

Patriot® Uninterruptible Power Systems
(Includes Free Software)

Best Power

The Answer in Power Protection

©1996, Best Power, a unit of General Signal.

Circle 161 on Inquiry Card (RESELLERS: 162).

hope. You also hope that you haven't introduced some other bug by failing to understand dependencies in the code that weren't visible using grep. And how does your effort affect the other far-flung members of the development team?

Discover, from Software Emancipation Technology, is one tool that provides developers with a view of code dependencies and allows for sharing information among members of a distributed team. One of the first things engineers often do when faced with legacy code is build a picture that can help them understand where to hunt for a bug. Automated tools can build these pictures and share the knowledge with distant teammates.

Fighting Fire with Fire

When technology grows in complexity, the source of quality lies in the same technology. If distribution is your problem, distribution can also be your solution. As project management tools grow in complexity, their functions will evolve and interconnect. Bug tracking and code coverage testing will unite to form distributed development tools. One of the most visible waves involves the use of distributed objects as building blocks for distributed systems.

Perhaps the best example of this is also the world's most distributed system. Software Emancipation plans to allow Discover to provide its wealth of information by way of Hypertext Markup Language (HTML), so that distributed teams can browse source code and other information on the Web. Again, this is using a distributed system (the Web) to support distributed development.

Others take this idea a step further and suggest that we should look at using the already distributed Web to replace traditional forms of distributed client/server applications. And why not? With Common Gateway Interface (CGI), we can input information via a Web page, and with Java applets, portions of a distributed application can download to a client workstation and execute. Netscape Navigator as a universal client front end? Stranger things have happened. But we can be sure that development teams are going to keep spreading out, and applications are spreading out with them. Whether you're a developer or a coordinator, make sure you've got the right tools before you're spread too thin. B

Charles D. Knutson is president of ComSoft Consulting in Corvallis, Oregon. In a previous life he was a system test manager for Novell NetWare Client Products. You can contact him at **cknutson@csconsult.com**.

WHERE TO FIND

Borland International
Scotts Valley, CA
(408) 431-1000
http://www.borland.com

CenterLine Software
Cambridge, MA
(617) 498-3000

Computer Associates
Islandia, NY
(516) 342-5224

Continuus Software
Irvine, CA
(800) 820-1995
(714) 453-2200

Digital Equipment
Maynard, MA
(508) 493-5111

Gupta
Menlo Park, CA
(800) 44-GUPTA
http://www.gupta.com

Microsoft
Redmond, WA
(206) 882-8080
http://www.microsoft.com

Powersoft
Concord, MA
(508) 287-1500
http://www.powersoft.com

Pure Software
Sunnyvale, CA
(800) 353-7873
(408) 720-1600

Software Emancipation Technology
Lexington, MA
(617) 863-8900

Gain Access to the World of Smartcards

In an increasingly wired world, thousands of profitable smartcard applications are just waiting to be developed, in a wide variety of fields - banking, security, telecom, education, healthcare and more.

To seize this opportunity and create successful smartcard applications, all you need is **ASE™ – The Aladdin Smartcard Environment.**

ASE is an integrated, PC-based development environment that gives developers an efficient, flexible and secure tool for making the most of this exciting new technology.

The quickest, easiest, and most effective introduction to the world of smartcards is the ASE Developer's Kit. Each Kit is a comprehensive package containing everything you need to get acquainted with ASE.

The ASE Developer's Kit includes ASEDrive, a versatile smartcard drive; ASESoft interfaces and utilities; and various types of ASECards.

To gain access to the world of smartcards - order your low-cost ASE Developer's Kit today!

North America	212-564 5678, Fax: 212-564 3377, E-mail: ase.sales@us.aks.com
Int'l Office	+972-3-636 2222, Fax: +972-3-537 5796, E-mail: ase.sales@aks.com
Germany	+49 89 89 42 21-37, Fax: +49 89 89 42 21-40, E-mail: info@fast-ag.de
United Kingdom	+44 1753-622266, Fax: +44 1753-622262, E-mail: sales@aldn.co.uk
Japan	+81 426-60 7191, Fax: +81 426-60 7194, E-mail: aladdinj@po.iijnet.or.jp

Call us for details of your local distributor!

1-800-223-4277
http://www.aks.com
ALADDIN
KNOWLEDGE SYSTEMS LTD

© Aladdin Knowledge Systems Ltd. 1985-1996 (6.96) ASE™ is a trademark of Aladdin Knowledge Systems Ltd. All other names are trademarks of their respective owners.

Circle 166 on Inquiry Card (RESELLERS: 167).

Shrink-wrapped and custom tools ease the testing of client/server applications. By Stephen R. Quinn and Muralidhar Sitaram

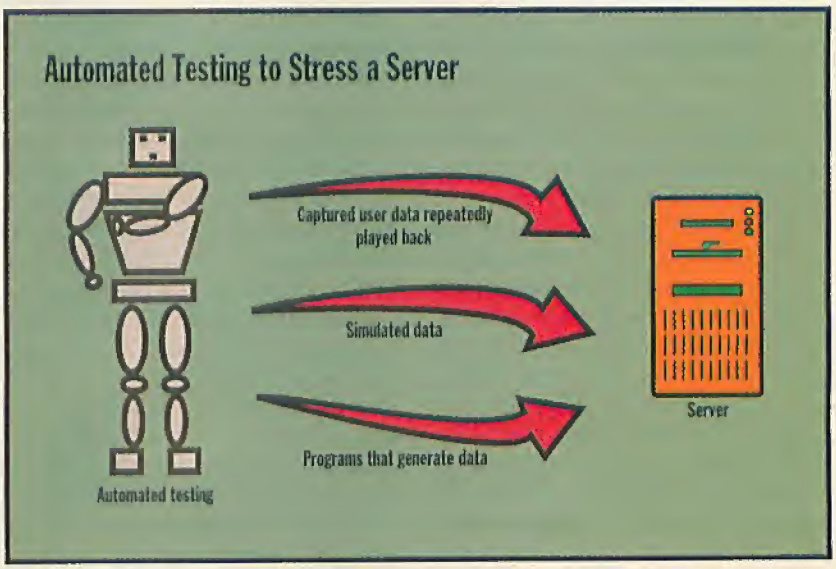
Testing, Testing

So you've already done the simple parts: designing your client/server application and writing the code. Now it's time to see how well it works under real-world conditions. You need to run load tests that place large demands on the system. And you *don't* want to be the one pounding the keyboard for 100 hours straight. The answer: automated testing. By mechanically varying the load on your system, automated testing can provide you with the information you need.

Unfortunately, as you move from a two-tiered to a multitiered architecture, the level of skill required to create the automated tests increases as the interaction between layers becomes more complicated. But you can take advantage of automated testing in your multitiered architecture. This article presents some tricks and tips that will help you get started with automated testing.

Your testing should provide you with detailed—and calming—information on reliability (Will your system lock up with increased load?), scalability (Will access time degrade with increased load?), and design flaws (Can the system architecture handle the level and complexity of use?). This last point is important: the problem with many client/server systems is, indeed, their architecture. Load testing helps isolate architectural problems. To achieve the desired results, you are, of course, better off optimizing your system's architecture up front and not as an afterthought. To optimize your design, you should do the following.

- Minimize the amount of network traffic. One way to do this is to encapsulate the SQL or use remote procedure calls (RPCs) instead of sending raw SQL across the network.
- Insulate the whole system from errant or failed processes. One failed client should not lock up others.
- Reduce the contention for resources. For example, in a database client/server system, reduce the length of transactions to avoid database-resource contentions.



The simplest case of client/server: a two-tiered architecture. This is easy to test using shrink-wrapped automated test tools.

Getting Testy

By this point, you should have the bug population mostly quelled and be ready to take on the more systemwide and performance-associated aspects of the application. To create an automated test in a client/server environment, you need both a test harness (which provides the infrastructure in which the tests run) and one or more test scripts.

A test harness schedules a test to run at a specific time, for a specific time interval, on a specific machine on a network. A commercially available test harness typically also includes an integrated test-development environment. A test harness collects information at run time, including details on failures, performance statistics, and network status.

In general, there are four ways to create a test. You can record the actions of real users on your GUI front end and then replay those actions later. Similarly, you might capture the post-GUI application output directly and play that back later. (For example, to test a Web server, you might capture the HTTP requests from the client to the server and then replay them.) You can programmatically generate one or more test scripts (e.g., scripts that capture the low-level graphical subsystem protocol instead of recording user actions that screen resolutions and fonts can affect). Finally, you can write a white-box test (explained below) that talks to your system's API directly and mimics user actions.

Thus, tests that you create and run in the test harness typically perform several tasks. They might drive a GUI front end to simulate the actions of a live user. They might also interact directly with a server by circumventing the GUI front end: This is called a *white-box test*. In addition, they might execute the protocol between the client and the server (e.g., SQL and HTTP requests).

Most tests must fit your specific application; therefore, you cannot buy shrink-wrapped tests from a vendor. But there

are tools available that simplify the process of creating your own tests.

Automated client/server harness-and-test solutions fall into four categories, depending on whether each part is shrink-wrapped or custom-developed. Custom test-and-harness combinations are the most flexible, but naturally they require the most work on your part. If the combination seems suited to your particular applications, shrink-wrapped tests and harnesses minimize your effort. Otherwise, a custom test with a shrink-wrapped harness provides flexibility and control without much effort on your part. Pairing a shrink-wrapped test with a custom harness is the least desirable option.

To determine the type of solution that you should use to load-test your application, you should consider several factors. First, determine the expected number of users. Second, consider the type of information clients and servers will exchange. It might be simple, static information, like HTTP; complex information, like SQL; or some higher-level protocol, like RPC. Finally, determine the number and complexity of tiers in a multitiered architecture.

Shrink-Wrapped Tests and Harnesses

Our experience indicates that it's more cost- and time-effective to use a shrink-wrapped harness. If you're testing a multitiered product where you need to simulate many users, we recommend using a custom white-box test. A two-tiered system with a small number of users using a standard protocol, such as HTTP or SQL, tests best with a shrink-wrapped test harness and test-development environment.

New technologies are emerging from vendors of automated test tools. For example, in the high-end client/server tools market, Pure Software's PurePerformix Script-and-Go technology allows you to capture the interaction between your application and the input device, such as a character terminal, an X Window System terminal, or a PC. This is a variant of record/playback technology, which captures the low-level subsystem protocol. PurePerformix can also capture SQL traffic between your client and database server. The captured SQL traffic goes into scripts later. PurePerformix can arrange a mix of scripts to run from one central driver machine.

Client/server applications can manage a complex information life cycle, where data is entered, processed, and delivered throughout the corporate enterprise. Softbridge's Automated Test Facility (ATF) addresses the demands of the multitiered, multiapplication architecture. You can run ATF from a single control machine to follow the life cycle of a data record. If the process fails, ATF stops the failed test and starts the next test. ATF supports both record/playback and programmatic test development.

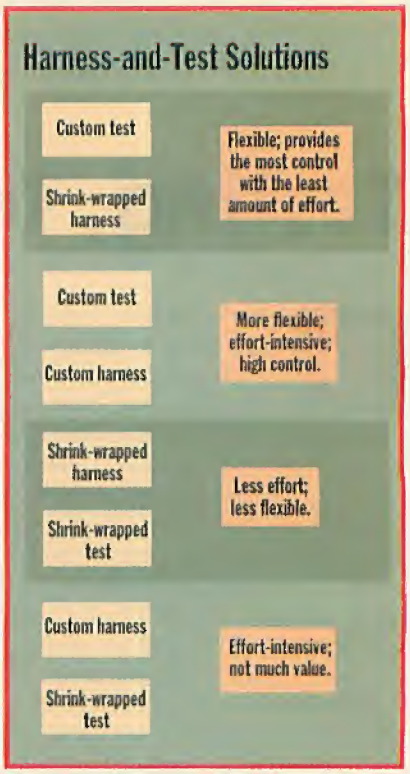
Mercury's LoadRunner works in one of two modes. In GUI Virtual User mode, LoadRunner works with Mercury's automated test tool, WinRunner, to provide a way for you to run WinRunner tests in a distributed fashion on multiple PC clients through the client GUI front end. Mercury supports both recording and playback of user actions, of low-level protocols, and of programmatically developed test-script technology.

In LoadRunner's DB Virtual User mode, the tests run white-box tests or prerecorded script files (e.g., SQL or HTTP). You can generate queries and updates to your server over the network without going through your client GUI front end. The advantage of white-box testing is that you can run multiple virtual users on each machine. (Mercury claims you can have multiple GUI virtual users, but you might run into problems with memory constraints and setup issues.)

On networked Unix machines, LoadRunner can generate multiple virtual database users that send SQL (or other types of traffic) directly to the server. Using multiple virtual database users, you can simulate hundreds or (in theory) thousands of users with the right hardware. Mercury also provides tools to collect SQL from your client for subsequent use in DB Virtual User tests. This technology can do either white-box testing or recording and playback of SQL.

Segue Software's QualityWorks products also simulate multiple virtual users. QA Partner: Distributed allows you to run scripts on multiple client GUI front ends simultaneously (with the added benefit that clients can be on different platforms). QA DBTester can send SQL directly to a database server, thereby circumventing your client front end.

SQA's LoadTest works in conjunction with the company's Robot automated test tool. You drive the PC client front end with Robot scripts that LoadTest distributes to machines over the network. The Robot scripts load your server with queries and updates. Your limit is the number of PCs that are available or that you're willing to set up and use for testing. (With this system, the number of PCs limits the number of virtual users.) LoadTest therefore supports the recording and playback of user interaction in a distributed situation.



Multitiered architectures often require white-box tests for the middleware layers.

Using PurePerformix, QA DBTester, or LoadRunner's DB Virtual User technology, you can simulate large numbers of users to verify the scalability of your client/server architecture. You can also do this with Mercury Interactive's GUI Virtual User technology or SQA's LoadTest technology (using one virtual user per PC in the distributed test).

Both distributed GUI testing and distributed multiprocess virtual-user testing capture detailed information for later analysis. In some cases, you can write the script with functions that provide timing information. Of course, your test harness tells you when a specific test fails.

The disadvantage of simulating multiple users on a single machine is that you're not generating real network-traffic conditions. But it's easier to simulate a large

While you take 30 minutes for a sandwich, a blackout eats your network for lunch.

Every Best Power Single-Phase UPS comes with free unattended-shutdown and monitoring software.

What happens if you're away from the office when an outage hits, even with a UPS?

Best Power unattended-shutdown software is the answer. In a power emergency, it can page or e-mail you, notify users of impending shutdown, close your system properly and allow remote monitoring.

Plus, it's completely free. Many UPS makers will tell you their software's free and just raise their prices. But Best Power bundles free software on CD-ROM with every Single-Phase UPS, or you can download it from the Internet.

So don't pay more. Get more. Call Best Power for your power protection answers.

1-800-469-4842
Ask for operator 294

e-mail: info@bestpower.com
Internet: http://www.bestpower.com
24-hour FAX information line at 800-487-6813.

Fortress® Uninterruptible Power Systems (Includes Free Software)

Best Power

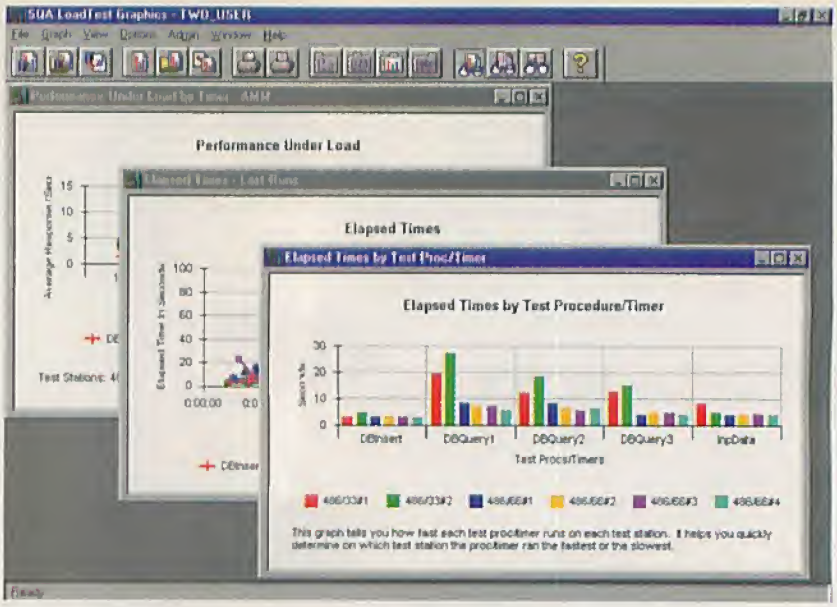
The Answer in Power Protection

©1996, Best Power, a unit of General Signal.

number of users. You can generate real network-traffic conditions by running one virtual user per PC through the client front end. But this process is too labor-intensive and expensive—you need more than 1000 machines.

There are other pitfalls when simulating multiple users on a single machine. Primarily, you're running a small number of PCs and predicting the performance degradation from the results of the simulation. If the degradation is predictable, you're fine. But if performance degrades, your test done with 20 machines will not reveal the serious degradation that occurs with 21 machines.

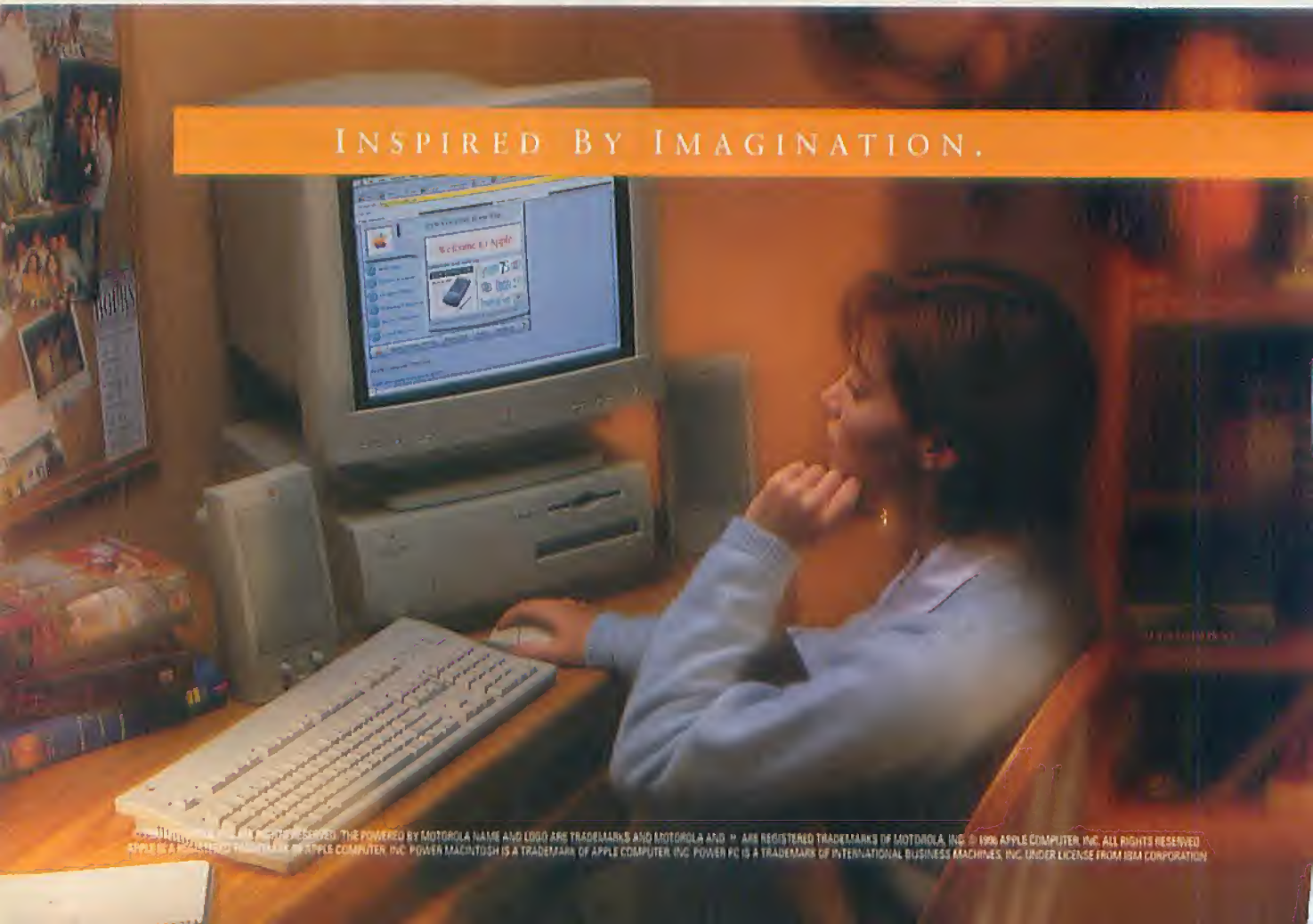
We recommend using multiprocessed virtual users and GUI virtual users to verify scalability. The only alternative is to work with an outside testing lab to perform massive single-user-per-PC tests; this is an expensive proposition, but it might be the only way in certain cases.



SQA's LoadTest product includes good graphics capabilities that give you a visual representation of your results.

Custom Tests and Harnesses

A number of situations mandate a custom rather than a shrink-wrapped solution. Where flexibility and control are paramount, you'll want to at least consider writing the tests yourself. Such situations include an application that's out of the



A SAMPLE TEST

```
/* The vuser_run function is called when the Vuser receives a run command.
*/
int LR_FUNC
vuser_run(LR_PARAM p)
{
   // Test class initialization ...
   for (int i = 1; i <= giterations; i++) {
     lr_output_message("Running iteration %d", i);
     // Other tests ...
     // Rendezvous before doing Select and Propagate test
     lr_rendezvous("SelectAndPropagate");
     lr_start_transaction("SelectAndPropagate");
     // Select record
     if (!DCO_SelectRecord(recp)) {
        // Selection failed. Log message and end transaction as failure
        lr_error_message("Record could not be selected in callBrowser");
        lr_end_transaction("SelectAndPropagate", LR_FAIL);
     } else {
        // Selection succeeded. Propagate Join selections.
        if(!DCO_PropagateJoin(tup))
            // Propagation failed. End transaction as failure.
            lr_end_transaction("SelectAndPropagate", LR_FAIL);
        // Select and Propagate test succeeded. End transaction as success.
        lr_end_transaction("SelectAndPropagate", LR_PASS);
     }
     // Other tests ...
   }
   return 0; /* Test passed */
}
/*%END_SECTION%*/
```

mainstream, platform combinations that exceed the abilities of the shrink-wrapped tools, and performance characteristics that are special cases. The downside is that it requires more effort to develop and verify these tests.

You can write custom test solutions completely in-house, and tools are available to help you do just that. For example, Database Accessory (DA), from Integrated Computer Solutions, takes you through the whole client/server applications development process. The tests deliver keystrokes to the GUI using a scripting language called Tool Command Language (TCL, pronounced "tickle"). These scripts drive the application and hence simulate user input. TCL can query the database independently and match the internal state of the application with the results of the independent database query.

This verification method offers error checking that might be appropriate in any number of custom automated test scenarios. You can use DA's method with most of the shrink-wrapped automated

POWERED BY MOTOROLA.

Today, students and business people alike need the power to exceed expectations in order to succeed in life. And the Apple® Power Macintosh™ 7600 gives them a foundation for innovative solutions. With the power to upgrade to faster processors, the Motorola PowerPC 604™ RISC microprocessor can easily accomodate power-hungry multimedia applications. With features like built-in video input capability, high-resolution graphics and CD-quality stereo sound, the Power Mac 7600 jump starts the imagination. From multimedia computers to automotive sensors, Motorola powers innovative solutions that enable your success.

Visit us at http://www.motorola-powered.com/ or call 1-800-521-6274 (Ref. #796).

MOTOROLA
Semiconductor Products Sector

What you never thought possible.™

test solutions, but typically you get all your feedback through the client GUI front end.

Blood, Sweat, and Tiers

Another reason to go the custom-test route is if the communication mechanism between your client and server uses technology that shrink-wrapped tools cannot effectively capture. Then, writing white-box tests may be the only way to go (other than using GUI-automated scripts). Our company, Quintus, uses an RPC protocol between each tier in the company's multitiered architecture. But shrink-wrapped tools cannot capture RPCs, so we decided to write our own white-box tests instead.

One advantage of white-box testing in a multitiered architecture is that you can use the APIs between each tier to test their interaction. To build white-box tests for Quintus's customer-information management applications suite, we took advantage of internal APIs while using LoadRunnner's harness capabilities.

Quintus tested the interaction not only between the white-box client and the intermediate servers but also between those servers and the database. This ensured that each tier was tested independently from the other tiers and was healthy. The white-box tests also simulated the same network traffic between the servers and the real clients.

The text box "A Sample Test" on page 101 shows a code snippet of a white-box test written against Quintus's APIs. This snippet shows the use of the LoadRunner functions that captured transaction information and sent messages to a central controller. The white-box tests were designed to perform typical operations that a user might perform on the keyboard: creating a new record, updating an existing record, and deleting a record.

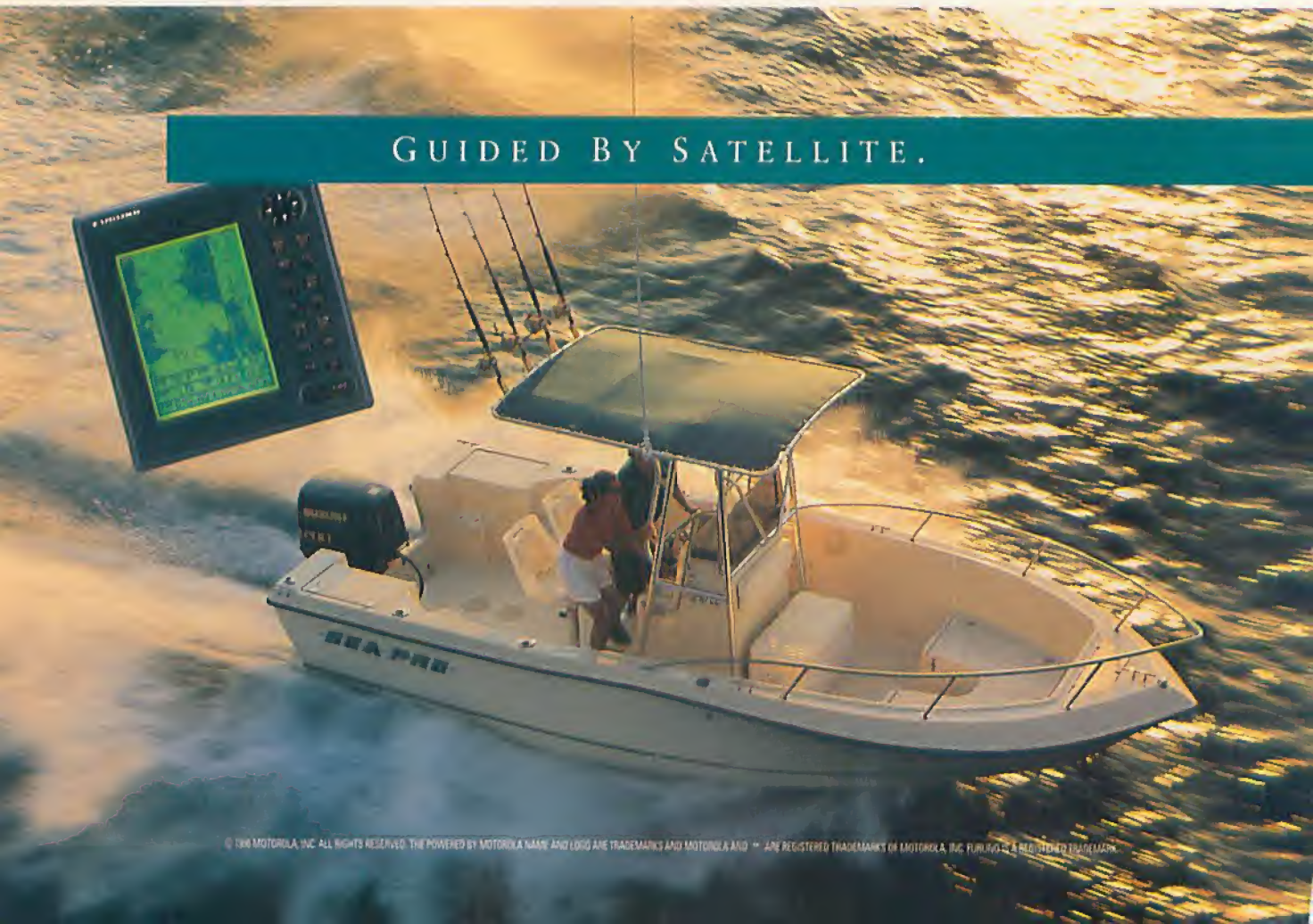
Quintus also wrote a number of tests that simulated the client/server interaction process, such as connecting and disconnecting from the database and initializing the client subsystem. Simple scripts repeated the tests a specified number of times. Other tests exercised each API call independently, allowing testers to gauge their behavior under stress.

When configuring database servers and networks, it was necessary to ensure that the database servers could handle several hundred connections. This involved configuring the database server machine with enough memory, storage, and shared memory.

Don't Be a Crash-Test Dummy

The use of automated test tools can save time and effort, but only if you let them. When using automated test tools in the software development process, take the path of least resistance. For example, don't waste resources trying to make your test tool "see" custom controls in the target application's GUI. If control type mappings (e.g., mapping a custom button to the type button) don't fix the problem, you can create automated test scripts that don't use the errant control.

Another way to maximize your engineering resources is to start small in client/server automated testing. Start a pilot program with modest expectations and



plans. As you garner some success in your automated testing, widen the scope and depth of the testing.

When running your tests, you need information about what the application is doing while the tests are running. Consider how best to monitor the progress of your automated tests in real time, using information such as database and intermediate server log files; user connections; record, page, and table locks; and log files generated by the actual tests.

Ideally, you should install a network sniffer to monitor the flow of packets on the network to identify any bottlenecks. Don Lanoue, a senior technology consultant at Digital Network Services, says that while a half-second response is fine, if you're a support agent on the phone, you need instant answers. Your network bandwidth can make the difference.

Lanoue, who is a veteran of modeling small and large systems, explains that "there are customers out there that have networks that don't run well. We go in and collect data and feed it into a modeling tool. Once you have the network modeled, then you can play 'what if.'"

But Lanoue warns that not just any system administrator can effectively accomplish this task. If you're considering using a modeling tool, check out CACI's COMNET III and Systems and Networks' Bones. Both tools do LAN and WAN network simulations.

Put to the Test

If you plan to deliver client/server software, an automated test harness and test-development tool should be a part of your test process. Our experiences at Quintus lead us to strongly recommend spending your resources on test development and not on test-harness development.

Quality and scalability in a client/server system must be built into the architecture. Make sure you understand the intricacies of your architecture and allocate the time and resources needed to perform automated testing on it. Write white-box tests that simulate multiple users from a single machine. We leveraged our testing effort by using tests simulating multiple users. Finally, if you're using automated tests in a client/server environment, always start small. Do a pilot of your test, and when that works, scale up. This method works. ■

WHERE TO FIND

Integrated Computer Solutions
Cambridge, MA
(617) 621-0060
http://www.ics.com/IntraNet

Mercury Interactive Corp.
Sunnyvale, CA
(408) 523-9900
http://www.merc-int.com

Pure Software, Inc.
Sunnyvale, CA
(408) 720-1600
http://www.pure.com

Segue Software, Inc.
Newton Centre, MA
(800) 922-3771
http://www.segue.com

Softbridge, Inc.
Cambridge, MA
(617) 576-2257
fax: (617) 864-7747

SQA, Inc.
Woburn, MA
(800) 228-9922
http://www.sqa.com

Stephen R. Quinn is manager of software quality at Quintus Corp. and has written extensively about automated test tools. Muralidhar Sitaram is director of product development at Quintus. You can reach them at **stephen.quinn@quintus.com** *and at* **sitaram@quintus.com**, *respectively.*

POWERED BY MOTOROLA.℠

Where are we? You'll always know with Furuno's® high-speed, eight-channel Global Positioning Systems (GPS) receiver because it pinpoints your exact location. But what keeps this highly accurate, built-in nautical navigation system on course? On-board Motorola technology, including a Logic IC and a microprocessor, converts satellite radio waves into location information on an easy-to-read screen. And lets technology be your guide. From global positioning systems receivers to custom-configured computers, Motorola powers innovative solutions that enable your success.

Visit us at http://www.motorola-powered.com/ or call 1-800-521-6274 (Ref. #1096).

MOTOROLA
Semiconductor Products Sector

What you never thought possible.™

10 Multifunction Telephony Boards

We test devices that put fax, modem, and voice capability all in one place.

By Maggi Bender, Dorothy Hudson, Jim Kane, and John McDonough

How would you like a new fax machine, a telephone answering machine, and an upgrade to your PC's modem and sound capabilities—all for one low price? If so, then you're ready for a telephony device: the all-in-one Swiss Army knife of PC communications. Telephony devices integrate data/fax modems, voice-mail functionality, a speakerphone and microphone for telephone conversations, and CD-quality audio for $200 to $300. If you're still not convinced, most telephony card vendors will sweeten the deal with Internet telephone capability and on-line connectivity software.

Telephony devices provide a central management system for busy small office/home office (SOHO) workers. These products consolidate e-mail, voice mail, and faxes, making it easy to retrieve them even when you're on the road. They also reduce desk clutter (you can sell your fax machine, answering machine, and external modem). The telephony devices with sound capabilities add to your listening pleasure because they provide 3-D sound effects for your Rebel Assault space battles and multimedia applications.

For this roundup, we tested 10 products (eight internal and two external) that bring us closer to the vision of integrating telephones with computers. These telephony devices have full-duplex speakers and microphones for hands-free telephone conversations (you can use a headset instead of the speakers if you want privacy). The best telephony cards we tested are total out-of-box solutions with easy-to-use telecommunications management software. Software telephony utilities commonly bundled with the telephony devices include multiple-mailbox voice mail, fax reception and fax broadcasting to and from multiple users, and paging services.

To evaluate the cards, we ran performance tests that measure each modem's data-throughput rate. (All of them have at least 28.8-Kbps modems.) The speed of the internal modem, after all, is the main performance issue for telephony cards. We also put heavy emphasis on features and usability. We wanted to make sure the internal cards and external boxes were easy to install and use. We found the self-configuring plug-and-play devices the easiest to install because you don't have to fuss with IRQ/DMA jumpers or switches.

BYTE BEST
TELEPHONY BOARDS

Aztech Labs AT3300 Audio Telephony, Hayes Accura 28.8, and US Robotics Sportster Voice 28.8 Faxmodem PVM

These three telephony boards tied for first with their high performance, ease of use, and features.

Dial 33.6 for Faster Throughput

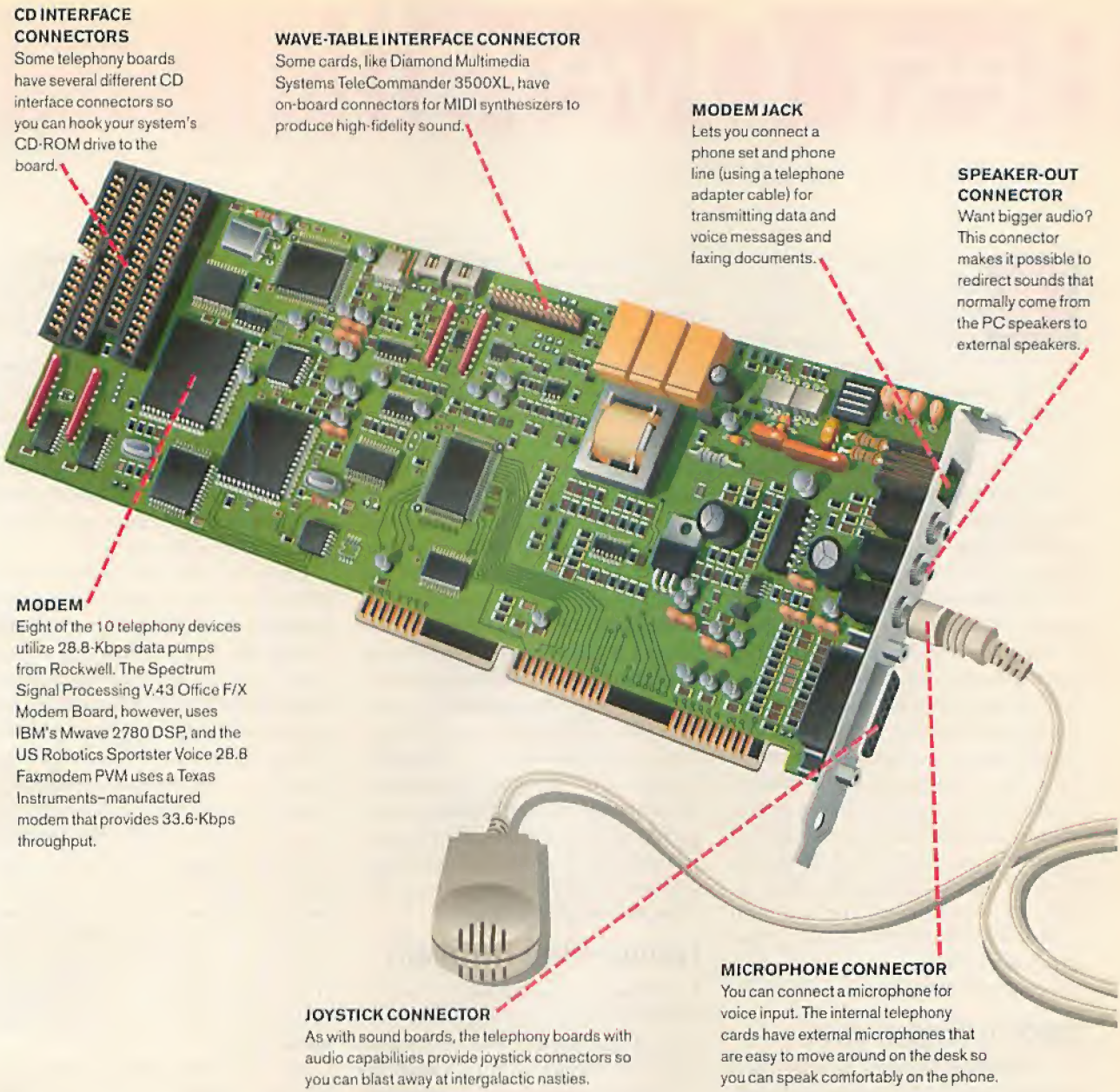
The fastest modem in our testbed is the US Robotics Sportster Voice 28.8 Faxmodem PVM, which (despite its misleading name) is the only telephony card we tested that supports the latest V.34 protocol for transmission speeds of 33.6 Kbps. (Remember that to get the higher speed, you need a 33.6-Kbps modem at both ends of the connection.) The new protocol upstages the predominant 28.8-Kbps modem baud rate by using a more advanced coding mechanism for sending and receiving data. You can boost DSP-based modems that have 28.8-Kbps data pumps to the 33.6-Kbps baud rate with a flash ROM upgrade.

US Robotics' Sportster proved to be consistently the best performer in our gauntlet of file transfer benchmarks, albeit not really 16 percent faster than the closest 28.8-Kbps modems: Hayes Microcomputer Products' Accura 28.8, Best Data Products' Smart One 2834VLX External Modem, and Aztech Labs' AT3300 Audio Telephony.

Calling SOHO Users

File transfer performance is certainly important, but the telephony devices we tested are more than just glorified modems. Their many telephony features can make your small office sound like a big corporation's front desk when someone calls you. They come with professional-sounding prerecorded greetings, and you can set up multiple mailboxes for different users at your location. We recommend you keep voice-quality settings as low as possible to minimize the amount of space needed to store messages; voice-mail messages are disk hogs. Fortunately, most voice-mail software lets you set parameters for message length and mailbox size.

For long-distance access, you can dial



in to check your messages and even have them forwarded to remote locations; most telephony devices will even page you when they receive messages and faxes. Callers can also get nearly instant information about your business by accessing fax-on-demand services when you're not in the office to take their calls. Password ID lets only authorized users dial into their mailboxes, and caller ID lets you screen annoying callers. You can view incoming faxes on-screen before printing them.

The vendors bundle a demo copy of voice-over-the-Internet software like Netspeak's WebPhone or VocalTec's Internet Phone and utilize Digital Simultaneous Voice and Data (DSVD) or Alternating Voice and Data (AVD) technology. Modem applications can typically run at 19.2-Kbps data rates while in DSVD mode. On-line game combatants and technical support people can use DSVD to keep their conversation going without disconnecting the voice channel to connect a data channel. For on-line services, the vendors provide software for CompuServe, America Online, and the Imagination Network. They also toss in a Web browser.

Most of the telephony cards have sound capabilities, but you won't need that if you already have a dependable Sound Blaster Pro–compatible card in your system. Having a sound chip on the card isn't really necessary for telephony applications, but it's a nice bonus if you have just a mono speaker. If you are happy with your PC's sound, then you can save some money with an inexpensive "nonsound" telephony device like Best Data's Smart One 2834VLX External Modem ($209) or Connectware's PhoneWorks 28.8 ($229). *continued*

Contributors
Jim Kane, Project Manager/NSTL
Dorothy Hudson, Project Manager/NSTL
John McDonough, Technical Writer/NSTL
Maggi Bender, Technical Analyst/NSTL
Helen Holzbaur, Manager, Licensees and Methodologies/NSTL
Susan Colwell, Technical Editor/BYTE

ILLUSTRATION: SANDERS/TIKKANEN DESIGN & ILLUSTRATION © 1996

Best Overall

TELEPHONY BOARDS

The 10 telephony products in this roundup are trailblazers of sorts, a mish-mash of technologies stuck on one internal card or in a small external box. Six of the eight internal devices we tested have on-board sound chips, while the two external boxes—Best Data Products' Smart One 2834VLX External Modem and US Robotics' Sportster Voice 28.8 Faxmodem PVM—are basically modems with microphones and a jack for a full-duplex speaker or a headset. The external telephony products are easier to install and take up very little desk space.

Once you have decided on either an internal or external telephony solution, you should consider the following: modem performance, the different telephony features available, and, of course, price. The modem performance will affect your download speed, browsing, and file transfer times. See the table on page 110 to see what features the telephony devices have for voice mail, data and fax protocols, and sound quality. The price span from low to high ($199 to $329) isn't that great, so you don't have to dig too deep to get what you really want.

Modem Performance

The US Robotics Sportster Voice 28.8 Faxmodem PVM ($279)—which supports the 33.6-Kbps baud rates—is the fastest modem in our performance benchmarks, but there are several modems with 28.8-Kbps data pumps that are almost as quick as the Sportster. Hayes Microcomputer Products' Accura 28.8 ($259), Best Data Products' Smart One 2834VLX External Modem ($209), and Aztech Labs' AT3300 Audio Telephony ($199) can really move data through telephone wire with their Rockwell data pumps. The next best in performance is the Spectrum Signal Processing V.34 Office F/X Modem Board ($299), which uses IBM's Mwave 2780 DSP data pump. We recommend getting the fastest modem possible because fast and reliable connections are the lifeline for telephony users.

The Hayes Accura 28.8 has the second-best-overall data-throughput performance in modem testing, and it is best among all the telephony devices that max out at the 28.8-Kbps baud rate. Hayes also supplies several telephony utilities. You can switch between voice and data on the same telephone call with VoiceView's TalkShop, cruise the Net with Quarterdeck's InternetSuite 2, and make free long-distance calls over the Internet with Quarterdeck's WebTalk. Hayes' internal card is easy to install, thanks to its Windows 95 plug-and-play capabilities, and it has a lengthy five-year warranty.

The Spectrum Signal Processing V.34 Office F/X Modem combines fast data throughput with excellent audio, thanks to its on-board Mwave chip. The internal card enhances its Sound Blaster Pro–compatible audio with QSound 3-D effects. This 3-D sound adds to the fun of playing games, which Spectrum supports with a joystick port. The company also enhances its product with software tools that let you receive and store fax, voice, and e-mail messages.

Feature-Filled Telephony

Boca Research's Sound Expression 28.8 SRS ($329) is the most expensive telephony device that we tested, but it has the most features that we think a multimedia/communications card should have. You can broadcast faxes to multiple users and schedule your PC to send them at night when telephone rates are lower. Voice-mail features include caller ID support, multiple password-protected mailboxes, and automatic call detection that distinguishes among voice, fax, and data calls. The card has excellent 16-bit stereo sound, and it has a 15-pin MIDI joystick connector for DOS-based games. The plug-and-play card is easy to set up and has a five-year warranty.

Creative Labs' Phone Blaster 28.8 ($270) has ho-hum performance in our throughput tests, but its feature set is surpassed only by Boca Research's Sound Expression 28.8 SRS. The Phone Blaster includes Microsoft Phone to create a centralized telephony message center. It also comes with Pacific Information Systems' SuperVoice 2.2b, which creates up to 1000 voice-mail boxes and fax folders and can even play music when you put a caller on hold. NetSpeak's WebPhone provides point-to-point voice communication over the Internet and other TCP/IP-based networks. The sound-capable internal card also has utilities for mixing audio files, adding effects to WAV files, and embedding audio files into Windows applications.

Zoom Telephonics' ComStar 28.8 Modem Board ($229) is another fea-

ON THE SOFTWARE SIDE

Vendors provide software utilities that enhance their telephony hardware. An easy-to-use interface lets typical SOHO users get up and running within minutes of installation. All the telephony boards we tested have software packages that include three main components: voice, fax, and data. The easiest-to-use programs are those that provide an icon-based central location where you can launch the applications; these include Trio Information Systems' Trio Communication Suite 5.0 (shipped with Aztech's board), Hayes' Smartcom Message Center LE, and US Robotics' QuickLink II.

Voice mail is one of the most attractive features of telephony. All the software packages we saw let you easily create multiple voice-mail boxes with both prerecorded and personalized greetings. They also offer password-protected remote access for mailbox users.

Digital Simultaneous Voice and Data (DSVD) allows data transmission during a normal phone call, which lets you do things like discuss changes to a file while simultaneously transferring it to another location. DSVD technology may become more popular as a way of conversing with opponents on modem-run multiplayer games.

You can easily create, view, send, and receive faxes from within the same application. The packages also allow fax broadcasting (i.e., sending a fax to multiple locations without manually dialing each number).

LAB RESULTS

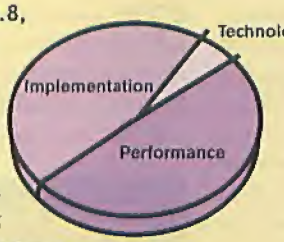
TELEPHONY BOARD RATINGS

BEST OVERALL

WEIGHTING

Aztech Labs AT3300 Audio Telephony, Hayes Accura 28.8, and US Robotics Sportster Voice 28.8 Faxmodem PVM

It's a three-way tie! As the lowest-priced board in our roundup, the Aztech Labs AT3300 Audio Telephony ($199) offers great performance and value. It provides fleet file transfer speeds, has a full plate of telecommunications features, and pumps out 16-bit stereo audio with 3-D sound effects. A fast performer, the Hayes Accura 28.8 is easy to use with its Windows 95 plug-and-play capabilities. Our high-performance winner, the US Robotics Sportster Voice 28.8, is also easy to use and has some nice features.



	PRICE	TECHNOLOGY	IMPLEMENTATION	PERFORMANCE	USABILITY	FEATURES	OVERALL RATING
Aztech Labs AT3300 Audio Telephony	**$199**	★★★	★★★★	★★★★★	★★★★	★★★★	★★★★
Hayes Accura 28.8	**$259**	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
US Robotics Sportster Voice 28.8 Faxmodem PVM	**$279**	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
Best Data Products Smart One 2834VLX External	$209	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
Spectrum V.34 Office F/X Modem Board	$299	★★★	★★★	★★★★★	★★★★	★★★	★★★★
Zoom Telephonics ComStar 28.8 Modem Board	$229	★★★	★★★★	★★★★	★★★★	★★★★	★★★★

HIGH PERFORMANCE

WEIGHTING

US Robotics Sportster Voice 28.8 Faxmodem PVM

The US Robotics Sportster Voice 28.8 Faxmodem PVM ($279) has a big advantage over the 28.8-Kbps modems with its support for the faster 33.6-Kbps V.34 protocol. As long as you have Sportsters at each end of the connection, you will see ultrafast file transfers over phone lines. This external device is a tight little box with an integrated microphone and full-duplex speaker for hands-free phone conversations. Telephony services include voice mail with multiple mailboxes, remote message and fax retrieval, and pager notification.

	PRICE	TECHNOLOGY	IMPLEMENTATION	PERFORMANCE	USABILITY	FEATURES	OVERALL RATING
US Robotics Sportster Voice 28.8 Faxmodem PVM	**$279**	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
Hayes Accura 28.8	$259	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
Best Data Products Smart One 2834VLX External	$209	★★★	★★★★	★★★★★	★★★★	★★★	★★★★
Aztech Labs AT3300 Audio Telephony	$199	★★★	★★★★	★★★★★	★★★★	★★★★	★★★★
Spectrum V.34 Office F/X Modem Board	$299	★★★	★★★	★★★★★	★★★★	★★★	★★★★

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

ture-filled telephony device that deserves mention. This is a well-rounded telephony solution that has a strong set of features, that's easy to use, and that costs $100 less than Boca's telephony solution. The internal device has an external speaker and a free-standing microphone that is easy to move into a comfortable position for telephone conversations. You can plug in a headset to maintain private telephone conversations. The ComStar 28.8 Modem Board has some slick features, such as a speed dialer that works from a point-and-click directory and Radish's VoiceView software for switching between voice and data on a single telephone line.

Telephony on a Budget

At $209, Best Data Products' Smart One 2834VLX External Modem is an inexpensive telephony box that provides fast data throughput with a 28.8-Kbps modem. The tiny, 7-ounce Best Data telephony device has all the voice-mail features that you'll need to handle communications when you're on the road. The system can activate a remote pager whenever you receive new messages, and it has an automated attendant for message handling. Password protection ensures voice-mail confidentiality.

Connectware's PhoneWorks 28.8 ($200) is a low-budget internal telephony solution that's a good choice if you don't need blazing modem performance and are happy with your sound card. Once you get past the rocky installation of the device drivers, the internal card's telephony features for fax management, voice mail, Internet access, and Internet Phone are easy to use. Connectware also offers ISDN terminal adapters to increase your bandwidth down the road, and the card has a healthy three-year warranty.

continued

PHOTOGRAPHY: LIGHTWORKS PHOTOGRAPHIC © 1996

Details

Expressions

The program group created by Midisoft MediaWorks, the software bundled with Boca's SoundExpression 28.8 SRS board, is crammed with 26 icons. Opening the MediaWorks applications bar cuts down on much of the confusion. However, when the Voice Mail applet is open, attempts to run Help from the applications bar result in an error message. To correct this problem, you have to select "Yes" in the "Do you want to try to find this file yourself?" dialog box and find the file manually.

Air Telephony

SkyTel subscribers in midflight can access faxes and messages from their home PC with Cheyenne Software's BitWare F/D/V fax/data/voice software, which is bundled with Best Data Products' Smart One 2834VLX

External Modem and Zoom Telephonics' ComStar 28.8 Modem Board. You just have to double-click on a SkyTel icon in BitWare F/D/V to make the air-to-ground connection, and you can be notified about incoming faxes or voice mail.

Save a Tree

In another step toward the paperless office, Day-Timer Organizer for Windows is bundled with Diamond Multimedia's TeleCommander 3500XL. The software Day-Timer has all the features of its paper sibling, and then some. Anyone who has used the portable Day-Timer will feel at home with the software version, which includes daily, weekly, and monthly planners. This program integrates a calendar, an address book, a to-do list, a notebook, and an expense tracker.

Front Desk Serves Up Personal Telephony on ISDN

There's a new product in the SOHO communications-management market, but it's not a telephony card. Jetstream Communications' Front Desk is an ISDN-based home office hub that routes and manages your voice mail, faxes, and data. Front Desk is not an all-in-one solution like the telephony cards; it's more of a personal PBX router that uses your existing telephone, fax, and modem equipment.

At $1395, Front Desk costs $1000 more than a high-priced telephony card, but Jetstream president David Frankel says the advantage with Front Desk is its wide-bandwidth ISDN connectivity. (He says 90 percent of telephone subscribers in the U.S. now have access to ISDN lines.) A single ISDN line supports two simultaneous calls, which eliminates the need for running multiple lines into your office. With Front Desk, you can talk to one person while a second caller is being routed to the answering machine.

Another advantage with Front Desk is that because it's an independent piece of hardware, you don't have to leave your PC on all the time. The notebook-size hub also houses a battery that provides up to four hours of backup in the event of a power failure. Front Desk has memory for storing voice and fax messages. The Front Desk Display with a 20-character LCD connects to the hub, but Jetstream also provides Windows 95–based software for PC control. Front Desk services include simultaneous call management; single-button access to call-handling features such as hold, conference, and transfer; voice mail; and faxing.

The hub has a single ISDN port and three analog ports for a telephone, fax machine, or

Test Specs

We took a multipronged approach to pick the best telephony devices. First, we ran our traditional modem performance benchmarks that measure data throughput for file transfers. We compiled performance, implementation, and technology scores and then computed a best overall score by assigning a weight to each element: performance (40 percent), implementation (50 percent, which is further divided into 45 percent usability, 45 percent features, and 10 percent value), and technology (10 percent).

Performance

Since the core of the telephony devices is their on-board modem, we ran tests that measured how fast they could transmit and receive files over simulated telephone lines. Testers connected like pairs of modems to a Telecom Analysis Systems ((908) 544-8700) Series II modem tester. The machine emulates line-impairment conditions with mild white noise, near and far echo, and a short satellite delay, so the modems had to clear some interference. The loop emulator generates an EEIA1at both ends of the connection. These conditions represent a direct telephone connection at 2000 feet and is the shortest local loop.

During the test cycle, the modems transfer three types of files (compressed, graphics, and text) that are representative of what an on-line browser might encounter. Lab technicians measured each pair for one-way and two-way transmissions with the telephony devices configured to receive data from the computer at the fastest rate they support. Testers installed serial communications enhancement software that took advantage of the 16550 and overcame the limitations of standard Windows communications drivers. Testers enable V.42bis data compression and V.42 error correction, even if the modem's default settings specify other protocols. Technicians also set up the modems to use hardware (Ready to Send) flow control, rather than XON/XOFF. For data compression and error control parameters, we used the default window and dictionary sizes.

Under our one-way transmission tests, modem A calls modem B. Modem A then sends a file and hangs up. Modem A then repeats the process three more times. During a one-way transmission, modem B only receives data; it does not send anything back to modem A. During the two-way transmission tests, modem A still makes four calls to modem B; however, when modem B answers, both modems simultaneously send files to one another. The modems from Boca Research, Creative Labs, Connectware, and Zoom Telephonics failed some of the two-way tests, which ultimately hurt their overall performance score.

Usability/Features

To judge these products' level of usability, we used them to send faxes. Our objective was to see how easy it is to install the communications software and how easy it is to use once it was fired up. We took a long look at voice-mail capabilities to see, for instance, how many messages the products supported and if you could easily access messages from remote locations. We studied the communications capabilities of each product. We checked to see if the documentation was clear and technically correct. And we weighted and scored the important features that we believe a telephony product should have. *continued*

Evaluations in this report represent the judgment of BYTE editors, based on tests conducted by NSTL, Inc., as documented in a recent issue of their monthly PC Digest. *To purchase a copy of the full report, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE Magazine and NSTL are both operating units of The McGraw-Hill Companies.*

modem. The hub also provides a serial interface for connecting to a user's PC. The serial connection is used to communicate with the Front Desk Manager PC software, as well as for providing the PC with high-speed data communications for accessing the Internet or a remote LAN. It is through the serial connection that Front Desk performs as an ISDN modem for the PC.

"Please Hold..."

The Front Desk hub itself is a handsome desktop accessory with an aerodynamically sloped front. It is about 1-foot long so if it takes up too much desk space, you can keep it under the desk or mount it on the wall. Setup is easy with recognizable symbols for the ISDN connector, Front Desk display, telephone jacks, and serial connector. You just have to plug in your telephone and fax machine.

Front Desk provides key telephony services. It can detect those callers you deem important based on caller IDs or dialed numbers that the hub recognizes. If you're talking on the telephone, Front Desk can greet a caller, notify you via the Front Desk display and call-waiting beep, then give you the option to answer it. If you are away from the office, Front Desk can reroute important calls to alternative numbers such as a cellular phone, while you can have your regular calls sent to voice mail. You can set things up so the important caller gets a message such as "Please hold while my Front Desk attempts to find me."

Front Desk's call-handling capabilities are pretty much foolproof. The display makes it easy to transfer or hold calls by placing the commands on the LCD right next to the appropriate buttons, just like with a bank's ATM. For accessing messages remotely, Front Desk lets you check caller IDs before listening to voice mail. It also tells you how many fax pages are coming in if, for instance, you don't want too many pages transferred to the hotel fax machine. And, of course, the best feature may be the No Calls mode that reroutes all callers to voice mail or just lets important callers get through.

–John McDonough

TELEPHONY BOARDS FEATURES

Vendor/model	Aztech Labs AT3300 Audio Telephony Card	Best Data Products Smart One 2834VLX	Boca Research SoundExpression 28.8 SRS	Connectware PhoneWorks 28.8
Price	$199	$209	$329	$200
Overall rating	★★★★	★★★★	★★★★	★★★★
MODEM				
Data pump manufacturer/model	Rockwell RCV288 ACi/DP	Rockwell RCV288dpi	Rockwell R6682-26	Rockwell RCV288ACFi-SP
Controller manufacturer/model	Rockwell RCV288 ACi/DP	Rockwell L3903-57	Rockwell R6723-13	Rockwell RCV288ACFi-SP
DSP manufacturer/model	Rockwell RCV288 ACi/DP	N/A	Crystal CS4231A	Rockwell RCV288ACFi-SP
Hayes Escape command set	✔	✔	✔	✔
TIES Escape command set	✔			
Break Escape command set	✔	✔	✔	✔
Hardware handshaking	✔	✔	✔	✔
Error correction	✔	✔	✔	✔
Cellular mode	✔	✔		
Asynchronous	✔	✔	✔	✔
Synchronous	✔			
AutoSync	✔	✔		✔
Full-duplex	✔	✔	✔	✔
ITU V.42 error correction	✔	✔	✔	✔
MNP 10EC error correction	✔	✔		
MNP 10 error correction	✔	✔		
MNP 2-4 error correction	✔	✔	✔	✔
LAPM error correction	✔	✔	✔	✔
ITU V.42bis compression	✔	✔	✔	✔
MNP 5 compression	✔	✔	✔	✔
MNP 7 compression				
SOUND				
MPC-2-compatible	✔	N/A	✔	
Sound Blaster Pro-compatible	✔	N/A	✔	
8- and 16-bit stereo sound	✔	N/A	✔	
Stereo FM synthesis (OPL3)	✔	N/A	✔	
MIDI MPU-401 UART support	✔	N/A	✔	
Software-configurable wave-table connector	✔	N/A	✔	
VOICE MAIL				
Number of voice-mail boxes	999	999	89	1000
Amount of bytes used per each second of message	3.6 KB	5 KB	3 KB	7.2 KB
Remotely access new or old messages and faxes	✔	✔	✔	✔
Remotely record or change personal greeting	✔	✔	✔	✔
EXTERNAL CONNECTIONS				
RJ-11 modular phone connector	✔	✔	✔	✔
Electret/Dynamic microphone jack	✔	✔	✔	✔
Line input jack	✔		✔	✔
Line output jack	✔	✔	✔	✔
Wave-table connector	✔		✔	
CD-ROM INTERFACES SUPPORTED				
IDE			✔	
Sony				
Mitsumi				
I/O ADDRESSES				
Plug and play	✔	N/A	✔	
Software configurable	✔	N/A	✔	
Number of IRQs supported	5	N/A	11	4
Number of DMA channels supported	3	N/A	3	
MISCELLANEOUS				
Full-duplex speakerphone	✔		✔	✔
Supports all fax protocols	✔	✔	✔	✔
Supports V.34, V.32bis, and V.32	✔	✔	✔	✔
Nonvolatile RAM stores modem configuration		✔	✔	
CUSTOMER SUPPORT				
Warranty (years)	1/P, L, R	5/P, L, R (first 90 days)	5/P, L, R	3/P, L, R
Phone	(510) 623-8988 x 312	(818) 773-9600	(407) 997-6227	(214) 997-4111
Toll-free phone	(800) 886-8859	(800) 632-2378	none	(800) 357-0852
On-line address	http://www.aztechca.com	http://www.bestdata.com	http://www.bocaresearch.com	http://www.connectware.com
Inquiry no.	**1080**	**1081**	**1082**	**1083**

BYTE Best ✔ = yes; N/A = not applicable.

Warranty: P=parts; L=labor; R=return to customer.

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

Creative Labs Phone Blaster 28.8 PnP *	Diamond Multimedia Systems TeleCommander 3500XL	Hayes Microcomputer Products Accura 28.8	Spectrum Signal Processing V.34 Office F/X	U.S. Robotics Sportster Voice 28.8 with Personal Voice Mail	Zoom Telephonics Zoom ComStar 28.8
$270	$299	$259	$299	$279	$229
★★★★	★★★★	★★★★	★★★★	★★★★	★★★★
Rockwell RCV288dpi	Rockwell RCV144ACISP	Rockwell RCV288dpi	IBM Mwave 2780 DSP	Proprietary	Rockwell RCV288dpi
Rockwell RCFSP R6674-16A	Rockwell RCV144ACISP	Rockwell R6723-13	IBM Mwave 2780 DSP	Texas Instruments TIC5X	Rockwell R6723-17
N/A	Rockwell RCV144ACISP	Rockwell R6693-14	IBM Mwave 2780 DSP	Texas Instruments TIC5X	N/A
✔	✔	✔	✔	✔	
					✔
		✔	✔		✔
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
					✔
✔	✔	✔	✔	✔	✔
	✔				
	✔				
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔					✔
✔					✔
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔					
✔	✔	N/A	✔	N/A	
✔	✔	N/A	✔	N/A	
✔	✔	N/A	✔	N/A	✔
✔	✔	N/A	✔	N/A	
✔	✔	N/A	✔	N/A	
✔	✔	N/A	Built-in wavetable MIDI	N/A	
Unlimited	10,000	10	Unlimited	10	Unlimited
15.5 KB	1.5-5 KB (user-selectable)	1 KB	4 KB	2 KB	1800 or 3600
✔	✔	✔ (new messages only)	✔ (messages, not faxes)	✔	✔
✔	✔		✔	✔	0
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔	✔		✔		
✔	✔	✔	✔		
✔	✔	N/A			
✔	✔	N/A			N/A
	✔	N/A	✔		N/A
	✔	N/A			N/A
✔		✔		✔	✔
✔	✔		✔		✔
7	9	8	7	8	4
6	4	N/A	4	N/A	N/A
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔	✔	✔	✔	✔	✔
✔		✔		✔	✔
1/P, L	1/P, L, R	2/P, L, R	1/P, L, R	5/P, L, R	7/P, L, R
(408) 428-6600	(408) 325-7000	(770) 840-9200	(604) 421-5422	(847) 676-7010	(617) 423-1072
(800) 998-5227	(800) 468-5846	(800) 429-3739	(800) 667-0018	(800) 342-5877	(800) 631-3116
http://www.creativelabs.com	http://www.diamondmm.com	http://www.hayes.com	http://www.spectrumsignal.com	http://www.usr.com	http://www.zoomtel.com
1084	**1085**	**1086**	**1087**	**1088**	**1089**

* Phone Blaster upgradable to 33.6 Kbps in firmware.

To make your corporate information available on demand, you need one of a new breed of specialized Internet data-access servers.

By Mark Hettler

Serving Up Data on the Web

Rather than replacing existing information technologies, the Internet is making them available to wider audiences. Corporations with large databases see this as a publishing opportunity. To exploit it, they need a new type of database application that allows anyone with an Internet connection and a Web browser to view and enter data, submit queries, and produce reports.

Answering the need are new database servers like the three that NSTL tested for this report. All less than a year old, these Windows NT–based Internet servers—Microsoft Internet Information Server (IIS) 1.0, Oracle WebServer 2.0, and O'Reilly & Associates' WebSite Professional 1.0—offer facilities for querying databases and incorporating the results into Web pages, as well as facilities for updating databases based on user input. Our evaluations focus on the products' database-access functions rather than their usefulness as general-purpose Internet servers.

WebSite Professional and Oracle WebServer were officially released in June; because of deadlines, we tested prerelease copies of both. Another product, Netscape's LiveWire Professional, wasn't far enough along for us to test (see the text box "Netscape Grabs a Live Wire" on page 114).

NSTL developed an on-line order-entry application for each product, evaluating ease of learning and use by setting up, configuring, and administering each product, and finally testing each application's performance. Microsoft SQL Server 6.5 was the database for the Microsoft IIS and O'Reilly WebSite Professional tests. For Oracle WebServer, we used Oracle7 Server for NT 7.2.

Microsoft Internet Information Server

Microsoft offers two tools in this category. The Internet Database Connector (IDC) is part of IIS, while the Web Assistant is part of Microsoft SQL Server. These two tools take a pull and push approach, respectively, to getting data from the database to the Internet. The Web Assistant "pushes" data to the Internet, producing static Web pages, while the IDC "pulls" information from a database in response to queries.

BYTE BEST WEB SERVERS

Microsoft Internet Information Server

provides the ideal combination of power and usability. It was more than twice as fast as its competitors with four or more test connections, and it was also the easiest to set up and administer.

Although we looked at IIS in combination with SQL Server, you can use the two products separately. Any Internet server can access pages produced by Web Assistant. The IDC uses the Open Database Connectivity (ODBC) extension to access databases, and thus it supports a variety of database types. Our tests focused on the IDC's dynamic page-generation capabilities.

To generate a dynamic Hypertext Markup Language (HTML) page, a uniform resource locator (URL) requests an IDC control file that specifies ODBC connection information (including user ID and password), the SQL command, and a template file. The URL can also pass parameters to specify any item in the IDC file and convey variables to be incorporated into the SQL command.

The template file consists of standard HTML and proprietary IDC commands to define a detail section that occurs once for each data record returned. Developers can embed values returned by the query as well as variables originally passed to the control file. The template language also supports IF... ELSE logic.

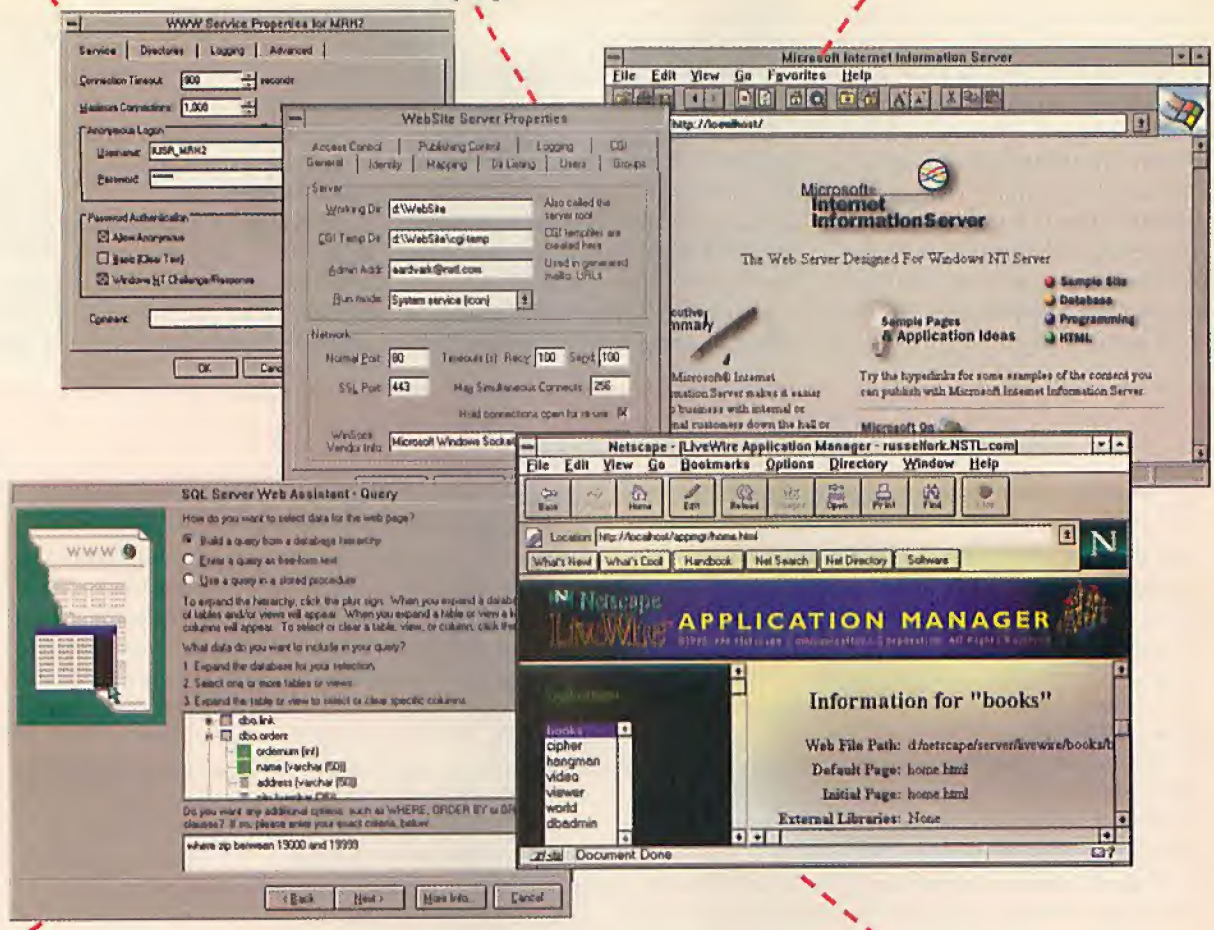
The IDC is based on Microsoft's ISAPI architecture. When a URL specifies an IDC control file, the system automatically executes the IDC DLL program. The DLL controls connection to the database, execution of the SQL command, and final formatting based on the specified template file. Microsoft IIS offers the best performance of all the tested products.

While IIS is available for free via downloading from Microsoft's Web site (http://www.microsoft.com), the actual cost for most users will be the difference in price between Windows NT Server and Windows NT Workstation. In NSTL's experience, most Internet servers work well on NT Workstation, but Microsoft IIS is the exception; it will install only on NT Server.

The Properties window for **Microsoft's Internet Information Server** offers relatively little configuration and setup information.

By contrast, **O'Reilly's WebSite Professional** has the best configuration screen of any of these servers. The Windows 95–style tabbed display allows you to easily set up or change just about anything.

Microsoft's Wizard helps the developer or user formulate a query without having to deal with the complexities of raw SQL.



Ever conscious of graphics and first impressions, Microsoft gives a slick, MSN-type look to its initial IIS interface.

Unsurprisingly, **Netscape's Live Wire Professional** looks an awful lot like Netscape's signature Web browser, Navigator.

Microsoft's server has a good interface but not the best configuration section.

The bottom line: Microsoft IIS is the fastest performer and the easiest product to use.

Oracle WebServer 2.0

Whereas Microsoft's components work well with other vendors' products, Oracle's tightly integrated suite of products work only with one another—a reflection of the company's mainframe heritage, perhaps. The Web Agent, which handles database requests, won't work with other Internet servers and can access only Oracle databases.

Rather than specifying SQL commands and output formatting via text files, WebServer stores this information in the database itself using PL/SQL, Oracle's language for database procedures. Its procedural logic, subroutines, and nested database cursors allow a great deal of flexibility in incorporating data into Web pages. A developers' toolkit, which you install when setting up the Web Agent, consists of predefined PL/SQL procedures and functions that provide HTML formatting capability.

Here is a URL to generate dynamic HTML using Oracle WebServer: http://www.nstl.com/sample/owa/query?state=CA. WebServer recognizes the string *owa* as a call to Web Agent, and the string following it as the name of a PL/SQL procedure for Web Agent to execute. Any parameters passed in the URL must correspond to arguments accepted by the PL/SQL procedure.

Setting up and administering WebServer are considerably more complicated than these procedures are for the other tested products. After installing the software, an administrator must access the administration facility and set up a Web listener (i.e., the server part that accepts requests from Internet users). All the other products do this as part of the software installation.

In addition, before WebServer can execute database applications, the administrator must set up at least one Web Agent. This involves running a number of pre-

defined database procedures to create a "user" and grant it appropriate privileges; this user is actually the server, which spawns agent processes to log on to the database. The administrator must also make the developer's toolkit available to that user. Finally, the administrator has to configure the Web Request Broker facility to recognize the agent process and know what program to execute.

Administrators can use a Web browser to access the administration facility, which thus allows remote administration from anywhere on the Internet. In addition to administering the Internet-server functions, administrators can perform database operations, such as starting up and shutting down the database. Oracle WebServer can use SQL-Net, Oracle's network database-access protocol, to access Oracle databases on different machines from the Internet server.

Oracle continues to offer the previous version, WebServer 1.0, which it bundles with Oracle7 Server for NT 7.3 at no additional charge. Version 2.0 must be purchased at extra cost, but it installs right over the database software.

The main enhancement in version 2.0 is the replacement of the Common Gateway Interface–based (CGI) Web Agent program with Oracle's proprietary Web Request Broker (WRB) technology. The NSTL test application executes two to three times faster using the WRB-based Web Agent. Version 2.0 also understands Java, offering an alternative to PL/SQL. Oracle WebServer is available for a number of Unix systems, as well as for the NT environment.

All in all, it's hard to recommend Oracle WebServer unless you really need features that only it offers. Yes, it produces dynamic HTML pages using a proprietary language that gives it the greatest appli-

Netscape Grabs a Live Wire

Rather than building data-access mechanisms into each one of its products, Netscape Communications is currently offering LiveWire, a separate product that integrates with the company's higher-end servers, such as FastTrack Server and Enterprise Server. The standard version of LiveWire, like Allaire's Cold Fusion, provides database-access functions but has no actual database. LiveWire Professional ($695) bundles a single-user version of an Informix database server to facilitate the development of database applications.

NSTL looked at a prerelease version of LiveWire Professional that lacked several features due for inclusion in the released product. While it couldn't complete NSTL's performance test suite, it provided a preview of the product's capabilities. LiveWire supports Open Database Connectivity (ODBC), as well as native connectivity for Informix, Sybase, and Oracle databases. NSTL tested LiveWire using an Oracle database and Netscape's Enterprise Server.

LiveWire uses Java to access databases. As with Cold Fusion, developers embed database-access commands in Hypertext Markup Language (HTML) files. However, while Cold Fusion and Microsoft's Internet Database Connector (IDC) use a small set of embedded database commands, Java offers all the power of a complete programming language. To execute complex programming logic, the application can call external Java scripts rather than embedding all the code in an HTML file. Thus, LiveWire offers the power and flexibility of Oracle's PL/SQL without being limited to one database type or having to create stored database procedures.

One of the most powerful features of LiveWire's Java implementation is the `redirect` command, which abandons the current HTML file and begins processing another one. A developer might use this where the user wants to query a database and, depending on the outcome, either display the results or move on to another activity altogether. The `redirect` command provides great flexibility in setting up the flow of control in an application.

Unfortunately, there's more to setting up LiveWire than just installing the software. First, the administrator must configure the server to enable LiveWire functions and then register each application with the LiveWire Application Manager. A developer must compile all the HTML files and Java scripts that make up an application into a single object, and the administrator must start the application using Application Manager. When a user submits a uniform resource locator (URL), LiveWire specifies not the path to an HTML file or script but the name of a LiveWire application.

The LiveWire compiler provides clear error messages that are a great help in correcting syntax errors. In addition, the Application Manager provides a run-time debugger. Although the prerelease version couldn't complete the performance test suite with eight test clients, NSTL tested it with one, two, and four clients; LiveWire's performance was almost identical to that of Oracle WebServer at all three user loads.

DATABASE SERVER RATINGS

BEST OVERALL

Microsoft Internet Information Server

Ease of use, versatility, and outstanding speed make this the clear winner.

	VERSION	PRICE	TECHNOLOGY	IMPLEMENTATION	PERFORMANCE	USABILITY	OVERALL EVALUATION
Microsoft Internet Information Server	**1.0**	**Free**	★★★★	★★★★★	★★★★★	★★★★	★★★★
Oracle WebServer	2.0	$2495	★★★	★★	★★★	★★	★★
WebSite Professional	1.0	$499	★★★	★★★★	★★★	★★★★	★★★

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

cation flexibility and power of all these products. But WebServer is far more difficult to learn and use than the others, offers inferior performance, and supports only Oracle databases.

WebSite Professional

WebSite Professional is an enhanced version of O'Reilly's popular WebSite Standard, and it offers enhanced Internet security features. Rather than building its own data-access mechanism, O'Reilly chose to bundle Allaire's Cold Fusion, which you can purchase separately (in Standard or Professional versions) and use with other Internet servers.

Cold Fusion approaches database access much like Microsoft's IDC does. It uses ODBC, sends SQL commands to a database, and formats the results using an HTML template. But Cold Fusion embeds the ODBC specification and SQL commands directly in the HTML template rather than using two separate files.

Like IDC, Cold Fusion uses special commands to delineate result sections that repeat for each record returned by a query. But unlike in IDC, a single Cold Fusion template file can incorporate multiple queries, with each result section referencing a specific query. Unlike in Oracle's PL/SQL, you can't nest one query inside the result loop of another.

The lack of IF...ELSE logic (which Cold Fusion Professional does offer) greatly limits flexibility in displaying and formatting results. But the availability of multiple query results allows some options not available in Microsoft's IDC; for example, a data-entry form can have multiple data-driven pick lists.

Another difference from IDC is the use of CGI. Although WebSite Professional provides its own interface (which is called WS-API) for applications development, Cold Fusion is a CGI application. Here's a sample URL: http://www.nstl.com/cgi-bin/dbml.exe?template=templates/query.dbm&state=CA. In this

FEATURES

	Microsoft Internet Information Server	Oracle WebServer	WebSite Professional
MAJOR COMPONENTS			
Internet server	✔	✔	✔
Database-access tools	✔	✔	✔
DATABASE SOFTWARE			
Web browser	✔		✔
Personal Web server			✔
HTML editor			✔
INTERNET-SERVER FEATURES			
HTTP server	✔	✔	✔
FTP, gopher servers	✔		
WinCGI support		✔	✔
ISAPI support	✔		✔
SSL, encryption support	✔	✔	✔
S-HTTP support			✔
Directory-level read/write permissions	✔		✔
Virtual trees	✔	✔	✔
Allow/disallow directory browsing	✔		✔
Multiple virtual servers	✔	✔	✔
ADMINISTRATION FEATURES			
Administer using Web browser	❖	✔	
Password-protect administrator access from browser	❖	✔	
Administer multiple servers from single location	✔	✔	✔
Dynamic load monitoring	✔		
Automatic logging to database table	✔		
Log-analysis tools			✔
Start up/shut down database using Web browser	❖	✔	
DATABASE-ACCESS FEATURES			
Support multiple database engines	✔	Oracle only	✔
Database on different computer from Internet server	✔	✔	✔
Allow multiple concurrent users	✔	✔	✔
Incorporate database data in HTML pages; display images from database	✔	✔	✔
Incorporate data passed from another HTML page	✔	✔	✔
Pages generated dynamically on access	✔	✔	✔
Can use database-specific SQL extensions	✔	✔	✔
Single URL can initiate multiple SQL commands	✔	✔	✔
Multiple query-result sets in single HTML page	❖	✔	✔
Nested result sets (for each row returned in query A, execute query B)		✔	
Conditional results display (IF...ELSE)	✔	✔	
Transactions (begin, commit, rollback)	✔	✔	✔
Database access via CGI, native API	✔	✔	✔
Database access via Java		✔	✔

✔ = yes; ❖ = available in next version.

PERFORMANCE

	Microsoft Internet Information Server	Oracle WebServer	WebSite Professional
One user	17.7	25.8	19.6
Two users	19.7	35.3	28.6
Four users	25.8	63.2	53.9
Eight users	43.7	114.1	165.8

Times are in seconds; lower numbers = better performance.

We tested each of these servers using one, two, four, and eight test clients sending requests to an order-entry application. The test program sends uniform resource locators (URLs) to the server as soon as it receives the response to the previous request; there's no wait time in the stream of the request/answer/request cycle. In the real world, users spend time between requests, reading returned information and typing in orders. So, for a given number of clients on these tests, the actual system load is equivalent to a much higher number of real-life users.

TECH FOCUS

DYNAMIC WEB PAGES

Doing Dynamic Data

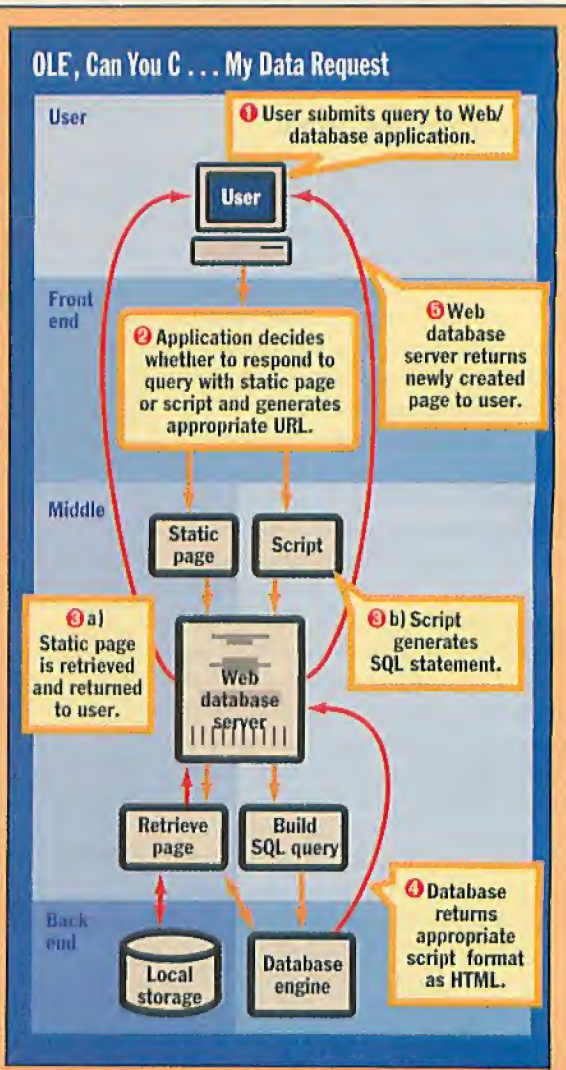
A normal database server delivers query results to the user's terminal. Providing Web access requires one additional step: formatting the results in Hypertext Markup Language (HTML). From a browser, the user submits a uniform resource locator (URL) specifying either a script (to be executed on the server) or a file. For example, the following URL would request Microsoft's Internet Information Server (IIS) to execute a script: http://www.nstl.com/sample.idc. The results are returned directly to the server as HTML instead of being saved as files. Such HTML pages produced by script execution are called dynamic pages because their content can be different each time the script is executed. HTML pages stored in files are called static pages because their content doesn't change between requests unless an administrator or developer explicitly modifies the file.

Web database applications can use either static or dynamic pages. Any database programming tool can produce static pages by writing output to a text file with appropriate HTML formatting. Dynamic pages aren't so easy to produce. They require specialized applications that can accept requests from an Internet server, access a database, and return HTML directly.

Dynamic pages offer two capabilities not available in static pages. First, a script can query a database based on user-supplied selection criteria, which can differ each time. For example, the following URL requests the query.idc script to return only those records where the variable "state" contains the value CA: http://www.nstl.com/query.idc?state=CA.

A second capability of dynamic pages is data entry. A user can submit a request for a script that performs an insert or update operation rather than a query. Here the script must recognize the variables included in the URL as data with which to update the database. Many browsers allow the display of forms, which are HTML pages where users can enter information into fields. When the user finishes entering data, the system translates the information into a URL with variables, similar to the above example.

For a URL to initiate script processing, the Internet server must execute another program, pass information to it, and get information back. The Common Gateway Interface (CGI) is an API, supported by virtually all Internet servers, that allows interaction between an Internet server and an application. Unfortunately, CGI is notoriously slow, so many Internet servers provide their own, more efficient APIs. Microsoft IIS supports Internet Server API (ISAPI); WebSite Professional supports WebSite API (WSAPI); and Oracle Workgroup Server supports Web Request Broker (WRB). Most Internet-server database-access mechanisms use their own APIs, but Cold Fusion, used by WebSite Professional, is a CGI application.



example, dbml.exe is the Cold Fusion CGI program, and query.dbm is the template, which also specifies the data source and the appropriate SQL to execute. The Cold Fusion CGI program initiates the Cold Fusion NT service (set up during software installation), which executes the database operation and then returns the formatted HTML to the Internet server.

Of these three products, WebSite Professional is the most versatile and the easiest to learn. The limited version of Cold Fusion bundled with the package limits its flexibility, but it offers a number of powerful features, including multiple query-result sets. B

PRODUCT INFORMATION

Internet Information Server 1.0
Free via download; must run under NT Server
Microsoft Corp.
Redmond, WA
(206) 882-8080
http://www.microsoft.com
Circle 1094 on Inquiry Card.

WebServer 2.0
$2495
Oracle Corp.
Redwood Shores, CA
(415) 506-7000
fax: (415) 506-7200
http://www.oracle.com
Circle 1095 on Inquiry Card.

WebSite Professional 1.0
$499
O'Reilly & Associates, Inc.
Sebastopol, CA
(707) 829-0515
fax: (707) 829-0104
http://www.ora.com
Circle 1096 on Inquiry Card.

Live Wire Professional
$695
Netscape Communications Corp.
Mountain View, CA
(415) 937-2555
http://home.netscape.com
Circle 1097 on Inquiry Card.

Mark Hettler is on the Software Digest *staff at NSTL. You can reach him at* markh@nstl.com *or at* editors@bix.com.

Evaluations in this report represent the judgment of BYTE editors, based in part on extensive tests conducted by NSTL, Inc., as documented in a recent issue of its monthly Software Digest *covering the Microsoft and Lotus suites. To buy a copy of that report, with its own evaluations and data, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.*

Jon Udell

Web Project

Push Me, Pull You

How to combine e-mail push and Web pull with Next's WebObjects

Web protocols and e-mail together make a curious two-headed beast. Using e-mail, I can push data to your computer. Using the Web, you can pull data from mine.

Lately, I've noticed that people push a lot of big documents into my mailbox—documents that would be more useful to me if they were on the Web. Why mail them? It's not because the senders don't operate Web sites. Many do. But nothing alerts me to the appearance on those sites of new documents intended for me. Hence the use—or, I would say, the abuse—of e-mail.

In this month's column I'll describe a simple way to improve e-mail and Web synergy. It involves an extension of BYTE's Virtual Press Room (http://www.byte.com/vpr/vpr.htm). VPR streamlines communication between vendors and BYTE editors by enabling vendors (or their public-relations agents) to submit press releases and product descriptions directly to a searchable, navigable Web archive.

The problem with VPR's first incarnation was that editors had to log in and actively scan the archive. Once the novelty wore off, they didn't do that archive check on a regular basis. Should VPR, therefore, deliver its documents to editors as e-mail? No way! That would further overload mailboxes that are already groaning with broadcasted documents. Instead, I decided that VPR should use mail properly, to deliver messages rather than lengthy documents.

VPR Update, Version 1

The daily VPR update delivered to editors contains a summary of the latest batch of documents added to the archive, along with pointers (URLs) that lead to the documents themselves. Here's part of yesterday's update:

```
Company: TDK Systems, Inc.
Title: TDK Systems introduces
100Base TX LAN Card
URL: http://dev5.byte.com/vpr/
vpr1404.htm
```

The Perl script that produces these messages is straightforward. Some of the fields I wanted to include in the update were stored as META tags in the VPR header (see http://www.byte.com/art/9512/sec9/art1.htm). I'd already written a function to extract these fields in order to build views of the archive by company and product (see http://www.byte.com/art/vprtabs.pl). Other fields, such as Title and Summary, aren't stored in the VPR header. They're just sections of each VPR document. But since the script that writes these documents guarantees regular structure, these pseudo-fields are easily recoverable.

What makes VPR Update effective is that each update message includes a link to a complete document. Here's an example of how it can work. On February 29, Susan Nicolls submitted an announcement for General Magic's new Active Web Tools. On March 1, it appeared in BYTE editor Rex Baldazo's VPR update message. Intrigued, Baldazo clicked once to view the document. From there he clicked again on Nicolls' "mailto" URL (activated automatically by VPR) to acknowledge receipt of the document and request more details.

It would be great if things always worked this easily but, unfortunately, there's a catch. Baldazo had to be running the Netscape 2.0 mail client, which converts Web addresses in message texts into live, clickable links. Editors who receive VPR updates on their BIX or cc:Mail accounts miss out on these links. Of course, they can cut the Web address to the clipboard and paste it into a browser. But that's like getting up off the sofa to change channels on the TV. Life's too short. We demand instant gratification and, in this case, we should have it. Lotus Notes users take for granted the ability to mail doclinks to other users. It's a powerful technique that Internet users should be able to take for granted, too.

VPR Update, Version 2

Inactive links weren't the only problem with version 1. Some editors wanted weekly rather than daily updates. Others wanted updates with more, fewer, or different fields than those provided by default. Thus was born a Web application that enables editors (and, more recently, sales and marketing staff) to specify:

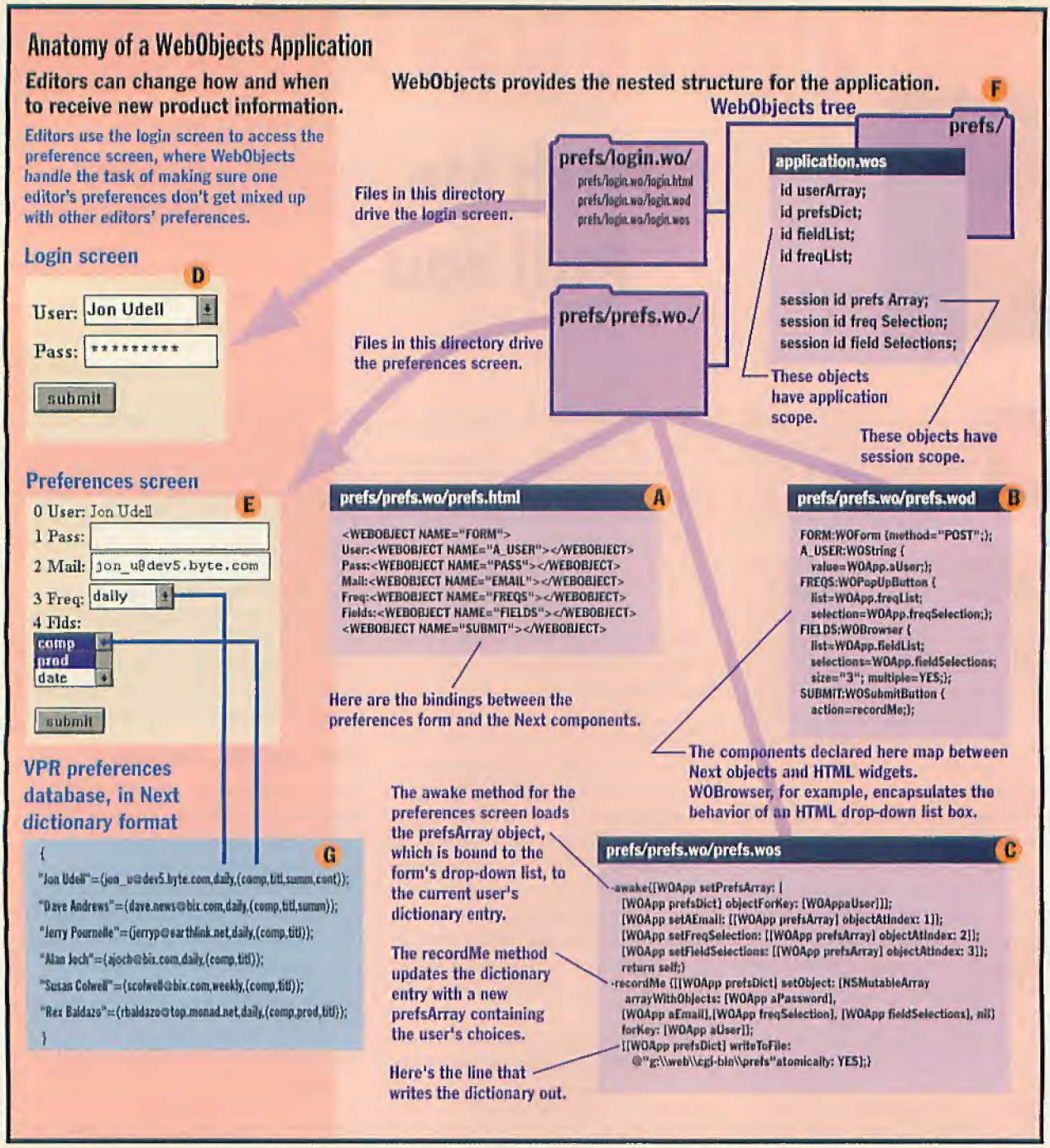
1) the e-mail address at which to receive updates

2) the frequency of updates (daily or weekly)

3) the set of fields to be transmitted (i.e., Company, Product, Title, Date, Summary, Contact).

This application required a Hypertext Markup Language (HTML) form connected to a database of preferences. For the planned 20 to 50 users, that database didn't have to be anything fancier than yet another structured ASCII text file. Reading that file in Perl was trivial; it can easily absorb an ASCII representation of the necessary data structure, an associative array of lists containing lists. But unlike Lisp, Perl can't

PHOTOGRAPH: KELLIE WALSH © 1996



How WebObjects manages VPR update preferences. Users can view and change their settings with a browser. Behind the scenes, HTML templates and Objective-C scripts drive the application.

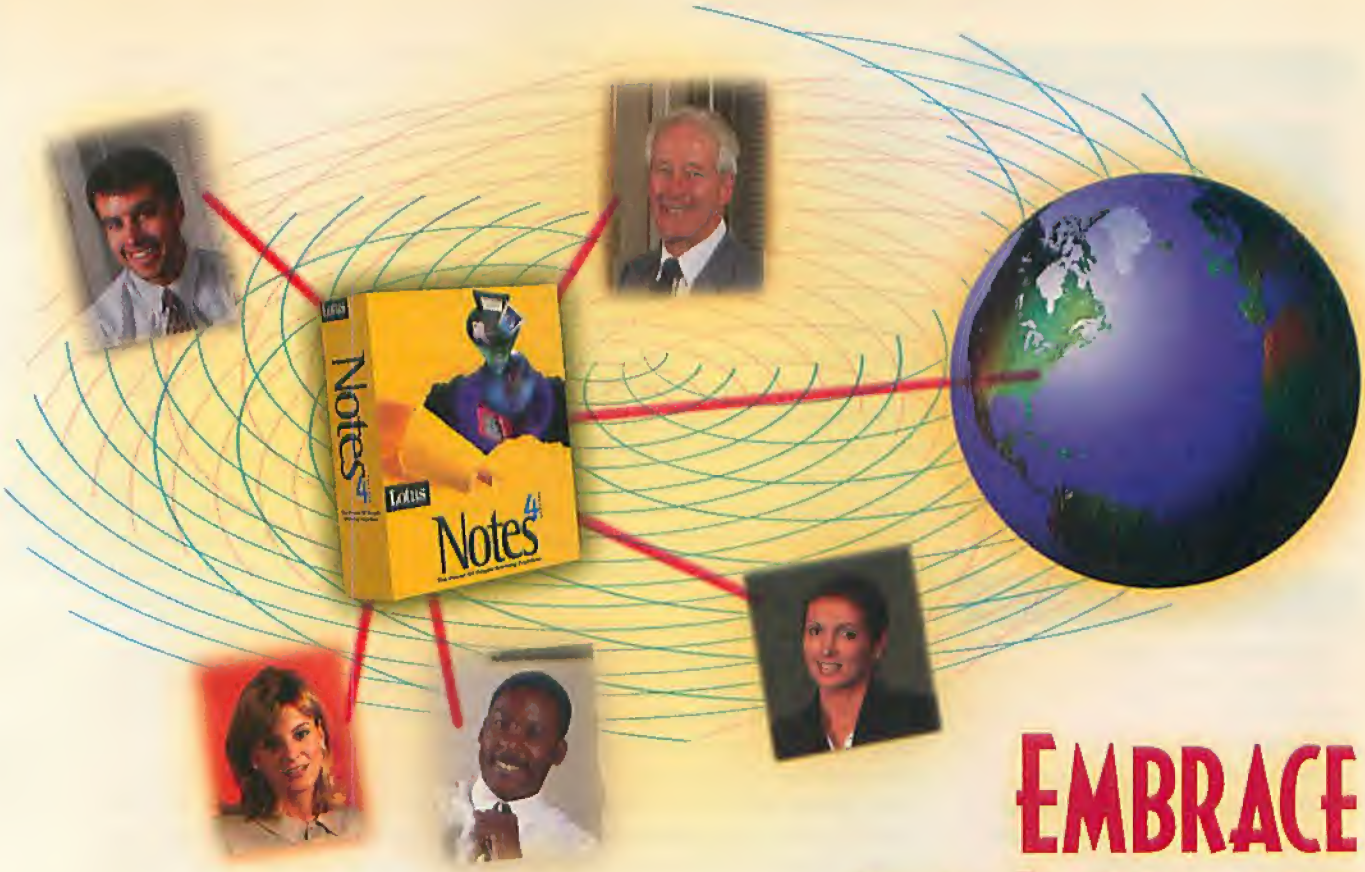
natively write back a changed version of this structure in ASCII form.

Beyond Perl: Next's WebObjects

Of course, there are ways to make Perl structures persistent. In Unix, Perl can store flat associative arrays in DBM databases. For nested structures, which this application requires, Perl 5 modules implement persistence. But there's more to Web development than Perl. Here was the perfect opportunity to test-drive Next's WebObjects, which I'd recently downloaded from http://www.next.com. I've always liked Objective-C and the Next object libraries, but I never had a convenient way to deploy applications built with them. On the Web, Next's toolkit and many other software toolkits enjoy immediate mainstream applicability. The freedom is exhilarating.

WebObjects is available for Next, Solaris, and Windows NT (Intel only) platforms; I'm running it on NT. It works with a variety of Web servers; I'm using it with Microsoft's Internet Information Server. And it works with any browser because all the object intelligence lives on the server side.

continued



EMBRACE THE INTERNET WITH LOTUS NOTES

As the Internet expands and creates new business opportunities, Lotus technologies provide the platform for the integration of the Internet and Intranet into your daily business.

Notes and the Net

We've brought the power of Lotus Notes® to the Internet/Intranet. Only Notes'™ Release 4 offers replication, authentication, directory, messaging and security services in a single package – a full set of proven facilities for developing functionally rich business applications, operating across platforms. And now, Notes is the software solution for developing interactive and secure Internet business applications.

Introducing Domino

Domino is code name for the new server technology which transforms Lotus Notes into an interactive Web applications server, allowing any web client to participate in Notes applications securely. Domino bridges the open networking environment of Internet standards and protocols with the powerful application development facilities of Notes. The new Notes server provides businesses and organizations with the ability to rapidly develop a broad range of business applications for the Internet and Intranet.

...and More

Lotus' InterNotes™ Web Navigator delivers 'Team Surfing'. Much more than just a browsing tool, it's Internet access integrated into the core Notes environment. Features like Web Tours and Recommended Pages allow users to share Internet experiences and resources, thus sharing valuable knowledge and adding to team collaboration.

Other Notes Internet products and services include InterNotes News for managing USENET access, Notes Network Information Center for direct Notes-to-Notes communication, Lotus Notes:Newsstand™ for subscription-based publications over the Internet, and more.

www.lotus.com

For more information on how you can embrace the Internet with Lotus Notes, and to get your copy of Domino, explore Lotus on the Word Wide Web at www.lotus.com or call 1-800-828-7086, ext. C177*.

Lotus
Working Together

Circle 611 on Inquiry Card
(RESELLERS: 612.

In Canada, call 1-800-GO-LOTUS. *©1996 Lotus Development Corporation, 55 Cambridge Parkway, Cambridge, MA 02142. Lotus Notes is a registered trademark and Notes, Lotus Notes:Newsstand and InterNotes are trademarks of Lotus Development Corporation.*

BOOKNOTE

SQL for Smarties: Advanced SQL Programming

by Joe Celko ($39.95)

Morgan Kaufman
http://www.mkp.com

You can go a long way managing data with Perl, but eventually you have to break out a real database. When you do, here's an excellent, vendor-neutral refresher course on advanced SQL.

TOOLWATCH

CelAnimator ($249)

FutureWave Software
San Diego, CA
http://www.futurewave.com
From the maker of SmartSketch, the most intelligent paint/draw hybrid I've seen, comes a nifty tool that builds vector animations for the Web.

Like nearly all the toolkits that map database records to Web forms, WebObjects encodes the mapping using HTML templates (see A in the figure on the preceding page). Unlike many of the others, though, the WebObjects template language does not express logic such as "If Field1 > Field2 then output Field3." You encode higher-level behavior by declaring a set of Web components (see B in the figure) and writing an Objective-C script (see C in the figure) to manipulate those components.

Anatomy of a WebObjects Application

The flow of events in a WebObjects application begins when a user clicks on a URL like this:

```
www.byte.com/cgi-
bin/WebObjects.exe?prefs
```

where `prefs` refers to a WebObjects directory tree containing templates, mapping files, and scripts. WebObjects.exe is a small, transient stub responsible only for sending a request to a daemon (Unix) or a process (NT) that implements the guts of an application. This stub-and-daemon architecture minimizes Common Gateway Interface (CGI) overhead. Furthermore, it makes even the humblest WebObjects application (like mine) inherently scalable.

Users log in to get to the preferences screen (see D and E in the figure). Since HTTP is stateless, how can the application avoid mixing up the preferences of one user with those of another? WebObjects handles this automatically by creating stateful sessions, stamping transactions within a session with HTTP cookies, or (for browsers that can't handle cookies) with hidden fields. To tap into this state management you need only declare objects, such as the preferences list, to have session-level—rather than application-level—scope (see F, the WebObjects tree, in the figure).

The components I used were the simplest kind: HTML intrinsics such as the password textbox and the drop-down list box. But the class library that supports WebObjects also provides fancier components, such as a calendar. These components, unlike their Java counterparts, require no extra client intelligence. Ultimately, the libraries render everything as HTML usable by any forms-capable browser. That's a refreshing echo of the Web's original simplicity and universality. Components can, meanwhile, enjoy the full benefit of object orientation. In a family of components related by inheritance, for example, changes in appearance and behavior propagate automatically.

Setting Your Preferences

On the preferences form, a user can change the e-mail address, the update frequency, and the list of fields included in the update. The declaration of the form component names the routine that's wired to the Submit button. That routine has access to the session object containing the current user's list of preferences and to the application object containing the dictionary of all users' preferences. A dictionary is the Next (and Smalltalk) equivalent of a Perl associative array—a set of name-value pairs. Two lines of Objective-C suffice to update the dictionary, then save it to disk (see G in the figure).

Saving the dictionary as a text file works fine for the few dozen current users. It clearly won't work fine for tens of thousands of users. This scenario isn't far-fetched, either. I'm planning a registration system for the BYTE Site, and personalized delivery of VPR updates will be one of the benefits that registered users enjoy. WebObjects Enterprise, the high-end commercial version of what Next gives away for free on the Web, was built for jobs like this one. It includes Next's Enterprise Objects Framework, which creates persistent mappings between objects (such as my preferences dictionary) and Sybase or Oracle data stores.

It would take more than one project to justify the $25,000 price tag for WebObjects Enterprise. And the midrange version, a $2500 product called WebObjects Pro, doesn't offer the same compelling abstraction of data management. So I'll probably end up with a different solution.

But even if I don't buy Next's toolkit, I absolutely buy into Next's development philosophy: True object-oriented business logic, mapped transparently to plain-vanilla HTML widgets on the front end and industrial-strength SQL storage on the back end. This server-centric model runs contrary to the client-oriented Java/ActiveX movement but, for right now and for the near future, this approach can deliver Web applications to a lot more users.

Finishing Touches

My WebObjects application only gets and sets preferences. Ideally it would create and send updates, too, but the free version of WebObjects can't call a mail program. You can link this capability into your application with WebObjects Pro, but for me it was easier to handle this chore in Perl. Scheduled to run daily and weekly, a script (http://www.byte.com/art/downloads/prefs.pl) parses the preferences file, extracts requested fields from VPR documents, creates update messages, and sends them.

The final result is a hybrid application: half Perl, half Objective-C. It's a hybrid in another sense, too: half e-mail, half Web. I think the world needs more of these. Consider list servers. It's feast or famine: either too much information or none. A hybrid push/pull approach would be so much nicer. I'd still receive timely updates, but I could drill down for details on my own terms.

Next time you want to e-mail me a hefty document, do us both a favor. Just mail me a pointer. B

Jon Udell **(judell@bix.com)** *is BYTE's executive editor for new media.*

BYTE special report

Telecom Gets Wild

Who will be best equipped to deliver tomorrow's digital networks? Consider today's road maps for merging data, voice, and video.

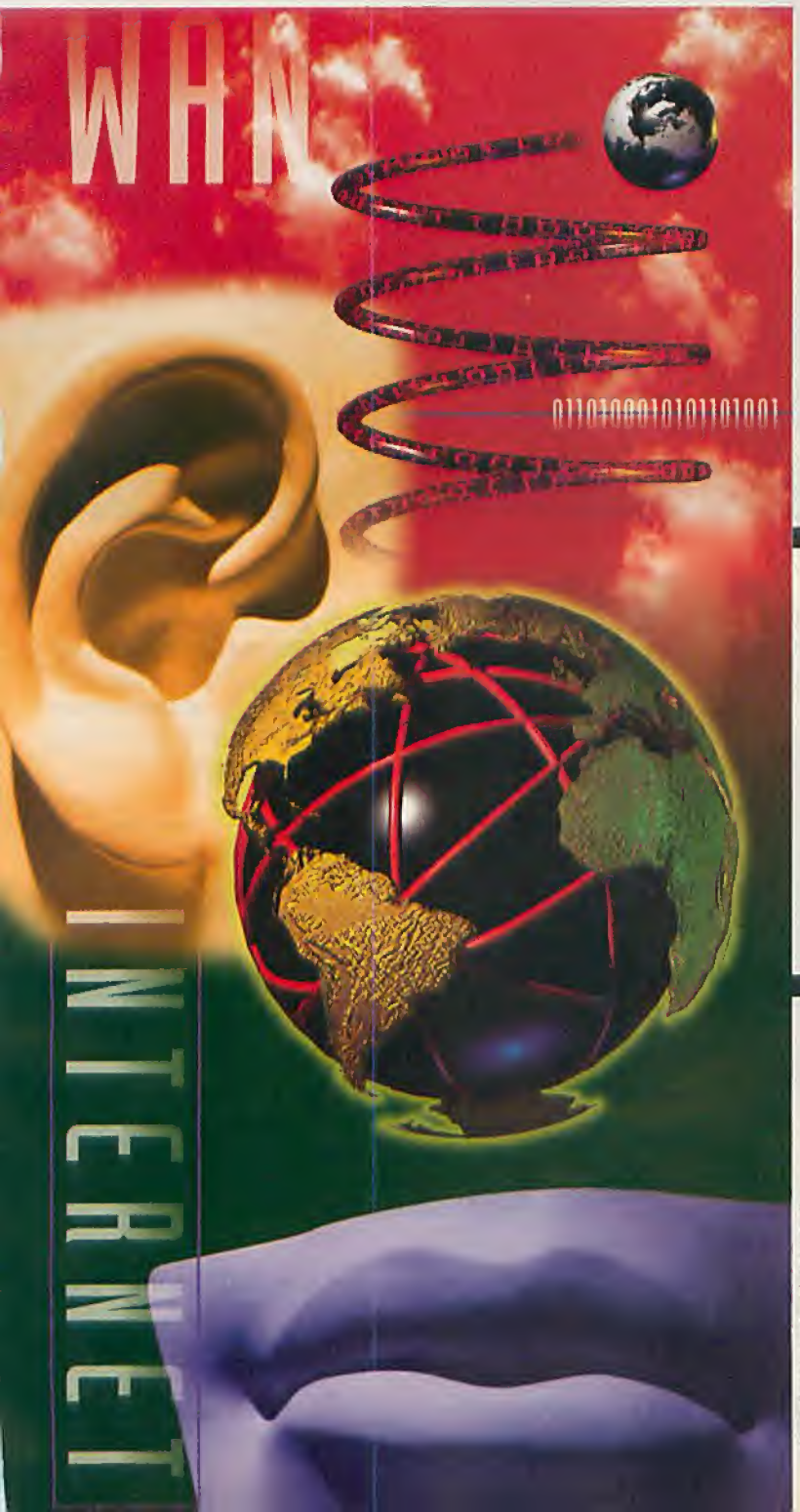


ILLUSTRATION: ROY WIEMANN © 1996

Convergence Strategies

An any-to-any global network is a compelling idea. When will we overcome the complex technical hurdles that stand in the way of making it real?

Page 123

Data's New Voice

Voice/data integration continues to get a push from real-time audio technologies and new telecommunications standards.

Page 129

Global Video Village

Three broadband technologies bring us a step closer to making video over global networks practical.

Page 137

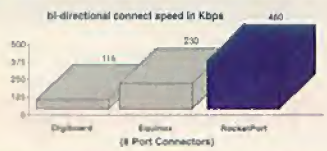
WHAT DO LOCKHEED AND THE WEATHER CHANNEL HAVE IN COMMON?

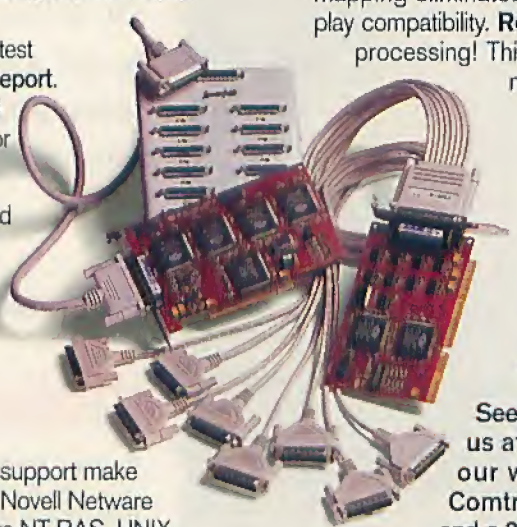
THEY USE THE HIGHEST PERFORMING MULTIPORT COMMUNICATIONS BOARD IN THE INDUSTRY!

When these companies were looking for speed, reliability, affordability, and ease of use for remote access and peripheral control, they chose a Comtrol serial communications board.

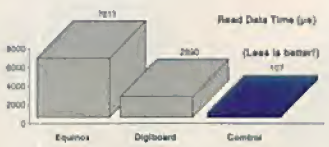
Comtrol's **RocketPort** is the industry's fastest controller. **Twice the speed of Digi's Acceleport.** This breakthrough performance is achieved by putting eight ports and a RISC processor onto one chip.

Using this technology, internet access speed can be increased 16x from 28.8 Kbps to 460 Kbps full duplex across all ports.





Comtrol's software drivers and technical support make it **easy to switch.** We provide drivers for Novell Netware Connect, Multiprotocol Routing, Windows NT RAS, UNIX, OS/2, and Linux. If you are already using one of these drivers, all you need to do is install your **RocketPort** card. I/O mapping eliminates memory conflicts and allows plug and play compatibility. **RocketPort** also gives you **30 times faster** processing! This host CPU efficiency allows you to add more ports or free up valuable CPU time.



For your additional needs, our technical experts are just a phone call away to give you step-by-step instructions.

See for yourself! Call 1-800-926-6876, e-mail us at info@comtrol.com, or look us up on our website: http://www.comtrol.com. Comtrol provides a 5 year limited warranty and a 30 day risk free trial for all products.

Get the best board at half the cost and personalized support from the company that created the multiport industry in 1982 — the only company with 14 years of experience...Comtrol.

Circle 170 on Inquiry Card.

SCO OK

yes NetWare Tested and Approved

MICROSOFT WINDOWS NT COMPATIBLE

COMTROL
Powerful Choices

ROCKETPORT
MultiPort Serial Boards

• ©Comtrol Corporation, 1996

Convergence Strategies

Although any-to-any digital networking is still a pipe dream, there are any number of ways to start filling the pipe.

By Larry Yokell

Listen to telecommunications companies and you might think that convergence is as easy as a game of connect the dots. Sketch out lines to the right end points and presto!—you have a digital data network that seamlessly integrates text, voice, and video traffic.

The dream of convergence is alluring, but reality ruins everything. Any-to-any digital networking is complex because it must accommodate a host of legacy and leading-edge technologies. Once you interconnect protocols and network layers—no easy feat—you have to make end-user applications ready for a single, global network. And what thorny technical problem would be complete without an Internet element? Will the Net be the golden cornucopia for any-to-any networking? Or will it collapse under the weight of its own success, as cynical experts have suggested? To understand the technological challenges of establishing any-to-any digital networks, let's look at these hurdles one by one.

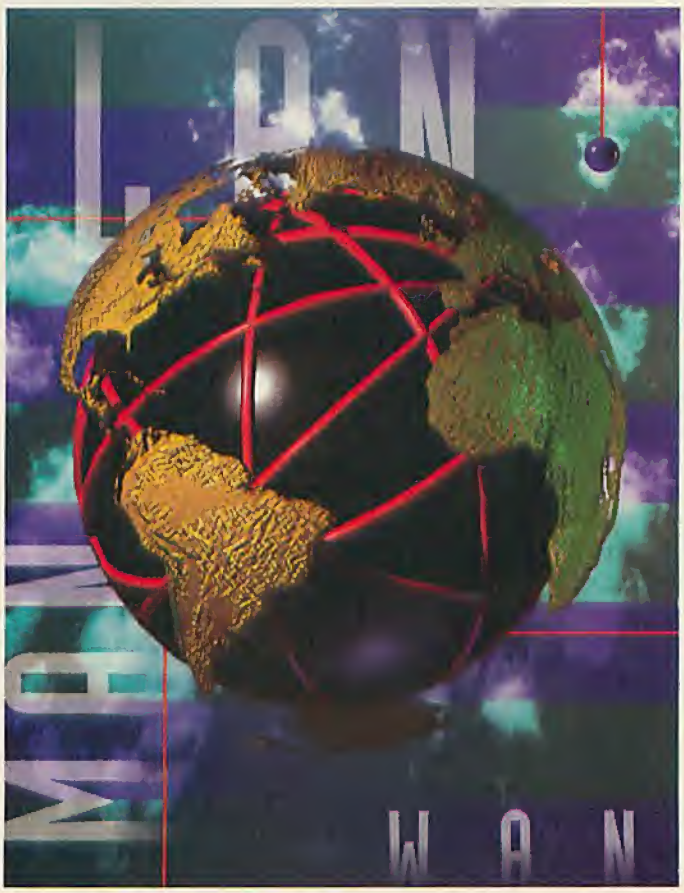


ILLUSTRATION: ROY WIEMANN © 1996

Puzzle Pieces

What technologies have to converge to make any-to-any networking a reality? Start from the top with advanced backbone platforms like synchronous optical network (SONET), asynchronous transfer mode (ATM), and Switched Multi-megabit Data Service (SMDS). Add to this relative newcomers to network access like ISDN, asymmetrical digital subscriber line (ADSL), and frame relay. Traditional technologies are part of the convergence puzzle, too, so you have to factor in networking standbys like X.25, T1, Systems Network Architecture (SNA), and dial-up networks over private telephone lines.

Like the Wizard of Oz, who ruled the land as that man behind the curtain, data networking providers—from telcos to long-distance carriers, Internet service providers (ISPs), cable TV operators, and systems integrators—must work under the covers to solve the complexities of interconnecting numerous backbone and access technologies. Corporations working out an any-to-any networking plan will find as many strategies as there are data networking providers, which means that the ultimate solution will probably be a mix of technologies. What's more, the right mix for businesses will probably be different than what's used in homes. In the latter, everything from plain old telephone service, Basic Rate Interface (BRI) ISDN, ADSL, hybrid fiber coax (HFC), cable modems, and switched digital video (SDV) will play roles.

In the business world, "clear channel" TCP/IP using 56-Kbps or T1 facilities, frame relay, and Primary Rate Interface (PRI) ISDN will initially dominate, says Dave Schriftgiesser, broadband networking director for Lucent Technologies, a designer of communications systems and software (and formerly known as AT&T Network Systems). "As ADSL and cable modems come on-line, they will overwhelm frame relay's capacities and we'll be migrating to ATM," he adds.

For corporate customers, "full service" is the message being heard from data-networking providers. The list of offerings includes voice, video, and data services via wireline telephony, personal communications services, videoconferencing, cable

TV networks, digital near video on demand (NVOD), and high-speed access to the Internet. In some cases, these services will be regional; in others, they will be national.

For example, Bell Atlantic, which is in the process of merging with fellow Baby Bell Nynex, offers All@once, a package of data networking products that use SMDS, FDDI, ATM/cell relay, frame relay, and multiple dedicated private connections. Bell Atlantic also plans to eventually deploy a network that has a switched digital video backbone with the final thousand feet consisting of ADSL over twisted-pair connections. "Our long-term vision is to deploy a complete end-to-end ATM solution," according to Bill Lawrence, vice president of network systems engineering for Bell Atlantic. "However, ATM is still in its infancy, and we don't have a big enough fiber backbone in place to support it at this point," he says.

For the near term, Bell Atlantic is concentrating on "in region" data networking solutions, where customers typically have frame relay and/or SMDS at the ends of their networks. "ISDN is more problematic, but we pop out into an SMDS cloud and then we convert as needed to other access technologies. For the most part, we try to persuade our customers to direct-connect to our SMDS network," Lawrence says.

The U.S. Federal Communications Commission is working on a variety of regulations that will affect how RBOCs provide data networking services. "Right now, we are still required to pass our data transport to long-distance carriers when we cross LATA [local access and transport area] lines," Lawrence says. "In the future, we expect the FCC to drop these restrictions, and when they do, we'll revise our data networking model."

Life at the Application Layer

How can you protect your investment in LANs? MCI and other carriers hope to provide services that help internetwork legacy systems, like SNA networks, and migrate them from a host-based design to a client/server architecture.

Any experienced MIS director appreciates the pain involved in installing a LAN and the affects it has on end-user applications. The problem becomes magnified as more corporate LANs are interconnected to WANs and metropolitan-area networks (MANs). "From a wide-area networking perspective, we'll reach nirvana when our network evolves to a campus-like environment and applications are transparent," says Steve Starliper, vice president of marketing for !Nterprise Networking Services, a division of US West Communications and a provider of LAN interconnection and ATM backbone services.

The !Nterprise strategy is to move beyond providing customers with a "dumb" bit pipe. Many telcos provide services between Layers One through Three (the physical, data link, and network layers, respectively, of the Open Systems Interconnection reference model). !Nterprise creators are focusing further up the protocol stack to Layer Seven, where applications for such things as e-mail, file transfers, and transactions reside. !Nteract could achieve applications transparency by bundling bandwidth and application offerings. This is a new strategy for data-networking providers, who typically assume customers will provide their own applications. !Nteract uses Microsoft's Windows NT and BackOffice Server suite as its operating platform and incorporates Netscape's Navigator for "plug-in" access to the Internet. In addition, the service uses Cisco Systems' internetworking platform and protocol support. Other value-added services include Web hosting, groupware via Lotus Notes, local content, fax, forms management, vertical market applications, and transaction processing.

The strategy sounds good, but data networking providers haven't proven they can deliver on the promise. This approach requires providers to do some software engineering. Nevertheless, some people believe that an !Nterprise-like plan is the best hope for any-to-any digital data networking. "The carriers

Convergence Do's and Don'ts

Until data networking providers work out the technical and business details of any-to-any digital networking, flexibility should be the watchword of your convergence strategy. Data networking integrator Don Cleavinger, chief technologist for EDS's communications group, suggests five ways to help manage change.

- Focus on the long term. Your main criteria in choosing data networking technologies should be cost effectiveness and ability to accommodate evolutionary rather than revolutionary change.
- Plot a course and stick with it. Don't lurch from technology to technology just because you happen to read about something new. "Some managers decide they need frame relay immediately, even if they don't really know what it is" or how it might benefit their company.
- Don't expect a quick fix from any technology. "Customers often apply new technologies to their existing business processes and obtain mixed results. You must change your business processes to take advantage of new technologies."
- Invest in ATM to the desktop. If you've prepared your business for fundamental change, don't hold back making the move to ATM. ATM will help you cope with customer expectations for network performance. "People who want Microsoft Exchange to operate within 10-Mbps Ethernet today will want 100BaseT the year after that. The year after that, 100BaseT won't be adequate. In contrast, ATM to the desktop should satisfy customer demands for the next five years. Furthermore, if you put in ATM to the desktop, you won't have to change the wire-closet switching fabric."
- Take matters into your own hands when necessary. Many tariffed carrier data services are either too high-priced or inconvenient from a customer perspective, which leads companies like EDS to build a private ATM network to service its customers. "Carriers like AT&T and MCI will accept only 53-byte cells [ATM data packets] from their customers, no exceptions. Therefore, customers are required to do all data conversions prior to accessing the network. On a scaled basis, it might cost me $4.60 to adapt my SNA and frame relay traffic to the DS-3 format required by a carrier to connect to their tariffed ATM backbone. [It would cost] $1 if I had stayed with plain old DS-3."

[must] break down walls and move up the value chain toward providing systems integration services," says Don Cleavinger, chief technologist for EDS's communications group, a data networking integrator. "Any carriers that stay in the commodity business of providing bandwidth and cheaper T1 service will be missing the boat. Others that move up the chain will have a role to play [in digital internetworking]."

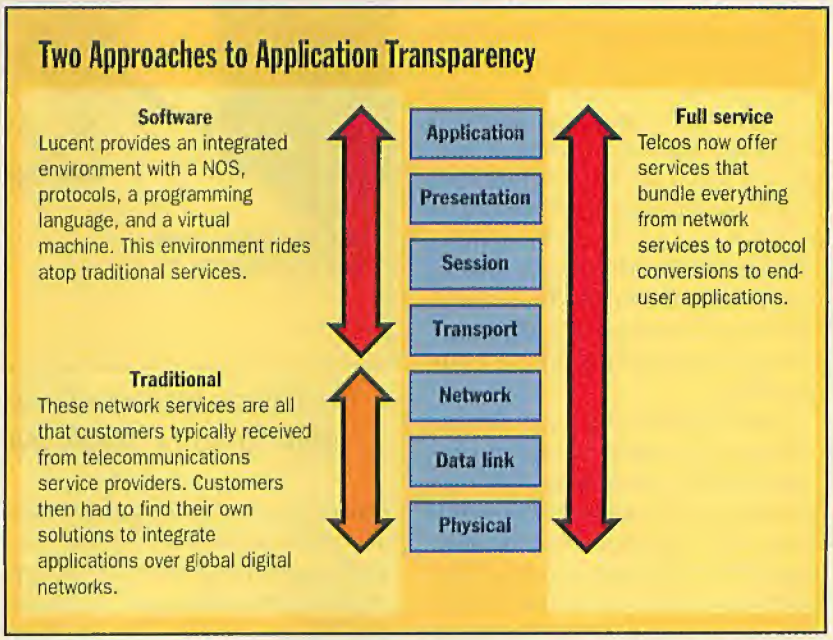
MCI recognizes the potential of this strategy but doesn't implement it to the extent that !Nterprise advocates. MCI services handle Layer Two protocol conversions, but the company expects customers to take care of Layer Three conversions (e.g., IP to IPX). To make this transition, MCI in part will use routers to connect customers to its SMDS or frame relay services. But the company cautions that merging legacy systems into a client/server architecture isn't for those who need instant gratification. "On a big network, executing a transformation plan can take up to a year, especially if Layer Three internetworking is required," says Steve Tabaska, MCI vice president for data services engineering.

MCI expects to move from today's separate networks to an integrated router scheme that supports multiple protocols to achieve internetworking. "In effect, we're trying to create an integrated router from a LAN environment, and then evolve the LAN into an integrated WAN router environment," Tabaska says. For example, MCI offers X.25, ISDN, frame relay, SMDS, IP, and ATM services. Some of these can be internetworked, while others cannot. "ISDN is really a Layer One service; X.25, frame relay, SMDS, and ATM are Layer Two; and IP is Layer Three," Tabaska says.

Currently, MCI supports seven combinations of internetworking for its services, including dial-up to X.25; ISDN to X.25, frame relay, and IP; and frame relay to X.25, IP, and ATM. MCI does not support dial-up and ISDN access connections to SMDS and ATM, or frame relay to SMDS, among others. "Evolving a complete internetworking plan for MCI's offerings will take two years to put in place," Tabaska says.

Sprint's answer to internetworking is ATM to IP and ATM to frame relay, according to Cathy Gadecki, group manager for ATM services. The company plans to bring on-line next year a pure ATM backbone for all frame relay and IP end points. "We'll be pushing out the frame relay backbone to the network edges and then phasing out our frame relay backbone," Gadecki says.

In its current circuit-switched network, Sprint uses either ISDN or Switched 56 services to provide access to its frame relay network. "In the near future, ISDN will become an access technology as well as a backbone," according to Gadecki.



New tools meld applications and digital networks as telcos begin offering more than bandwidth.

Sprint has no intention of missing the "full service" boat. From a transport point of view, cost effective and easy-to-use ISDN, ATM, frame relay, and IP will be key enablers. "Sprint plans to complement our transport capabilities by providing managed network services, bundling in CPE [customer premises equipment] offerings, providing IP security services, as well as other Internet and intranet services," says Gadecki.

While telcos want you to look no further than their product brochures for ways to integrate applications, some competitors are building software tools to help you turn convergence cacophony into harmony. Lucent recently announced a software platform, called Inferno, that could provide applications transparency on any-to-any data networks. "It's the client/server multimedia equivalent of dial tone," Schriftgiesser says. "Inferno relates to the signaling networks of today and will provide signaling for the transaction-oriented point-and-click world as well."

Inferno consists of a network operating system; communications protocols, called Styx; a network API; a programming language called Limbo; and a virtual machine called Dis. Lucent will license Inferno to service providers, telephone and cable companies, applications developers, and content providers. Inferno may even find a home in Internet terminals, hand-held devices, advanced telephones, and set-top boxes.

The Network Is the Home

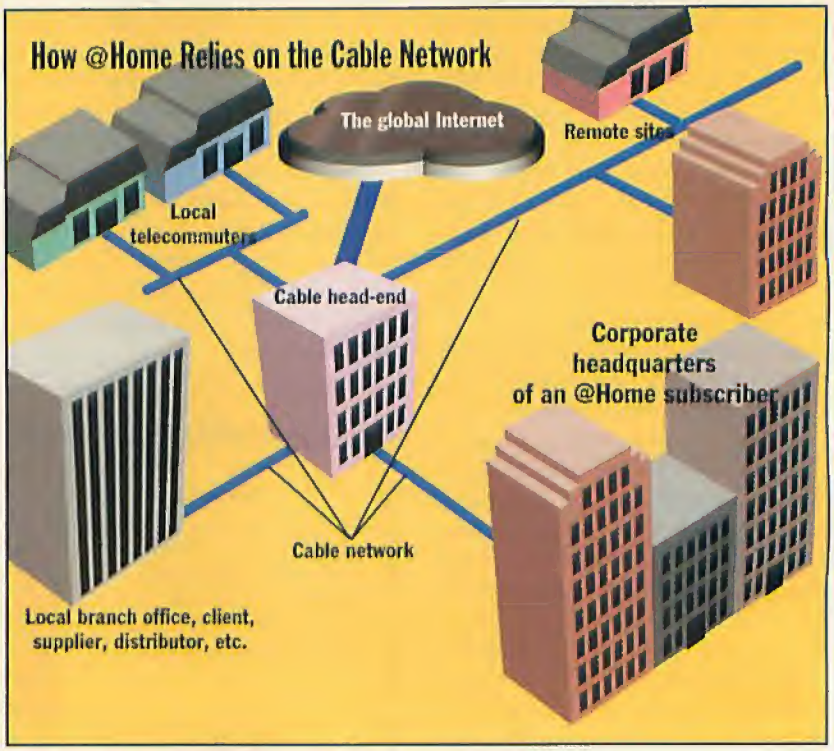
On the residential side of digital networking, Time Warner's estimated $50 million interactive cable TV system in Orlando, Florida, called the Full Service Network (FSN), has become one of the most notorious examples of voice, video, and data services. Using a 1-GHz HFC network, FSN incorporated an ATM-to-the-home scheme that required a massive systems integration effort and more lines of code than the first Apollo moon shot. The project has logged several delays and substantial cost overruns. By early 1996, the service had more than 4000 subscribers, but the estimated cost of the network was more than $10,000 per subscriber.

continued

Because of these mixed results, other companies are taking a more modest approach to the residential market. @Home, a provider of high-speed Internet access and on-line content, uses cable modems exclusively and departs from the conventional wisdom of offering a wide variety of access methods to the Internet. By 1998, @Home (cofounded by cable giant TCI) hopes to reach one million subscribers using this strategy.

The @Home network (in parts of California, Connecticut, and Illinois) will use a conventional TCP/IP platform. As it expands to other geographical areas, @Home will continue to support end-to-end multicasting using standard Internet protocols. The company also will deploy its own ATM backbone network by leasing or purchasing access from third parties across the country. This approach means @Home can keep its technology focus tight: The majority of internetworking issues will center around cable modems and the cable plant itself.

While @Home and others believe in the cable TV network as a way to deliver data, PSINet, an ISP with more than 320 points of presence (POPs) worldwide, is less optimistic about that platform. Over the last several years, PSINet has worked with Continental Cablevision in Cambridge, Massachusetts, to test high-speed Internet access via cable modems. The trial proves that cable modem hardware works, PSINet says, but Internet connections over the telephone network are still better than those over cable networks. "What doesn't work is overlaying cable modem systems on the existing cable plant," says PSINet CEO William Schrader. "There are many problems with upgrading this plant to provide two-way capabilities and to eliminate noise that makes data connections unreliable. We believe it is better, cheaper, and faster to use the telephone plant."



The @Home network will use the cable plumbing exclusively to create subscriber WANs and to provide Internet connections.

Internet Dominance

At the heart of any-to-any internetworking is a debate over backbones. On one side are those people betting network backbones of the future will be based on an ATM switched platform. Others see the Internet's IP-routed platform providing a glimpse of the future.

"The common denominator for any-to-any digital data networking is the Internet, and the common denominator for the Internet is IP," says Ron Vidal, MFS Communications' vice president of new ventures. "In fact, true any-to-any data networking is fostered by the Internet because IP can reside in a client, server, or any other device."

MFS, a competitive access provider, jumped on the Internet bandwagon when it merged with Internet service provider UUNET Technologies earlier this year. The combined company is the only ISP (out of about 2500 in the U.S.) to own or control fiber-loop, intercity, and underseas facilities in the U.S. and parts of Europe. This international platform interconnects 543 Internet POPs, including 288 outside the U.S. *continued*

No Shortage of Standards

As a computer wag once said, the nice thing about standards is there are so many to choose from. Datacom standards are no exception. For example, in the emerging market for cable modems, no less than six standards bodies are involved, including the Institute for Electronic and Electrical Engineering (IEEE)'s 802.14 Working Group, the Digital Audio-Visual Council (DAVIC), the ATM Forum's Residential Broadband Group, the Moving Pictures Experts Group (MPEG), the Internet Engineering Task Force (IETF), and the International Telecommunications Union (ITU).

From the standpoint of any-to-any digital data networking, the key will be standards, such as TCP/IP and ATM, that can be effectively internetworked. "Will TCP/IP always be the king or will ATM eventually make it to the desktop?" Bill Lawrence, vice president of network systems engineering for Bell Atlantic, asks. "While there is equipment available that can encapsulate TCP/IP on ATM, this becomes problematic because most existing end devices support TCP/IP connectivity, not ATM."

Today, we're also seeing equipment that encapsulates ATM packets within TCP/IP, a concept known as cells in frames.

Highest Speed.

14.4 Kbps

28.8 Kbps

ISDN 128 Kbps

Lowest Price.

Get into the World Wide Web at breakneck speed without breaking the bank. Introducing Cardinal's new ISDN terminal adapter. With data transfer at rates up to 5 times faster than your 28.8 modem, it offers the performance you need at the low cost you want. With the Cardinal ISDN you can move data at a maximum rate of 128Kbps, and getting an ISDN line installed is simplified with the enclosed ISDN documentation. So get up to speed with the newest technology. Stop by your nearest Cardinal dealer or call 1-800-775-0899 ext. 667 for more information today.

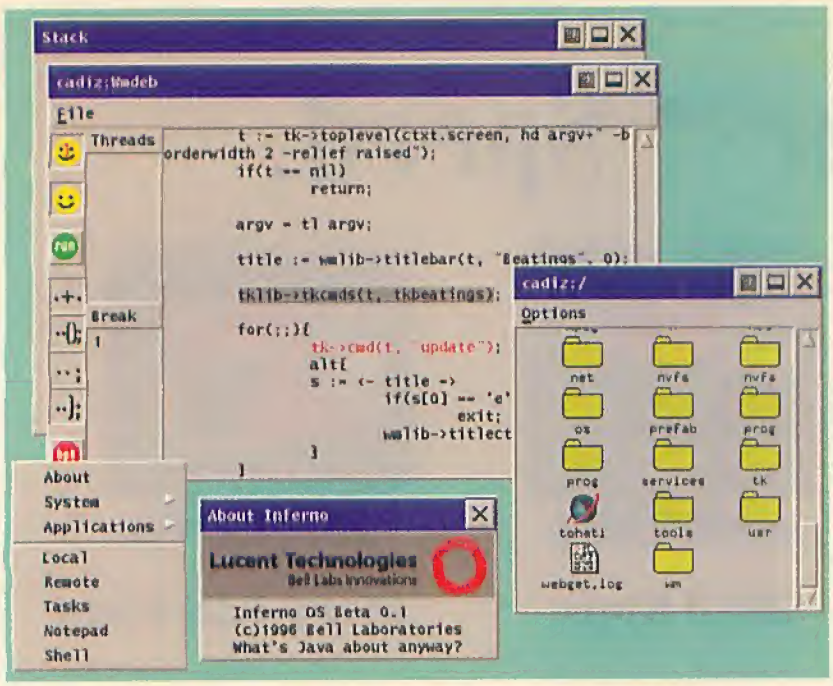
Cardinal®

a member of THE PAUL ALLEN GROUP

™/® - these trademarks are the property of their registered owners.

http://www.cardtech.com/

Circle 610 on Inquiry Card.



Lucent designed Inferno as a development environment for a range of users, including telcos, ISVs, and content providers.

MFS is bullish on the Internet in part because it is much cheaper than alternatives. For example, the cost to deliver a 42-page document between New York and Tokyo via the Internet can be as low as 2.8 cents—versus $28.83 over an AT&T phone connection during peak times. The Internet is more cost-effective than circuit-switched networks because optical technology has made transmission capacity relatively inexpensive and because IP packet switching uses transmission capacity more efficiently than circuit switching does.

"Also, I can make a good case for analog-to-IP connectivity when we're talking about Internet phones," Vidal says. "It's conceivable that people will even start designing PBXes to connect to packet-switched IP networks. Maybe the Internet starts looking more like a phone network at the physical routing level."

WHERE TO FIND

Lucent Technologies Murray Hill, NJ (888) 458-2368 http://www.lucent.com	INterprise Networking Services Seattle, WA (206) 345-5241
Bell Atlantic Philadelphia, PA (800) 621-9900 http://www .bellatlantic.com	MCI Washington, D.C. (202) 872-1600 http://www.mci.com

MFS plans to offer Internet services ranging from metro-area exchange connections to local and national backbone access. "In our 'Internet hotel' concept, a customer can colocate a server at our central office and obtain the capability to increase the speed of a 56-Kbps connection to a T1 connection in a matter of hours," Vidal explains. "In contrast, the telcos are not willing to do this."

Businesses can set up even more sophisticated networks on intranets than on the Internet because intranets typically have more bandwidth available than dial-up connections, according to Vidal. Therefore, he believes, intranets can handle larger files and more complex graphics at higher speeds. "Ultimately, the LAN-to-LAN connectivity business will become an intranet business," Vidal predicts.

PSINet is also an unabashed booster of the Internet as the any-to-any networking platform. "The Internet scales well and it's ubiquitous" says Mitchell Levinn, PSINet's vice president of network operations.

"Ninety percent of all computer programmers on the face of the earth are working on internetworking applications," says PSINet CEO William Schrader. "Data movement of all types is being carried over TCP/IP networks. In the future, we can look forward to TCP/IP riding on an ATM network or SONET OC-12. In five years, we'll see TCP/IP packets riding over ATM to the desktop."

However, the Net's popularity is why other companies aren't putting all their packets in one basket. Internet traffic is getting so heavy that some people are predicting that the Net will begin to crash under its own weight later this year. While not going this far, Lucent's Schriftgiesser acknowledges there are "brownouts" on the Internet. He contends that the costs and benefits of providing additional capacity are so dispersed that people aren't motivated to really do anything about it. "The current telecommunications infrastructure is built around voice calls that require relatively short [connection] times," Schriftgiesser says. "Meanwhile, heavy Internet usage and browsing involve relatively long [connection] times and are thus loading down the telecommunications infrastructure. This leaves carriers trying to position for the future, while attempting to fix problems within their current systems."

Digital Future

All the empirical evidence points to an evolving telecom world in which data communications internetworking and any-to-any connectivity are essential within companies and among enterprise networks. While data networking carriers and equipment providers acknowledge the importance of any-to-any connectivity and promote their own visions for making it happen, few of them will admit that providing it to their customers is easier said than done.

Any-to-any digital data networking will become ubiquitous, global, and a vital part of communications. However, convergence may take the rest of the decade, cost more time and money, and cause more headaches than even savvy data communications professionals anticipate. But when we look back from the perspective of 2006, most of the challenges discussed here will probably have been met, and we'll remember convergence's technical hurdles as nothing more than growing pains. B

Larry Yokell is a telecommunications consultant and president of Convergence Industry Associates. You can reach him at **ljycia2@aol.com.**

Data's New Voice

Real-time voice technologies for the Internet and new telecommunications standards for integrated multimedia transmissions say a lot about convergence.

By Stanford Diehl

Two heads may be better than one for brainstorming sessions, but when it comes to managing voice and data traffic, nothing beats the simplicity of having a single pipeline for both types of data. So what's been keeping the rise of combined voice and data networks on hold for so long? The biggest challenge to voice/data integration has been the analog nature of traditional voice transmissions. But that's changing. Telephone networks have migrated to digital infrastructures, and, with the digitization of voice communications and the advancement of compression algorithms, multiplexing equipment, broadband transport interfaces, and switching fabric, the integrated voice/data network is finally taking shape.

This means that some pioneering companies can already take advantage of voice/data convergence. The good news for the rest of us is that the digital infrastructure in the public-switched telephone network is leading the way for larger-scale deployment of voice/data networks. What's more, deregulation of the communications industry is sparking some heavy investment from telecommunications companies (telcos) in advanced digital links and enabling equipment, and international standards are replacing short-term proprietary solutions.

Two Masters

Telephone networks and LANs have traditionally served two different masters. To accommodate voice transmissions, a phone system is connection-oriented; when you place a phone call, you establish a dedicated end-to-end connection before the transmission proceeds. Once the system allocates bandwidth, the resource remains available for the duration of the transmission. The two main components that determine the bandwidth, robustness, and flexibility of the telecommunications network are the broadband transport technologies (actually, the physical piping and the interfaces to it) and the protocols that define packet transmission across the wire.

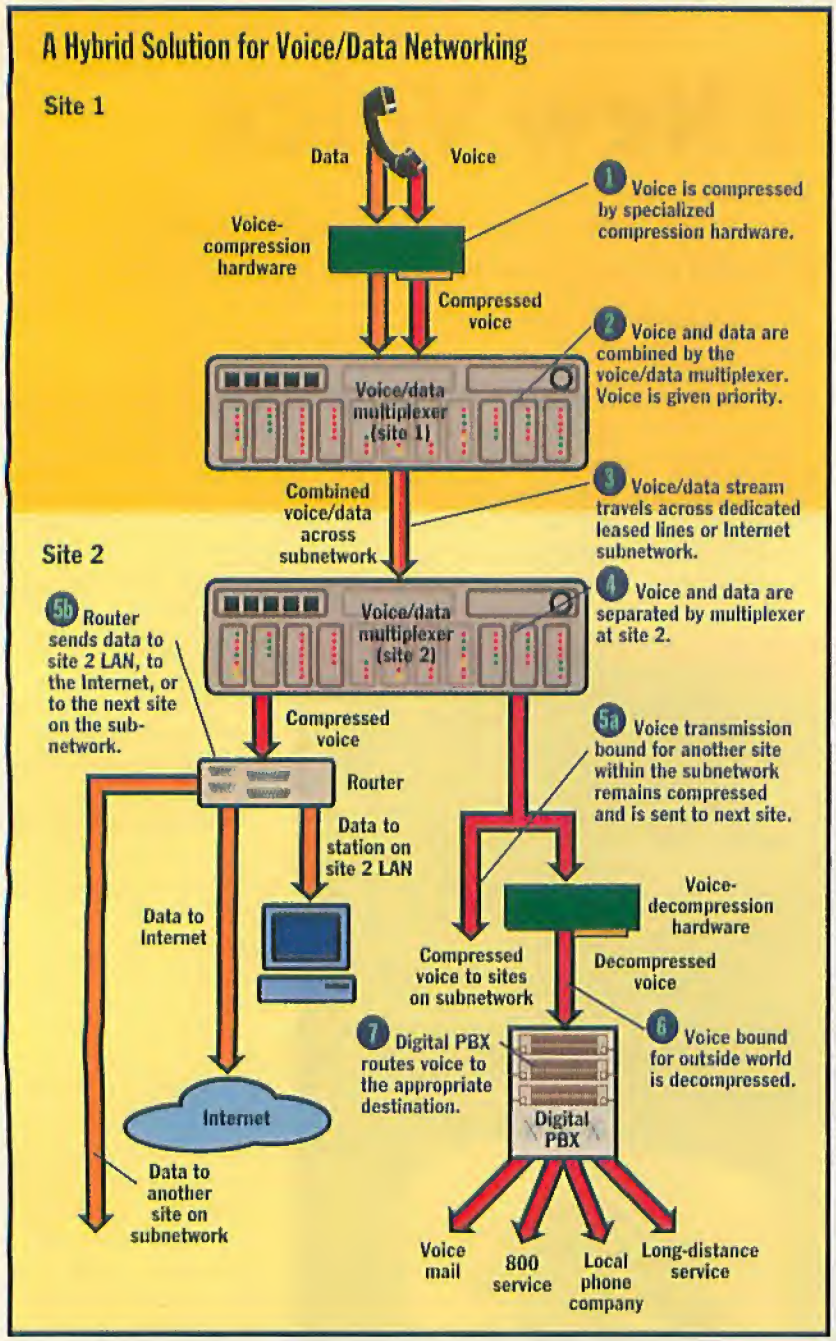
In contrast to telephone networks, LANs are designed to handle the bursty (i.e., variable-rate) nature of data transmissions. Arbitration schemes ensure the integrity of data while tolerating delays for error correction and retransmissions.

These differences are the key stumbling blocks to integrated digital voice/data networks. For LANs to support voice transmissions, they need technologies that can stream voice communications across a network along an uninterrupted path. These technologies ensure that a network prioritizes data and recognizes voice data and that the voice transmission receives enough dedicated bandwidth for real-time communications. Thus, the physical link and the transport mechanism must be able to differentiate among different multimedia types and support a wide range of transmission requirements.

Traditional voice networks, on the other hand, must support standardized high-bandwidth interfaces to the emerging fiber infrastructure as well as modern transport protocols that can handle the large transfer of variable-rate data. Voice networks must also differentiate among different multimedia types and share bandwidth that was once dedicated to voice.

As it turns out, the requirements of voice and data transmissions actually complement each other, as long as the pro-

ILLUSTRATION: ROY WIEMANN © 1996



One established way to combine voice and data is to use multiplexers, which create separate paths at the receiving end.

tocols properly handle the different media types. For example, sophisticated voice/data multiplexers can combine voice and data streams while granting priority to real-time voice transmission and dynamically allocating dedicated bandwidth to it.

For variable-rate transfer, a multiplexer can send data packets during lulls in a conversation. Variable-rate data, with its tolerance for interruptions, can consume open bandwidth when available and surrender bandwidth when necessary. Some companies are integrating voice/data multiplexers with dedicated T1 lines and Internet subnetworks (see the figure "A Hybrid Solution for Voice/Data Networking" above).

Technologies for the Internet and the public-switched telephone network also look promising. Some of the best examples are the new audio technologies (for streaming real-time audio across Internet connections) that make Web phones possible (see the text box "Yet Another Web Phenomenon" on page 132).

Digital Solutions

The above examples represent ways to combine voice and data using today's infrastructure and technologies. However, the public-switched telephone network continues to evolve. Telcos and others are improving the network with standards for fast packet switching and for interfacing to fiber-optic cable. New cell-relay transport protocols, such as asynchronous transfer mode (ATM), not only support higher transmission speeds but also include mechanisms for differentiating multimedia traffic, including voice, data, and video.

While fiber-optic is the high-speed link of choice, it's also helping to stall the development of integrated digital networks. High-speed fiber requires electrical-to-optical signal conversion. Asynchronous transmission services, such as T3, define a standard electrical interface but do not support a standard optical interface. The result is a number of proprietary interfaces to optical cables and little interoperability.

The answer to the confusing array of nonstandard asynchronous interfaces appears to be SONET. This standard specifies an electrical and an optical interface, enabling an interoperable delivery vehicle for broadband services.

The SONET standard is now in the third phase of its three-phase release. Earlier this year, major SONET vendors, such as Alcatel and Fujitsu, announced the third-party corroboration of interoperable SONET products from different manufacturers. Within the next few years, SONET should finally drive the development of an interoperable, all-digital multimedia infrastructure.

ISDN provides a fast voice/data pathway to the home or office. ISDN standards currently provide for high- and medium-speed digital links. Basic rate service, also called 2B+D or Basic Rate Interface (BRI), provides two 64-Kbps channels for voice or data, plus one slower, 16-Kbps data channel. Primary rate service, also called 23B+D or Primary Rate Interface (PRI), carries 23 64-Kbps channels and one 16-Kbps channel. It's no coincidence that the number of chan-

NEW! Release 11 runs on Windows 3.1, Windows 95, and Windows NT – one product, one price!

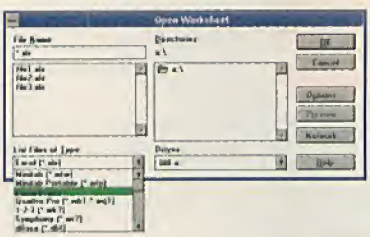
MINITAB® Statistical Software.

Master your data with ease.

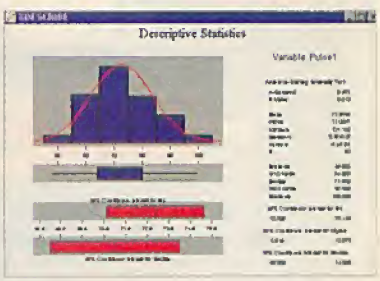
For over 20 years in over 80 countries, users have experienced the power and simplicity of MINITAB Statistical Software. Used in businesses from start-ups to Fortune 500 companies, MINITAB is:

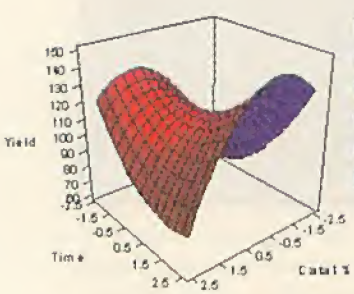
- *Powerful and comprehensive* — an "all in one" statistical software package from basic to complex statistical functions
- *Easy to use* — with dialog boxes and prompts every step of the way
- *Easy for data entry or importing* — enter data into MINITAB worksheets or import data from Excel®, Lotus® and other programs
- *Ready to use right out of the box* — with MINITAB Statistical Software, there is no lengthy learning process and a simple and quick tutorial gets you working right away
- *Available on multiple platforms* — MINITAB Statistical Software runs on Windows® '95, Windows ®3.1, Windows NT™, Macintosh and Power Macintosh
- *Fully supported* — on-line HELP is easy and quick plus skilled technical specialists are just a phone call away
- *Affordable* — priced under US $1,000
- *Guaranteed* — when you purchase directly from MINITAB, you receive our unconditional 30-day, money-back guarantee

Moving data between MINITAB and other packages, including Excel and Lotus is a breeze

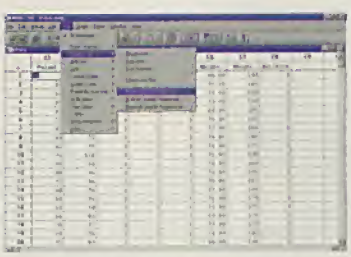


With MINITAB's wide range of analytical tools, you have complete flexibility in analyzing your data.





Your data comes alive quickly and attractively with MINITAB's presentation graphics.



MINITAB has pull-down menus for all of its statistical capabilities. Just click and work with your data!

MINITAB Statistical Software runs on Windows '95, Windows 3.1, Windows NT, Macintosh and Power Macintosh.

To learn more about MINITAB, visit us on our web site:

http://www.minitab.com

MINITAB INC

Making Data Analysis Easier

To order MINITAB Statistical Software, call

800-448-3555 814-238-3280

Minitab Inc., 3081 Enterprise Drive, State College, PA, USA;
In Europe, call +44-(0)1203-695-730; Outside Europe, fax 814-238-4383

All product names are trademarks of their respective companies
© Minitab Inc., 1996 MINITAB is a trademark of Minitab Inc.

Yet Another Web Phenomenon

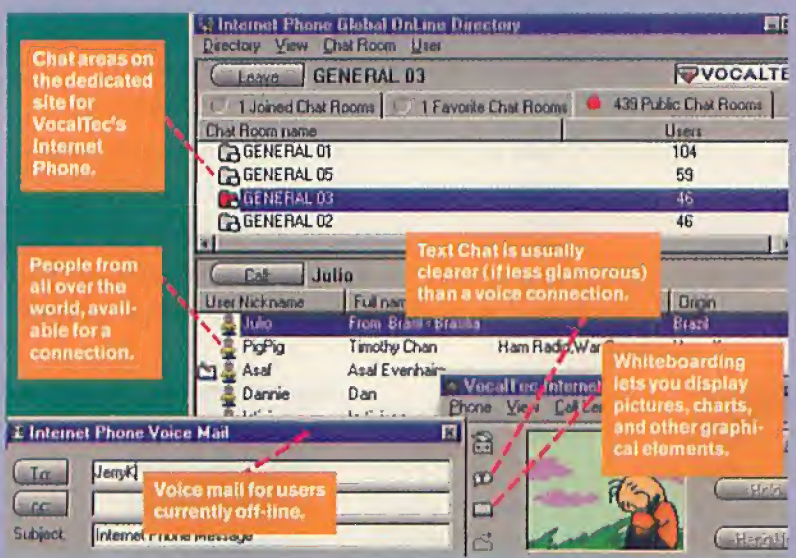
With the emergence of Web phones, the advantage of integrating voice and data networks has become strikingly obvious. Most everyone can grasp the concept of unlimited long-distance telephone service at a single, fixed rate. The Web-phone phenomenon is yet another example of how the Internet has brought an idea that's been around for a while—in this case, voice/data convergence—into the limelight.

The first hurdle to overcome in delivering real-time audio across the Internet is establishing an uninterrupted, constant-rate connection. New technologies from Progressive Networks and VocalTec bring streaming audio to the Web.

The most common technology so far is Progressive Networks' RealAudio. The company adopted the proprietary RealAudio protocol and a client/server architecture to enable streaming audio transmissions. The new protocol supports bidirectional communications (the HTTP protocol was designed for one-way continuous transmission) between clients and servers. This two-way pipe lets you pause, fast-forward, and rewind RealAudio tracks.

To stream data, RealAudio uses the UDP protocol over TCP. A socket-oriented protocol, TCP requires a great deal of overhead to manage sockets and ensure the error-free delivery of data. UDP is packet-oriented and does not guarantee error-free transmission. Without the overhead of TCP, UDP can deliver a continuous stream of audio data most of the time. RealAudio includes a loss-correction algorithm for re-creating any pieces of the signal that UDP drops.

Because UDP drives packets across the Internet without data-flow control or a fairness mechanism for resolving bandwidth conflicts, it can cause severe network congestion, especially if a server broadcasts audio streams to many users simultaneously (which is, after all, one of the obvious applications of streaming audio). Other audio-on-demand technologies, including I-Wave from VocalTec, use standard TCP/IP as the transport layer. With its flow-control mechanisms, TCP/IP can help avoid traffic congestion over the Internet. But streaming audio with TCP/IP doesn't retain an uninterrupted transmission as effectively as a UDP-based mechanism does.



Web Phones

Web telephony, while intriguing, suffers from sluggish Internet access (especially when used on slow dial-up connections); proprietary connection protocols and codecs (i.e., compression/decompression algorithms); dynamic IP addressing, which can foil the routing mechanism of Web phones; and the large installed base of half-duplex sound cards.

As you talk into a Web phone, your voice is digitized by the software and sent out across the Internet in data packets. Many packages, such as VocalTec's best-selling Internet Phone (see the screen), use bandwidth-limited UDP for real-time conversations. Since transmissions move from client to client, congestion is not as severe as it is with UDP transmissions from a central location to multiple clients.

Web-phone software uses IP addresses to connect to the remote party. Since expecting the caller to know the IP address of the called party is not reasonable, most packages let you connect by designating the party's e-mail address. The software associates this address to an IP address.

But many Internet service providers (ISPs) don't give customers dedicated IP addresses; instead, they often assign addresses on the fly. Under this scenario, a Web-phone call would be routed to the wrong address. Some vendors avoid this problem by establishing dedicated servers. The software logs you on to the server and maintains a directory of users. This scheme compromises privacy somewhat because names are listed on the directory; as a result, users may receive unsolicited calls.

To compensate for the bandwidth limitations of the Internet, Web phones compress voice data before sending it. The recipient of a call must then decompress the data at the other end. At present, there is no standard Web-phone codec; both parties must use the same Web software to talk to each other. The programs also use proprietary connection protocols. Currently there isn't much movement toward standardizing on Web-phone codecs and connection protocols. For now, you and your associates have to use the same software package.

Recent developments may help further the acceptance of Web phones. Many sound-card manufacturers have introduced full-duplex cards that allow two-way simultaneous Web-phone conversations.

Perhaps the biggest boon to all types of real-time audio over the Internet will be when higher-speed connections, such as ISDN, become more prevalent and a higher-bandwidth infrastructure is established.

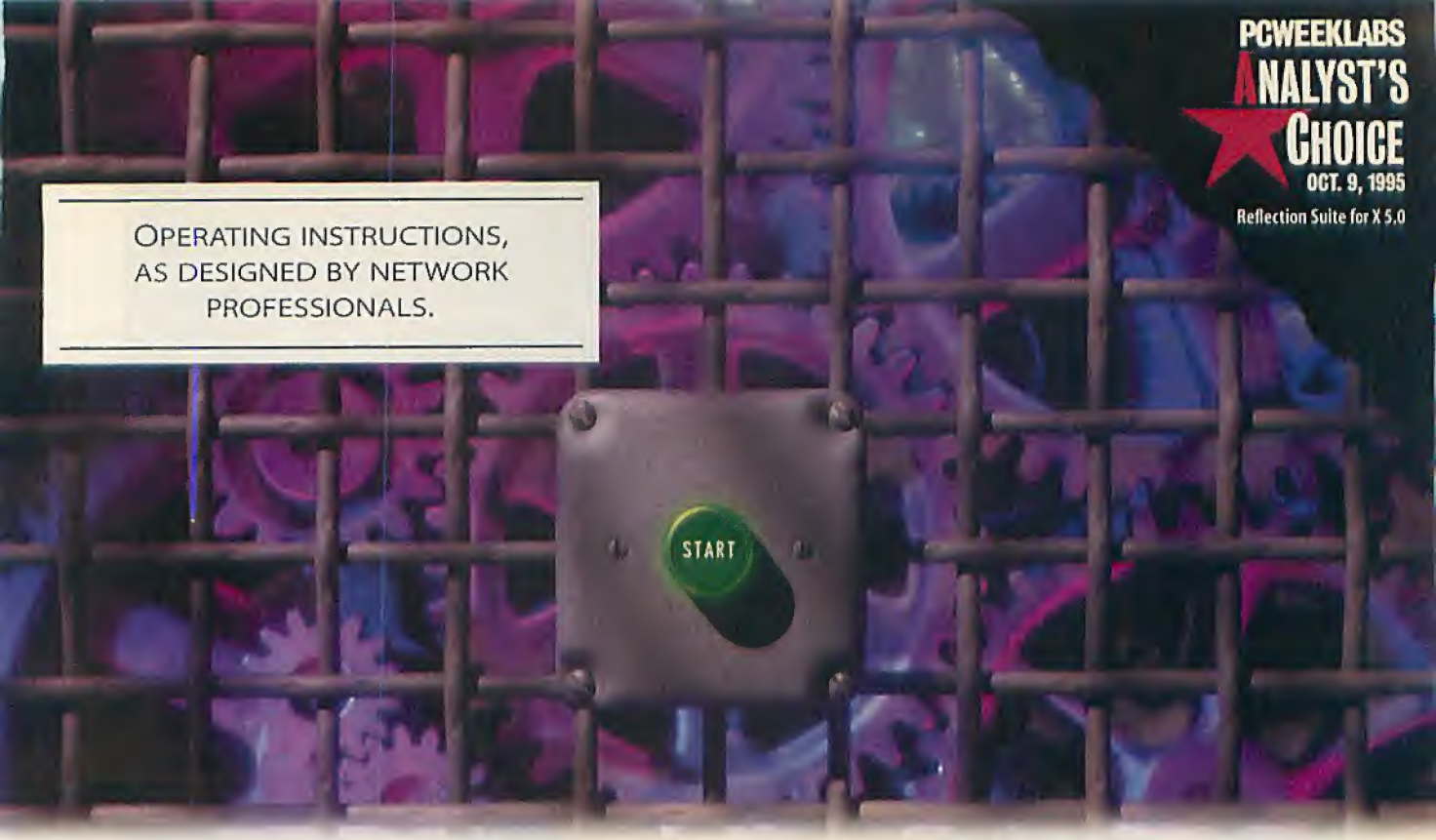
nels and data rates for these ISDN standards is close to the number required for T1; these standards are designed to be interfaced to T1 equipment at the central office.

But deployment of ISDN has been slow everywhere except in urban areas, and business data connections over ISDN are not "flat-rate," as are leased-line and Internet connections. This has caused many once-eager customers to receive unexpectedly high bills.

A Pickle over Packets

So-called fast-packet technologies, such as frame relay and cell relay, might offer the best solution for integrated voice/data networks. These fast-packet technologies are an outgrowth of the X.25 standard, which addresses how data is sent in discrete packets across private and public networks.

Real-time isochronous applications work best with smaller packets that reduce bottlenecks and avoid interruptions in the transmission stream. LAN transports have traditionally supported larger



PCWEEKLABS
ANALYST'S CHOICE
OCT. 9, 1995
Reflection Suite for X 5.0

OPERATING INSTRUCTIONS, AS DESIGNED BY NETWORK PROFESSIONALS.

PC-TO-UNIX CONNECTIVITY, AS DESIGNED BY NETWORK PROFESSIONALS.

New WINDOWS NT *Version Available!*

If it were up to you, even the most complicated things would be simplified: tricycle assembly, VCR programming, maybe even your UNIX network.

Not that you'd want to manage it with one button. But with Reflection X from WRQ, it's almost that easy. Reflection provides a powerful X11R6 PC X server and complete PC-to-UNIX connectivity that lets end-users handily access mission-critical applications right from the Windows desktop.

REFLECTION® X/REFLECTION SUITE FOR X

- ***ARCHITECTURE:*** 32-BIT WITH WINDOWS ACCELERATED VIDEO ENHANCEMENTS (WAVE); X11R6 COMPLIANCE (XTEST AND MULTI BUFFERING EXTENSION [MBX]). OPTIMIZED FOR WINDOWS 95
- ***INTEGRATION TOOLS:*** DIAL-UP X, CONFIGURABLE PANNING, VIRTUAL SCREEN, BACKING STORE AND SAVE UNDERS, 24-BIT COLOR SUPPORT, REMOTE AND LOCAL WINDOW MANAGEMENT, GUI KEYBOARD MAPPING, AND ENHANCED LOCAL PRINTING
- ***TCP/IP AND APPLICATIONS:*** VT420, VT320, SCO ANSI, BBS ANSI, LPR/LPD, NFS, FTP CLIENT/SERVER, SNMP MIB II, DHCP, FINGER, PING, NETWORK MANAGEMENT, INTERNET
- ***MANAGEMENT TOOLS:*** X TRACE UTILITY WITH CUSTOMIZED FILTERS, QUICK-START CONNECTION TEMPLATES, HOST RESPONSE WINDOW, AUTO-FONT SUBSTITUTION, AND CENTRALIZED SITE ADMINISTRATION
- ***TECHNICAL SUPPORT:*** FREE PHONE SUPPORT, BBS, TECH NOTES BY FAX AND WORLD WIDE WEB

WRQ REFLECTION OFFERS COMPLETE SOLUTIONS FOR UNIX, X, HP, DIGITAL, AS/400, 3270, AND TCP/IP CONNECTIVITY.

CALL 800.926.3896 IN EUROPE, CALL +31.70.375.11.00
OUTSIDE EUROPE, CALL 206.217.7100
INTERNET: info@wrq.com WEB: http://www.wrq.com

It has the highest level of application reliability, an award-winning TCP/IP stack, plus 32-bit architecture for faster performance. And best of all, it's everything you need—PC X server, transport, TCP applications, emulation, even an NFS client and Internet access tools—all from one vendor.

Reflection TCP/IP

To try PC-to-UNIX connectivity designed from your point of view, get yourself in gear and call for a free evaluation copy. Then sit back and watch everything go like clockwork.

For a FREE evaluation copy, call
800.926.3896

WRQ Reflection
CONNECTIVITY FOR A CHANGING WORLD

WALKER RICHER & QUINN, INC. / 1500 DEXTER AVENUE NORTH, SEATTLE, WASHINGTON 98109 USA / FAX: 206.217.0293 ▲ RUTENHOF 47, 2313 AT LEIDEN, THE NETHERLANDS / FAX: 31.70.356.11.44 ▲ WALKER RICHER & QUINN (EUROPE) LIMITED, 1 THE MALTINGS, WEST STREET, FARNHAM, SURREY, GU9 7DR, ENGLAND / FAX: 44.1252.719.223
▲ WRQ AND REFLECTION ARE REGISTERED TRADEMARKS OF WALKER RICHER & QUINN, INC. ALL OTHER TRADEMARKS ARE THE PROPERTY OF THEIR RESPECTIVE HOLDERS.

How Bell Rang In Digital Communications

Bell Labs' digital architecture still underlies most private networks as well as the Internet. The system is based on the concept of time-division multiplexing, a scheme in which bytes from different data connections or telephone conversations are alternated so that each one is guaranteed a certain fraction of the bandwidth.

Here's how the system (formally called the Bell System digital hierarchy) works. To carry each half of a conversation, the phone system must provide about 4000 Hz of audio bandwidth. This doesn't provide audiophile-quality sound, but it conveys all the frequencies a human being needs to understand speech. To convey each half of a call clearly, a single "channel" must carry 8000 bytes, or 64 Kbps. This amount of bandwidth—called a level 0 digital signal, or DS0—has become the fundamental unit of connectivity in the digital phone system.

As with analog carrier lines, it doesn't make sense for the system to devote a separate pair of wires to each connection from end to end. This is where the hierarchical architecture and time-division multiplexing come in: The data streams from 24 DS0 channels can be grouped together and carried by a DS1 (also known as T1) line. The signals from multiple T1 lines can then be multiplexed into digital trunks with still more bandwidth (i.e., DS2, DS3, and so on).

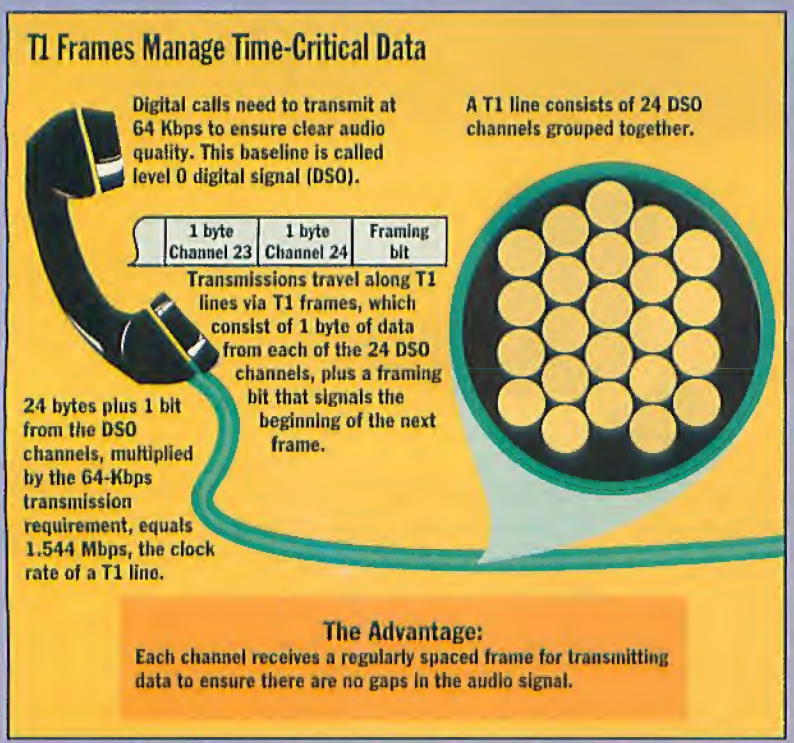
To allow multiple calls to share a trunk without interfering with one another, the Bell Labs scientists developed a time-division multiplexing scheme, called the T1 frame. Each frame of data on a T1, or DS1, line consists of 1 byte of data from each of 24 DS0 channels (each carrying a voice call or a data connection) plus a framing bit that indicates the beginning of the next frame (see the figure "T1 Frames Manage Time-Critical Data" below).

Multiplying 193 bits (24 bytes plus the framing bit) times 8000 frames per second gives you 1.544 Mbps—the clock rate of a T1 line. Note that this scheme is ideal for voice transmission because it's isochronous; that is, each channel is guaranteed a fixed number of regularly spaced "turns" during which its data is transmitted. (Ethernet, and other computer networking protocols, do not have this property; there's no guarantee that data will arrive on time to avoid an ugly gap in the audio signal.)

Of course, bandwidth is wasted if the party on the sending end is not saying anything or sending data. But nothing special needs to be done when all parties are talking at once. This makes the scheme simpler to manage than statistical multiplexing, which tries to make use of the extra bandwidth.

To sort out the data from an incoming T1 signal, the receiver must determine where each frame begins and ends. But since the frames are sent back-to-back in a continuous stream, and the data itself might not provide any clue about which bits belong to which channel, the sender needs to tell the receiver the location of the frame boundary. This is the framing bit's job.

The framing bit, which the sender transmits at the end of every T1 frame, varies from frame to frame according to a predetermined pattern. The receiver knows the expected pattern and scans the rush of incoming data to see which bit (out of every group of 193) is varying the right way. (It's always possible, of course, that another bit will also happen to fit the pattern, but the probability of this becomes minuscule over a large number of frames.)



Robbing Peter to Pay Paul

Designed to eke out every last bit of bandwidth from a digital trunk, the DS1, or T1, multiplexing scheme is also able to carry a small amount of additional data (e.g., billing and connection information) using a technique called bit robbing. In this technique, at every sixth frame the system "borrows" the least significant bit of one of the 24 bytes of data and uses it to carry internal switching information rather than data. The human ear isn't sensitive enough to miss such a small change in the audio signal.

But of course this isn't true of digital devices. Because that last bit isn't certain to come through reliably, the effective throughput of a data channel is cut from 64 Kbps to 56 Kbps. Thus, many digital leased lines have a bandwidth of only 56 Kbps. (Some equipment used for digital leased lines has been retrofitted to disable or hide bit robbing and to allow 64 Kbps of throughput on each channel—a facility called clear channel T1.)

Up the Hierarchy

At first, a DS0 connection—already faster than today's fastest dial-up modems—seemed like more bandwidth than any user could reasonably want. Use of the upper levels of the digital hierarchy was confined entirely to the phone company's internal equipment. But after the famous Carterfone decision, in which the courts ruled that users could connect their own equipment to the phone company's lines, businesses became interested in renting larger digital pipelines and creating their own internal phone systems and WANs.

Divestiture, the breakup of the Bell System, and the entrance of competitors into the long-distance phone market have all speeded the move toward private voice and data networks. Equipment manufacturers, such as Stratacom (which was recently acquired by Cisco Systems), leaped into the breach, providing equipment that allowed a company to run its telephone systems, WANs, or both over the same rented T1 connection. **–Brett Glass** *is a writer, computer consultant, and teacher in Laramie, Wyoming. You can contact him at rogue@well.com.*

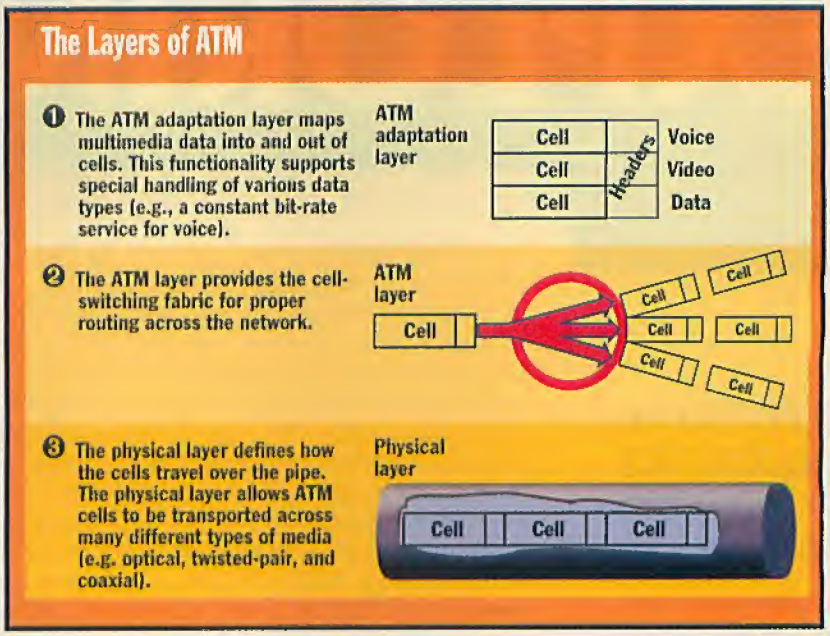
packets to deliver big chunks of data across a network. When X.25 was standardized in 1976, it was a watershed development, establishing a common packet-switching protocol for broadband networks. But in these heady days of multimedia convergence, X.25 transmission speeds just don't cut it.

On the other hand, frame relay requires little overhead because it leaves error recovery up to network-level protocol suites, such as TCP/IP and IPX/SPX. Frame relay can transport variable-size packets at up-to-T3 transmission speeds. However, frame relay was not designed to carry voice traffic. It discards frames in the event of congestion, it's not isochronous, and it can have long and sometimes unpredictable latencies (i.e., it can be a long time before data sent into a network emerges at the other end).

Equipment that tries to route voice traffic over frame-relay connections must play tricks in an attempt to ensure timely delivery of digitized voice packets. Also, because frame-relay bandwidth is far less expensive than dedicated leased T1 lines or ordinary voice-phone service, long-distance carriers aren't eager to support a technology that could cost them revenue. So, while it's possible to buy voice equipment for frame relay, it's best used only with relatively uncongested systems that can provide a committed information rate—that is, networks with a guaranteed minimum throughput.

The ATM Answer

Cell-relay technologies, such as ATM, outpace frame relay and also provide a more efficient switching mechanism.



ATM's fixed-length cells help ATM to transport voice and data efficiently.

Instead of sending data in variable-size packets, cell relay uses small, fixed-length (53-byte) cells to transport information. Data packets are transmitted asynchronously, but the line of cells that carries the packets flows across the network synchronously as a continuous stream. The data packets enter the stream as they become available, dropping into the first available cell. These small packets support high-speed, low-latency transport.

Unlike synchronous transfer, which preallocates bandwidth channels, ATM transports data packets whenever bandwidth is required. ATM's flexible use of bandwidth supports the continuous uninterrupted transfer of voice and video data as well as data traffic's variable bit rates. It's also data-rate-independent, supporting public networks and LAN switching alike at rates exceeding a gigabyte per second.

ATM comprises three layers (see the figure "The Layers of ATM" above). You can run ATM to the desktop without bridging to another networking technology. Unfortunately, standards for voice and video transmission over ATM are still in the formative stage, and ATM equipment is relatively expensive.

The All-Digital Future

Enterprises integrating voice and data networks currently face an almost-bewildering array of choices. Many companies have bought into the obvious benefits of an integrated network, but high costs and immature standards are major deterrents.

Until prices drop and standards evolve for a variety of new digital technologies, the only sure bets are the tried-and-true voice/data technologies developed by the Bell System several decades ago—combined with new equipment designed to make the best use of them. B

Stanford Diebl, a former director for BYTE reviews, currently works as a systems engineer for a large commercial printer. You can reach him at **sdiehl@bix.com.**

WHERE TO FIND

Vendors of Web Phones

NetSpeak
(305) 251-4653
http://www.itelco.com

Quarterdeck
(800) 354-3222
http://www.qdeck.com

SilverSoft
http://www.pak.net

Telescape
(604) 681-7557
http://www.telescape.com/htm/home-pg.htm

Third Planet Publishing
(214) 713-2607
http://www.planeteers.com

VocalTec
(201) 768-9400
http://www.vocaltec.com

Vendors of Full-Duplex Sound Cards

Acer
(800) 531-0616
http://www.acer.com

Creative Labs
http://www.creaf.com

Diamond Multimedia
(800) 468-5846
http://www.diamondmm.com

Gravis
(800) 257-0061
http://www.gravis.com

Turtle Beach
(510) 624-6200
http://www.tbeach.com

Vendors of Streaming Audio Technology

Progressive Networks
(800) 230-5975
http://www.realaudio.com

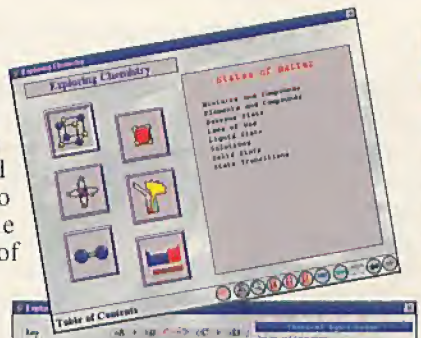
VocalTec
(201) 768-9400
http://www.vocaltec.com

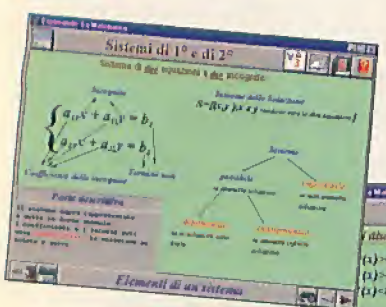
EXPLORING...

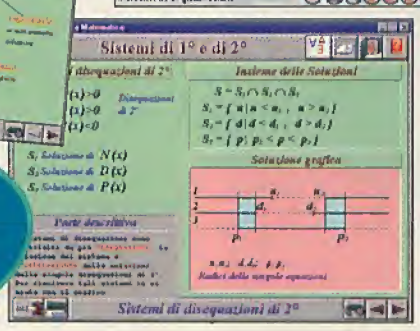
The EXPLORING series is a multi-media collection for Secondary School students, designed specifically to help them learn in a simple and intuitive manner. It is not intended solely for students but also for anyone wanting to increase and broaden their knowledge of a specific subject. The user can learn all the information either by following the topics step by step or by navigating through the contents. Learning is pleasant and the results are guaranteed thanks to particularly sophisticated multi-media techniques, such as the use of graphics for a more effective understanding of the contents, hypertext links for moving from a given topic to other related ones and helpful functions for searching for the best-known terms.

EXPLORING CHEMISTRY FOR WINDOWS

EXPLORING CHEMISTRY contains a large number of topics, which include: the laws of chemistry; Lavoisier, Dalton and Proust; the weighted balance of chemical reactions; matter; pure substances and mixtures; elements and compounds; atoms and molecules; atomic models; the orbital quantum model and chemical bonds. It is also possible to select the elements on the basis of their chemical and physical properties and to make a comparison of the data for several different elements by creating a graph.

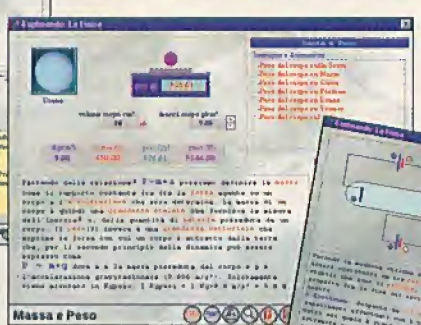


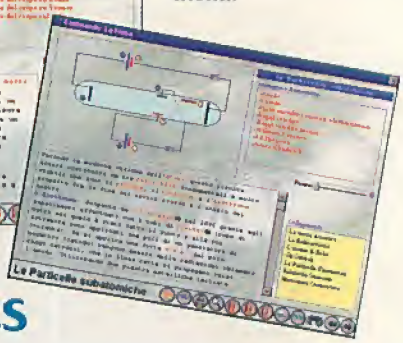




EXPLORING PHYSICS FOR WINDOWS

EXPLORING PHYSICS is split up into several learning units covering the main topics of physics: the measurement of physical magnitudes; units of measurement; the analysis of experimental data; from the analysis of data to physical laws; speed, acceleration and force; equilibrium in stiff bodies and fluids; energy, temperature and heat; and electricity and the related phenomena.





EXPLORING MATHEMATICS FOR WINDOWS

EXPLORING MATHEMATICS covers a range of many different topics: sets and their relationships, classes of equivalence, real and non-real numbers, operations and properties, algebraic expressions, monomials and polynomials, logical operations, equations and disequations, systems of equations and disequations and their performance, 1st and 2nd degree equations, radicals, parametric equations and biquadratic equations.

10^3 8/3

only $ 39 each title

Minimum configuration: 100% MS-DOS compatible PC, CPU 80386 or higher, 4 Mb of RAM (8 Mb are recommended), hard disk with 6 Mb of available space, mouse, VGA graphic card or higher, Windows 3.1 or higher. Recommended: Windows compatible audio card, Windows compatible printer.

Available in English, German, Spanish and Italian

MS-DOS and WINDOWS are registered trademarks of Microsoft Corporation.

FINSON

FINSON srl
Via Montepulciano, 15
20124 Milano (ITALY)
Tel. +39-2-66987036
Fax +39-2-66987027
E-MAIL: finson@finson.it

FINSON (UK) Ltd.
Parallel House - 32 London Road
Guildford - Surrey GU1 2AB
Tel. +44-1483-451856
Fax +44-1483-452144
E-MAIL: 101333.564@compuserve.com

Circle 171 on Inquiry Card (RESELLERS: 172).

Global Video Village

Three broadband platforms vie to make global video networks practical.

By Udo Flohr

Today's version of point-to-point video is more like pinhead-to-pinhead. You can connect to someone with 28.8-Kbps modems, and if you're both using a monitor-mounted digital camera and videoconferencing software, you can have postage-stamp-size images of your faces travel across the phone lines. Just don't move too often: There's only enough bandwidth to update your images every few seconds.

The demands of video transmission are higher than for any other data type. For video to work you need high bandwidth, fast connections, and the ability to send and receive the images at equivalent rates. The leap from small, jerky images to full-motion video that you can send to anyone, anywhere, over a ubiquitous digital network will be the confirmation that convergence has arrived.

What's the payoff for being able to send video as easily as a page of text? For one thing, videoconferencing ceases to be nine parts setup and one part collaboration. And tele-presence becomes real, so you can call an expert on another continent to help you overcome a technical problem on a complex piece of machinery or aid in a difficult medical procedure. Sales presentations and training sessions can take place without anyone having to hop a plane.

But don't cancel your airline tickets just yet. The requisite high-bandwidth pipes aren't fully in place, and technologies for transmitting video globally aren't fully formed. The existing telephone system handles point-to-point connections and can establish these connections quickly. But bandwidth limits mean that companies have had to maintain separate data and video networks. The main alternative is the cable TV (CATV) network, which can deftly handle video streams but was built to broadcast video in a one-to-many model; point-to-point, temporary, and symmetrical (i.e., equivalent sending and receiving transmission speeds) connections are stumbling blocks for CATV. These aren't the only possibilities. Some analysts see wireless technology as a powerful candidate. Unfortunately, all these approaches have weaknesses that keep them from offering a total solution for creating an anywhere-to-anywhere video network.

The high demands of video mean the final solution will touch on all the different layers of the communications infrastructure. This includes the actual, physical medium that carries video (i.e., copper phone wire, coaxial cable, optical fiber, or wireless mechanisms) and the transport standards, like asynchronous transfer mode (ATM), that manage the flow of data. The final component will be the actual applications that implement such things as telepresence, videoconferencing, or Internet-based virtual reality.

Great Expectations

For MPEG-1 video quality, a network needs to handle about 120 to 140 Kbps. That translates into the equivalent picture quality of a VHS tape (352 by 288 pixels, at 8 bits per color and 30 frames per second). MPEG-2 quality, which would be necessary for a telepresence application that ships detailed technical information in real time, requires about 500 Kbps, which translates into the sharpness of S-VHS.

For video to truly become a ubiquitous data type, tomorrow's networks will need to transmit video in both directions at the same speed (i.e., full duplex). For this you'd need 4 to 6

ILLUSTRATION: ROY WIEMANN © 1996

Mbps. (You would also need real-time encoding to compress raw video data on-the-fly.) Video data also has to arrive in a continuous stream and in real time: It is unacceptable for any individual frame to be delayed or for any associated audio track to arrive out of sync with the picture. The result would look like a poorly dubbed foreign movie.

Shared connections are often unsuitable for real-time video applications. If network traffic is low, your video communication will have enough bandwidth as long as you're using one of the evolving broadband technologies like cable modems. But if the cable alternative becomes a popular way for people to set up video connections, the increased demand could mean many people are vying for the same pipe, and there is no guarantee that the portion available to every user will be adequate. That's one advantage of a dedicated connection, like a T1 link, to connect your company's offices: You have exclusive use of that connection. However, you also pay thousands of dollars a month for the service, and your communications abilities are anything but global. A leased line doesn't connect you to the outside world, including that potential customer who might be sold on the flashy sales presentation your corporate communications department recently created.

To make matters worse, an MPEG data stream is by no means constant. It varies greatly, depending on the type of video you're encoding. The compression ratio improves when images in consecutive frames don't change much. Sequences with lots of motion afford less compression and therefore need much more bandwidth. Compression ratios may vary between 1:50 and 1:200 within the same video file. As a result, a video network should guarantee a minimum throughput level.

To resolve this situation, some protocols, namely ATM, let you reserve the right amount of bandwidth for the transmission by assigning a particular "quality of service" level when you first make the connection. (For more on ATM's service levels, see "Virtually Well Connected," August BYTE.)

How well does the Internet fare in meeting these demands? Today, the Net isn't reliable enough to deliver real-time video. Too often, bandwidth on the Net is like a magic act: Now you see it, now you don't. The variations depend on the time of day you're logging on as well as the topology between the points you want to connect. Add to that the reality that the Internet isn't a commercial entity, so there's no central authority that can guarantee you get the resources you need. This situation may change when the Net's data paths become wide enough to absorb video (see this month's cover story, "Breaking the Bandwidth Barrier," on page 68).

Video's demanding requirements have kept it a specialty data type that needs expensive and dedicated networks. The technologies to let us send and receive video at the same transmission speeds using connections that we set up and tear down as needed aren't mature, but some are getting close.

Video Dial Tone

Plain old telephone service (POTS) may be plagued by having lower bandwidth capabilities than the cable TV network, but there's nothing in the physical infrastructure of the telephone network to make it inadequate for video. The telephone system's designers assigned the lowest 4 KHz of the available spectrum on twisted-pair wiring for voice calls. New, higher-bandwidth services using the same wires must either coexist with traditional services by using higher frequencies, or telephone calls must be converted to digital and be interleaved with other data. Much of the current phone system is already digital; the final connections to end users are the remaining analog holdouts.

In the early 1960s, engineers at Bell Labs designed multiplexing systems that digitized voice into 64-Kbps data lines and then sent several of them in a framed stream. This first structured signal was called DS1, which spawned T1 and E1 lines (at 1.54 or 2.04 Kbps, respectively). However, these lines need repeaters every 6000 feet and require 1.5 MHz of bandwidth, which is high by today's standards. Interference is another disadvantage: Only one T1 line can operate problem-free in a 50-pair cable. This is why a variety of digital subscriber line (DSL) technologies may be the long-term answer.

DSL can turn a standard pair of copper wires into a sophisticated digital highway when you add digital modems at both ends. DSL variations come in a torrent of acronyms:

• ADSL (asymmetric digital subscriber line) is the first DSL variation ready for high-quality video data, but with a catch. As the name implies, it works asymmetrically, so much more information can be transmitted to the subscriber than what comes back. ADSL's downstream rate is affected by distance, so at 9000 feet, ADSL achieves a speed of 8.4 Mbps; at 18,000 feet, the rate drops to 1.54 Mbps. The upstream rate is between 16 and 640 Kbps. The main reason for this limitation is interference caused by capacitive couplers within the phone system. This means ADSL is better suited to distribution-type services, such as video on demand, than any-to-any connections. (It is also suitable for Web browsing.) Furthermore, ADSL lets you carry on conversations on the same line where video is streaming, and your phone service works even if the ADSL modem fails.

• HDSL (high-data-rate digital subscriber line), using more advanced modulation, is less demanding on spectrum and needs no repeaters. It also delivers 1.54 to 2.04 Mbps. HDSL can go up to 12,000 feet, but it requires two twisted-pair lines for T1 or three for E1.

• SDSL (single-line digital subscriber

The High Speeds of Digital Subscriber Lines

Name	Data Rate
HDSL (high-data-rate digital subscriber line)	1.544 Mbps (requires two twisted-pair lines) 2.048 Mbps (requires three twisted-pair lines)
SDSL (single-line digital subscriber line)	1.544 Mpbs (one line) 2.048 Mbps (one line)
ADSL (asymmetric digital subscriber line)	1.5 to 9 Mbps downstream 16 to 640 Kbps upstream
VDSL (very-high-data-rate digital subscriber line)	13 to 52 Mbps downstream 1.5 to 2.3 Mbps upstream

IF WE TOLD YOU WE PUT AN ISDN/V.34 MODEM STAND-ALONE FAX PROTOCOL ANALYZER*, SECURITY AND ANSWERING MACHINE INTO ONE LITTLE BLACK BOX WE'D BE STRETCHING THE TRUTH.

ACTUALLY, THE BOX IS WHITE.

The ZyXEL Elite 2864I—Your All-in-One NETworking Solution

Systems Administrators love the Elite 2864I because it simplifies the way they manage their remote sites. Telecommuters love it because it's packed with everything they need to run a complete remote office.

ISDN and V.34 in a Single Device

Blaze through the net at ISDN speeds — transfer large files, download graphics and sound. Access all the power of ISDN while maintaining connections with remote analog devices over ISDN. V.42bis data compression over ISDN allows for increased throughput up to 460.8Kbps.

Interactive Voice Mail

With appropriate software, the Elite 2864I allows for call logging, autodialing and paging. Voice features include voice commands, compression schemes and DTMF tone detection.

Your Data Is Safe

Protect your crucial data with security features such as Data Encryption† with X.75 and Password Protection with Call Back capability.

Hassle-Free EPA Troubleshooting

*ZyXEL's Embedded Protocol Analyzer (EPA) lets you monitor the ISDN switch and diagnose incorrect settings and errors, allowing you to remotely troubleshoot your users through their problems quickly and efficiently.

Anytime, Anywhere

Connect to your ISP via the async-to-sync PPP feature. V.120, V.110 and X.75 SLP Rate Adaption expands the range of devices you can connect to worldwide.

Call Now

Why wait? Find out how this little White Box is going to revolutionize the way you telecommute.

800-255-4101

ZyXEL

THE MODEM OF THE MILLENNIUM

4920 E. La Palma Avenue, Anaheim, CA 92807
Telephone: (714) 693-0808 Fax: (714) 693-8811
Internet: sales@zyxel.com URL: http//www.zyxel.com

Circle 173 on Inquiry Card (RESELLERS: 174).

STAND-ALONE FAX AND STORAGE

Your Elite 2864I parallel port routes incoming faxes directly to your printer — no user and PC intervention needed. Optional 8MB DRAM allows for storage of incoming faxes up to 200 pages.

Elite 2864I supports all popular switches including AT&T 5ESS, Northern Telecom DMS-100, Siemens EWSD, National ISDN-1, and Euro-ISDN‡.

yes It runs with NetWare yes It runs with UnixWare

†ZyXEL does not assume any liability arising out of the application or use of any of the security functions described herein, neither does it convey any license under its patent rights nor the rights of others.

‡Prior to purchase, please contact your local dealer/distributor for the correct version to ensure compatibility with the ISDN switches in your area.

All trademarks are the property of their respective owners. Specifications are subject to change without notice.

line) delivers the same speed as HDSL over a single line, at up to 10,000 feet.

• VDSL (very-high-data-rate digital subscriber line) is, for the time being, also asymmetric, but at even higher data rates. Downstream, it offers speeds between 12.9 Mbps at 4500 feet and 51.8 Mbps at 1000 feet. Upstream rates are from 1.6 to 2.3 Mbps. VDSL is intended for ATM networks. Both ADSL and VDSL provide error correction.

DSL is taking the world a step closer to high-end, point-to-point video, and the bandwidths it offers are enticing. But as long as the technologies are asymmetric, DSL is not a complete solution for transforming the existing phone infrastructure into a powerful, multimedia data highway.

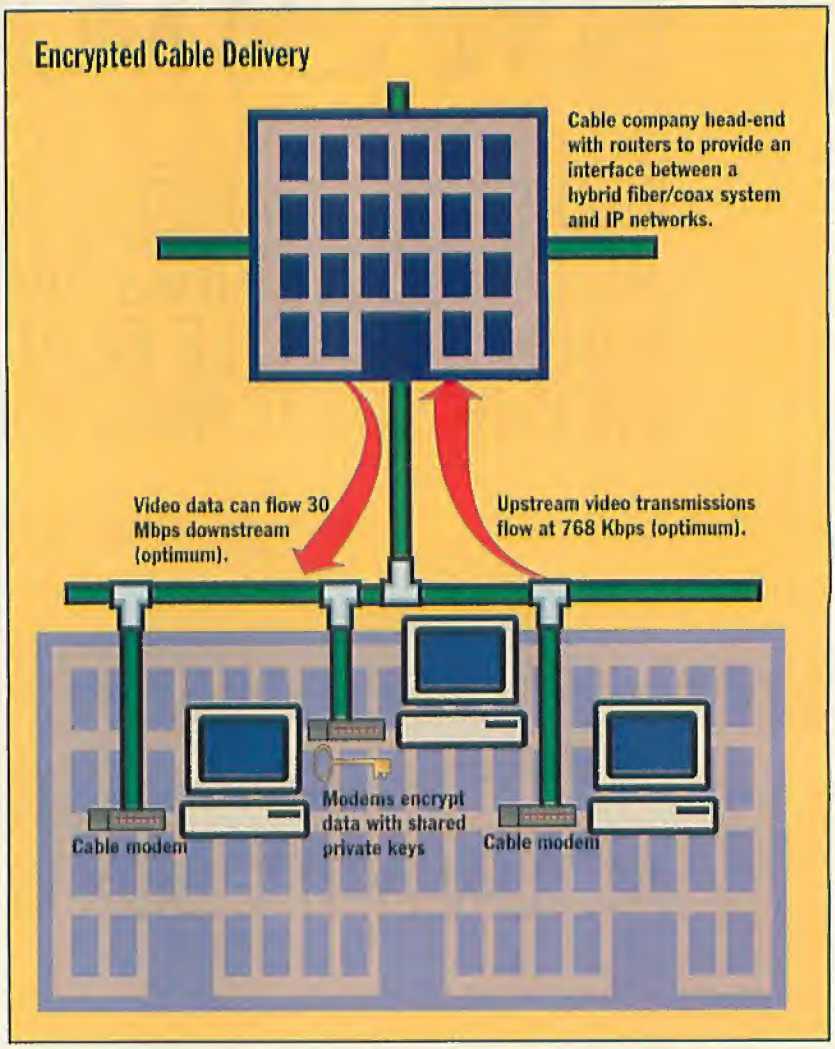
Cable Guy to the Rescue

Just as DSL provides new capabilities for standard POTS networks, the CATV network is being enhanced to deliver fast data-access services. Cable modems are currently being used in trials throughout the United States and Europe. These projects aim to find a way to make the high-capacity cable network suitable for point-to-point connections. Video data still goes to all the cable subscribers connected to the loop, but the modem filters out the information addressed to a particular subscriber. This establishes a virtual point-to-point connection, at least in one direction.

But much of the existing cable plant still can't accommodate two-way traffic. To overcome this limitation, cable companies need to upgrade their infrastructure by adding routers. This refurbishing project could cost an estimated $500 per subscriber, not including the price of the cable modem, which could double that amount.

But the promise of broadband speeds over an existing network can make some people gloss over the costs. The theoretical limits of cable connection speeds may be as high as 30 Mbps. But realities quickly bring this theoretical rate to more modest levels, perhaps to speeds that are two-thirds slower, or roughly equivalent to what ADSL modems offer. Performance penalties are due in part to the fact that cable subscribers share available bandwidth, much like clients on a LAN.

One glimpse into how cable companies might offer CATV networks as a video link to corporate customers is Motorola's CableComm, a turnkey solution for implementing video CATV services. The package includes modems and subscriber access software. The necessary cable router that installs at the head-end interfaces with a hybrid fiber-coax (HFC) distribution network to local or remote IP networks. In the CableComm solution, a channel occupies a 6-MHz slice of downstream bandwidth, in the range of 65 to 750 MHz. The cable router manages all the modems in the system and prompts them to shift to alternate channels. Each downstream channel provides a 30-Mbps raw data rate, with 768 Kbps upstream. Since all traffic passes all the premises that are connected to the network segment, the system encrypts messages with shared private keys unique to each modem.



Motorola's CableComm provides security by encrypting cabled messages with private keys unique to each modem.

Fiber-optic lines combined with CATV's coaxial networks may play an important role in the development of anywhere-to-anywhere video networks. A single fiber can transmit up to 30 terabits per second, or the equivalent of 450 million simultaneous phone conversations with digital quality. HFC is a combination of fiber-optic trunk lines, which bring the data over long distances, and coaxial cable networks, which provide the local-loop links.

On paper, the combination of high bandwidth with an existing infrastructure makes HFC an ideal candidate for video applications. The main drawback of this approach, however, is implementation expense. Large-scale HFC deployment requires new cabling or at least refurbishing existing coaxial cables. In cities, that means a lot of digging; in

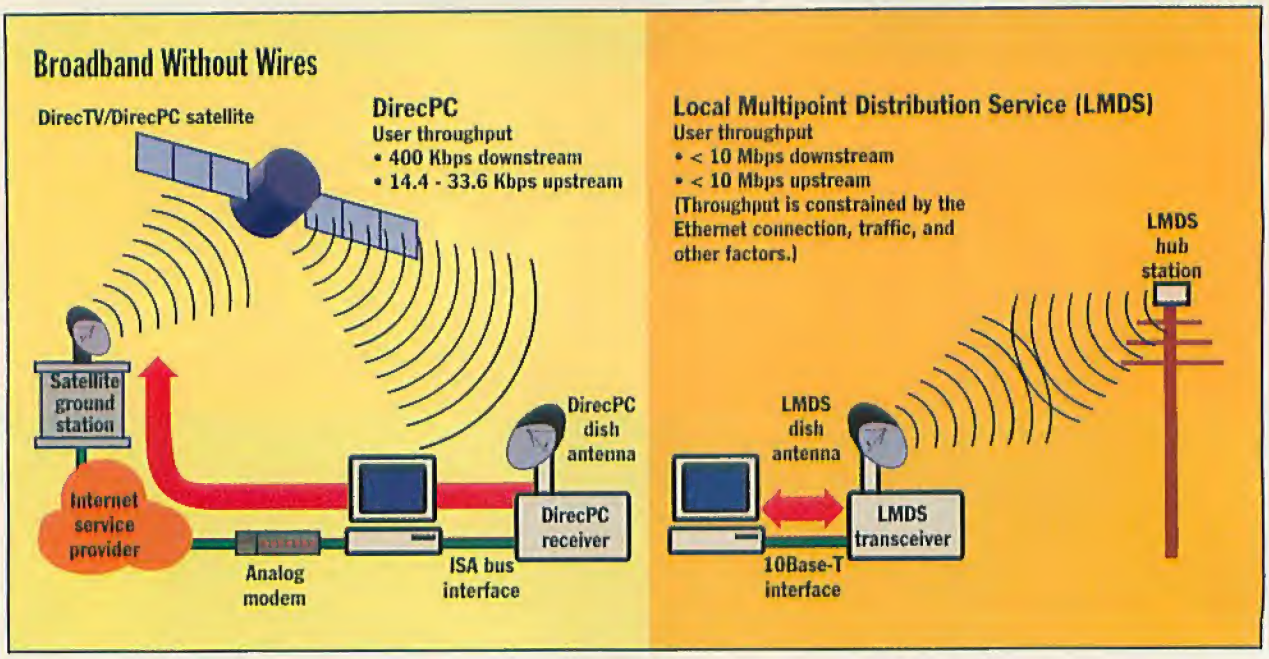
Now Avis Offers
Triple Miles

The employees of Avis introduce a future with more frequent flyer miles. When you fly any of these 10 major airlines, you can multiply the frequent flyer rental miles you would normally receive from Avis. You'll get **TRIPLE MILES** when you rent for a week and **DOUBLE MILES** with weekend rentals.* An advance reservation is required, and other restrictions apply. For more information and reservations, call Avis at **1-800-831-8000**, or call your travel consultant today. You can also visit us at the Avis Galaxy Web site, **http://www.avis.com**.

AVIS®

We try harder.®

*Offer good on qualifying rentals at participating locations within 24 hours of your flight, September 1 through December 31, 1996. Customer must present airline ticket or boarding pass and frequent flyer membership number. Miles awarded for consecutive paid days of 2 days or more for weekend rentals that occur Thursday 9:00AM through Monday 11:59PM, and 7 days or more for weekly rentals.



Two ways to broadcast: DirecPC zaps data from a geosynchronous satellite to a dish attached to your PC; LMDS uses ground-based transceivers and avoids analog modems.

less populated areas, amortization seems impossible. Estimates on cost per subscriber start at $700.

Wireless Wonders

One way to get around the technical problems inherent in today's telephone and cable TV networks is to bypass those infrastructures altogether and go wireless. Advantages of wireless solutions, like satellite networks, include flexible and high-speed bandwidths, high reliability, and the ability to reach any location with near-zero setup time.

Some Europeans are already familiar with the advantages of satellite communications. For example, the Astra family of direct broadcast satellites now delivers hundreds of TV and radio channels to about 10 million customers. But wireless broadband networks have trade-offs of their own. Two examples illustrate this point. The first is DirecPC, by Hughes Network Systems. DirecPC transmits data from a geosynchronous communications satellite directly to a dish antenna that you attach to your PC. Direct satellite broadcasting minimizes industry investment in new ground-based infrastructure, largely because users buy most of the equipment themselves. The antenna, receiver, ISA interface card, and software cost about $1000. Professional installation costs about $500 more unless you install the equipment and align the dish yourself—a nontrivial task.

Service charges for Internet access via DirecPC depend on usage, which is measured in megabytes, not minutes. You pay 80 cents per MB during peak hours and 60 cents during off-peak times. You can buy monthly packages that range from $15.95 for 30 MB a month to $39.95 for 130 MB a month. You also need a separate dial-up account with an Internet service provider (about $20 to $30 a month).

Why a dial-up account? Although DirecPC can broadcast data downstream to your compact dish antenna, you can't transmit data upstream to the satellite without turning your PC into a NASA tracking station. Instead, the return path is an ordinary analog modem that dials up your local Internet provider over a standard SLIP/PPP connection. The result is a highly asymmetric network: 400 Kbps downstream and 28.8 Kbps (or whatever the speed of your modem is) upstream. The downstream path is about 14 times faster than a 28.8-Kbps modem but well short of the megabit-per-second speeds that cable modems and ADSL potentially deliver.

Actually, DirecPC has enough bandwidth for a maximum rate of 11.79 Mbps downstream. However, that bandwidth is shared by all users on a single satellite transponder. Hughes says it will add more transponders if there's enough demand. Still, the lack of a broadband return path will limit DirecPC to applications that tend to be asymmetric, such as Web browsing and software distribution. This isn't the solution for Web publishing, videoconferencing, or fast-lane telecommuting.

Another broadband wireless alternative is local multipoint distribution service (LMDS), a two-way digital broadcasting system that eschews satellites in favor of ground-based transceivers. LMDS needs a portion of RF spectrum, which the U.S. government plans to auction off this fall. Spectrum buyers will then have to build a new infrastructure to launch LMDS.

LMDS will use a 1-GHz-wide chunk of spectrum that starts at the extremely high frequency of 28 GHz (27 GHz in Canada). Due to this very high frequency, the user's dish antenna can be even smaller than DirecPC's (probably 9 to 12 inches in diameter). The antenna points at a neighborhood hub station that's mounted on a high roof or pole. The hub station houses a transponder that communicates with the network's central office. The central office is analogous to a cable TV system's head-end; it handles all routing and switching and also bridges to the Internet. Although LMDS is not a fully switched network, it can

Visio Technical

There's a new way

to create technical drawings.

Look who's using it.

Try it.

See what it can do for you.

Just because your

work is complex

doesn't mean

it has to be difficult

Amoco is saving 5% per project or up to 20 million dollars by using Visio to plan and manage their oil exploration. Other companies use it to save time or increase productivity. You'll find lots of companies have adopted Visio: Chrysler, National Semiconductor and Fluor Daniel, for example.

To get your work done, you've always needed CAD. But then along comes Visio® Technical, a Windows-based drawing program that's actually easy to learn and use. Our SmartShapes® technology lets you create 2-D technical drawings and schematics that are both intuitive and intelligent. You can finish drawings faster, make changes easily, work with AutoCAD files and even create custom solutions through OLE Automation. Make things easy on yourself for a change. Call 800-24-VISIO, ext. E27 or visit www.visio.com. For corporate evaluation call 800-VISIO-07.

Visualize your business™

VISIO®

© 1998 Visio Corporation. Visio, Visio Technical and SmartShapes are registered trademarks of Visio Corporation. All other trademarks are held by their respective companies.

establish virtual point-to-point circuits.

Like most other broadband solutions, LMDS is asymmetric. It divides the 1 GHz of airspace into an 850-MHz downstream path and a 150-MHz upstream path. QPSK (Quadrature phase shift keying) modulation yields 1.3 Gbps downstream and 240 Mbps upstream. That's aggregate bandwidth shared by all users on a hub. Depending on the network design, LMDS will assign multiple users to separate channels that are 20 or 40 MHz wide. Each channel can deliver 32 or 64 Mbps of raw bandwidth, which drops to 25 or 50 Mbps after error correction and overhead.

Users need a special LMDS modem that attaches to an Ethernet port, which limits the maximum bandwidth to 10 Mbps. As with cable modems, actual throughput depends on the amount of traffic on the same channel and the computer's I/O efficiency.

Proponents hope to deploy large-scale LMDS networks for about $1000 per user. That includes the cost of the modems and hub stations but not the RF spectrum. Assuming that LMDS networks come close to that price target, users might pay about the same access fees as they would for cable modems. But LMDS companies may be able to build their networks faster than cablecos can upgrade their infrastructures for broadband service.

Eventually, one broadband technology, whether it's wired or wireless, will probably emerge as the dominant solution. But it'll be many years before any broadband network achieves universal coverage. In the meantime, there'll be room for alternative solutions that can reach users who aren't covered by other networks.

Package Deals

The pipes—or airwaves—we dedicate to moving video from point to point are just one piece of the video-network puzzle. The protocols and standards that package and transport video files are equally important and, in some cases, similarly a work in progress.

ATM integrates video, data, and voice. ATM packages cells at fixed lengths to achieve fast switching. Cell size is 53 bytes, including a 5-byte header containing code for error control, address information, and priority control. The other 48 bytes carry the payload. ATM is connection-oriented, so, like a telephone call, an ATM transmission first registers with all switches along the way. Each cell is then guided to the next node by each switch. The data stream itself need not be concerned with routing, a degree of transparency that makes ATM flexible. Thus, computers, TVs, phones, and fax machines may eventually all be equipped with ATM switches. The costs of an ATM connection will depend on the amount of data that's being transferred, independent of the distance.

ATM speeds are scalable from 25 Mbps to more than 1 Gbps. In addition, ATM switches can transparently buffer and thus adapt data rates between slow and fast devices. Because ATM can guarantee a minimum bandwidth for a connection, it is ideally suited for point-to-point video.

The main drawback to ATM so far is its slow rollout. But that is changing: Finland and Germany are among the first countries that have commercially available switched ATM networks in place. (For more information about ATM's evolution, see "Is ATM Ready to Catch Fire?," August BYTE.)

In the meantime, other protocols exist for video applications. Distributed Queue Dual Bus (DQDB) works at speeds of 34 and 140 Mbps, duplex mode. DQDB uses two separate directional buses to which all nodes are attached. The bus's head-end generates empty cells that pass other nodes and acquire information payload. This payload data then travels onto the recipient node, as if it's in a container.

DQDB is connectionless: Each cell contains the necessary routing information, and end points communicate with each other at different speeds. A cell's size is 53 bytes, 5 of which are address information. This is the same size and format as ATM cells, which makes the schemes compatible. The double-bus structure adds redundancy, which adds to DQDB's reliability: Even if one bus line fails completely, the system can reconfigure itself in a matter of seconds.

Broadband ISDN (BISDN) is a set of services that define how to transport video and other types of data at speeds starting at about 150 Mbps. The transport backbone for BISDN will be an optical time-division-multiplexed network. In the U.S., BISDN will be based on synchronous optical network (SONET) technology; in Europe, on synchronous digital hierarchy (SDH) technology. Because it's fiber-based, BISDN provides higher data rates and lower error rates than the current DSL-based ISDN. It offers both synchronous and asynchronous transfers. ATM will be the underlying transport technology within the BISDN protocol stacks.

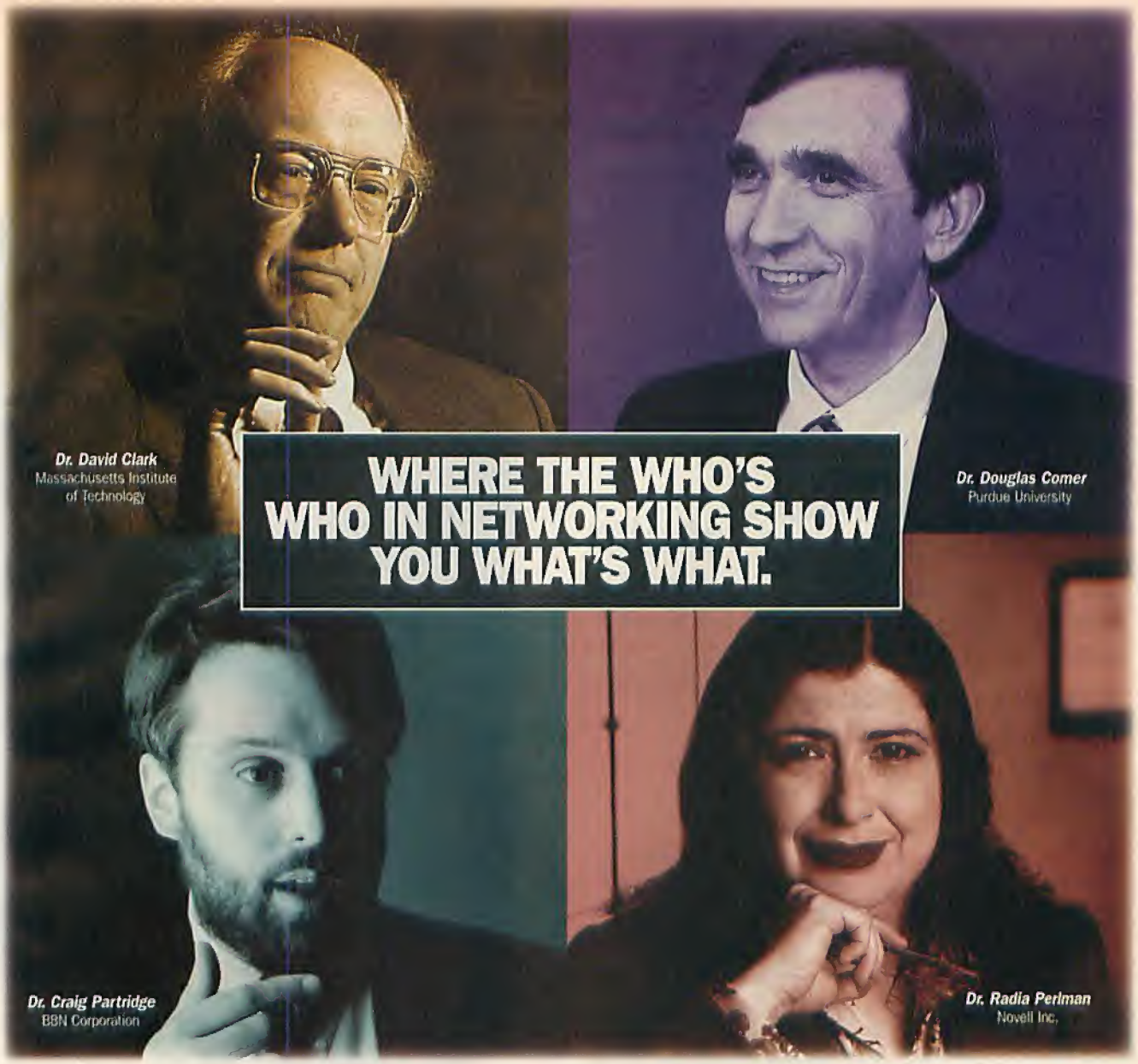
Wait for the Sequel

What will be the components of tomorrow's switched video network? In a perfect world, we'll send video over high-bandwidth fiber using ATM to transport real-time images smoothly and efficiently. But to reach that happy ending, we have to wade through a messy world of copper wiring, coaxial cables, and incomplete solutions.

Meanwhile, pioneering switched video networks will convert phone lines into video corridors or tap the potential of CATV. Wherever the two are not available and fiber is too expensive, satellite solutions, complemented with wireless systems, may shed their science-fiction image and become more commonplace data transport mechanisms. B

Until phone lines go totally digital, cable has the speed advantage.

Udo Flohr is a BYTE contributing editor who lives in Hannover, Germany. You can reach him at **flohr@dfn.de**.



The world's top networking minds. The industry's innovators and inventors. The people who wrote the book on everything from TCP/IP to gigabit networking. What do they all have in common? They're instructors at the most complete, technology intensive networking conference anywhere: NetWorld+Interop. You see, NetWorld+Interop takes the best of the best—educators and technologists from corporations, universities, laboratories and think tanks around the globe—and unites them in one common goal.

To give you the strategic, technical, practical instruction and advice you need to build killer networks for your organization. Whether it's hands-on training or visions of the future, nowhere else will you find such an all-star lineup of networking talent. Want more proof? Call 800-488-2883 today for your free Advance Program Guide for NetWorld+Interop in Atlanta this September. Or visit www.interop.com. You'll see why this is one event you can't afford to miss.

NETWORLD+INTEROP

CONFERENCE: SEPT. 16–20 • EXHIBITION: SEPT. 18–20 • GEORGIA WORLD CONGRESS CENTER • ATLANTA, GEORGIA

Save $50 and register FREE for the exhibition at http://www.interop.com • Or call 800-488-2883

Outside the U.S. call 415-578-6900 ©1996 SOFTBANK Expos. Interop is a registered trademark of SOFTBANK Expos. NetWorld is a service mark of Novell Inc. Other names are the property of their respective holders.

Diagnose any PC's problems fast with

the UNIVERSAL DIAGNOSTICS TOOLKIT™

- **Get the best, most accurate full-system diagnostics package for all your problem PCs.**
- **Low-Level Formats all hard drives including IDEs. Allows relocation of Track 0.**
- **Works with any PC regardless of O/S: DOS, Windows 95 & NT, O/S2, Unix, Novell, etc.**

Loop-back Plugs— 9-pin serial, 25-pin serial and 25-pin parallel plugs, used for external I/O port testing.

2 Micro-Scope floppy disks— containing the best PC diagnostic tools on the market. Comes with both 3.5" and 5.25" disks to work with any PC.

Complete Micro-Scope Manual— easy to follow testing procedures and detailed error code descriptions. See the features list at left to view some of the incredible wealth of testing capabilities this program contains.

Micro-Scope™ 6.1
UNIVERSAL DIAGNOSTIC SOFTWARE

Call for Your 6.15 Upgrade

Fully O/S Independent diagnostic software...

Call for upgrade pricing & complete new features list!

MICRO-SCOPE Universal Computer Diagnostics was developed to satisfy the expanding need for accurate system diagnosis in the rapidly growing desktop computer market. Patterned after super-mini and mainframe diagnostic routines, **MICRO-SCOPE** runs independently of any standard operating system, and is therefore at home on any machine in the Intel world. Speed, ease-of-use, and razor sharp **ACCURACY** are a few of the advantages that arise from this system independence. **Jerry Pournelle** awarded MICRO-SCOPE & POST-PROBE the User's Choice Award in the May 1994 issue of Byte Magazine, saying: **"You name it, this tests it. If you maintain PCs you'll love it."**

♦ **LOW-LEVEL FORMAT**—Performs low-level format on all hard drives including IDE drives. ♦ **TRUE HARDWARE DIAGNOSTICS**—Accurate testing of CPU, IRQ's, DMA's, memory, hard drives, floppy drives, video cards, etc. ♦ **RELOCATES TRACK 0** on hard drives that support relocation. ♦ **IRQ CHECK**—Talks directly to hardware and shows I/O address and IRQ of devices that respond. ♦ **O/S INDEPENDENT**—Does not rely on O/S for diagnostics. Talks to PC at hardware level. All tests are full function regardless of O/S (i.e. Windows, Novell, UNIX, O/S2). ♦ **IRQ DISPLAY**—Show bits enabled in IRQ chip for finding cards that are software driven (Network, Sound Card, etc.). ♦ **MEMORY DISPLAY**—Displays any physical bit of memory under 1 MB. Very useful for determining memory conflicts and available memory space. ♦ **AND MUCH MORE...**We don't have enough space here for everything this software can do!

Govt. Orders: NSN-7030-01-421-6459

MICRO 2000™

Call Now for Special Pricing

1-800-864-8008

VISA MasterCard AMERICAN EXPRESS DISCOVER

Technician Newsletter — Call for a FREE NEWSLETTER Subscription

Windows 95 COMPATIBLE

100% accurate results...

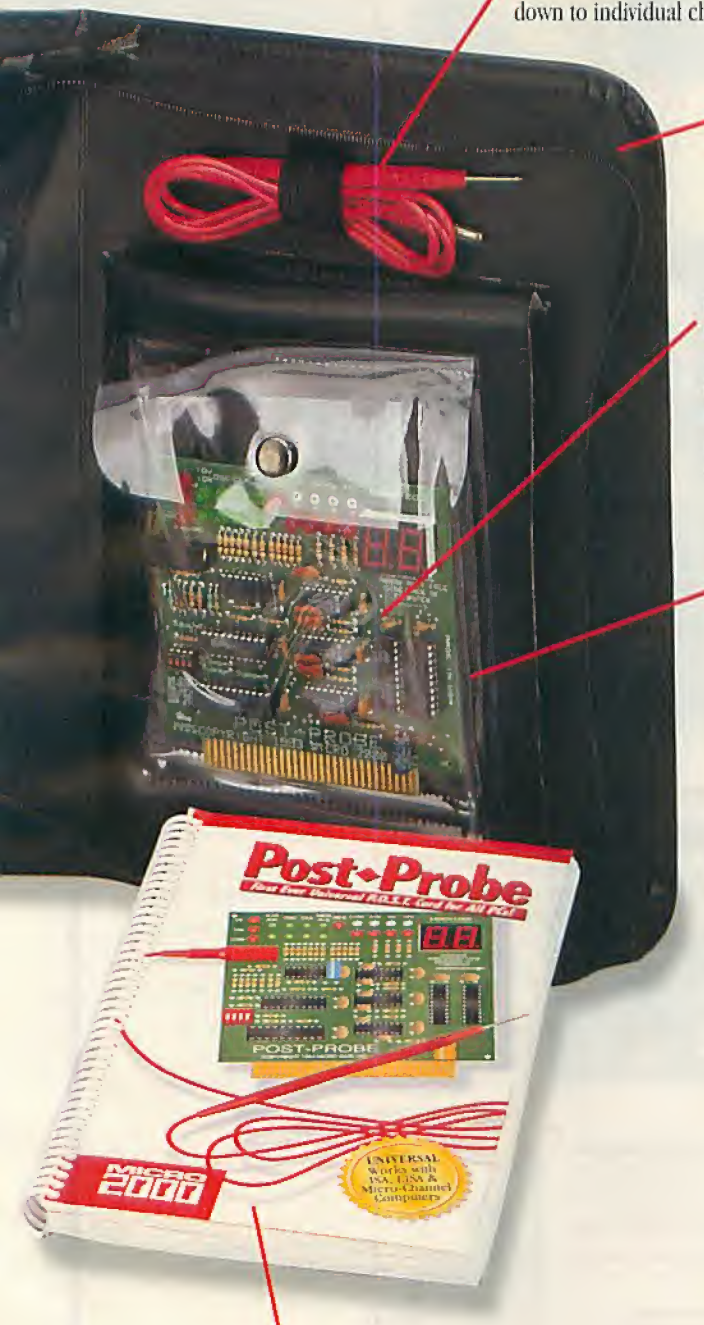
Tri-State Logic Probe—works with Post-Probe and enables testing down to individual chip level.

Durable Zip-up Leatherette Carrying Case—all your tools in one organized easy to carry toolkit.

Post-Probe Diagnostic Card—when Post-Probe detects an error, a 2 digit BIOS code will display on the card telling you exactly what's wrong with your PC. 100% compatible with all ISA, EISA, Compaq and Micro-Channel PCs.

Micro-Channel Adapter Card—(behind Post-Probe card) allows Post-Probe to be used with Micro-Channel equipped computers.

NEW Optional Tutorial and PC Trouble Shooting Videos—Call for titles and current prices. A wealth of technical help at your fingertips.



Extensive Post-Probe Manual—exhaustively complete, containing BIOS error codes for most PCs on the market. Look up the 2-digit error code in this manual and instantly diagnose your PC's problem. Also contains common chip diagrams, descriptions and complete troubleshooting tips.

Post-Probe™

First Ever Universal P.O.S.T. Card for All PCs!

Revive Your Dead PCs

PC won't boot up? Find out why fast with our universal POST card...

"This is the only card that will function in every system on the market. The documentation is extensive, and not only covers the expected POST Codes for different BIOS versions, but also includes a detailed reference to the bus signals monitored by the card." —**Scott Mueller** from his globally recognized book, ***'Upgrading & Repairing PCs, Second Edition'***

♦ Includes pads for voltmeter to attach for actual voltage testing under load. ♦ 4 LEDs monitor +5vdc -5vdc +12vdc -12vdc. ♦ Monitors Hi & Lo clock and OSC cycles to distinguish between clock chip or crystal failure. ♦ Monitors I/O Write and I/O Read to distinguish between write and read errors. ♦ Accurately monitors progress of POST for computers *without* POST codes. ♦ Reads POST codes from any IBM or compatible that emits POST codes. ISA/EISA/MCA. ♦ Compatible with Micro Channel computers. ♦ Dip switch allows easy selection of I/O ports to read. ♦ Includes **TRI-STATE LOGIC PROBE** to determine actual chip failures. ♦ Manual includes chip layouts and detailed POST procedures for all major BIOSs. ♦ **AND MUCH MORE...**call for more details.

Govt. Orders: NSN-7025-01-421-6467

Micro 2000, Inc. *Makers of Professional PC Diagnostic Tools*
1100 East Broadway, Suite 301, Glendale, California, USA 91205
Toll Free: 800/864-8008 • Phone: 818/547-0125 • Fax: 818/547-0397
Web Site: http://www.micro2000.com
International Orders please call:
Micro 2000 Australia.....61-42-574-144
Micro 2000 UK.....44-1462-483-483
Micro 2000 Amsterdam.....31-206-384-433
Micro 2000 Germany.....49-69-420-8278

GSA Approved

1993 BYTE Pournelle's Users Choice Award

Award Winning

PC Upgrade Utility of the Month

Service News Product of the Month

MICRO 2000™

Copyright © 1996 Micro 2000, Inc. All Rights Reserved.

Circle 203 on Inquiry Card.

Copy Protection

Why use more and more developers WIBU-KEY to protect their software against piracy?

- ✔ **Longevity:** You could use a WIBU-BOX from 1989 today with Windows NT, which does not exist 1989! Also you could run old software for DOS today in a DOS box of Window NT or 95. Each WIBU-BOX is accompanied by a full 3 year warranty.
- ✔ **The most flexible security system for the programmer:** Great Windows interface for programming of WIBU-BOXes and protection of applications, automatic detection of all WIBU-BOX variants with one software. WIBU®-BOX for **LPT, COM and ADB**, transparent and cascadable, as **PCCard** and **(E)ISA card**. No special, expensive network dongle, the same WIBU-BOX for single stations and usage for a network server. It's one API for **DOS, Windows 3.x, 95, NT OS/2, MacOS** and **networks**, independent of the programming language.
- ✔ **The most user-friendly security system for the developer's customer:** The WIBU-BOX is one of the smallest dongles available with an unique design and handling advantage for your customer. A great control panel applet provides easy installation and diagnosis tools to your customer. New sales or updates could be handled by "Remote Programming" the WIBU-BOX at your customers PC.
- ✔ **The most secure system:** WIBU-KEY doesn't just do a quick check to see if the dongle is connected – it works by encrypting through our custom ASIC. With top notch security and flexibility. Each encryption in the WIBU-BOX is initialized by a 'REAL-8' algorithm (block chiffre, 64 bit key). Over 200 different encryptions could be enabled independently with one WIBU-BOX for selling different applications separately. Additional, each encryption has over 4 billion variants, choosen by a 32 bit selection code.

WIBU-KEY on stage at these next events:

SYSTEMS 96
Munich, Germany
October 21 - 25, 1996
Hall 12, Booth A12

COMDEX Fall '96 S 2031
Sands Expo, Las Vegas
November 18 - 22, 1996

Order your Test-Kit today!
Phone: (800) 986-6578
http://www.griftech.com
http://www.wibu.de

Providing the highest quality Software Protection since 1989

We are happy to serve you: Circle 204 on Inquiry Card (Resellers: 205).

WIBU SYSTEMS
Germany and International:
WIBU-SYSTEMS AG
Rüppurrer Straße 54 · D-76137 Karlsruhe
Tel. +49-721-93172-0 · FAX +49-721-93172-22
BBS +49-721-93172-23 · CIS 100142,1674
email: info@wibu.de · http://www.wibu.de

GRIFFIN TECHNOLOGIES INC.
North and South America:
Griffin Technologies Inc.
1617 St Andrew Dr. Lawrence, KS 66047
Tel. (800) 986-6578 · (913) 832-2070
FAX (913) 832-8787 · CIS 71141,3624
email sales@griftech.com · www.griftech.com

Belgium, Lux.: COMPUSEC Tel. +32-2-6450944 · Fax +32-2-6461266
Croatia: ARIES D.o.o. Tel. +385-1-222752 · Fax +385 1 2326533
Estland: Lansoft Ltd. Tel. +372-2-444760 · Fax +372-2-682760
Japan: Visual Networks Co. Ltd. Tel. +81-3-3405-7801 · Fax +81-3-3405-7818
email: sales_visual@ybb.ne.jp
Netherlands: COMPUSEC Tel. +31-53-5740223 · Fax +31-53-5726822

Imagine if you could take all of your forms-based data and instantly send it to your database—**no manual data entry, no delays.** Stop imagining and do it today with TELE*form*, the most accurate and affordable forms processing software available.

TELE*form* has the power, speed and accuracy you need to automatically collect data from scanned or faxed-in forms. Using familiar communications—paper and pen, fax machines and modems—TELE*form* reads hand-printed, typed and filled-in data.

AUTOMATED DATA ENTRY.

ACCURACY FROM A TO Z.

Eliminating data entry means your staff will be free for more productive activities. Having data entered in seconds means increased productivity—**you'll work smarter, capture more data, faster and with less effort.**

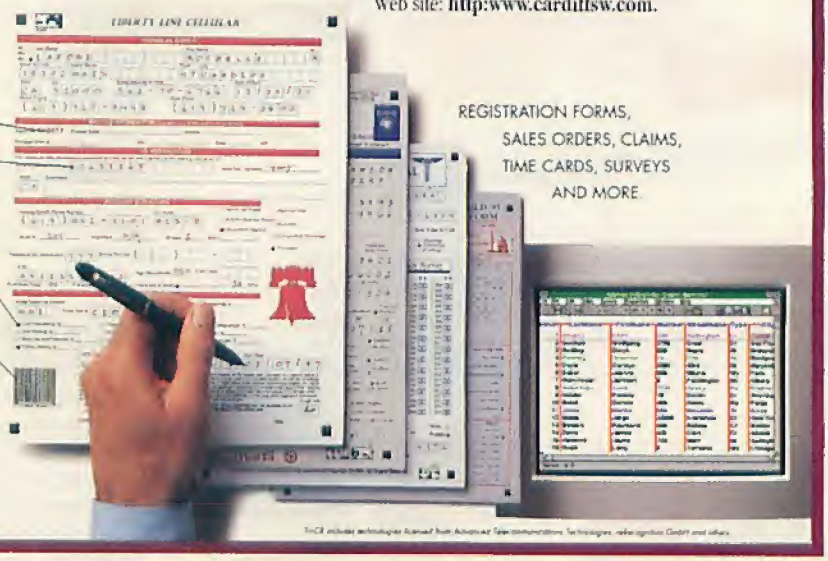
Thousands of companies use TELE*form* to make their businesses more efficient. Join them by calling **800-659-8755** today.

For more information, visit Cardiff Software's Web site: **http:www.cardiffsw.com.**

Now For Windows 95/NT!

READS MACHINE PRINT TEXT (OCR)
READS HAND PRINT TEXT (ICR)
READS OPTICAL MARK RECOGNITION ENTRIES (OMR)
READS BARCODES

REGISTRATION FORMS, SALES ORDERS, CLAIMS, TIME CARDS, SURVEYS AND MORE.



tri CR

Cardiff Software
PHONE: 619-752-5200 FAX: 619-752-5222

Circle 202 on Inquiry Card.

ReNeGaDe Systems

Your First Satellite Computer System!!

This month we've got some incredible things to offer you! As you can see on the right, we now offer the World's first Satellite Computer System™. What this means to you is Internet access at 400 Kbps! That's 14 times faster than your 28.8 modem! This is incredible! We've got these systems setup in our office and they really bring the Internet to life! How does it all work? Give us a call and our Technically trained sales reps will give you all the details! This system is so exciting we've got publishers fighting over who gets to review it first! In the next few months you will see reviews and cover stories in nearly all the major magazines. We're advertising here first so give us a call while we've got them instock! In addition we're now bringing you the best sound cards on the market. A phenomenal company out of California, Core Dynamics, has created an all new "Personal Theater" concept. Their cards provide you with dual channel 10 band graphic equalizer, SRS surround sound with 4 channel capability, 18 bit audio output and much more! There are companies that would have you believe you've arrived at your destination. We believe this is just the beginning of an incredible journey!

RENEGADE SYSTEM CONFIGURATIONS

At Renegade System we've upped our standards now up yours!

Check this out 400Kbps Internet Access

Power Graphics Pro

- Cyrix 6x86 P200+ Main Board 256k VLSI chipset
- 16MB EDO Memory
- 1.3 Gigabyte Hard Drive
- 80w speakers.
- G-Force 128bit PCI Graphics Accelerator 2mg MDRam this card beats 'em all, including #9 128 & Matrox
- Core Dyn., Dyna Sonix 3D Sound Card
- 6X IDE CD-ROM DRIVE
- 3.5" Floppy Drive
- 15" .28dp NI Monitor
- Mid-Tower FCC class "B" Case
- 104 Key, Win '95 Keyboard
- LogicTech Mouse
- Microsoft Windows 95
- 33.6 Fax/Data modem
- ** Upgrade to a MS Office Pro '95 for $199*

$1,559

The Internet Solution

- FORGET 33.6KBS NOW GET 400KBS VIA SATELLITE RECEPTION
- Cyrix 6x86 166+ Main Board 256k Triton2 Chipset
- 32meg EDO memory
- 2.5 gig E-IDE Hard Drive
- 6X IDE CD-Rom drive
- Core Dyn., Dyna Sonix 3D Sound Card
- G-Force 128bit Graphics Accelerator 2mg MDRAM
- -Excellent for Downloading Graphics-
- High Quality Subwoofer Satellite Speaker System
- 1.44 Floppy drive.
- 104 enhanced WIN95 keyboard.
- Logitech Mouse.
- Windows 95 preinstalled
- 17" Digital Monitor
- 28.8 Data/Fax/Voice Modem
- DIRECPC SATELLITE RECEIVING SYSTEM

DirecPC™

$3,279

Your Family PC

- AMD 5k86 90mhz 256k Main Board Triton Chipset
- 8 meg of EDO memory
- 850mg Hard Drive
- 1mg 64-bit Graphics Accelerator
- Quad Speed IDE CD-Rom drive
- MID Tower FCC Class B
- 16bit Sound card.
- 80w spkrs.
- 1.44 Floppy drive
- Win95 104 keyboard.
- Logitech Mouse.
- Windows '95 preinstalled
- 14" NI .28dpi Monitor.
- 14.4 Fax/Data Modem

$989

Power Gamer 3D Plus

- Cyrix 6x86 P166+ "Triton VX" chipset board w/256k cache
- 32MB SDRAM Memory 168PIN -up to 12% faster than SIMMS!
- 1.6 gig E-IDE Hard Drive
- G-Force 128bit Graphics Accelerator 2mg MDRAM
- Core Dyn., Dyna Sonix 3D Sound Card
- High Quality Subwoofer w/ Satellite Speaker System
- 10x IDE CD-ROM DRIVE
- 3.5" Floppy Drive
- 15" .28dp NI Monitor
- Mid-Tower FCC class "B" Case
- 104 Key, Win '95 Comp., Keyboard
- LogicTech Mouse
- Microsoft Windows 95
- 28.8 Fax/Voice/Data modem/Speaker phone

$2,069

Dream Station I

- Pentium Pro 200mhz SuperMicro Main Board Natoma Chipset
- 32meg memory
- 2.5 gig E-IDE Hard Drive
- G-Force 128bit Graphics Accelerator 2mg MDRAM
- 8x IDE CD-Rom drive.
- Core Dyn., Dyna Sonix 3D Sound Card
- 180w stereo speakers with bass reflex!
- Custom FCC "B" Mid-Tower
- 1.44 Floppy drive
- Win95 104 keyboard.
- Logitech Mouse.
- Windows NT preinstalled
- 15" NI .28dpi Monitor.
- *28.8 Fax/Data/Voice Modem*
- ** Add Lotus Suite 96 for $70*

$2,789

Dream Station II

- Dual Pentium Pro 200mhz Processor SuperMicro DNF Dual-Pro "Natoma"
- 64MB Memory
- 2.5gig E-IDE hard drive.
- Adaptec 2940UW PCI SCSI card
- #9 Motion 771 Graphics Accelerator 4mg VRAM
- 10X CD-ROM DRIVE
- 16bit Full Feature Sound card.
- 180watt speakers
- 3.5" Floppy Drive
- 15" .28dp NI Monitor
- Mid-Tower FCC class "B" Case
- 104 Key, Win '95 omp., Keyboard
- LogicTech Mouse
- Microsoft Windows NT
- 28.8 Fax/Voice/Data Modem with software.
- ** Add a second 200mhz CPU for $699*

$3,499

Renegade Systems
1035 N. McQueen #124
Gilbert, AZ 85233
602-813-8440 & Fax 602-813-8002

Is it Compatible? Absolutely!

Purchase Orders Accepted.
Net Terms are Available.

Ask about Business Leasing!

Prices subject to change without notice...usually down!

30 day money back guarantee does not include shipping charges. Shipping not included in listed price. All returns must have RMA# and be in original condition with original packaging. 10% restocking fee. 7% cancellation fee. Orders charged, processed and tested prior to shipping. Not responsible for typographical errors. System components may change based on availability and will be substituted with components of equal or greater performance.

800-772-3667

Circle 209 on Inquiry Card (RESELLERS: 210).

Circle 206 on Inquiry Card (RESELLERS: 207).

Making these two environments work together has been like mixing oil and water...

Visit our Web site at: https://www.softway.com/OpenNT

...until now

announcing

OpenNT™ for Microsoft Windows NT™

OpenNT, from **Softway Systems**, is the first product to provide true POSIX.1 and POSIX.2 conformance for the Microsoft Windows NT operating system. By providing an enhanced POSIX.1 sub-system and a complete set of POSIX.2 utilities and shell, NT users are finally given a 100% POSIX conforming environment. The same POSIX environment that most UNIX systems use but without sacrificing your investment in Windows NT. The same POSIX environment required by the U.S. Government for all operating system purchases as specified by FIPS 151-2 & FIPS 189. Conformance means file links, case sensitive file names, user and group ownership, background processing and more. Add to this a real POSIX shell and all your favorite UNIX utilities (like *find, grep, awk, sed, ls*) and you end up with an environment so close to UNIX that you won't know it isn't UNIX!

OpenNT is available today. **OpenNT Commands and Utilities** is only $199 — and we include free updates for a year. Our 30-day money back guarantee and free technical support makes this a no risk opportunity to give your Windows NT system the POSIX punch it needs!

Call for Availability on Our Other OpenNT Products

Call 1-800-GET-UNIX today!

Softway Systems, Inc.
185 Berry Street, Suite 5514, San Francisco, CA, USA, 94107
Tel: 415-896-0708 • Toll Free: 800-438-8649 • Fax: 415-896-0709
Email: sales@softway.com • WWW: http://www.softway.com/OpenNT

Softway Systems

OpenNT is a trademark of Softway Systems, Inc. This product includes software developed by the University of California, Berkeley and its contributors. All other registered trademarks and trademarks are the property of their respective owners.

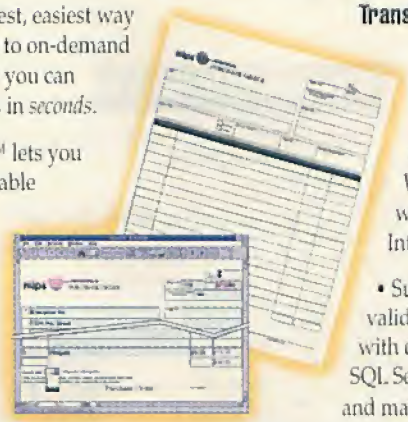
Presenting mips TransForm Suite™ for Windows

Stop wasting time with pre-printed forms

Presenting **mips TransForm Suite**, the quickest, easiest way to convert from expensive pre-printed forms to on-demand electronic forms. With mips TransForm Suite you can convert your paper forms to electronic forms in *seconds*.

As incredible as it sounds, mips TransForm™ lets you scan *or fax* your existing forms into fully editable electronic forms in seconds. Its powerful object-recognition technology redraws form elements such as lines and boxes for you. It also recognizes data-entry fields, or you can even create forms from scratch!

Windows 3.1 and
Windows 95 compatible



TransForm™ uses new *multi-OCR technology*, giving you up to *300% more accurate* text recognition than other products on the market.

- Automatically creates intelligent WYSIWYG form templates for use with MS Word for Windows and MS Access, ensuring compatibility with the most popular e-mail, routing and Internet packages.
- Supports calculations, range checking, data validation, look-ups, and multi-database look-ups with database attachments to Access, DBase, FoxPro, SQL Server, Paradox, Btriev, ASCII delimited, ODBC and many more.

FREE Demo Software available on the Internet:
http: //members.aol.com/mipsdla

mips Dataline America Inc.
13240 Evening Creek Dr, Suite 311
San Diego, CA 92128

To order or for more information call 800-898-8560

Also available through:

Tiger Software
800-888-4437

MicroWAREHOUSE
1-800-367-7080

GLOBAL COMPUTER SUPPLIES
800-845-6225

1•800•555•MALL
Priority Code:
ZETX681

Circle 217 on Inquiry Card.

Until kids stop showing up here,

For a current list of missing children visit the National Center for Missing and Exploited Children's web site at www.missingkids.org

We need you to keep showing up here.

MICROGRAFX® CHILI FOR CHILDREN

A RECIPE FOR HOPE

Over 2,300 children are reported missing every day. With the help of the technology industry, the Micrografx Chili for Children Cook-Off has changed the way America searches for its missing children. Together we have helped raise the recovery rate to 89% (a 20% increase)!

Much more remains to be done. Join us during COMDEX/Fall in Las Vegas, NV on Tuesday, November 19th for the industry's premier event. Your corporate sponsorship will make a difference. (You'll also have a ball!)

Call Kate Potts at 214-994-6413 for sponsorship information (katep@micrografx.com). Sponsorships are available from $3,500 - $30,000. For general information, call the Chili Hotline at 800-357-7255 or visit our website at www. micrografx.com/chili.html

NATIONAL CENTER FOR MISSING & EXPLOITED CHILDREN

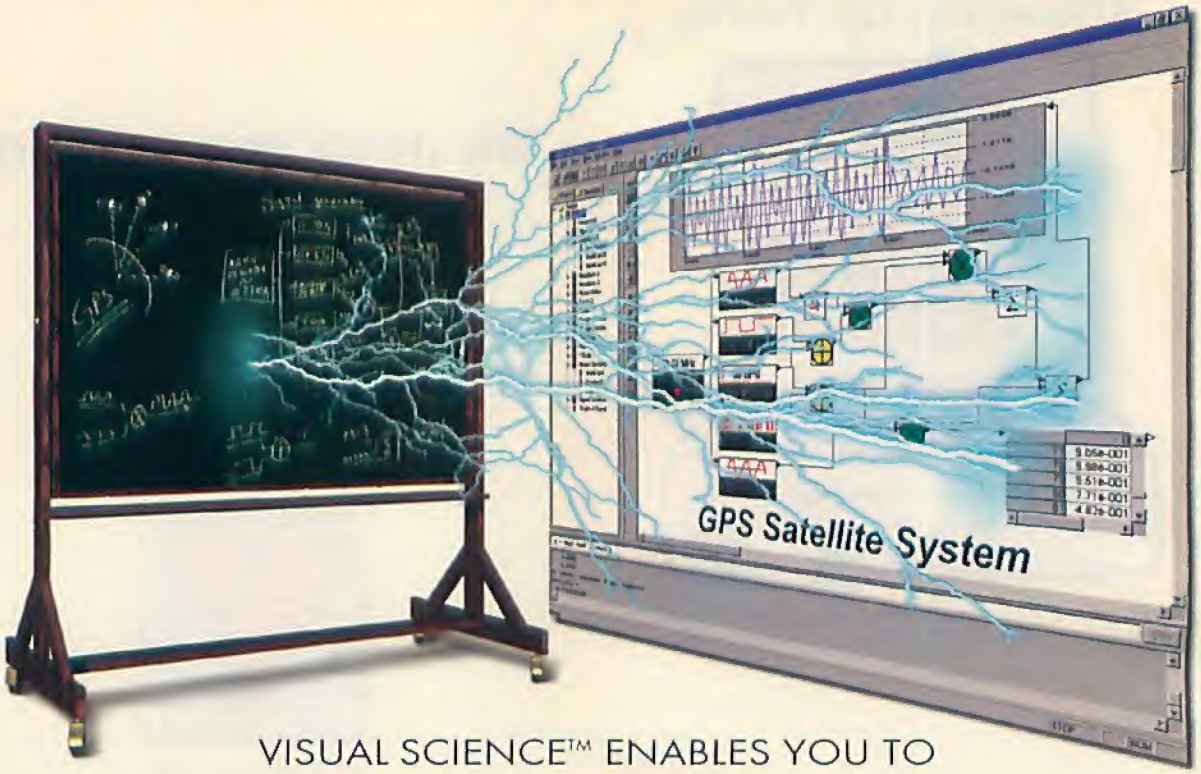
MICROGRAFX

Proud patron of the Chili for Children Cook-Off

1995 Cattle Baron Sponsors

Advanced Micro Devices · Computer Associates · EPSON · IBM · IDG · Inc. Magazine · intel · Intuit · Kingston · Lotus · Micrografx · Microsoft · mips/Silicon Graphics Computer Systems · PictureTel · SoftBank COMDEX · 7th Level · Texas Instruments · TSS · Ventana · Xerox · Ziff-Davis Publishing

GETTING FROM CONCEPT TO APPLICATION JUST GOT EASIER.



VISUAL SCIENCE™ ENABLES YOU TO INTERACTIVELY DESIGN, SIMULATE AND ANALYZE COMPLEX MATHEMATICAL SYSTEMS.

visual science

Windows 95 & Windows NT

$695 Introductory Offer

Visual Science's unique interactive computational model enables you to focus on the results you want to see rather than on the calculations which need to be run. Unlike text-based mathematical software, Visual Science lets you quickly and easily:

- Create a visual model of a mathematical system
- Bring out the important hierarchical structure of the system, hiding unwanted detail
- Gain complete control over executing your mathematical system
- Analyze the system with interactive tools
- Scale from simple problems to complex dynamic systems
- Model systems involving feedback
- Simulate parallel execution
- Navigate through and manage large scale projects

Visual Science features:

- Full interactive control over designing, simulating, analyzing and applying mathematical systems
- A hierarchical block diagram interface together with a traditional command prompt interface
- MathCalc,™ a familiar matrix calculation language
- More than 100 double precision real and complex mathematical functions
- Both numerical and graphical data inspectors
- OLE based publication and annotation capabilities
- Sequential and parallel execution with feedback
- A fully customizable and extensible environment
- **Seamless support for MATLAB® and IDL®**

You've got to see it to believe it.

http://www.acroScience.com

Download the fully-functional trial version!

acroscience corporation

For more information:
acroScience Corporation
1966 13th Street, Suite 250
Boulder, CO 80302 USA
E-Mail: info@acroScience.com
303.541.0089
Fax: 303.541.9056

1.800.600.MATH

Circle 208 on Inquiry Card.

acroScience, Visual Science, and MathCalc are trademarks of acroScience Corporation. Microsoft, Windows 95, and Windows NT are registered trademarks of Microsoft Corporation. IDL is a registered trademark of Research Systems, Inc. MATLAB is a registered trademark of The Math Works, Inc. All other product and company names are trademarks, or registered trademarks, of their respective companies.

Forms Follow Function

The Web is changing the way companies automate forms processing.

By Peter Jerram

Paper forms are a necessary evil of modern life. Each year, businesses and governments spend billions of dollars to design, print, mail, process, and file those prosaic stacks of paper.

Electronic forms (e-forms) have been touted as the conquerors of paper glut, with promises of streamlining the tasks of form design, data entry, and routing. By identifying routing bottlenecks and providing better tracking, e-forms also might help organizations cut costs. "It's hard to reengineer your business processes if you don't know what they cost in the first place," says Wayne Gramlich, Sun Microsystems' representative on the World Wide Web Consortium. "On-line forms provide a very direct way to pinpoint expenditures."

With business process reengineering in vogue among management theorists these days, you might expect to find a huge e-forms market. Think again. Steven B. Weissman, an analyst at Kinetic Information (Waltham, MA), estimates the 1996 worldwide e-forms business at about $92 million, which is a relatively tiny niche.

So how can e-forms become more widespread? One answer, according to forms-software vendors and potential customers, is—surprise!—the Web. As more companies set up public Web sites and private intranets, it makes greater sense to integrate forms with Web pages and link them to existing back-end processes. The potential Web benefits are all in the front-end of the document-flow process. Customers and clients can use any standard Web browser to quickly locate the forms they need on the company's public Web site, while employees can get the forms they need on their company's private intranet. And it's all based on a standard Web-like architecture supported by a growing number of tools and products.

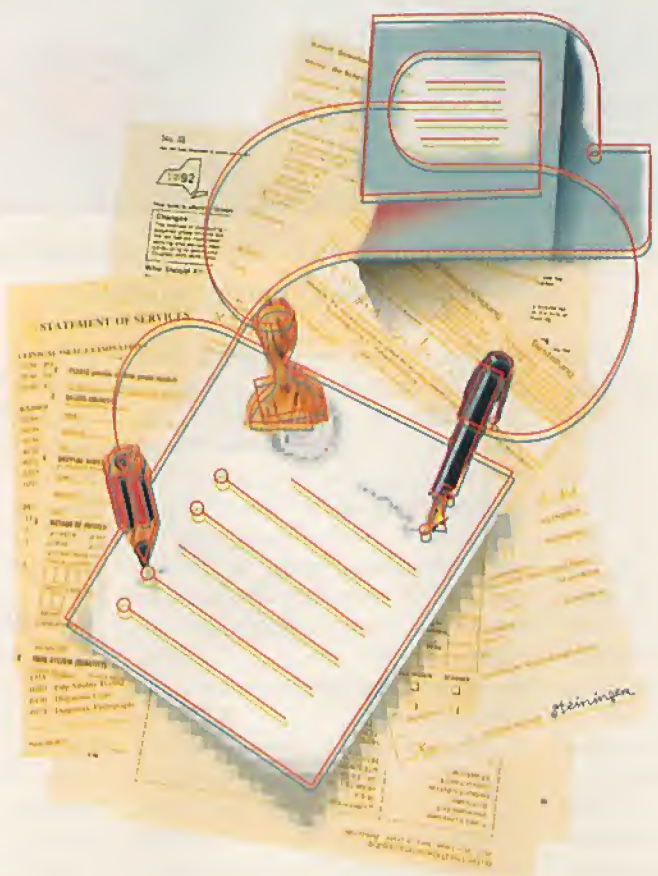


ILLUSTRATION: OTTO STEININGER © 1996

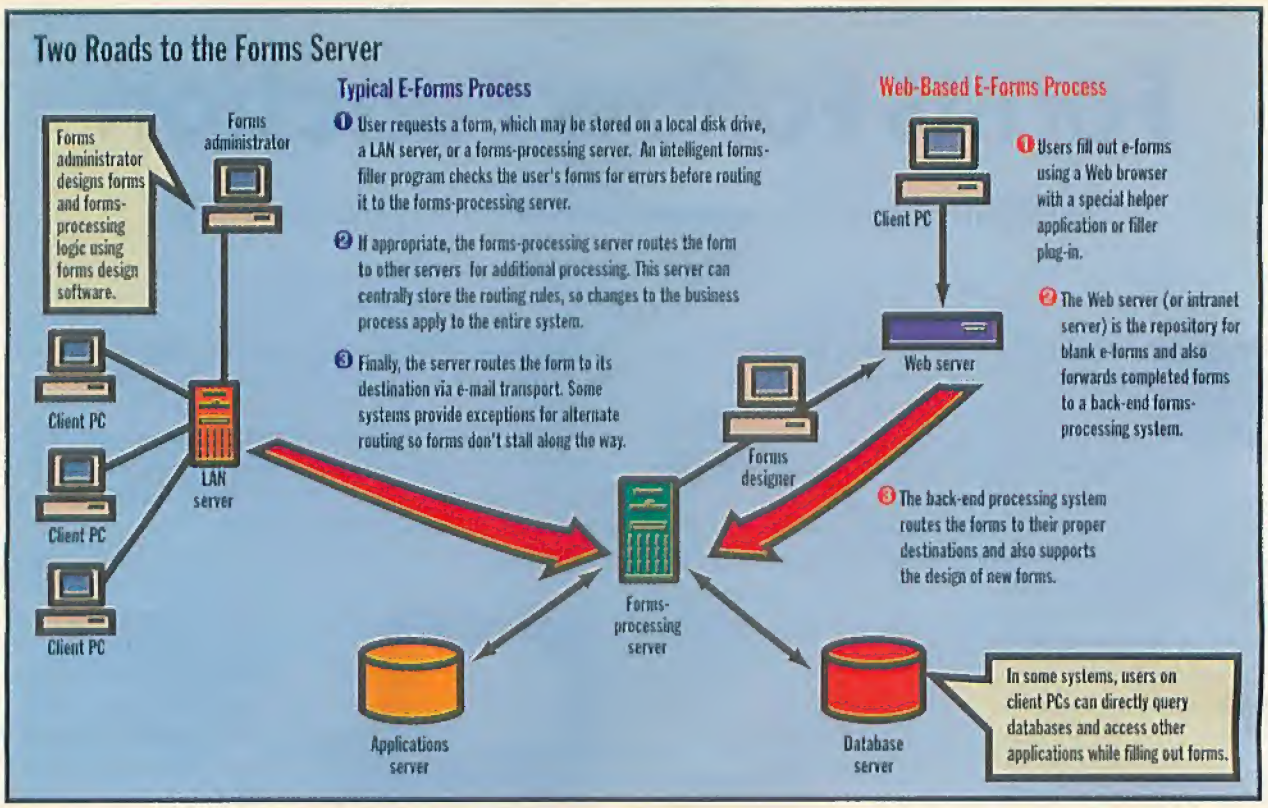
But commercial products that make Web-based forms a reality are only just arriving, and some people argue that the Internet is a communications infrastructure, not an automatic answer to business process problems. Before you can decide whether this is the right step, you have to understand the strengths and limitations of e-forms, and how the Web can play a role in the filling and routing of forms.

One obstacle that has stood in the way of wide-scale use of e-forms has been inadequate infrastructure. "A high percentage of the company must be able to handle electronic forms," notes Gramlich. "You can't do it unless people are wired."

Forms software has progressed slowly as well. "Until about two years ago, electronic forms really just supported basic fill and print capabilities," admits Eric Stevens, group product manager at Symantec, the leader in this market.

As progress happens on both fronts, the basic concepts behind e-forms remain constant. Typically, forms software comprises two basic modules: a client program, called the filler, and a design program that someone uses to create and administer the forms (see the figure on the next page). The design program is a visual layout tool that lets you mimic the look of a paper form by arranging text, graphics, tables, check boxes, and other elements. Most forms designers also supply a number of templates you can use or modify for specific purposes. But the true benefit of e-forms isn't their ability to mimic a paper form on a computer screen. It's the native intelligence of the back-end process.

By specifying a set of routing rules, for example, you can create a smart form that automatically dispatches to the appropriate individuals in the approval loop. Forms software varies in the way it handles this kind of routing. Some products require



The traditional method of handling forms electronically (left side) and how Web technology will transform this process.

that each person approving a form has to e-mail it to the next worker in the loop. Other products can automatically route the form to all the right people.

In the past, forms-software vendors tended to use the proprietary routing mechanisms of e-mail systems to route forms. More recently, they've adopted emerging e-mail standards, such as the Internet Message Access Protocol and Microsoft's Messaging API. Often, these systems also use work-flow servers to handle administration and routing.

Many forms require additional information from back-end databases. Insurance forms, for example, may need data from actuarial tables. For this reason, most forms software can hook into databases, often through Open Database Connectivity (ODBC) drivers. For cleaner links and better performance, some products natively support major databases, such as Oracle7, SQL Server, and Sybase. A forms package that lets you specify these links by editing a database table structure from within the forms designer is much easier to use than a package that requires naked SQL queries. If you don't have direct access to a linked database, you can often embed the database table structure in the form itself.

A filler program allows users to complete the e-forms on their screens. Again, the primary benefit is "intelligence": The forms software can check the validity of user data in a field before routing the form. "Mistakes are caught at the most cost-effective time, and by the user who knows what the correct information is supposed to be," says Michael Cohen, president of Paperless Performance, an e-forms vendor.

Most forms packages don't require a special server for simple implementations. You can design the forms on a PC, replicate the forms on all the client PCs, and route them via your e-mail system. More sophisticated implementations require a server that stores the forms, manages the work flow according to predefined rules, and handles communications with other back-end applications (such as database servers).

Maintaining the work-flow rules on a central server is particularly important. This enables businesses to adapt e-forms to rapid changes in business processes. "Business processes change, and they change fast," explains Gramlich. "Approval processes change all the time as companies implement cost controls, hiring freezes, and capital expenditure limits." By housing the rules for these processes at a central location, it's easier to adjust the behavior of the forms they support.

Adapting the Web

The growing popularity of the Web may rub off on e-forms. According to e-forms vendor JetForm, about half of all publicly accessible Web sites use some kind of form to collect and process information from users. However, the Web also exposes the limitations of Hypertext Markup Language (HTML) for the more sophisticated demands of e-forms. "With HTML, we're still stretching to do anything with entry validation or database lookup in real time prior to forms submission," says John Hendricks of Workflow Solutions, a value-added reseller in Bellevue, Washington.

HTML forms will get better, but not soon enough for many organizations that could take advantage of this technology today. "We understand that current Web

There Is Only One Choice For Data Compression.

PKZIP® for Windows

GENUINE PKZIP™ The Data Compression Experts® PKWARE® Inc. Since 1986

New Version Just Released

New Features in PKZIP for Windows Version 2.50

- Ability to create .ZIP files that span multiple diskettes
- Create a Windows self-extractor
- Self-extractor can span multiple diskettes
- Long file name support for Windows 95 (16 and 32-bit) and Windows NT (32-bit)
- Integration with Windows 95 & NT Explorer
- Plus additional features

The growth of the Internet and the increased use of World Wide Web browsers are creating a greater need to compressand uncompress data files. Saving disk space and saving on-line phone charges are big benefits of compressing data files with ***PKZIP® for Windows***. PKZIP for Windows compresses files an average of 50-70% with many large text and database files compressing well over 90%. PKZIP's simple point-and-click interface lets you easily compress one file or all files on an entire hard drive, and store them in the .ZIP file. PKWARE provides the best and fastest data compression technology on the market, try it and see!

PKZIP for Windows allows you to easily open files created with PKZIP for DOS Version 2.04g. PKZIP is also compatible with Windows 3.1 or higher, Windows 95 and Windows NT.

PKZIP for Windows $49, PKZIP for DOS $47 plus shipping and handling.

To order call (414) 354-8699
or visit our Web Site http://www.pkware.com

Other PKWARE Products

Put Your Executables on a Diet

PKLITE™ increases your valuable disk space by compressing DOS and Windows 16-bit executable (.COM, .EXE and .DLL) files by an average of 45%. The operation of PKLITE is transparent, all you will notice is more available disk space! Price $46

Software developers, save disk space and media costs with smaller executables. You can distribute your software in a compressed form with PKLITE Professional.™ PKLITE Professional gives you an extra option to compress files so that they cannot be expanded by PKLITE. This discourages reverse engineering of your programs. Price $146

Put Compression Into YOUR Application

The PKWARE Data Compression Library® products allow you to incorporate data compression technology into your software applications. The application program controls all the input and output of data, allowing data to be compressed to or extracted from any device or area of memory.

The all-purpose Data Compression Algorithm compresses ASCII or binary data quickly. The routines can be used with most compatible language compilers. Separate DOS, DOS32, Windows, OS/2, Win32, UNIX and Macintosh versions are available! Call for pricing.

PKWARE® INC.
The Data Compression Experts®
9025 N. Deerwood Drive / Brown Deer, WI 53223 USA
FAX: 414-354-8559 BBS: 414-354-8670
Email: info@pkware.com

1992-1996 PC World World Class Award
1996 Government Computer News Best New Product Award at FOSE Finalist
1995 Computer Currents Readers Choice Award
1993 Shareware Industry Award
1992 Premiere Computing Magazine Award
1992 Dvorak/Zoom Award

CHECK Money Order

BY-996

Copyright 1996 PKWARE, Inc. All Rights Reserved. All trademarks or registered trademarks are property of their respective owners.

Circle 175 on Inquiry Card

forms are kind of wimpy," says Web Consortium member Gramlich, "but it's not the highest priority right now. I'm guessing that we won't see the first phase of a forms upgrade until mid-1997."

Electronic commerce is a natural application for on-line forms, but the spectacular rise of private intranets based on Web standards is creating even more opportunities for deploying e-forms within organizations. The relative simplicity of an intranet makes it easier for in-house developers to create applications for work-flow automation and database access, which are central to a workable forms process.

"The Web is acting as a focal point, but this is a new twist on an old theme, not a completely new way of doing business," according to Hal Bennett, an Internet commerce consultant based in Menlo Park, California. "Computers have been 'electronifying' forms since day one. Most client/server systems, for example, have long enabled forms-based business processes."

But client/server solutions can be expensive to implement and are sometimes more complicated than the mainframe solutions they were intended to replace. One possible alternative: a more economical intranet that uses Sun's Java language to drive intelligent forms. A compact forms filler written in Java can run on almost any client operating system and download with the form to the client workstation.

That would be a boon for large organizations that must cope with huge distribution and maintenance problems each time they change a business process or upgrade an application. "Far and away the biggest issue for customers is the ability to deploy enterprise-wide work-flow-enabling applications without having to go to the client," says Hendricks. "At Boeing, for example, we're talking about over 30,000 desktops."

In effect, the intranet/Java model could combine two different approaches: Melding the advantages of mainframe computing, which centralizes maintenance and deployment, with client/server computing, which off-loads some of the data processing to lower-cost client workstations.

Vendors Board the Bus

E-forms vendors are taking different approaches to this new technology.

JetForm's filler plug-in for Netscape Navigator.

Some see the Web as a widely accessible and up-to-date warehouse for e-forms. "We're using the Web as a distribution and transaction system," says Cohen of Paperless Performance. "A user could go to the Small Business Administration site, for example, and download the forms for an electronic loan application using our NeoForms helper app."

Web servers are potentially superior to LAN servers for storing forms because the Web centralizes access. "Putting forms on a Web site simplifies updates, and with a single place to go, people don't get lost as easily," says Joanne Correia, JetForm's director of Internet and small business products.

JetForm is among the most aggressive forms vendors in the development of a Web strategy. In July, the firm released JetForm Web Filler, a plug-in for Netscape Navigator. It lets users view and fill out non-HTML e-forms with a familiar Web browser interface. First, users have to download the version of Filler that's specific to their platform, because this version isn't written in Java. Currently, versions are available for Windows 3.1 and Windows 95. When the user clicks on a Web hyperlink that leads to a matching e-form, Navigator launches the filler application and downloads the form.

The first time a user requests a particular form, the Web server sends the latest version. If the user requests the same form later, the server checks to see if the user has the most recent version. If not, the server automatically sends the updated form. One disadvantage of this arrangement, however, is that users don't know if there's a new form without hitting the server. "The Web environment is not client/server—it's a terminal emulation environment," says Correia. "That's why everyone's looking to Java."

As the user enters data into the form, JetForm Filler validates the information and also provides drop-down menus of acceptable entries for given fields. A purchase requisition, for example, might list only company-approved items in the menu (see the screen shot above).

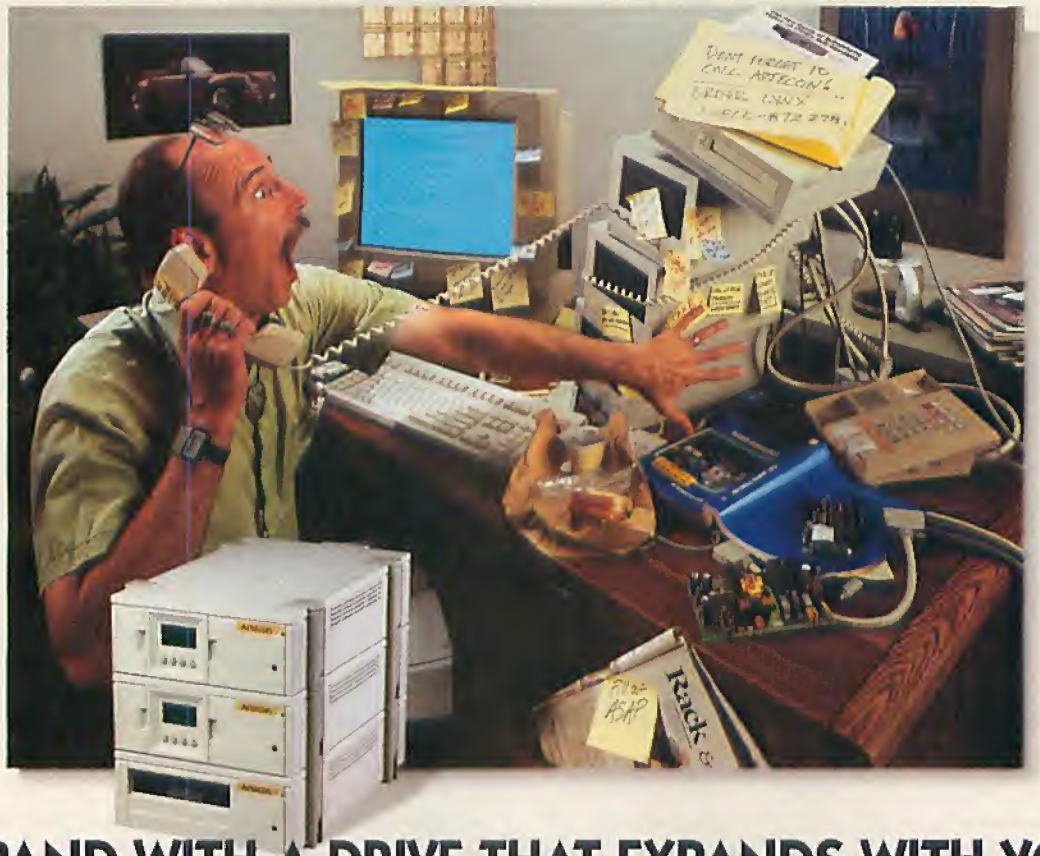
When the form is complete, the user clicks a Submit button to send a data file back to the Web server. JetForm's back-end forms-processing server polls the Web server at intervals and picks up the data files. At that point, the JetForm server can pass the data to another application, add it to a database, or send it to a work-flow server. Eventually, the form will probably be routed to the appropriate individuals through an e-mail system. "This approach leverages the Web to gather data but uses an organization's existing e-mail and LAN system to route the form," says Correia.

In other cases, people might simply use the Web to download a form, then route it to the appropriate person themselves as an e-mail attachment. This works particularly well for the growing corps of mobile users who may have trouble logging onto the corporate LAN remotely but can easily gain access to the Web. "If you don't have a story that works for nomads, you don't have a story," says Gramlich of Sun and the World Wide Web Consortium.

The Future of E-Forms

Forms on the Web could really catch fire when more Java applications begin to appear. JetForm has a prototype Java

STORAGE NEEDS GETTING A LITTLE OUT OF HAND?



EXPAND WITH A DRIVE THAT EXPANDS WITH YOU.

- **Interlocking stackability**
- **1MB - 4GB disk capacities**
- **Fast-narrow and fast-wide**
- **4mm DAT, and 3.5" floppy device options**
- **8mm, CD-ROM, and QIC 5.25" options**
- **AC and SCSI jumpers replace external cables**
- **Optional LCD and keypad**
- **Optional hot plug removable drives, front removable power supply**
- **Supports Sun, HP, SGI, IBM, Mac and other PC platforms**

ARTECON introduces Lynx the new standard in SCSI peripheral technology. Lynx is a revolutionary mass storage subsystem, one that finally matches the technological advances of PCs, workstations and devices stride for stride. Ease of use and reliability are inherent in its visionary design.

Features such as interlocking stackability, external SCSI and AC jumpers, and internal printed circuit cards instead of SCSI cable are all standard. SCSI bus length can now be measured in inches rather than feet. And at an extremely compact size of 2.6"(H) x 6.75"(W) x 10"(D), Lynx will clean up your desktop too.

What's more, Lynx' basic value and performance is available at the same prices as so called 'standard' subsystems. A rich set of options includes front-panel LCD and keypad for disk information display and setting, true hot plug removability and a front removable power supply for ease of service.

Disk capacities range from 1MB to over 4GB in a single enclosure. And Lynx supports other 3.5" and 5.25" half-height devices too, such as tape, optical and floppy drives. All together, the Lynx family of subsystems represents the new standard in mass storage. Anything less is now sub-standard. Give us a call - we can help you get your mass storage needs back in hand.

1-800-USA-ARTE

www.artecon.com

email: sales@artecon.com

Enterprising solutions for your enterprise.™

Artecon™

PO Box 9000, Carlsbad, CA 92018-9000
(619)931-5500 FAX (619) 931-5527
email: sales@artecon.com
A Member of the Nordic Group of Companies

Artecon Canada (416) 487-7701 ▲ Nihon Artecon 81-03-5458-8260 ▲ Artecon Europe 31-53-4832208 ▲ Artecon France 33-1-69-1818-50 ▲ Artecon U.K. 01344-874301

Artecon and the Artecon logo are registered trademarks of Artecon, Inc. All other trademarks are proprietary to their respective manufacturers.

Circle 169 on Inquiry Card.

Flying in Good Form

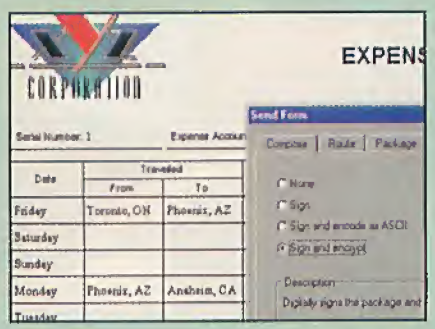
When aircraft of the Federal Aviation Administration's Office of Aviation System Standards (AVN) take wing, their crews carry an unusual payload: about 650 pounds of computerized measurement equipment. AVN certifies ground navigation systems nationwide, ensuring their accuracy within fine tolerances. "We analyze to the microamp what the signal strength is when it radiates into space," says Scott Rose, computer specialist and project leader in AVN's Oklahoma City headquarters. "If you're flying into an airport in bad weather, you want the navigation system to be accurate."

AVN is responsible for testing all the components of landing systems: the instruments that provide electronic guidance, radar, and even the runway lights—"anything that brings an airplane closer in to an airport," says Rose.

The U.S. government requires that the AVN crews write up their analyses and test results in detailed reports. For the past several years, AVN has been using Symantec's PerForm and FormFlow software to fill in and route these reports. "We originally just did fill and print," says Rose. "Now we route via electronic mail, so field reports can be viewed back at the home office."

Rose is looking forward to a Web-based e-forms solution. It might better support a plan to create a pool of crew members who aren't based at a specific location. "A Web-based form filler would give us better access and mobility," he says.

Until that happens, the current system is linked to an Oracle database containing data on aircraft movement operations, crew personnel records, and operational costs. "We dump our Oracle data into a query table and read it with FormFlow," says Rose. "That way, if a form changes, we change a query, not the whole system."



The FAA uses Symantec's FormFlow.

The forms software also protects the integrity of the data, which is vital because the reports must be able to stand as legal documents. "FormFlow gives you a locked file, and you can use an electronic signature to bind the data to the form," explains Rose. (However, AVN does not currently use this feature because the government requires genuine handwritten signatures on each report.)

AVN is planning to revamp its procedures by collecting the data in-flight, downloading it to the ground, routing it to the proper destination, and then filing the reports electronically—a completely paperless process. This year, AVN aircraft began testing the first phase of that plan, in which airborne crew members enter the information into e-forms software running on laptops. By the end of next year, says Rose, the aircraft's own measurement computers will be able to fill in e-forms directly.

filler that has many advantages over the current version. First, it's more compact and downloads more quickly with the requested form. Since Java code is platform-independent, vendors won't have to support multiple executables, and users needn't concern themselves with downloading the proper filler program for their machine. Just-in-time compilation is an option if the interpreted Java applets aren't fast enough.

By removing some of the technical obstacles to client-side deployment, the Web and Java technology may reduce the cost of implementing e-forms solutions. "The forms automation companies have tenaciously held to the seat licensing model, and large companies are pretty tired of paying the price," says reseller Hendricks of Workflow Solutions.

As a result, some forms-software vendors, including JetForm, are planning to make their Java-enabled fillers available at little or no cost. If electronic commerce on the Web takes off, forms vendors will have an even better reason to streamline their client components: Every order-entry screen will need some kind of e-form.

Sun is exploring the possibilities of a Java-based forms solution. Gramlich, however, suspects that the window of opportunity for these solutions might be limited. "After the phase we're entering now—with Java-enabled and, if Microsoft gets its way, ActiveX-based forms—I think we're going to see a shift back to HTML for perhaps 80 percent of electronic forms," he says. "They're easier to develop, and you'll be able to get everyone to agree to a forms standard built on HTML."

Perhaps that's why many companies are taking a wait-and-see approach to this new technology. The Bank of Boston, which has 3000 users completing expense forms electronically with JetForm software, is on the fence. "There's a fair degree of interest," says Bob Nowak, the bank's director of workgroup technology, "but the Internet is still an unknown today. People are treading carefully before they really go out and do something with it."

Others see the Web not as a solution but as simply the latest transport mechanism. "It's an infrastructure, and infrastructure doesn't solve business problems," says Symantec's Stevens. "Applications using infrastructure solve business problems."

The salient contribution of the Web may be its influence on the convergence of work-flow automation, client/server computing, and e-forms. Whether the forms are implemented with HTML, Java, or proprietary plug-ins, the common denominators would be HTTP on the servers and Web browsers on the clients. The Internet/intranet architecture may prove to be the catalyst that brings it all together. B

WHERE TO FIND

Paperless Performance Waterloo, Ontario (519) 725 5034 http://www.paperless.com	(408) 253-9600 fax: (408) 253-3968 http://www.delrina.com
Symantec's Delrina Group Cupertino, CA	JetForm Corp. Ottawa, Ontario (613) 230-3676 (http://www.jetform.com)

Peter Jerram is an information management consultant based in Palo Alto, California. His latest book, The Web at Work, *is being published this fall by IDG Books Worldwide/Novell Press. You can reach him at* **pjerram @pjcom.com**.

Hard-driving techno-cowgirls, and cowboys Would rather "boot up" in Columbus, Ohio.

Why are today's professionals looking past Dallas, Chicago, and the coasts to Columbus? It's simple. Some of the world's premier technology companies—like LCI International, the fastest growing and sixth largest telecommunications company in the United States—have anchored operations here. ➢ Warren Irving just traded his Dallas home for a bright career at LCI and a better quality of life. ➢ And when young professionals like Warren pack up their laptops after working for companies that built the information superhighway, they play golf, see the opera or just hang out in the Brewery District. ➢ So take it from Warren. If you're looking for a great new place to work, live and thrive, look toward the high-tech vistas of Columbus.

For our free brochure, detailing the Columbus scene and its vast opportunities, visit our home page on the World Wide Web, http://www.columbus.org or call 614-221-1321 and ask for Alexis.

"This town has big city sophistication without big city hassles. There's less crime and a stronger family environment. And I sure don't miss Dallas traffic. It was a great move and I wouldn't want to trade places with anybody!"

Warren Irving, LCI International's Senior Manager, Data Services

Columbus? Yeah Columbus! A better job, a better life, a better place.

Circle 613 on Inquiry Card.

THE INTRANET EVENT

where the Internet means business

Did you ever feel like you were on a speeding roller coaster that had no brakes? If you are a corporate Webmaster, IS professional, network designer, or part of an Internet/intranet deployment team, you probably know the feeling well. The Internet is changing so fast that even the most conscientious professional is challenged to keep pace with the latest technologies, products, and practices.

Now there's one place Internet business professionals can go to see and learn it all. Interop DotCom, the only event dedicated to providing all the product and technology information needed to effectively deploy Internets and intranets in business.

Interop DotCom is produced by SOFTBANK Expos, the same folks who bring you NetWorld+Interop, the industry's leading conference and exhibition on networking. Interop DotCom will coincide with NetWorld+Interop in Atlanta, September 16-20.

Call 800-488-2883 for your FREE pass or stop by our Web site at www.interop.com

Interop DotCom Atlanta 96

CONFERENCE:
September 16-18, 1996

EXHIBITION:
September 18-20, 1996

Georgia World Congress Center
Atlanta, Georgia

Comparison

With Intel's latest 200-MHz CPU, cost-effective quad-Pentium Pro servers reach new performance levels. By Dave Rowell and Peter D. Varhol

Powerhouse Pentium Pro Servers

When Intel designed the Pentium Pro processor, it had more than just the desktop market in mind. With internal parity-checked registers, ECC-protected (error-correction code) caches, built-in diagnostics, and the ability to maintain L2 cache coherency with up to four processors, the Pentium Pro should make one heck of a server. Coupling the Pentium Pro with its 82450GX PCI chip set, Intel provided high-end PC vendors with a compelling server architecture that adapts to the needs of customers entering the midrange server market.

It's taken almost a year to get the bugs out of Intel's complex chip set (or work around them), but the first quad-Pentium Pro servers are proving both capable and cost-effective. We got our hands on two

of the first systems to use Intel's latest 512-KB-cache version of the 200-MHz Pentium Pro and find that they make impressive application servers. We looked at preproduction versions of ALR's Revolution Quad6 and Compaq's ProLiant 5000 in July, both equipped with four 200-MHz/512-KB Pentium Pros. Similar systems should now be available from Dell, Digital Equipment, Hewlett-Packard, IBM, Intergraph, and IPC.

Clearly, the Intel architecture coupled with industry-standard peripherals can offer much lower costs than an architecture and peripherals designed for one of the lower-volume RISC processors. The systems evaluated here have starting prices between $30,000 and $35,000 for four-processor configurations. Up against midrange servers from the likes of Sun Microsystems and HP, this represents a potentially attractive price.

What's There to RISC?

Price has never been the biggest factor in buying a server, however. Performance—especially reliability—comes first. The 200-MHz Pentium Pro has integer performance highly competitive with RISC chips, and coupled with competent memory, I/O, and mass-storage subsystems, it does well as a database server.

Testing with the industry-standard TPC-C database-server benchmark, Compaq has reported results from a 166-MHz quad-Pentium Pro ProLiant system of 5676 transactions per minute (tpmC) running Windows NT 4.0 and SQL Server 6.5 at $136 per tpmC, which is comparable to many low-end and midrange RISC servers. (That system had 2 GB of RAM and 391 GB of hard drive storage.) Testing a similar 166-MHz setup with a Sybase/UnixWare combination, Compaq reports 6186 tpmC.

To operate as servers, these systems must have high availability, something the traditional PC architecture has not been well known for. Intel's architecture provides for some redundancy, such as the ability to run on any number of available processors, but leaves it up to system vendors to complete the picture.

While neither vendor offers a totally redundant design, both ALR and Compaq implement reliability features formerly found only on more expensive systems (see the features table on page 163) and offer options like redundant power supplies. ALR's power-supply option has load

sharing and separate power cords so you can power them from different sources; Compaq's has a single power cord.

Both vendors offer high-performance, hot-pluggable RAID options. They provide the systems with built-in sensors to monitor operating temperatures and catch failure of critical components (e.g., fans and power supplies). Compaq's Insight Manager and ALR's InforManager software provide extensive and sophisticated abilities to notify system administrators of problems.

Compaq takes monitoring a step further with its Machine Check Architecture, which monitors drives and memory for degrading function. The ProLiant 5000 monitors hard drives for soft errors, and system memory and the processor's L2 cache for single-bit errors. Compaq's NT hardware abstraction layer (HAL) provides hooks so that Insight Manager can pick up on problems, and its Prefailure Warranty covers replacement before parts actually fail.

continued

PHOTOGRAPHS: LIGHTWORKS PHOTOGRAPHIC © 1996

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

ALR Revolution Quad6

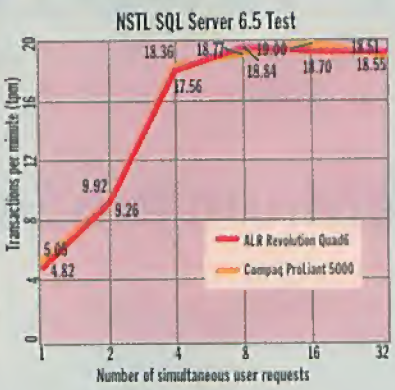
ADVANTAGES

+ Lower price
+ Generous expansion capabilities
+ Informative LCD front panel

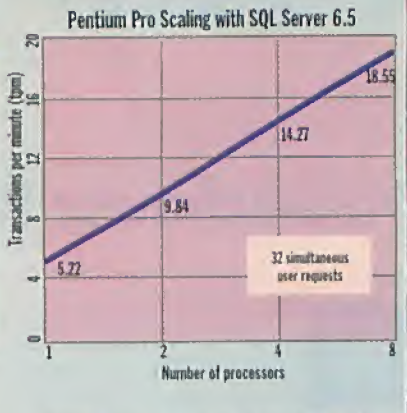
DISADVANTAGES

- SIMM memory

SQL Server Performance



When testing processing power with SQL Server 6.5, similar architectures in the two test systems led to nearly identical performance. Test is CPU limited.



Running a processor-intensive benchmark with SQL Server 6.5 under Windows NT 3.51 on the ALR Revolution Quad6, performance scales up almost perfectly as more CPUs are brought into play.

ALR's Revolution Quad6 offers more expansion room than Compaq's ProLiant 5000, similar performance, and a set of reliability and security features somewhat less sophisticated than the ProLiant's, but at a price that's around $2500 lower for a comparable configuration. It's a large, wheeled, double-wide unit with plenty of space for storage devices and a unique front-mounted touchscreen LCD panel that displays the status of critical hardware. The panel, which you can easily use without instructions, includes monitoring for CPU status, RAM status, hard drive activity, fan rpm (all 12 of them), temperature (four processors and ambient case temperature), voltage levels at key points on the system board, hardware locks, and system firmware and BIOS.

The motherboard occupies the right half of the system, and the 11 5¼-inch drive bays and power supplies fill the left side. Our test unit had dual 575-W power supplies. The two side-access panels secure with locks. Locking snap-shut doors cover the drive-bay area, and the hot-plug drive cage has its own lock. With eight PCI and eight EISA expansion slots (one shared), the system board is large. The four processors mount in zero-insertion-force (ZIF) sockets for easy upgradability, and the single memory card, held in place with metal braces, takes up to 2 GB of SIMMs. Ours came with 256 MB of 60-nanosecond memory.

The system we tested came with three 2.15-GB, 7200-rpm Conner Fast-Wide SCSI-2 3½-inch hard drives mounted in the hot-swap cage and attached to a single-channel ALR Adac RAID caching controller with 8 MB of cache memory. (We configured it as three separate unstriped volumes for testing.)

ALR provides hardware system management with the aid of the InforManager, a package that includes applets for NT and NetWare. Our test system also included optional diagnostics for power supplies and the RAID caching controller. We found that the graphical configuration software for the controller was easy to use, but it's not quite as appealing as Compaq's.

We found the LCD panel useful when we first started the Quad6. The system emitted a loud, high-pitched tone when we turned it on. It booted properly, however, so the problem was not readily apparent. The panel allowed us to disable the alarm sound and indicated a faulty power supply. An examination inside the system revealed there were two complete identical power systems, powered from two electrical jacks (one was hidden by a sticker). Plugging in the second cord fixed the problem.

In our SQL Server performance testing, the ALR machine provided processor/memory performance identical to the ProLiant's. Its reliability features aren't quite as robust as the ProLiant's, but given the price difference and greater expansion room, you may find the Revolution Quad6 the best deal of any quad-Pentium Pro server.

TECH FOCUS ARCHITECTURE

Intel's Orion

Intel designed the Pentium Pro for servers as well as desktop workstations, but it's the 82450 chip set (aka Orion), the GX version in particular, that creates Intel's server architecture. All quad-Pentium Pro servers use the 82450GX, and that explains the many design similarities between the Revolution Quad6 and the ProLiant 5000—even though both ALR and Compaq designed their own system boards to get out ahead of the pack (as did Intergraph and Digital Equipment).

Specifically, the GX version of the chip set provides the error-correction-code (ECC) protection for data bus and system memory (up to 4 GB), along with parity protection on the Pentium Pro address and control buses. It also provides for dual, peer PCI buses, which doubles the number of PCI cards a system supports, and four-way interleaving on a 256-bit memory bus (288 bits with ECC).

It's important to configure your quad-Pentium Pro server with the correct RAM modules for two reasons. First, an 82450 bug can cause data corruption if you install certain size combinations of memory modules. Fortunately, both the ALR and Compaq BIOS programs detect problem combinations. Compaq has also gone to some length to provide a good variety of memory upgrades that all work safely. Second, if you stick in a combination of memory modules that forces the system to drop to a two-way interleave (impossible with the ProLiant 5000), the memory bandwidth drops to half at 128 bits and you take a big performance hit.

Compaq ProLiant 5000

ADVANTAGES

+ Highly developed hardware diagnostics
+ Prefailure diagnosis and warranty
+ DIMM memory

DISADVANTAGES

- Higher price

BYTE BEST

The Compaq ProLiant 5000 arrived with a seven-bay drive cabinet ($1229) of almost the same size as the ProLiant itself, though it didn't have to. The four hot-pluggable drives could all have fit in the main system. Instead, two drives occupied each cabinet. Combined, this provided comparable space to the ALR system alone. The two cabinets connected with a single SCSI-2 cable attached to a Compaq Smart-2 Array Controller/P PCI card. By connecting multiple drive cases to the ProLiant, you can store up to 361 GB on hot-swappable hard drives.

The tested system included 256 MB of 60-ns dual in-line memory modules (DIMMs) protected by the ECC functionality provided by the 82450 chip set. The chip set calculates the 8 ECC bits necessary for 64-bit data and stores them in the parity bits in parity memory. Thus, you don't have to pay more for actual ECC memory modules. The ProLiant's twin memory cards hold a maximum of 2 GB and will be able to hold 4 GB when larger DIMMs become available.

The system board incorporates a dual, peer PCI-bus architecture with seven PCI slots and three bridged EISA slots (two shared). The ProLiant 5000 incorporates a bus-utilization monitor for examining bus traffic on the two PCI buses and will warn of suboptimal bus loading.

The four 200-MHz Pentium Pro processors were paired on two 64-bit CPU cards. The CPU cards are mounted in the system with physical support from a removable metal mounting bracket, which ensures that the cards are installed and positioned properly. Each card supports two CPUs, along with up to three power modules for regulating power from the power supply to the CPU. The third module ($295) is redundant. It can switch over to either CPU if needed.

You can add a redundant voltage-regulator module (VRM) to back up the modules that regulare system-board voltage should they fail or go out of tolerance. The system can map out a failed CPU

PENTIUM PRO SERVER FEATURES

	ALR Revolution Quad6	Compaq ProLiant 5000
PROCESSOR/MEMORY		
CPUs	Four 200-MHz Pentium Pros (512 KB of built-in L2 cache memory)	Four 200-MHz Pentium Pros (512 KB of built-in L2 cache memory)
Motherboard design	ALR	Compaq
Intel PCI chip set	82450GX	82450GX
RAM as tested/maximum (speed, package)	256 MB/2 GB (60-ns SIMMs)	256 MB/2 GB (60-ns DIMMs)
Memory bus width/speed	256 bits/66 MHz	256 bits/66 MHz
Memory interleave (as tested with 256 MB of RAM)	Four-way	Four-way
MASS STORAGE		
Hard drives	Three 2.15-GB, 7200-rpm Fast-Wide Conner CRX2000D72 SCSI drives in ALR internal Smart Quick Hot swap cage	Four 4.3-GB, 7200-rpm Fast-Wide Seagate ST15150W Barracuda SCSI drives in hot-swap modules (two in ProLiant, two in external cabinet)
Drive controller tested	ALR Adac one-channel PCI SCSI RAID controller (8 MB of cache memory)	Integrated 32-bit dual-channel Fast-Wide SCSI-2 controller and Smart-2 Array Controller/P (4 MB of cache memory)
Drive test configuration	Three physical volumes (no RAID)	Four physical volumes (three used, no RAID)
CD-ROM drive	4× IDE	4× SCSI-2
Hard drive bays	11 5¼-inch bays (two used by three-drive hot-swap cage for 3½-inch drives)	Four 3½-inch hot-plug bays; three 5¼-inch bays (two taken by floppy and CD-ROM drives)
Total storage capacity	32 GB with 15 hot-pluggable 3½-inch drives	17.2 GB internal, 361 GB in external cabinets with hot-pluggable 4.3-GB drives
EXPANSION INTERFACES/PORTS		
Expansion slots	Eight PCI (dual, peer PCI buses), eight EISA (one shared)	Seven PCI (dual, peer PCI buses), three EISA (two shared)
Built-in SCSI	None	Integrated PCI Fast-Wide, internal and external
Serial/parallel (IEEE-1284)	Two/one	Two/one
Internal EIDE	Primary and secondary	None
Graphics card/RAM	Paradise Bali 64 PCI/2 MB	Integrated Cirrus/512 KB
NETWORKING		
Network card	ALR E-Net 32/110 Fast Ethernet PCI card (Cogent EM110)	Compaq NetFlex-3 Fast Ethernet PCI card
RELIABILITY/SECURITY		
Power supply	575-W supply with optional 575-W redundant supply (installed) with load sharing and dual cords	488-W supply (redundant power-supply upgrade available)
ECC protection	System bus and memory	System bus and memory
Hardware failure detection/notification	Temperature, fans, CPUs, power	Temperature, fans, CPUs, power
Prefailure notification	None	Drives, memory, processor's L2 cache memory
Other reliability features	None	Optional redundant voltage-regulator modules, built-in fail-over with second network card, fail-over on boot processor
Security	Locking cabinet, BIOS passwords, open cabinet notification, keyboard disable switch	Locking cabinet, BIOS passwords, open cabinet notification
PRICING/SUPPORT		
Price (as tested)	$32,514	$35,000 (projected street price with external drive cabinet)
Included software	Windows NT 3.51, SQL Server 6.0 (tested with 6.5), and ALR InforManager	Compaq SmartStart configuration software with Insight Manager
Lifetime technical phone support	Yes (M-F, 6-6; Sat., 7-1)	Yes (24 hours every day)
Warranty	Five years on system components/three years on labor and peripherals; one year on-site for $10; other options available	Three-year on-site limited warranty; other options available
Inquiry number	1091	1092

Testing SMP with SQL Server 6.5

How do you test a symmetric-multiprocessing (SMP) quad-processor server when you don't have the resources to configure a full-blown TCP-C setup? We did it by focusing on processor/memory performance. Our SQL Server test measures a server's processing power in the context of a decision-support or data-warehouse application. Posing complex SQL queries to a cached database, it uses all available memory and CPU power, but negligible disk and network I/O.

We requested test systems configured accordingly—four 200-MHz Pentium Pro processors (512 KB of L2 cache memory), 256 MB of RAM, but only three or four hard drives installed on a single SCSI channel—and set them up with Windows NT 3.51 and SQL Server 6.5. Connected through a 3Com LinkBuilder FMS 100 Fast Ethernet hub, a single 200-MHz Pentium Pro AST Bravo served as a client machine with up to 32 simulated users. The test launched a separate process for each user plus an additional thread to monitor its progress. The test client application was a Win32 console application that uses the standard Microsoft Foundation Classes (MFC) Open Database Connectivity (ODBC) classes.

We kept the database size under 200 MB so that it would cache effectively on a server that has 256 MB of RAM. We configured SQL Server as would be done for a dedicated corporate data-warehouse server: 128 MB for database buffers, 96 MB for a temporary database, and 32 MB left for NT and code space. (The 96-MB temporary database is actually larger than is typical, but it benefited the queries used in our test.) The server and client systems used a TCP/IP connection, which is a popular choice for many corporations.

By default, SQL Server 6.5 leaves one processor free so that NT can operate the user interface and any other server that might be running. We configured it to use all processors (a new parameter with version 6.5). As a side effect, when the server hits 100 percent CPU use (almost constantly with our test), no more users can log in. During testing, only four users at a time could log in and get their data. As these user queries completed, the server logged in other users and processed their queries. With the default setting (n-1 processors), the server was much "fairer"; all users could log in right away and their queries returned at approximately the same time. The overall test performance with the default setting, however, is only 75 percent of that using all processors, because SQL Server uses only three of the four processors at any given time.

We stepped through a number of user and processor configurations to see how the machines would scale. Ideally, this test should scale linearly for both the number of users and processors. Earlier ports of both SQL Server and Oracle were suboptimal in this regard; consequently, NT received a bum rap about its supposed inability to scale beyond two processors. The current versions of Oracle and SQL Server put this myth to rest. NT scales nicely with either. Our empirical results with NT were close to the theoretical ideal.

–Jim Hurd *is vice president of R&D at National Software Testing Laboratories (Conshohocken, PA). He developed the SQL Server test used here.*

and work without it, and should the boot processor fail, any of the remaining three CPUs can take over as the boot processor. If you install a second Compaq Ethernet card, it can act as a backup that takes over without data loss in case of a failure in the primary network interface card (NIC).

Compaq includes a software installation package called SmartStart. By booting a new system with the SmartStart CD, you can select the desired OS (NT, NetWare, or SCO Unix), and that OS will be installed and the system optimized for its use, although the optimization won't be as good as that performed by an experienced system administrator.

With performance equal to the Revolution Quad6 with our test configuration, the ProLiant 5000 must justify its higher price with its reliability features and Compaq's support. For applications requiring high availability, that may be enough.

Scaling Up

Our testing with SQL Server (see the text box "Testing SMP with SQL Server 6.5" above) showed no significant differences between the two systems, which is not surprising given the architectural uniformity dictated by Intel's 82450 chip set. We tested the Revolution Quad6 with one, two, three, and four processors enabled, and found that SQL Server performance scaled up nicely under NT 3.51.

For logistics reasons, we tested pure CPU and memory performance under SQL Server and not the capabilities of the mass-storage or network subsystems, which should lead to performance differences depending on the test and what options you pay for. For those companies that have put the substantial time and resources necessary to stage official TCP-C database tests, you can compare their published results on the TCP Web site (http://www.tpc.org).

For truly large applications, memory configuration is an important performance factor. According to Compaq, its high TCP-C results with the ProLiant 5000 would have been substantially lower if they had tested with only 1 GB of RAM. The extra 1 GB allowed for more data caching. Also, at these high memory capacities, Compaq claims an advantage in its DIMM-based architecture. You can't go much higher than 2 GB with SIMMs, because it requires twice as many modules as with DIMMs; you run into mechanical form-factor constraints and increased capacitive load with longer traces, additional buffers, and the 5-V technology needed with SIMMs. (DIMMs are 3.3-V parts.)

In addition, you may not get as good performance at 2 GB with SIMMs as with DIMMs, because the SIMMs' higher capacitive load should create sloppier bus timing that may force the BIOS engineers to set the Pentium Pro's tuning registers for memory timing to use more wait states with high memory capacities. In this regard, ALR is developing a DIMM-based memory card.

Both the ALR and Compaq servers are capable, well-engineered machines with extensive feature sets. Choosing between them comes down to a balance of price versus server availability. If price and expansion capacity are more important to you than high availability, ALR's Revolution Quad6 is the system of choice. But if high availability is critical, price becomes a lesser factor, and that is where the ProLiant 5000's more sophisticated reliability features gain the edge. B

WHERE TO FIND

Advanced Logic Research, Inc.
Irvine, CA
(800) 444-4257
(714) 581-6770
fax: (714) 581-9240
http://www.alr.com

Compaq Computer Corp.
Houston, TX
(800) 345-1518
fax: (713) 518-1442
http://www.compaq.com

Dave Rowell is a BYTE technical editor who handles hardware reviews. Peter D. Varhol is chair of the graduate computer science department at Rivier College in Nashua, New Hampshire. You can reach them on the Internet at **drowell@bix.com** *and* **pvarhol@mighty.riv.edu**, *respectively.*

Let Microway build your next Graphics Workstation, Web Server or Personal Supercomputer using

The fastest motherboard on the planet...

400 MHz, 800 Mflops

It's a Screamer™

The Microway family of "Screamer" motherboards utilizes the fastest processor to hit the workstation market in the last ten years! The DEC Alpha 21164 not only blows away all other CPUs, but has the VLSI support needed to build memory systems that take full advantage of its numeric speed. Microway Alpha based products set a new standard in price/performance for workstations. The Alpha is a clear winner in both the numerics and integer processing arenas. With its ability to issue four pipelined instructions per cycle, the 21164 hits peak speeds of 1200 MOPS. Common numeric operations, such as dot products, peak at mind-boggling, on-chip throughputs of 600 megaflops! This results in Linpack ratings that go from 125 to 500+ mflops (as vector lengths increase) and scalar rates of 100 to 175 mflops. Systems priced from $4995 for 275 MHz.

Memory, Cache, PCI . . .

The biggest challenge to running numeric intensive code on CPU's clocked over 200 MHz is building a cache/memory subsystem capable of keeping up with the CPU's numeric units. The 21164's Harvard architecture starts with two 32 deep 64-bit register files, followed by two 8K primary caches and an internal 96K cache. The 21164's external 128-bit data bus gets fed by 2 to 8 MB of Bcache built with 10ns SRAMS. The 256-bit wide interleaved memory subsystem that backs up the Bcache can hold up to 512 MB of DRAM. The coup de grace is the Screamer's PCI bus interface, which can accommodate both 32- and 64-bit PCI add-in cards. The Screamer is the biggest numeric winner Microway has introduced since we made it possible to run an 8087 in the IBM-PC in 1982!

A motherboard by itself does not a system make.

Microway adds the operating systems and compilers you need to put the 21164 to work. These include NT, Linux, DEC UNIX and OpenVMS, which now run thousands of applications including AutoCad, Excel and Word. The Screamer and Microway's NDP Fortran, C|C++ and Pascal compilers are available to both OEMs and end users.

DEC, Alpha, OpenVMS and DEC UNIX TM Digital.
NT, Excel and Word TM Microsoft. AutoCad TM Auto Desk.
Screamer, NDP Fortran and Microway TM Microway.

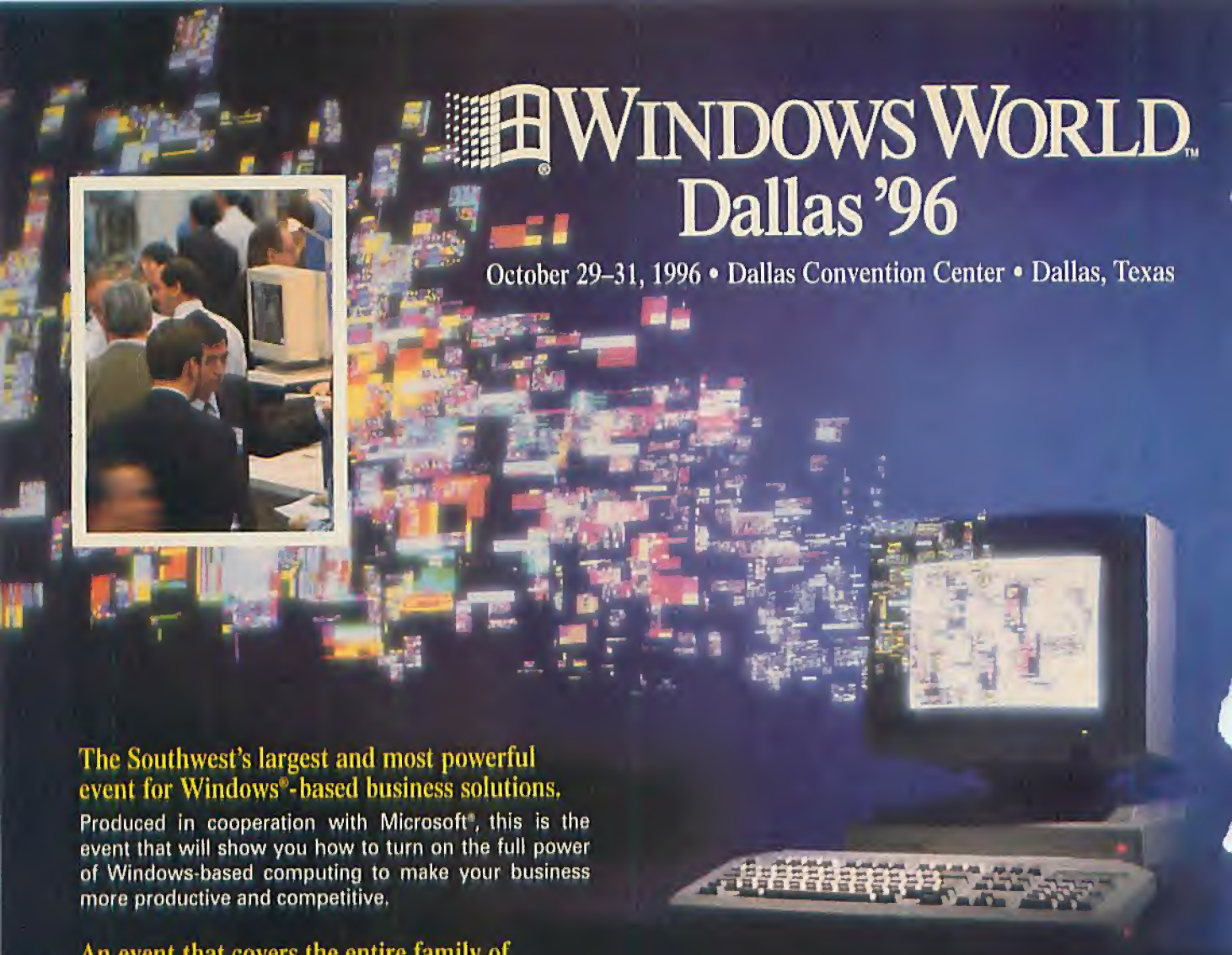
And more . . .

Microway also designs DSP cards based on the i860, personal SuperComputers that run up to 24 i860's, Alpha add-in cards and 32-bit globally optimized, RISC-scheduled compilers for the Alpha, Pentium and i860; running on DOS, OS/2, UNIX, Linux, NT, DEC UNIX and OpenVMS. Whether you are an end user or an OEM, our technical staff will gladly configure the correct solution. Since 1982, Microway has earned a solid reputation for designing state-of-the-art products and following up with excellent technical support.

Microway®

Technology You Can Count On

Corporate Headquarters: Research Park, Box 79, Kingston, MA 02364 USA • TEL 508-746-7341 • FAX 508-746-4678
http://www.microway.com • info@microway.com • France 33 146229988 • Germany 49 6997650000 • India 91 806637770
• Italy 39 24984655 • Italy 39 27490749 • Japan 81 6 459 3113 • Poland 48 22 487 172 • United Kingdom 44 1815415466



WINDOWS WORLD™ Dallas '96

October 29–31, 1996 • Dallas Convention Center • Dallas, Texas

The Southwest's largest and most powerful event for Windows®-based business solutions.

Produced in cooperation with Microsoft®, this is the event that will show you how to turn on the full power of Windows-based computing to make your business more productive and competitive.

An event that covers the entire family of Windows-based tools, technologies, and applications.

Some events show you only part of the big picture on Windows. At WINDOWS WORLD/Dallas, you'll find integrated solutions from the desktop to the network to the Internet—and everything in between.

Hundreds of exhibitors and new products for your business benefit.

See the latest migration tools for **Windows 95**...Microsoft **Internet** products including Internet Explorer, Microsoft FrontPage™, Microsoft Office 97, ActiveX™, and more...**developer tools** including Microsoft Visual Basic® 4.0 for Windows, FoxPro® 2.6 for Windows, and more...hot new apps for **Windows 3.1, Plug and Play,** and more.

A conference that's all about you.

A uniquely powerful educational experience focusing on ideas and strategies for the Internet, Microsoft BackOffice™, Windows NT®, multimedia, and Windows directions in the corporate computing environment. Over 40 sessions, SuperSessions, and tutorials to help you maximize your technology investments. ***For complete conference information, go online at www.comdex.com***

Want Windows NT? This is your show!

Build your seamless Windows enterprise solutions here! WINDOWS WORLD/Dallas will have more Windows NT and Microsoft BackOffice products than any show this year...including Microsoft Windows NT, Microsoft Exchange Server, Microsoft SQL Server™, Windows NT Workstation, Microsoft Office, and more.

WINDOWS WORLD/Dallas
registration and information

www.comdex.com

To receive a registration form by fax, call 617-449-5554, enter code 91, and have your fax number ready—we'll fax you complete conference information within 24 hours.

For updated conference information, go online or call 617-433-1650.

If you are interested in exhibiting, call 617-433-1567.

Held concurrently with NETWORKS EXPO Dallas

networks expo®

WINDOWS WORLD, Microsoft FrontPage, ActiveX, Microsoft BackOffice, and Microsoft SQL Server are trademarks and the Windows logo, Windows, Microsoft, Microsoft Visual Basic, FoxPro, and Windows NT are registered trademarks of Microsoft Corporation. WINDOWS WORLD and the Windows logo are used by SOFTBANK COMDEX under license from Microsoft.

©1996 SOFTBANK COMDEX Inc. • 300 First Avenue, Needham, MA 02194-2722 USA • 617 433-1500 WD2730 6/96

Circle 123 on Inquiry Card.

Hewlett-Packard delivers a nice workgroup/network printer, along with the brand-new PCL 6. By Robert S. Hummel

A High Five for the Latest LaserJet

They used to say you couldn't go wrong buying an IBM computer. Likewise, you can't go wrong with a Hewlett-Packard LaserJet printer. Model after model, HP delivers great printers.

HP has introduced three new LaserJet 5 printers to replace its popular LaserJet 4 Plus and 4M Plus workgroup printers, and they're all winners. Sporting improved speed and usability, these units have been extensively redesigned to make printing easier from start to finish. The LaserJet 5 also marks the debut of Printer Control Language (PCL) 6, the next-generation printer language that HP claims will deliver faster graphics printing, improved gray-scaling, and a new font-synthesis technology.

The LaserJet 5 is rated at 12 pages per minute and prints at 600 dots per inch. It comes standard with 4 MB of memory and three SIMM slots. The printer has 45 TrueType fonts, and an additional 65 come on disk. Windows-based Font-Smart software helps manage fonts.

Two paper trays are standard: a 100-sheet/10-envelope internal tray and a removable 250-sheet paper tray. An optional 500-sheet assembly costs $299.

You can connect directly to the printer using a parallel or serial port. You can easily add network support by putting an HP JetDirect or third-party network card into the printer. An Infrared Device Association (IRDA)–compliant infrared serial port can be added with a $79 adapter.

RATINGS	
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★ ★ ★
PERFORMANCE	★ ★ ★ ★

The LaserJet 5N is identical to the 5 but comes configured with a JetDirect 10Base-T Ethernet card and HP's JetAdmin software. We tested the 5M, with its standard support for 10Base-T, BNC thin coaxial, and LocalTalk; 6 MB of memory; and Adobe PostScript Level 2.

LaserJet 5M
$2229
(as tested)

Hewlett-Packard
Palo Alto, CA

(800) 752-0900
http://www.hp.com

Circle 997
on Inquiry Card.

The LaserJet 5M shows off its user-friendly design...and large footprint.

All these printers use HP's Resolution Enhancement technology (REt), a set of algorithms that instruct a printer to add, remove, size, and position dots selectively to produce smoother text and edges. The LaserJet 5 requires less printer memory than the 4 because of its hardware-aided adaptive data compression.

Usability Improves

HP put a lot of thought into the physical design and usability of this new line of printers. For example, molded-in handles make the 37-pound unit much easier to unpack and move.

The control panel has also undergone a much-needed and well-thought-out redesign. You no longer have to interpret tiny blinking lights or squint at an obscure code on a dim LCD. The LaserJet 5 has a bright, blue-green fluorescent, 16-character display that's easily readable from across the room or down the hall. Up to two 40-character plain-language messages can scroll across the display.

The control panel gives you access to menu choices and eliminates the need to retrace your steps. Make your selections and push the printer's large Go button, and the printer is instantly on-line.

One real improvement is the new Job Cancel button, which lets you instantly stop jobs in progress. Other enhancements include an external paper-level indicator and molded-in numbers to identify the paper trays.

Driving PCL 6

These printers are the first to use PCL 6, HP's newest printer language. HP says PCL 6 is optimized for printing from Win-

PHOTOGRAPH: LIGHTWORKS PHOTOGRAPHIC © 1996

dows and similar environments. (See the Tech Focus box at right.) HP makes some impressive claims for PCL 6: faster graphics printing, improved quality, better correspondence between screen and hard copy, and smaller print data streams. But we found PCL 6 performance wasn't always what we expected.

HP provides three separate drivers for Windows: standard, enhanced, and PostScript. According to HP, the standard driver is compatible with PCL 5e files and performs best with simple text or mixed text and graphics. The enhanced driver maximizes output for documents with complex graphics. And the PostScript driver provides new functions, such as *n*-up printing (i.e., multiple pages on each output sheet) and watermarks.

We first printed two graphics: a blueprint-style image (mostly lines) and a complex 3-D rendering with shaded polygons and curves. Both were printed via Broderbund's 3D Home Architect. The standard driver significantly outperformed the enhanced driver, by factors of 2 and 4, respectively. Repeating these tests on a faster computer showed smaller, but still large, differences.

HP engineers suggested we try more "business-like" applications, so we printed a file containing two graphics images and a watermark; then a complex WordPerfect 7 text page; and finally three PowerPoint slides. In general, the enhanced driver was about 10 percent faster than the standard driver (see the table "Dueling Drivers" at right).

Output from the two drivers showed differences in size and shading, and the enhanced-driver output matched the on-screen display more closely. The PostScript driver was a little better yet.

The standard driver lets you switch to 300 dpi for printing draft images. The enhanced driver uses the same image resolution and printing speed in both cases; the economy mode saves toner by producing a lighter image.

Utilities and Networking

The LaserJet 5M ships with software and utilities to support DOS, Windows 3.x and 95, and the Mac. The Status Window utility alerts you to printer malfunctions via a pop-up window. Alternatively, status can be reported using voice alerts.

JetAdmin software supports the setup, use, and management of all printers connected to a network using HP's JetDirect print-server software. Supported network OSes include Windows 95 and NT, NetWare, OS/2 LAN Server, and Unix.

That Certain Something

Besides its high-quality output, ease of use, and rock-solid reliability, this printer has an extra appeal that's very real but hard to define. At BYTE, we work with a steady stream of good laser printers, and we're used to seeing them leave. But the LaserJet 5M will be harder to give up.

It's not the smallest, the least expensive, or the fastest, but it's a winner. Targeted squarely at small office workgroups, the 5M has speed, connectivity, and flexibility, making it a good value for individual and home-office use. B

Robert S. Hummel is a computer programmer, consultant, and author. You can reach him at **rhummel@monad.net.**

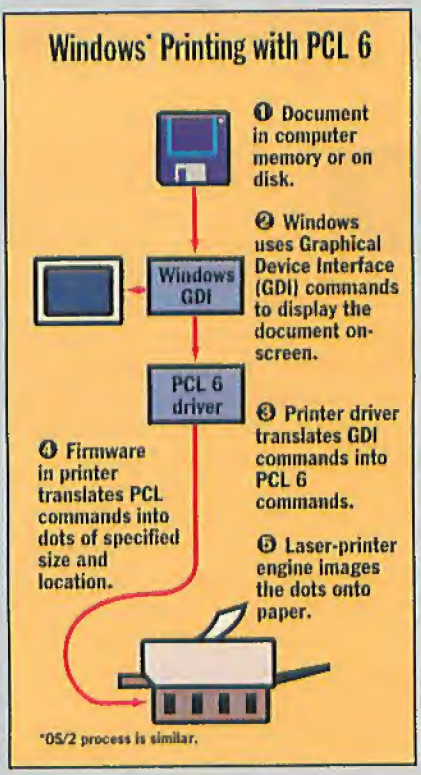
TECH FOCUS | PAGE CONTROL

PCL Turns 6

Each new LaserJet generation has had its own new version of HP's Printer Control Language (PCL), which has become a de facto industry standard. As PCL matured, it got new, enhanced capabilities, such as macros, scalable fonts, complex vector graphics, and color. However, PCL 5 required the printer driver to decompose high-level graphics commands, which consumed CPU time and complicated programming. The driver then shipped the resulting large streams of data to the printer, creating unnecessary network traffic, long spool times, and a long return-to-application time.

PCL 6 repartitions the processing burden using a new interface that's closely aligned with Windows Graphical Device Interface (GDI) calls. The computer spends less time translating GDI calls, so an application should regain control more quickly after printing. Also, the compact PCL 6 commands should improve network throughput. Because PCL 6 mirrors GDI so closely, what you get on paper is much more like what you see on-screen.

PCL 6 can also synthesize fonts from a library of 355 glyphs, which the printer combines into a particular font on demand following special instructions stored as a font description. The end result is an auto-hinted TrueType outline that the printer rasterizes. Using Font Synthesis frees up approximately 850 KB of printer memory.



Dueling Drivers

Print speeds shown in seconds

Type of page	Standard driver	Enhanced driver	PostScript 2.0 driver
Blueprint	10	12	10
3-D rendering	60	107	165
WordPerfect graphics	127	125	181
Complex text	34	31	50
PowerPoint	64	58	54

All tests were conducted on an HP LaserJet 5M with a Dell Dimension XPS P133c with 16 MB of RAM and Windows 95.

Jerry Pournelle

Chaos Manor

A Little Taste of Crow

Jerry discovers the real explanation for those Cyrix system crashes—in an unlikely place.

The world has gone Internet-mad. Every business from General Motors to Mom's Cookies has an Internet home page, and at Spring Comdex, it was hard to find a product that wasn't labeled as "Internet-ready." There were Internet-ready modems—how could one not be?—Internet-ready keyboards, and even Internet-ready mouse pads.

There was also a lot of cool stuff at Comdex. The thing that impressed me most was a Texas Instruments chip at the heart of a projecting monitor. The chip has thousands of tiny mirrors inside. Each one can move—actual movement, not just electronics—to control what is projected. It's not nanotechnology, but it's one heck of a step in that direction.

BYTE gives the Best of Comdex and Best of PC Expo awards, which means I spend the first two days running around trying to see everything significant. Before the show begins, companies send in forms nominating the new products they're proud of, and we look at all those; but we also look for all the other good stuff that wasn't nominated in advance. We try to pinpoint what's innovative and will have an impact on the industry. I find those long sessions with the BYTE editors about as interesting as anything I do, and I sure learn a lot.

I've been nattering about Comdex because I'm trying to avoid this dish of steamed crow I'm having for lunch, but there's no avoiding it. I had things wrong last month.

I've been testing a Cyrix 6x86-P166, a Pentium-compatible machine that uses Cyrix rather than Intel chips. I had some problems, which I ascribed to Norton System Doctor. Unfortunately, although removing System Doctor cut down on the number of crashes, it didn't eliminate them. There were several kinds of errors, but the most typical was that I'd leave the system running for a couple of hours and come back to find a blue screen with an exception error. Hitting return would make the error go away, and I never had an error that cost data or lost work, but it was worrisome all the same. The Cyrix people were worried, too, because they couldn't duplicate the problem. Cyrix sent units to Symantec and to Larry Aldridge, who does a lot of system testing for me, but neither could duplicate my problems.

I was about to swap my system for the one they'd sent Larry when I realized there was one difference: I was using a smart Ethernet card to connect the Cyrix to my Windows 95/Windows for Workgroups network. Cyrix sent a 3Com EtherLink III Busmaster PCI Ethernet adapter, but since the smart card worked fine—I never had any problems with networking—I never thought my problems could be network-related.

The Cyrix people were worried, too, because they couldn't duplicate the problem.

Still, since Larry couldn't duplicate the problem, and it would be a pain to swap systems, I thought I'd swap network cards. The swap was easy. I removed the smart card and brought the system up so that it would know the card was missing. Then I shut down, installed the 3Com adapter, and booted up. There was a minor start-up glitch, so I had to restart once more, but then Plug and Play worked just fine. The 3Com drivers got installed, the network came up—and my system crashes stopped. After 3 hours, it was clear that there weren't going to be any crashes, so I reinstalled Norton System Doctor. That works fine, too.

I've since exercised this Cyrix in tortuous ways, moving and copying huge blocks of files over to the NT server and back, running QuickTime movies (which used to run jerkily), editing sound files—using Sound Recorder to concatenate several wave files used to be a reliable way to crash the system—and it all works perfectly. I even put in the game This Means War, and while it can crash the Cyrix as it does everything else, it doesn't crash nearly so often as it did on a vanilla Pentium 60. In a word, the Cyrix 6x86-P166 with a standard Ethernet board is fast, reliable, and safe. I like it a lot.

You will note that I haven't named the smart Ethernet card that caused the problems. This is because we want to test it in a PCI slot on Pentafluge, our standard Intel P-60, and then on RacingCow, the Gateway 2000 P5-133XL. I haven't heard any reports of problems with that Ethernet card on Intel systems, so I don't expect any difficulties; but, of course, now I have to see for myself.

Meanwhile, the moral of this story is that the errors you see may not tell you a lot about their cause. We never had a single Ethernet glitch, nor did the system ever crash while doing Ethernet operations, and the error messages we got never said anything about network difficulties.

We have two Intergraph computers: the TDZ-400 and the TD-300. Both systems come in 150- and 200-MHz versions. The TDZ-400 I tested came with dual Pentium Pro 150 chips, and the TD-300 had

PHOTOGRAPH: THEO FRIDLIZIUS © 1996

a single Pentium Pro 200 chip. Our TDZ-400 has "blue wire" on the motherboard, because this machine was built in August 1995 while the Pentium Pro chips weren't released until November 1. Yours won't have blue wire.

The TDZ-400 has the Intergraph GLZ1 3-D video card, which features OpenGL hardware support. All Windows NT systems have the capability of working with OpenGL, which is the standard API (the way programs talk to hardware) developed by Silicon Graphics for 3-D video applications. The GLZ1 is a fast video card for specific applications—such as engineering modeling and visualization—that use OpenGL and 3-D. Software without OpenGL support works but can't take advantage of the card. The TD-300 has Matrox 2-D video with 2 MB of memory built into the motherboard, and that's more than good enough for most work.

The first thing you will notice about Intergraph machines is that they're *solid*. Whether you have a desktop or a small tower, they're built like battleships. Bill Godbout didn't build machines any better than this back when his CompuPro owned the development-system market in CP/M days. These Intergraphs remind me of Godbout's machines, and those who have been reading this column long enough know that from me that's high praise.

What you get with the Intergraph TDZ-400 and TD-300 is reliable blazing speed, coupled with superb technical support. The machines come with one-year on-site service and a three-year warranty. You also get software support. We had a problem with Premiere 4.0 and called Intergraph. Half an hour later, Intergraph called back to say they'd checked with Adobe: Premiere 4.0 doesn't work with NT. Upgrade to 4.2 and the problem is fixed. You will get the same level of support if you need it.

The system comes with NT in file-allocation-table (FAT) format, so you can install Win 95 as a dual boot if you like; but if you want dual-processor support, you must run it under NT. Disk and CD-ROM drives are fast SCSI-2. There's built-in Ethernet and a dual-height PC Card slot. The sound board is built in and standard, and both speakers and microphone are built into the keyboard. They call it "business audio," but it will play Doom right out of the box.

Clearly, Intergraph's main customer base is people who need engineering workstations and don't want to pay six figures to get them; but there's another market. David Em was one of the earliest fine artists to use a computer—I recommended *The Art of David Em* as the book of the month over a dozen years ago—and quite literally wrote specifications for some of the first programs for generating art displays. We let him play with the TDZ-400. One thing he did was to lay out a compilation of many of his old works. The individual files in the resulting poster were multiple megabytes; the complete image was tens of megabytes. It's beautiful.

What David likes is the blazing speed; he says that the TDZ-400 allows a whole new level of conceptual experimentation. Instead of wondering how something would look, you just try it; you get almost instantaneous response. Many computer-using artists are Mac enthusiasts. For those willing to consider something else, the Intergraph line offers speed, quality, and peace of mind. At a price, of course.

It won't be long before you can integrate Albert Einstein into your wedding photos.

By the end of the summer, Intergraph should have released their new TDZ-310, TDZ-410, and TDZ-610 workstations. Among other things, these machines will have new graphics cards, the fastest of which, Intergraph says, is 2.5 times faster than their best GLZ card.

As I mentioned, BYTE gives out awards at several computer shows. We always make a point of looking at what Intergraph is up to. They're setting new standards for price/performance, not only in computing, but video hardware and software. I haven't seen anything of theirs I don't like.

It used to be that the Mac not only had the best video hardware, but nearly all the fun software like Kai's Power Tools. That's no longer true. Not only are Windows paint programs getting better and easier to use, but MetaTools is porting much of Kai Krause's fun stuff. At Spring Comdex, there were posters extolling Kai's Power Goo, tools for playing with photos taken by Eastman Kodak's newest digital cameras, such as the Kodak Digital Science DC20. For the half dozen people left in the U.S. who did not notice, Eastman Kodak now has digital cameras priced under $350. While they don't have the resolution that more expensive models do, they'll produce quite acceptable 3- by 4-inch photos printed on a color ink-jet printer on Kodak Snapshot Inkjet Paper.

Eastman Kodak also announced a line of higher-resolution digital cameras, including the Kodak Digital Science DC40 and the DC50 Zoom Camera. Better yet, Eastman Kodak, Microsoft, Hewlett-Packard, and Live Picture have developed FlashPix, a new imaging architecture and universal image file format to make it easier for casual users to work with high-resolution pictures on home PCs. BYTE gave FlashPix the Best Technology award at Comdex. It won't be long before you can integrate Albert Einstein into your wedding photos and then smear everything around with Kai's Power Goo. The Mac's monopoly over video is gone, and about the time you read this, you'll be able to use browsers like Netscape Navigator to download new image-processing programs; see http://www.kodak.com for details.

There's another way to get pictures into your machine: get Snappy. This is a small box—they say it's the size of a *Star Trek* tricorder—that attaches to the parallel port of your computer. Feed it video images from a VCR, your video camera, or off cable; invoke the program; and when you want to capture a screen image, do a "snap," and you will have a video image file. You can save the file in BMP, JPEG, TIFF, PCX, and other standard formats. The program generates a true color image and lets you scale it from there. There are three resolutions: 320 by 240, 640 by 480, and 1500 by 1125 pixels; the latter comes with scroll bars since it's larger than most monitors can handle.

Installation takes about 2 minutes. We found that attaching Snappy to the parallel port of RacingCow was a bit of a tight squeeze, so we used a standard 3-foot parallel cable between Snappy and the PC. That turns out to be a convenient way to install it. The unit has its own power supply—a 9-V battery. They think that's good for about 1000 snapshots.

You also get some image software: Gryphon's Morph 2.5, so you can morph

...This is only a test...this is a test of your ESP storage system...

...If this had been an actual emergency, you would have been notified in advance by audible, visual, Netscape™ GUI and e-mail alarms from your ESP disk, tape or RAID systems...

...ESP, Enterprise Storage Packaging™ was designed by ANDATACO to proactively manage your storage which prevents system failure and unplanned downtime in your neighborhood...

"B E E E E E E E E E P"

...Integrate Exabyte 8mm technology with ESP, and secure the ultimate in data accessibility, user productivity and peace of mind – knowing you're prepared...

...For official technical information regarding ESP, contact your local account manager at 800-334-9191....This concludes this test of ANDATACO's ESP Storage System...unless you log in now to www.andataco.com to inquire about winning an ESP Storage System.

EXABYTE®

ANDATACO
Network Storage Solutions

Circle 176 on Inquiry Card (RESELLERS: 177).

10140 Mesa Rim Road San Diego, Calif. 92121 619-453-9191 fax: 619-453-9294 email: ESP-exbby@andataco.com

Enterprise Storage Packaging is a trademark of ANDATACO. All products are registered trademarks or trademarks of their respective companies.

AnthroCarts®!

AnthroCarts are *so* flexible. You have dozens of shapes and sizes to choose, plus over 50 accessories to configure your cart exactly the way *you* want.

And they have a Lifetime Warranty! Made of steel and high density particle board, these AnthroCarts are as tough as nails.

See them all in our catalog, then call us direct to order. We'll ship to you the very next business day!

Call for your free catalog:

800-325-3841

6:00 AM to 6:00 PM PST, M-F

ANTHRO®

Anthro Corporation®
Technology Furniture®
10450 SW Manhasset Dr.
Tualatin, OR 97062
Fax: 800-325-0045
http://www.anthro.com

Since 1984. Prices from $299. For a lower cost line for the home, ask for our SOHO catalog. GSA contract. Available for OEM applications. Anthro, AnthroCart and Technology Furniture are registered trademarks of Anthro.

yourself into Albert Einstein or Al Gore, and Fauve Matisse Snappy Edition, a lite version of the paint program (a full upgrade is $39). There's TWAIN (scanner) support, which means you can use Photoshop and other image-processing programs. Since Kodak can read nearly any video file format, you could video yourself, do some morphing or change things with programs like Kai's Power Tools, save the image, and get a Photo CD made of the result. I can envision some interesting slide shows.

Snappy was made by the breakaway members of the old Video Toaster team. They're all mad as hatters; read the manual for details. Like the Video Toaster, Snappy brings something new to the computer world. It's easy to use, interesting, fun, inexpensive, and reliable.

Real programmers have always had contempt for programs written in BASIC.

If you can't think of uses for Snappy, I don't think I want to know you. Highly recommended.

A sort of companion to Snappy is JE Software's PrintScreen. This thing installs in seconds. It gives you the opportunity to save screen images to a file or print them. You can run it as a TSR program so that it works almost anytime, or you can simply invoke it when you need it.

I can't guarantee its compatibility with everything; these TSRs can be tricky. Still, it seems well behaved. Mostly, PrintScreen works.

We've installed it on the Gateway 2000 P5-133XL and the Cyrix 6x86-P166. Both print across the Ethernet. PrintScreen doesn't seem to mind.

Some programs just do what they say they'll do without any fuss. PrintScreen is one of them. Recommended.

Real programmers have always had a degree of contempt for programs written in BASIC. If you ask why, they'll mutter something about memory use, program size, and program speed. BASIC programmers would then point out that at least their programs were up and running during their lifetimes, and the battle would be joined.

Now, BASIC advocates like me can say that with today's new hardware, we don't need to worry about program size and

Have a Nice Day.

Plan Ahead!

Register Online for NetWorld+Interop Atlanta '96

(www.interop.com)

Coming soon... Visit interop.com for all the information you'll ever need as a networking professional, including:

- Rich show content
- Breaking news
- Product Reviews
- World-wide show information
- The Interop Buying Guide, the most comprehensive product buying tool available to the networking community today!

INTEROP

The Web Site.

Connecting the Networking Community.

PLATFORMS: WINDOWS NT • WINDOWS 95 • OS/2 • NLM • DOS • APPLE AUX • LYNX • SCO • SYSTEM MANAGER • SUN SPARC-SOLARIS • IBM RS/6000 • HP9000 • RS/6000 • APPLE SYSTEM 7 • AT&T UNIX • BANYAN • INTERACTIVE UNIX • LINUX • MOTOROLA 88OPEN • QNX •

Q: What does it take to deploy a superior client/server application? A: A SUPERIOR SERVER

START with the most advanced client-side SDK on the market: c-tree® Plus at $895.

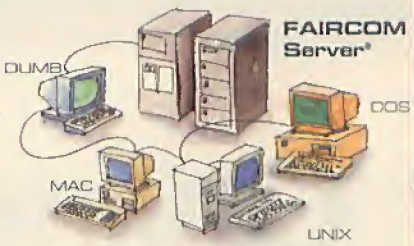
- Complete "C" Source code
- ROYALTY FREE (Client Side)
- Multiple supported protocols
- Fast, portable, reliable
- Powerful features like transaction processing
- Win95, NT, and Windows 3.1 ready

ADD a strong, multi-platform, industrial-strength Server that supports.

- File mirroring
- Heterogeneous networking
- Automatic disaster recovery
- Multi-threaded design
- Best price/performance available: from $445- $3745

RESULT? A solid, economical, easily deployable product that fits your needs.

- Portable
- Scalable
- Exceptional Performance
- Flexible
- Easy Server distribution
- Convenient OEM terms



Heterogeneous TCP/IP Network

You can't find a better client SDK with these features!
Over sixteen years of proven reliability and performance.
No one else supports over 30 platforms in this price range!

c-tree Plus®

- Complete C Source
- Single/Multi User
- Client/Server (optional)
- Full ISAM functionality
- No Royalties
- Transaction Processing
- Fixed/Variable Length Records
- High Speed Data/Index Caching
- Batch Operations
- File Mirroring
- Multiple Contexts
- Unsurpassed Portability

FairCom Server®

- Client/Server Model
- Transaction Processing
- Requires <2MB RAM
- Online Backup
- Disaster Recovery
- Rollback - Forward
- Anti-Deadlock Resolution
- Client-side "C" Source
- Multi-threading
- Heterogeneous networking
- File Mirroring
- OEM/Source Available

FOR YOUR NEXT PROJECT CALL FAIRCOM: YOU CAN'T FIND A BETTER HETEROGENEOUS CLIENT/SERVER SOLUTION!

Also inquire about these FairCom products:

d-tree™ r-tree© ODBC Driver

FAIRCOM® CORPORATION

WWWeb Address: http://www.faircom.com/

800-234-8180

U.S.A. 4006 W. Broadway - Columbia, MO 65203-0100
phone (573) 445-6833 fax (573) 445-9698
EUROPE Via Patrioti, 6-24021 Albino (BG) - ITALY
phone (035) 773-464 fax (035) 773-806
JAPAN IKEDA Bldg. #3,4f-112-5, Komei-chou - Tsu-city,MIE 514 Japan
phone (0592) 29-7504 fax (0592) 24-9723

• SUN O/S 4.X • SUN O/S 5.X • MIPS ABI (SGI) •

speed. Memory is below $10 a megabyte. Disk storage is fast approaching $100 a gigabyte. High-end Pentium and Pentium Pro chips run at blinding speeds. What do we care if our BASIC program takes three times as long to run as it would in C++ when we're talking about seconds rather than minutes?

Visual Basic is changing the way we program. It has also spawned a whole new industry of add-on tools. One of the earliest BASIC toolkits was Crescent QuickPak Professional. Crescent was acquired by Progress Software a year ago, and they've continued tool development.

If you're going to learn Visual Basic programming, in my judgment, you should start by getting Visual Basic and then Crescent PowerPak Professional

Knowing how to program doesn't guarantee you'll write good programs.

Edition or Enterprise Edition. This gives you a number of assembly language tools you can call directly into your application; it also gives some source code for complex programs, and that's worth study all by itself. With Visual Basic and Crescent PowerPak, you can build some astonishingly good programs.

The ability to write programs is like the ability to write: knowing how to program doesn't guarantee you'll write good programs any more than knowing how to write assures that you'll write publishable novels. On the other hand, the best way to become a professional writer is to write a lot. I generally tell students they should be prepared to throw away the first million words they write. I suspect it's just as true for programming: the best way to learn is to do a lot of it. BASIC and the Crescent toolkits make it fairly easy to do.

EndNote has long been my favorite bibliography program for scholarly writing. Now, EndNote Plus 2 can be installed as an add-in for Microsoft Word. For those totally addicted to the Web, this is like a Netscape Navigator plug-in.

With the program installed, you can do full bibliographic processing from within your Word document. EndNote Plus 2 does it all: nearly any standard format, including all scholarly citation conventions. Hanging indents, discovery of duplicated citations, and a whole raft of other tools are included. *continued*

Circle 168 on Inquiry Card.

IF you develop **MULTIMEDIA** technology, you're sure to have the kinds of problems that only NSTL testing can help you solve.

Solutions that will help you to lower technical support costs, avoid unexpected incompatibilities and unfulfilled expectations and achieve and/or confirm higher levels of graphic and audio performance.

In other words, NSTL's independent testing helps you to repeal Murphy's Law.

So, if you want to improve your marketing, enhance your product designs, sharpen your competitive edge...and make sure your products do, in fact, live up to all your advertising claims... and all your customers' expectations ...come to NSTL.

REPEAL MURPHY'S LAW

THE LATEST METHODOLOGIES THE SAVVIEST ENGINEERS

Our state-of-the-art multimedia testing laboratory – one of 18 controlled-access labs – is dedicated to testing functionality, compatibility, performance, and usability across multiple platforms. In fact, no multimedia test suite is as comprehensive as ours. And our street-savvy testing engineers know how to find problems you never knew you had...before your customers find them.

CUSTOMIZED TESTING WITH PLUG-IN, PLUG-OUT EASE

We have Macs, all of the popular desktop PCs, multimedia notebooks, 2x to 8x internal and external CD-ROM drives, VESA and PCI video, SCSI, IDE and PCMCIA controllers, MPEG, and a Brobdingnagian library of CD-ROM titles.

So, we can test at any stage of product development on dozens of configurations with plug-in, plug-out ease. And world-class accuracy and reliability. Quickly. Hassle free.

That's because at NSTL everything is up and running. Ready to be configured to duplicate your environment and solve your problems. At a moment's notice.

"NSTL can test our [multimedia] programs on very short notice and with quick turnaround. And they've uncovered problems that we didn't catch after our own inhouse testing. Their understanding of multimedia technology and the end-user market have helped us deliver stronger bug-free programs." David Harmon, Manager of Technology and Development Support, Discovery Channel Multimedia.

Now it's your turn...

Build customer confidence. Sharpen your competitive edge. Let customers know that your products have passed rigorous, independent tests that verify their "as advertised" compatibility and functionality.

CALL 1-800-220-NSTL *to request our brochure or a proposal detailing the scope, pricing, and scheduling of confidential product testing services, and/or to arrange a tour of our laboratories.*

Do it right now and we'll send you a FREE copy of the PC Digest issue on multimedia notebooks. No risk. No obligation.

NSTL

QUALITY ASSURANCE THROUGH INDEPENDENT TESTING

NATIONAL SOFTWARE TESTING LABORATORIES

A Unit of Datapro Information Services Group
A Division of The McGraw-Hill Companies
625 Ridge Pike, Building D, Conshohocken, Pennsylvania 19428 610-941-9600 FAX: 610-941-9952
e-mail info@nstl.com World Wide Web http://www.nstl.com

EndNote Plus 2 is also a database. You can use it to make and keep libraries of annotated references, so that you will never have to retype title and author for frequently cited works. Formats include APA, Science, ASCE, IEEE, MLA, Chicago A and B, PNAS, Nature, and Turabian. The general database isn't formatted, so you can haul in references from that and then format the document to fit the journal you're submitting to.

If you use Word and you do scholarly publishing, you need EndNote Plus 2. Recommended.

T/Maker is well known for its ClickArt: small, mostly simple, drawings that you can chop and paste into documents and slide presentations as illustrations and a change of pace. The ClickArt Incredible Image Pak 65,000 has illustrations appropriate for holidays, business themes, travel, amusements; you name it.

They also have ClickArt Handwritten Fonts, a CD-ROM of 300 handwritten fonts. No matter what your writing style, neat and proper or fat and sloppy, there's probably a font that looks something like yours. If there isn't, don't despair: with Personal Font, they'll make you a TrueType font and include your signature. Being TrueType, it will be recognized by word processors, so you can even check the spelling. It won't quite be cursive script, because computers need some way to recognize when one letter ends and another starts, but you can make it very close. I haven't sent in my order yet, but I'm tempted. On the other hand, one of their fonts is pretty close, not to what my handwriting looks like, but to what I wish it looked like. Chances are you'll find one like that, too.

They also sell ClickArt Fonts, a CD-ROM of 2500 regular fonts.

With that many fonts, you'll need a real font manager. We saw one at Comdex: Adobe Type Manager Deluxe 4.0 won a BYTE Best of Comdex award. I don't have it yet, but I sure liked what I saw.

With Adobe Type Manager Deluxe 4.0 and the ClickArt discs, you can have all the fonts you ever wanted.

The CD-ROM of the month is My First Amazing World Explorer. Roberta has been having the neighborhood kids test her reading-instruction software. As a reward, we gave one of them this CD-ROM. Here is Roberta's report:

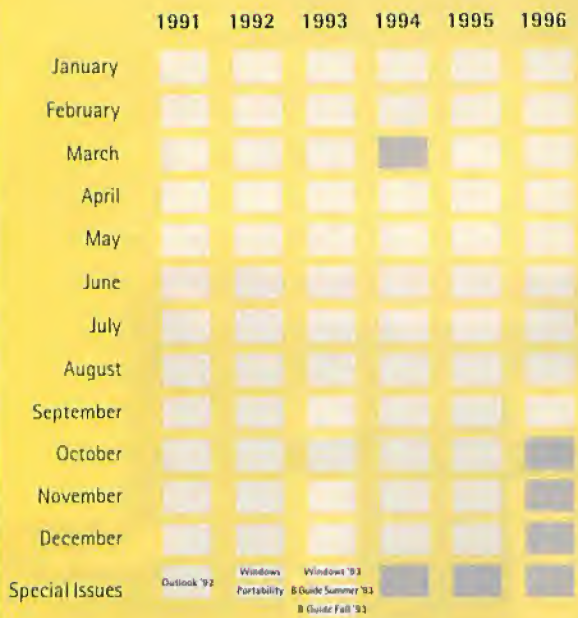
"Thomas, one of our youngest and brightest pals, finishes third grade this year. I installed My First Amazing World Explorer on his home machine about an hour before dinner. This was probably a mistake, because his dad reports that for 45 minutes after that, he never came up for air except to whoop his approval of the product and didn't stop until his mom insisted he come to dinner.

"I happen to know that this is a fairly analytical kid. He is into insects and crawly critters, so I thought he might like the World Explorer CD. It has lots of critters. Now it's his favorite CD, and his sister and parents hardly get to touch the family Mac while he explores.

"First, he signed up for a passport, where he gets to register with a moniker. He chose Stupid Pee (remember he just turned nine, and their favorite genre runs along these lines) and a suitable picture

SOMETHING MISSING?

Complete your BYTE collection by ordering Back Issues today!



Special Issues U.S. Delivery $3.00, Foreign Delivery $4.00 · 1990 thru 1996 U.S. Delivery $6.50, Foreign Delivery $8.50, Canada & Mexico $7.00 · All issues prior to 1990 U.S. Delivery $3.00, Foreign Delivery $4.00. (Call for availability) These prices include: postage (US), surface mail (foreign). · All checks must be in U.S. funds and drawn on a U.S. bank. Please indicate which issues you would like by checking (4) the boxes. Send requests with payment to:

BYTE Back Issues, One Phoenix Mill Lane, Peterborough, N.H. 03458, (603) 924-9281

☐ Check enclosed ☐ Charge:

☐ VISA ☐ MasterCard ☐ American Express

Card #

Exp. Date

Name

Signature

First Name

Last Name

Address

Address

City

State Zip

A Division of The McGraw-Hill Companies

IT'S AMAZING HOW MANY COMPUTING EXPERTS PRACTICALLY LIVE AT THIS ADDRESS.

With so many web sites popping up today, it's hard to know which ones Net the best results. Especially if you're an advertiser looking to reach key Information Technology prospects.

Fortunately, the answer is close at hand. It's called The BYTE Site, and more computing influencers worldwide call it "home" than just about any address on the Web.

The BYTE Site is the online version of BYTE magazine, the worldwide technical authority for computing experts. That means it's chockfull of insights and information about the IT market from products to applications to trends. On The BYTE Site, visitors can instantly access every BYTE article published since 1993 through the BYTE Archive. Read all about the newest products and technologies in our Virtual Press Room. Share viewpoints with BYTE editors worldwide by on-site Email. Even download industry standard CPU test suites from our BYTEMarks benchmark service.

With features like these, it's no wonder The BYTE Site logged nearly 150,000 visits this past January alone, and posted an overall repeat visit rate of 41%. Not surprisingly, it's become equally popular among advertisers. That's because The Byte Site offers such interactive marketing options as hot-linked AD-Action buttons to showcase product information, catalog listings and data sheets. Plus our Virtual Press Room where users can access the latest press releases from your company.

To learn more about The BYTE Site, call John Griffin, VP/Publisher at 603.924.2663. Or find him on The BYTE Site at http://www.byte.com. You'll discover reaching computing influencers worldwide is easy once you know where they live.

BYTE

A Division of The McGraw-Hill Companies

THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.

from the Passport Office. Stupid Pee's face is out of whack, and he has one working eye. Well, you get the idea.

"The home page is Your Bedroom. On the wall is a world map. Click on the map, and you move into a view of the world in beautiful graphics and pictures. At least that is the way Thomas describes them. He really liked the sound effects. For instance, if you click on the top of the map, the CPU says 'North' and makes a whooshing sound. In North America, you can click on a cougar sitting on the crest of the Rockies; his tail straightens out, and his jaws open to let out a mighty roar. Click on a skier, and he slaloms down the peak, makes a jump, and lands back on top of the run.

"When you first click on a new country on a continent, typical music from its history is heard, such as a banjo in the southwest of Texas. Click on a cowboy, and he lassos cattle. Then it moves to text with a couple of sentences about cattlemen. Two hot keys are presented in red, and the text is read to you. Click on the hot key, and a smaller page appears and is read to you in a child's voice.

"This age group is bonkers over stickers, and Thomas is no exception. After reading a selection about a critter, you can select the Sticker icon on that page and the picture replaces an outline in the Sticker book. We clicked on Mexico. It zoomed in closer to the peninsula, where a stone statue appeared. Click on the stone statue holding a stone spear, and the statue launches the spear. 'The spear goes around the world and hits him in the back,' according to Thomas's scenario. When the spear strikes the stone statue, it cracks into pebbles. One of the world's best jokes according to Thomas.

Actually, Roberta had more on My First Amazing World Explorer. I haven't seen such enthusiasm for a kids' CD-ROM in a long time. Clearly recommended.

The book of the month is *Hidden Order: The Economics of Everyday Life* by David Friedman (Harper Business, 1996). One doesn't normally think of an economics book as light and pleasant reading, but David makes it seem so. He also explains most of the assumptions underlying economic theory. If you have any interest in economics at all, you'll find this book both readable and fascinating; and I guarantee you'll learn something from it. David analyzes such things as the length of supermarket checkout lines, whether to change lanes on a freeway, and incidentally something about money and unemployment. He's a former King of the East in the Society for Creative Anachronism, and one of the most interesting people I know.

The computer book of the month is Ed Yourdon's *Rise and Resurrection of the American Programmer* (Prentice-Hall, 1996). Yourdon, you may recall, is one of the pioneers of the computer industry, one of the few consultant gurus to move successfully from mainframes and minicomputers to the microcomputer world. In 1992 he wrote *Decline and Fall of the American Programmer*, which painted a pretty gloomy picture of how offshore companies would eat our lunch. It was particularly depressing for the large number of programmers stuck maintaining COBOL and specialized assembly language programs. His book has been a text in more than a hundred courses.

But now Yourdon writes "all of that was four years ago, and things do change...some of the trends that worried me four years ago have become even more pronounced, but I've been pleasantly surprised to see that in other areas the U.S. software industry has demonstrated a substantial competitive advantage." Ed is too modest to say that his previous book may have helped change some of the trends, but I think it's true.

His views are not always mine, but if you're a programmer or hire programmers, you will be well advised to read this book. [Editor's note: *Edward Yourdon has an article in this issue, "When Good Enough Is Best" on page 85.*]

We're building a Micronix motherboard system, probably a 200-MHz Pentium. I'm not sure what accessories we'll collect for it. Also next month, I'll look at accumulated accessories and software. Stay tuned. I love these little machines.

As usual, you can find more of this column on the BYTE Web site. You might also want to check out http://www.earthlink.net/discontinuity, where John C. Dvorak and I argue critical issues. B

Jerry Pournelle is a science fiction writer and BYTE's senior contributing editor. You can write to Jerry c/o BYTE, One Phoenix Mill Lane, Peterborough, NH 03458. Please include a self-addressed, stamped envelope and put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at **jerryp@bix.com**.

PRODUCT INFORMATION

Adobe Type Manager Deluxe 4.0 $99.95
Adobe Systems, Inc.
Mountain View, CA
(800) 833-6687
(415) 961-4400
fax: (415) 961-3769
http://www.adobe.com/type/typeprod.html
Circle 1034 on Inquiry Card.

ClickArt Fonts $39.95
ClickArt Handwritten Fonts $39.95
ClickArt Incredible Image Pak 65,000 $59.95
Personal Font $99.95
T/Maker Co.
Mountain View, CA
(800) 986-2537
(415) 962-0195
fax: (415) 962-0201
http://www.clickart.com
Circle 1035 on Inquiry Card.

Crescent PowerPak Enterprise Edition $499
Crescent PowerPak Professional Edition $699
Crescent Division of Progress Software
Bedford, MA
(800) 352-2742
(617) 280-3000
fax: (617) 280-4025
http://www.crescent.progress.com
Circle 1036 on Inquiry Card.

EndNote Plus 2 $299
Niles and Associates, Inc.
Berkeley, CA
(800) 554-3049
(510) 559-8592
fax: (510) 559-8683
http://www.niles.com
Circle 1037 on Inquiry Card.

Kai's Power Goo $49.95
Kai's Power Tools $199
MetaTools, Inc.
Carpinteria, CA
(800) 972-4025
(805) 566-6200
fax: (805) 566-6385
http://www.metatools.com
Circle 1038 on Inquiry Card.

Kodak Digital Science DC20 Camera under $350
Eastman Kodak Co.
Rochester, NY
(800) 235-6325
(716) 726-7260
fax: (716) 726-0818
http://www.kodak.com
Circle 1039 on Inquiry Card.

My First Amazing World Explorer about $29.95
DK Multimedia
New York, NY
(800) 206-5713
(212) 213-4800
fax: (212) 213-5240
http://www.dk.com
Circle 1040 on Inquiry Card.

PrintScreen $29.95
JE Software, Inc.
Mount Vernon, NY
(800) 431-1348
(914) 699-6710
fax: (914) 699-6969
janesway@ix.netcom.com
Circle 1041 on Inquiry Card.

Snappy about $199.95
Play, Inc.
Rancho Cordova, CA
(800) 306-7529
(916) 851-0800
fax: (916) 851-0801
http://www.play.com
Circle 1042 on Inquiry Card.

TD-300 base price, $5995
TDZ-400 base price, $18,700
Intergraph Corp.
Huntsville, AL
(800) 763-0242
(205) 730-2000
fax: (205) 730-6188
http://www.intergraph.com/ics
Circle 1043 on Inquiry Card.

SEPTEMBER 1996, VOL. 21, NO.9

BYTE

BUYER'S GUIDE

Essential Products and Services for Technology Experts

Mail Order

Top mail-order vendors offer the latest hardware and software products at the best prices. Page 180

Hardware/Software Showcase

Your full-color guide to in-demand hardware and software products, categorized for quick access. Page 199

Buyer's Mart

The BYTE classified directory of computer products and services, by subject so you can easily locate the right product. Page 208

CDW

COMPUTER DISCOUNT WAREHOUSE™

Also try Novell Groupwise
It isn't just e-mail — it's calendaring and so much more!
Call CDW for details!

NetWare 4

Novell **NetWare V4.1**

The only network ready for tomorrow, today

Advanced security, authentication and auditing capabilities make NetWare V4.1 the industry's most secure network operating system, and, with NetWare Directory Services™, enable it to provide the platform for true distributed computing.

5-user CD	$715.60	CDW 49472
10-user CD	$1619.15	CDW 49482
25-user CD	$2391.71	CDW 49483
50-user CD	$3231.25	CDW 49484

For information on other Novell multi-user pack configurations, additive licensing and upgrades, call a CDW Account Executive today.

WHY PAY RETAIL?

CDW® Sells For Less!™

AST.

Ascentia P50

- 133MHz Intel Pentium® processor
- 8MB RAM standard, expandable to 40MB
- 800MB or 1.2GB removable hard drive
- 11.3" TFT active-matrix SVGA color display
- Interchangeable 4X CD-ROM
- 3-year limited warranty w/48-Hour Rapid Repair for 1st year

intel inside pentium

P50 CTS11 800MB hard drive **$4221.60** CDW 65840

P50 CTS11 1.2GB hard drive **$4799.00** CDW 65841

The Intel Inside® Logo and Pentium® are Registered Trademarks of Intel Corporation

HARDWARE, SOFTWARE & PERIPHERALS AT DISCOUNT PRICES

SOFTWARE

Adobe PageMaker V6.0 WIN	$45.78
Adobe PageMaker V6.0 WIN upg	152.81
Adobe Photoshop V3.0.5 WIN	545.78
Arcada Backup for Windows 95	58.90
Caere OmniPage Pro V7.0 WIN95 upg	113.65
Corel WordPerfect Suite WIN	274.38
Corel WordPerfect Suite WIN CD	241.54
Corel WordPerfect Suite WIN CD upg	91.77
Corel WordPerfect Suite WIN upg 3.5/CD	133.70
CorelDRAW V6.0 WIN95 CD	436.37
Datastorm Procomm Plus V2.01 DOS	89.01
Datastorm Procomm Plus V3.0 WIN95/WIN	122.77
Datastorm Procomm Plus V3.0 WIN95/WIN CD	121.17
Datastorm Procomm Plus V3.0 WIN95/WIN upg	75.83
Delrina WinFAX PRO V7.0 WIN95	77.35
Fractal Design Dabbler V2.0 WIN	41.92
Helix Hurricane V2.0 WIN95/WIN	42.99
Intuit QuickBooks V4.0 WIN	94.28
Lotus 1-2-3 V5.0 WIN	291.45
Lotus 1-2-3 V5.0 WIN upg	92.69
Lotus cc:Mail Mobile V2.2 WIN	125.38
Lotus Organizer V2.1 WIN	88.25
Lotus SmartSuite 96 WIN95 upg CD	138.72
Lotus SmartSuite V4.0 WIN upg	138.72
McAfee VirusScan V2.0 WIN95	44.23
McAfee VirusScan V2.2 WIN	44.17
Microsoft Access V2.0 WIN	296.94
Microsoft Access V2.0 WIN dev kit	296.94
Microsoft Encarta Encyclopedia 1996 WIN CD	44.94
Microsoft Excel V5.0 WIN	296.94
Microsoft Excel V5.0 WIN comp upg	114.98
Microsoft FrontPage V1.1 WIN95	120.60
Microsoft MS-DOS V6.22 upg	51.52
Microsoft Office Pro V4.3 WIN	538.24
Microsoft Office Pro V4.3 WIN CD w/Bookshelf	538.24
Microsoft Office Pro V4.3 WIN license	458.68
Microsoft Office Pro V4.3 WIN upg	354.25
Microsoft Office Pro w/Access WIN95 upg	314.50
Microsoft Office Pro w/Bkshelf WIN95 CD	538.05
Microsoft Office Pro w/Bkshelf WIN95 upg CD	314.29
Microsoft Office Pro WIN95	538.05
Microsoft Office Std WIN95	449.14
Microsoft Office Std WIN95 CD	448.89
Microsoft Office Std WIN95 upg	223.97
Microsoft Office Std WIN95 upg CD	223.97
Microsoft Office V4.2 WIN	449.03
Microsoft Office V4.2 WIN CD	449.03
Microsoft Office V4.2 WIN license	382.05
Microsoft Office V4.2 WIN upg	265.72
Microsoft Pual WIN95 CD	45.13
Microsoft Project V4.0 WIN	411.89
Microsoft Publisher CD Deluxe WIN95	69.29
Microsoft Publisher V2.0 WIN	69.29
Microsoft Visual Basic Pro V4.0 WIN CD	443.49
MS Visual Basic Pro V4.0 WIN comp upg CD	219.14
MS Visual Basic Pro V4.0 WIN vers upg CD	86.33
Microsoft Visual C++ Subscription WIN95	447.93
Microsoft Windows 95	185.47
Microsoft Windows 95 upg	94.77
Microsoft Windows 95 upg CD	94.77
Microsoft Windows V3.11	92.06
Microsoft Word V6.0 WIN	296.94
Microsoft Word V6.0 WIN upg	114.98
Microsoft Works V3.0 WIN	45.13
Microsoft Works w/Bookshelf WIN95 CD	68.16
Microsoft Works WIN95	45.13
Quark QuarkXPress V3.32 WIN	592.58
Quarterdeck Clean Sweep V2.0 WIN95	28.85
Quarterdeck QEMM V8.0 WIN95/WIN3.1	62.16
Symantec ACT V2.0 WIN	171.24
Symantec Norton AntiVirus V3.0 DOS/WIN	49.39
Symantec Norton AntiVirus WIN95	72.14
Symantec Norton AntiVirus WIN95 upg	35.75
Symantec Norton Utilities V8.0 DOS/WIN	112.53
Symantec Norton Utilities WIN95	116.15
Symantec Norton Utilities WIN95 upg	57.24
Symantec pcANYWHERE V2.0 WIN	119.21
Symantec pcANYWHERE V5.0 DOS	121.17
Symantec pcANYWHERE32 WIN95/NT	131.80
Symantec pcANYWHERE32 WIN95/NT upg	62.70
Symantec WinFAX PRO V4.0 WIN	78.14
Symantec WinFAX PRO V7.0 WIN95 CD	78.62
Ventana Netscape Navigator V2.0 WIN	43.04
Visio Technical V4.0 WIN95	256.11
Visio V4.0 WIN95 CD	132.88

NETWORKING PRODUCTS

Novell

NetWare 4.1

5-user CD	715.60
10-user CD	1619.15
25-user CD	2391.71
100-user CD	4509.48

NetWare 4.1 Upgrade

5-user to 10-user CD	1038.03
5-user to 25-user CD	2108.88
10-user to 10-user CD	685.31
10-user to 25-user CD	1497.30
10-user to 50-user CD	1909.77
20- or 25-user to 25-user CD	1023.88
25-user to 50-user CD	1905.09
50-user to 50-user CD	1361.37
50-user to 100-user CD	2177.63
100-user to 100-user CD	1905.09

NetWare 3.12

5-user 3.5"	699.63
10-user 3.5"	1379.17
25-user 3.5"	2325.28
50-user 3.5"	3231.25

Microsoft® BackOffice

Microsoft Windows NT

Windows NT Network Value Pack	838.69
Windows NT Server CD	623.50
Single-client license	37.86
20-client license pack	603.27

Microsoft SQL Server

SQL Server upgrade CD	445.72
Single-client license	133.52

Microsoft Systems Mgmt Server

SMS Server CD	578.18
Single-client license	48.14

Microsoft SNA Server

SNA Server CD	358.69
Single-client license	55.37
20-client license pack	863.85

Microsoft Mail Server

Mail Server upgrade CD	296.94
5-client license pack	236.95

3Com

3C509B Etherlink III 10BT 5-pack	416.70
3C509B Etherlink III 10BT + AUI	107.95
3C509B Etherlink III 10BT + AUI 5-pack	441.95
3C509B Etherlink III coax	109.76
3C509B Etherlink III coax 10BT	103.85
3C509B Etherlink III combo	122.07
3C509B Etherlink III combo 5-pack	513.67
3C509B Etherlink III PCI 10BT	123.71
3C509B Etherlink III PCI combo	164.85
3C595 Fast Etherlink PCI 10/100BT	181.91
3C16170 Linkbuilder TP/12-port	319.56
3C16670 Linkbuilder FMS/8 12-port	511.64

Artisoft

NodeRunner/SI 2000T	71.80
NodeRunner Pro combo	78.35
NodeRunner/SI 2000A	94.98
LANtastic V6.0	74.34
LANtastic V6.0 5-user	304.88
LANtastic V6.0 starter kit coax	225.50
LANtastic V6.0 add-on kit 10BT	117.83
LANtastic V6.0 add-on kit coax	117.83

LANtastic for Windows® 95 also available
Call CDW today for details

ASP

Intelligent AutoSwitch 2 PCs to 1 printer	24.31
Intelligent AutoSwitch 4 PCs to 1 printer	35.94
JetLAN/P Plus pocket server	272.28
SNAP starter kit 2 PCs to 1 printer	109.80
SNAP add-on transmitter	39.63

Bay Networks

SynOptics System 600 10BT 8-port hub	304.00
SynOptics System 610M 10BT 8-port hub	536.00

IBM

Token Ring auto adapter 16/4 ISA	212.45
Token Ring MAU multiport	385.95

intel

EtherExpress 16 10BT	103.19
EtherExpress 16 10BT 5-pack	484.76
EtherExpress 16 combo	123.25
EtherExpress 16 combo 5-pack	559.37
EtherExpress EISA coax	402.82
EtherExpress MCA 10BT	172.09
EtherExpress PRO/10+Mbps ISA	98.23
EtherExpress PRO/100+Mbps EISA	232.17
EtherExpress PRO/100Mbps PCI	198.01
EtherExpress PRO/100Mbps PCI 5-pack	818.56
NetportExpress EL Ethernet	373.30
TokenExpress PRO ISA LAN adapter	224.31

NETWORKING PRODUCTS

LINKSYS

5-port Workgroup Hub	76.78
8-port Workgroup Hub	109.86
Combo Ether16 LAN card	59.76
Combo EtherPCI LAN card	92.65

SMC®

EtherEZ 10BT	92.03
EtherEZ coax	91.63
EtherEZ combo	104.81
EtherPower 10/100BT PCI	145.72
EtherPower 10/100BT PCI 5-pack	618.36
EtherPower 10BT PCI	117.59
EtherPower 10BT 5-pack	506.82
EtherPower coax PCI	148.63
EtherPower coax PCI 5-pack	611.35
TigerHub TP6 6 10BT ports + AUI	165.15
TigerHub TP8G 8 10BT ports + BNC	181.41
ARCNET 8-port active hub coax	223.86
ARCNET PC600WS coax	116.86
Ethernet 8-port 10BT hub	291.90
TokenCard Elite 16/4	211.74

WYSE

Link MC5 amber/green/white	295.50
Wyse 55 amber/green/white	247.12
Wyse 60 amber/green/white	316.80
Wyse 160 amber/green/white	377.54

Xircom

PE310B2 pocket Ethernet coax	266.01
PE310BC pocket Ethernet coax	304.12
PE310BT pocket Ethernet 10BT	266.01
PT316GTP pocket Token Ring III	448.10

DATA STORAGE

CONNER

Tape*Stor 800MB Travan internal	135.24
Tape*Stor 3200MB internal	228.33

exabyte

Eagle96 TBU internal	186.62
Eagle TR-3 TBU internal	249.28
EXB-8700LT TBU 8mm	1052.01

COLORADO

Jumbo 350 350MB internal	58.79
Jumbo 1400 1.3GB internal	226.67
Trakker 350MB parallel port w/tape	159.12
T1000 800MB Travan w/tape	161.24
T1000E 800MB parallel port	189.66

iomega

Zip drive 100MB parallel	199.00
Zip drive 100MB SCSI	199.00
Ditto Easy 800MB Travan tape drive internal	119.95
Ditto Easy 800MB Travan tape drive external	149.00
Jaz drive 1GB internal SCSI-II	399.00
Jaz drive 1GB external SCSI-II	499.00
Jaz drive 1GB cartridge	124.00

PINNACLE MICRO

10XTREME 10X CDR internal	232.71
Explorer 2X CDR recorder internal	751.81
RCD 5040 2X CDR recorder internal	859.50
RCD 5040 2X CDR recorder external	944.96
Ventax 2.6GB optical hard drive internal	1311.51
Ventax 2.6GB optical hard drive external	1339.58

SyQuest®

EZ135 135MB IDE internal	119.23
EZ135 135MB SCSI external	119.23
EZ135 135MB external	119.23
EZ135 135MB cartridge	19.45
EZFlyer 230MB SCSI external	291.47
EZFlyer 230MB external	291.47
EZFlyer 230MB cartridge	29.47

INPUT DEVICES

ALPS

Desktop GlidePoint	65.87
GlidePoint Windows 95 keyboard	94.11

KURTA

Drawing Slate II 6x9 w/pressure pen	196.96
Drawing Slate II 12x12 w/pressure pen	217.66

EPSON

PhotoPC digital camera	499.00
ActionScanning System II	429.67
ES1000C color scanner	727.67
ES1200C Pro color scanner	1125.16

HEWLETT PACKARD

HP ScanJet 4S desktop scanner	398.91
HP ScanJet 4P flatbed scanner	499.90
HP ScanJet 4C flatbed scanner	948.17
HP ScanJet 4C document feeder	453.97

KODAK

DC40 Digital Science Camera	699.00
DC50 Digital Science Camera	999.00

INPUT DEVICES

MouseMan 96	53.50
Cordless MouseMan	67.44
TrackMan Marble	83.57
TrackMan Live! cordless pointer	116.69
PageScan color scanner	352.68

MICROTEK

PageWiz compact scanner	124.71
ScanMaker E3 color flatbed	373.39
ScanMaker E6 color flatbed	556.45
ScanMaker III color flatbed	1367.43

UMAX

Vista-S6E	473.96
Vista-S12	849.43

VISIONEER

PaperPort Vx	274.94
PaperPort lx	317.46

MULTIMEDIA AND CD

Creative Labs

Sound Blaster 16/3D Value PnP	84.65
Sound Blaster 32 PnP	154.30
Blaster CD 8X	189.27
Sound Blaster AWE32 PnP	222.43
Sound Blaster Discovery CD 8X	341.68
Sound Blaster Performance 8X	398.87
ADS TV Elite Pro w/remote mouse	199.15
ADS TV Superscan 2 PC to TV converter	292.20
Altec Lansing ACS500 surround system	299.38
Connectix QuickCam for Windows	96.05
Connectix Color QuickCam for Windows	223.67
J&L Media2 speakers 10 watts	84.65
J&L Media4 speakers 20 watts	209.35
Microsolutions 4X CD parallel	271.83
Microsolutions 6X CD parallel	271.88
Microsolutions 6X CD w/sound parallel	341.72
Minolta Snappy video still capture	195.98
NEC 6Xe 6X CD external	99.06
NEC 6Xi 6X CD internal	243.82
NEC 6Xe 6X CD external	335.05
NEC 4x4 4X CD 4-disc changer internal	99.00
NEC 4Xc 4X CD 7-disc changer external	342.15
Pioneer DRM624X 4X CD 6-disc changer external	294.95
Panasonic portable 4X CD SCSI	399.00
Panasonic 4X CD w/speakers SCSI-2	499.00
Sony PRD-150 portable Discman® PCMCIA Type II	347.46
Sony 4X CD SCSI-2 internal	156.57
SunMoonStar 6X CD internal	178.41
SunMoonStar 6X CD portable	253.17
Toshiba 3701B 6X CD SCSI internal	238.47

MONITORS

Mag Innovision DX1595 PnP 15" .28mm	383.30
Mag Innovision DX1795 PnP 17" .25mm	650.44
Mag Innovision DX15T 15" .26mm	417.10
Mag Innovision DX17T 17" .26mm	715.47
Mag Innovision MXP17F 17" .26mm	809.48
Mag Innovision MX21F 21" .28mm	1484.30
Magnavox CM2099 14" .28mm	252.29
Magnavox CM2015 15" .26mm	329.18
Magnavox CM1215 15" .28mm	369.77
Magnavox CM4018 17" .28mm	636.08
Magnavox 20CM64 20" .31mm	924.01
NEC C400 14" .28mm	308.75
NEC M500 15" .25mm	528.24
NEC XV15+ 15" .28mm	473.15
NEC XV17+ 17" .28mm	709.94
NEC XE21 21" .28mm	1664.05
NEC XP21 21" .28mm	1843.57
Samsung 17GLi 17" .28mm	700.00
Samsung 17GLsi 17" .26mm	879.00
Sony Multiscan 15sx 15" Pnp .25mm	396.85
Sony Multiscan 15sfII 15" PnP .25mm	472.90
Sony Multiscan 17sfII 17" PnP .25mm	773.83
Sony Multiscan 17seII 17" PnP .25mm	976.41
Sony Multiscan 20sfII 20" PnP .30mm	1635.53
ViewSonic 15GS 15" .27mm	385.11
ViewSonic 17GS 17" .27mm	651.18
ViewSonic Optiquest V775 17" .26mm	847.95
ViewSonic 21PS 21" .25mm	1579.61

VIDEO BOARDS

ATI Graphics Xpression ISA 1MB	95.68
ATI Graphics Xpression ISA 2MB	119.34
ATI Graphics Xpression PCI 2MB	119.69
ATI Graphics Pro Turbo ISA 2MB	252.29
ATI Graphics Pro Turbo PCI 2MB	252.29
ATI Graphics Pro Turbo VLB 2MB	218.02
ATI Graphics Pro Turbo PCI 4MB	393.61
ATI Video Xpression PCI 2MB	152.62
Diamond Stealth64 Graphics 2120 PCI 1MB	91.36
Diamond Stealth64 Video 3240XL PCI 2MB	268.42
Intel Smart Video Recorder Pro	402.82
Matrox Millennium PCI 2MB WRAM	254.73
Matrox Millennium PCI 4MB WRAM	377.00
Matrox Mystique PCI 2MB WRAM	185.01

CDW
WINNER OF SEVEN COMPUTER SHOPPER BEST BUY AWARDS
Best Buy

NASDAQ
BUY WITH CONFIDENCE
CDW® IS A NASDAQ TRADED COMPANY
TICKER SYMBOL CDWC
D & B rated 5A1
Duns 10-762-7952

DISCOVER NOVUS VISA MasterCard

Credit card charges are not submitted until time of shipment. For your protection, we ship only to your credit card's verified billing address. Freight is calculated at the carrier's actual freight charge plus insurance and packaging material. The cost of insurance is 1.00% (0.005 of the order total. Packaging materials will not exceed $4.00 for single package shipments or $8.00 for multi-package shipments. Before returning any product, you must obtain an RMA number. Non-defective returns are subject to a restocking fee. Software, disks and other sealed components are not returnable. Allow 10 business days for shipping when paying by personal check. All pricing subject to change. We do prices and products. CDW reserves the right to make adjustments due to changing market conditions, product discontinuation, manufacturer price changes or typographical errors in advertisements. All trademarks and registered trademarks are the sole property of their respective owners.

CDW® TELEPHONE HOURS

Sales
Monday-Friday 7am-9pm CDT
Saturday 9am-5pm CDT

Tech Support for Customers
Monday-Friday 8am-5pm CDT
Saturday 9am-5pm CDT

If you find a better price, call CDW® before you buy

Fax: 847-465-6800

Sales: 800-959-4239 (4CDW)

CDW Computer Centers, Inc. • 1020 E. Lake Cook Road • Buffalo Grove, IL 60089

Byte 1756 9/96

PLAY

Snappy

The best way to get pictures into your PC

FREE! Includes Fauve Matisse and Gryphon Morph software

Grab sensational PC stills from any camcorder, VCR or TV. Just plug Play's Snappy into your PC's printer port, then connect to any video source with the included cable. With the press of a button, Snappy captures images in 16.8 million colors at resolutions up to 1500 x 1125. From desktop publishing to creating PC photo albums, Snappy makes your PC more powerful, more visual and more fun!

$195.98 CDW 58450

WHY SETTLE FOR LESS?

CDW® SERVICES YOU BETTER™

matrox Mystique

The complete 3D entertainment and multimedia graphics accelerator

- 64-bit PCI graphics accelerator
- 2MB of powerful, single-ported SGRAM memory, upgradeable to 4MB
- Lightning-fast 3D texture-mapped games
- High-quality video playback
- Fast and stable Windows
- Blazing DOS performance

NEW!

$183.01 CDW 71174

CDW® CARRIES OVER 20,000 PRODUCTS. IF YOU DON'T SEE IT, CALL!

COMPUTERS

TOSHIBA

100CS 5/75 8MB 500MB 10.4" dual-scan	1718.41
110CS 5/100 8MB 810MB 11.3" dual-scan	2229.36
110CT 5/100 8MB 810MB 11.3" active	2698.65
410CS 5/90 8MB 772MB 11.3" dual-scan	2378.91
410CDT 5/90 8MB 772MB 11.3" active 4X CD	2848.80
420CDS 5/100 8MB 810MB 11.3" dual-scan 6X CD	2997.76
420CDT 5/100 8MB 1.26GB 11.3" active 6X CD	3765.88
500CS 5/120 16MB 1.26GB 12.1" dual-scan	3559.74
500CDT 5/120 16MB 1.26GB 12.1" active 6X CD	4459.00
Portege 610CT 5/90 8MB 720MB 9.5" active	2939.04
Portege 660CT 5/133 16MB 1.26GB 11.3" active 28.8K	4539.19
Tecra 700CS 5/120 8MB 1.2GB 11.3" dual-scan	3063.65
Tecra 720CDT 5/133 16MB 1.2GB 12.1" active 6X CD	6186.89

AST

Ascentia J10 5/75 8MB 500MB 10.4" dual-scan	1938.12
Ascentia J30 5/100 8MB 800MB 10.4" dual-scan	2326.86
Ascentia J30 5/100 8MB 800MB 10.4" active	2808.50
Ascentia J50 5/133 8MB 800MB 10.4" active	3278.85
Ascentia P50/5100 8MB 810MB 11.3" dual-scan 4X CD	3299.95
Ascentia P50/5100 8MB 1.2GB 11.3" dual-scan 4X CD	3829.10
Ascentia P50 5/133 8MB 800MB 11.3" active 4X CD	4521.60
Ascentia P56 5/133 8MB 1.2GB 11.3" active 4X CD	4799.00

Advantage! Desktops

624-5/100 16MB 1.2GB 6X CD	1494.91
626-5/133 16MB 1.2GB 6X CD	1783.97
628-5/150 16MB 1.6GB 6X CD	1852.05
822-5/100 16MB 1.2GB 6X CD	1595.19
824-5/133 16MB 1.6GB 6X CD	1858.55
826-5/133 8MB 2.1GB 3 disc 6X CD	2124.80
828-5/166 16MB 2.1GB 3 disc 6X CD	2324.80

Bravo Desktops

LC 5/100 8MB 630MB	1167.48
LC 5/100 16MB 1.2GB	1418.54
LC 5/133 8MB 630MB	1293.52
LC 5/133 16MB 1.2GB	1539.17
LC 5/166 16MB 1.6GB	1893.37
MS 5/100 16MB 1.2GB	1668.96
MS 5/100 16MB 2.1GB	1779.70
MS 5/133 16MB 1.2GB	1775.70
MS 5/133 16MB 2.1GB	1886.45
MS 5/166 16MB 2.1GB 6X CD	2315.45

Bravo Mini-towers

MS-T 5/100 16MB 1.2GB	1718.38
MS-T 5/100 16MB 2.1GB	1831.91
MS-T 5/133 8/133 16MB 1.2GB	1831.91
MS-T 5/133 5/133 16MB 2.1GB	1941.65

COMPAQ

Armada 1120 5/100 8MB 810MB 10.4" dual-scan	1868.23
Armada 1120T 5/100 8MB 810MB 10.4" active	2294.02
Armada 4110 5/100 8MB 810MB 11.3" dual-scan	2496.17
Armada 4110D 5/100 8MB 810MB 11.3" dual-scan	2679.37
Armada 4120 5/120 16MB 1.08GB 11.3" dual-scan	3072.47
Armada 4120T 5/120 16MB 810MB 11.8" active	3744.82
Armada 4130T 5/133 16MB 1.08GB 11.8" active	4417.17
LTE 5000 5/75 8MB 810MB 10.4" active	3648.37
LTE 5100 5/90 8MB 810MB 10.4" active	4032.97
LTE 5130 5/90 8MB 810MB 10.4" active 2X CD	4417.17
LTE 5150 5/100 8MB 810MB 11.3" dual-scan	3072.47
LTE 5200 5/120 8MB 1.35GB 10.4" active	4301.37
LTE 5250 5/120 16MB 810MB 10.4" active	4032.97
LTE 5280 5/120 16MB 1.3GB 11.3" active	5165.57
LTE 5300 5/133 16MB 1.3GB 12.1" active	5781.87
LTE 5380 5/133 16MB 2.16GB 12.1" active	5538.17

ProLinea Series Desktops

ProLinea 575e 5/75 8MB 630MB	1344.70
ProLinea 575e 5/75 8MB 1.06GB	1589.90
ProLinea 5100e 5/100 8MB 630MB	1222.10
ProLinea 5100e 5/100 8MB 1.06GB	1412.80
ProLinea 5120e 5/120 8MB 630MB	1349.35
ProLinea 5100 5/100 8MB 630MB	1693.30

ProLinea Series Mini-towers

ProLinea 5133 MT 5/133 16MB 2GB	2569.75
ProLinea 5150 MT 5/150 16MB 2GB	2491.65
ProLinea 5166 MT 5/166 16MB 2GB	2706.35

Deskpro Series Desktops

Deskpro 575 5/75 8MB 840MB	1459.75
Deskpro 5100 5/100 16MB 1.2GB	1834.95
Deskpro 5120 5/120 16MB 1.2GB	1867.55
Deskpro 5133 5/133 16MB 1.2GB	2231.75
Deskpro 5133 5/133 16MB 2GB	2381.45
Deskpro 5133 5/133 16MB 2GB 4X CD	2632.90
Deskpro 5150 5/150 16MB 1.2GB	2314.80
Deskpro 5150 5/150 16MB 2GB	2537.80
Deskpro 5166 5/166 16MB 1.2GB	2429.50
Deskpro 5166 5/166 16MB 2GB	2796.75

HEWLETT PACKARD

HP OmniBook 5000 5/120 8MB 1.2GB 10.4" active	4015.06
HP OmniBook 5000 5/120 16MB 1.2GB 10.4" active	4855.37
HP OmniBook 5500 5/120 16MB 1.3GB 10.4" active	5191.40
HP OmniBook 5000 5/120 16MB 1.3GB 11.3" dual-scan	4751.54
HP OmniBook 5500 5/133 16MB 1.3GB 12.1" active	5691.54
HP OmniBook 5500 5/133 16MB 1.3GB 12.1" active	5893.26
HP OmniBook 5500 5/133 16MB 2GB 12.1" active	6063.72

NEC

Versa 4050H 5/90 8MB 810MB 10.4" active	3799.00
Versa 4080H 5/120 8MB 1GB 10.4" active	4099.00
Versa 6060H 5/100 16MB 1.08GB 11.3" active 6X CD	5396.00
Versa 6090H 5/133 16MB 1.35GB 12.1" active 6X CD	5899.00
Versa 6030X 5/133 16MB 1.44GB 12.1" active 6X CD	6499.00

COMPUTERS

SAMSUNG

SENS 810 5/100 8MB 810MB 11.3" dual-scan 4X CD	2999.00
SENS 810 5/100 8MB 1.3GB 12.1" active 6X CD	3799.00
SENS 810 5/120 16MB 1.3GB 12.1" active 6X CD	4299.00
SENS 810 5/133 16MB 2.1GB 12.1" active 6X CD	4899.00

TEXAS INSTRUMENTS

Extensa 510 5/100 8MB 810MB 10.4" dual-scan	1833.70
Extensa 560CDT 5/75 8MB 1.2GB 10.4" active 4X CD	2898.07
Extensa 570CDT 5/100 8MB 810MB 11.3" dual-scan 6X CD	2894.07
Extensa 570CDT 5/100 8MB 1.26GB 10.4" active 4X CD	3648.84
TM5100 5/90 8MB 1.2GB 10.4" active	2894.07
TM5200 5/120 8MB 1.2GB 11.3" active	3433.21
TM5300 5/133 8MB 1.2GB 11.3" active	3917.43
TM6020 5/120 8MB 1.08GB 11.3" active 28.8K	4041.58
TM6030 5/133 16MB 1.35GB 12.1" active 28.8K	4808.36

IBM

ThinkPad Portables

365E 5/100 8MB 540MB 10.4" dual-scan	1999.00
365ED 5/100 8MB 540MB 10.4" dual-scan 4X CD	2499.00
365X 5/100 8MB 810MB 10.4" dual-scan	2499.00
365X 5/100 8MB 810MB 10.4" active	2899.00
365XD 5/100 8MB 810MB 10.4" dual-scan 4X CD	2799.00
365XD 5/100 8MB 1GB 11.3" dual-scan 4X CD	3299.00
365XD 5/120 8MB 1GB 10.4" active 4X CD	3699.00
560 5/100 8MB 810MB 11.3" dual-scan	2899.00
560 5/120 8MB 810MB 12.1" active	3749.00
560 5/120 8MB 1GB 12.1" active	4199.00
760E 5/120 8MB 810MB 12.1" active	4899.00
760E 5/120 8MB 1.2GB 12.1" active	5199.00
760E 5/133 16MB 1.08GB 12.1" active	5699.00
760ED 5/133 16MB 1.2GB 12.1" active 4X CD	6099.00
760EL 5/100 8MB 810MB 11.3" dual-scan	3399.00
760ELD 5/100 8MB 810MB 12.5" active 4X CD	4499.00
760EL 5/120 8MB 810MB 11.3" dual-scan	3599.00
760EL 5/120 8MB 1.08GB 12.1" active	4799.00
760EL 5/133 16MB 1.08GB 12.1" active	5499.00

FREE Lotus SmartSuite CD included with any IBM ThinkPad purchase!

PC300 Series Desktops

PC330 5/100 16MB 1.2GB 3 bays	1757.00
PC330 5/133 16MB 1.2GB 3 bays	1855.00
PC330 5/133 16MB 1.6GB 3bays	2058.00
PC350 5/100 16MB 1.2GB 5 bays	1802.00
PC350 5/133 16MB 1.2GB 5 bays	1905.00
PC350 5/133 16MB 1.6GB 5 bays	2074.00
PC350 5/133 16MB 1.6GB 5 bays 6X CD	2299.00
PC350 5/166 16MB 1.6GB 5 bays	2424.00
PC350 5/166 16MB 1.6GB 5 bays 6X CD	2649.00

PC700 Series Desktops

PC700 5/100 16MB 1.2GB 5 bays	1893.00
PC700 5/133 16MB 1.2GB 5 bays	2091.00
PC700 5/166 16MB 1.2GB 5 bays	2543.00

PRINTERS

OKIDATA

184 Turbo	238.38	Pacemark 3410	1572.44
ML320	515.30	Okijet 2010	276.00
ML321	448.15	Okipage 4w	388.70
ML380	1004.44	OL400e	599.00
ML520	381.94	OL610e/PS	853.68
ML521	506.02	OL810e	755.42
ML590	846.72	OL1200	977.58
ML591	603.67		

Canon

BJ30 monochrome	265.30	BJC4100	399.00
BJC70	293.86	MultiPass C2500 printer/ copier/scanner/fax	991.00
BJC210	199.00		
BJC610	429.00		

EPSON

DFX5000 Plus	1412.12	LQ2170	599.00
DFX8000	2338.18	LX300	167.00
FX870	399.45	Stylus 1500	995.00
FX1170	576.84	Stylus Color II	279.00
FX2170	499.00	Stylus Color IIe	188.19
LQ570+	346.25	Stylus Pro color	449.00
LQ870	443.05	Stylus Pro XL color	1798.00
LQ1070+	589.80		

LEXMARK

4039 10 Plus 10ppm	1057.81
Optra E 6ppm	515.52
Optra Lx 16ppm	1043.39
Optra N 24ppm	2606.10
Optra R+ 8ppm	1253.82
WinWriter 150c thermal inkjet	257.61

Panasonic

1150	134.57	2130	204.21
2023	178.51	KX-P8500 Laser	432.46

TEXAS INSTRUMENTS

microLaser 600	695.68
microLaser Pro/8	1103.88
microLaser PowerPro/12	1562.58

COSTAR

LabelWriter XL WIN	139.79
LabelWriter XL Plus WIN	231.50

PRINTERS

HEWLETT PACKARD

HP DeskJet 340 portable inkjet printer	293.84
HP DeskJet 600C color inkjet printer	199.42
HP DeskJet 682C color printer	229.00
HP DeskJet 820Cse color printer	299.00
HP DeskJet 855Cse color printer	499.00
HP LaserJet 5L printer	479.00
HP LaserJet 5P printer	681.83
HP OfficeJet inkjet fax/copier/printer	449.32
HP OfficeJet LX inkjet fax/copier/printer	569.27
HP OfficeJet 350 inkjet fax/copier/printer/scanner	599.00

HARD DRIVES & CONTROLLERS

Maxtor

540MB EIDE	184.65
1.6GB Fast-ATA	238.47
2.0GB Fast-ATA	288.71

CONNER

540MB EIDE	184.65
850MB Fast-ATA	187.80
1.08GB IDE	191.51
1.08GB Fast SCSI-2	281.16
2.14GB Fast SCSI-2	528.91

Seagate

631MB Fast-ATA	165.94
1.08GB Fast-ATA2	206.94
1.08GB Fast SCSI-2	269.73
1.6GB Fast-ATA2	284.73
2.0GB Fast SCSI-3	525.45
2.1GB Fast ATA-2	302.94
2.14GB Fast SCSI-2	736.06
2.14GB F/W SCSI-2	799.87
4.26GB Fast SCSI-2	1478.98
9GB Fast SCSI-2	1965.49

WESTERN DIGITAL

Caviar 635MB EIDE	178.76
Caviar 850MB EIDE	187.21
Caviar 1.2GB EIDE	225.32
Caviar 1.62GB EIDE	253.46
Caviar 2.1GB EIDE-2	323.72
Caviar 2.5GB EIDE-2	391.32

CONTROLLERS

Acculogic SIDE-3i w/on-board BIOS	58.71
Acculogic SIDE-4+ w/vo 2 serial game	79.18
Adaptec AVA1505 SCSI-2 CD Kit	48.53
Adaptec 2842 VLB SCSI-2	239.11
Adaptec 1542CP SCSI Master Kit	257.93
Adaptec PCI Ultra Wide SCSI Kit	292.56
Adaptec Power Storage ISA Kit	403.02
Adaptec Power Storage PCI Kit	499.17
Promise EIDEMAX ISA 2HD on-board BIOS	35.81
Promise EIDE2300+ VLB 4HD on-board BIOS 16550	48.47

MODEMS & COMMUNICATIONS

BOCA

Online Express 14.4 internal w/fax	46.82
Online Express 14.4 external w/fax	67.87
V.34 28.8 internal w/fax	147.46
V.34 28.8 external w/fax	209.84

Hayes

ACCURA 144 internal w/fax	79.68
ACCURA 144 external w/fax	92.23
ACCURA 288 V.34 internal w/fax	181.88
ACCURA 288 V.34 external w/fax	196.88
OPTIMA 288 V.34 internal w/fax	331.84
OPTIMA 144 external w/fax	373.07
OPTIMA 288 Business Modem	338.82

MICROCOM

DeskPorte 28.8S V.34 external	169.38
DeskPorte 28.8P V.34 external	209.26

MOTOROLA

BitSURFR ISDN adapter internal	263.87
BitSURFR ISDN adapter external	303.65
BitSURFR Pro ISDN terminal adapter	348.03
ModemSURFR V.34 28.8 internal	143.53
ModemSURFR V.34 28.8 external	181.58
OnlineSURFR V.34 28.8 internal	167.81
OnlineSURFR V.34 28.8 external	123.48

PRACTICAL PERIPHERALS

14.4 internal w/fax	65.83
14.4 Mini-tower w/fax	78.95
V.34 28.8 internal w/fax	141.13
V.34 28.8 Mini-tower w/fax	159.98

PUREDATA

SatisFAXion 400 14.4 internal	369.39
SatisFAXion 500 28.8 internal	401.05

Supra

Supra 288 faxmodem internal	168.17
Supra 288 faxmodem external	193.74
SupraExpress 288PNP internal	122.48
SupraExpress 288PNP external	141.15

MODEMS & COMMUNICATIONS

U.S. Robotics

SPORTSTER MODEMS

14.4 internal w/fax	94.51
14.4 external w/fax	115.92
V.34 28.8 internal w/fax	149.49
V.34 28.8 external w/fax	169.39
Voice V.34 28.8 internal w/fax	189.29
Voice V.34 28.8 external w/fax	189.45
Winmodem V.34 28.8 internal w/fax	114.95

COURIER MODEMS

V.34 28.8 internal w/fax	238.90
V.34 28.8 external w/fax	278.85
I modem ISDN V.34 faxmodem internal	411.61
I modem ISDN V.34 faxmodem external	479.32

ZOOM

V.34 28.8 faxmodem internal	122.31
V.34 28.8 faxmodem external	141.13
V.32bis 14.4 Voice Speakerphone internal	114.98
V.34 28.8 Voice Speakerphone internal	169.94

PC CARDS

3Com Etherlink III	132.69
3Com Etherlink IIIC combo	438.42
Adaptec APA1460 SCSI-2	172.62
Hayes EZJack 14.4 w/fax	165.48
Hayes EZJack V.34 28.8 w/fax	219.00
IBM 14.4 modem	59.00
IBM 28.8 data/fax modem	259.11
IBM Ethernet adapter 10BT	135.80
IBM Token Ring 16/4	287.29
Linksys Ethernet combo	135.00
Megahertz 10BT Enet adapter w/XJACK	194.03
Megahertz 28.8 V.34 data/fax w/ XJACK	259.96
Megahertz 28.8 V.34 cellular w/XJACK	369.67
Megahertz 28.8/Enet cellular w/XJACK	404.10
Megahertz 28.8/Enet combo cellular w/XJACK	427.84
Motorola Montana 28.8 cellular	231.95
New Media Bus Toaster SCSI-2 host	189.89
New Media Wave Jammer sound card	219.11
Simple 14.4 modem + voice	63.48
Simple 28.8 Communicator cellular	169.89
Simple 28.8 Communicator	239.24
USR Sportster V.34 28.8 with DataView	243.27
Xircom Ethernet 10BT	139.25
Xircom Ethernet combo	182.33
Xircom Ethernet+modem 14.4 10BT	266.19
Xircom Ethernet+modem 14.4 combo	306.65
Xircom Ethernet+modem 28.8 10BT	347.13
Xircom Ethernet+modem 28.8 combo	387.06
Xircom Token Ring 16/4	409.70
Zoom V.34 28.8 data/fax cellular	201.80

OVERDRIVE PROCESSORS

Intel OverDrive DX4/75	142.12
Intel OverDrive DX4/100	178.74
Intel OverDrive Pentium 83MHz	142.21
Intel OverDrive Pentium 83MHz	189.27
Intel OverDrive Pentium 120/133MHz upg for 5/90, 5/100	253.45
Intel OverDrive Pentium 125MHz upg for 5/75	253.45
Intel OverDrive Pentium 150MHz upg for 5/90	414.84
Intel OverDrive Pentium 166MHz upg for 5/100	556.72

MEMORY UPGRADES

Simple Technology

Compaq Prolinea 4MB	68.46
Compaq Prolinea 8MB	152.04
Compaq Prolinea 16MB	321.41
HP LaserJet 4P, 5P, 5MP 4MB	56.38
HP LaserJet 4P, 5P, 5MP 8MB	112.76
IBM ThinkPad 760 series 8MB	124.84
IBM ThinkPad 760 series 16MB	249.68
NEC Versa V 4MB	87.26
NEC Versa V 8MB	132.04
NEC Versa V 16MB	257.15
Toshiba T400, T410 8MB	183.74
Toshiba T400, T410 16MB	291.86

If you don't see it, CALL! CDW carries a complete line of Simple Technology memory products

VISION TEK

AST Ascentia 950 8MB	206.52
AST Ascentia 950 16MB	376.80
Compaq LTE 5000 8MB	177.66
Compaq LTE 5000 16MB	319.59
IBM PC300/700 8MB	118.08
IBM PC300/700 16MB	226.05
IBM PC300/700 32MB	449.63
TI TM5000 8MB	189.48
TI TM5000 16-24MB board	341.96

CDW carries a full line of VisionTek memory upgrades. If you don't see your system listed, CALL!

COMPUTER DISCOUNT WAREHOUSE™

CDW® sells for less and services you better!™

800-959-4239 (4CDW)

Visit our web site! www.cdw.com

Call for a free CDW® catalog

Circle 180 on Inquiry Card.

©1999 CDW® Computer Centers, Inc.
Byte 1756 9/96

With the backpack quad-speed CD-ROM drive, you're one cable connection away from a world of multimedia business advantages: Plug it into your PC parallel port to access a universe of CD-ROM titles. Take it with you for portable data retrieval. Or share it with other PCs.

backpack

MicroSolutions

Call Toll Free - 800.295.1214

No compatibility problems with virtually any IBM-compatible PC—Windows, DOS or OS/2. No taking your PC apart to install this quad-speed drive. Just plug it into your PC printer port—plug your printer into the backpack. A simple solution from the backpack family of tape, diskette and hard drives.

FamilyPC Rating ★★★★

NOW AVAILABLE WITH 16-BIT BUILT-IN SOUND OPTION!

132 W. Lincoln Hwy. DeKalb, Illinois 60115 • Telephone 815.756.3411 • FAX 815.756.2928

Circle 215 on Inquiry Card (RESELLERS: 216).

Switch to any Server by Name from an On-Screen Display!

Now, switching computers with your AutoBoot keyboard/video/mouse switch is even easier. Just call up the Director menu, choose a computer and you're done! No buttons to push or codes to remember. Since you name your computers whatever you like, picking one from the menu is a snap. Keep your current computer name on screen at all times, or for just a few seconds after switching.

Best of all, the Director works with any platform, operating system or software you use. All you need is a Commander product with keyboard control capability. And, because it's an add-on product to your existing Commander, there's no software to install.

With the Director, making the switch to Cybex is easier than ever!

CYBEX

Cybex Computer Products Corporation
4912 Research Drive • Huntsville, AL 35805 USA
1-800-932-9239 • FAX (205) 430-4030
http://www.cybex.com

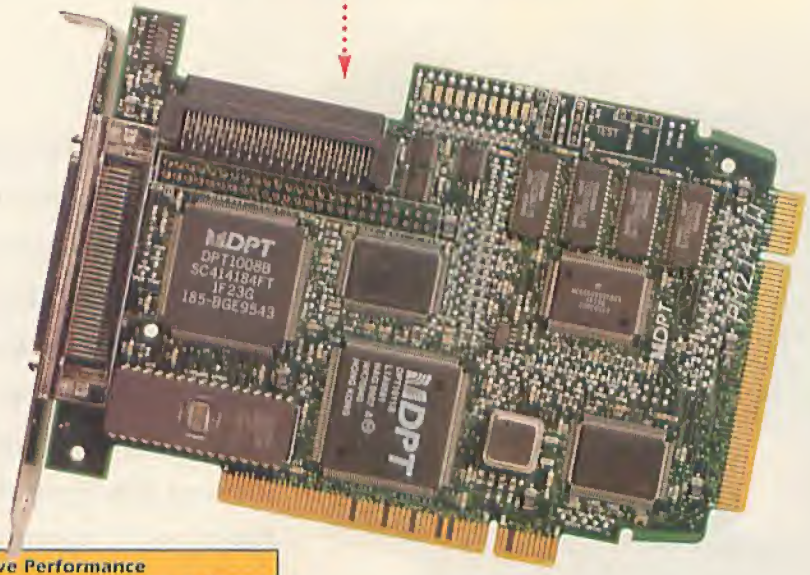
PC is a registered trademark of International Business Machines Corp. Macintosh is a registered trademark of Apple Computer,Inc. Sun is a trademark of Sun Microsystems. Cybex, Commander, AutoBoot and 4xP are trademarks of Cybex Computer Products Corporation.

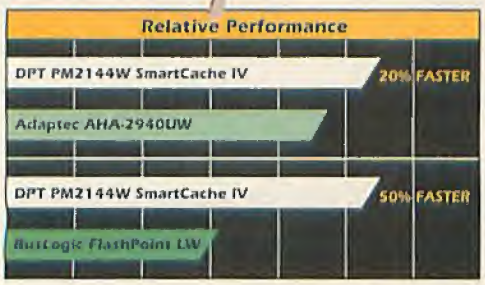
Dealer Program Available **Made in USA**

SMARTCACHE® IV

"If you need performance, this is where to find it."

Communications Week, April 22, 1996





- PCI, EISA and ISA
- Upgradable to hardware RAID and caching
- Bus-mastering with on-board processor
- Support for all major operating systems
- **New:** Ultra SCSI models now available

Everyone wants the best performance, and now Communications Week tells you exactly where to find it: SmartCache IV SCSI adapters from DPT. The April 22, 1996 review of three SCSI adapters went on to say, ***"These SmartCache IV adapters were some of the fastest we've ever tested"***, in fact testing at **20-50% faster than competitors from Adaptec and BusLogic.**

So, if you want performance (and great pricing) here's where you can find it: call us for more information about SmartCache IV SCSI adapters and modules. See for yourself why we say: SmartCache, Smart Choice!

1-800-860-4589

DPT
Distributed Processing Technology

B9609

Made in the U.S.A.

140 Candace Drive, Maitland, FL 32751 • Tel: 407-830-5522 • Fax: 407-260-6690 • sales@dpt.com • http://www.dpt.com

Circle 185 on Inquiry Card.

MEMORY-HARD DRIVE SUPERSOURCE 1-800-811-9085

HARD DRIVES

Quantum

FIREBALL SERIES-3 YEAR WAR.		INT-EXT
1080A	1.08GB Fast SCSI-2	$299-349
1280A	1.28GB Fast SCSI-2 (EIDE)	$319-369
1700A	1.7GB Fast SCSI-2	$369-419
TRAIL BLAZER SERIES-3 YEAR WAR.		INT-EXT
540A	540MB Fast ATA-2 (IDE)	185-235
ATLAS SCSI 2 SERIES-5 YEAR WAR.		INT-EXT
2.1GB	7.5MS Fast Wide SCSI-2	649-774
4.5GB	8MS Fast Wide SCSI-2	949-1049
BIG FOOT SERIES-3 YEAR WAR.		INT-EXT
1.0GB	12MS Fast-ATA-2 (IDE)	205-254
2.1GB	12MS Fast-ATA-2 (IDE)	309-469
BIGFOOT SERIES-3 YEAR WAR.		INT-EXT
1.0GB	12MS Fast-ATA-2 (IDE)	259-304
2.1GB	12MS Fast-ATA-2 (IDE)	359-509

CONNER

FACTORY NEW-2 YEAR WARRANTY			INT-EXT
CFS1081A	1.2GB	14MS IDE	$196-246
CFS1275A	1.2GB	14MS IDE	267-336
CFS1751A	1.6GB	14MS IDE	357-407
CFP31005	2.1GB	8MS SCSI-2	679-709
CFP31080	2.1GB	8MS SCSI-2	644-749
CFP42075	4.2GB	8MS SCSI-2	925-1050

Maxtor

FACTORY NEW-2 YEAR WARRANTY			INT-EXT
M1084A	1.08GB	14MS IDE	$190-240
M1536A	1.5GB	13MS IDE	200-260
M2120A	2.1GB	13MS IDE	269-329
M2730A	2.6GB	12MS IDE	278-429
M2540A	2.5GB	12MS IDE	350-600

NOTEBOOK HARD DRIVES

TOSHIBA

NOTEBOOK DRIVES-1 YEAR WARRANTY ON 2.5"

MK1024FCS	524MB	15MS IDE	$260
MK1926FCV	810MB	13MS IDE	320
MK2720FC	1.3GB	13MS IDE	510

IBM

IBMHDN520	520MB	IDE	$200

Seagate

ST9540AG	524MB	16MS	$295
ST9810AG	810MB	16MS	395

FLOPPY DRIVES

TEAC

1.44MB 3.5" w/brackets $35-42
1.2MB 5.25" 45
DUAL FL.DRIVE 1.44MB & 1.2MB 69

MITSUMI/NEC

1.44MB 3.5" w/brackets $28-35

SCSI & CPU CASES

Half Ht. 3.5" IDE Drives parallel port	$140
Half Ht. 5.25" or 3.5" Drives (1/Bay) SCSI	99
Half Ht for CD-ROM's w/audio jacks SCSI	99
5.25" Full Ht. (1) Fits or 2) min Devices (2 Bay) SCSI	149
5.25" Double Ext. (2) Ht. Fit Devices (4 Bay) SCSI	249
5.25" 5-Full Ht & 1/Ht or 7/Ht Devices (7 Bay) SCSI	349
3.5" HH (4Bays) 3.5" Devices SCSI	299
DESKTOP CASE, 200 watts	5 Bays 69
MINI TOWER, 230 watts	6 Bays 89
MID TOWER, 230 watts	8 Bays 109
FULL TOWER, 300 watts	9 Bays 129
SUPER TOWER, 300 watts	9 Bays 200

TAPE BACKUPS

MicroSolutions BACKPACKS

4 SPD PARALLEL PORT CD ROM DRIVE	$245
CHEETTE DRIVE 120MB, 5.25 FAT	175
CHEETTE DRIVE 1.4MB, 3.5 EXT	165
800/10 BACKPACK 800MB TAPE DRIVE	155
BACKPACK 420MB HARD DRIVE	469

COLORADO MEMORY SYSTEMS

1534 2.0GB TAPE INT/EXT	$662-762
1539 4.0GB TAPE INT/EXT	789-899
1533 4-8GB TAPE INT/EXT	949-1149
4MM 90MT DAT CART (1/5 PK)	12-55
4MM 120MT DAT CART (1/5PAK)	35-170
3.5"-5.25" CONVERSION KIT 1533,1536,1534A	39

CONNER

TapeStor 3200MB Internal	$249
TapeStor 850MB Travan Internal	199

HEWLETT PACKARD

1534 2.0GB TAPE INTERNAL	$662
1534J 2.0GB TAPE EXTERNAL	762
1536 4GB TAPE INTERNAL	789
1536 4GB TAPE EXTERNAL	899
1533 4-8GB TAPE INTERNAL	949
1533 4-8GB TAPE EXTERNAL	1149
4MM 90MT DAT CART (1/5 PK)	12-55
4MM 120MT DAT CART (1/5PAK)	35-170
35"-5.25" CONVERSION KIT 1533,1536,1534A	39

EXABYTE

4420XL 2GB TAPE INTERNAL	$699
4200 2GB TAPE EXTERNAL	850
8205XL 3.5-7GB TAPE INT/EXT	1276-1449
8505XL 7-14GB TAPE INT/EXT	1998-2298

OMEGA

Bernoulli 230MB Insider SCSI	$474
Bernoulli 230MB Transportable SCSI	526
90 MB/160MB/230MB Cartridge	99

CPU'S-INTEL-AMD-CYRIX

INTEL		486DX4-100	185
386DX-33	$35	PENTIUM 75	115
486SX-25	35	PENTIUM 90	135
486SX-33	35	PENTIUM 100	165
486DX-25	75	PENTIUM 120	225
486DX-33	45	PENTIUM 133	295
486DX2-50	45	PENTIUM 150	395
486DX2-66	61	PENTIUM 166	575

P-PRO 200	CALL
AMD	
486DX2-66	$30
486DX4-100	40
486DX4-120	50
486DX4-133	60
5X86/S-P75	75
5X86/S-P90 - 100	105

CYRIX	
586-100	69
586-120	85
686-100/P120- 100	95
686-100/P133- 100	105
686-100/P150- 240	245
686-100/P166- 445	445

MATH CO-PROCESSORS

INTEL		80487SX-25 25MHZ	105
80387SX-10 16MHZ	$59	CYRIX	
80387SX-20 20MHZ	59	83D87/SX-25 25MHZ	59
80387SX-25 25MHZ	59	83D87/SX-33 33MHZ	59
80387DX-16 16MHZ	59	82S8SX1 20MHZ	59
80387DX-20 20MHZ	59	IIT/CHIPS	
80387DX-25 25MHZ	59	387SX&DMNZ	59
80387DX-33 33MHZ	59		

CACHE MEMORY

8X8-15	$5.00	32X8-25	8.00
8X8-20	4.50	64X1-15	15.00
8X8-25	4.00	128X8-20	25.00
32X8-15	10.00	128X8-25	25.00
32X8-20	8.00	128X8-15	25.00

DYNAMIC RAMS

1MB X 1-80NS	$8.00
1MB X 1-70NS	8.25
1MB X 1-70NS	8.50
1MB X 1-60NS	8.75
256K X 4-100NS	6.00
256K X 4-80NS	6.25
256K X 4-70NS	6.50
256K X 4-60NS	6.75

DRIVE SPECIAL! HEWLETT PACKARD 2.1GB SCSI C3725S 9 MS $495

SUPER PRICE! $545 3GB SCSI ST43400N 5400 RPM Seagate

MEMORY

FOR PC'S, WORKSTATIONS, PORTABLES & PRINTERS

SIMMS

LIFETIME WARRANTY

ALR·APPLE·AST·AT&T
BROTHER·CANON
COMPAQ·DELL·DICITAL
EPSON·EVEREX
HEWLETT-PACKARD
IBM·LEXMARK
NEC·OKIDATA
PANASONIC
SHARP·SUN·SILICON
GRAPHICS·TEXAS INST.
TOSHIBA·SRAM·FLASH

30 PIN PARITY/9-BIT	
4MB X 9-70NS SIMM 3 CHIP	$50
4MB X 9-60NS SIMM 3 CHIP	50
4MB X9-60NS SIMM 3 CHIP LOGIC	45
4MB X9-70NS SIMM 3 CHIP LOGIC	45
4MB X 9-80NS SIMM 9 CHIP	55
4MB X 9-70NS SIMM 9 CHIP	55
4MB X 9-60NS SIMM 9 CHIP	55
1MB X 9-100NS 9 CHIP SIMM	20
1MB X 9-80NS 3 CHIP SIMM	25
1MB X 9-80NS 9 CHIP SIMM	25
1MB X 9-70NS 3 CHIP SIMM	25
1MB X 9-70NS 9 CHIP SIMM	25
1MB X 9-60NS 3 CHIP SIMM	25
1MB X 9-60NS 9 CHIP SIMM	25
16MB X 9-70NS/60NS SIMM	350
256K X 9-80NS/70NS SIMM	12
30 PIN NON-PARITY/8 BIT	
1MB X 8-60NS SIMM	20
1MB X 8-70NS SIMM	20
4MB X 8-80NS SIMM	50
4MB X 8-70MS SIMM	50
4MB X 8-60NS SIMM	50
30 PIN 9 BIT SIPPS	
1MB X 9-100NS SIPP	25
1MB X 9-80NS SIPP	30
1MB X 9-70NS SIPP	35
1MB X 9-60NS SIPP	35
256KX 9-70NS SIPP	15
72 PIN MEMORY	
256 X 36-1MB-70NS	39
512 X 36-2MB-70NS	50
512 X 36-2MB-60NS	50
1X36-4MB-70NS/60NS LOGIC	40
1X36-4MB-70NS/60NS MAJOR	50
2X36-8MB-70NS/60NS LOGIC	75
2X36-8MB-70NS/60NS MAJOR	90
4X36-16MB-70NS/60NS LOGIC	135
4X36-16MB-70NS/60NS MAJOR	165
8X36-32MB-70NS LOGIC	285
8X36-32MB-60NS LOGIC	285
8X36-32MB-70NS MAJOR	295
8X36-32MB-60NS MAJOR	295
16X36-64MB-70NS/60NS	1295
1 X 32-4MB-70NS/60NS	40
2 X 32-8MB-70NS/60NS	75
4 X 32-16MB-70NS/60NS	135
8 X 32-32MB-70NS/60NS	275
EDO MEMORY	
4MB/8MB EDO	45/90
16MB/32MB EDO	135/275
PIPELINE CACHE	
256K	25
512K	50

VIDEO BOARDS

DIAMOND MULTIMEDIA

Speedstar64 64 Graphics, ISA, 1MB	$119
Stealth 64 Graphics 64 Bit, PCI, 2MB	199
Stealth 64 Graphics, DRAM, 1MB, PCI, VLB	129
Stealth 64 Graphics, DRAM, 2MB, VLB	149
Stealth 64 Graphics, DRAM, 2MB, PCI	175
Stealth 64 Video, DRAM, 1MB, PCI	129
Stealth 64 Video, DRAM, 2MB, PCI	175
Stealth 64 Video VRAM, 2MB, VLB, PCI	229
Stealth 64 Video, VRAM, 4MB, VLB, PCI	429

ATI SPECIAL VIDEO BOARD WONDER 1MB VRAM PCI $199

ATI Graphics Ultra Pro 2MB, ISA, VLB, PCI $189
3D Expression 189
Video Expression, 2MB, DRAM, PCI 165
4Si WinTurbo VRAM 2MB ISA, VLB, PCI 259
Graphics Pro Turbo 2MB ISA, VLB, PCI 269
Graphics Pro Turbo 4MB ISA, VLB, PCI 309

BOCA RESEARCH

Voyager 1MB VL-Bus	$99
Voyager 2MB VL-Bus	165

Number Nine

9FX 531 1MB DRAM, PCI	$129
9FX 531 2MB DRAM, PCI	149
9FX 771 2MB VRAM, PCI, VLB	269
9FX 771 4MB VRAM, PCI, VLB	399
Imagine 128 2MB VRAM	499
Imagine 128 4MB VRAM	699
Imagine 128 8MB VRAM	1399

matrox

Matrox Millennium PCI 2MB	$269
Matrox Millennium PCI 4MB	445
Matrox Millennium PCI 8MB	839

TRIDENT-SVGA

SVGA 256K ISA	$30
SVGA 512K 1024 X 768 ISA	60
SVGA 1MB 1024 X 768 PCI	85
SVGA 1024 X 768 1MB VLB VGA card	99

WIDE SCSI HARD DRIVES

CONNER

FACTORY NEW-5 YEAR WARRANTY			
CFP2105W	2.1GB	8MS	$739
4207E	4.2GB	8MS 7200RPM	1231

Seagate

FACTORY NEW-5 YEAR WARRANTY				
ST32550W	2.1GB	8MS	3.5\"	$439
ST32550N	2.1GB	8MS	3.5\"	789
ST31230W	1.0GB	8MS	3.5\"	1042
ST15150W	4.3GB	8MS	3.5\"	1099
ST41080W	9.0GB	11MS	5.25\"	2019

Quantum

FACTORY NEW-4 YEAR WARRANTY				
XP32150W	2.1GB	8MS	3.5\"	$648
XP34300W	4.3GB	8MS	3.5	995
XP34300W	4.3GB	8MS	3.5	959

MICROPOLIS

FACTORY NEW-5 YEAR WARRANTY				
MC4021W	2.09GB	8.5MS	SCSI-2	$999
MC4043W	4.30GB	9.5MS	SCSI-2	939
MC1991A	9.10GB	10MS	FH	1919

FUJITSU

FACTORY NEW-5 YEAR WARRANTY				INT-EXT
M1614T	1.1GB	15MS	IDE	$179-329
M1613ST	2.1GB	9.5MS	SCSI-2	349-499
M1638S	2.1GB	8MS	SCSI-2	469-619
M2624S	4.3GB	10MS	SCSI-2	869-994

IBM THINKPAD DRIVES

2 1/2" REMOVABLE DRIVES	
755, 355, 360, 750	
524MB	$595
810MB	$695
1.2GB	$895
700, 700C, 780, 720C	
524MB	$745
720MB	$895
701C, 701CS	
524MB	$745
720MB	$895

NEC VERSA L, M, V, P DRIVES

2 1/2" REMOVABLE DRIVES	
524MB	$595
810MB	$695
1.2GB	$895

CD ROMS

NEC

CDR2070 4 Speed SCSI, Int/Ext	$125-250
CDR512L 6 Speed, SCSI, Int/Ext	268-399
Quad 7CD Changer (4XC)	335

PLEXTOR

PX-43CE 4.5X SCSI, Int, 256 Cache	$230
PX-43CE 4.5X, SCSI, Ext, 256 Cache	295
PX-63CS 6X, SCSI, Int, 256 Cache	270
PX-63CS 6X, SCSI, Ext, 256 Cache	379
PX-83CE 8X, SCSI, Int, 256 Cache	379
PX-83CE 8X, SCSI, Ext, 256 Cache	504

PIONEER

624X 6-CD Changer, 4 X SCSI, Int.	$269
624X 6-CD Changer, 4 X SCSI, Ext.	449
1804X18-Disc Changer 4X, SCSI, Int.	1815

SONY SONY-SPECIAL 4X Int/Ext SCSI-Int $139

CDS-76 4X Int/Ext IDE	99-224
CDS-765B 4X Int/Ext SCSI	139-269

TEAC

CD-56E 5x Speed IDE Int.	$109
CD-56E 5x Speed IDE Int.	259
CD-56S 5x Speed SCSI Int	225
CD-56S 5x Speed SCSI Ext	350

TOSHIBA

3402 4 Speed IDE Int/Ext	$64-214
3422 6 Speed IDE Int/Ext	99-249
3501 6 Speed SCSI Int/Ext	199-359
3602 8 Speed IDE Int/Ext	169-294
3401 8 Speed SCSI Int/Ext	299-424

MITSUMI

FX400 4 Speed Int/Ext IDE	$59-209
FX800 8 Speed Int/Ext IDE	104-254

SCSI-IDE CABLES

HARD DRIVE EXTERNAL CABLES	
CENTRONICS 50 TO SCSI-II	$50
CENTRONICS 50 TO MAC 25-PIN	25
CENTRONICS 50 TO CENTRONICS 50 6FT	25
CENTRONICS 50 TO CENTRONICS 50 3FT	20
CENTRONICS TO DB-50	50
DB-50 TO DB-50	50
DB-50 TO CENTRONICS EXT	50
DB-50 TO DB-50	50
SCSI-II TO SCSI-I	50
FAST WIDE TO CENTRONICS EXT	99
68-PIN WIDE TO WIDE 3FT EXT	99
HARD DRIVE INTERNAL CABLES	
SCSI 50-PIN RIBBON 2 DRIVE	$10-15-20
SCSI 50-PIN RIBBON 5-7 DEVICE	25-30-35
SCSI FAST 68-PIN WIDE 3 CONN.2 DEVICE	85
SCSI FAST 68-PIN WIDE 5 CONN.3 DEVICE	95
SCSI FAST 68-PIN WIDE 8 CONN.7 DEVICE	130
IDE 40-PIN RIBBON 3 CONNS	9
FLOPPY 5.25" CABLE 3 CONNS	11
PASSIVE TERMINATOR	20
ACTIVE TERMINATOR	60

MOTHERBOARDS

GIGABYTE GA-86ATE PENTIUM

3 PCI Slots, One PCI/ISA Shared, 3 ISA Slots, Four 72 Pin SIMMS Sockets (Supports EDO SIMMS), Triton Chipset, Floppy Port, Two FIFO Serial Ports, One ECP/EPP Parallel Port, Two IDE Interfaces (Will Work 4 8 Pin Mouse 4), Board Size 18"x8.6"

75-1260/90-1320/100-1330/120-1380/133-1435/150-1545/166-1710

NEW! INTEL ATLANTIS PENTIUM

3 PCI, 2 ISA Shared, 1 PCI/ISA Slots, 256 Pipeline Burst Cache,4x72 Pin Sockets (up to 128MB), 1MB Flash BIOS, Dual Mouse Support, Integrated PCI IDE, Infrared, Sound I/O, Integrated ATI Video Card, PCI/IO Combined w/Winmodem, 2S Fully & Play

75-1385/90-1435/100-1440/120-1485/133-1560/150-1665/166-1820

INTEL ENDEAVOR PENTIUM

3 PCI Slots, 1 PCI/ISA Shared, 4 ISA Slots, four 72 Pin Simm slots (will support EDO SIMM), 256pb Pipeline Burst Cache On Board (Upgradable to 512KB), Built-in Cyrix 6x86 CPU Support, Dual IDE Channel Chip (can be used for 4 separate power hard), Floppy Port, Two FIFO Serial Ports, One ECP/EPP Parallel Port, Integrated PS2 Mouse (if not used), Board Size 12"x8.6", Flash BIOS

75-1310/90-1350/100-1355/120-1414/133-1490/150-1595/166-1750

INTEL-AMD-486-PENTIUM

		MOTHER-BOARD	BOARD & CPU
PENTIUM-75	256K CACHE, 3-PCI SLOTS, 3 ISA, 256 PIPELINE CACHE, BURST, 1PCI-ISA SHARED FLASH BIOS, 4-72PIN, UP TO 128 RAM, ADD $10 FOR CPU FAN	$140	$215
PENTIUM-90		140	260
PENTIUM-100		140	270
PENTIUM-120		140	320
PENTIUM-133		140	390
PENTIUM-150	CALL FOR PRICES ON PENTIUM PRO MOTHERBOARDS & CPU'S	140	490
PENTIUM-166		140	660
INTEL-486DX2-66	256C VLB, 7-ISA, 2 VLB, 8-30 PIN OR 4-30 PIN & 2-72 PIN SIM, 1-72 PIN & 2-30 PIN & 2-72 PIN, ENHANCED BIOS, ADD $10 FOR CPU FAN	120	155
INTEL-486DX4-100		120	225
AMD-486DX2-66/DX4-100		120	135-155
AMD-486DX4-120/133		120	170-190

PROCESSOR UPGRADES TURN A 386 INTO A 486

Cyrix $199

INTEL OverDrive PROCESSORS	DX2-66-5125/DX4-100-$185 PENT.63-5138/PENT.83-$189
ODPR PENT.120/133MHz upg for P-60/P-66-	$339
ODPR PENT.120/133MHz upg for P-75-	$339
ODPR PENT.150MHz upgrade for P-90-	$427
ODPR PENT.166MHz upgrade for P-100-	$556

SCSI-IDE CONTROLLERS

Adaptec

1505 CD ROM 16-BIT SCSI Int	$47
1515 16 BIT-A-SCSI-2 KIT	82
1520 16 BIT/A-SCSI-2 (7 DEVICE CARD)	99
1522 16 BIT THD/FD KIT	138
1542 16 BIT THD/FD Card Only	189
1640PN 16 Bit ISA to FAST SCSI-II Int	189
1542 Bus MasterCard Only	189
1542A Bus MasterCard w/BIOS	249
1640A MicroChannel to FAST SCSI-II Int	249
2940W 32-Bit PCI SCSI-2 KIT	435
2940UW 32-Bit PCI Wide KIT	499
2940UWK 32-Bit PCI Wide KIT	499
2742W FAST WIDE SCSI CARD	399
2825WU Enhanced SCSI-II KIT	179
2842UW Dual Bus 32BIT SCSI, Floppy	399
1460 Slim SCSI PCMCIA SCSI Card	199
3940 Dual Channel PCI Controller Kit	469
3940W FAST WIDE PCI Dual Chan Kit	475
3940UW 32 BIT Ultra Wide PCI Dual Chan Kit	475
1340 Parallel Port to SCSI Plus	149
1360 Parallel Port to SCSI Plus Enhanced	199

PROMISE TECHNOLOGY, INC.

DC200	DMA/Data Integ. In 16MB	$99
5100	32-Bit PCI BusMaster IDE Caching	159
DC4030	BusMaster SCSI/IDE VLB w/IO	179
DC840	BusMaster PCI SCSI WIDE	189

gsi

HI PERFORMANCE IDE CONTROLLERS

21 2HD, 4FD cap to 2.88MB	69
32 2 Multi-port E/F, Prty, Tape, & I/O Accel	129

BUSLOGIC

KT445C 32-Bit VLB Fast SCSI-2 Kit	$199
KT445S 32-Bit VLB Fast SCSI-2 Int. 2CH	209
KT742A 32-Bit EISA SCSI-2 Kit	299
KT747C 32-Bit EISA Fast SCSI-2 Kit	329
KT747S 32-Bit EISA Fast SCSI-2 Int. Ctrl	329
KT946C 32-Bit PCI Fast SCSI-2 Kit	290
KT948C 32-Bit Ultra Wide PCI Fast SCSI-2 Kit	390
KT958C 32-Bit PCI Fast Wide SCSI-3 Kit	329

IDE CACHE CONTROLLERS

KT610A ISA/VLB Cache Controller	95
KT610S ISA/VLB Cache Controller	125
KT615A PCI/IDE Cache Controller	169

DATA TECHNOLOGY

2078 Vesa local bus wr16550	$29
2780 Super IO card wr16550	25
2130 PCI IDE controller	25

SUPER CONTROLLERS IDE CONTROLLERS

211 2HD/2FD w/2 serial/1 Para Game	$25
243 2HD/2FD VLB IDE w/no 2s/1p/1g	39
402 16550 2HD/2FD 2-16550 2s/1p/1g IDE	49
500 16550 2HD/2FD 2-16550 2s/1p/1g MLB	49

DRIVE SPECIALS!

SEAGATE $165 420MB, IDE ST3491A

QUANTUM $175 540MB, SCSI LT540S

MODEMS

Supra

Supra 28.8 Sample Internal, Int/Ext $129-139

PRACTICAL PERIPHERALS

14.4 Fax/Modem Int/Ext	$66-80
28.8 V.34 Fax/Modem Int/Ext	138-156
28.8 V.34 ProData LCD External	299

intel-PUREDATA

Satisf Action 200 Int	$249
Satisf Action 400 Int	299
Satisf Action 400 Ext	339

BOCA

28.8 Internal V.34	$149
28.8 External V.34	199

Hayes

Accura V.42 FAST 14.4 Int/Ext.	$79-99
Accura V.34 FAST 28.8 Int/Ext	159-179
Optima V.32 w/voice Int/Ext	389-415

U.S.Robotics

Sportster 14.4 Internal/External	$95-115
Sportster 28.8/V.34 Internal/External	156-173
Sportster VI 28.8 V.34 Int/Ext	160-219
Courier V.34 28.8/28.8 Int/Ext	339-364
WinModem 28.8 PNP Internal	145

• 215-922-2904 INTERNATIONAL ORDERS SPECIALISTS
• 215-922-2904 TECHNICAL SUPPORT
• DEDICATED TO SERVING PURCHASING AGENTS WORLDWIDE
• PRE-APPROVED OPEN ACCOUNTS TO ALL FORTUNE 2000 PURCHASING AGENTS

1-800-294-5640
215-922-2904 FAX 1-215-922-6920

COD'S • PURCHASE ORDERS ARE WELCOME
HOURS: MON.-FRI. 9.00-7.30/SAT. 10.00-4.00 EST
437 CHESTNUT STREET, PHILADELPHIA, PA 19106

SKY 1 TECHNOLOGIES

GOVERNMENT • EDUCATIONAL CORPORATE • INTERNATIONAL ORDER SPECIALISTS

HOW LOW CAN WE GO?

When you need a low-height drive, look to the slim 12.7mm and 19mm drives from Hitachi—perfect for notebooks and other portable PCs.

- NOTEBOOK-READY 2.5" drive is only 12.7mm high [DK223A-81]
- DRAMATICALLY low power consumption maximizes notebook battery life
- TRANSFER RATE—up to 16.6MB/sec
- CAPACITIES—1.8GB, 1.3GB, 1.08GB, and 810MB

AVAILABLE TODAY

The ATA-2 line of hard drives from Hitachi comes in both slimline and full-height profiles. All drives feature fast average seek times of 12ms and high reliability of 300,000 hours MTBF.

CONSAN stocks the 2.5" Hitachi drives as well as a full line of other disk, tape and optical storage products. For more information, call Consan today toll-free at:

1-800-221-6463.

HITACHI

CONSAN

7678 EXECUTIVE DRIVE
EDEN PRAIRIE, MN 55344
TEL: 612-949-0053
FAX: 612-949-0453

1320 TOWER ROAD
SCHAUMBURG, IL 60173
TEL: 847-519-1060
FAX: 847-519-1248

101 EAST PARK BLVD.
PLANO, TX 75074
TEL: 214-422-3382
FAX: 214-422-3397

PARTNERS IN UNIX • CONSAN • MASS STORAGE

Circle 191 on Inquiry Card.

© 1996 CONSAN, INC.

BECOME A CNE ...FAST!

THE FIRST CNE COMPUTER BASED TRAINING PROGRAM IS HERE...

The AllMicro CNE Self-Study Course™ is the first 100% Computer Based Training (CBT) program to fully prepare you for Novell's CNE exams. Its innovative design provides fast, effective and convenient training to anyone wishing to become a Certified NetWare Engineer, even when hampered by a busy schedule. Our CNE CBT allows you to learn and practice *everything* you'll need for full NetWare certification.

- All on one CD
- Interactive NetWare simulation for hands-on exercises
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for Novell's test!

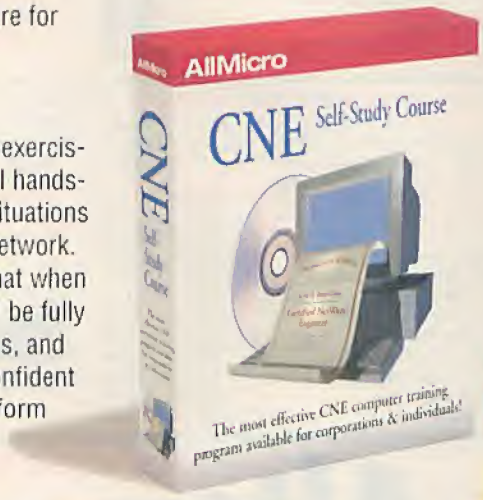
Effective!

Through the use of interactive exercises, you'll be able to gain practical hands-on knowledge under simulated situations without the need for a working network.

AllMicro's CNE CBT ensures that when you complete your training you'll be fully prepared to pass your CNE exams, and best of all, you'll be ready and confident to go into the workplace and perform vital CNE functions.

Convenient!

Our CNE CBT program offers you flexibility and portability unmatched by traditional training methods. You will study when and where it's convenient, at your own pace using a step-by-step format for either NetWare 3.1x or 4.1!



Affordable!

The AllMicro CNE Self-Study Course is priced far below other competitive training packages, so you can now get top quality training at a price you can easily afford.

Added Bonus!

The AllMicro CNE Self-Study Course even comes with the required Micro House Technical Library™. You'll have at your fingertips the latest specifications, diagrams, hardware settings, component locations, configurations, and other hardware technical information, all on CD-ROM. Familiarity with the Technical Library is required for full certification.

Don't put your career on hold any longer! Get the AllMicro CNE Self-Study Course and get certified...FAST!

COURSE MODULES INCLUDE:

- Administration v3.1x
- Advanced Administration v3.1x
- 3.1x Installation & Configuration (#802)
- Service & Support for NetWare (#801)
- TCP/IPTransport for NetWare
- Networking Technologies
- NetWare 3.1x to 4.1 Update

**NetWare 4.1 course also available*

NOTE: As of 6/30/96 current CNE's will lose their certification unless they pass Novell's new 3.1x-4.1 update test. We have the course!

CALL TODAY!!

For more information about our limited time discount pricing CALL: 1-800-653-4933

INTERNATIONAL: (813) 539-7283 • FAX (813) 531-0200

ALLMICRO, INC

18820 U.S. HWY. 19N., #215, CLEARWATER, FL 34624

BM

Circle 192 on Inquiry Card.

Reliable and Affordable Ethernet Networking Products!

SELECT PRODUCTS

EtherPRO Series

10BASE-T/BNC Adapter Card features Plug 'N Play I/O, Interrupt and PROM address. NE2000/IEEE802.3 compliant with LED indicators for activity and link detection. Supports NOVELL, Microsoft, Artisoft, FTP and PC/NFS. Compatible with all Bus systems, 10Mbps transfer and is FCC certified.

Configuration options:

- Plug 'N Play Design -I/O 300h,320h,340h & 360h
- Interrupt 2,3,4,5,10,12,15

AE-200JL-N	10BaseT/BNC Adap.	$39
AEF-350TX	PCI 10BaseT 10/100 Adap.	99
UTP16/L	16 Port 10BaseT Hub	227
UTP8SL	8 Port 10BaseT Hub	96
UTP4/L	4 Port 10BaseT Hub	79

*Ask about our 100Mbps Adapters & Hubs!

ADDTRON

16-Port 10BASET Concentrator

- Reliable
- Compact
- Cost-effective!

BOCA RESEARCH INC

Offers Sixteen 10BaseT ports with RJ45 connectors, One BNC and One AUI port for cascading hubs or connection to existing backbone, has 21 LED indicators for confirming status and operations. IEEE802.3 compliant.

BEN220	BOCAHUB-16 PLUS 10Base-T Concentrator	$247
BEN210	BOCAHUB-8 (Eight Port) 10Base-T Concentrator	99

1-800-531-5369
FAX: 210-637-3264

Modems

ZOOM

V.34I ZOOM 28.8Kbps Internal Send/ Receive Fax Modem $129

US Robotics
The Intelligent Choice in Data Communications

SPORT-28.8E
US ROBOTICS
28.8Kbps
External $189

5

Texas Locations

800-531-5369

San Antonio, TX
11342 IH-35 North
(210) 637-3200 • FAX: (210) 637-3264

San Antonio, TX
10731 Gulfdale
(210) 828-6563 • FAX: (210) 348-2405

Austin, TX
10705 Metric Blvd.
(512) 832-8131 • FAX: (512) 835-1328

Dallas, TX
15207 Midway Rd
(214) 386-8882 • FAX: (214) 386-8182

Corpus Christi, Tx
2650 S.P.I.D.
(512) 814-8882 • FAX: (512) 814-8812

Category 5 (UTP) Unshielded Twisted Pair

VDC5-4
Level 5, 4 Pair, Unshielded CL-2 PVC

1-99'	100-999'	1000'
$0.15	$0.10	$90

VDC5-4P
Level 5, 4 Pair, Plenum

1-99'	100-999'	1000'
$0.45	$0.30	$257

MP-8S
Modular Plug, 8 pin for 24 AWG Solid Wire

1-99	100-999	1000+
$0.38	$0.30	$0.25

100MHz PENTIUM MOTHERBOARD

PREMIO PERSONAL • COMPUTERS

Supports Intel Pentium processors 75 to 166MHz. Offers SiS chipset, AMI Plug 'n Play Flash BIOS, clock generator for fast speed changes and meets EPA EnergyStar Standards.

- 256kB cache upgradeable to 1Mb
- Four 72-pin SIMM sockets support EDO with up to 128Mb
- Built-In Controller support 4 IDE drives (up to 16.6MBps transfer)
- Features 4 PCI Master & 4 ISA Slots
- Integrated I/O features EPP/ECP bi-directional parallel port, Two 16550 UART Serial ports with 16 byte FIFO, LBA IDE drive support over 528Mb

intel inside pentium PROCESSOR

MBPEN-100	PREMIO Pentium Motherboard 100MHz CPU	$299
MBPEN-166	PREMIO Pentium Motherboard 166MHz CPU	719
MBDX4P100A	486 DX4 "Green",PCI Mainboard with 120MHz AMD CPU	169

Reliable, Efficient Tape Storage Allows You Portable Security & Peace of Mind!

IOMEGA "ZIP" 100MB Drive

Allows you quick storage on the go! Great for software applications, presentations, financials, spreadsheets and more. Features 1.25Mbps Data Transfer with 29ms access time, ZIPTool Software allowing you to organize, track and locate files fast and effectively. Weighs less than a pound and fits in palm or tote. Compatible with DOS, Windows or Mac7.

ZIP-100P	IOMEGA ZIP 100Mb Parallel Port for PC/Notebooks	$215
ZIP-100S	IOMEGA ZIP 100Mb SCSI Port for PC	199
ZIP-C3	100Mb ZIP PC Cartridges (Three)	52.95
ZIPC10	100Mb ZIP PC Cartridges (Ten)	149.95
ZIP100CF	SONY 100Mb Capacity Cartridge	15.95

iomega

IEEE 1284 Enhanced Parallel (EPP) Printer Cables

Bi-Directional Printer Cables		Each
PPC1284-6	DB25 Male to Centronics 36P Male (6 ft)	$12.95
PPC1284-10	DB25 Male to Centronics 36P Male (10 ft)	15.95

Cable Assemblies (Premium Fully Shielded)

Part#	Description	Each	10+
5MM-6	5-Pin Din M-M, 6 ft.	$2.99	$2.54
PPC301-6	Printer Cable DB25-36 Pin Centronics, 6ft.	2.99	2.54
25MM-6	DB25, 25 Line Cable Male to Male, 6 ft.	3.99	3.51
25MF-6	DB25, 25 Line Cable Male to Female, 6 ft.	3.99	3.51
HD15MM-6	15 Pin High Density, Male to Male, 6 ft.	4.99	4.24
KEC-6	AT Keyboard Extension Cable, 6 ft.	2.99	2.54
PS2KEC-6	PS2 Keyboard Extension Cable, 6 ft.	3.39	2.99
MEC-6	AT Monitor Extension Cable, (9M-9F) 6 ft.	2.99	2.54
PS2MEC-6	PS2 Monitor Extension Cable, 6 ft.	3.39	2.99
ATM-6	AT to Modem, 6 ft. (9S-25P)	2.99	2.60

Check Out Our Home Page http://www.altex.com

PPC301-6

Since 1980

Altex Computers & Electronics

800-531-5369

Hours 8am-6:30pm M-F • 9-5pm Sat CST

VISA MasterCard American Express Discover NOVUS

CORPORATE, INSTITUTIONAL & GOVERNMENT POs WELCOME. NET 30 TERMS AVAILABLE UPON APPROVAL

TERMS: For C.O.D. orders add $5 per package. Minimum $25. Cash or Cashiers Check only. For orders under $99 add $3 handling charge. All shipping is FOB San Antonio, Texas and will be added to your invoice. Texas residents add 7-3/4% sales tax. All returns require RMA# and must be returned in original condition. A 15% restocking fee will be assessed on product returned in non-resaleable condition. Prices subject to change without notice. We are not responsible for typographical errors.

MITSUMI

6XCDROM Drive

- 900Kbps data transfer
- 128K Built-in Buffer memory
- Compatible with 16-bit enhanced IDE/ATAPI interface
- Motorized front disc loading/auto eject
- MPC2 compliant

FX-600 $99

CREATIVE
CREATIVE LABS, INC.

CD 4X Kit with 16-Bit Sound Card
STEREO-CDV $269

TRIPP LITE
THE POWER PEOPLE

UPS Battery BackUp System

BCPERS280
280VA/175W Personal UPS (2 Outlets) $97

OMNIPRO450 450 Watts/ 280VA, 4 Outlets 203

SUPER7 7 Outlet, 18,000 amp Spike, Diag. LEDs, 7' Cord 19

TERM-6 Super Surge Alert, 6 Outlet, 36,000 amp Spike 32

"TOUCHMASTER" Under Monitor UPS
420VA, 295Watt system supporting all desktop PCs, 2 RJ11 Jacks, EMI/RFI Noise filtering, 3 Outlets, 6 ft. Cord
TM-420 $219

ATEN

Network Server Switch

MASTER VIEW allows one console to access six servers (CPUs). Supports VGA to Multi-sync, has built-in buffer, Daisy Chainable, AutoScan or Manual selection (3-40 sec. scan). Perfect for computer room access to fileservers, trouble shooting, testing.

CS-106	AT, 1 to 6	$279
CS-104	AT/PS2, 1 to 4	269
CS-102	AT, 1 to 2	219
CS-122	PS2, 1 to 2	219

VIDEO SEPARATOR - Video Signal is enhanced for distance up to 210 ft. (Daisy Chainable)

VS-102	2 to 1	$55
VS-104	4 to 1	119
VS-108	8 to 1	179

MEMORY UPGRADES

- DISCOUNT PRICES
- HUGE SELECTION
- OVERNIGHT DELIVERY
- FREE SUPPORT FOR FSI CUSTOMERS
- SATISFACTION GUARANTEED
- NO SURCHARGE ON CREDIT CARDS
- CORPORATE PO'S WELCOME
- GOVERNMENT & EDUCATIONAL PRICING

CALL NOW FOR YOUR FREE CATALOG!

First SOURCE International — The Only Source for Computer Hardware & Software

Always your best buy on the widest selection of memory upgrades!

DESKTOP COMPUTER MEMORY

COMPAQ

Presario 425 433 633 650 660 8000 8069 8070 833 850 866
Prolinea 4/25s, 4/33s, 4/50, 4/50s, 4/66, 4/66s, 4/75s, 4/75d, 4/90, 4/90s, 4/100s
enhanced 4/100, 4/33s, 4/50, 4/50s, 4/66, Pen 1/25s, Pen 1/33s
4MB 141684001 $69 8MB 141685001 $129
16MB 149120001 $229 32MB 149167001 $469
Presario 5170, 5200, 5224, 5226, 5228, 5230, 7724, 7744, 7784, 8150, 9020, 9024, 9134
4MB 147523001 $49 8MB 147523001 $89
16MB 147524001 $199 32MB 147525001 $429
1MB Video 171617001 $49
Presario 972, 974, 976, 982, 992, 5526, 5528, 5536, 9536, 9546, 9566, Prolinea 4100, 466, 5120MP, 575MP, 590MP, 5100
5133, 5120, 5100, 575, 590, Prolinea 450, 5170s, 5120s, 575s
6135s, 6180s, Deskpro 4100, 433, 466, 575MP, 590MP, 5100, 5120
5133, 575, 590
4MB 172718001 $49 8MB 172718001 $99
16MB 172716001 $199 32MB 172715001 $429
1MB Video 171617001 $49
256K Cache 223557001 $49
Presario 7012, 7122, 7232, 7234, 7240
8MB 236548001, 236812001 $129
16MB 236548002, 236812002 $258
32MB n/a $489 64MB n/a $799
1MB Video 236709001 $49
Presario 9232, 9234, 9240, 9256, 9262, 9562
8MB 234567001 $99 16MB 234566001 $229
32MB n/a $299 64MB n/a $499
1MB Video 219202001 $49
Prolinea 5/33 2000/ML, 5/50 2000/ML, 5100 2000/ML, 5/100
DeskPro 5120, 5125, 590, 5133 1200/2000, 5150 1200/2000, 5166
200, Designo 5133 2000/ML, 5150 2000/ML, 5166 2000/ML, 5100
540/P200, 5100/200, 5133 1200/2000, 5166 1200/2000, 575 540
8MB 243011001 $129 16MB 243012001 $259
32MB 243013001 $489 64MB 243014001 $799
1MB Video 171617001 $49
2MB Video 223335001 CALL
8MB Video 223336001 CALL
Designo XE 560, 5166MX, 5166M
16MB 149949001 $259 32MB 149912001 $499
64MB 149913001 $799 128MB 149914001 $1099
1MB Video 139167001 $49
Designo XL 450, 466, 560, 566, 5100, 5120, 5133, 575, 590
8MB 148688001 $129 16MB 148689001 $259
32MB 148690001 $469 64MB 148691001 $799
1MB Video 139167001 $49
Designo XL 6150/166/DE, 2100/90, XL 6200/100/90
16MB 210946001 CALL 32MB 228417001 CALL
64MB 229418001 CALL
2MB Video 223335001 CALL
8MB Video 223336001 CALL
Designo XE 4/00, 433s, 430, 466
4MB 141684001 $69 8MB 141685001 $129
1MB Video 139167001 $49
256K Cache 94538001, 94538002 $69
Designo 5/25, 5/25s, 386/25s, 386/25M, 4/25S, 4/33i, 4/66i
486/33M, 486/50M, 486/66M, 486s/16M, 486s/25M, 486s/33M
4MB 139950001 $69 8MB 139677001 $129
512K Video 141226001 $39
1MB Video 139167001 $49

DELL

Power Desktop 486 Models
4MB 3100207 ... $69 16MB 3100262S ... $129
PowerEdge XE, OptiPlex, Dimension XPS, DimPlex ME 486 & Performance
M/L/T Models
4MB 3103325 $49 8MB 3106083 $99
16MB 3103327 $199 32MB n/a $399
Performance ME, OptiPlex Pentium ME, OptiPlex DGX, PowerEdge
SP/XE/TE Models
8MB 3103335 $139 16MB 3103336 $259
32MB 3103337 $459 64MB n/a $799
Powerprime Workstations SE & DE Models
8MB 3103468 $129 16MB 3103469 $259
32MB 3103630 $455
Dimension XPS & OptiPlex P5/P6/P/MMT Pentium Models
8MB 3103647 $129 16MB 3103374 $259
32MB 3103375 $459 64MB 3103368 $799
DEOpti ME, SP & MT Models
4MB FR/PC7/4M-A8 $69 16MB FR/PC7/4M-A8 $259
Dimension & Workstations Models
4MB FR/PC4/4M-AA $69 8MB FR/PC4/4M-AA $99
16MB FR/PC4/4M-AC $199 32MB FR/PC4/4M-AC $399

GATEWAY 2000

"Ever so just a friend in the business."

P5 Series & Family PC P5 Series Models
4MB n/a ... $69 8MB n/a ... $129
16MB n/a ... $259 32MB n/a ... $449

IBM

ValuePoint 6384/6472/6482/6484/6492/6494/6381 SI Models
4MB 92G3171 $69 8MB 92G3130 $129
16MB 92G3172 $229 32MB 92G3120 $469
PS/ValuePoint 6384, P571 Consultant Essential/Expert Models
4MB 96F0290 $69 16MB 96F0291 $229
PS/ValuePoint 6382/6384/6387, P571
Advisor/Consultant/Essential/Expert/Window/Investor Models
4MB 6450129 $69 8MB 6450130 $129
16MB 92G7204 $229
PC 700 Model 750/6887 Model 730/6877
8MB 92G7318 CALL 16MB 92G7320 CALL
32MB 92G7272 CALL 64MB 92G7324 CALL
PC 700 Model 750/6885/6886 Model 730/6875/6876
4MB 73G3151 $69 8MB 6450130 $129
16MB 92G7204 $229 32MB 92G7205 $469
P5/P2 25/286, 30/086, 350/SX, 40SX, 50Z, 350/SX, 650/SX, 75, 90, 95XP, 95XP
2MB 83F5366, 84G8604, 84G8608, 84G8579 $69
4MB 84F2953, 87F9977, 84G4360 $79
8MB 84G8129 $129
Expansion Boards for P5/2 Systems
4/16MB w/4MB 84G8609 $224
2/4MB w/2MB 84F3277 $209
4/16MB w/4MB 84F3011 $209

NEC

PowerMate & Ready 486 Models
4MB 1560822233000 $69 16MB 1560822233000 $129
PowerMate 486 Slim Models
4MB CP-4/04002 $69 8MB CP-4/04004 $99
16MB CP-4/04005 $199 32MB CP-4/04008 $399

AST COMPUTER

Bravo LC & MS Pentium Models
8MB 503008-001 $129 16MB 503008-002 $259
32MB 503008-003 $519 64MB 503008-004 $979
Manhattan Y & G Models Premmia 4/33, 4/33s, 4/50s, 4/66s MTE
4/33, 4/66d, P/60, SE 4/33 SE 4/66d SE P/60
8MB 501159-002 ... $109 16MB 501159-003 ... $209
32MB 501159-004 ... $399 64MB 501159-005 ... $740
Bravo LP, MT, LC [R & LC IR], Premmia MX & LX & Advantage! Models
4MB 509987-002 $49 8MB 509987-003 $99
16MB 509987-004 $199 32MB 509987-005 $399
Bravo 4/33 (original), 4/33 Premium, TE, Premium II
Power Premium Models
4MB 500780-004 $76 8MB 500780-001 $159

HEWLETT PACKARD

Vectra/Vectra VL2 Models
4MB D2974A ... $69 8MB D2975A ... $129
16MB D2976A ... $259 32MB D2984A ... $459
Vectra XU/3ME/3ME2/3NC/VC3/VE, Multimedia PC & Pavilion Models
4MB D2980A ... $46 8MB D2981A ... $98
16MB n/a ... $195 32MB n/a ... $390
Vectra 486 3M, ST-6/ST-R/M/M2/M3/VL Models
4MB D2156A ... $69 8MB D2132A ... $129
16MB D2671A ... $229

digital

Ayatea (all models) & PC 200 Model 330/350
4MB 92G7539 ... $69 8MB 92G7541 ... $99
16MB 92G7543 ... $199 32MB 92G7545 ... $399
1MB Video 92G7443 ... $49
256K Cache 92G7231 ... $79

MICRON ELECTRONICS, INC.

Pro Magnum Series & Power Server Series Models
4MB n/a ... $69 8MB n/a ... $99
16MB n/a ... $199 32MB n/a ... $399
PCI Mediumtop Series, Power Station Series & Prima MPC Series Models
4MB n/a ... $69 8MB n/a ... $129
16MB n/a ... $259 32MB n/a ... $489

Packard Bell

Executive Series, Force Series & Legend Series Models
4MB n/a ... $69 8MB n/a ... $99
16MB n/a ... $199 32MB n/a ... $399

STANDARD SIMMS

UPGRADES STANDARD SIMMS UPGRADES

30-PIN	72-PIN Non-parity	72-PIN Parity	EDO
1 x 3-70ns (3-chip/1MB) $17	1 x 32-70 (4MB) $45	1 x 36-70 (4MB) $59	1 x 32-60 (4MB) $69
1 x 9-70ns (1MB) $24	2 x 32-70 (8MB) $90	2 x 36-70 (8MB) $112	2 x 32-60 (8MB) $129
4 x 3-70ns (3-chip/4MB) $57	4 x 32-70 (16MB) $199	4 x 36-70 (16MB) $229	4 x 32-60 (16MB) $259
4 x 9-70ns (4MB) $72	8 x 32-70 (32MB) $399	8 x 36-70 (32MB) $469	8 x 32-60 (32MB) $489

First Source International Always Includes Installation Instructions! (on standard simms)

ALWAYS CALL FSI BEFORE YOU BUY!

LASER PRINTER MEMORY

HP LaserJet 4L
1MB C2024A ... $48
HP LaserJet 5L
1MB C3029A ... $50 2MB C3149A ... $79
4MB C3149A ... $99 8MB n/a ... $239
HP LaserJet III, IIP, IID
2MB 32475B ... $79 4MB 32477B ... $129
HP LaserJet 4, 4D
2MB 32446B ... $79 4MB 32445B ... $129
HP LaserJet IIIp, 4, 4M, 4Si, 4SiMX, 8,000, DeskJet 1200c
1MB C2063A ... $48 2MB C2064A ... $69
4MB C2065A ... $99 8MB C2066A ... $199
HP LaserJet 4P 4MP Color LaserJet
2MB C5131A ... $50 4MB C5132A ... $55
HP DeskJet 500, 500C, 520, 520C, 550C, 560, 560C
256K 32707B ... $40
HP DesignJet 3P, 5MP
4MB C2133A ... $55 8MB C2134A ... $209
HP LaserJet 3, 3Pi, 3M, 5Si, 5SiMX, 5x5Mp Color
2MB C2131A ... $50 4MB C2132A ... $55
8MB C2135A ... $99 16MB n/a ... $209
Okidata OL400
1MB 70014701 ... $79
2MB n/a ... $129
Okidata OL400E
2MB n/a ... $119
4MB n/a ... $189

LAPTOP & NOTEBOOK MEMORY

AST COMPUTER

Ascentia 800N & 810N Models
4MB 501486001 $99 8MB 501488001 $229
16MB 501486003 $399
Ascentia 900N & 910N Models
4MB 501392001 $99 8MB 501392002 $189
16MB 501392003 $409
Ascentia 950N Models
8MB 501728002 $199 16MB 501728003 $399
Ascentia J Models
8MB 501984001 $199 6MB 501985001 $299
32MB 501986001 $799
Ascentia P Models
8MB 501013001 CALL 16MB 501013002 CALL
32MB 501013003 CALL

COMPAQ

Contura Aero Models
4MB 190522001 $99 8MB 190987001 $199
16MB 190898001 $459
Contura 4/25 & 4/25CX, 4/25s Models
4MB 146225001 $125 8MB 146221001 $309
16MB 146231001 $459
Contura 420, 420 4/25, 430 Models
4MB 147655001 $109 8MB 147655002 $219
16MB 147657001 $449
Contura 4/25 & 4/33 Models
4MB 144790001 $155 8MB 144790002 $319
16MB 144790003 $449
LTE Elite 486 Models
4MB 190013001 $125 8MB 190015001 $319
16MB 190017001 $449
Elite Pentium 5200 Models
8MB 213519001 $309 16MB 213515002 $439
32MB 213515003 $829 64MB 213515004 $1449

Apple Computer

PowerBook 520 & 540 Models
8MB M9139LL/A ... $179 16MB n/a ... $259
PowerBook 5300 Models
8MB M3730LL/A ... $169 16MB n/a ... $339
24MB n/a ... $359 32MB n/a ... $479

DELL

Latitude 433 Models
4MB 3103385 $89 16MB 3103386 $469
Latitude 433m/ncx, 450mc/mcx, 475mc, LX 4100/475 Models
4MB 3103416 $139 8MB n/a ... $289
16MB 3103417 $449
Latitude HF 450/475/4100 EP Pentium Models
4MB 3103421 $89 8MB 3103422 $129
16MB 3103422 $329

digital

Hinote 486 Models
4MB FR/PC9/4M-AA $89 8MB FR/PC9/4M-A8 $179
16MB FR/PC9/4M-AC ... $399
Hinote Ultra 486 & Ultra 9 Pentium Models
4MB FR/PC9/4M-AA $89 8MB FR/PC9/4M-A8 $179
16MB FR/PC9/4M-AC ... $399
Hinote VP Pentium Models
8MB FR/PC9/4M-A8 $209 16MB FR/PC9/4M-A8 $479

WINBOOK

WinBook XP XPC Models
16MB n/a ... $439 32MB n/a ... $849

TEXAS INSTRUMENTS

TravelMate 4000M Models
8MB 3791337 ... $169
Extensa 610 & 625 Models
8MB 9903910-0001 $89 8MB 9902958-0001 $209
16MB 9903602-0001 ... $399
Extensa 510 & 515 Models
4MB 9905763-0001 CALL 8MB 9905763-0002 CALL
16MB 9905763-0003 CALL
Extensa 550, 555, 560, 570 Models
4MB 9909915-0001 $209 8MB 9904841-0001 $389
16MB 9909611-0001 ... $699
TravelMate 5000, 5010, 5020, 5100, 5130, 5200, 5270, 5300 Models
8MB 9796816-0001 $209 16MB 9796816-0002 $489

CALL FSI WITH THE NAME OF YOUR PC!

Our upgrade experts have detailed configuration information on thousands of computers and printers from the oldest to the latest models!

WE PROVIDE YOU WITH:

- ✓ Your system memory features (RAM, cache & video)
- ✓ How much memory you really need
- ✓ Memory products available for your system
- ✓ Most cost effective upgrade path for your system
- ✓ Your systems minimum & maximum memory capabilities

IBM

ThinkPad 350 Models
4MB 7911000 ... $89 8MB 07G1828 ... $259
16MB 92G0379 ... $469
ThinkPad 345, 360C/CE/CSE/P/PC 370, 755 Pentium Models
4MB 84G5689 ... $89 8MB 84G5692 ... $319
16MB 84G5693 $419 32MB n/a ... $999
ThinkPad 365 C/CX/CD/CSD & 3x5 E/ED Models
4MB 92G7287 ... $99 16MB 92G7293 ... $359
ThinkPad 365 X/XD & 560 Models
8MB 92G7340 ... $229 16MB 92G7341 ... $519
ThinkPad 300 & 310 Models
4MB B189093 $139 8MB B189099 ... $199
16MB B189113 ... $369
ThinkPad 701 Models
4MB 92G7259 ... $109 8MB 92G7261 ... $199
16MB 92G7263 ... $349
ThinkPad 730, 755 486 Models
4MB 07G1420 ... $109
8MB 07G1421 ... $179
16MB 36G5979 ... $289
ThinkPad 360C/CSD/ED Pentium Models
8MB 92G7315 ... $349
16MB 92G7316 ... $419
ThinkPad 760C/CD/ED/XD Pentium Models
8MB 92G7342 ... $239
16MB 92G7347 ... $519

TOSHIBA

T1900, T1910, T1950, T1960, T4500, T4600, T4700, T4900,T4950, T4900
4MB PC-PA2012U $109 8MB PC-PA2013U ... $199
16MB PC-PA2014U ... $229
T4400 Models
4MB PC-PA2004U $89 8MB PC-PA2005U ... $179
16MB PC-PA2010U ... $299
T2100, T2105, T2110, T2113, T2150, T2155 Models
4MB NW2028U $89 8MB NW2027J ... $179
16MB NW2028U ... $329
T1200, T1205, T1400, T1405, T1410, T1415, T1610 Tecra 710/720 Models
8MB NW2031U $199 16MB NW2032U ... $329
32MB NW2034U ... $559
Tecra 700 Models
8MB NW2035U $259 16MB NW2036U ... $499
32MB NW2037U ... $989

NEC

Versa S, S20, S30, S900, S2200, S2205 Models
4MB CP-410-1201 $89 8MB CP-410-1202 ... $189
16MB CP-410-1203 ... $229
Versa M, M F, M600, M650, M680 Models
4MB CP-410-4001 $109 8MB CP-410-4002 ... $199
16MB CP-410-4003 $309 32MB CP-410-4004 ... $509
Versa 6000 Models
4MB CP-410-6201 CALL 16MB CP-410-6202 ... CALL
32MB CP-410-6203 ... CALL

IF YOU CAN'T FIND WHAT YOU'RE LOOKING FOR CALL!

FIRST SOURCE INTERNATIONAL

MAIL OR FAX ORDERS TO:
(714) 448-7750 • FAX: (714) 448-7760
EMAIL ADDRESS: sales@firstsource.com
First Source International
7 Journey • Aliso Viejo, California 92656

FSI SALES HOURS
Monday - Friday: 6am - 6pm • Saturday, 7am - 4pm
TECH. SUPPORT HOURS
Monday - Friday • 7am - 5pm
Technical Support (714) 448-7770
All hours Pacific Standard Time

Call the Upgrade Experts
ORDER NOW
800-621-9866
International Orders Call 714-448-7750
SEE US ON THE INTERNET: www.firstsource.com

TERMS & CONDITIONS: Credit card orders shipped only to your verified billing address. Unopened products may be returned within 15 days of invoice date for a full refund excluding shipping and insurance. All other returns must be in new, resalable condition, including all original packaging, warranty cards, manuals and accessories and may be subject to a 20% restocking fee. FSI will not accept returns on printers if toner/ink cartridge has been installed, opened software, or custom configured systems. A Return Merchandise Authorization (RMA) number is required for all returns, please contact our customer service department. Sorry, no refunds, after 15 days, credit or exchange only. Freight and insurance charges are non-refundable. Memory products are third party, manufacturer's numbers are for your convenience. Due to F.T.C. liability placed on some manufacturers, memory pricing may be higher than advertised. Prices and availability subject to change without notice. Purchase prices at the time of order are final. FSI cannot be responsible for errors in typography or photography. Trademarks and registered trademarks are of their respective companies.

Circle 186 on Inquiry Card (RESELLERS: 187).

IBM

ThinkPad Notebooks

Thinkpad 365 Systems

Thinkpad	365X	P100	8/810MB, PASSIVE	$2399
Thinkpad	365XD	P100	8/810MB, PASSIVE, CD	$2684
Thinkpad	365X	P100	8/810MB, PASSIVE	$2770
Thinkpad	365XD	P120	8/1GB, PASSIVE, CD	$3148
Thinkpad	365XD	P120	8/1GB, ACTIVE CD	$3467
Thinkpad	365E	586/100	8/540MB, PASSIVE	$1945
Thinkpad	365E	586/100	8/540MB, PASSIVE, CD	$2399

Thinkpad 760 Systems

Thinkpad	760E	P/133	16/1GB, ACTIVE	$5750
Thinkpad	760ED	P/133	16/1.2GB, ACTIVE, CD	$6692
Thinkpad	760E	P/120	16/1.2GB, ACTIVE	$4899
Thinkpad	760E	P/120	8/810MB, ACTIVE	$4750
Thinkpad	760EL	P/100	8/810MB, PASSIVE	$CALL
Thinkpad	760ELD	P/100	8/810MB, PASSIVE, CD	$CALL
Thinkpad	760EL	P/120	8/810MB, PASSIVE, CD	$CALL
Thinkpad	760EL	P/120	8/1GB, PASSIVE, CD	$CALL
Thinkpad	760EL	P/120	8/1GB, PASSIVE, CD	$CALL

FOR ALL DESKTOPS & SERVERS PLEASE CALL

Call us before you buy IBM

NOVELL

Netware 3.12/4.1 Promotion
5/10/25/50/100/250 USERS
RED or WHITE BOX

call for best price
* free network card with Purchase over $2500.00 *

Visit OurWeb Site

www.computerlane.com

HEWLETT PACKARD

Printers

HP DESKJET 340	$295
HP DESKJET 600/660C	$289/392
HP DESKJET 850C/1600C	$495/call
HP LASERJET 5L/5P	$465/call
HP LASERJET 4+/4M+	$1340/1845
HP LASER 4V/4MV	$1840/call
HP SCANJET 4S/4C	$call/892
HP LASER 5SI/5SIMX	$call
HP LASERJET 4+	$1045
HP LASERJET 5/5M	$1265/1699

COMPUTERS

VECTRA XU SYSTEMS

XU 6/150 16/1GBscsi+CD+Matrox	$stock
XU 6/150 16/2GBscsi+CD+Matrox	$stock
XU 6/200 16/1GBscsi+CD+Matrox	$stock
XU 6/200 16/2GBscsi+CD+Matrox	$5825

built in Network card, Windows NT preloaded

HP NETSERVER

Netserver LC P/100/133/166 32/1gb+CD	$call
Netserver LC P/133/166 32/1gb+CD	$call
Netserver LH P/133/166 32mb, no disk, Array	$call
Netserver LH P/133/166 32mb, no disk	$call
Netserver LH P/133/166 64mb, 4.2gb, Array	$call

** call for all other Netserver configuration **

HP VECTRA 500 COMPUTERS

5150MCX 5/133 16/1.6 GB +cd+sound+phone answering+headphones	$stock
5150MCX 5/166 16/1.6 GB +cd+sound+phone answering+headphones	$stock

COMPAQ

Notebook Systems

Armada Notebook Systems

Armada 1120	P100	8/810MB, Passive	$stock
Armada 1120	P100	8/810MB, Active	$stock
Armada 1110	P100	8/810MB, Passive	$stock
Armada 1110D	P100	8/810MB, PassiveCD	$stock
Armada 4120	P120	8/810MB, Passive	$stock
Armada 4130T	P120	8/810MB, Active	$stock
Armada 4130T	P133	8/1GB, Active	$stock

LTE Notebook Systems

LTE 5150	P/75	8/810MB, Active	$stock
LTE 5250	P/100	8/810MB, Active	$stock
LTE 5250	P/120	16/1.3GB, Active	$stock
LTE 5250	P/133	16/1.3GB, Active	$stock

Compaq Prolinea Mini TowerSystems

Prolinea MT 5/133 16/2GB+Matrox 30	$2499
Prolinea MT 5/150 16/2GB	$2499
Prolinea MT 5/166 16/2GB	$2699

Compaq Deskpro XL System

DP XL 5/133 16/1GB+Matrox	$3199
DP XL 5/133 16/2GB+Matrox	$3499
DP XL 5/150 16/1GB+Matrox+CD	$3599
DP XL 5/166 16/2GB+Matrox+PD Drive	$5185

Compaq Server

Prosignia 300 Pentium 90,120,150Mhz	$stock
Prosignia 500 Pentium 120,150Mhz	$stock
Proliant 5000 6/166 Model1	$stock
Proliant 5000 6/166 Model1A	$stock
Proliant 5000 6/200 Model2	$stock
Proliant 5000 6/200 Model2A	$stock
Proliant 5000 6/166 (rackmount Models)	$stock
Proliant 5000 6/200 (rackmount Models)	$stock

Authorized Dealer & Service Center
COMPAQ, IBM, TOSHIBA, HEWLETT PACKARD

TOSHIBA

T2110CS 6/475 1.08GB	$stock
T2130CS 8/475 1.08GB	$stock
T2150CDS 8/475 1.08GB 12/10/20	$stock
T2150CDT 8/475 1.08GB 12/10/20	$stock
T2150CDT 8/475 1.08GB 12/10/20	$stock
T1960CS P/75 8/810MB	$stock
T2400CDT P/90 16/1.08GB	$stock
T4800CDT P/90 16/1.08GB	$stock
T2130CT P/75 8/810MB	$stock
T4800CDT P/100 16/1.08GB	$stock
T4850CDT P/120 16/1.08GB	$stock

NEW RELEASE

T1150CS P/75 8/810MB	$call
T1150CT P/75 8/810MB	$call
T4250CDT P/100 8/1.08GB/12/10/20	$call
T4250CDT P/100 8/1.08GB/12/10/20	$call
T4800CDT P/100 16/1.08GB/12/10/20	$call

Also carry Toshiba Refurbished Models
* Call for Price *

Notebook Specials

Texas Instruments

Extensa 510 P/100 8/810mb passive	$1899
Extensa 560CDT P/75 8/810MB, active	$3099
Extensa 570CDT P/100 8/1.2GB, active	$3384

NEC

Versa 2200c P/75 8/810mb active	$2250
Vecra 6000h P/100 16/1.08gb active	$4250

Modem Special

U.S. Robotics 28.8 phone answering	$179
U.S. Robotics 28.8 Win Modem	$135
Motorola Bitsurfer ISDN	$259

Video Boards

Matrox 2/4MB Millenium 3D	$289/429
Diamond Stealth 3D 2MB	$160
Imagine 128 8MB Pro PCI	$1285
Imagine 128 2MB	$299

ACS Computer Specials

ACS P/166 MTCD

PCI Intel Triton Chipset
512kb Pipeline cache 32MB Ram
1.44mb floppy drive 2GB IDE hard drive
Matrox 2MB 3D 1600x1200 Video card
8xCD Rom Drive (Toshiba)
Sound blaster AW32 (3D sound)
Mid Tower Case
115 watts speakers system
Fujitsu 101 Enhanced quite win95 keyboard
Windows 95 (original with CD)
DOS 6.22 (original with disks)
Mag DX 1795 SVGA Monitor 17"

$2,650.00

Networking

3cam 3c5009 combo NIC	$119
3cam 3c509b	$105
Lampro Ne2000 compatible.45	$29
NE2000 (microdyne)	$69
3com linkbuilder hub 8/24/48 port	$call

Motherboards

Azus Pentium M/B+256 pipeline BC	$205
Amptron Pentium M/B+256 pipeline BC	$129
Intel Zepa Pentium M/B+256 pipeline BC	$199
Intel Endeavor Pentium M/B+sound	$call
Intel Aurora M/B with Orion	$call

Controllers

Adaptec 2940 w/kit	$250
Asaptec 1542 w/kit	$250
Adaptec 2940UW w/kit	$310

** call for other scsi models **

Academic Software

Microsoft Academic Partner

Microsoft Office Professional
for windows 95
$165

MS WINDOWS NT 3.51 SERVER	$345
Ms Win NT workstation	$99
Ms Backoffice Server	$1074
Ms SQL Server	$770

call for other Microsoft Academic Prices

Computerlane Inc.

Outside California: 1-800-526-3482

Inside California: 818-884-8644 • Fax: 818-884-8253
comlane@instanet.com
7500 Topanga Cyn Blvd., Canoga Park, CA 91303
Hours: Monday – Friday 9–6, Saturday 10–5

Compaq is A Registered Trademark of Compaq. IBM is A Registered Trademark of International Business Machines. All Quoted Prices Reflect A 5% Cash Discount. VISA, MasterCard, Wire Transfer Also Accepted. Prices Subject to Change Without Notice.

Circle 200 on Inquiry Card.

Up to 4 Users can Access Multiple PC, Macintosh and Sun Computers from a Central Location!

- **Multiuser**
  Up to 4 users have simultaneous access to any attached computer!

- **Multiplatform**
  Supports any combination of PC, Macintosh and Sun computers; use any platform's peripherals to access any type of computer in the system.

- **Multimedia**
  Every user has full multimedia capabilities; supports keyboard, mouse, video, speakers, microphone and serial port.

COME SEE US AT
Networld + Interop in Atlanta
Sept. 18-20 at Booth #2920

AUTOBOOT
COMMANDER 4XP™

Cybex Computer Products Corporation
4912 Research Drive • Huntsville, AL 35805 USA
1-800-932-9239 • FAX (205) 430-4030
http://www.cybex.com

An Inc. 500 Company

CYBEX™ COMPUTER PRODUCTS CORPORATION

PC is a registered trademark of International Business Machines Corp. Macintosh is a registered trademark of Apple Computer,Inc. Sun is a trademark of Sun Microsystems. The Inc. 500 logo is a registered trademark of Goldhirsch Group. Cybex, Commander, AutoBoot and 4xP are trademarks of Cybex Computer Products Corporation.

Dealer Program Available

Circle 183 on Inquiry Card (RESELLERS: 184).

Made in USA

MEMORY HARD DRIVE DISCOUNT WAREHOUSE

1-800-636-6792 HOURS: MON-FRI 9:00-7:30 SAT 10:00-4:00 EST **FAX 1-215-922-0116**

GOVERNMENT, EDUCATIONAL, CORPORATE & INTERNATIONAL ORDER SPECIALISTS

- 215-922-0050 EXPRESS International Order Line
- 215-922-4640 EXPRESS Technical Support
- 215-922-0116 EXPRESS FAX • Domestic • International
- 800-636-6792 EXPRESS Order Line • TOLL FREE
- Dedicated to serving Purchasing Agents Worldwide
- Pre-Approved Open Accounts for all Fortune 2000

NO SURCHARGE

WE DEAL! CALL US LAST WITH YOUR BEST OFFER!

BEST BUY! 1996 HARD DRIVES

WESTERN DIGITAL

FACTORY NEW-5 YEAR WARRANTY INT-EXT

WDAC2850	850MB	10MS	IDE	$135-320
WDAC2120	1.2GB	10MS	IDE	175-325
WDAC2170	1.7GB	10MS	IDE	195-345
WDAC22100	2.1GB	10MS	IDE	235-385
WDAC33200	3.2GB	10MS	IDE	350-500

Quantum

FIREBALL SERIES-3 YEAR WAR. INT-EXT

1080S	1.08GB	12MS	Fast SCSI-2	$269-344
1280S	1.28GB	11MS	Fast-ATA (IDE)	249-319
2100S	2.1GB	11MS	Fast-ATA (IDE)	319-434

TRAIL BLAZER SERIES-3 YEAR WAR. INT-EXT

1080S	1.08GB	12MS	Fast SCSI-2	249-319
1280S	1.28GB	11MS	Fast-ATA (IDE)	269-339

ATLAS SCSI 2 SERIES-5 YEAR WAR. INT-EXT

2100S	2.1GB	8.5MS	Fast SCSI-2	549-719
4300S	4.3GB	8.5MS	Fast SCSI-2	849-1099
9100S	9.1GB	8.5MS	Fast SCSI-2	1699-1999
4300A	4.3GB	8.5MS	Ultra-SCSI	999-1199
9100A	9.1GB	8.5MS	Ultra-SCSI	1799-2099

BIG FOOT SERIES-3 YEAR WAR. INT-EXT

1280A	1.28GB	11MS	Fast-ATA (IDE)	269-339
2540A	2.54GB	11MS	Fast-ATA (IDE)	369-469

SIROCCO SERIES-3 YEAR WAR. INT-EXT

1170A	1.17GB	11MS	Fast-ATA (IDE)	259-409
2540A	2.54GB	11MS	Fast-ATA (IDE)	359-509

MICROPOLIS

FACTORY NEW-5 YEAR WARRANTY INT-EXT

MC4221	2.06GB	8.5MS	SCSI-2	$549-699
MC4321	2.06GB	8.5MS	SCSI-2	649-799
MC1931	3.2GB	8.5MS	SCSI-2	750-899
MC3243	4.3GB	8.5MS	SCSI-2	850-973
MC1991	9.1GB	8.5MS	SCSI-2	1899-1964
MC4321AV	2.06GB	8.5MS	SCSI-AV	599-649
MC3243AV	4.3GB	8.5MS	SCSI-AV	899-1049
MC1991AV	9.1GB	8.5MS	SCSI-AV	1999-2199

Maxtor

FACTORY NEW-2 YEAR WARRANTY INT-EXT

MT1064A	1.06GB	14MS	IDE	$182-242
MT1336A	1.3GB	12MS	IDE	199-249
MT2170A	2.1GB	12MS	IDE	249-299
MT2040A	2.0GB	9.5MS	IDE	279-329
MT2504A	2.5GB	9.5MS	IDE	349-399

FUJITSU

FACTORY NEW-5 YEAR WARRANTY INT-EXT

M1614T	1.1GB	11MS	IDE	$179-239
M1613T	2.5GB	9.5MS	IDE	349-459
M1623T	2.5GB	10MS	SCSI	469-619
M1624T	2.5GB	10MS	SCSI-2	469-619

CONNER

FACTORY NEW-2 YEAR WARRANTY INT-EXT

CFS1081A	1.0GB	14MS	IDE	$196-246
CFS1275A	1.2GB	12MS	IDE	219-269
CFS1621A	1.6MB	14MS	IDE	257-307
CFP2105S	2.1GB	9MS	SCSI-2	575-700
CFP2107S	2.1GB	9MS	SCSI-2	675-800
CFP4207S	4.2GB	9MS	SCSI-2	825-1050

HEWLETT PACKARD

FACTORY NEW-3 YEAR WARRANTY INT-EXT

C3725S	2.1GB	9.5MS	SCSI	$485-659

DRIVE SPECIAL!

HEWLETT PACKARD 2.1GB SCSI C3725S 9.5MS $495

IBM STANDARD & PS/2

DESKSTAR-3 YEAR WARRANTY INT-EXT

1.1GB	10.5MS	IDE	$269-419
1.7GB	12MS	IDE	329-479

ULTRASTAR FAST SCSI-2 5 YEAR WARR

2.1GB	7.5MS	Fast SCSI-2	1049-1199
4.5GB XP	6MS	Fast SCSI-2	1499-1649

ULTRASTAR FAST WIDE SCSI-2 5 YEAR WARR

2.1GB	7.5MS	Fast Wide SCSI-2	1049-1199
4.5GB XP	6MS	Fast Wide SCSI-2	1499-1649

PS/2 58, 582, 84, 70, 80, P70, 535X

850MB	12MS	IDE	399
1.2GB	12MS	IDE	449
1.6GB	12MS	IDE	499

MICROCHANNEL CONTROLLER

16-BIT	12MS	IDE	179

IBM PS/2 INTERNAL DRIVE KITS
30-8088,30-286,25-8086, 25-286

850MB	IDE		349
1.2GB	IDE		399

DRIVE BLOWOUTS!

SEAGATE 420MB IDE ST3391A $169

QUANTUM 540MB SCSI LPS540S $175

Seagate

FACTORY NEW 1-6 YEAR WARRANTY INT-EXT

ST3144A	420MB	14MS	IDE	$165-215
ST3243A	631MB	14MS	IDE	189-319
ST3660A	850MB	11MS	IDE	189-349
ST3655A	1.0GB	10.5MS	IDE	199-349
ST3122A	1.2GB	10.5MS	IDE	249-399
ST3243A	1.6GB	10.5MS	IDE	269-419
ST3283A	2.1GB	10.5MS	IDE	299-449
ST31220A	1.2GB	10MS	SCSI	265-445
ST31230N	2.1GB	10MS	SCSI	365-535
ST31640N	4.3GB	10MS	SCSI	599-749
ST31200W	1.2GB	10MS	SCSI-2	265-445
ST31230W	2.1GB	10MS	SCSI-2	365-535
ST31640W	4.3GB	10MS	SCSI-2	599-749
ST32550W	2.1GB	9MS	SCSI-2	1079-1249
ST34520W	4.3GB	9MS	SCSI-2	1299-1499

SCSI-BARRACUDA-7200 RPM

ST31200N	1.2GB	9MS	SCSI-2	669-874
ST31500N	4.2GB	9MS	SCSI-2	869-1105

WIDE SCSI HARD DRIVE

CONNER

FACTORY NEW-5 YEAR WARRANTY

4150W	4.1GB	8MS	Fast/Wide	$728
4207W	4.2GB	8.5MS	Fast/Wide	1231

Seagate

FACTORY NEW-5 YEAR WARRANTY

ST31200W	1.2GB	9MS	3.5"	$536
ST31230W	2.1GB	9MS	3.5"	599
ST15150W	4.1GB	8MS	3.5"	1043
ST31500W	4.3GB	8MS	3.5"	1199
ST410800W	9.1GB	7.9MS	3.25"	2029

Quantum

FACTORY NEW-5 YEAR WARRANTY

XP31750W	2.1GB	8MS	3.5"	$649
ASP34300W	4.3GB	8.5MS	3.5"	895
XP34300W	4.3GB	8MS	3.5"	998

MICROPOLIS

FACTORY NEW-5 YEAR WARRANTY

MC4221W	2.0GB	8.5MS	LP3.5	$699
MC3243W	4.3GB	8.5MS	3.5	939
MC1991W	9.1GB	10MS	FH	1919

IBM THINKPAD DRIVES

2 1/2" REMOVABLE DRIVES

755, 355, 360, 750	
524MB	$595
810MB	$695
1.2GB	$895
700,700C,780,720C	
524MB	$745
720MB	$895
701C, 701CS	
524MB	$745
720MB	$895

NEC VERSA L, M, V, P

2 1/2" REMOVABLE DRIVES

524MB	$595
810MB	$695
1.2GB	$895

CD ROMS

NEC

CDR2725	4 Speed, SCSI int/ext	$125-250
CDR5126	6 Speed, SCSI Int/Ext.	265-399
Quad CD Changer (4Disc)		335

PLEXTOR

PX-43CE	4.5x SCSI, Int. 256 Cache	$230
PX-43CE	4.5x SCSI, Ext. 256 Cache	350
PX-63CS	6X, SCSI, Int 256 Cache	370
PX-63CS	6X, SCSI, Ext 256 Cache	395
PX-63CE	6X, SCSI, Int 256 Cache	379
PX-63CE	6X, SCSI, Ext 256 Cache	504

PIONEER

624X	6 CD Changer/4 X, SCSI, Int.	$289
824X	8 CD Changer/4 X, SCSI, Ext.	449
1804X	18 Disc Changer 4X, SCSI, Int.	1815

SONY

SONY SPECIAL 4X Speed SCSI Int. $139

CDS-76	4X Int/Ext IDE	69-224
CDS-7688	4X Int/Ext SCSI	139-289

TEAC

CD-56E	4x Speed IDE Int	$109
CD-56E	4x Speed IDE Int	259
CD-56S	4x Speed SCSI Int	225
CD-56S	4x Speed SCSI Ext	350

TOSHIBA

5402	4 Speed IDE Int/Ext	$64-214
5522	8 Speed IDE Int/Ext	99-249
5401	4 Speed SCSI Int/Ext	134-359
5602	8 Speed IDE Int/Ext	159-284
5801	8 Speed SCSI Int/Ext	299-424

MITSUMI

FX400	4 Speed Int/Ext IDE	$59-209
FX800	8 Speed Int/Ext IDE	134-254

SCSI-IDE CABLES

HARD DRIVE EXTERNAL CABLES

CENTRONICS 50 TO SCSI-4	$50
CENTRONICS 50 TO MAC 25-PIN	25
CENTRONICS 50 TO CENTRONICS 50 6FT	25
CENTRONICS 50 TO CENTRONICS 50 3FT	20
CENTRONICS TO DB-50	50
DB-50 TO SCSI-4	50
DB-50 TO DB-50	50
SCSI-II TO SCSI-II	50
FAST WIDE TO CENTRONICS EXT	99
68 PIN WIDE TO WIDE 3FT EXT	99

HARD DRIVE INTERNAL CABLES

SCSI 50-PIN RIBBON 3/4/5 DEVICE	$10-15-20
SCSI 50-PIN RIBBON 5/6/7 DEVICE	25-30-35
SCSI FAST 68-PIN WIDE 3 CONN 3 DEVICE	65
SCSI FAST 68-PIN WIDE 3 CONN 4 DEVICE	75
SCSI FAST 68-PIN WIDE 3 CONN 7 DEVICE	139
IDE 40-PIN RIBBON 3 CONNS	8
IDE 2 DRIVE CABLE SET	11
PASSIVE TERMINATOR	20
ACTIVE TERMINATOR	50

BEST BUY! 1996 MOTHERBOARDS

GIGABYTE GA-86ATE PENTIUM

3 PCI Slots, One PCI/ISA Shared, 3 ISA Slots, Four 72 Pin SIMMS Sockets (Supports EDO SIMMS), Triton Chipset, Floppy Port, Two IDE/EIDE Ports, One ECP/EPP Parallel Port, Two IDE Interfaces (PIO Mode 3 & PIO Mode 4), Board Size: 10"x9.6"

75-5250/90-5320/100-5330/120-5380/133-5435/150-5545/166-5710

NEW! INTEL ATLANTIS PENTIUM

3 PCI, 2 ISA Shared, 1 PCI/ISA Slots, 256 Pipeline Burst Cache,4x72 Pin Sockets Supports 128MB DRAM, Flash BIOS, Intel 82430HX PCI IDE, Universal Super I/O, Integrated ATI Video Card, PC 95 Compliant or Windows NT 3.51 Plug & Play

75-5385/90-5435/100-5440/120-5485/133-5560/150-5665/166-5830

INTEL ENDEAVOR PENTIUM

3 PCI Slots, 1 PCI/ISA Shared, 2 ISA Slots, Four 72 Pin SIMMS Sockets (Supports 256K or 512K Cache On Board), Intel 82430HX PCI IDE, Universal Super I/O, Integrated ATI Video Card, Flash BIOS, Two IDE Interfaces (PIO Mode 3 & PIO Mode 4), Two USB Interfaces, Board Size: 8.9"x12"

75-5310/90-5350/100-5355/120-5414/133-5490/150-5595/166-5750

INTEL-AMD-486-PENTIUM

		MOTHER-BOARD	MOTHER-BOARD WITH CPU
PENTIUM-75	256K CACHE, 3-PCI SLOTS, 3 ISA, 256 PIPELINE CACHE, BURST, 1PCI ISA SHARED FLASH BIOS, 4-72PIN SIMM SOCKETS UP TO 128 MAX, ADD 128 FOR CPU FAN	$140	$215
PENTIUM-90		140	260
PENTIUM-100		140	270
PENTIUM-120		140	320
PENTIUM-133		140	390
PENTIUM-150	CALL FOR PRICES ON PENTIUM PRO MOTHERBOARDS & CPU'S	140	490
PENTIUM-166		140	660
INTEL-486DX2-66	256K WB, 2 ISA, 2 PCI/ISA SHARED, 4M-64M FOR 5 V SIMMS, 2-72 PIN SIMM SOCKETS, 4-5V PIN SIMM SOCKETS, 8-3.3V PIN SIMM SOCKETS, 4 EISA SLOTS, ENHANCED BIOS, ADD 128 FOR CPU FAN	120	155
INTEL-486DX4-100		120	225
AMD-486DX2-66/DX4100		120	135-155
AMD-486DX4-120/133		120	170-190

PROCESSOR UPGRADES TURN A 386 INTO A 486

Cyrix $199

INTEL OverDrive DX2-66-$125/DX4-100-$185
PROCESSORS PENT.63-$138/PENT.83-$189
ODPR PENT.120/133MHz upg for P-60/P-66- $339
ODPR PENT.120/133MHz upg for P-75- $339
ODPR PENT.150MHz upgrade for P-90- $427
ODPR PENT.166MHz upgrade for P-100- $556

MEMORY

FOR PC'S, WORKSTATIONS, PORTABLES & PRINTERS

BEST BUY! 1996

SIMMS

LIFETIME WARRANTY

ALR • APPLE • AST • AT&T • BROTHER • CANON • COMPAQ • DELL • DIGITAL • EPSON • EVEREX • HEWLETT-PACKARD • IBM • LEXMARK • NEC • OKIDATA • PANASONIC • SHARP • SILICON GRAPHICS • TEXAS INST. • TOSHIBA • SRAM • FLASH

30 PIN PARITY/9-BIT

4MB X 9-70NS SIMM 3 CHIP	$50
4MB X 9-60NS SIMM 3 CHIP	50
4MB X9-60NS SIMM 3 CHIP LOGIC	45
4MB X9-70NS SIMM 3 CHIP LOGIC	45
4MB X 9-80NS SIMM 9 CHIP	55
4MB X 9-70NS SIMM 9 CHIP	55
4MB X 9-60NS SIMM 9 CHIP	55
1MB X 9-100NS 9 CHIP SIMM	20
1MB X 9-80NS 3 CHIP SIMM	25
1MB X 9-70NS 9 CHIP SIMM	25
1MB X 9-70NS 3 CHIP SIMM	25
1MB X 9-70NS 9 CHIP SIMM	25
1MB X 9-60NS 3 CHIP SIMM	25
1MB X 9-60NS 9 CHIP SIMM	25
16MB X 9-70NS/60NS SIMM	350
256K X 9-80NS/70NS SIMM	12

30 PIN NON-PARITY/8 BIT

1MB X 8-60NS SIMM	20
1MB X 8-70NS SIMM	20
4MB X 8-60NS SIMM	50
4MB X 8-70NS SIMM	50
4MB X 8-60NS SIMM	50

30 PIN 9 BIT SIPPS

1MB X 9-80NS SIPP	25
1MB X 9-80NS SIPP	30
1MB X 9-70NS SIPP	30
1MB X 9-60NS SIPP	35
256K X 9-70NS SIPP	15

72 PIN MEMORY

256 X 32-1MB-70NS	30
512 X 32-2MB-70NS	50
512 X 32-2MB-60NS	50
1MX32-4MB-70NS/60NS LOGIC	40
1MX36-4MB-70NS/60NS MAJOR	50
2MX32-8MB-70NS/60NS LOGIC	75
2MX36-8MB-70NS/60NS MAJOR	90
4MX36-16MB-70NS/60NS LOGIC	135
4MX36-16MB-70NS/60NS MAJOR	165
8X36-32MB-70NS LOGIC	285
8X36-32MB-60NS LOGIC	285
8X36-32MB-70NS MAJOR	285
8X36-32MB-60NS MAJOR	285
16X36-64MB-70NS/60NS	1295
1 X 32-4MB-70NS/60NS	45
2 X 32-8MB-70NS/60NS	75
4 X 32-16MB-70NS/60NS	135
8 X 32-32MB-70NS/60NS	275

EDO MEMORY

4MB/8MB EDO	45/90
16MB/32MB EDO	135/275

PIPELINE CACHE

256K	25
512K	50

VIDEO BOARDS

DIAMOND MULTIMEDIA

Speedstar/Star 64 Graphics ISA 1MB	$119
Speedstar/Star 64 Graphics ISA 2MB	170
Stealth 64 Graphics DRAM 1MB PCI VLB	129
Stealth 64 Graphics DRAM 2MB PCI	149
Stealth 64 Video DRAM 2MB PCI	175
Stealth 64 Video DRAM 2MB PCI	175
Stealth 64 Video DRAM 2MB PCI VLB PCI	299
Stealth 64 Video VRAM 2MB PCI VLB PCI	429

ATI SPECIAL VIDEO BOARD 1MB VRAM PCI/VLB Int. $199

ATI Graphics Xpression 2MB ISA VLB PCI	$199
3D Expression	169
Video Expression 2MB, DRAM, PCI	189
ATI Win Turbo VRAM 2MB ISA, VLB PCI	259
Graphics Pro Turbo 2MB ISA, VLB, PCI	269
Graphics Pro Turbo 4MB ISA VLB PCI	399

BOCA RESEARCH

Voyager 1MB VL-Bus	$99
Voyager 2MB VL-Bus	165

Number Nine Computer Corporation

9FX 531 1MB DRAM PCI	$129
9FX 731 2MB DRAM PCI	189
9FX 771 2MB VRAM PCI, VLB	299
9FX 771 4MB VRAM PCI, VLB	399
Imagine 128 2MB VRAM	449
Imagine 128 4MB VRAM	599
Imagine 128 8MB VRAM	1399

matrox

Matrox Millennium PCI 2MB	$269
Matrox Millennium PCI 4MB	445
Matrox Millennium PCI 8MB	839

TRIDENT-SVGA

SVGA 256K ISA	$38
SVGA 512K 1024 X 768 ISA	50
SVGA 1MB 1024 X 768 ISA	85
SVGA 1024 X 768 1MB VLB VGA card	95

REMOVABLES/OPTICALS

SYQUEST REMOVABLE CARTRIDGE DRIVES

EZ135 135MB IDE Internal	$187
EZ135 135MB SCSI External	199
EZ135 135MB Parallel Port	221
EZ135 135MB Cartridge	20
270MB SCSI INTERNAL	375
270MB SCSI EXTERNAL	495
270MB CART. SINGLES/5 PACK	55-270

FUJITSU REWRITABLE EXTERNAL OPTICAL DRIVES

230MB 3.5" OPTICAL DRIVE INTERNAL	$499
230MB 3.5" OPTICAL DRIVE EXTERNAL	579
230MB CARTRIDGE 1-PACK $35 5-PACK	170

MEGA

ZIP Drive 100MB Parallel Port	$195
ZIP Drive 100MB SCSI	199
Ditto Easy 800MB Travan Tape Drive, Int.	119
Ditto Easy 800MB Travan Tape Drive, Ext.	149
Jaz Drive 1GB Internal SCSI-II	399
Jaz Drive 1GB External SCSI-II	499
Jaz Drive 1GB Cartridge	124

NETWORKING TERMINALS

Terminal Keyboard	$145
Wyse 60 amber/green/white	379

KEYBOARDS

MITSUMI 101	$25
FOCUS 2001 W/COVER	40
FOCUS 7000 KEYTRACK	58
FOCUS 8000 PROGRAMMABLE	65

MOUSES

3 BUTTON	$20
MICROSOFT	35

CPU FANS

486 & PENTIUM CPU FANS	$15

TAPE BACKUPS

MicroSolutions

BACKPACKS

4 SPD PARALLEL PORT CD ROM DRIVE	$245
DISKETTE DRIVE 1.2MB, 5.25 EXT	175
DISKETTE DRIV 1.4MB, 3.5 EXT	175
ADDTO BACKPACK 203MB TAPE DRIVE	155
BACKPACK 420MB HARD DRIVE	469

COLORADO MEMORY SYSTEMS

1534 2.0GB TAPE INTEXT	$862-762
1536 4GB TAPE INTEXT	789-893
1533 4-8GB TAPE INTEXT	949-1149
4MM 80MT DAT CART (1/5 PK)	12-55
4MM 120MT DAT CART (1/5PAK)	35-170
3.5"-5.25" CONVERSION KIT 1533,1536,1534A	39

CONNER

Tapedrive 3200MB Internal	$249
Tapedrive 800MB Travan Internal	159

HEWLETT PACKARD

1534	2.0GB TAPE INTERNAL	$662
1534	2.0GB TAPE EXTERNAL	762
1533	4-8GB TAPE INTERNAL	799
1536	4GB TAPE EXTERNAL	899
1533	4-8GB TAPE INTERNAL	949
1533	4-8GB TAPE EXTERNAL	1149
4MM 80MT DAT CART (1/5 PK)		12-55
4MM 120MT DAT CART (1/5PAK)		35-170
3.5"-5.25" CONVERSION KIT 1533,1536,1534A		39

EXABYTE

A420DI	20GB TAPE INTERNAL	$699
420DI	20GB TAPE EXTERNAL	850
8505XL	3.5-7GB TAPE INTEXT	1278-1449
8505XL	7-14GB TAPE INTEXT	1998-2298

MEGA

Bernoulli 230MB Internal SCSI	$474
Bernoulli 230MB Transportable SCSI	525
90 MB/150MB/230MB Cartridge	99

CD-ROM SPECIAL

SONY 4X $69 CDU76 INTERNAL

SCSI-IDE CONTROLLERS

adaptec

1505	CD ROM 16-BIT SCSI Kit	$47
1510	16 BIT SCSI-2 KIT	82
1520	16 BIOS-SCSI-2 (7 DEVICE CABLE)	99
1522	16 BIT PnP SCSI KIT	139
1542B	16 BIT PnP/SCSI Card Only	109
1535PW	16 Bit ISA to FAST SCSI-II Kit	189
1740	Bus MasterCard Only	179
1542CP	Bus Master Kit	255
1640R	MicroChannel for PS/2, P70	345
2940UW	Ultra Wide PCI Fast SCSI-2 Kit	599
2940W	32 Bit PCI Wide Kit	284
2940UW	32 Bit PCI Wide Kit	499
2940W	32 Bit PCI Wide Kit	299
2742T	EISA KIT 10MB/SEC	349
2742W	FAST WIDE SCSI CARD	399
2825VL	Enhanced SCSI/IDE Kit	179
1460	Slim SCSI PCMCIA SCSI Card	299
1460	Slim SCSI PCMCIA SCSI Card	199
3940	Dual Channel PCI Controller Kit	499
3940W	32 BIT WIDE PCI Dual Chnnl Kit	475
3940UW	32 BIT Ultra WIDE PCI Dual Chnnl Kit	475
1744	16 Bit SCSI-II ISA Plus	149
1744	Parallel Port to SCSI Plus Enhanced	199

PROMISE TECHNOLOGY, INC.

DC2200	PCI 4HD ISA (exp. to 16MB)	$99
5030	32-Bit PCI BusMaster IDE Caching	159
DC4300	BusMaster SCSI/IDE VLB w/40	179
DC5430	BusMaster PCI SCSI WIDE	189

gsi

HI PERFORMANCE IDE CONTROLLERS

21	2HD, 4PD up to 2 64Mb
32	8 Multi-port IDE, Flpy, Tape, & I/O Accel

BUSLOGIC

6144SC	32-Bit VLB Fast SCSI-2 Kit	$199
6754SC	16-Bit ISA Fast SCSI-2 Kit	209
6774SA	32-Bit EISA SCSI-2 Kit	289
6775SA	32-Bit EISA Fast SCSI-2 Kit	379
6775TS	32-Bit EISA Fast Wide SCSI Card	349
4794BC	32-Bit PCI Fast SCSI-2 Kit	290
4794WC	32-Bit PCI Fast Wide SCSI-2 Kit	290
4794SC	32-Bit PCI Fast Wide SCSI-2 Kit	329

IDE CACHE CONTROLLERS

4751SA	ISA/EISA Cache Controller
4751EA	VESA/EISA Cache Controller
4751DA	PCI/IDE Cache Controller

DATA TECHNOLOGY

2278	Versa local bus w/16550	$35
2280	Super IO card w/16550	29
2130	PCI IDE controller	29

SUPER CONTROLLERS

IDE CONTROLLERS

211	2HD/2FD w/2 serial/1 Par'l Game	$29
243	2HD/2FD/1 IDE w/16 2s/1p/g	39
400	16550 2HD/2FD 2-16550 2s/1p/1g ISA	49
500	16550 2HD/2FD 2-16550 2s/1p/1g VLB	49

CD-ROM SPECIALS

NEW LOW PRICES!

SONY $139 MITSUMI $59 TOSHIBA $64

MODEMS

Supra

Supra 28.8 Sahara Internal Int/Ext	$129-139

PRACTICAL PERIPHERALS

14.4 Fax/Modem Int/Ext	$66-80
28.8 V.34 Fax/Modem Int/Ext	138-156
28.8 V.34 PrivateLine External	299

intel-PUREDATA

SatisFAXtion 200 Int	$249
SatisFAXtion 400 Int	299
SatisFAXtion 400 Ext	339

BOCA RESEARCH

28.8	Internal V.34	$149
28.8	External V.34	199

Hayes

Accura V.42 FAST 14.4 Int/Ext	$79-92
Accura V.42 FAST 28.8 Int/Ext	156-169
Optima V.32 w/voice Int/Ext	359-415

U.S. Robotics

Sportster 14.4 Internal/External	$95-115
Sportster 28.8 V.34 Internal/External	156-173
Sportster VI 28.8 V.34 Int/Ext	180-219
Courier V.34 28.8/28.8 Int/Ext	339-359
WinModem 28.8 PNP Internal	145

MEMORY WANTED!!!

WE BUY MEMORY

$10,000,000.00 AVAILABLE

HEWLETT PACKARD - SILICON GRAPHICS
SUN MICROSYSTEMS - DIGITAL

215-928-9406
215-928-9407
FAX: 215-922-0116

HIGHEST PRICES PAID ON 30 PIN & 72 SIMM MODULES EXT. 700

DYNAMIC RAMS

1MB X 1-80NS	$5.00
1MB X 1-70NS	5.25
1MB X 1-60NS	5.50
256K X 4-100NS	4.00
256K X 4-80NS	5.25
256K X 4-70NS	5.50
256K X 4-60NS	5.75

CACHE MEMORY

8 X 8-15	$5.00
8 X 8-20	4.50
8 X 8-25	4.00
32 X 8-15	10.00
32 X 8-20	8.00
32 X 8-25	8.00
64 X 1-15	15.00
128 X 8-20	25.00
128 X 8-25	25.00
128 X 8-15	25.00

MATH CO-PROCESSORS

INTEL	
80387SX-16 16MHZ	$50
80387SX-20 20MHZ	50
80387SX-25 25MHZ	50
80387SX-33 33MHZ	50
80387DX-16 16MHZ	50
80387DX-20 20MHZ	50
80387DX-25 25MHZ	50
80387DX-33 33MHZ	50
80387DX-40 40MHZ	50
CYRIX	
83D87DX-25 25MHZ	50
83D87DX-33 33MHZ	50
82S84X 20MHZ	50
IIT/CHIPS	
3871DX40MHZ	50

CPU'S-INTEL-AMD-CYRIX

INTEL	
3800DX-33	$35
486SX-25	95
486SX-33	95
486DX-33	95
486DX-50	45
486DX2-50	45
486DX2-66	61
486DX4-100	109
PENTIUM-75	119
PENTIUM-90	149
PENTIUM-100	165
PENTIUM-120	225
PENTIUM-133	245
PENTIUM-150	349
PENTIUM-166	575
PENTIUM-200	CALL
P-PRO 200	CALL
AMD	
486DX2-66	69
486DX4-100	69
486DX4-120	89
486DX4-133	89
586K5-PR75	79
586K5-PR90	109
CYRIX	
586-100	89
586-120	89
686-100(P120)	189
686-100(P133)	189
686-100(P150)	249
686-100(P166)	449

SPECIAL PRICE!

ON 386 SCSI 512 KBYTE CACHE, PLUS MORE! Seagate $545

WORLDWIDE TECHNOLOGIES

437 Chestnut Street, Philadelphia PA 19106

http://www.worldwidetechnologies.com

JAMECO ELECTRONIC COMPONENTS COMPUTER PRODUCTS

Your One Stop Component & Computer Source

Products highlighted in yellow offer special pricing for BYTE readers only! Take advantage of these outstanding values by mentioning VIP 986 when you call today to place your order.

Motherboard with 75MHz Pentium® Processor

- RAM expandable to 128MB on board
- Four 16-bit I/O expansion slots (ISA)
- 4 PCI local bus slots
- Supports EPA's Energy Star Program
- 256KB expandable to 512KB or 1MB SRAM cache memory (write-through/write-back scheme)
- On-board peripheral ports: two on-board serial ports (16550 UART), parallel port with bi-directional lines
- On-board floppy disk drive controller
- Two on-board enhanced IDE HD drive controllers

124652 75MHz motherboard w/ CPU.....$329.95

Power Leap Upgrade Adapter

For 486SX/DX/DX2 to 586-100/120

- Supports 5V 486 motherboards only
- 586-XXX chip not included
- Supports 64-bit X86 compatible processor with 16KB write-back cache
- 100 and 120MHz core speeds with 33, 40 and 50MHz bus options (BIOS written before 1995, will only work with AMD CPUs)
- Includes manual and 3.5" utility/test disk

SPECIAL

131941 Upgrade adapter for 586 CPU.....$44.95

Jameco Network Cards

These full featured cards will provide optimum performance for your network in accordance with Ethernet and IEEE 802-3. Each card comes with Novell's EN2000 software and a BNC-T adapter to connect and configure to the system, and is FCC Class A approved.

PCI-Bus Combo BNC/UTP/AUI Ethernet Card

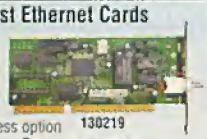
130251 PCI-bus combo card.....$59.95

ISA Plug-and-Play Combo BNC/UTP/AUI Ethernet Card

- Supports Microsoft® plug & play standard

130235 16-bit plug & play ethernet card....$49.95

Low Cost Ethernet Cards



- Auto detection on 8/16-bit slot as well as twisted-pair wire/coaxial cable
- Jumper, jumperless option
- Weight 0.6 lbs. • One-year warranty

130219

130227 16-bit combo card.....$34.95
130243 16-bit card for 10BaseT.....29.95
130219 16-bit card for 10Base2.....29.95

Dynamic RAM SIMMs

Part No.	Product No.	Description	Price
53701	94000S-70	4MB x 9 70ns	$99.95
53719	94000S-80	4MB x 9 80ns	89.95
41486	41256A9B-10	256KB x 9 100ns	8.95
41515	41256A9B-70	256KB x 9 70ns	11.49
41523	41256A9B-80	256KB x 9 80ns	10.95
41769	421000A9B-80	1MB x 9 80ns	28.95

SL WABER® Surge Protectors

- 330V clamping voltage
- EMI/RFI noise reduction
- Audible alarm • 3-line protection

SurgeSentry 6 Outlet

- Ultimate 3-stage protection
- No limit connected equipment guarantee
- 62,525 amp spike suppression; 880 joules

133090 6-outlet, suppress 62,525 amp.....$29.95

DataGard 7 Outlet

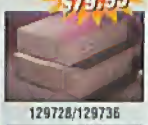
- Standard 1-stage protection
- $1000 connected equipment guarantee
- 13,000 amp spike suppression; 520 joules

133081 7-outlet, suppress 13,000 amp.....$12.95

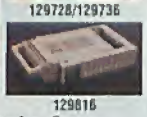
Drive and Computer Enclosures

Enclosures as low as $79.95

129832, 129841, 129859



129728/129736



129816

SCSI Compact Series Cases

129728 SCSI 3.5" external HD case.....$79.95
129736 SCSI 5.25" external HD case.....79.95

SCSI Elegant Series for High Speed Drives

129744 SCSI 3.5" external case.....$99.95
129752 SCSI 5.25" external case.....99.95

IDE CD-ROM Case

129710 IDE CD-ROM external case.....$99.95

Multiple Drive External Subsystem Enclosures

129761 5.25" full height.....$119.95
129779 5.25" 4-half height bays.....179.95
129787 5.25" 8-half height bays.....349.95
129795 5.25" 8-half height bays with two power supplies.....549.95

Diablo Series Enclosures

129841 Desktop enclosure.....$129.95
129832 Mini-mid tower enclosure.....129.95
129859 Full tower enclosure.....169.95

Removable Racks

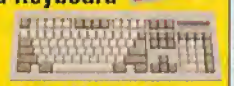
129816 Removable rack for IDE HD.....$39.95
129824 Removable rack for SCSI HD.....39.95

Power Supply

129808 Redundant hot-swap pwr. supp....$399.95

Jameco 101-Key Enhanced Keyboard

SPECIAL



- AT/386/486 compatibles
- LED indicators for Num Lock, Caps Lock and Scroll Lock
- 12 function keys with separate cursor and numeric keys • 90-day warranty
- Size: 19.0"L x 8.0"W x 1.3"H • Weight: 5.0 lbs.

78297 101-key keyboard.....$17.95

ADVANTECH ADAM Remote Control Modules

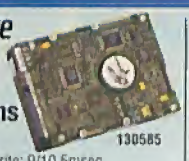
129517

ADAM modules are compact, intelligent sensor-to-computer interface units designed specifically for reliable operation in harsh environments. Encased in rugged industrial grade plastic packages, their built-in microprocessors let them independently provide signal conditioning, analog I/O, digital I/O, control, and data display via RS232/485 communication.

Accessories available

129517 Thermocouple/analog input module $199.95
129576 Analog input module.....199.95
129461 Analog input module w/ loop pwr...269.95
129488 RTD input module.....199.95
129550 8-channel analog input module.....269.95
129584 8-channel thermocouple/analog input module.....289.95
129541 Analog output module.....199.95
129533 Digital I/O module.....159.95
129605 Isolated digital input module.....149.95
129470 Relay output module.....149.95
129613 Counter/timer/frequency input module.....269.95
129568 RS422/485 repeater.....119.95
129525 Isolated converter.....119.95

Seagate Performance SCSI Hard Drive Solutions



130585

Hawk Family

- Average seek, read/write: 9/10.5msec
- 3.5" low profile • One-year warranty

130542 Fast SCSI-II, 1.05GB.....$409.95
130551 Fast SCSI-II, 2.1GB.....699.95
130569 Fast wide SCSI-II, 2.1GB.....789.95

Barracuda 2LP Family

- Average seek, read/write: 8/9msec
- 3.5" low profile • One-year warranty

130577 Fast SCSI-II, 2.1GB.....$849.95
130585 Fast wide SCSI-II, 2.1GB.....829.95

Barracuda Family

- Average seek, read/write: 8/9msec
- 1024KB multisegmented cache buffer
- 3.5" low profile • One-year warranty

130593 Fast & fast wide SCSI-II, 4.2GB...$1199.95

Floppy Disk Drives

118957

- PC/XT/AT compatible

118957 Panasonic 1.2 MB 5.25".....$39.95
118922 Panasonic 1.44 MB 3.5".....49.95
74392 Teac 3.5"/5.25" combo.....119.95

Roadrunner External 4X CD-ROM

- IBM PC/XT/AT/ PS/2 or compatibles
- Compatible with both standard and bi-directional ECP/EPP parallel port protocols
- Can daisy chain up to 8 compatible devices plus a printer via pass-through connector
- Transmission rate: 600KB/sec

131297 External 4X CD-ROM.....$249.95

6X Enhanced IDE CD-ROM Drive

- Requires enhanced IDE controller card
- SoundBlaster compatible
- 195ms access; 229ms seek time
- 256KB buffer memory
- 900KB/second transfer rate
- Power tray loading • Windows® '95 compatible
- Also plays video, photo and audio CDs

133031 6X IDE CD-ROM drive.....$99.95

REVEAL 4X Multimedia Bundle

The Mozart quad speed, Windows™ compatible kit has everything you need to install and be up and running in minutes!

Complete Upgrade Kit!

- Quad speed internal drive
- Mozart 16-bit sound card
- 20 watt shielded speakers with volume control
- 3.5" installation disks for DOS and Windows™ includes on-board support
- Includes CD data and audio cables

132062 4X multimedia kit.....$139.95

Microsoft® 2-Button Mouse

- Serial mouse
- PC/XT/AT/ 386/486/ PS/2 and compatibles
- Includes Microsoft® setup diskette and manual

111860 2-button serial mouse.....$39.95

ZYNK 14" SVGA "Green" Color Monitor

- PC/XT/AT 386, 486, Pentium® and compatible computers
- 0.28mm dot pitch
- 1024 x 768 maximum resolution
- Non-interlaced flicker free

130171 14" super VGA monitor.....$279.95

Jameco 64-Bit VESA Graphics Accelerator Card

SPECIAL

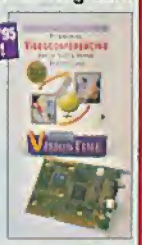
- 2MB DRAM
- Non-interlaced resolution and Zero-Flicker™ refresh rates provide you with exceptional versatility and display clarity
- VESA-compliant 28-pin feature connector for multimedia applications
- Full VESA and VGA selectable modes

132935 VESA graphics card.....$99.95

Jameco Videoconferencing Card

With VisionTime Pro Software

Windows® '95 Ready!



This package offers friendly and affordable, easy to use desktop personal video conferencing. With a PC and a modem, you can do document conferencing. If you use a DSVD modem, you can do voice conferencing, and adding a camera, actual two-way video conferencing!

131844 Videocont. card w/ software.....$169.95

Port-Folio 550E Multiport I/O Card

- For 286 and better compatible systems
- Two IDE interfaces, two parallel ports, four floppy ports, four serial ports and one game port
- IRQs: COM 1 and 2 (IRQ 3, 4) COM 3 and 4 (IRQ 3, 4, 5, 9, 10, 11, 12, 15)
- Includes all cables

SPECIAL

131916 Multiport super I/O card.....$149.95

33.6 kbps Data/Fax Internal Modem

- 33,600 bps data modem, 14,400/9600 fax modem
- Fully compatible with ITU-T V.42, V.42bis V.34, V.32bis, V32, V.22bis, V.21-23, MNP 2-5 and as a fax/modem communicates with all ITU-T group 3 fax machines

129672 Internal 33.6 fax/modem.....$149.95

28.8 kbps Data/Fax Internal Modem

- Data throughput up to 115,200 bps (data compression)
- 28,800 bps (Data V.34)
- 14,400 bps group III fax
- Hayes compatible
- FCC class B, part 68 certified

124476 Internal 28.8 fax/modem.....$129.95

PARALLAX PIC16C5x/xx Programmer Pack

Programs, reads & verifies PIC16C5x/xx devices!

- Supports PICs: 54, 55, 56, 57, 58, 620, 621, 622, 61, 62*, 63*, 64*, 65*, 71, 72*, 73*, 74* and 84
- Requires 40-pin ZIF adapter ($49.95)
- Requires IBM PC or compatible with parallel port, DOS 2.0 or better
- Includes programmer, 8051-like assembler, software simulator and application notes

SPECIAL

132898 PIC16C5x/xx prog. pack.....$99.95

JAMECO ELECTRONIC COMPONENTS COMPUTER PRODUCTS
1355 Shoreway Road
Belmont, CA 94002-4100
FAX: 1•800•237•6948 (Domestic)
FAX: 415•592•2503 (International)
E-mail: info@jameco.com
http://www.jameco.com

© 1996 Jameco 9/96

New Hours: 5:30am - 5:30pm PST

Call for your FREE catalog!

VISA MasterCard Discover American Express NOVUS FedEx UPS

Mention V.I.P.#9B6

Call 1•800•831•4242 to order today!

WE WILL TRY TO MATCH OR BEAT ANY ADVERTISED PRICE. CALL FOR LATEST PRICING!!

WE ACCEPT PO'S FROM QUALIFIED FIRMS

30 DAY* MONEY BACK GUARANTEE

MEMORY

LIFETIME WARRANTY

SECURITY WILL CALL WINDOW NOW OPEN! NO SURCHARGE FOR MC, VISA AE & DISCOVER

HOT BOX SPECIALS

★ LIMITED QUANTITIES ★

- Thinkpad 750, 720, 700, 4Meg..... $ 49.00
- HP 5000/Twinhead Slimnote 8 Series, 16Meg..199.00
- Winbook, 8Meg..... 89.00
- Compaq LTE LITE, 486, 4Meg..... 79.00
- HP 5L, 4Meg 89.00
- 256 x 3-80, 30 Pin 5.00
- 256 x 3-70, 30 Pin 6.00
- 1 x 3-70 ..... 10.00
- 512 x 36-80, 2Meg, 72 Pin..... 25.00
- IBM 6450603, 1Meg 10.00

CACHE MEMORY

	12NS	15NS	20NS	25NS
8Kx8	–	6.50	5.50	5.50
32Kx8	9.00	4.50	4.25	4.00
32Kx8 (3.3V)	–	14.00	9.50	–
64Kx1	–	51.00	8.00	8.00
64Kx4	–	11.00	9.00	8.00
64Kx8	–	15.00 (5V)	19.50 (3.3V)	–
128Kx8	–	8.00	7.00	6.00
128Kx9	–	29.50	26.00	24.00
32x8 SOJ	–	12.00	11.00	9.00

Call for SOJ Version

CACHE MODULES

256K (160 pin) Pipeline Burst Cache Module **$22.00**

512K (160 pin) Pipeline Burst Cache Module **$39.00**

256K (160 pin) Async Cache Module compatible with IBM Aptiva **$59.00**

Individual D-RAM Chips

MEMORY FOR IBM & APPLE	50NS	60NS	70NS	80NS	100NS
1Mbit1	–	8.65	8.45	5.95	4.95
1Mbit4	–	49.00	39.00	38.00	–
1Mbit4 (Zip Pkt)	–	34.00	32.00	31.00	–
256kx4(Page Zip)	–	7.25	6.75	6.50	5.95
256 x 9 Static Cols	–	–	9.95	–	–
256x4(Page Zip)	–	8.25	9.00	8.95	–
256x4(Video Zip)	–	–	10.95	9.95	7.95
256x8(SOJ)	–	19.00	18.00	–	–
256 x1	–	3.25	2.95	2.75	2.25
64x4	–	–	–	3.75	–
64x1	–	–	–	–	2.00
256x18 SOJ	–	39.00	29.00	–	–
256x18 SOJ Edo	–	39.00	–	–	–
256x18 Video Zip	–	49.00	39.00	–	–

INTEL Math Chips

80287-XL	49.00
80387-16 DX	39.00
80387-20 DX	44.00
80387-DX (Does All)	49.00
80487-SX (Does All)	183.00
Intel SX (Does All)	49.00
Intel SL Mobil	39.00
Intel 169X	29.00
Intel 208X	29.00

Lowest price on Intel overdrive chips

CYRIX Fasmath

Cyrix 330X $39 Cyrix 40DX $79

CYRIX DRx² 386 to 486 Upgrade Clock Doubler

CX486 DRx²-25/50.....199.00 CX486 DRx²-33/66.....199.00 CX486 SRx² 25/50.....169.00

SIMM MODULES (Add $5.00 for SIPP)

	40NS	50NS	60NS	70NS	80NS	100NS
256 x 9	–	–	–	6.00	5.00	5.00
1Meg x 9 (3 chip)	–	–	12.00	11.00	10.00	–
1Meg x 9 (9 chip)	–	–	22.00	20.00	19.00	17.00
4Meg x 9	–	–	46.00	44.00	–	–
16Meg x 9 (9 chip)	–	–	195.00	185.00	–	–

72 PIN SIMMS (FPM, EDO)

	60NS	70NS	80NS
256 x 36-1 mg	22.00	18.00	16.00
512 x 36-2 mg	46.00	44.00	44.00
1 meg x 36-4 mg	43.00	43.00	43.00
2 x 32-8 mg	89.00	85.00	85.00
4 x 36-16 mg	155.00	149.00	149.00
4 x 36-32 mg	295.00	289.00	289.00
16 x 36-64 mg	869.00	859.00	859.00
1 x 32-4 mg	84.00	82.00	82.00
2 x 32-8 mg	63.00	60.00	60.00
4 x 32-16 mg	129.00	124.00	124.00
8 x 32-32 mg	295.00	249.00	249.00
16 x 32-64 mg	809.00	799.00	799.00
1 x 32-4 mg EDO	58.00	54.00	54.00
2 x 32-8 mg EDO	69.00	64.00	64.00
4 x 32-16 mg EDO	124.00	120.00	120.00
8 x 32-32 mg EDO	255.00	245.00	245.00

DIMMS (168 pin)

512x64	4Meg	99.00
1 x 64	8Meg	79.00
2 x 64	16Meg	139.00
4 x 64	32Meg	279.00
8 x 64	64Meg	509.00
16x64	128Meg	Call
3.3V SDRAM	*8Meg*	*129.00*
3.3V SDRAM	*16Meg*	*249.00*
3.3V SDRAM	*32 Meg*	*469.00*
5V EDO	8Meg	109.00
5V EDO	16Meg	209.00
5V EDO	32Meg	359.00
5V EDO	64Meg	709.00

ECC Simms/Dimms Modules

Pentium Pro 72 Pin (install in pairs) / SIMMS

16Meg	209.00
32Meg	419.00
64Meg	2189.00
128Meg	4331.00

5V, 168 Pin (install in pairs) / DIMMS

16Meg	239.00
32Meg	479.00
64Meg	959.00

3.3V, 168 Pin (install in pairs) / DIMMS

16Meg	289.00
32Meg	536.00
64Meg	1079.00
128Meg	Call

SO DIMMS (72/144 pin)

72 Pin, 3.3V	4Meg	74.00
72 Pin, 3.3V	8Meg	129.00
72 Pin, 3.3V	16Meg	238.00
72 Pin, 5V	4Meg	79.00
72 Pin, 5V	8Meg	119.00
72 Pin, 5V	16Meg	223.00
72 Pin, 5V	32 Meg	446.00
144 Pin, 3.3V	8Meg	129.00
144 Pin, 3.3V	16Meg	229.00
144 Pin, 3.3V	32 Meg	429.00
144 Pin, 3.3V EDO	8Meg	169.00
144 Pin, 3.3V EDO	16Meg	249.00
144 Pin, 5V EDO	8Meg	159.00
144 Pin, 5V EDO	16Meg	239.00
144 Pin, 5V EDO	32 Meg	399.00
144 Pin, 5V EDO	64Meg	3039.00

AST MEMORY

MODEL	AMT. UPGRADED	AST PART #	PRICE
Bravo LC Series, Bravo MT, Bravo MS, MS-I, Advantage Pro D433, SX25	4Meg	500947-002	39.00
	8Meg	500947-003	79.00
	16Meg	500947-004	139.00
	32Meg	500947-005	279.00
Premmia LX P/60, MX4/66Z, 4/133T, P/60	8 Meg	500947-003	79.00
	16 Meg	501349-002	180.00
	32 Meg	500987-005	379.00
	64 Meg	501569-001	649.00
Premmia 4133, 4133S, 4/50d, 4/60d	8 Meg	501159-002	89.00
Premmia SE 4/25, 4/66d, P/60	16 Meg	501159-003	149.00
Premmia MTE 4/33, 4/66d, P/60	32 Meg	501159-004	329.00
Manhattan G, V Series Server	64 Meg	501159-005	659.00
Power Premium 3/33, 4/33, 4/33S, 4/50S, 4/66d	8Meg	500780-001	166.00
Premmia 486/25, 486/25S, 486/33S, 486/33E Premium 346/33TE, 486/25TE, 486/33TE			
Prem. 3 386/25, 386/33, 486/33, 486 SX/20			
Bravo 486/25, 486/33	2 Meg Kit	500780-005	68.00
Advantage 486/25, 486/33, 486/33P, 486 SX/20 Premium SE 4/25	8Meg Kit	500780-001	166.00
Premium SE 4/25, d, 66d, P/60	1 Meg	500780-002	19.00
Prem. 386/33T, 386 SX/16, Prem.II 386SX-20, 386/25	4Meg	500780-004	84.00
Premmia GX P/90, P/100	8Meg Kit/16Meg Kit	501565-001/501566-001	179.00
	32Meg Kit/64Meg Kit	501567-001/501568-001	319.00
AST Cupid Board	9-32 Meg	500818-001	159.00

AMBRA

Ambra NC 425SL	2/4/8 Meg	89/109/189
Ambra X Series	*4/8/12/16 Meg*	*99/169/269/339*
Ambra DX Series	4/16 Meg	79/219
Ambra N-75, N-100	4/8/16	99/129/219

We also sell Memory for: Dell, Gateway, HP, DEC, Sun, Zenith, Acer, NEC and Epson

NO SURCHARGE FOR MASTERCARD, AMEX, VISA OR DISCOVER. PURCHASE ORDERS ACCEPTED FROM FORTUNE 2000, GOVERNMENT & INSTITUTIONS. California orders add 8.25%sales tax. Returned orders or ordered wrong parts are subject to a 20% restocking fee. (Memory chips not installed, or boards.) We accept international orders shipped via UPS Air, APO, FPO orders welcome. Customers are expected to pay customs and "other" charges if shipped Int'l. All credit card charges verified for fraudulent use. SORRY, NO REFUNDS AFTER 30 DAYS – EXCHANGES ONLY. If you receive defective merchandise we exchange only—no refunds. We accept MC, VISA, Discover, AE, prepaid orders, purchase orders, wire transfer, COD (cashiers check) orders, cash & cashiers checks. Orders shipped by UPS. PO's must be signed for.
• ALL MANUFACTURER PART #'S ARE FOR REFERENCE ONLY • MINIMUM ORDER $40.00 • NO REFUNDS ON SHIPPING

*certain restrictions apply. All prices final on date of sale.

IBM PS/1, PS/2 MEMORY MODULES

IBM PART NO.	WORKS WITH MODEL NO.	PRICE
30F5360 (2Meg)	30-286, 25-286, 60 MTHR BD	79.00
6452604/30G7196 (2Meg)	70-081, 081, 121, 502, 555X, 65SX, P-70	39.00
6450668 (2Meg)	55SL, 65LS, X-Station 120 & 130, 365X, 35LS, 40SX	29.00
34F2933 (4Meg)	70-A21, A-61, B-21, B-61, 365X, 35LS, 40SX, Val Pt. 325T	59.00
87H9677/92G7199 (4Meg)	555X, 56LS, 65SX, 40SX, 35SX, 36LS	59.00
92F9935 (2Meg)	P/S1 & P/S1/386SX-2121	69.00
92F9694 (4Meg)	P/S1 & P/S1/386SX Model-2121	69.00
92G7200 (4Meg)	PSI Expert, Consultant, Willow	69.00
4Meg/8Meg/16Meg/32Meg	*PC 300 Series*	*39/69/134/269*
4Meg/8Meg/16Meg/32Meg	*PC 700 Series*	*39/69/134/269*
4Meg/8Meg/16Meg/32Meg	*PC Power Series*	*39/69/134/269*
4Meg/8Meg/16Meg/32Meg	*PC Server 300, 325, 520*	*39/69/134/269*
8Meg/16Meg/32Meg (Ecc)	*PC Server 500*	*179/239/479*
92G7234 (16Meg 168 pin Edo)	*IBM 730/750*	*199.00*
92G7235 (32Meg 168 pin Edo)	*IBM 730/750*	*399.00*
92G7539 (4Meg)	Aptiva 310, 320, 350, 510, 530, 710, 730, Pentium	39.00
92G7541 (8Meg)	Aptiva 310, 320, 350, 510, 530, 710, 730, Pentium	69.00
92G7543 (16Meg)	Aptiva 310, 320, 350, 510, 530, 710, 730, Pentium	124.00
92G7545 (32Meg)	Aptiva 310, 320, 350, 510, 530, 710, 730, Pentium	289.00
73G3131/92G7201 (4Meg)	Value Point Performance, PC Server 4/66	49.00
73G3130/92G7203 (8Meg)	Value Point Performance, PC Server 4/66	99.00
60G1622/92G7204 (16Meg)	Value Point Performance, PC Server 4/66	159.00
92G7205 (32Meg)	Value Point Performance, PC Server 4/66	319.00
64S0922 (2Meg)	56, 57, 57SX, 90, 95, P-75, 57SLC Value Point 77 486SX2, 486SX, SVR 85	49.00
64S0128/92G7200 (4Meg)	56, 57, 57SX, 90, 95, P-75, 57SLC Model 2123, 2133, 2155, Val Pt 77, 486SX2, 486SX, SVR85 Value Point 77 486DX2, 486SX, SVR 85	49.00
64S0129/92G7428 (8Meg)	365X, 40SX	99.00
64S0130/92G7202 (8Meg)	56, 57, 57SX, 90, 95, P-75, 57SLC Value Point 77 486DX2, 486SX, SVR 85	99.00
64S1156/92G7208 (4Meg acc)	486, 95XP, 95A (install in pairs)	109.00
64S1159 (8Meg acc)	486, 95XP, 95A (install in pairs)	189.00
92G7209/92G6370 (16Meg acc)	95XP, 95A	399.00

IBM NOTEBOOK & LAPTOP MEMORY

07G1415/07G1420 (4Meg)	Thinkpad 750, C, 700, C, 720, C, CL575X	45.00
07G1416/07G1421 (8Meg)	Thinkpad 750, C, 700, C, 720, C, CL575X	149.00
86G0035 (16Meg, 32Meg)	Thinkpad 750, C	219/499
85G0094 (4Meg)	Thinkpad 755, 360, 355, 340, 450	49.00
68G0094 (8Meg)	Thinkpad 755, 360, 355, 340, 450	139.00
86G0094 (16Meg, 32Meg)	*Thinkpad 755, 360, 355, 340, 450*	*229/599*
8Meg/16Meg/32Meg	*Thinkpad 700EX, 56, ES, 365X, XD*	*119/219/479*
81B9098 (4Meg)	Thinkpad 500, 310CS (3.3 volt)	89.00
81B9099 (8Meg, 16Meg)	Thinkpad 500, 310CS (3.3 volt)	139/339
79F0999 (2Meg)	LX40, N33SX, PS Note	69.00
79F1000 (4Meg)	LX40, N33SX, PS Note, Tkpd 350, 350c, PS Note 425	99.00
79F1001 (8Meg)	LX40, N33SX, PS Note	159.00
Hard Drive (810 Meg, 1.3 Gig)	Thinkpad 750, 755, 360, 355	479/819
(4Meg/16Meg)	Thinkpad 755 Comm Modules	95/219
(4Meg/16 Meg w/Adap	Thinkpad 755	174/369
60G0378 (8Meg)	Thinkpad 350, 350c, PS Note 425	119.00
60G0379 (16Meg)	Thinkpad 350, 350c, PS Note 425	199.00
4Meg/8Meg/16Meg	*Thinkpad 365*	*179/219/429*
92G7259 (4Meg)	Thinkpad 701C, DB, Butterfly	179.00
92G7261 (8Meg)	Thinkpad 701C, DB, Butterfly	179.00
92G7263 (16Meg, 32Meg)	Thinkpad 701C, DB, Butterfly	199/536
84G6186Meg	Thinkpad 220	219/369
44Meg/8Meg/16Meg/32Meg	Thinkpad 850	99/169/299/499
8Meg/16Meg/32Meg	*Thinkpad 760*	*129/199/349*
Hard Drive (810Meg)	*Thinkpad 760*	*479.00*

COMPAQ MEMORY MODULES

Deskpro 386S	1Meg Module/4Meg Module 1Meg Board/4Meg Board	39/89
Deskpro 386 25E/20E	1Meg Module/4Meg Module 1Meg Board/ 4 Meg Board	39/89
Deskpro 386/25, 20	1Meg Module/4Meg Module	79/129
Deskpro System Pro 386/33, 486/25, 486/50L	2/8/32Meg	89/199/449
Deskpro 4/66, 4/33i, 4/25iS, 3/53i, 3/25i	2/4/8Meg	89/89/169
Deskpro "M" Series	Expansion Board 2M	119
Deskpro 486 4/33, 4/50, 4/66, 570, 590, 5120, 5133	4/8/16/32Meg	49/99/179/349
Deskpro XE 4/33i, 450, 466	2/4/8Meg	49/99/179
Deskpro XE 590 (parity)	4/8/16/32/64Meg	39/69/139/299/799
Deskpro XL 4/50, 4/66, XL560, xl566, XL575, 5100 xl590	4/8/16/32/64Meg	39/69/139/299/799
Presario 433, CDS520, CDJV520, CDJ524, CDS526, CDTV525 660, CDS660, CDS720, CDS724, CDS744, CDS860 CDS920, CDTV920, 624, CDS824, CDS854	4/8/16/32Meg	39/69/139/299
Presario 600 Series, 600 Series, 850 Series	4/8/16/32Meg	39/69/139/299
Presario CDS774 CDS972, CDS982, CDTV974, CDS974 (in pairs)	4/8/16/32Meg	39/69/139/299
CDS962, 7152, 7176, 7180, 9648, 9548, 9564		
Prolinea 4/25S, 433, 4/33S, 4/50, 4/66, 560, 566	1/2/4/8Meg	19/29/49/99
Prolinea MT 4/33S, 4/50, 4/66, Enhanced 4/33S, 4/50S, 4/50, 466	4/8/16/32 Meg	39/69/139/299
Prolinea 450, 466, 4100, 575, 590, 5120, 575, 590, 5120 575 mini, 5100 mini, 5133 mini	4/8/16/32Meg	39/69/139/299
Proliant 1500 575, 5100, 1500R 575, 5100	(install in pairs) 4/8/16/32Meg	39/69/139/299
Prosignia 300, 575, 590, 590 5/90, 500 5/120	(install in pairs) 4/8/16/32Meg	39/69/139/299
Proliant 1000 5166, Prosignia 5166	(install in pairs) 4/8/16/32	39/69/139/299
Proliant 2000 486/50, 5/66, 5/90, 2000R 5/66, 5/90 (install in pairs) 4006 486/50, 5/66, 5/90 5/100, 4000R 5/66, 5/90, 5/100 4500 5/100, 4500R 5/100	4/8/16/32	39/69/139/299

COMPAQ LAPTOPS & NOTEBOOKS

Compaq LTE 5000 Hard Drive	*810Meg, 1.3Gig*	*539/839*
Elite 5000, 5200	*8Meg/16Meg/32Meg/64Meg*	*219/419/782/1529*
LTE/386S/20	4Meg Module	95.00
LTE LITE/20, 25, 25C	4Meg Module	129/269-002	65.00
LTE LITE/20, 25, 25C	8Meg Module	129/269-003	149.00
LTE LITE/20, 25, 25C	16Meg Module	129/269-004	279.00
LTE LITE 425C/33C/25E/25L	4Meg Module	142337-002	89.00
LTE LITE 425C/33C/25E/25L	8Meg Module	142337-003	169.00
LTE LITE 425C/33C/25E/25L	16Meg Module	142337-004	279.00
SLT/386	4Meg Module	116305-001	99.00
Concerto, LTE Elite	4Meg	144790-001	79.00
	8Meg	144790-002	119.00
	16Meg	144790-003	219.00
Contura 320, 325	4Meg	136484-001	99.00
	8Meg	136499-001	139.00
Contura 400, 410, 420, 430	4Meg/8Meg/16Meg		79/119/219
Contura 4/25, 4/25C, 4/25CX	4Meg	146820-001	73.00
	8Meg	146821-001	119.00
	16Meg	146531-001	219.00
Aero 4/25, 4/33	4Meg	150632-001	69.00
	8Meg	150597-001	139.00

HARD DISK DRIVES

	CONNER		MAXTOR		WESTERN DIGITAL	
850MB	CFS 850A	$180	1.0 GIG 7850 AV	$179	850MB AC2850	$180
1.2 GIG	CFS 1275A	219	1.2 GIG 71260 AV	199	1.2 GIG AC21200	229
1.6 GIG	—	249	1.6 GIG —	249	1.6 GIG AC31600	259
1060 SCSI		299				
2:1 SCSI		599				

PCMCIA VERSION 2.0

MODEL	PRICE	MODEL	PRICE
S-RAM Cards 1MEG	$119	Portable CD ROM (Ext) & Card	$299
S-RAM Cards 2MEG	199	Portable CD ROM (Int & Bx)	Call
28.8/14.4 Data/Fax Modem	189	*SCSI Type II*	*139*
14,400/14,400 Data/Fax Modem	94	*Audio Card*	*149*
Reader/writer Card (ISA Slot)	149	Multimedia Combo, Sound/SCSI	499
Lan Ethernet (Coax), (10 Base T)	89	Type III 340 Mg Hard Drive	479
		Xircom Combo Ethernet + Modem II 28.8 Adapter	549

FLASH RAM (ATA) — Works with Digital Cameras Kodak DC-50 & More
4 Meg–169 8 Meg–256 16Meg–399 20Meg & 40Meg–CALL NON ATA–CALL

CUSTOMER SERVICE & TECHNICAL: OPEN M–F, 9–4 PST

All products brand new & guaranteed • We buy excess inventory

Trademarks are registered with their respective companies.

22825 Lockness Avenue • Torrance, CA 90501

BATTERIES

★ ★ CALL FOR NOTEBOOK AND LAPTOP BATTERIES ★ ★
Compaq, IBM, Toshiba, Epson, AST, TI and More!!

TOSHIBA LAPTOP MEMORY

MODEL	AMT. UPGRADED	MANU. PART #	PRICE
Tecra 700, 710, 720 (SDRAM)	*8Meg/16Meg/32Meg*		*149/289/569*
Tecra 700, 710, 720	*8Meg/16Meg/32Meg*		*79/149*
T2000SX/T2200SX/T1800, 1850, C	2Meg/4Meg/8Meg	PC-PA2000U	69/99/179
T2190, 2100, 2150, 2155, 2110, 2115	4Meg/8Meg/16Meg/24 Meg		79/119/219/349
T4500, C, T4600, T4700, T1900, C, T1910, T1950 (3.3 v)	4Meg	PC-PA2012U	99.00
T4500, C, T4600, T4700, T1900, C, T1910, T1950 (3.3 v)	8Meg	PC-PA2013U	109.00
T4500, C, T4600, T4700, T1900, C, T1910, T1950 (3.3 v)	16Meg	PC-PA2014U	199.00
T4700, 4800, 4850 (Hard Drive)	810Meg/1.3 Gig		729/899
T3400CT, T3400, T3600	4Meg/8Meg/16Meg	PC-PA2019U	99/179/359
T600, 610, CT Edo	8Meg/16Meg/32Meg		119/199/359
T4800CS, 4800CDT, T1800, 100 Edo	*8Meg/16Meg/32Meg*		*79/139/359*

NOTEBOOK, LAPTOP MEMORY

MODEL	AMT. UPGRADED	MANU. PART #	PRICE
ACER 700, 720C, 730, 730	2Meg/4Meg/8Meg		49/79/139
ACER 1100, 1150, 1152, 1154, 1166, 787, ACER 1200	4Meg/8Meg/16Meg		69/119/219
ACER 1250	4Meg/8Meg/16Meg		69/119/219
ACER Note Pro, ACER Note Lite	*4Meg/8Meg/16Meg*		*89/149/279*
ARM 7500	4Meg/8Meg/16Meg		89/149/279
AST Ascentia 710	*8Meg/16Meg/32Meg/64Meg*		*159/219/439/Call*
AST Ascentia 900N, 800N, 810, 910	4Meg/8Meg		79/139
AST Ascentia 950	4Meg		119/219
AST Bravo & Explorer	*4Meg/16Meg*	*501755-001, -002*	*79/219*
AST Notebook Plant Exec 3866SX/20/25/25L		5/8/614-003	69/129
AST Power Exec 4/33SL, 4/25CL, 4/25SL		507168-001, -002	69/129
AST Power Exec 4/33SX		501314-001,002	69/129
AT&T Globalyst 130, 230 (Call for other Globalyst)	4Meg/8Meg/16Meg		79/119/219
AT&T Safari NSX		PEC 37851	79/129
Austin GX4, GX2, SX2, SX Series	4Meg		Call
Austin Vista	*4Meg/8Meg/16Meg/32Meg*		*79/129/249/499*
Canon Innova Book 150	4Meg		79/129
Canon Innova Book 200LS	4Meg/8Meg/16Meg/32Meg		69/99/219/349
Canon Innova Book 350CD, 360, 475	*4Meg/8Meg/16Meg*		*69/119/219*
Canon Notebook 486-SL	4Meg/8Meg		69/119
Canon Notebook 486-SX	4Meg/8Meg		69/119
Canon Notebook 486-SX, 486C, 25 and 33	4Meg/8Meg/16Meg		69/119/219
Canon Notebook 486-SX, 100	4Meg/8Meg		69/119
Compaq 4Dorra, 4/75ia	4Meg/8Meg		69/119
DEC Hinote Ultra Hinote	4Meg/8Meg/16Meg/32Meg		79/119/219/349
DEC Hinote VP	*8Meg/16Meg/32Meg/64Meg*		*119/219/369/749*
Dell Latitude LM 466, 425, 433CX, 450, 450CX	4 Meg/8 Meg		79/129
Dell Latitude XP	8Meg/16Meg/32Meg		119/219/369
Dell Latitude XP, 475, 4100, 4100CX	4Meg/8Meg/16Meg		79/129/249
Dell Latitude 466, 425, 425CX, 433CX, 450, 450CX	4 Meg/8 Meg		79/129
DTK, DTK 4/100SX/PRO	4Meg/8Meg/16Meg		69/119/219
Epson ActionNote 860, 850c, 880c, 660cx	4Meg/8Meg/16Meg		79/129/249
Epson ActionNote 880, 880C	4Meg/8Meg/16Meg		79/129/249
Epson ActionNote 880, 886c	4Meg/8Meg/16Meg/32Meg		79/129/249/499
Epson Actionmate 800	*4Meg/8Meg/16Meg*		*79/129/219*
Epson ActionNote Notebook	4Meg/8Meg		79/129
Epson ActionNote 4/C25, 4/C33, 486LC/2-50			119.00
Epson Tamron 14, LX66 Carrier		PCA 00053-0001	119.00
Fujitsu Nb3100	*8Meg/16Meg/32Meg*		*219/399/649*
Fujitsu Esprite Series	*4Meg/8Meg/16Meg/32Meg*		*Call*
Gateway 2000 Handbook 4/33	4Meg/8Meg		79/129
Gateway 2000 Nomad 425 DX, SX	4Meg/8Meg/16Meg		79/129/249
Gateway 2000 486 Handbook or Liberty	4Meg/8Meg/16Meg		79/129/249
Gateway 2000 5000 Series	8Meg/16Meg/32Meg		89/129/249
HP Omnibook 300, 480, 425	4Meg/8Meg		79/129
HP Omnibook 4000	4Meg/8Meg/16Meg		79/129/249
HP Omnibook 4000	4Meg/8Meg/16Meg		79/129/249
HP Omnibook 5000	8Meg/16Meg/32Meg		149/299/499
Leading Edge Alpha 2000	4Meg		79/129
Lexmark 5010	4Meg		119.00
Magnavox Mega 4	4Meg	236, 386SX	79/119/219
Midwest Micro Ultra SX-25, 33/33, C/33-50, D/33-66	4Meg/8Meg/16Meg		79/119/219
Midwest Micro Ultra Series Plus DX-33, DX-50	4Meg/8Meg/16Meg		79/119/219
Midwest Micro Ultra Series Plus SX-25, 25-50	4Meg/8Meg/16Meg		79/119/219
Mitsubishi Ninja 4	4Meg/8Meg/16Meg		79/129/249
Mitsubishi Pinnacel	*4Meg/8Meg*		*89/99/169*
NCR Model 3863	4Meg/8Meg/16Meg		79/129/249
NCR Safari 3192, 3181	4Meg/8Meg/16Meg		79/129/249
NEC Ultralite Versa 4/25, MP	4 Meg/8Meg/16Meg/32Meg	GP4104	84/139/249/479
NEC Versa 2000, 4000 Hard Drive	810Meg/1.3 Gig		479/699
NEC Versa S, Versa E/4000, E 2/4000	4Meg/8Meg/16Meg		79/129/249
NEC Versa 4/4000	4/8/16/32Meg		79/129/249/499
NEC Versa 6000	*8/16/32/64Meg*		*169/299/529/1059*
Packard Bell 386SX, 20M	2Meg	286, 386SX	49/79/129
Packard Bell Statesman	2Meg/4Meg/8Meg		79/129/249
Panasonic CF-380, CF-383	2Meg/4Meg/8Meg		89/129/249
Panasonic CF-1550, CF-1560	4Meg/8Meg/16Meg		79/129/249
Panasonic CF-441	4Meg/8Meg/16Meg		79/119/219/349
Zeos Notebook, all models	*4Meg/8Meg/16Meg*		*79/129/249*
Qnix 1113 LCD	4Meg/8Meg	MBC-NBME/M3	69.00
Sceptre Soonex, all models	*4Meg/8Meg/16Meg*		*89/129/229*
Sharp 5131, 5081, 5080, 5050, 5800, 6741	4Meg/8Meg/16Meg		79/129/249
Sharp 6150, 6650, 6660, 7700, 7760	4Meg/8Meg/16Meg		79/129/249
Sharp 6750, 6850, 6860	4Meg/8Meg/16Meg		79/129/249
Sharp 9000, 9020, 9050, 3060	4Meg/8Meg/16Meg		79/129/249
Sharp 9040, 9070	8Meg/16Meg/32Meg		129/249/499
Sharp 9080, 9070 (Quad)	4Meg/8Meg/16Meg/32Meg		89/129/249/499
TI 4000, TI 4000E, TI 4000M	4Meg		149.00
TI 5000, 5100, 5200, 5300	*8Meg/16Meg/32Meg*		*129/249/499*
TI 5000	8Meg/16Meg/32Meg		129/249/499
TI Extensa, 453, 457C, 455, 457T	4Meg/8Meg/16Meg		79/129/249
TI Extensa, 570, 575, 590, 560 (pairs)	*8Meg/16Meg*		*129/249*
Tandy 1510, 1520, 3000	2Meg/4Meg/8Meg		69/99/169
Tandy 2500, 3000, 3030	4Meg/8Meg/16Meg		79/129/249
Tandy 4000, 4020	*4Meg/8Meg/16Meg/32Meg*		*Call*
Twinhead Slimnote 3, 5, 8 Series	4Meg/8Meg/16Meg		79/129/249
Twinhead Alpha, Composite, 486SX, DX, Family 486	4Meg/8Meg/16Meg		79/129/249
Twinhead Slimnote 3	4Meg/8Meg/16Meg		79/129/249
Ultra 486 TS38	4Meg/8Meg/16Meg		79/129/249
Winbook XP	4Meg/8Meg		89/129
Zeos 386SX Notebook (not the + version)	2Meg		89.00
Zenith Master Sport 386SX	2Meg	ZA-300-1	69.00
Zenith Master Sport 386SX, 4/20, 4/20, 625NL	2Meg	ZA-4-4	69.00
Zenith Z-Note 425, LNC, LNP	4Meg		89.00
Zenith Z-Note 425	4Meg/8Meg/16Meg		89/149/299
Zenith Z-Note 433	2Meg/4Meg/8Meg		89/129/249
Zenith Z-Star EX	*4Meg/8Meg/16Meg*		*89/179/319*

LASER PRINTER MEMORY UPGRADES

AMOUNT UPGRADED	DX 3x4	25Mhz	1	2	3	3.5	4	5	6	8	16	32
Brother 630, 631, 641, 645	–	–	89	89	–	–	–	–	–	–	–	–
Canon LBP 430	–	–	39	–	–	–	49	–	–	–	–	–
Canon LBP 800, 1260	–	–	–	89	–	–	89	–	–	94	144	309
Canon LBP4, 4Jx, 4Jxe	–	–	129	179	–	–	–	–	–	–	–	–
Epson 6000, Action Laser	–	–	–	129	–	–	229	–	–	–	–	–
Epson 1000, Action Laser 1150, 1500	–	–	69	79

POLYWELL ALPHA PC

for Animation, Video Editing, Internet Server, NT Workstations...Starting at $2995

Polywell introduces the Alpha Server/ Workstation to the PC market.

Mainframe performance at PC prices!

Operating Systems:
Windows NT, Linux,
Digital UNIX, OpenVMS

Supports:
Video/Animation/
Image Editing,
3D Graphics,
CAD/CAM,
Internet/ Networking/
FileServer.

ALPHA GENERATION™

- 275MHz (128-bit DIGITAL Alpha 21064A) basic system with 1GB HD From $2,995
- 300MHz (256-bit DIGITAL Alpha 21164) standard system with 2GB HD From $6,995
- 333MHz (256-bit DIGITAL Alpha 21164) advanced system with 4GB HD From $9,995
- 400MHz (256-bit DIGITAL Alpha 21164) super system with 9GB HD From $14,995

POLY POLYWELL SYSTEMS

Polywell also carries a line of Alpha Portables, Disk Array Subsystems.
Polywell specializes in custom configurations.

800-789-8027

Tel: 415-583-7222 Fax: 415-583-1974
Internet: www.polywell.com
e-mail: polywell@ix.netcom.com

Circle 188 on Inquiry Card.

Service & Warranty:
5-Year in-house Labor,
2-year standard parts,
10-year toll-free tech support

Polywell Computers, Inc. 1461 San Mateo Ave., So. San Francisco, CA 94080, USA

Win 3.x & Win95 on the same PC!

System Commander

System Commander makes it safe and easy to add as many OSes to your PC as you want!

Installing a new OS usually leaves your current OS unusable. Win 95 goes a step further and is unusually predatory. *System Commander* helps protect your existing OS from the new OS.

Easy Installation *System Commander's* automatic installation will have your PC ready to add new operating systems in minutes.

After installing *System Commander*, your first reboot brings up a menu of the OSes already installed. Select the one you want and *System Commander* does the rest. Want to use another? Just reboot and make another selection.

Saves $$$ Instead of investing thousands of dollars in new PCs, *System Commander* makes it safe and easy to have as many as 100 different OSes on a single PC.

Boot from any combination of hard drives, any size and type of drive. Put up to 32 operating systems in a single DOS partition and/or put each OS in its own primary or logical partition. *System Commander* can handle any Intel compatible OS, in English or any other language, and any combination of operating systems!

Now you can experience exciting new OSes like Win 95 and OS/2 Warp without the risk!

System Commander is only $99.95 and comes with an unconditional, 60 day money back guarantee. Get Free overnight shipping when you mention this ad.* Order it now and have it on your desk tomorrow morning!

"System Commander is a blooming miracle."
Jerry Pournelle BYTE

Free overnight shipping* When you mention this ad.

V Communications, Inc.
4320 Stevens Creek Blvd, #120-1BY
San Jose, CA 95129
✆ 408-296-4224; fax 408-296-4441

800-648-8266
www.v-com.com

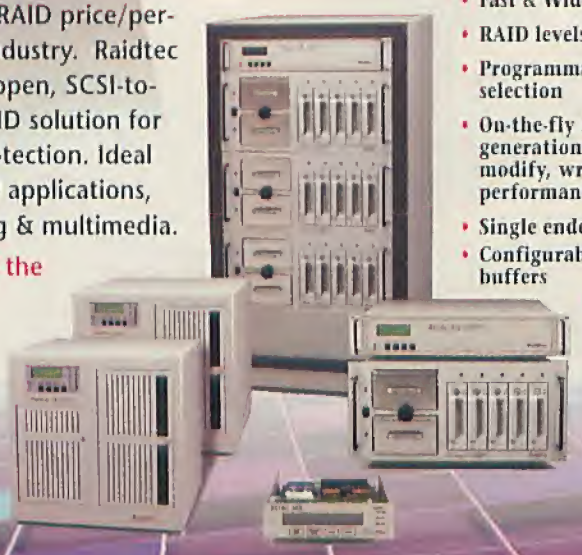
*When ordered before noon PST. No Saturday delivery. Standard shipping outside US. CA res. add $7.25 sales tax. Offer subject to change without notice. All logos and product names are trademarks of their respective companies. VISA/MC/Amex © 1996

Defacto RAID

High-Performance SCSI RAID Systems

Discover the best RAID price/performance in the industry. Raidtec is the affordable, open, SCSI-to-SCSI hardware RAID solution for complete data protection. Ideal for mission critical applications, document imaging & multimedia.

It's time to re-visit the ultimate in high-availability storage. Contact Raidtec today at **(770) 664-6066.**



- Fast & Wide SCSI II
- RAID levels 0, 1, 10, 3/5
- Programmable RAID Level selection
- On-the-fly hardware parity generation eliminates read, modify, write-back performance overhead
- Single ended or differential
- Configurable read & write buffers
- Rackable, stackable
- Downloadable flash firmware
- Remote alarms, configuration & monitoring
- Environmental sensor ports
- "Hot Replaceable" disk drive bays & power supplies
- Single SCSI ID
- Solid state load sharing power subsystem
- LCD control panel status display

THE STANDARD IN ADVANCED MASS STORAGE SYSTEMS

Raidtec USA
105 Hembree Park Dr. • Suite C
Roswell, GA 30076
Tel: (770) 664-6066
FAX: (770) 664-6166

Raidtec EUROPE
Glen Mervyn House • Glanmire
Cork, Ireland
Tel.: (353) 21-821454
FAX: (353) 21-821654

Raidtec CORPORATION

What flies through the air with the greatest of speed?

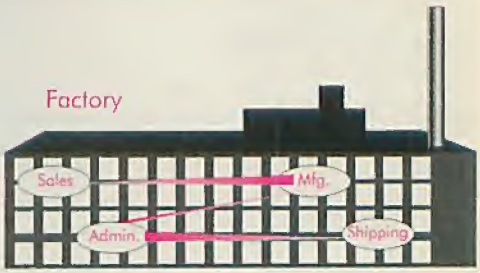
FiRLAN

The Wireless Solution... Fast Infrared LAN

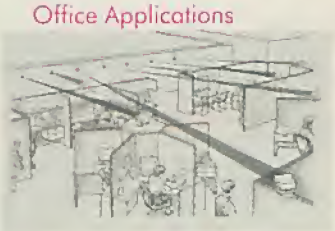
ETHERNET.....TOKEN RING.....INTERNET

THE GLOBAL SOLUTION

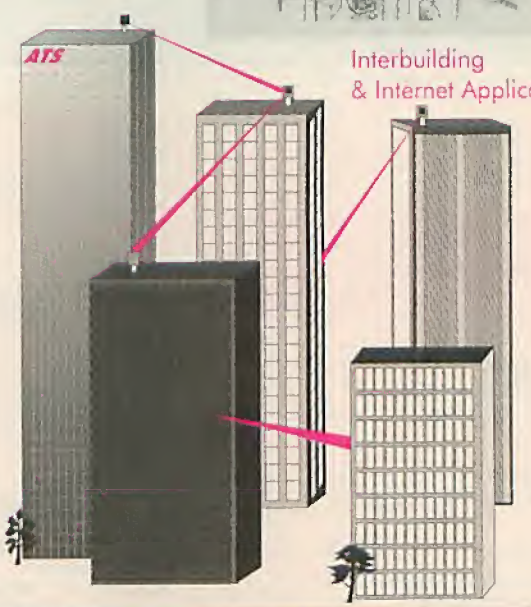
Used in over 25 countries



Office Applications



- **Fast** Full 10 Mbps Ethernet
Full 16/4 Mbps Token Ring
- **Safe** No health concerns
- **Secure** Cannot intercept or tap into signal unnoticed
- **Seamless** Revolutionizes existing wired LAN
IEEE 802.3 and 802.5 compliant
- **Economical** More cost effective than cable
- **Friendly** No installation or licensing hassles
Plug and Play in minutes
- **Excellent range** From 3m to over 1/2 a kilometer



Interbuilding
& Internet Applications

CRUISE TO www.firlan.com

ATS
A.T. Schindler Communications Inc.

FIRLAN is a trademark of A.T. Schindler Communications Inc. All other Trademarks belong to their respective organizations

For more information, or the distributor nearest you:
Call (613) 723-1103, Fax (613) 723-6895
Or Email us at : ats@firlan.com
sales@firlan.com
support@firlan.com
ceo@firlan.com
101-21 Antares Drive, Ottawa,Ontario. Canada K2E 7T8

Circle 189 on Inquiry Card (RESELLERS: 190).

with a Rose keyboard monitor switch

Call today for free catalog

- Print servers
- Data switches
- Keyboard/video control

800-333-9343

Streamline your computer room by reducing excess equipment. Access up to 256 CPU's from a single keyboard, monitor, and mouse. ServeView is our best-selling switch, has every feature you can imagine, and installs in minutes. Compare price, features, performance, quality, and support and you'll find Rose can't be beat. Call us to discuss your application or to receive your free information kit.

P.O. Box 742571 ◆ Houston, Texas 77274
TEL 713/933-7673 ◆ FAX 713/933-0044

Come See Us at
Strictly Business, Oct. 16-17
Astrohall, Houston, TX, Booth #116 *and*
Networks Expo, Oct. 29-31
Dallas Convention Center, Booth #1579

ROSE ELECTRONICS

BYTE

To Subscribe to BYTE magazine, or for Customer Service, contact your local BYTE Subscription Representative:

Benelux
Gerry Westerhof
Phone: 31 72 509 1855
Fax: 31 72 509 1145

Bulgaria
Daniel Christov
Phone/Fax: 359 2 974 3557

France
Eric Le Quinio
Phone: 33 1 49 77 03 06
Fax: 33 1 43 76 74 29

Germany, Austria, Switzerland
Wolfgang Brezina
Phone: 49 89 525 847
Fax: 49 89 529 850

Greece
Maria Hadjioannou
Phone: 30 61 620384
Fax: 30 61 272072

Hungary
Imre Szabo
Phone: 36 76 488888
Fax: 36 76 488889

Ireland
Ian Bangham
Phone: 353 1 2859609
Fax: 353 1 2857370

Italy
Enrico Campia
Phone: 39 11 8127656
Fax: 39 11 8994422

Middle East
Zafar Inamdar
Phone: 971 4 666788
Fax: 971 4 621149

Poland
Wlodek Bincyzk
Phone/Fax: 48 2 625 2275

Portugal
Manuel Neves
Phone: 351 1 3479301
Fax: 351 1 3475127

Scandinavia
Gunnar Sandbjerg
Phone: 45 3314 2226
Fax: 45 3314 2218
or Lauge Dehn
Phone: 45 86 223188
Fax: 45 86 228159

South Africa
Cape Town: J Trisos
Phone: 27 21 24 4094
Fax: 27 21 24 8681
Durban: T Tyson
Tel: 27 31 2027303
Fax: 27 31 2027307
Johannesburg: M Kendrick
Tel: 27 11 8804988
Fax: 27 11 4428327

Spain
Barcelona: Javier Casellas
Phone/Fax: 34 3 2380342
Madrid: Eduardo Montojo
Phone/Fax: 34 1 5716685
or Henri Misrahi
Phone: 34 1 7337346
Fax: 34 1 7338970

Turkey
Cengiz Eren
Phone: 90 216 345 3473
Fax: 90 216 346 2464

United Kingdom
Peter Gregson
Phone: 44 1 61 430 3423
Fax: 44 1 61 494 6976
or John Luker
Phone: 44 1 258 821114
Fax: 44 1 258 821115

If there is no BYTE representative listed above for your country, please contact:

BYTE Subscriber Services
PO Box 72, Galway, Ireland
Fax: +1 353 91 752793.
Phone: +1 353 91 752792.

8/96

A Division of The McGraw-Hill Companies

RISC-BASED MULTIPORT CARDS

PROMOTION*
$199 8 PORTS
$399 16 PORTS

- Faster than 16550 multiport cards
- 115 Kbps
- ISA and PCI available
- One IRQ per board
- Full modem supported
- 4-32 ports per board

CALL 1-800-88-CYCLADES
or sales@cyclades.com

*Call for Details

CYCLADES Cyclades Corporation • Fremont, CA 94538
Tel: 510.770.9727 FAX: 510.770.0355 http://www.cyclades.com

Yes. We Build Multiport Serial Solutions.

60-Day Money Back Guaranteed!

Intelligent Multiport Controller
- 8 to 128 serial ports per system
- Speed up to 460.8K bps
- High performance dual RISC CPUs
- Full modem status display each port
- Multiport module rack mountable
- Multiport module can be 100M away
- Supports Windows NT, 95, 3.x, OS/2, NetWare, UNIX and many others

800-699-MOXA

Moxa Tech USA, Inc.
524 Weddell Drive, Suite 1, Sunnyvale, CA 94089
Tel: (408)734-2224 Fax: (408)734-4442
54-08 83 Street, Elmhurst, NY 11373
Tel: (718)672-7354 Fax: (718)565-9273
Email: info@moxa.com WWW: http://www.moxa.com

Circle 108 on Inquiry Card

The Portable Solution

Videx manufactures portable, durable, and programmable data collectors for applications such as:
- inventory
- warehousing
- security
- asset tracking
- field inspections

and virtually any application requiring data collection at the work site.

Cast-metal cases protect the products and allow them to work reliably in harsh environments. Each is designed to fit in the palm of your hand.

Call for a free information kit today!

Videx

1105 N.E. Circle Blvd., Corvallis, OR 97330
541-758-0521 • Fax 541-752-5285
http://www.videx.com

Videx, TimeWand, DuraWand, TouchProbe, and OmniWand are registered trademarks of Videx, Inc. GCO582

Circle 75 on Inquiry Card.

Add Four Comm Ports To Your Laptop

With One Small Card

An expanding new world of communication for laptop and portable computing can be found through a new and innovative PC-card from Quatech. The QSP-100 has four RS-232 asynchronous communiciation channels accessed via four separate D-9 connectors.

Ideal for multi-tasking environments, the QSP-100 is powered by 16550 UARTs allowing for a maximum baud rate of 120K. In order to minimize resources while communicating to multiple devices the QSP-100 requires only one hardware interrupt. For information on this card and other innovative PC-card products please call 800/553-1170 for a free catalog.

QUATECH

Circle 71 on Inquiry Card (RESELLERS: 72).

RS-232/RS-422/RS-485/Current Loop Serial Interface – Yes, Single Card Does It All!

$110.00

- Uses standard RS-232 commands – no special drivers needed
- Automatic data flow control
- 16C550 UART with 16-byte FIFO buffer
- Transmission speeds up to 115K bps
- Complete RS-232 modem control signals
- Supports 2-wire or 4-wire operation for RS-422/485
- Both DB-9 and DB-25 connectors included
- PC-ComLIB software included, but not necessary
- Multi-port cards also available

Part # PCL-740

ADVANTECH
750 East Arques Ave., Sunnyvale, CA 94086
Tel: 408-245-6678 • Fax: 408-245-8268
Home page: http://www.advantek.com • e-mail: info@advantek.com

Circle 61 on Inquiry Card.

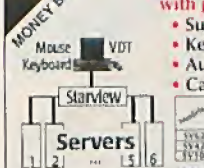
From $259

MONEY BACK GUARANTEE

ST★RVIEW

PS/2 Model SV421

Control up to 216 Servers
with just 1 Monitor, Keyboard, and Mouse
- Supports SVGA, VGA, and Multisync Monitors
- Keyboard or pushbutton CPU selection
- Autoboots Keyboards and mice (SV421)
- Cascadable



Model	Connection Type	Servers per unit	Cascade up to	Price
SV421	A1	8	216	$349
SV411	PS/2	8	64	$349
SV191	A1	2	8	$259

Listed Price Applies to CSA/UL model

Rack Mount Available

USA/Canada: 800-265-1844 (ext. 231)
France Office: 0-590-3661 / UK Office: 0-800-96-7710
Fax: (519) 455-9425 / Internet E-Mail: startech.computer@onlinesys.com
http://www.startechcomp.com

StarTech COMPUTER PRODUCTS
USA • Canada • UK • France
Netherlands • Hong Kong

European/International Distribution use Fax or Internet or Call: (519) 455-9675 (ext. 231)

Visa/Mastercard/American Express

Circle 96 on Inquiry Card.

Communications/Networking

CONTROL
ALL YOUR SERVERS
FROM ONE KEYBOARD, MONITOR AND MOUSE

MasterConsole®

Rock solid, reliable control

- 2 - 64 computers
- Any mix of PCs; PS/2 & serial mouse
- Add Mac & Sun
- Keyboard/mouse emulation
- AUTOSCAN™
- Front panel & keyboard selection
- Remote access to 150'
- Desktop or rack mount

See us at Networld + Interop, Atlanta, September 18-20, Booth #431

CALL TODAY! 800-RCI-8090 X 71

RCI OFFICES AND DISTRIBUTORS LOCATED WORLDWIDE
DEALER INQUIRIES WELCOME

RCI Europe (31)-10-458-6673 fax (31)-10-451-9610
RCI Taiwan (886) 2-218-1117 fax (886)-2-218-1221

RCI®

Raritan Computer, Inc. 908.874.4072 fax 908.874.5274
10-1 Ilene Court, Belle Mead, NJ 08502 ■ sales@raritan.com ■ http://www.raritan.com

30 DAY MONEY-BACK GUARANTEE FULL 1-YEAR WARRANTY

Circle 88 on Inquiry Card (RESELLERS: 89).

Computer Systems

Industrial Rackmount Computers

Low Profile 3.5" Rack chassis
PCI/ISA Backplane

- 19" Rackmount chassis (3–20 slots)
- All-in-one 80486 to PENTIUM CPU cards
- 3–20 slot ISA/PCI Backplanes
- 200–350W, 85–265 VAC Power Supplies, 48VDC, 24VDC, 12 VDC Version Available
- NEMA 4/12 Industrial Workstations
- Panel Display PCs

ACI SYSTEMS

Western Region: 1-800-983-1177
Eastern Region: 1-800-886-2243

Circle 92 on Inquiry Card (RESELLERS: 93).

Industrial Strength PC Solutions

20 Slot Hot Swap Redundant PS

800-927-5464
408-452-9200 • 408-452-9210 FAX

Rack Mount Products
- Rack mount Systems - 386 to Dual Pentiums
- Rack mount Chassis - Up to 20 Slots Custom Design & Modifications available
- Rack mount Monitor - Up to 20"
- Rack mount Cherry 101 Keyboard
- HDD / CD-ROM Enclosure - Hot Swappable
- NEMA 4/12 Workstation

Single Board Computers
- 386/486/Pentium - ISA / EISA / VESA / PCI
- Passive Backplanes - from 3 slots to 20 slots Segmented Backplane Available

In-House Design & Manufacturing

Call or Fax for Full Catalog
2032 Bering Dr. • San Jose, CA 95131

VISIT our World Wide Web
http://www.appro.com
E-Mail: appro@appro.com

Circle 81 on Inquiry Card (RESELLERS: 82).

TAKE YOUR BEST SHOT!

with
TTI's *New* 4 Port
Voice Processing Card & Voice Window Application Software
Only
$695.00!
One Time Purchase Only!
Expires October 15, 1996

- Support up to 32 lines of Voice Mail
- Automated Call Transfer
- Fax-On-Demand
- Pulse Recognition
- IVR
- Service Bureau Applications

OEM/Developer Packages Available
For additional information and orders
CALL
1-800-685-4884

Telking Technology, Inc. 1125 Atlantic Ave. Alameda, CA 94501
Voice: 510 522-3800 Fax: 510 522-5556 Email: sales@tti.net www:http//www.tti.net

Circle 74 on Inquiry Card.

All-in-one Flat-Panel Rack-Mount Systems

CERTIFIED ISO 9001

For Your PC-based Control Application

$1400

- TFT, EL or Mono flat-panel display
- 14-slot backplane
- 386/486/Pentium® with PCI Bus.
- 250 power supply
- Disk bay space: 5.25" x 1, 3.5" x 2

AXIOM MEASUREMENT & CONTROL®

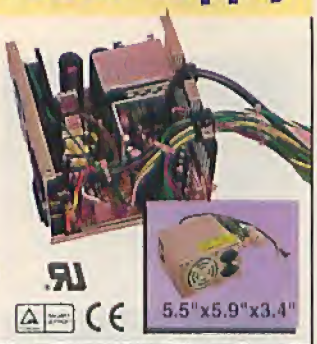
Tel: 909-464-1881
Fax: 909-464-1882
E-mail:sales@axiomtek.com

Circle 103 on Inquiry Card (RESELLERS: 104).

Computer Systems

Industrial PC Power Supply

- 85~265VAC, -48VDC, +24VDC, +12VDC input
- 70W~350W output
- 60KHz PWM control IC
- 0~55°C operating
- MTBF > 20 years



ICP ACQUIRE INC.
CALL: 1-888-618-6188
FAX: 415-428-1172

Circle 109 on Inquiry Card (RESELLERS: 110).

Rackmount

- ENCLOSURES for 386, 486 & Pentium® Processors
- KEYBOARDS
- MONITORS
- DRIVE ENCLOSURES

PC Enclosures *from $300*

Monitor: *10" Super VGA Color from $650*

Keyboards: *Drawer, Shelf & Panel from $85*

- Excellent Air Flow & Cooling
- Accepts Most ISA, EISA, VESA, PCI Motherboards & Passive Backplanes
- Rack & Desk Models • Up to 20 Slots • Rugged, Modular Construction
- 200, 300 & 400 Watt Supplies, UL, CSA, TUV • Made in U.S.A.

Call or write for descriptive brochures, prices or applications assistance.

PC is IBM • Pentium® is a registered trademark of Intel Corp. Drives and computerboards not included.

INTEGRAND RESEARCH CORP

8620 Roosevelt Ave. • Visalia, CA 93291
209/651-1203 FAX 209/651-1353
Web site http://www.IntegrandResearch.com
Email sales@IntegrandResearch.com

Circle 64 on Inquiry Card.

RACKMASTER™

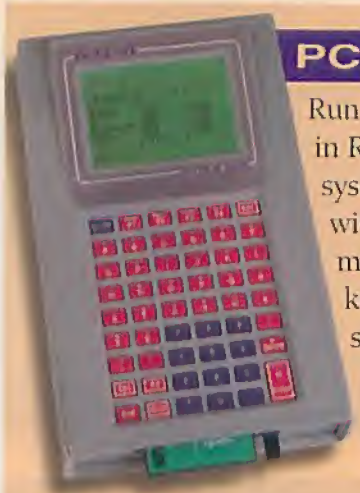
Fault Resilient System

Circle 116 on Inquiry Card.

Computer Systems

PC-IN-A-BOX

Run DOS applications in ROM on portable systems. Complete with CPU, LCD, memory, peripherals, keypad, supply, support. $299* up.



CPU CARDS

With Rom, Ram, Flash, Pcmcia

KS-7 All in one 486 SLC - $299*
VGA, Ethernet, 4 Srl, 2 Par, Ide, Flop, Keybd, sound, 8M Ram/Flash.

KS-8 Portable Elan 386 - $399*
5M mem, 3 Srl, 2 Par, CGA, batt. op.

KS-1 Low Cost Nec V40 - $129*
3 Srl, 2 Par, 10 bit A/D, Modem.

*q 100, oem version see fine print for details

800-505-6749 • Fax 303-786-9983

KILA

Circle 66 on Inquiry Card.

Single Board Computers

A large variety of SBCs in stock for fast delivery

- 486 AND PENTIUM CPUs
- UP TO 200MHZ SPEEDS
- PCI SCSI INTERFACE
- E-IDE INTERFACE
- SVGA VIDEO OUTPUT
- DUAL SERIAL PORTS
- ISA & PCI BACKPLANES

CALL TOLL FREE
1-888-RECORTEC
Tel: 1-408-734-1290
Fax: 1-408-734-2140
e-mail: info@recortec.com
http://www.recortec.com

RECORTEC
1290 Lawrence Station Road
Sunnyvale, CA 94089

Circle 79 on Inquiry Card.

Rack Mount Computers

Request our free Product Catalog

- COMPUTERS
- ENCLOSURES
- KEYBOARDS
- MONITORS
- PRINTERS
- CUSTOM DESIGNS

CALL TOLL FREE
1-888-RECORTEC
Tel: 1-408-734-1290
Fax: 1-408-734-2140
e-mail: info@recortec.com
http://www.recortec.com

RECORTEC
1290 Lawrence Station Road
Sunnyvale, CA 94089

Circle 80 on Inquiry Card.

Computer Systems

Circle 91 on Inquiry Card.

19" VIC-9900 Rackmount Industrial PC Chassis

- Built-in 10" Color SVGA Sony Trinitron monitor
- Accept most baby AT-size 8 slots motherboard and passive backplane
- 1x5.25", 1x3.5" open drive slots and 1x3.5" HDD slot
- Separate main power and monitor switch
- 200, 300 watt PS/2 style power supply
- Available in chassis format or "CE" marked Pentium system
- Optional 85-key membrane keypad
- Optional touch screen

T2 Trans 2000 Inc.
a storage system company
11606 E. Washington Blvd. Suite F., Whittier, California 90606, U.S.A.
Tel: (310) 908-6814 • Fax: (310) 908-6819

Circle 86 on Inquiry Card (RESELLERS: 87).

U.S.A. Made Rackmount Solutions from THE Rackmount Computer Company

Over 40 models, sized from 1U through 6U, 17" to 24" deep, plus rackmount switches, monitors up to 20", & keyboards with or without trackballs.

QTY. PRICING FROM $138.

- 5 to 20 slot segmented or unsegmented passive backplanes w/ or w/o PCI slots.
- Complete line of 486 & Pentium slot boards & motherboards up to 200 MHz, including Intel's full line.

A.C. OR 48V
HOT SWAPS
UP TO 800W

Customized Colors Available
TRI VALLEY TECHNOLOGY, INC.
4569-A Las Positas Road, Livermore, CA 94550
VOC: 510 447-2030 • FAX: 510 447-4559 • www.rackco.com
VISA & M/C accepted

Circle 78 on Inquiry Card.

3 YEAR WARRANTY

PENTIUM, 486 Single Board Computers & Mother Boards

RAVEN PENTIUM PCI/ISA
FALCON IV 486 Single Board
RACK MOUNT SYSTEMS
• On-Board IDE/FDD/IO
• REV Control • AMI BIOS
• OPTI CHIPSET

ORDER DESK 1-800-777-4875

US LOGIC
(619) 467-1100 • FAX (619) 467-1011
sales@uslogic.com

The Intel Inside Logo and Pentium are registered trademark of Intel Corporation. 3 year warranty applies to Single Board Computers.

intel inside

Circle 114 on Inquiry Card. (RESELLERS: 115).

Data Acquisition

Industrial PC Solutions

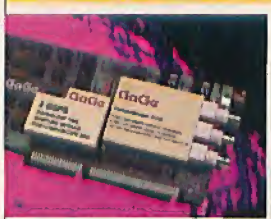
- Rackmount PCs
- Industrial PC Chassis
- Industrial Workstations
- Panel Display PCs
- Pentium/486/386 CPU Cards
- RS-232/422/485 Interface
- Analog and digital I/Os
- Data Acquisition

*Call **800-800-6889** to receive a **FREE** 100-page Solution Guide for your OEM or system integration needs.*

ADVANTECH
750 E. Arques Ave.
Sunnyvale, CA 94086
408-245-6678, Fax 408-245-8268

Circle 62 on Inquiry Card.

2 GS/s A/D and Scope Card



- √ 12 bit, 60 MSPS A/D
- √ 8 bit, 250 MSPS A/D
  2 GS/s for repetitive signals
- √ Up to 16 Meg Memory
- √ Extensive Software Drivers

PCI BUS Available!!

CSLITE	8 bit, 40 MSPS	$595
CS2125	8 bit, 250 MSPS	$4995
CS6012	12 bit, 60 MSPS	$6995

U.S Prices. International prices may vary

GaGe
1-800-567-GAGE
Ask for extension 3425

Gage Applied Sciences (U.S.) Inc.
1233 Shelburne Road, Suite 400
South Burlington, VT 05403
Tel: (800) 567-4243 Fax: (800) 780-8411
e-mail: prodinfo@gage-applied.com
web site: http://www.gage-applied.com

From outside the United States:
Contact Gage Applied Sciences Inc., 5610 Bois Franc, Montreal, QC, Canada H4S 1A9 Tel: (514) 337-6893 Fax: (514) 337-8411

Circle 63 on Inquiry Card.

Portable Data Acquisition

- ▲ For notebook PCs
- ▲ 12- or 16-bit, 100 kHz or 1 MHz sampling
- ▲ Up to 256-channel expansion
- ▲ Measure thermocouple, RTD, strain-gage, accelerometer, high-voltage, high-isolation, & other signal types
- ▲ DOS™, Windows™, Window® 95, DaqView™, DASYLab™, LABTECH NOTEBOOK™, Snap-Master™, & LabVIEW® drivers available

216-439-4091 ▲ Fax: 216-439-4093 ▲ http://www.lotech.com

LOtech

Circle 65 on Inquiry Card.

INTELLIGENT DATA ACQUISITION

DAP 3200a™ with onboard DX4

from MICROSTAR LABORATORIES™ *the onboard intelligence company*

- High Speed I/O
- Digital Signal Processing
- Multiprocessor Systems
- Most PC Software
- DAPtools for HP VEE
- Control Loop < 1 ms
- Windows, OS/2 Warp
- External Expansion
- DLL, VBX, Delphi
- DASY*Lab*, LabVIEW. . .

206-453-2345 — (206) 453-3199 fax
info@mstarlabs.com — www.mstarlabs.com

DAQValue™

Portable Data Acquisition

Performance and Portability – We Give You Both.

DAQCard™ Series
- Six Type II PCMCIA cards
- Up to 100 ksamples/s
- 12-bit resolution
- Analog input and output
- Digital I/O and timing I/O

DAQPad™ Series
- Parallel port interface
- 100 ksamples/s
- 12 or 16-bit resolution
- Analog, digital, and timing I/O
- DC power, optional battery pack

SCXI Signal Conditioning
- Parallel port or PCMCIA interface
- Expandable to 384 channels
- DC power, optional battery pack

Software
- NI-DAQ® driver software for:
  - LabVIEW®
  - LabWindows®/CVI
  - ComponentWorks
  - Basic, C/C++, Visual Basic, Pascal, and many more

Call for FREE DAQ Designer™ Software
(800) 433-3488 (U.S. and Canada)

NATIONAL INSTRUMENTS
The Software is the Instrument®

U.S. Corporate Headquarters • Tel: (512) 794-0100 • Fax: (512) 794-8411
E-mail: info@natinst.com • WWW: http://www.natinst.com

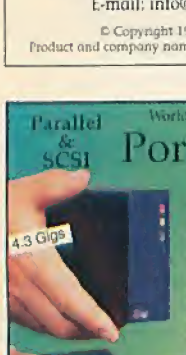
© Copyright 1996 National Instruments Corporation. All rights reserved.
Product and company names listed are trademarks or trade names of their respective companies.

Circle 69 on Inquiry Card.

Parallel & SCSI — World's Smallest — New! Win 95 Plug n' Play

Portable Disk Drives

Internal Battery Option!



- Now 4.3, 2.1,&1 Gig
- Over 1MB/sec thru parallel port
- Jaz Remov.1G,
- SyQuest 270MB & 1.3Gig
- Fuj. Optical 640MB
- Nomi 540MB Cart. Drive
- Built in power supply
- No power supply "Bricks"
- High impact 75 G Shock

SCSI Connection

NEW! 30 Series 40% Smaller

Fits in suit coat pocket.

• 6.7x CD-ROM
• 1.3-2.8 Gig MO

• Any dual combo
• Ex. CD-ROM & Tape

16 Gig DAT

4.3,2.1,1Gig, Jaz, SyQuest, Nomi 540, Fuj. 650 SCSI-2 & SCSI-2 Wide Only

No Power Supply Bricks

Liberty Systems

(408) 983-1127
http://www.libertyinc.com
120 Saratoga Ave. #82, Santa Clara, CA 95051

Circle 102 on Inquiry Card.

Custom Fast 20 SCSI Tools

SCSIVue™ Active Terminator

From: $59

Benefits:
- Improves SCSI Bus Performance
- Less Errors; More Reliable Data Transfer
- Diagnoses Problems • Analyzes Signal Quality

Features:
- Active Regulation • Supports 68 Pin, 50 Pin
- Status Indicators • Gold Contacts

Fast 20 & Ultra SCSI compatible

From: $39

SCSIVue™ Gold Diagnostic Cables

Benefits:
- No Loss Of Important Data
- Faster Performance • Test Cable Integrity

Features:
- Diagnostic Indicators • Large Ferrite Filters
- Triple Shielding (Unique Cable Design)
- Double Gold 20u" Plated Connectors
- Extra Heavy 26 Gauge Wire, 50 & 68 Pin

Over 40 Cable Styles In Stock

SCSIVue™ Teflon Custom Internal Cables

From: $39

Benefits:
- Less Errors, Ultimate Performance
- Silver Wire Improves Signal Quality

Features:
- Perfect 90 Ohm Impedance Match
- Triple Pronged Connector With Gold contacts

Custom Internal Cables in 1 DAY!

SCSI 2+3 COMPATIBLE

SCSIVue™ Active Digital Switch

Benefits:
- Share SCSI Devices Between 2 Computers
- Attach up to 14 Devices to 1 Computer

Features:
- 2-1 Active Digital Switch/Repeater
- Regenerates SCSI Signal for Long Runs

Granite Digital — The SCSI Solution Company
http://www.scsipro.com
3101 Whipple Rd. • Union City, Ca. 94587 • Ph: 510-471-6442 • Fax 510-471-6267

Circle 83 on Inquiry Card (RESELLERS: 84).

166Mhz PENTIUM* processor POWER

$3030.

- 11.3" 800x600 Dual-scan Color screen. 2MB DRAM. Optional 12.1" or 10.4" TFT Active Matrix.
- Built-in 6x CD-ROM drive, 16-bit stereo sound, 2 speakers, & mic.
- Two type II PCMCIA slots, serial, parallel, MIDI, PS/2, & infared ports.
- 8mb RAM (maximum 32mb) and 256K level 2 cache.
- 810mb removable PCI EIDE HD (up to 2.1GB available).
- 1 year parts and labor warranty. Extended warranties available.
- PS/2 Glide Point & Joystick.
- 3.5" removable floppy drive.
- Windows 95 or DOS/Windows.

Micro International, Inc. 10850 Seaboard Loop, Houston, Texas 77099. *Top quality merchandise with excellent service and support since 1984!* Internet:www.pcmint.com Byte recommended for best price/performance. Fax(713)495-7791 Hours: 8-6 Monday-Friday.

*Pentium is a registered trademark of Intel Corporation.

1-800-967-5667

Memory/Chips/Upgrades • Misc. H/W • Multimedia

HeatSentry™

The complete heat monitoring solution for today's super-powered PCs.

- Measures CPU and internal case temperature to prevent system crashes due to overheating
- Additional probe measures second processor, component or peripheral temperature
- Software driven for configuration flexibility
- Sound / Visual / and Remote alarm modes
- Temperature reading ranges: -67° to 257° F (-55° to 125° C).
- Temperature reading accuracy: ± 2° C (-25° to 100° C).
- Windows 3.1, Windows 95.

CAMELEON TECHNOLOGY, INC.

1-800-440-7466
http://www.camusa.com
816 Chariot Ave., San Jose, CA 95131 Tel: 1-408-321-9880 Fax 1-408-321-9885

Circle 94 on Inquiry Card (RESELLERS: 95).

Sliger is a vertically integrated design and manufacturing company specializing in computer enclosures, disk subsystem enclosures and fully integrated systems.

Engineering • Design • Fabrication

Industrial PC Enclosures
Tower PC Enclosures
Tower Drive Enclosures
Rack Systems
Rackmount Accessories
CPU Cards and Backplanes
Rackmount Drive and PC Enclosures
Industrial PS2 Power Supplies
Redundant N+1 Load Sharing Power Supplies

Now Supporting ATX

Phone: 1-702-356-5595 **Fax:** 1-702-356-6361 **Email:** info@sliger.com
Internet: http://www.sliger.com **Postal:** 1385 Greg St Suite 101 Sparks, NV 89431

Circle 98 on Inquiry Card (RESELLERS: 99).

Design, Print and Apply CD Labels for $79.95

That's NEATO!

ORDER NOW! FREE 100 LABELS

NEATO™ CD LABELER KIT

1 Create your own artwork *On Your Computer* with easy-to-use NEATO Templates.
2 Print on *Any Laser Printer* using NEATO pressure sensitive die-cut labels.
3 Using the NEATO Label Device, apply labels... *PERFECTLY EVERY TIME!*

KIT INCLUDES
- Label Design Templates (PC & Mac)
- The Amazing Neato Labeler
- Complete Instruction Guide

800-984-9800
MicroPatent® 250 Dodge Ave. • East Haven, CT 06512
203-466-5170 • Fax 203-466-5178
In Europe: +44 (0)990 561571 • Fax +44 (0)181 932 0480
See us at: http://www.neato.com

Circle 105 on Inquiry Card.

BYTE

Breaks the 4-Color Price Barrier with the Hardware/Software Showcase

See how affordable it is to advertise to BYTE's 500,000 computer professionals in this section!

For more information call your BYTE sales representative (see listing, page 213) or fax 603-924-2683

Programmable Hardware

Flashlite™

- 8 Mhz V-25 + Processor
- 512 KB RAM
- 256 KB Flash
- 2 Serial Ports

EDN 100 Hot New Products of 1995

Single Board Computer with DOS and Utilities $195

Embedded controller applications:
2 fast DMA channels • 8 analog inputs with programmable comparator levels • priority interrupt controller with vector or register bank switching.

Simple software development:
- Create on a PC compatible computer.
- Download in .EXE or .COM format to flash disk.
- Test and debug through the console serial port.
- Modify the startup batch file to load and execute the application on reset or powerup.

JK microsystems 510 236-1151 fax 510 236-2999
1275 Yuba Ave., San Pablo, CA 94806 http://www.dsp.com/jkmicro

Circle 111 on Inquiry Card.

Low Cost DSP Motion Controller

Easy to program in Borland/Microsoft C/C++.

Motion C™ Standalone 4 Axis Servo/Step Motion Controller

- 6.1x4.7", C-Engine™ +PMD MC1401/51
- 4 Axis quadrature inputs & DAC outputs
- PID/PI control, Electronic gear, Opto-couplers
- 24 I/O, 11 12-bit ADC, RS-485 Networking
- 2 RS-232, 3 timers/counters, RTC, watchdog
- Upto 64 Mb memory, C lib, Development Kits

TERN INC. 216 F St. #104, Davis CA 95616 USA
Tel: 916-758-0180 Fax: 916-758-0181
Internet Email: tern@netcom.com
ftp://ftp.netcom.com/pub/te/tern

Circle 97 on Inquiry Card.

Embedded Controller Kit
A Complete Software and Hardware Solution

Z-World's EasyStart Kit™ provides everything you need to begin embedded systems development. The kit contains our Micro-G controller (smaller than a credit card with 14 I/O lines, RS232, 128K flash EPROM, 32K RAM and ADC), Dynamic C™ EasyStart (a simplified C development system), sample circuit/prototyping board, power supply, documentation and all the cables necessary to start development immediately. **Only $279!**

ZWORLD ENGINEERING
1724 Picasso Ave.
Davis, CA 95616
916.757.3737
916.753.5141 FAX

For quick info, call our AutoFAX 916.753.0618 from your FAX. Request data sheet #35. Or visit our web site at http://www.zworld.com.

Circle 76 on Inquiry Card.

C-Programmable Controllers

The Miniature Controller Specialist since 1983

Z-World provides a complete software and hardware solution for embedded systems and control applications. Our low cost miniature controllers provide a variety of digital I/O, ADC, DAC, and RS232/RS485 communications. For only $195, our Dynamic C™ integrated C development system allows you to create real-time multi-tasking programs up to 512K (approx. 20,000 lines of C code).

Controller pricing from $79. Quantity discounts start at 5 units.

1724 Picasso Ave.
Davis, CA 95616
916.757.3737
916.753.5141 FAX

For quick info, call our AutoFAX 916.753.0618 from your FAX. Ask for catalog #18. Or visit our web site at http://www.zworld.com.

ZWORLD ENGINEERING

Circle 77 on Inquiry Card.

All steel construction Server & RAID solution

-Front access with 14 "5 1/4" exposed drive bays
-Lockable front and both side doors
-6 ball bearing cooling Fans pre-installed
-4 lockable casters pre-installed
-Redundand & heavy duty power supply options
Also available other Server & RAID Chassis

Economy Server & RAID Chassis

-Front access 10 "5 1/4" exposed drive bays
-Lockable front door, open able side doors
-w/300W AT UL P/S $178
-w/2x300W R.P.M. $399

$178

Hot Swap Redundant Power Supply

-Balance Load-Sharing Design
-Power Fault Alarm/LED/Signal

Removable Hot Drive Modules

-SCSI or IDE Available, Patent protected
-Perfect for RAID & removable storage application

Senstron

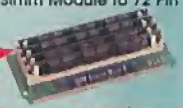
Heavy Duty Power Supply

-ETA-4600 600 watt AT $221
-ETA-4500 500 watt AT $165
-ETA-4000 400 watt AT $146
-SP2-4400 400 watt PS2 ....$121
-SP2-4300 300 watt PS2 ....$ 61

Simm socket adapter

30 Pin Simm Module to 72 Pin

$12



The $20 thinnest CPU cooler in the world (8mm), 6 years warranty

AEH CORP.

254 S. 5th Ave., La Puente, CA 91746
Tel: (818) 369-2608 • Fax: (818) 961-0468

Circle106 on Inquiry Card (RESELLERS: 107).

We make software protection easier to handle.

Software Security's new UniKey® technology could change the way you think about software protection forever.

Even though our new hardware keys are small, they still offer the most powerful and reliable barrier against software piracy ever developed.

And with competitive pricing, they won't squeeze your margins either.

- Secure protection for multiple applications/versions
- The industry's only patented protection technology
- Protects applications quickly, without programming
- Remote update capabilities
- DOS/Windows/95/NT/Unix/NetWare support
- Time/date-based execution control
- Made in U.S.A.

UniKey makes software protection easier on your customers, your developers, and your budget... but harder than ever on pirates.

Call **1-800-841-1316** for more information, or to order our Developer's Kit, with everything you need to try UniKey protection on your application.

SOFTWARE SECURITY

A new slant on software protection

6 Thorndal Circle, Darien, CT 06820-5421
(203) 656-3000 • Fax: (203) 656-3932
http://www.softsec.com

Circle 73 on Inquiry Card.

Tape Solutions

...The Tape Experts

• 9 TRACK
• 3480 • 3490 • 3490E
• LIBRARIES

Qualstar Corporation
6709 Independence Avenue
Canoga Park, CA 91303

FAX (818) 592-0116 TEL (818) 592-0061
(800) 468-0680

Circle 70 on Inquiry Card.

NT MAIL™
NT LIST™
NT DOMAIN™

the backbone mail system for Windows NT™ & Windows95™

- *full featured SMTP, POP and FINGER server*
- *highly configurable, secure list server*
- *multiple independent mail domains on a single machine*
- *graphical installation and configuration*

FROM ONLY $49

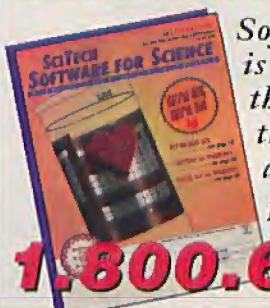
A FREE FULLY FUNCTIONAL TIME LIMITED EVALUATION COPY IS AVAILABLE ON OUR WEB SITE

all trademarks are acknowledged and are the property of their respective owners

Internet Shopper Limited - PO Box 6064 - London - SW12 9XG - ENGLAND
http://www.net-shopper.co.uk 011 44 181 673 7422

Circle 112 on Inquiry Card (RESELLERS: 113).

SCIENTIFIC SOFTWARE



Software for Science is your only source for the best values in more than 1,000 scientific and technical software products!

1.800.622.3345

Scitech

SciTech International 2525 N. Elston Ave., Chicago, IL 60647 • Tel 312.486.9191
Fax 312.486.9234 • e-mail info@scitechint.com • URL http://www.scitechint.com

Circle 85 on Inquiry Card.

On-Line Services

Put Your Company on the World Wide Web!

INTERNET VIRTUAL WEB HOSTING

Place your ad directly into our automated online system at http://www.hway.net/home.html

$24.95 per month*

* minimum contract and NO set-up fee required

Also Available:
Real Audio™ 2.0
SSL Secure Processing
mSQL Database Tools

- Domain name registration provided (http://your_name)
- Unlimited updates via your own FTP account
- Complete domain mail processing (Multiple POP3, forwarding, autoresponders)
- 500 MB of data transfer per month ($0.12 per MB over 500 MB)
- 20 MB of disk space for your html documents & graphics ($1 per MB over 10 MB)
- T3 Connectivity to the Internet
- Unlimited e-mail address forwarding
- Microsoft Front Page® support
- CGI Scripting (Now includes shopping cart)
- Cybercash support
- Detailed web usage statistics & access to raw log files
- Controlled anonymous FTP
- TrueSpeech® server support included (real-time audio)

HT Hiway Technologies

http://www.hway.net
1 800 339-H,W,A,Y,
sales@hway.net
(407) 989-8574

Circle 100 on Inquiry Card (RESELLERS: 101).

Programming Language/Tools • Security

Lahey Computer Systems, Inc.

Fortran is our forte

Specializing in Fortran Language Systems Since 1967

The Lahey Advantage

FREE, unlimited, expert technical support.

Guaranteed bug fixes or workarounds within 60 days.

30-day money-back guarantee.

FREE product patches on the Web at http://www.lahey.com.

800-548-4778
or
702-831-2500

Fax: 702-831-8123
sales@lahey.com
http://www.lahey.com

LF90 Delivers!

Speed. Dependability. Great Tech Support.

Create Fortran programs or port legacy code to the PC with the most-productive, best-supported Fortran 90 language system.

Lahey Fortran 90

- Fortran-smart Windows Development Environment.
- DOS, Windows 3.1x, Windows 95 and NT Support.
- DLL interfaces to VB, VC++, and Borland C++.
- State-of-the-Art Intel Pentium and Pentium Pro Optimizations.

US$895
Educational, multiple-copy, and site-license pricing available.

Lahey Computer Systems, Inc.
865 Tahoe Blvd., P.O. Box 6091
Incline Village, NV 89450 U.S.A.

Circle 67 on Inquiry Card (RESELLERS: 68).

TOTAL INTERNET $15.95* MONTHLY

FULLY GRAPHIC! FREE Netscape™

For 56K or T1 please call (800) 573-9IDT

UNLIMITED! UNCENSORED!

The lowest flat monthly national Internet rate Macintosh™ and Windows™ 3.x/95 compatibility No per minute charges Unlimited tech support 24 hours a day Internet access available in most U.S.

http://www.idt.net/ B896

SAVE UP TO 99% MONTHLY WITH

Monthly Usage	CompuServe™	AOL™	AT&T™	IDT
1.5 Hours per day	$73.70	$127.95	$19.95	$15.95
3 Hours per day	$161.45	$260.70	$19.95	$15.95
All day	$1,389.95	$2,119.20	$19.95**	$15.95

With IDT phone service ($19.95 without). With AT&T phone service ($24.95 without) IDT phone rates are up to 50% below AT&T. Pricing as of June 1996. IDT is a trademark of IDT Corp. All other trademarks are the property of their respective owners.

1-800-749-1438 IDT Internet

"Run Client/Server Applications Securely over the Internet"

- Use the Internet as a secure virtual Wide Area Network
- Develop powerful Internet applications using 4GL tools
- Use SQLWindows, Visual Basic, Powerbuilder, Delphi, C++...
- Provides automatic data-stream encryption for all SQL data
- Uses RSA security and Netscape's secure socket references
- Includes a complete enhanced version of SQLBase v6.1
- Transparent to users, developers and administrators

Use the Internet to securely access your client/server applications

Use Client/Server tools for remote access solutions!

Centura SYNERGY Partner

RSA ENCRYPTION ENGINE

Pricing starts at $1,595 for a 5-user version
Call 1-800-486-DUNN ext. 405
http://www.dunnsys.com

DUNN systems, inc.

Circle 121 on Inquiry Card.

UNIX

Andrew

Word Processor Drawing Editor Widget Set
Application Builder Scripting Language Coding Tool
Mail Reader, Writer, Manager
Compound Document Architecture
Objected-Oriented, C++, UNIX, X11

The Andrew User Interface System has been a part of the campus computing environment of Carnegie Mellon University since 1986 and has continuously evolved to remain at the forefront of multimedia information technology.

Just Released! Andrew 7.4 Binaries in C++

Andrew Consortium, Carnegie Mellon University, 5000 Forbes Avenue, Pittsburgh, PA 15213
Web: http://www.cs.cmu.edu/~AUIS Tel: (412) 268-6710

Circle 117 on Inquiry Card (RESELLERS: 118).

Let your "true colors shine through" when you advertise your computer products in the

BYTE

HARDWARE/SOFTWARE SHOWCASE
our popular, affordable, 4-color advertising section!
For more information call your BYTE sales representative (see listing, page 213) or fax 603-924-2683

Books/Publications

VIRTUAL REALITY

FIVE GREAT PUBLICATIONS! ONE LOW PRICE!

Virtual Reality an Exploding Technology is an exclusive report on the explosion of VR in medical, amusement, consumer and other arenas. Plus news blurbs on market entry by heavyweights & Fortune 500's.

VR Resource Directory is your guide to hundreds of companies involved in VR products, books, software, professional trade organizations, clubs, more!

VRML Primer explains VRML, building virtual worlds on the internet, great VR worlds to visit on the internet, ABC's of setting up your own internet home page, more!

Desktop VR contains a complete primer on using VR on your PC, plus, where to get low cost HMDs (head mounted displays) & other equipment, the famous Mattel Powerglove hack (converting a $69 Powerglove for use with VR), Powerglove sources, listing of virtual world building software, comprehensive listing of HMD compatibility with popular games & software, more!

VR InfoMania contains great listings of internet websites devoted to VR, VR books, VR magazine articles & research papers, internet FTP download sites & VR-related newsgroups, article listings from back issues of VR magazines, where to go to experience real VR, reviews of popular VR books, glossary of VR terms, great VR applications, the future of virtual sex, more!

FREE BONUS!

The first 1,000 orders will receive the publication ***VR Cartoons*** featuring dozens of funny cartoons about VR! Yours absolutely FREE! This is a limited printing, so don't miss out! Order today!

Five Great Publications! One Low Price!
FIVE PUBLICATION SET!
Plus FREE BONUS "VR Cartoons"
$99 Value! **ONLY $49!***
Special Introductory Price! ONLY $39!* Limited Time!
Plus $3* S&H
Calif. residents add sales tax
2-3 Day Delivery $7*
Fedex Overnight Air $14*
ORDER TODAY... HAVE IT TOMORROW!
SAME DAY SHIPPING ON AIR ORDERS RECEIVED BEFORE 4 PM EST

24 HOUR TOLL FREE ORDER LINE **1-800-951-7100**
FAX ORDERS 619-485-8968

30-Day 100% Satisfaction Money-Back Guarantee!

Send Check or Money Order to: Virtual Reality Publishing
16486 Bernardo Center Drive, Suite 378, San Diego CA 92128

*Same day shipping on Fedex orders received before 4 pm EST. Personal check orders held 2 weeks for check to clear. No COD orders. International orders must be paid in US funds. Call for International S&H charges. We participate in the BBB Care Program through the Better Business Bureau of San Diego.

ORDER TODAY... HAVE IT TOMORROW!**

Circle 119 on Inquiry Card (RESELLERS: 120).

MOVING?

To change your subscription mailing address, please complete the form below and send it to:

BYTE

BYTE Subscriber Services, PO Box 555, Hightstown NJ 08520
Fax: 609-426-7087
Phone (9 a.m. to 8 p.m., Eastern Time, Mon-Fri.)
800-232-2983 (U.S.), or 609-426-7676

Current/Old Address:

Account Number

Name

Company

Address

City/State/Zip

PLACE MAILING LABEL HERE

New Address:

Name

Company

Address

City/State/Zip

Please allow up to 8 weeks for this change to become effective.

A Division of The McGraw-Hill Companies

A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

BYTE

BYTE Magazine Subscriber Services
PO Box 555, Hightstown, NJ 08520

A Division of The McGraw-Hill Companies

THE BUYER'S MART

THE BUYER'S MART is a unique classified section organized by product category to help readers locate suppliers. Each ad has Inquiry numbers to aid readers requesting information from advertisers.
AD FORMAT: Each ad will be designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish typewritten copy. 2"x1 1/16" ad can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, telephone and fax number. 2"x2 5/8" ad has more space for descriptive text (850 characters is the maximum recommended).
DEADLINE: Ad copy is due approximately 2 months prior to issue date. For example: November issue closes on September 8. Send your copy and payment to: THE BUYER'S MART, BYTE Magazine, 1 Phoenix Mill Lane, Peterborough, NH 03458. For more information please call Vivian Bernier in BYTE sales at 603-924-2521 or FAX: 603-924-2683.

RATES (Jan. 1996)

		3-5 issues	6-11 issues	12 issues
2"x1 1/16"	1 ad	$790	$760	$665
	2 ads/issue	–	–	635
	3 ads/issue	–	–	600
2"x2 5/8"	1 ad	$1,580	$1,515	$1,330
	2 ads/issue	–	–	1,265
	3 ads/issue	–	–	1,200

••••••••COLOR – Add $100 •••••••••

ACCESSORIES

SVGA Splitters

Monitor, Keyboard and Mouse splitters, multiplexers and high quality cables to 250 feet.
- Connect 2 or more monitors to your PC
- Support to 1600x1200 – MADE IN USA
- Access 1 PC from several keyboards or vice versa
- SVGA <-> TV Converters

HALL RESEARCH http://www.hallresearch.com
Santa Ana, CA (714) 641-6607 800-959-6439

BAR CODE

Labeling Software

For DOS and Windows with dot-matrix, LaserJet or DeskJet. Easy WYSIWYG design. Any format/size. Mix big text, bar codes, and PCX graphics. Formats for AIAG, KMart, Sears, MIL-STD, Penneys, WalMart. File input. LabelRIGHT for DOS–$279. LabelRIGHT for Windows–$295.

30 Day Money Back Guarantee

Worthington Data Solutions
(408) 458-9938 800-345-4220

BAR CODE

BAR CODE READERS

For PC, XT, AT, PS/2, & Serial Terminals

- Emulates Keyboard: Works With Any Software
- Data Appears as Keyboard Input
- Uses Enhanced Decoding Algorithms
- Accepts Wand, Slot/Badge, CCD, Laser, Magnetic Stripe Reader, & RS232 Serial Input
- Reads All Popular Bar Codes (16 types)
- Reads HIGH, MEDIUM, & LOW density codes
- Auto-Discriminates Between Bar Code Types
- Easily Programmed with a Bar Code Menu
- Over 140 User Configurable Options
- Daisy Chain Up to 96 Readers
- Supports NOVELL Networks
- Supports US & INTERNATIONAL Keyboards
- Direct From Manufacturer
- 30-day $$ Back Guarantee, 1 Year Warranty
- Complete Unit with LASER Scanner – $645
- Complete Unit with CCD Scanner – $299
- Complete Unit with WAND Scanner – $299

AMERICAN MICROSYSTEMS
2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232
www.amltd.com

BAR CODE

Bar Code Readers

For PC, XT, AT, PS/2, Macintosh and Serial Terminals

- ★ Attaches as 2nd Keyboard, no software changes
- ★ Reads 2of5, 128, UPC/EAN, Code 39, etc.
- ★ External or Internal attachment on PC
- ★ Wand, CCD, Slot Badge, Magstripe or Laser
- ★ Supports DOS, Novell, UNIX, Mac OS, etc.
- ★ 100+ Configurable Options
- ★ Supports USA & International Keyboards
- ★ 2 Year Warranty, 30 Day $$ Back Guarantee
- ★ Direct From Manufacturer
- ★ **Top Rated by Independent Review**
- ★ Complete with CCD Scanner – **$599**
- ★ Complete with Laser Scanner – **$655**
- ★ Complete Wand only Reader– **$329**

Worthington Data Solutions
3004 Mission Street • Santa Cruz, CA 95060 408-458-9938
800-345-4220

RF Terminal

Communicates 2 way to Serial Base Station from 200-600 ft. Relay units extend range to 4000 ft. 1-16 terminals per base station. Keyboard, wand, CCD or laser scanner input. 16 selectable frequencies. Small size and low weight – 12 oz. with batteries. Base Station – **$795.** Terminal – **$1095.**

Worthington Data Solutions
(408) 458-9938 (800) 345-4220

Windows Bar Code Fonts

Add bar codes to any font based Windows program. Fonts designed for dot matrix, DeskJet and LaserJet. Print Codabar, 2 of 5, Code 128, UPC/EAN and Code 39 inside your Windows program. TrueType fonts, bitmaps and metafile support included. Only **$199.**

Worthington Data Solutions
(408) 458-9938 (800) 345-4220

Bar Code Printing Software
LabelWorks for Windows

- Prints all Popular Bar Code Types (19 Types)
- Desktop Publishing Features: WYSIWYG, Scalable Fonts, Rulers, Guides, Lines, Shapes, Page Zooms (25%-400%), Templates
- Rotates Text, Bar Codes, and Graphics
- Supports Windows Compatible Fonts
- Choose From Over One Hundred Popular Label Formats or Design Your Own
- Rich Text Support: Mix Styles, Types, & Sizes
- Automatically Prints Serial Numbers
- Imports & Exports Graphic Files: TIFF, GIFF, BMP, PCX, WPG, WMF, TARGA
- Supports Virtually all Windows Compatible Printers (PostScript, Laser, & Dot Matrix)
- 30-day Money-Back Guarantee, $295

*** CALL FOR FREE DEMO SOFTWARE ***

AMERICAN MICROSYSTEMS
2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232
www.amltd.com

Portable Reader

- ★ AA Battery Operated, 64K or 256K
- ★ Display messages and optional voice messages tell operator what to do. Messages are easily recorded (like answering machine) in any language. This unit is EASY!
- ★ Double duty as Non-portable Reader
- ★ 4x20 Supertwist LCD Display, 35 Rubber Keys
- ★ 2 Built-In Inventory Programs or create custom
- ★ Download tables and Pick Lists
- ★ Wand, CCD, or Laser Scanner Input
- ★ Serial Interface and Keyboard Interface
- ★ Reads 2of5, UPC/EAN, 128, Code 39, etc.
- ★ 2 year Warranty on Reader & Wand
- ★ 30 Day Money Back Guarantee
- ★ 64K Complete with Steel Wand – **$799**
- ★ **Small Size and very long battery life**

Worthington Data Solutions
3004 Mission Street • Santa Cruz, CA 95060
408-458-9938 FAX 408-458-9964 800-345-4220

Portable Bar Code Reader

- Use as a PORTABLE, WEDGE, or SERIAL
- 9V Battery Operation with Lithium Backup
- 2x16 Supertwist LCD Display
- 54 Key Keyboard with Separate Numeric Keys
- Real-time Clock Supports Date & Time Stamps
- Reads all Popular Bar Codes (16 types)
- Wand, CCD, Laser, or Serial Input Devices
- Built-In Program Generator
- Create Your Own Custom Programs
- 6 Built-In Inventory Programs
- Up to 250 Programs Can Reside in Memory
- Create up to 250 Data Files per Program
- Up to 250 Look-Up Files in Memory
- Built-In Calculator
- Supports HAYES Compatible Modems
- 64K Memory with Data Compression
- 30-day $$ Back Guarantee – 1 Year Warranty
- Complete Unit with WAND Scanner – $795

AMERICAN MICROSYSTEMS
2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232
www.amltd.com

Bar Code Library DLL

Bar Code Library sends bar codes to the display, Windows clipboard, bitmap file, or printer. Bar Code Library supports most applications with a built-in programming language that can call a DLL. $329. **32 Bit version $649.**

StrandWare, Inc.
715-833-2331 Fax: 715-833-1995
800-552-2331 (in US)

Inquiry 451.

BAR CODE

Bar Code SDK

Includes 16 and 32 bit OLE automation objects, Windows DLL and C library for 10 symbologies. Works with Visual Basic, Windows GDI, or DOS/UNIX C programs. Includes Code 39 TrueType and PostScript fonts. Only $199. Fonts only $49.

Source Code Included!

SureLogic, Inc. (206) 547-1419

Inquiry 452.

WINDOWS™ LABEL PRINTER

GEMINI is the ADC industry's first Windows-only label printer. Impeccable print quality, rugged all-metal construction, many bonus features standard; allows you to print labels and bar codes from the Windows applications you already use, without special labeling software or programming.

THARO SYSTEMS, INC.
P.O. Box 798, Brunswick, OH 44212-0798
http://www.tharo.com/tharo/ Internet e-mail: tharo@tharo.com
330-273-4408 Fax: 330-225-0099

Inquiry 453.

BOOKS

12,000 COMPUTER TITLES

Easy browsing & ordering in our online stores. Computer books from 450 publishers. Web URL http://www.compubooks.com. Excellent customer service & technical assistance. Worldwide FedEx & USMail shipping. MC/Visa/AmEx/Novus/JCB cards.

CompuBooks® Online Bookstores
512-321-9652 Fax 512-321-4525 800-880-6818

CAD

Circuit Design Software for Windows

Easy-to-use schematic entry, PCB design, and simulation software, starting at $149 each. Complete PCB package with schematics, autorouter, and layout for 2-layer circuit boards, $399. Enhanced version with autoplacement, more symbol libraries, and up to 16 layers, $649. CAM file outputs.

Mental Automation, Inc.
5415 136th Place, SE-Bellevue WA 98006
(206) 641-2141 FAX (206) 649-0767 BBS (206) 641-2846
http://www.mentala.com/

Inquiry 454.

CAD/CAM

CONTOURING MOTION CONTROL FROM A PRINTER PORT!

Indexer LPT™ software VERSION 3 — $249 VISA/MC

- Controls up to six step motors simultaneously.
- Linear and Circular Interpolation.
- New features to accommodate machine control.
- Easy-to-use device driver. Super Manual.
- CAD-CAM interface available.

Ability Systems
http://www.abilitysystems.com
Corporation, 1422 Arnold Ave. Roslyn, PA 19001 (215) 657-4339 FAX: (215) 657-7815

Inquiry 455.

CAD Solutions Software
TG-CAD Professional v.6.0

"The best in CAD/CAM Software Development"

A C/C++ Windows 95, Win NT, Win 3.1 CAD Developers Kit by Disk Software. For Information Call:
214-423-7288 800-635-7760 Fax 214-423-7288
disksoft@ix.netcom.com BBS: 214-881-9322

Disk Software, Inc.
P.O. Box 941152, Plano, TX USA 75094

Inquiry 456.

CAREER OPPORTUNITIES

SOFTWARE ENGINEERS

TravelTech Staffing, Inc. needs experienced software engineers for 3 to 12 month contract assignments in several US cities. We provide top pay and benefits, subsidized housing, travel reimbursement, and more. Fax your resumé to 1-800-792-7996. Visit our web site, or call for a free brochure.

1-800-282-0360

www.traveltechstaffing.com

TRAVELTECH STAFFING, INC.

Inquiry 457.

CD-ROM

Consolidated CDROM, Inc

Worldwide suppliers of CD-ROM software. We do import, export, publishing & distribution. We also buy & sell all types of memory chips. Dealers Wanted!

102 Greenwood Ave Wyncote PA 19095 USA
800-8CD-ROMS 215-572-9831/215-572-9832 fax
Email: cdrom@consldcdrom / www.consldcdrom.com

Inquiry 458.

CD-ROMS

JAVA – Dev Kit $25.00
HotJAVA browser, demo applets, on-line docs
WINDOWS 95.COM ..32-bit Shareware Collection $30.00
WINSITE $35.00
Utilities for Windows 3.1, NT, Windows 95, more!
HOBBES OS/2 ..... $35.00
Software, games, utilities, fixes, updates
BSDISC – NetBSD, FreeBSD, XFree86 & X11R6 ..... $35.00
INTERNET TOOLS $30.00
Networking tools & utilities SLIP & PPP
LINUX Developer's Resource $25.00
Slackware, Red Hat!, more!
LINUX Installation & Getting Started Guide $7.50
245 pg manual
LINUX TOOLBOX – $45.00
CD Set & Install Guide. For beginners!
MOO-TIFF for LINUX – 100% Motif compatible GUI $99.00
MOO-TIFF for FreeBSD – 100% Motif compatible GUI $99.00
MOTHER of PERL $35.00
Source & binaries for UNIX, DOS, NT, MAC
RUNNING LINUX $19.95
576 pg manual for everything about Linux
SOURCE CODE – 4.4 BSD-Lite2, GNU, InterViews, more $30.00
STANDARDS – RFCs, IENs, ITU/CCITT BlueBook $30.00
TCL/TK – software to develop X-Windows apps $35.00
TeX – typesetting tools for mathematical & scientific doca $35.00
WORLD WIDE Catalog $30.00
See the WWW without being on-line!
X-FILES – Complete sources for X11R6 & XFree86 ..... $35.00

Phone Orders: 1-800-800-6613 *We accept*
Fax Orders: +1-520-526-9573 *MC, VISA & AMEX*
Intl Phone: +1-520-526-9565
Web Orders: www.infomagic.com E-mail: orders@infomagic.com

InfoMagic 11950 N. Hwy 89, Flagstaff, AZ 86004

Inquiry 459.

CD ROM TOWERS & JUKEBOX SERVERS FOR ALL OPERATING SYSTEMS! RAID NOW AVAILABLE

No Device Drivers/ MSCDEX needed, Complete Kit Networks CD Roms, unlimited user license, DISCPORT.

"JES, NONE BETTER AT ANY PRICE"
Call NOW: 1 (800) 482-1866 305-597-3980
http://www.jescdrom.com

Inquiry 460.

CD-ROM

Internet Server Complete With Unix: $24
Full lines of Infomagic, Walnut Creek & Caldera

Best Programming Source on CD-ROM: Linux, Unix, Windows, NT, OCX, OS/2, DOS, Internet, WWW, HTML, JAVA, TCP/IP, VR, 3D, Mac, Mpeg, Motiff, X-Windows, BSD, C/C++, dBase, Dr. Dobb's Journal, Perl, GNU, TEX, Tcl/Tk, CICA, Standard, Al, NeXT, Ada, Clipper, and many more with source code!

Ships world-wide from Silicon Valley. Accept check, money order or credit card. Visit our Internet homepages for current list and price

Also 1500 various CD's:
- *Games/Entertainment*
- *Education/References*
- *Sound/Video/Art*
- *Programming/Engineering*
- *Adult*

UNIVERSAL CD-ROM
520 Lawrence Exp. #307
Sunnyvale, CA 94086, USA
Phone: 408-992-0453 Fax: 408-992-0457
E-mail: ucr@bigmail.com
Web: http://www.bigmail.com

Inquiry 461.

WALNUT CREEK CDROM

FreeBSD. 2.1 Rock solid Berkeley Unix for PC w/src. 2 disc set, easy install, 6 mo updates $39.95
Slackware Linux. 2 disc *OFFICIAL* Slackware 3.0. Internet's favorite. Quarterly updates $39.95
Cica MS Windows. 4000+ Windows programs, games, drivers, fonts, shells, src. Indexes in German/Spanish/Italian/French/English/Japanese. Quar. updates $29.95
Hobbes OS/2. 1000 MB Free/Shareware drivers, app's, etc. OS/2 Mag's product of the year! 6 mo updates $29.95
Simtel MSDOS. 2 discs, premier Internet technical, programming Free/Shareware $29.95
Black Hawk. – New Win. 95 shareware collection $29.95
Internet Info. 17,000 doc's. FAQs, FRCs, & IENs $39.95
Music Workshop. 2 Music prog., midi, demos, etc $39.95
Project Gutenberg. 350+ Copyright free books $39.95
Scientific Library. Technical shareware. DOS/Win $39.95
POV-Ray. Ray-tracing images, src, documentation $39.95
60+ titles about Windows 95 & NT, games, Tcl, perl, QRZ! Ham Radio, Music, Fonts, Royalty-free images

Call for your FREE catalog today!
All our products are unconditionally guaranteed!
1-800-786-9907
4041 Pike Lane, Ste D-214, Concord, CA 94520
+1-510-674-0783 Visa/MC/AMEx, Fax: +1-510-674-0821
orders@cdrom.com http://www.cdrom.com/

Inquiry 462.

COMMUNICATIONS

Frame Relay, X.25, BSC, HDLC, SDLC, PPP

Rock solid, compliant, inexpensive and robust PC APIs and router implementations. On board protocol support reduces PC overhead.

- For MS-DOS, Windows, Win NT, Unix, OS/2, Netware and others.
- Routers interconnect any PC systems or LANs.
- Cards for 56kbps to T1/E1.
- Superior test and diagnostics including SNMP.

Sangoma Technologies Inc.
(800)-388-2475 • (905)-474-1990 • Fax: (905)-474-9223
E-Mail: dm@sangoma.com • Web: www.sangoma.com

COMPUTER GRAPHICS

Work On-Line

Work from home to help us create our "Virtual World Project". Use your 486 or PentiumPC to create 3D models for our CD-ROM. Average up to $30 per hour with a signed contract. Software is required and training is available.

http://www.3dt.net/3d-art/

3rd DimensionTechnologies,Inc. 1-800-455-3558

Inquiry 463.

DATA ENTRY SOFTWARE

DATA ENTRY SOFTWARE

Full featured, heads-down data entry with two-pass verification, edit language, output record reformat, operator statistics, key from images (NEW!), free tech support.

For PC, PC LAN, S/36, AS/400.

FREE 30 day trial.

Computer Keyes
21929 Makah Rd.,
Woodway, WA 98020
Tel: 206-776-6443
Fax: 206-776-7210
USA: 800-356-0203

DATA RECOVERY

We Can Save It!
All Platforms - All Storage Devices
Proprietary techniques so advanced we rescue data others simply abandon.
DRIVESAVERS
Restoring data since 1985
1-800-440-1904
415-883-4232

Inquiry 464.

The Leader in Data Recovery
- Expertise in virtually every operating system & media storage device.
- 24-Hour support & emergency services available.
- Call for a FREE consultation!

ONTRACK DATA RECOVERY
MN: 1-800-872-2599 • CA: 1-800-752-7557
DC: 1-800-650-2410 • Europe: +44 1372 741999

Inquiry 465.

DATA RECOVERY when I.T. Matters
- Tape, Optical or C.D. Media
- Accidental Overwrites
- Hardware or Software Failure

VOGON

Europe	Tel +44 (0) 118-989-0042 Fax +44 (0) 118-989-0040
USA	Tel 405-321-2585 Fax 8242
Germany	Tel +49 (0) 180-522-15-42 Fax +49 (0) 89-69-37-00-55

Inquiry 466.

DATA/DISK CONVERSION

CONVERSION/DUPLICATION
Tape: 4MM, QIC, 8MM, DLT, 9-trk, 3480/90/90E
Disk: 3", 3½", 5¼", 8" CD-ROM
1-800-357-6250
Shaffstall Corporation 317-842-2077
7901 East 88th Street Fax 317-842-8294
Indianapolis IN 46256 sales@shaffstall.com
Since 1973 http://www.shaffstall.com

Inquiry 467.

EDUCATION

B.S. & M.S. In COMPUTER SCIENCE
The American Institute For Computer Sciences offers an in-depth home study program to earn your Bachelor of Science at home. B.S. subjects covered are: MS/DOS, BASIC, PASCAL, C, C++, Data File Processing, Data Structures & Operating Systems. M.S. program includes subjects in Software Engineering and Artificial Intelligence. Ada and Using Windows courses also available. Accredited Member: World Association of Universities and Colleges.
AMERICAN INST. for COMPUTER SCIENCES
2101-BY Magnolia Ave., Suite 200, Birmingham, AL 35205
1-800-767-2427 • 1-205-323-6191

ENGINEERING SOFTWARE

ENTERPRISE WIDE VIEWING AND MARKUP
Use AutoVue Professional to view and mark up documents. Gain access to over 160 file formats from engineering, vector, raster, hybrid, wordprocessor, spreadsheet, database, fax, and more. Supported formats include AutoCAD DWG, MicroStation DGN, TIFF, Word, WordPerfect, Excel, and more. Available for Windows, DOS, and UNIX.
Cimmetry Systems Inc.
(800) 361-1904 Tel: 514-735-3219 Fax: 514-735-6440

Inquiry 468.

ENGINEERING SOFTWARE

SCIENTIST®
FITS EQUATIONS TO DATA
FREE 30-day version available on the Web at http://www.micromath.com
MicroMath Scientific Software
1-800-942-6284 Fax (801) 943-0299

Inquiry 469.

FOREIGN LANGUAGES

WORLD'S LANGUAGE CENTER
Automatic Translation with a push of the button
Chinese, Japanese, Russian, 150 languages
Dictionaries - Fonts - Learning - OCR etc.
Best Prices • Best Service
FREE CATALOG
TransLanguage Inc.
800-308-8883 Fax 714-279-9368
PO Box 18024, Anaheim Hills, CA 92807

Inquiry 470.

HARDWARE

Pre-Owned Electronics, Inc™
THE Independent Provider, serving the Dealer, Professional, Corporate, Government, and Educational Buyer since 1985.
APPLE II® & MACINTOSH®
SYSTEMS • PARTS • EXCHANGE REPAIRS
Call for a Catalog... **800-274-5343**
125 MIDDLESEX TURNPIKE • BEDFORD, MA 01730

Inquiry 471.

HEWLETT-PACKARD
Buy – Sell – Trade

LaserJet	ColorPro
DeskJet	DraftPro
RuggedWriter	DraftMaster
Electrostatic Plotters	DesignJet

HP 9000 Workstations and Vectras also available.
Ted Dasher & Associates
Your Hewlett Packard Remarketing Specialist
Phone: (205) 591-4747 Fax: (205) 591-1108
(800) 638-4833 E-mail : sales@dasher.com

Inquiry 472.

HELP WANTED

✷ $200 - $500 WEEKLY ✷
Mailing travel brochures. No experience necessary. For information send a self-addressed stamped envelope to:
Internet Travel
P.O. Box 680610, Miami, FL 33268

Inquiry 473.

INTERNET

GAMELON'S INTERNET FILES
http://www.menai.com
Build powerful, sophisticated programs with a fast OO persistent data software library that fits the architecture of the Internet. Gather lumpy Internet data or use the Internet for program-to-program data exchange. Object nesting, hyperlinking, indexing, transaction management, and more.
- Solaris, Windows 3.1, Windows 95/NT, OS/2 (ask for Mac, Linux)
- APIs for C++, C, Visual Basic & Delphi (ask for JAVA)

Menai Corporation
1010 El Camino Real, Suite 370, Menlo Park, California 94025
(800) 426-3566 (U.S.) or (415) 853-6450
FAX (415) 853-6455 E-mail: info@menai.com

Inquiry 474.

LANS

Little Big LAN
The most flexible network
- Peer to Peer LAN to 250 nodes
- $75 total software cost, not per node!
- Link via serial, parallel, or Modems
- Also via Ethernet or Arcnet, or mix!
- Typically only 40k of RAM

Information Modes
817-387-3339 / P.O. Drawer F, Denton TX 76202
Fax 817-382-7407 Orders 800-628-7992

Inquiry 475.

LASERJET PCL PREVIEW

View, Fax and Merge your LaserJet PCL files!
New! Visual PCL displays on-screen in Windows your multi-page print files complete with PCL forms overlay macros! Fax selected pages with standard Windows software. Uses true PCL5e Intellifont outlines. Use Forms Electric to create and merge PCL forms overlays in Windows, DOS, and UNIX. Developer libraries and evaluations available.
Visual Software http://www.visual.co.uk
Fax: +44 1306 742 425 geddes@visual.co.uk

Inquiry 476.

BUSINESS SOFTWARE

Accounting Software
http://www.capitalsoft.fi
❑ 100% C++/MFC ❑ Source Available ❑
Oy Capital Soft Ltd
Tekniikantie 12, FIN-02150 Espoo, Finland
Phone: +358-0-4354 2068 Fax: +358-0-455 8508

Inquiry 477.

PROGRAMMERS TOOLS

The Fastest xBASE Engine...
for C, C++, Visual Basic and Delphi programmers. Get multi-user compatibility with FoxPro, Clipper and dBASE files. CodeBase is **portable** between DOS, Windows and UNIX! Includes **client/server** option as well as data-aware custom controls and a visual report writer!
FREE 30 day trial
Call **Sequiter Software Inc.** for details!
Phone 403 437 2410 FAX 403 436 2999

Inquiry 478.

SECURITY

AZ-TECH SOFTWARE, INC.
Leaders in Software Security
EVERLOCK · Safe-D · EVERKEY
Phone: (816) 776-2700 x310
Fax: (816) 776-8398 * Dept: SMG-310
Internet: www.az-tech.com
E-Mail: sales@az-tech.com

Inquiry 479.

THE ULTIMATE SOFTWARE SECURITY
- STOPCOPY family – UNCOPIABLE copy protection
- STOPVIEW software encryption
- NETLIMIT network license metering
- DOS, Windows (3.X, 95, NT), Mac, OS/2, support
- Machine Tie, Internet Protection, CD-ROM Protection, Serialization, Date & Execution Limitation, Registration, Remote Authentication, Concurrent User Limitation
- Our products destroy ALL of our competition

BBI Computer Systems, Inc.
14105 Heritage Lane, Silver Spring, MD 20906
800/TRY-ABBI • 800/379-2224 • 301/871-1094 • FAX: 301/460-7545
E-mail: bbi@bbics.com • Web: http://www.bbics.com

Inquiry 480.

SECURITY

CRYPKEY SOFTWARE LICENSING SYSTEM

"Software Copy Protection with NO Hardware Key and NO Disk Key"

CrypKey is **software copy protection** that is

- completely secure from any disk copy program
- completely compatible with MSDOS, MS WINDOWS, WIN 95, WIN NT
- completely compatible with CD-ROM, BBS, or Internet distribution!
- customer friendly – no disk key, no hardware key, less support calls

CrypKey can **increase your software sales** by allowing you to sell your program

- by increments – sell add-on software options or levels to your customers
- by number of runs – e.g. sell 100 calculations for $100.00
- by time period – e.g. lease or demo your program for 60 days

CrypKey uses a numeric key that can be transmitted by phone, fax, or email. Sell your customers more options, more copies, more time or more runs instantly, just by making a telephone call (great for overseas customers or distributors). CrypKey is produced by Kenonic Controls Ltd. – engineering and software since 1972.

Kenonic Controls Limited
7175–12th Street South East
Calgary, Alberta, Canada T2H 2S6
(403) 258-6200 • fax: (403) 258-6201
INTERNET: crypkey@kenonic.com

Inquiry 481.

Cop's CopyLock II

Professional software protection.
DOS, OS2, Win 3.1, Win 95, NT, Networks.
CD-ROM and Internet Security.
Known and used world-wide since 1984.

www.linkdata.com

LINK Data Security

Int'l: + 45 3123-2350 Fax: + 45 3123-8448

CRYPTO-BOX™ Locks in Your Profits!

The Marx CRYPTO-BOX is the result of 10 years experience in **effective software protection**.

- microprocessor controls ID codes, memory, dynamic algorithm and high speed data encryption
- remote access to passwords and counters
- license metering in networks: single key per LAN

MARX International, Inc.
20 Executive Park West, Suite 2027, Atlanta, GA 30329
404-321-3020 **1-800-MARX-INT** fax: 404-321-0760
Visit our Home Page: http://www.marx.com

Inquiry 482.

KEY-LOK II™ SECURITY

Software Piracy Prevention — Survival 14 years proves effectiveness. Active algorithm, programmable memory, counters, date control, remote update. No ID on device. Low pricing (e.g. $16.50 each for 5). No startup costs.

Also, ACCESS CONTROL systems and disk drive/system LOCKS

MICROCOMPUTER APPLICATIONS, INC.
3167 E. Otero Circle, Littleton, CO 80122
http://www.csn.net/keylok
1-800-453-9565 (303) 770-1917 FAX: (303) 770-1863

Inquiry 483.

SECURE!

- Your Software Security & Information
- Your Hardware - Inside & Out

Buy the Best PC Hardware "Rail Lock".
Lock PC Anywhere (can be used to hang the PC to wall/side/under table top)

FAX: USA (818) 592-0367 **UK (171) 734-6396**
ISRAEL (7) 6899 843
noble@netvision.net.il **http:// www.noble.co.il**

Inquiry 484.

SOFTWARE/DEVELOPMENT

ADVANCED DEVELOPMENT TOOLKITS

EDAT

Cimmetry System's Engineering Data Access Technology (EDAT) provides programmers with complete access to CAD drawing information. Use EDAT to read, query, write and modify AutoCAD DWG, DXF, and MicroStation DGN formats. EDAT is available on Windows, Win 32s, UNIX and DOS.

VCET

View enable your application with VCET (Viewing and Conversion Enabling Technology), the most extensive viewing libraries. Add viewing capabilities for over 160 file formats within your Windows application in a matter of hours. The same technology used in AutoVue and other leading viewing and document management software.

Cimmetry Systems Inc.

(800) 361-1904 Tel: 514-735-3219 Fax: 514-735-6440

Inquiry 485.

SOFTWARE/ENGINEERING

Analog/Digital Simulation!!

- Windows, NT, DOS
- Power Mac, Macintosh
- IsSPICE4 Real Time SPICE
- Mixed Mode Simulation
- Schematic Entry
- New AHDL Modeling Kit!!
- Model Libraries, RF, Power
- More Than 5000 parts
- Waveform Analysis
- Full SPICE programs starting at $95. Complete systems, $595-$2595

P.O. Box 710 San Pedro, CA 90733-0710
(310)833-0710, FAX (310)833-9658 ***intusoft***
Call for your Free Demo and Information kit.

Inquiry 486.

SpiceAge*4W

Windows Analog Circuit Simulator

The "value for the dollar" package you've heard about!
◆ High speed Interactive Real-time analysis: AC, DC, Transient, Fourier, Temperature ◆ Fast primitives ◆ Added functions ◆ Gain, phase, impedence, group delay, noise, reflection coeff, and MORE are included ◆ Starting at $895

Tatum Labs, Inc.
1287 N. Silo Ridge Drive, Ann Arbor, MI 48108
313-663-8810 FAX 313-663-3640

Inquiry 487.

SOFTWARE/GRAPHICS

The Best Just Got Better
ImageGear 6.0

AccuSoft announces a totally new product – ImageGear™! This replaces the top-selling AccuSoft Image Format Library™ that AccuSoft has been selling for over 4 years. ImageGear is not just a new version but a completely rewritten and redesigned product that encompasses all the most asked for features from our 7000-plus customers.

- Over 45 file formats
- File-Info Executables
- New & Improved API
- Fast Image Display
- New GUI Functions
- Robust Error Handling
- Image Processing
- Comprehensive Scanning Control
- Display Effects
- Tons of Samples
- Clipboard Support
- Precision Scrolling
- ...and much more!

AccuSoft Corporation
2 Westborough Business Pk., Westborough, MA 01581
(800) 525-3577
(508) 898-2770 / FAX (508) 898-9662

Inquiry 488.

SOFTWARE/GRAPHICS

LEADTOOLS

Programmer's Comprehensive Imaging Solution

With **LEADTOOLS 6** you can:

- Import/export 40+ of the most popular file formats
- Compress images w/ multiple options (CCITT G3 & G4, PNG, JPEG, CMP).
- Process images, using simple or complex regions; spatial transformations, spatial filters, binary filters, histogram modifications, combining, auto despeckling, auto deskewing etc.
- Convert colors; reducing/expanding color depth, grayscaling, halftoning.
- Support any standard display device w/ easy to use ultra fast paint, zoom, scroll, crop & pan routines will make your app fly.
- Annotate B&W documents & color images; text, highlight, sticky notes, red-line, free hand, blackout etc.
- Support TWAIN compliant scanners.
- Print images w/ automatic preprocessing, to any supported printer.

Download free imaging application built with LEADTOOLS 6 http://www.leadtools.com/ or call

1-800-637-1835

LEAD TECHNOLOGIES INCORPORATED

704-332-5532 (Fax) 704-372-8161 CIS: "GO LEADTECH" http://www.leadtools.com/

Inquiry 489.

SOFTWARE PACKAGING

FREE SOFTWARE PACKAGING CATALOG

Everything you will need to Package, Distribute, and Ship Your Software!! From manuals and binders to mailers and shippers

LABELS • LABELS • LABELS

For your diskettes, plain or custom printed dot matrix or laser printer... free samples

•••FREE CATALOG•••

Hice & Associates
8586 Monticello Dr., West Chester, OH 45069
Phone/Fax: 513-779-7977

Inquiry 490.

STATISTICS

DO YOU USE A XEROX LASER?

Would you like to know exactly what your Xerox lasers do every minute of the day? Want to charge users for every page printed?

WinCount – Provides billing, performance and statistical analysis of the status file on 4135, 4890 etc. – $1480 (Free Demo Available)

Azion

For details on these and our other products
Call +44 1799 531179 Fax +44 1799 530485

Inquiry 491.

WINDOWS

FREE INTERNET

Free PPP, Get On-Line Immediately. Telnet to other BBS's, Surf the World Wide Web, 28.8k modems

1-409-633-6000

All You Pay For Is The Call

Inquiry 492.

YOUR AD HERE

ADD **COLOR** IMPACT
TO YOUR AD IN THE
BUYER'S MART

For rates and details to start or upgrade your advertising
Call Vivian Bernier today at 603-924-2521
Fax: 603-924-2683

ADVERTISER CONTACT INFORMATION

To order products or request free information, call advertisers directly or send in the Direct Link Card by mail or fax! **Let them know you saw it in BYTE!**

INQUIRY NO.		PAGE NO.	PHONE NO.
	A		
92-93	ACI	200	888-618-6188
208	ACROSCIENCE	152	303-541-0089
106-107	AE HOME CORPORATION	205	818-961-2499
154-155	ALADDIN SOFTWARE SECURITY INC	84	800-223-4277
166-167	ALADDIN SOFTWARE SECURITY INC	96	800-223-4277
192	ALLMICRO	187	800-653-4933
179	ALTEX ELECTRONICS	188	800-531-5369
*	AMERICA ONLINE	ONSERT	800-827-6364
61	AMERICAN ADVANTECH	199	800-800-6889
62	AMERICAN ADVANTECH	202	800-800-6889
218	AMERICAN POWER CONVERSION	8-9	800-800-4APC DPT.A2
*	AMERICAN POWER CONVERSION	8A-B	401-788-2797**
176-177	ANDATACO	171	619-453-9191 ext 99
117-118	ANDREW CONSORTIUM-SCS	207	412-268-6710
*	ANTHRO CORP	172	800-325-3841
*	APPLE COMPUTER INC	16-18	408-996-1010
81-82	APPRO INTERNATIONAL INC	200	800-927-5484
169	ARTECON	157	800-872-2783
195	ATS-A.T. SCHINDLER COMMUNICATIONS	197	613-723-1103
605	ATTACHMATE CORP	80NA 1	800-426-6283
*	AVIS	141	800-831-8000
103-104	AXIOM TECHNOLOGY	200	909-464-1881
	B		
159-160	BEST POWER	91	800-469-4842 ext 292
161-162	BEST POWER	95	800-469-4842 ext 293
163-164	BEST POWER	99	800-469-4842 ext 294
450	BIX	226	800-695-4775
*	BYTE	223	603-924-2663
*	BYTE BACK ISSUES	176	603-924-9281
*	BYTE CUSTOMER SERVICE	198	800-232-2963
*	BYTE ON CD ROM	225	800-924-6621
*	BYTE MOVING	207	
*	BYTE SUB MESSAGE	207	
*	BYTE WEB SITE	177	
*	BYTE WEB SITE	217	http://www.byte.com/
	C		
94-95	CAMELEON TECHNOLOGY INC	204	800-440-7466
202	CARDIFF SOFTWARE	148	800-659-8755
610	CARDINAL TECHNOLOGIES	127	800-775-0899 ext 667
*	COMPAQ DESKTOPS	12-13	800-392-8883
*	COMPAQ PORTABLES	72-73	800-853-9521
602	COMPUSERVE	65	800-487-4838
*	COMPUSERVE	64A-B	800-487-4838
*	COMPUTER BOOK CLUB	81	614-759-3666
*	COMPUTER BOOK CLUB	80A-B	614-759-3749**
180	COMPUTER DISCOUNT WAREHOUSE	180-181	800-959-4CDW
200	COMPUTERLANE UNLIMITED	190	800-526-3482
170	COMTROL CORP	122	800-926-6876
191	CONSAN INC	186	800-221-6463
*	COPIA INTERNATIONAL LTD	22	708-682-8898
143	COREL	62	613-728-0826 ext 308
181-182	CYBEX CORPORATION	183	205-430-4030**
183-184	CYBEX CORPORATION	191	205-430-4030**
*	CYCLADES CORPORATION	199	800-882-9252
	D		
608-609	DARIM	80NA 2	213-637-1700
*	DELL COMPUTER CORP	57	800-444-1470
*	DELL COMPUTER CORP	80NA 4-5	800-288-1230
*	DELL COMPUTER CORP	CV-CVI	800-627-1440
*	DELL COMPUTER CORP	CV-CVI	800-247-5519
*	DELL COMPUTER CORP (F1000)	CV-CVI	800-822-3469
*	DELL COMPUTER CORP	CVII	800-289-1155
*	DELL COMPUTER CORP (F1000)	CVII	800-925-3099
*	DELL COMPUTER CORP	CVIII	800-873-5533
*	DELL COMPUTER CORP (F1000)	CVIII	800-388-1450
212-213	DISTINCT CORPORATION	22	408-366-8933
185	DISTRIBUTED PROCESSING TECH	184	407-830-5522
121	DUNN SYSTEMS	206	800-486-DUNN
	F		
168	FAIRCOM CORPORATION	174	314-445-6833
171-172	FINSON	136	+39-2-8698-7036
186-187	FIRST SOURCE INT'L	189	714-448-7750
	G		
63	GAGE APPLIED SCIENCES INC	202	514-337-6893
83-84	GRANITE DIGITAL	203	510-471-6442
613	GREATER COLUMBUS CHAMBER OF COMMERCE	159	614-221-1321
	H		
*	HEWLETT PACKARD	39	800-322-HPPC ext 155
100-101	HIWAY TECHNOLOGIES	206	800-339-HWAY
	I		
*	IBM AS 400	75	800-365-4426 ext 630
*	IBM NC	33	800IBM7080 ext G122
*	IBM NC	35	800IBM7080 ext G121
*	IBM OS/2	15	800IBM2468 ext EA130
*	IBM OS/2 OPENS WINDOWS	21	800IBM2468 ext GA200
109-110	ICP ACQUIRE	201	888-616-6188
*	IDT INTERNET	206	800-743-4343
64	INTEGRAND RESEARCH	201	209-651-1203
211	INTEGRIX INC	92	800-300-8288
*	INTEL CORPORATION	40A-D	800-538-3373
112-113	INTERNET SHOPPER	205	+44-(0)181 673 7422
65	IO TECH	202	216-439-4091
128	IOMEGA	23	888-2-IOMEGA ext.122
	J		
*	JAMECO ELECTRONICS	193	800-831-4242
111	JK MICROSYSTEMS	204	510-236-1151
	K		
66	KILA	201	800-505-6749
141-142	KINGSTON CPU UPGRADE	61	800-435-2600
131-132	KINGSTON STORAGE	31	800-435-0056
	L		
193-194	L.A TRADE	194	800-433-3726
67-68	LAHEY COMPUTER SYSTEMS	206	800-548-4778
102	LIBERTY SYSTEM INC	203	408-983-1127
603-604	LOTUS NOTES COMPONENT	77	800-TRADE-UP ext C198
611-612	LOTUS NOTES	119	800-828-7088 ext C177
	M		
203	MICRO 2000	146-147	800-864-8008
215-216	MICRO SOLUTIONS COMPUTER PRODUCTS	182	800-295-1214
*	MICROGRAFX	53	800-877-3040
*	MICROGRAFX	151	800-877-3040
*	MICRO INTERNATIONAL INC	203	800-967-5667
129	MICRON ELECTRONICS	24-25	800-486-2059
145	MICRON ELECTRONICS	66-67	800-723-2998
122	MICRON ELECTRONICS	CII-1	800-362-7306
105	MICROPATENT	204	800-984-9800
*	MICROSOFT CORPORATION	43-45	
*	MICROSTAR LABORATORIES	203	206-453-2345
*	MICROWAY	165	508-746-7341
*	MINITAB, INC.	131	814-238-3280
217	MIPS DATALINE AMERICA INC	150	619-679-4070
137-138	MIRO COMPUTER PRODUCTS AG	54	+49-531-2113-100
*	MOTOROLA	100-101	
*	MOTOROLA	102-103	
108	MOXA TECH USA INC	199	800-699-MOXA
	N		
69	NATIONAL INSTRUMENTS	203	800-433-3488
*	NETWORLD+INTEROP	145	800-488-2883
*	NETWORLD+INTEROP	160	800-488-2883
*	NETWORLD+INTEROP	173	
606-607	NEWCOM	80NA 7	818-597-3200
178	NSTL	175	610-941-9600
	O		
*	OSBORNE MCGRAW-HILL	218-219	800-822-8158
	P		
125-126	PINNACLE MICRO	7	714-789-3000
175	PKWARE INC	155	414-354-8699
188	POLYWELL SYSTEMS	195	800-300-7659
148	POWERQUEST	79	800-379-2566
130	POWERSOFT OPTIMA	29	800-265-4555
133	POWERSOFT PORTFOLIO	37	800-395-3525
134-135	PRINCETON GRAPHIC SYSTEMS	46	800-747-6429 ext 165
	Q		
70	QUALSTAR CORP	205	800-468-0680
71-72	QUATECH INC	199	800-553-1170
	R		
116	RACKMASTER SYSTEMS INC	201	800-480-4384
196-197	RAIDTEC CORPORATION	196	770-664-6066
136	RAINBOW TECHNOLOGIES	50	800-852-8569
88-89	RCI	200	800-RCI-8090 ext 71
79-80	RECORTEC INC	201	888-RECORTEC
209-210	RENEGADE SYSTEMS	149	800-772-3667
189-190	ROSE ELECTRONICS	198	800-333-9343
157-158	ROSS TECHNOLOGY INC	89	800-774-7677
	S		
85	SCITECH INTERNATIONAL	205	800-622-3345
91	SILICONRAX	202	800-700-8560
98-99	SLIGER DESIGNS	204	702-356-5595

ADVERTISER CONTACT INFORMATION

INQUIRY NO.		PAGE NO.	PHONE NO.
123	SOFTBANK/COMDEX	166	
73	SOFTWARE SECURITY	205	203-656-3932**
206-207	SOFTWAY SYSTEMS	150	415-896-0708
96	STARTECH COMPUTER PRODUCTS	199	800-265-1844 ext 231
156	STATSOFT	87	918-749-1119
	T		
74	TALKING TECHNOLOGY INC	200	800-685-4884
97	TERN INC	204	916-758-0180
124	TOSHIBA AMERICA INC	2-3	800-457-7777
86-87	TRANS 2000	202	310-908-6814
78	TRI VALLEY TECHNOLOGY INC	202	510-447-2030
	U		
114-115	U.S. LOGIC	202	800-777-4875
	V		
198-199	VCOMMUNICATIONS	196	800-648-6266
75	VIDEX INC	199	541-758-0521
139-140	VIEWSONIC	58	800-888-8583
119-120	VIRTUAL REALITY PUBLISHING	207	800-951-7100
*	VISIO CORPORATION	143	800-24-VISIO E23
	W		
*	WALKER, RICHER & QUINN	133	206-217-7100
204-205	WIBU SYSTEMS AG	148	800-986-6578
601	WINBOOK COMPUTER CORPORATION	11	800-468-0366
*	WIRED MAGAZINE	49	
*	WIRED MAGAZINE	48A-B	
*	WORLDWIDE TECHNOLOGIES	185	215-922-2904
*	WORLDWIDE TECHNOLOGIES	192	215-922-0116**
	Z		
76	Z-WORLD ENGINEERING	204	916-757-3737
77	Z-WORLD ENGINEERING	204	916-757-3737
173-174	ZYXEL USA	139	714-693-0808

BYTE ADVERTISING SALES STAFF

John M. Griffin, Vice President, Publisher, One Phoenix Mill Lane, Peterborough, NH 03458,
Tel: (603) 924-2663, (212) 512-2367, Fax: (603) 924-2683, jgriffin@mcgraw-hill.com

NEW ENGLAND
CT, MA, ME, NH, NY, RI, VT,
Ontario, Canada, Eastern Canada
John Ferraro (617) 860-6221,
(212) 512-2555
jferraro@mcgraw-hill.com
Jeanne Beeson (617) 860-6349
jbeeson@mcgraw-hill.com
The McGraw-Hill Companies
24 Hartwell Avenue
Lexington, MA 02173
FAX: (617) 860-6307

NEW YORK
NY Metro, NJ
Michael Feinberg (212) 512-4811
feinberg@mcgraw-hill.com
Jill Pollak (212) 512-3585
jpollak@mcgraw-hill.com
The McGraw-Hill Companies
1221 Avenue of Americas—28th Floor
New York, NY 10020
FAX: (212) 512-2075

SOUTHWEST, ROCKY MOUNTAIN
AL, AR, LA, MS, OK, TN, TX
Bert Panganiban (214) 688-5165
bertpang@mcgraw-hill.com
Brian Higgins (603) 924-2596
bhiggins@mcgraw-hill.com
The McGraw-Hill Companies
Mockingbird Towers
Ste. 1104E
1341 W. Mockingbird Lane
Dallas, TX 75247-4943
FAX: (214) 688-5167

MID ATLANTIC-SOUTHEAST
NEW MEDIA/ONLINE PRODUCTS
DC, DE, FL, GA, KY, MD, NC, PA, SC, VA, WV
Neil Helms (770) 242-6298
nhelms@mcgraw-hill.com
Paul Franchak (614) 899-4912
franchak@mcgraw-hill.com
The McGraw-Hill Companies
6050 Peachtree Pkwy.
Suite 340-191
Norcross, GA 30092
FAX: (770) 409-9622

CENTRAL U.S.
IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI
Lori Silverstein (614) 899-4908
lorisf@mcgraw-hill.com
Paul Franchak (614) 899-4912
franchak@mcgraw-hill.com
The McGraw-Hill Companies
921 Eastwind Drive, Suite 118
Westerville, OH 43081
FAX: (614) 899-4999

SOUTH PACIFIC
AZ, Southern CA, CO, NM, NV
Beth Dudas (714) 753-8140
bdudas@mcgraw-hill.com
Emily Ospenson (714) 753-8140
ospenson@mcgraw-hill.com
The McGraw-Hill Companies
15635 Alton Pkwy., Suite 290
Irvine, CA 92718
FAX: (714) 753-8147

NORTH PACIFIC
AK, Northern CA, HI, ID, MT, OR, Silicon Valley, UT, WA, WY,
Western Canada
Roy J. Kops (415) 513-6861
rkops@mcgraw-hill.com
Susan Rastellini (415) 513-6951
srastell@mcgraw-hill.com
Lisa Farrell (415) 513-6862
lfarrell@mcgraw-hill.com
The McGraw-Hill Companies
1900 O'Farrell Street, Suite 200
San Mateo, CA 94403
FAX: (415) 513-6867

PETERBOROUGH, NH OFFICE:
Sales FAX: 603-924-2683
Advertising FAX: 603-924-7507

BUYERS MART
Southern U.S.
Brian Higgins (603) 924-2596
bhiggins@mcgraw-hill.com
Northern U.S.
Mark Stone (603) 924-2533
stonem@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

BYTE Deck
Brian Higgins (603) 924-2596
bhiggins@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

EURO-DECK
Mark Stone (603) 924-2533
stonem@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

INTERNATIONAL ADVERTISING SALES STAFF

L. Bradley Browne, International Sales Director, One Phoenix Mill Lane, Peterborough, NH 03458,
Tel: (603) 924-2501, Fax: (603) 924-2602, bbrowne@mcgraw-hill.com

UNITED KINGDOM, BENELUX
Jonathan McGowan
jonmcgow@mcgraw-hill.com
The McGraw-Hill Companies
34 Dover St.
London W1X 4BR
England
Tel: +44 171 495 6781
FAX: +44 171 4956734

GERMANY, SWITZERLAND, AUSTRIA
Jürgen Heise
jheise@mcgraw-hill.com
The McGraw-Hill Companies
Emil von Behring Strasse 2
D-60439 Frankfurt
Germany
Tel: +49 69 5801 140
FAX: +49 69 5801 145

ITALY, FRANCE, SPAIN, PORTUGAL, SCANDINAVIA
Zena Coupé, Amanda Blaskett
101645.1710@compuserve.com
A-Z International Sales Ltd.
70 Chalk Farm Road
London NW1 8AN
England
Tel: +44 171 2843171
FAX: +44 171 2843174

ISRAEL
Dan Aronovic
rhodanny@actcom.co.il
DARA International
41 Ravutski
Ra'anana 43220
Israel
Tel: +972 9 919544
FAX: +972 9 981934

JAPAN
Hirokazu Morita
Japanese Advertising Communications, Inc.
Three Star Building
3-10-3 Kanda Jimbocho
Chiyoda-ku, Tokyo 101 Japan
Tel: +81 3 3261 4591
FAX: +81 3 3261 6126

BYTE ASIA-PACIFIC
AUSTRALIA, HONG KONG, INDIA, INDONESIA, KOREA, MALAYSIA, PAKISTAN, PHILIPPINES, OTHER ASIA AND PACIFIC COUNTRIES, SINGAPORE, TAIWAN
Weiyee In
weiin@mcgraw-hill.com
Jennifer Chen
jennchen@mcgraw-hill.com
#305 Nanking East Road, Section 3,
10th floor
Taipei, Taiwan, R.O.C.
Tel: +886-2-715-2205
FAX: +886-2-715-2342

Subscription Customer Service
U.S. 1-800-232-2983
Outside U.S. +1-609-426-7676

For a New Subscription
U.S. 1-800-257-9402
Outside U.S. +1-609-426-5526

INDEX TO ADVERTISED PRODUCTS

For free product information from individual advertisers, circle the corresponding inquiry numbers on the response card!

To receive information for an entire product category, circle the category number on the response card!

HARDWARE

1 ACCESSORIES/SUPPLIES

INQUIRY NO.		PAGE NO.
*	ANTHRO CORP	172

2 ADD-IN BOARDS

INQUIRY NO.		PAGE NO.
103-104	AXIOM TECHNOLOGY	200
94-95	CAMELEON TECHNOLOGY INC	204
170	COMTROL CORP	122
*	CYCLADES CORPORATION	199
608-609	DARIM	80NA 2
211	INTEGRIX INC	92
*	JAMECO ELECTRONICS	193
*	MICROWAY	165
108	MOXA TECH USA INC	199
71-72	QUATECH INC.	199
114-115	U.S. LOGIC	202

3 BAR CODING

INQUIRY NO.		PAGE NO.
75	VIDEX INC	199

4 COMMUNICATIONS/ NETWORKING

INQUIRY NO.		PAGE NO.
179	ALTEX ELECTRONICS	188
61	AMERICAN ADVANTECH	199
733-734	ATRIE	40IS 8
701-702	COMPEX INC	15
200	COMPUTERLANE UNLIMITED	190
170	COMTROL CORP	122
714	RAD DATA COMMUNICATION LTD	21
88-89	RCI	200
209-210	RENEGADE SYSTEMS	149
189-190	ROSE ELECTRONICS	198
96	STARTECH COMPUTER PRODUCTS	199
74	TALKING TECHNOLOGY INC	200

5 COMPUTER SYSTEMS

INQUIRY NO.		PAGE NO.
92-93	ACI	200
*	APPLE COMPUTER INC	16-18
81-82	APPRO INTERNATIONAL INC	200
103-104	AXIOM TECHNOLOGY	200
*	COMPAQ DESKTOPS	12-13
*	DELL COMPUTER CORP	CV-CVI
*	DELL COMPUTER CORP	CVII-CVIII
*	DELL COMPUTER CORP	80NA 4-5
*	DELL COMPUTER CORP	57
735-736	FIRST INTERNATIONAL COMPUTER	40IS 2
*	HEWLETT PACKARD	39
*	IBM AS 400	75
109-110	ICP ACQUIRE	201
64	INTEGRAND RESEARCH	201
*	INTEL CORPORATION	40A-D
66	KILA	201
122	MICRON ELECTRONICS	CII-1
145	MICRON ELECTRONICS	66-67
*	MICROWAY	165
731-732	MITAC	75
178	NSTL	175
188	POLYWELL SYSTEMS	195
116	RACKMASTER SYSTEMS INC	201
79-80	RECORTEC INC	201
209-210	RENEGADE SYSTEMS	149
91	SILICONRAX	202
124	TOSHIBA AMERICA INC	2-3
86-87	TRANS 2000	202
78	TRI VALLEY TECHNOLOGY INC	202
727-728	TRIDAT	11
114-115	U.S. LOGIC	202

6 DATA ACQUISITION

INQUIRY NO.		PAGE NO.
62	AMERICAN ADVANTECH	202
103-104	AXIOM TECHNOLOGY	200
63	GAGE APPLIED SCIENCES INC	202
65	IO TECH	202
739-740	MAINPOWER ELECTRONICS	40IS 12
*	MICROSTAR LABORATORIES	203
713	NATIONAL INSTRUMENTS	40IS 19
69	NATIONAL INSTRUMENTS	203
71-72	QUATECH	199
114-115	U.S. LOGIC	202

53 DIAGNOSTIC EQUIPMENT

INQUIRY NO.		PAGE NO.
192	ALLMICRO	187
203	MICRO 2000	146-147

7 DISK & OPTICAL DRIVES

INQUIRY NO.		PAGE NO.
176-177	ANDATACO	171
169	ARTECON	157
191	CONSAN INC	186
83-84	GRANITE DIGITAL	203
128	IOMEGA	23
131-132	KINGSTON STORAGE	31
102	LIBERTY SYSTEM INC	203
215-216	MICRO SOLUTIONS COMPUTER PRODUCTS	182
125-126	PINNACLE MICRO	7

9 FAX BOARDS/MACHINES

INQUIRY NO.		PAGE NO.
606-607	NEWCOM	80NA 7

12 LAN HARDWARE

INQUIRY NO.		PAGE NO.
106-107	AE HOME CORPORATION	205
195	ATS-A.T. SCHINDLER COMMUNICATIONS	197
170	COMTROL CORP	122
181-182	CYBEX CORPORATION	183
183-184	CYBEX CORPORATION	191
704-705	CYBEX CORPORATION	CVI
186-187	FIRST SOURCE INTERNATIONAL	189
724-725	SEH COMPUTERTECHNIK GMBH	40IS 23
727-728	TRIDAT	11

13 LAPTOPS & NOTEBOOKS

INQUIRY NO.		PAGE NO.
*	COMPAQ PORTABLES	72-73
200	COMPUTERLANE UNLIMITED	190
735-736	FIRST INTERNATIONAL COMPUTER	40IS 2
*	MICRO-INTERNATIONAL INC	203
122	MICRON ELECTRONICS	CII-1
129	MICRON ELECTRONICS	24-25
145	MICRON ELECTRONICS	66-67
731-732	MITAC	75
724-725	SEH COMPUTERTECHNIK GMBH	40IS 23
124	TOSHIBA AMERICA INC	2-3
727-728	TRIDAT	11
601	WINBOOK COMPUTER CORPORATION	11
*	WORLDWIDE TECHNOLOGIES	192
*	WORLDWIDE TECHNOLOGIES	185

14 MAIL ORDER

INQUIRY NO.		PAGE NO.
179	ALTEX ELECTRONICS	188
180	COMPUTER DISCOUNT WAREHOUSE	180-181
*	JAMECO ELECTRONICS	193
193-194	LA TRADE	194
*	WORLDWIDE TECHNOLOGIES	192
*	WORLDWIDE TECHNOLOGIES	185

15 MEMORY/CHIPS/UPGRADES

INQUIRY NO.		PAGE NO.
94-95	CAMELEON TECHNOLOGY INC	204
186-187	FIRST SOURCE INT'L	189
*	JAMECO ELECTRONICS	193
141-142	KINGSTON CPU UPGRADE	61
193-194	LA TRADE	194
157-158	ROSS TECHNOLOGY INC	89
*	WORLDWIDE TECHNOLOGIES	185
*	WORLDWIDE TECHNOLOGIES	192

16 MISCELLANEOUS HARDWARE

INQUIRY NO.		PAGE NO.
106-107	AE HOME CORPORATION	205
*	MOTOROLA	100-101
*	MOTOROLA	102-103
98-99	SLIGER DESIGNS	204

17 MODEMS & MULTIPLEXORS

INQUIRY NO.		PAGE NO.
733-734	ATRIE	40IS 8
610	CARDINAL TECHNOLOGIES	127
729-730	E-TECH	65
606-607	NEWCOM	80NA 7
209-210	RENEGADE SYSTEMS	149
173-174	ZYXEL USA	139

18 MONITORS & TERMINALS

INQUIRY NO.		PAGE NO.
735-736	FIRST INTERNATIONAL COMPUTER	40IS 2
731-732	MITAC	75
134-135	PRINCETON GRAPHIC SYSTEMS	46
139-140	VIEWSONIC	58

19 MULTIMEDIA/CD-ROM

INQUIRY NO.		PAGE NO.
191	CONSAN INC	186
608-609	DARIM	80NA 2
*	MCGRAW HILL ON LINE	119
105	MICROPATENT	204
137-138	MIRO COMPUTER PRODUCTS AG	54

20 PRINTERS/PLOTTERS

INQUIRY NO.		PAGE NO.
200	COMPUTERLANE UNLIMITED	190
724-725	SEH COMPUTERTECHNIK GMBH	40IS 23

21 PROGRAMMABLE HARDWARE

INQUIRY NO.		PAGE NO.
166-167	ALADDIN SOFTWARE SECURITY INC	96

INDEX TO ADVERTISED PRODUCTS

INQUIRY NO.		PAGE NO.
708-709	FAST SECURITY AG	40IS 7
111	JK MICROSYSTEMS	204
97	TERN INC	204
76	Z-WORLD ENGINEERING	204
77	Z-WORLD ENGINEERING	204

56 RAID DRIVE ARRAYS

106-107	AE HOME CORPORATION	205
176-177	ANDATACO	171
185	DISTRIBUTED PROCESSING TECH	184
196-197	RAIDTEC CORPORATION	196

22 SCANNERS/OCR/DIGITIZERS

737-738	AVISION	77
717-718	RECOGNITA	33

52 SECURITY

154-155	ALADDIN SOFTWARE SECURITY INC	84
166-167	ALADDIN SOFTWARE SECURITY INC	96
708-709	FAST SECURITY AG	40IS 7
136	RAINBOW TECHNOLOGIES	50
73	SOFTWARE SECURITY	205
204-205	WIBU SYSTEMS AG	148

23 TAPE DRIVES

176-177	ANDATACO	171
215-216	MICRO SOLUTIONS COMPUTER PRODUCTS	182
70	QUALSTAR CORP	205

24 UPS/POWER MANAGEMENT

218	AMERICAN POWER CONVERSION	8-9
159-160	BEST POWER	91
161-162	BEST POWER	95
163-164	BEST POWER	99

55 VOICE TECHNOLOGY

606-607	NEWCOM	80NA 7
119-120	VIRTUAL REALITY PUBLISHING	207

SOFTWARE

25 BUSINESS

202	CARDIFF SOFTWARE	148
171-172	FINSON	136
603-604	LOTUS NOTES COMPONENT	77

27 COMMUNICATIONS/NETWORKING

605	ATTACHMATE CORP	80NA 1
212-213	DISTINCT CORPORATION	22
186-187	FIRST SOURCE INTERNATIONAL	189
•	IBM NC	33
•	IBM NC	35
112-113	INTERNET SHOPPER	205
611-612	LOTUS NOTES	119
741	PERSOFT INC	CV
•	WALKER, RICHER & QUINN	133

29 DATABASE

168	FAIRCOM CORPORATION	174
722-723	HYPERSYSTEMS	40IS 22
720-721	INNOVATIVE SOFTWARE	40IS 24

30 EDUCATIONAL

711-712	LOGIC PROGRAMMING ASSOCIATES	40IS 23

31 ENGINEERING/SCIENTIFIC

742-743	F & H SIMULATIONS	35
711-712	LOGIC PROGRAMMING ASSOCIATES	40IS 23
•	MINITAB INC	131
719	ON TIME MARKETING	40IS 13
85	SCITECH INTERNATIONAL	205

32 ENTERTAINMENT

119-120	VIRTUAL REALITY PUBLISHING	207

33 GRAPHICS

143	COREL	62
•	MICROGRAFX	53
217	MIPS DATALINE AMERICA INC	150

35 MAIL ORDER

180	COMPUTER DISCOUNT WAREHOUSE	180-181
703	COMPUTER QUICK	40IS 11

36 MATHEMATICAL/STATISTICAL

208	ACROSCIENCE	152
•	MINITAB INC	131
156	STATSOFT	87

37 MISCELLANEOUS SOFTWARE

171-172	FINSON	136
710	GREY MATTER LTD	127

38 ON-LINE SERVICES

•	AMERICA ONLINE	ONSERT
450	BIX	226
602	COMPUSERVE	65
100-101	HIWAY TECHNOLOGIES	206
•	IBM NC	35
•	IBM NC	33
•	IDT INTERNET	206
•	MICROSOFT CORPORATION	43-45

39 OPERATING SYSTEMS

•	IBM OS/2 OPENS WINDOWS	21
198-199	VCOMMUNICATIONS	196
54	OS/2	
•	IBM OS/2	15
•	IBM OS/2 OPENS WINDOWS	21

40 PROGRAMMING LANGUAGES/TOOLS

•	COPIA INTERNATIONAL LTD	22
121	DUNN SYSTEMS	206
168	FAIRCOM CORPORATION	174
710	GREY MATTER LTD	127
720-721	INNOVATIVE SOFTWARE	40IS 24
67-68	LAHEY COMPUTER SYSTEMS	206
711-712	LOGIC PROGRAMMING ASSOCIATES	40IS 23
719	ON TIME MARKETING	40IS 13
130	POWERSOFT OPTIMA	29
133	POWERSOFT PORTFOLIO	37
715-716	RAIMA CORP	40IS 17
•	WALKER, RICHER & QUINN	133
204-205	WIBU SYSTEMS AG	148

41 SECURITY

166-167	ALADDIN SOFTWARE SECURITY INC	96
154-155	ALADDIN SOFTWARE SECURITY INC	84
121	DUNN SYSTEMS	206
706-707	EUTRON	40IS 16
708-709	FAST SECURITY AG	40IS 7
•	IBM NC	33
•	IBM NC	35
136	RAINBOW TECHNOLOGIES	50
204-205	WIBU SYSTEMS AG	148

45 UNIX

117-118	ANDREW CONSORTIUM-SCS	207
605	ATTACHMATE CORP	80NA 1
•	COPIA INTERNATIONAL LTD	22
168	FAIRCOM CORPORATION	174
715-716	RAIMA CORP	40IS 17
206-207	SOFTWAY SYSTEMS	150
•	WALKER, RICHER & QUINN	133

46 UTILITIES

192	ALLMICRO	187
203	MICRO 2000	146-147
175	PKWARE INC	155
148	POWERQUEST	79

47 WINDOWS

•	COPIA INTERNATIONAL LTD	22
•	VISIO CORPORATION	143
601	WINBOOK COMPUTER CORPORATION	11

GENERAL

49 BOOKS/PUBLICATIONS

•	AVIATION WEEK	72-73
•	BYTE	223
•	BYTE ON CD ROM	225
•	COMPUTER BOOK CLUB	81
•	MCGRAW HILL BOOK COMPANY	12-13
•	OSBORNE MCGRAW-HILL	218-219
•	TELE.COM	143
119-120	VIRTUAL REALITY PUBLISHING	207
•	WIRED MAGAZINE	49

50 RECRUITMENT

613	GREATER COLUMBUS CHAMBER OF COMMERCE	159

51 MISCELLANEOUS

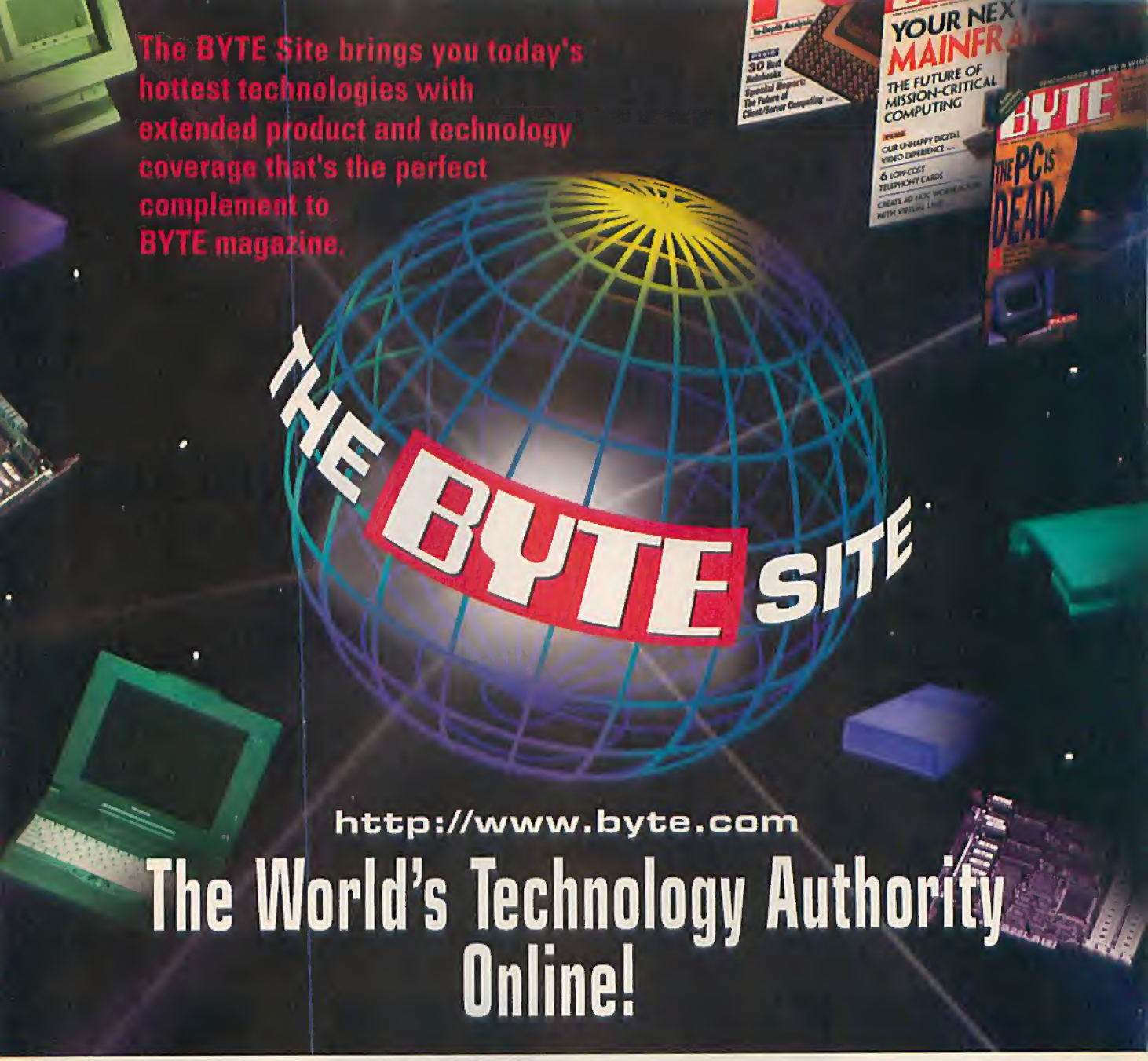
•	AVIS	141
•	BYTE BACK ISSUES	40IS 6
•	BYTE BACK ISSUES	176
•	BYTE CUSTOMER SERVICE	198
•	BYTE EURODECK	141
•	BYTE FIELD SALES	40IS 20
•	BYTE MOVING	40IS 24
•	BYTE MOVING	207
•	BYTE SUB MESSAGE	207
•	BYTE WEB SITE	177
•	BYTE WEB SITE	217
•	INVEX	40IS 21
726	MESSE MUENCHEN GMBH	57
•	MICROGRAFX	151
•	DHARAN INTERNATIONAL EXHIBITIONS COMPANY	40IS 22
•	NETWORLD+INTEROP	145
•	NETWORLD+INTEROP	173
•	NETWORLD+INTEROP	160
123	SOFTBANK/COMDEX	166
•	THE MCGRAW-HILL COMPANIES	159

EDITORIAL INDEX

For more information on any of the companies covered in articles, columns, or news stories in this issue, circle the appropriate inquiry number on the response card. Each page number refers to the first page of the article or section in which the company name appears.

INQUIRY NO.		PAGE NO.
	A	
1010	Abacus Concepts	220
	Ability Enterprise	26
	Acer	26, 129
1074	Acotec	40IS 18
976, 1034	Adobe Systems	42, 59, 169
1091	Advanced Logic Research	161
	Albany Software	40IS 5
	Apple Computer	26
	Apple Computer South Asia	40IS 14
	Arbor Software	26
	Asustek	26
1048	Axis Communications	40IS 18
1080	Aztech Labs	104
	B	
	Bell Atlantic	123
1007	Berkeley Systems	220
1081	Best Data	104
	Biodata	26
1006	Blue Sky Software	220
1082	Boca Research	104
	Borland International	93, 117
	C	
	Cadre/Cayenne Software	93
	Cardinal Technologies	68
	CenterLine Software	93
1092	Compaq Computer	161
	Computer Associates International	93
	Compuware	97
1084	Connectware	104
	Continental Cablevision	14
	Continuus Software	93
1083	Creative Labs	104, 129
1036	Crescent Division of Progress Software	169
	Crypto	26
1028	CSS Laboratories	220
	Cyrix	26
	D	
1053	Dacom	40IS 18
	Data Interchange Standards Association	40IS 5
	Dataquest Japan	40IS 14
	Dataquest Taiwan	40IS 14
1076	Datasoft	40IS 18
998	DeLorme	220
1021, 1085	Diamond Multimedia Systems	104, 129, 220
	Digiphone	129
1032	Digital Equipment	93, 220
1040	DK Multimedia	169
	D-Link	26
	Dragon Systems	26
	E	
1039	Eastman Kodak	169
	EDI-TIE	40IS 5
	Elitegroup	26
1019	Elsa	220
1004	Environmental Systems Research Institute	220
	E-Tech	26
1013	Executive Software International	220
	F	
1068	F&H Simulations	40IS 18
	Faba	40IS 10
1075	Fenestrae	40IS 18
	First International Computer	26
	FutureWave Software	117
	G	
1016	Gateway 2000	220
	GoTop Information	40IS 14
	Gravis	129
	Gupta	93
	H	
	Han Wang Science and Technology	40IS 14
1086	Hayes Microcomputer Products	104
997	Hewlett-Packard	167
	Hughes Network Systems	68
	Hypercope	26
	Hyperstone Electronics	26
	I	
1000	Ibex Technologies	220
1093	IBM	26, 48
	Industrial Technology Research Institute	40IS 14
1011	Inso	220
1072	Integral Solutions	40IS 18
1014	Integrated Computer Solutions	220
1030	Integrix	220
1043	Intergraph	169
	Internet Phone	129
	I-Wave	129
	J	
1018	Jaton	220
1041	JE Software	169
	JetForm	153
999	Jones Digital Century	220
	K	
1060	Kapok Computer	40IS 18
1049	Kobil	40IS 18
	KryptoKom	26
	Kurzweil Applied Intelligence	26
	L	
	Lightning Instrumentation	26
1027	Livingston Enterprises	220
1009	Logicraft Information Systems	220
	Lucent Technologies	123
	Lynx Real-Time Systems	51
	M	
1069	Magos Software	40IS 18
	MAG Technology	26
	Marconi Systems	97
	Mark V Systems	97
1003	McAfee Associates	220
	MCI	123
1002	Measurement Techniques	220
1051	Mediaforte Products	40IS 18
1001	Mental Automation	220
	Mercury Interactive	97
1038	MetaTools	169
995, 1094	Microsoft	41, 93, 112
	Morgan Kaufman	117
	Motorola–Lexicus Division	40IS 14
	Mpro Consult	40IS 10
	N	
	National Semiconductor	68
996	NEC Technologies	47
1097	Netscape Communications	112
	NetSpeak	129
1073	Neural Computer Sciences	40IS 18
	Next	117
	INterprise Networking Services	123
	O	
	Oberon Microsystems	40IS 10
	Object International	97
1067	OneVision	40IS 18
1065	OnTime Marketing	40IS 18
	Optics Storage	26
1095	Oracle	26, 112
1096	O'Reilly & Associates	112
	P	
	Pacific Bell	68
1026	Pacific Internet	220
	Palmax Technology	26, 40IS 14
	Paperless Performance	153
1023	Patton Electronics	220
1050	Pegasus Technologies	40IS 18
	Pen Power Technology	40IS 14
	Performance Awareness	97
	Perspectix	40IS 10
	Planning Sciences	26
	Platinum Technologies	129
1042	Play	169
	Plustek	26
1052	Portable Add-ons	40IS 18
	Power Computing	26
	Powersoft	93
	Premenos Technology	40IS 5
	Primax	26
1020	Procom Technology	220
	Progressive Networks	129
	Ptech	97
	Pure Software	93, 97
	Q	
	Quarterdeck	129
1066	Quite Software	40IS 18
	R	
1008	Radnet	220
	Rational Software	85
	RealAudio	129
	Requisite	97
1015	RightFax	220
1078	Rockwell International	228
	S	
1056	Sauerwein Multimedia	40IS 18
1025	Seagate Technology	220
	Segue Software	97
1005	Sheridan Software Systems	220
	Siemens Nixdorf	40IS 10
	SilverSoft	129
	SoftFone	129
1012	Software Architects	220
	Software Emancipation Technology	93
1064	Spartacom Sales Europe	40IS 18
1087	Spectrum Signal Processing	104
1079	Speech Systems	228
	Spot Technologies	26
	SQA	97
	Symantec's Delrina Group	153
	T	
	Taiwan Casio	40IS 14
	Tekram Technology	26
1024	TeleByte Technology	220
1054	Telelink	40IS 18
	Telescape	129
	Terayon	68
	Third Planet Publishing	129
1035	T/Maker	169
1017	Transtech Parallel Systems	220
	Trend Micro Devices	26
	TS Intercom	129
	Turtle Beach	129
	U	
	Ulead Systems	26
	Umax Data Systems	26
1088	U.S. Robotics	104
	US West Communications	123
	V	
1047	Vcon	40IS 18
1077	Veritas Technology Solutions	40IS 18
	ViewSonic	26
1022	Visioneer	220
	VocalTec	129
	W	
	Web Phone	129
	Web Talk	129
1031	WinBook Computer	220
1071	WizSoft	40IS 18
1070	Wolf Office Team	40IS 18
	X	
1057	Xyratex	40IS 18
	Z	
1029	Zenith Data Systems	220
1089	Zoom Telephonics	153
	Zycad	97

IS pages appear only in the International edition.



http://www.byte.com

The World's Technology Authority Online!

- **The BYTE Archive**
  Two years of BYTE, more than 3,000 full-text articles, illustrations, and photos... all indexed for quick retrieval!

- **The BYTE Network Project**
  The BYTE Site... a living laboratory showcasing the best tools for building Web applications. Read about it in BYTE... try it out online!

- **The Virtual Press Room**
  Instant access to vendor press releases and white papers! Links to vendor web sites!

- **BYTEMarks**
  FREE Benchmark! Download the BYTEMark – the benchmark with teeth!

- **Direct Access to Advertisers**
  Contact Byte advertisers DIRECTLY through the online advertiser index!

BYTE The BYTE Site. The World's Online Technology Authority.

A Division of The McGraw-Hill Companies

PEAK PERFORMANCE IS THE NAME OF THE GAME

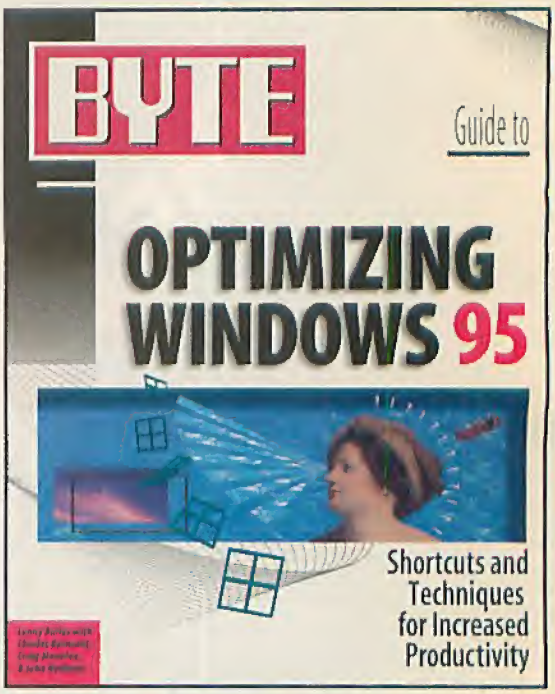
The name of the book to get you there is the

BYTE Guide to Optimizing Windows 95

Don't let Windows 95 run your life. With the **BYTE Guide to Optimizing Windows 95**, you're in control. Filled with fresh solutions and optimizing shortcuts, you'll find slick tips and expert advice on

- *Installing Windows 95*
- *The Internet*
- *Multimedia*
- *Handling old Windows and DOS applications*
- *Networking with Windows*
- *Troubleshooting. . . and much more*

You'll also get the real scoop on hardware issues and third-party products. An ideal guide and handy reference, you'll turn to the **BYTE Guide to Optimizing Windows 95** again and again as you power up Windows 95 to your standards.



BYTE Guide to Optimizing Windows 95
by Lenny Bailes
with Bermant, Menefee, and Heilborn
$29.95 USA
ISBN: 0-07-882120-7

BYTE Guide to CD-ROM, Second Edition
by Michael Nadeau
Includes One CD-ROM Disc
$39.95 USA
ISBN: 0-07-882104-5

BYTE Guide to OpenDoc
by Joshua Susser &
Andrew MacBride
$29.95 USA
ISBN: 0-07-882118-5

Schildt's Windows 95 Programming in C and C++
by Herbert Schildt
$29.95 USA
ISBN: 0-07-882081-2

Schildt's Advanced Windows 95 Programming in C and C++
by Herbert Schildt
$29.95 USA
ISBN: 0-07-882174-6

OSBORNE
http://www.osborne.com

CODE=SF36BYL

Available now at your local book and computer stores or call 1-800-822-8158 and use your American Express, VISA, Discover, or MasterCard.

A Division of The McGraw-Hill Companies

AT NATIONWIDE STORES

BARNES & NOBLE
BEST BUY
BOOKSTAR
BORDERS
COMP USA
ELEK-TEK
MEDIA PLAY
MICRO CENTER
SOFTWARE, ETC.
SUPER CROWN
TAYLORS
WALDENBOOKS

BYTE/OSBORNE BOOKS ARE AVAILABLE AT THE FOLLOWING LOCATIONS

ALABAMA
Madison
Madison Books & Computers
PH: 205-772-9250
FAX: 205-461-8076

ARIZONA
Phoenix
Computer Library
PH: 602-547-0331

CALIFORNIA
Berkeley
Cody's Books Inc.
PH: 800-479-7744 in CA
PH: 800-995-1180 Nationally

Citrus Heights
Tower Books
PH: 916-961-7202

Cupertino
Computer Literacy Bookshops
PH: 408-973-9955

Davis
UCD Bookstore
University of California Davis
PH: 916-752-2944

Los Angeles
ASUCLA Students Store
PH: 310-206-0763

Mountain View
Printer's Inc.
PH: 415-961-8500

Palo Alto
Printer's Inc.
PH: 415-327-6500

Stanford Bookstore
PH: 800-673-2348

Sacramento
Tower Books
1600 Broadway
PH: 916-444-6688

San Francisco
Stacey's Professional Bookstore
PH: 800-926-6511
EMAIL: staceysbk@aol.com

San Luis Obispo
Earthling Bookshop
PH: 805-543-7951
FAX: 805-543-8488

Santa Barbara
Chaucer's Bookstore
PH: 805-563-0010

UCSB Bookstore
The University of California Santa Barbara
PH: 805-893-2082

Sunnyvale
Computer Literacy Bookshops
PH: 408-730-9955

COLORADO
Boulder
University Book Center
CU Boulder
PH: 303-492-6411
FAX: 303-492-0421

Colorado Springs
The Chinook Bookshop
PH: 719-635-1195
FAX: 719-635-0792

Denver
Biblio Tek
PH: 303-534-3460

Longmont
United Techbook Co.
PH: 303-651-3184
FAX: 303-651-3405

CONNECTICUT
New Haven
Yale Co-Op
PH: 800-ELI-YALE
FAX: 203-772-3665

FLORIDA
Gainesville
Construction Bookstore
PH: 904-378-9784
FAX: 904-378-2791

GEORGIA
Atlanta
Oxford Bookstore
PH: 404-262-3333
FAX: 404-364-2729

HAWAII
Honolulu
University of Hawaii Bookstores
PH: 808-956-4338
FAX: 808-956-4323

ILLINOIS
Naperville
Books and Bytes
PH: 708-416-0102
FAX: 708-416-0375

MARYLAND
College Park
Maryland Book Exchange
PH: 301-927-2510
FAX: 301-209-7118

Boston
Charlesbank Bookshops
PH: 617-236-7442
FAX: 617-236-7418

Burlington
SoftPro Books
PH: 617-273-2919
FAX: 617-273-2499
EMAIL: books@softproeast.com

Cambridge
Quantum Books
PH: 617-494-5042
FAX: 617-577-7282
EMAIL: quanbook@world.std.com

Newton Highlands
New England Mobile Bookfair
PH: 617-527-5817
FAX: 617-527-0113

MICHIGAN
Kalamazoo
Western Michigan University Bookstore
Western Michigan University
PH: 616-387-3930
FAX: 616-387-3941

MINNESOTA
Minneapolis
University of MN East Bank Bookstore
PH: 612-625-3005
FAX: 612-625-1861

NEW HAMPSHIRE
Hanover
Dartmouth Bookstore
PH: 800-624-8800 (outside NH)
PH: 800-675-3616 (in NH)
FAX: 603-643-5170

NEW JERSEY
New Brunswick
Rutgers University Bookstore
PH: 908-246-8448

NEW MEXICO
Albuquerque
Page One, Inc.
PH: 505-294-2026

NEW YORK
Buffalo
Village Green Bookstore
PH: 716-884-1200
FAX: 716-884-3007

Huntington
Books Revue
PH: 516-271-1442
FAX: 516-271-5890

New York City
Benjamin Books
PH: 212-432-1103
FAX: 212-432-1104

Coliseum Bookstore
PH: 212-757-8103
FAX: 212-489-0925

J & R Computer World
PH: 212-732-8600

McGraw-Hill Bookstore
PH: 212-512-4100
FAX: 212-512-4105

New York University Computer Store
PH: 212-998-4591

Rochester
Campus Connections (RIT)
PH: 716-475-2504

Village Green Bookstore
1954 West Ridge Road
PH: 716-723-1600
FAX: 716-723-1669

Village Green Bookstore
716 Monroe Avenue
PH: 716-461-5380
FAX: 716-461-9333

Syracuse
Syracuse University Bookstore
PH: 315-443-1654

OHIO
Cleveland
Business Outreach
PH: 216-348-1744
FAX: 216-348-0375

Dayton
Wilkie's Downtown
PH: 513-223-2541
FAX: 513-223-2869

Fairborn
Wilkie's Fairborn
PH: 513-429-1677

Lima
Readmore
217 Flanders
PH: 419-225-5826
FAX: 419-225-5537

Readmore's Hallmark
3330 W. Elm Street
PH: 419-225-5826

Youngstown
Youngstown State University Bookstore
PH: 216-742-3589
FAX: 216-742-3145

OREGON
Beaverton
Powell's Bookstore at Cascade Plaza
PH: 503-643-3131
FAX: 503-641-1554

Eugene
Book Mark
PH: 503-484-0512
FAX: 503-484-3130

Portland
Powell's Technical Books
PH: 503-228-3906
FAX: 503-228-0505

PENNSYLVANIA
Doylestown
Village Green Bookstore
PH: 215-230-7610
FAX: 215-230-7615

Erie
The Erie Book Store
PH: 800-252-3354
FAX: 814-456-2702

Philadelphia
Bookstore of the University of Pennsylvania
PH: 215-898-4900
FAX: 215-898-6997

Pittsburgh
Book Center
University of Pittsburgh
PH: 412-648-2321
FAX: 412-648-1902

Scranton
Paperback Booksmith
PH: 717-346-9162

RHODE ISLAND
Providence
Brown Bookstore
PH: 401-863-3168
FAX: 401-863-2233

TEXAS
Arlington
Taylor's Technical Books
PH: 817-548-TECH

Austin
University Co-Op
PH: 512-476-7211

Dallas
Taylor's Technical Books
PH: 214-239-TECH

Houston
Brown Book Shop
PH: 713-652-3937
FAX: 713-652-1914

VIRGINIA
Blacksburg
University Bookstore, Virginia Tech
PH: 703-231-5991
FAX: 703-231-3410

Vienna
Computer Literacy Bookshops
PH: 703-734-7771
EMAIL: sales@tc.clbooks.com

WASHINGTON
Bellevue
University Bookstore
PH: 206-646-3300
FAX: 206-646-3340

Pullman
Students Book Corporation
PH: 509-332-2537
FAX: 509-332-8239

Seattle
Tower Books
PH: 206-283-6333
FAX: 206-285-2188

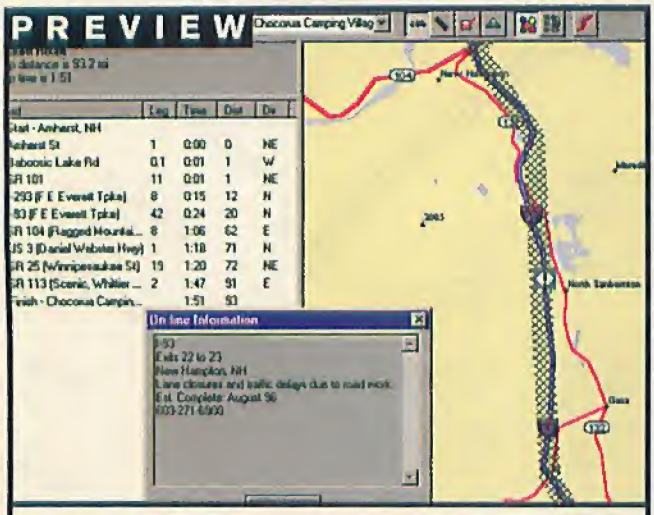
Tacoma
Tower Books
PH: 206-473-3362
FAX: 206-473-9141

WISCONSIN
Madison
University Bookstore
PH: 608-257-3784
FAX: 608-257-9479

Milwaukee
University of Wisconsin Milwaukee
PH: 414-229-4201
FAX: 414-229-6194

KEY=SF65BYL

What's New



AAA Map'n'Go
$39

Circle 998
on Inquiry Card.

DeLorme
Freeport, ME
(800) 452-5931
(207) 865-1234
fax: (207) 865-9291
http://www.mapngo.com

DeLorme's Tour de Force Traveling Companion

A new version of DeLorme's Map'n'Go program combines the American Automobile Association's database of points of interest in North America with links to the Internet to produce an up-to-date mapping program for travelers. The new AAA Map'n'Go CD-ROM adds AAA's TourBook database of over 57,000 accommodations, restaurants, campgrounds, attractions, and other points of interest, as well as listings for 1000 AAA and CAA offices in the U.S. and Canada. So while it generates accurate maps with detailed directions for destinations in North America, it also includes information on tourist sites and hotels for you to check out on the way. Links to the Internet help you avoid major construction sites and get the phone number of the state agency that's managing the construction (see the screen). You can also get the latest weather and special-events information included in your map.

I found the program's mapping excellent and used it to create directions to a couple of fairly obscure campgrounds in the White Mountains of New Hampshire. The program succeeded with aplomb (when generating directions, you can choose from fastest, most scenic, shortest, and others). Furthermore, you can get detailed information on hotels and other accommodations, such as room rates, from the program. And, perhaps best of all, if you have a GPS receiver and you're using the program on the road with a notebook, DeLorme's Map'n'Go can tell you exactly where you are. **–Dave Andrews**

Communications

Telecommunications and Multimedia Encyclopedia

THE JONES TELECOMMUNICATIONS AND Multimedia Encyclopedia CD-ROM ($39.95) includes information on the broadcast, cable, computer, satellite, software, and telephone industries. Organized into Industries, Applications, and Timeline categories, the CD-ROM for Windows and the Mac includes more than 1000 entries, 20 minutes of full-motion video, a 3000-term dictionary, and more than 200 photos.

Contact: Jones Digital Century, Inc., Englewood, CO, (800) 750-5663 or (303) 784-8703; http://www.digitalcentury.com.
Circle 999 on Inquiry Card.

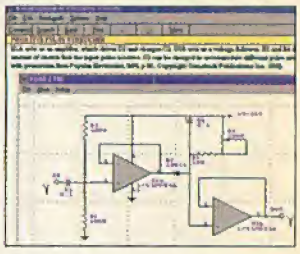
Request Information via E-Mail

WITH EMAIL-ON-DEMAND (FROM $2500; fax option with one line, from $1150), you can request information via e-mail and receive it via e-mail or fax. The program, which runs under Windows NT, receives e-mail messages via MAPI or Internet SMTP, searches for keywords, searches the document database for the requested document in the correct format, processes the request, and sends it out.
Contact: Ibex Technologies, Inc., El Dorado Hills, CA, (800) 875-4239 or (916) 939-8888; http://www.ibex.com.
Circle 1000 on Inquiry Card.

Engineering

Circuit Encyclopedia

THE ENCYCLOPEDIA OF ELECTRONIC CIRCUITS CD-ROM ($99) contains 1000 circuit designs taken from industry leaders such as Motorola, Texas Instruments, General Electric, RCA, and National Semiconductor. You can choose from 142 categories, including power supplies and audio, display, measurement, radio, and signal-generation circuits. The program provides a text description of a circuit and a view of the complete circuit diagram, which you can print out.



Contact: Mental Automation, Inc., Bellevue, WA, (206) 641-2141; http://www.mentala.com.
Circle 1001 on Inquiry Card.

Networking

Network File Caching

COMPATIBLE WITH NETWARE, NT, NFS, LAN Manager, Vines, and PathWorks clients, Shared LAN Cache

The preview products this month include Gateway's 200-MHz P5-200XL, which introduces SDRAM, a CD-ROM recorder, and a new Intel Triton chip set.

redirects redundant file read requests to a combination of local and shared nonvolatile caches. The program (client software, from $69 per node; servers with a 500-MB nonvolatile cache and a 25-user shared license, from $2995) reduces the time it takes for PC users to load applications and read large files from the network by automatically caching applications software, documents, spreadsheets, scanned images, and other files.
Contact: Measurement Techniques, Inc., Stoughton, MA, (617) 344-6230; http://www.lancache.com.
Circle 1002 on Inquiry Card.

Antivirus for Network Firewalls

A COMPANION PRODUCT TO WEBSCAN, McAfee's antivirus scanner for Web browsers, called WebShield (per gateway, $3995), is compatible with almost all leading network firewalls and Internet gateways. Utilizing two NICs to provide an added barrier to potentially infected traffic, the product scans all network traffic between the cards, alerting administrators to any detected viruses. It can be easily updated each month.
Contact: McAfee Associates, Santa Clara, CA, (408) 988-3832; http://www.mcafee.com.
Circle 1003 on Inquiry Card.

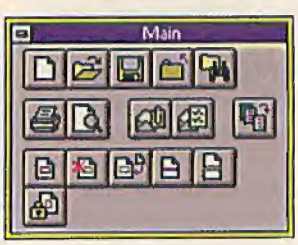
Programming

Mapping and GIS Components

MAPOBJECTS FOR WINDOWS ($1995), an OLE control and collection of more than 35 programmable OLE automation objects, lets you add mapping and GIS capabilities to your applications. You can use MapObjects with programming environments such as Visual Basic, Delphi, PowerBuilder, and Visual C++.
Contact: Environmental Systems Research Institute, Inc., Redlands, CA, (800) 447-9778 or (909) 793-2853; http://www.esri.com.
Circle 1004 on Inquiry Card.

ActiveX Components Suite

THE SHERIDAN COMPONENTS SUITE ON CD-ROM ($349) contains Calendar Widgets, a set of components for visually displaying date- and time-related information in Windows applications; Designer Widgets 2.0, which includes a Dockable Toolbar, Notebook Control, Index Tabs, and FormFX; and Data



Widgets 2.0, a set of 16- and 32-bit ActiveX Controls that provides a way to develop front ends for database applications.
Contact: Sheridan Software Systems, Inc., Melville, NY, (516) 753-0985; http://www.shersoft.com.
Circle 1005 on Inquiry Card.

The Web

32-Bit Web Authoring and Publishing Tools

WEB OFFICE ($499), INTEGRATED TOOLS for creating and maintaining intranet/Internet Web sites, includes WYSIWYG HTML Author-

ing inside Microsoft Word, Web Doctor, Web Graphics Editor, Web Graphics Library, Help-to-HTML Converter, and Mastering HTML Book.
Contact: Blue Sky Software Corp., La Jolla, CA, (800) 571-9764 or (619) 459-6365; http://www.blue-sky.com.
Circle 1006 on Inquiry Card.

Utilities for the Internet

A SUITE OF INTERNET UTILITIES FOR WINDOWS 95, the Web.Max CD-ROM (about $39.99) includes search capabilities, a news-retrieval feature, an automatic downloader, an Internet telephone, file security, and an Internet start-up kit.
Contact: Berkeley Systems, Inc., Berkeley, CA, (800) 344-5541 ext. 100 or (510) 540-5535; http://www.berksys.com.
Circle 1007 on Inquiry Card.

Groupware Solution for the Web

WEBSHARE (SERVER LICENSE, $1495 PER server) helps you create groupware applications that readily share document-oriented information. Users can submit files to electronic libraries of product literature, sales presentations, and diagrams and photos. WebShare uses SQL to store WebShare data, so you can integrate groupware applications built with WebShare with corporate data stored in SQL databases.
Contact: Radnet, Inc., Cambridge, MA, (888) 723-6381 or (617) 577-9422; http://www.radnet.com.
Circle 1008 on Inquiry Card.

Utilities

Run CD-ROMs Without a CD-ROM Drive

A CD-ROM EMULATION PACKAGE, FastCD Personal Edition for Windows 95 ($24.95) lets you run Windows 95 or NT CD-ROM applications directly off a hard disk, without a CD-ROM drive. You can

run multiple CD-ROM applications off local hard disks, access multiple CD-ROM applications simultaneously off shared images stored on file servers or off other PCs in peer-to-peer fashion, and access CD-ROM applications up to three times faster than from a quad-speed CD-ROM drive.

Contact: Logicraft Information Systems, Inc., Nashua, NH, (800) 880-5644 or (603) 880-0300; http://www.logicraft.com.
Circle 1009 on Inquiry Card.

Windows

Statistical Analysis for Windows

YOU CAN ANALYZE DATA AND PRESENT THE results with StatView for Windows ($595), a 32-bit application that features spreadsheet-like data management, fully customizable graphs and tables, a complete drawing environment, broad-based statistics, linked results and data, and templates.

Contact: Abacus Concepts, Berkeley, CA, (510) 540-1949; http://www.abacus.com.
Circle 1010 on Inquiry Card.

Import Graphics into Microsoft Office

WITH IMAGESTREAM ($69), YOU CAN import graphics files into Microsoft Office applications from programs such as AutoCAD, Adobe Illustrator, and CorelDraw without manual conversion. The program also lets you view, edit, and output PostScript files to most printers. It provides 20 extra graphics filters.
Contact: Inso Corp., Boston, MA, (800) 333-1395 or (617) 753-6500; http://www.inso.com.
Circle 1011 on Inquiry Card.

Software UPDATES

Here & Now 2.0, a cross-platform file-interchange utility for PCs, offers Windows 95 support, expanded media support, enhanced bidirectional transfer capabilities, and flexible naming conventions. $99.95.
Contact: Software Architects, Inc., Bothell, WA, (206) 487-0122; http://www.softarch.com.
Circle 1012 on Inquiry Card.

The **Diskeeper 1.04** for Windows NT defragmenter is Microsoft BackOffice-compatible, runs on-line, and maintains databases, Web servers, e-mail servers, and other critical applications. For Windows NT Workstation, $125; for Windows NT Server, $399.
Contact: Executive Software International, Inc., Glendale, CA, (800) 829-4357 or (818) 547-2050; http://www.execsoft.com.
Circle 1013 on Inquiry Card.

A GUI builder, **Builder Xcessory 4.0** adds object receptors; support for Sun, Hewlett-Packard, IBM, Digital Equipment, and Silicon Graphics; Java objects and an optimized Java source code generator; an Object Hierarchy Browser; a specialized attribute editor; WYSIWYG development; and visual inheritance. $3200.
Contact: Integrated Computer Solutions, Cambridge, MA, (800) 800-4271 or (617) 621-0060; http://www.ics.com/.
Circle 1014 on Inquiry Card.

Fax-server software, **RightFax NT 4.50** offers support for NetWare clients, remote-server status monitor and configuration changes, new protocols, user-interface improvements to FaxUtil, and RTF for OCR output. Server license, $1495.
Contact: RightFax, Inc., Tucson, AZ, (520) 327-1357; http://www.rightfax.com.
Circle 1015 on Inquiry Card.

HARDWARE

Add-Ins

High-Performance Host/DSP Interface

AN INTERFACE CARD FOR PASSING DATA between Texas Instruments' TMS320C40s and the PCI bus, the TDMB414 (from $1695) comes with a TIM-40 site and two ways of communicating with a PCI host: a C40 COM port to the PCI bus via a 1024-byte FIFO queue and 32 KB of dual-ported memory that con-

nects the C40 global connector and the PCI bus. Fully populated, the TDMB414 can achieve over 500 MFLOPS in only these two slots.
Contact: Transtech Parallel Systems Corp., Ithaca, NY, (800) 836-1012 or (607) 257-6502; http://www.transtech.com.
Circle 1017 on Inquiry Card.

64-Bit Graphics and Video Accelerator

VIDEOMAGIC (WITH 2 MB OF EDO DRAM, $159; with 4 MB, $239) uses Trident's TGUI 9682 64-bit graphics engine, which implements TrueVideo scaling in hardware. The graphics engine provides 24-bit true color at resolutions of up to 1024 by 768 pixels and refresh rates of 75 MHz noninterlaced and 96 MHz interlaced. The video-accelerator function features full-screen video playback at 30 fps and resolutions of up to 1600 by 1200 pixels. The card supports video playback for the following formats: CD-I, MPEG, Indeo, Cinepak, Video CD, CD Karaoke, and QuickTime.
Contact: Jaton Corp., Milpitas, CA, (408) 942-9888.
Circle 1018 on Inquiry Card.

2-D/3-D Graphics Board

FOR APPLICATIONS IN HIGH-END VISUALization, 3-D animation, and CAD/CAE, the Gloria-M ($1999) includes an S3 Trio64 chip and a dedicated Glint Delta geometry processing chip for 3-D performance under Windows 95 and NT. The Gloria-M supports Intel and Digital Equipment Alpha CPUs and comes with 4 MB of VRAM display memory; 4 to 16 MB of DRAM local 3-D memory; and a 30- to 300-kHz horizontal frequency.
Contact: Elsa, Inc., San Jose, CA, (800) 272-3572 or (408) 935-0350; http://www.elsa.com.
Circle 1019 on Inquiry Card.

Peripherals

CD-ROM Arrays for Mac Networks

THREE CD-ROM ARRAYS FOR MACINtosh networks feature SmartSCSI CD boards that map seven CD-ROM drives to a single SCSI ID. The CD Tower-7Mac (about $3795), the CD Tower-14Mac (about $6595), and the CD Tower-21Mac (about $12,995) provide access to users across Mac networks with up to 4.5, 9, and 13.6 GB of CD-ROM-based data, respectively. You can choose between quad- and six-speed CD-ROM drives.

Contact: Procom Technology, Irvine, CA, (800) 800-8600 or (714) 852-1000; http://www.procom.com.
Circle 1020 on Inquiry Card.

QUANTUM PHYSICS. TERM OR LIFE.
THE INFIELD FLY RULE. CONVERGENCE.

Ah, we knew that last one would confuse you.

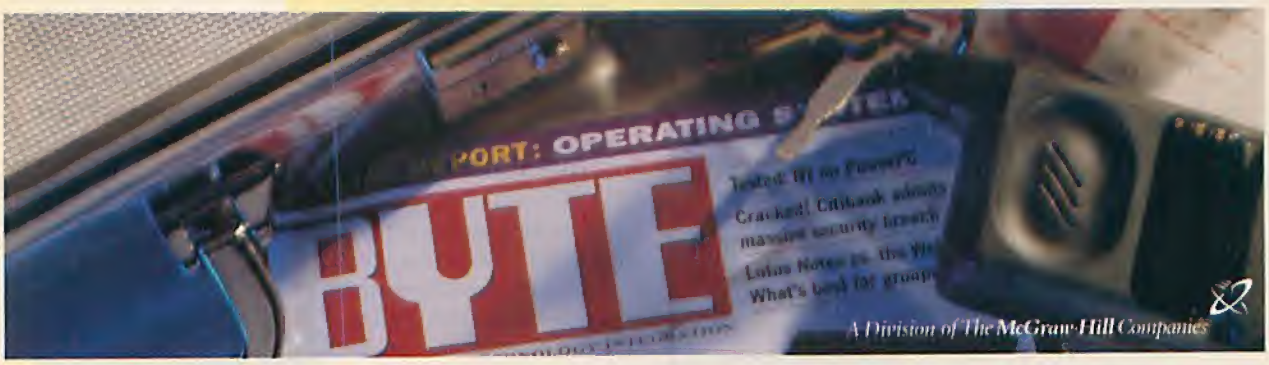
But then, which of life's complexities is tougher to decipher than the Convergence market? Where the need for expert Information Technology solutions turns every decision into a Pass/Fail test.

It can all seem overwhelming. Until you discover something nearly one million computing experts already know. It's called BYTE, and within its pages are the answers and insights IT decision-makers trust to make Convergence a reality instead of a nightmare.

Now, we're not saying BYTE can unravel all of life's mysteries. But if your company is in the Convergence market, or advertising to it, you'll find no one is more of an authority on the subject.

The Infield Fly Rule?
Hey, your guess is as good as ours.

▽



Why do nearly one million computing experts worldwide read BYTE magazine every month? Because only BYTE delivers the global coverage and technical insights that illuminate Information Technology from problem through solution. That makes us something of an authority on the subject. And you something of a genius when you advertise in BYTE. For more information, call John Griffin, VP/Publisher at 603.924.2663. Or contact us at http://www.byte.com

THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.

Gateway P5-200XL
$3899

Circle 1016 on Inquiry Card.

Gateway 2000, Inc.
North Sioux City, SD
(800) 523-2000
(605) 232-2000
fax: (605) 232-2023
http://www.gw2k.com

Next-Generation Gateway Today

Gateway's new 200-MHz Pentium-based P5-200XL provides more than just the latest Intel processor for power users and early adopters. The P5-200XL also introduces several new technologies that you'll be seeing more of over the next year, including the emerging SDRAM, a standard CD-ROM recorder, and the latest Intel Triton (430VX) chip set. The P5-200XL also includes 512 KB of pipelined burst SRAM cache memory, an eight-speed CD-ROM reader, a 2.5-GB Western Digital EIDE hard drive, a 2-MB Matrox Millennium graphics accelerator, a 17-inch Vivitron monitor (15.9 inches viewable), a 28.8-Kbps Telepath fax modem, an Ensoniq 16-bit wave-table sound card, and Altec ACS-400 speakers.

The P5-200XL is Gateway's first system to include SDRAM (expandable to 64 MB of RAM). SDRAM will be a standard feature in many systems by 1997, because it provides better performance than EDO RAM at the higher clock speeds of future processors. Thanks to the 64-bit DIMM, you can upgrade memory with just a single module, compared to the two 32-bit-wide memory modules you would have to buy if the P5-200XL used SIMMs. The bundled Panasonic CD-ROM recorder (double-speed write/quad-speed read) includes Corel's CD Creator software. The now-standard CD-ROM recorder lets you burn your own CDs to use as a storage medium or to foster information exchange among workgroups. Without the CD-ROM, the system costs $599 less.

The results of benchmark tests demonstrate that this system offers an extensive performance advantage over past systems. The P5-200XL, with 16 MB of RAM and the above configuration, scored an overall rating of 149 in Bapco's brand-new SysMark/32 for Win 95 and NT applications benchmarks, compared to 93 for a 90-MHz Dell.

–Jason K. Krause

Integrated Scanning Keyboard

COMBINING A WINDOWS 95 KEYBOARD with the PaperPort hardware/software system into a single integrated device, the PaperPort ix (about $349) provides Visioneer's proprietary SharpPage contrast-enhancement technology, 8-bit gray-scale scanning, and support for up to 400-dpi resolution.

Contact: Visioneer, Inc., Palo Alto, CA, (800) 787-7007 or (415) 812-6400; http://www.visioneer.com.

Circle 1022 on Inquiry Card.

100Base-T Media Converter

THE MODEL 372 (FROM $349), A 100Base-T-to-fiber media converter provides a low-cost method of increasing the distance between 100Base-TX-compliant LANs.

Contact: TeleByte Technology, Inc., Greenlawn, NY, (800) 835-3298 or (516) 423-3232; http://www.telebyteusa.com.

Circle 1024 on Inquiry Card.

Internal ISDN Modem

THE SUPRA NETCOMMANDER ISDN modem ($299) integrates a 128-Kbps plug-and-play ISDN modem with an analog port to ring up to three telephones, fax machines, or modems and support for Multilink-PPP with bandwidth-on-demand. The package includes Diamond's AutoISDN application for ISDN configuration and monitoring, Microsoft's ISDN Accelerator Pack for Windows 95, and Microsoft's Internet Explorer.

Contact: Diamond Multimedia Systems, Inc., San Jose, CA, (800) 727-8772 or (408) 325-7000; http://www.supra.com.

Circle 1021 on Inquiry Card.

160-Kbps Baseband Modem

A HIGH-SPEED BASEBAND MODEM WITH interchangeable DTE/DCE interface modules, the Model 1090 KiloModem PS ($695) supports synchronous data rates of from 48 to 160 Kbps, and connects to V.35, X.21, G.703, RS-232, or RS-422/530 hardware interfaces.

Contact: Patton Electronics Co., Gaithersburg, MD, (301) 975-1000; http://www.patton.com/.

Circle 1023 on Inquiry Card.

Four Medalist Hard Drives

SEAGATE'S FAST ATA-2 IDE INTERFACE Medalist hard drives (call for prices) include the Medalist Pro 2.5, with 2.5 GB of storage, a rotational speed of 5400 rpm, an average seek time of 11 ms, and an internal data transfer rate of up to 116 Mbps; the 2.1-GB Medalist Pro 2.1, with the same capacity and performance features as the Medalist 2.5; the Medalist 1.7, with 1.7 GB of formatted capacity, a rotational speed of 4500 rpm, and average seek time of 12.5 ms; and the Medalist 850, with a formatted capacity of 850 MB.

The Definitive Reference Source!

BYTE On CD-ROM

5 Years of BYTE 1991-1995

Call 1-800-924-6621

PLUS: Quarterly Updates with Every Issue in 1996

SEARCH

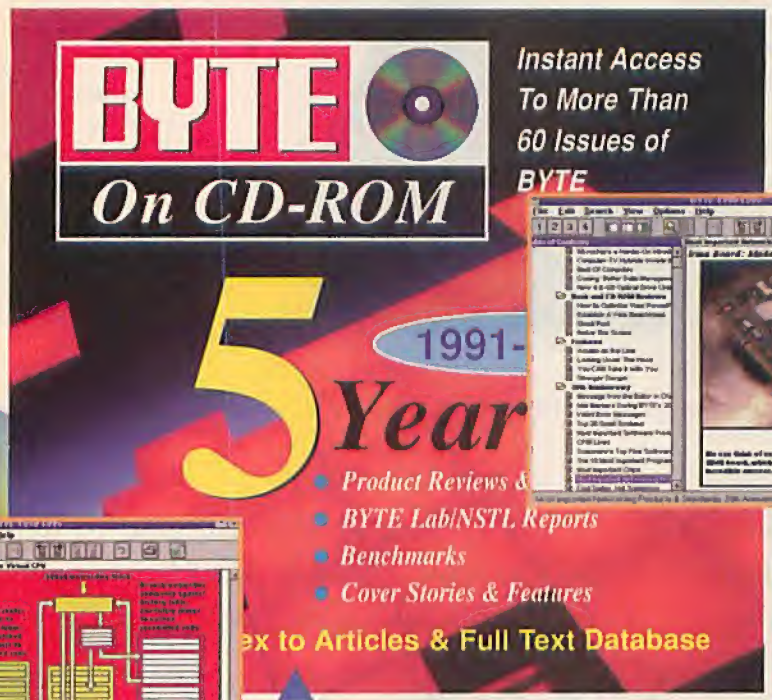
FIND

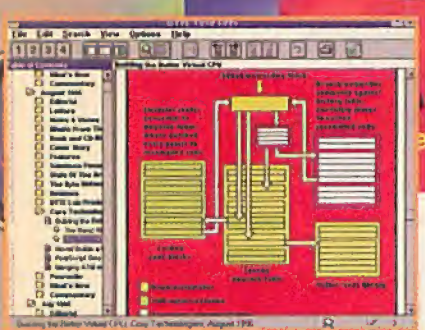
EXPORT

SELECT

LOCATE

SCAN





It's all at your fingertips–emerging trends, comprehensive world-wide industry analysis, multiplatform coverage of all the technologies, in-depth testing and product evaluations, advice, tips expert opinions, and much more! It's ideal for anyone who's evaluating the significance of new technologies . . . doing research . . . making complex multiplatform purchasing decisions . . . developing the next generation hardware or software products . . . preparing strategic corporate plans.

It's Comprehensive . . . Time Saving . . . and Easy to Use!
It's all in BYTE on CD-ROM

Order Today!
1-800-924-6621

Order Now!

Toll-free national numbers:

Belgium	080071635
Germany	0130826112
U.K.	0800973017
Italy	167876155
France	05916088
Netherlands	05916088
Switzerland	1557257
Denmark	80017728
Sweden	020791136
Spain	900933539
Other	
International	091-752792
United States	1-800-924-6621

Fax: 609-426-5434

Yes! I want the power & convenience of BYTE on CD-ROM

❑ Send me **Byte on CD-ROM *PLUS!*** Full text from 1991-1995 issues of BYTE plus quarterly CD-ROM updates with full text and colorful graphics for all the 1996 issues of BYTE for just **$54.95.**

❑ Send me **BYTE on CD-ROM.** Full text from 1991-1995 issues of BYTE —more than 60 issues for only **$39.95.**

Charge my: ❑ **MasterCard** ❑ **VISA** ❑ **Amex** ❑ **Check enclosed** (make checks payable to BYTE magazine, US funds only)

Card# _____ Exp. Date _____ Signature _____

Name _____

Address _____

City _____ State/Country _____ Zip/Postal Code _____

Mail to: BYTE on CD-ROM, P.O. Box 526, Hightstown, NJ 08520 **P.O. Box 85, Galway, Ireland**

BYTE

Canadian and U.S. orders, please add $2.95 for shipping and handling, and state sales tax where applicable. (Canadian orders add appropriate GST.) Outside North America, add $5.00 for air mail delivery. Allow 6-8 weeks for delivery.

A Division of the McGraw-Hill Companies

CDBY096

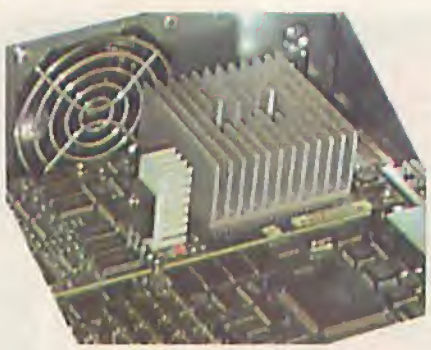
"BIX has the highest information density of any online service."
Jerry Pournelle, Senior Columnist, Byte Magazine, May1996

"I was talking with a guy who owns a logging company. He said that old growth wood is much higher quality because it grows more slowly in the shade of mature trees."

"That's ridiculous young man! If that were true, the shadow of a sphere would have a point of light in the center!" Which of course, it does ...

"'Dark and moody' are what Japanimation excels at ..."

Who knows what ideas



lurk in the mind of BIX ?

"serifs are not idle decoration"

"It concerns the relation of expression to meaning. An abrupt and disordered syntax can at times be very honest ..."
Ezra Pound

On BIX, you'll find people like yourself. People who are glad to lend a helping hand when someone asks a question. People who listen to what you have to say. People who know about things that will surprise you.

5 for Free

You can log into BIX for free to try it out. When you do this you get 5 hours to look around during the month you sign on. After that, you will be billed a subscription fee of $13 per month, and communications fees as low as $1 per hour, depending how you access BIX. A fixed–fee billing plan is available for people who don't like the notion of a clock ticking while they're logged in. We encourage you to log in by telnet to bix.com or x25.bix.com.

To sign up for the free BIX test drive, dial (800) 695-4882 or dial (617) 492-8300, enter *bix* when prompted and enter *bix.rb* at the Name? prompt. A step by step procedure will get you logged on to BIX. The same procedure works if you telnet to bix.com or x25.bix.com.

Visit us on the Web at http://www.bix.com/

Circle 450 on Inquiry Card.

Contact: Seagate Technology, Scotts Valley, CA, (408) 438-8111; http://www.seagate.com.
Circle 1025 on Inquiry Card.

Servers

NT-Based Internet Server

WEBCUBE/NT (FROM $5995) CAN HOST multiple Web sites on the Internet, act as a hub for corporate intranets, or serve as an internal

departmental or companywide communications server. The server operates on a 133-MHz Pentium CPU and includes 32 MB of expandable RAM, high-speed 2-GB SCSI disk and tape drives, internal 3½-inch floppy and CD-ROM drives, 32-bit PCI Ethernet and high-speed serial ports, SVGA video, a three-button mouse, a keyboard, Web-server software, and Internet utilities.
Contact: Pacific Internet, Culver City, CA, (800) 572-2638 or (310) 410-9700; http://www.pacnet.com/.
Circle 1026 on Inquiry Card.

ISDN Communications Servers

THE PORTMASTER 2E COMMUNICATIONS Server comes with five ISDN BRI ports (from $3895) or 10 asynchronous serial ports, plus two expansion slots, each of which accepts a five-port BRI module or a 10-port asynchronous module. A fully configured unit can support up to 15 ISDN BRI ports (30 64-Kbps B-channels), 30 115.2-Kbps asynchronous ports, or a combination of the two ($7885). The PortMaster 2i Communications Server ($3495), has five BRI ports and one asynchronous port. You can use each of the 10 64-Kbps B-channels individually, or you can combine them using Multilink-PPP to obtain up to 640 Kbps for high-bandwidth internetworking applications.
Contact: Livingston Enterprises, Inc., Pleasanton, CA, (800) 458-9966 or (510) 426-0770; http://www.livingston.com.
Circle 1027 on Inquiry Card.

Systems

Pentium Desktop PCs

THE Z-STATION GT 500 SERIES COMES with 100-, 133-, and 166-MHz Pentium processors with Intel's 430HX PCI chip set, ATI's Mach 64 VT 64-bit graphics chip set with synchronous graphics RAM, 16 MB of EDO memory, 256 KB of synchronous pipeline burst cache memory, six SIMM sockets, Mode 4 hard drives, and Windows 95. The Z-Station GT 500 Series also features optional components for videoconferencing and multimedia applications.
Contact: Zenith Data Systems, Buffalo Grove, IL, (800) 533-0331 or (847) 808-5000; http://www.zds.com.
Circle 1029 on Inquiry Card.

Desktop PCs with Intel's Triton II Chip Set

AVAILABLE IN DESKTOP OR TOWER CONfigurations, the Preferred TR2 midsize PCs (from $1500) feature Intel's Concurrent PCI processing architecture for simultaneous

activity on the CPU, PCI, and ISA buses. The systems provide single or dual 100-, 120-, 133-, 150-, 166-, or 200-MHz Intel Pentium processors; 256 or 512 KB of L2 cache memory; SMP power; and a USB port. Six expansion bus slots are available.
Contact: CSS Laboratories, Inc., Irvine, CA, (714) 852-8161; http://www.csslabs.com.
Circle 1028 on Inquiry Card.

167-MHz UltraSparc-Compatible Systems

THE UWS1/170E (FROM $12,500) amd UWS1/170E-SYS (from $17,400) workstations include four 64-bit SBus slots, 20-MBps

Fast Wide SCSI-2, and 100-/10-MBps fast Ethernet and Media Information Interconnect interface. The UWS1/170E-SYS includes an UltraSparc 1E system board, 32 MB of memory, 16-bit audio, a six-speed CD-ROM drive, a 1.44-MB floppy drive, a hard drive of up to 2.1 GB, Turbo GX graphics, a 17-inch monitor with cable, and Solaris 2.5.
Contact: Integrix, Inc., Newbury Park, CA, (800) 300-8288 or (805) 375-1055; http://www.integrix.com.
Circle 1030 on Inquiry Card.

Windows NT Personal Workstations

POWERED BY 300- AND 366-MHz Alpha 21164 microprocessors, the Alpha XL 300 and 366 incorporate 2 MB of secondary cache memory, a 128-bit memory bus, a 32-bit PCI I/O bus, Fast and Wide SCSI-2 for high-speed disk access, and integrated Ethernet. The workstations support up to 512 MB of memory, and five drive bays supporting a floppy drive, a quad-speed CD-ROM drive, and up to 12 GB of internal storage. An Alpha XL 300 Personal Workstation ($8495) has 32 MB of memory, a 1-GB hard drive, a Matrox Millennium 2-D/3-D graphics adapter, a CD-ROM drive, and a floppy drive. An Alpha XL 366 Personal Workstation ($9995) comes with the same configuration.
Contact: Digital Equipment Corp., Maynard, MA, (800) 842-7027; http://www.alphastation.com.
Circle 1032 on Inquiry Card.

100- and 133-MHz Pentium Notebooks

THE WINBOOK XP5 PENTIUM 100- AND 133-MHz notebooks come with 16 MB of RAM, a 1.3-GB hard drive, a 10.4-inch active-matrix color screen, 256 KB of cache memory, and a 28.8-Kbps fax modem. The entry-level dual-scan XP5 P100 includes 8 MB of RAM, a 540-MB hard drive, a 10.4-inch dual-scan color screen, 256 KB of cache memory, an internal 14.4-Kbps fax modem, and NiMH batteries ($1999; with 16 MB of RAM, $2399). The active-matrix XP5 P100 adds 16 MB of RAM and an 810-MB hard drive ($2999). A six-

speed CD-ROM docking station is also available ($399). You can choose a Lexmark pointing stick, an optional Logitech 19-mm trackball ($29.95), or an optional Alps touchpad ($79.99).
Contact: WinBook Computer Corp., Columbus, OH, (800) 468-2162; http://www.winbook.com.
Circle 1031 on Inquiry Card.

toys

Wearable Pentium

Trekker 2020
about $10,000
Rockwell International
(319) 295-5100
http://www.cacd
.rockwell.com
Circle 1103 on Inquiry Card.

Speech Development Kit
$995
Speech Systems
(303) 938-1110
http://www
.speechsys.com
Circle 1104 on Inquiry Card.

Fashion models won't be wearing these computers on the runway. They're for real work wherever you need hundreds of pages of documentation that are impractical or impossible to tote around. Support for speech input lets you fetch data as you use your hands to fix a turbine or troubleshoot a nuclear reactor.

A built-in microphone lets you speak to the wearable computer using off-the-shelf speech-to-text programs or custom client/server dictation applications created with tools like the Speech Development Kit from Speech Systems.

The heads-up display from Kopin provides 640- by 480-pixel monochrome output. Images such as architectural plans or documentation for submarines appear inside the unit—this is not a see-through display.

The Trekker 2020 will incorporate a 120-MHz Pentium processor, a 1.2-GB hard drive, 16 MB of RAM, and a Motorola 56000-series digital signal processor (DSP) for improved speech-to-text operation. The system has thermal management hardware to throttle back the clock if the Pentium starts running too hot.

Optional keyboard, if you actually need to type in something.

DELL DIMENSION
Reliable PCs For High Performance Computing

3 YEAR WARRANTY

DELL DIMENSION™ XPS P166s
166MHz PENTIUM® PROCESSOR

- Mini Tower Model
- ★ **32MB SDRAM Memory**
- 256KB Pipeline Burst Cache
- ★ ***NEW* 3.2GB Hard Drive (9.5ms)**
- ★ **15TX Trinitron Monitor (13.7" v.i.s.)**
- ★ ***NEW* #9 2MB EDO ViRGE 3D Video Card**
- 8X EIDE CD-ROM Drive
- MS® Office Professional with Bookshelf for Windows® 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-31 Speakers
- Microsoft® Windows 95/30 Days Free Support/MS Mouse
- ★ **3 Year Limited Warranty[1] with 1 Year On-site[2] Service**
- ★ ***Upgrade to 3 Years of On-site Service, add $99.***
- ★ ***Upgrade to a 4.2GB hard drive, add $125.***

Business Lease[3]: $92/Mo.
Order Code #500321

NEW 166MHz with SDRAM

$2499

GET THE MOST INCREDIBLE MEMORY EVER.

(JUST TO BE SAFE, WRITE DOWN OUR PHONE NUMBER.

Dell's featured computer artist is Diane Fenster of Pacifica, CA.

It's the memory of the future Synchronous Dynamic RAM (SDRAM to you). And this new 166MHz Pentium chip-based Dell Dimension XPS P166s has it. Finally, your PCs won't be held back by the limitations of asynchronous EDO memory. Finally, with everything tied to the same clock, you can enjoy smooth, predictable performance at astonishing speeds. Finally, you can have a hedge against obsolescence. And the technology once reserved only for high-end workstations can be on your desktop. So check out the specs, limber up your dialing finger and give us a call now. Come to think of it, maybe you should tie a string around that finger first.

DELL

TO ORDER
800-873-5533
http://www.dell.com

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada, call 800-233-1589

Keycode #01139

intel inside pentium

Designed for Microsoft® Windows®95

REMEMBER, THE MONEY YOU SAVE COULD BE YOUR OWN.

200MHz PENTIUM® PRO PROCESSOR
DELL DIMENSION™ XPS Pro200n

- Mini Tower Model
- 64MB EDO Parity Memory
- 256KB Internal L2 Cache
- *NEW* 3.2GB Hard Drive (9.5ms)
- *NEW* 17HS Trinitron Monitor (15.9" v.i.s., .26dp, 1600 x 1200 max. res.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS® Office Professional with Bookshelf for Windows® 95
- Microsoft® Windows NT®/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty†
- ★ *Now, Microsoft Windows NT 4.0 Upgrade Coupon included at no extra charge.*
- ★ *Upgrade to a 4.2GB hard drive, add $125.*

$3499

Business Lease◊: $129/Mo.
Order Code #500320

200MHz PENTIUM PRO PROCESSOR
DELL DIMENSION XPS Pro200n

- Mini Tower Model
- 32MB EDO Memory
- 256KB Internal L2 Cache
- 1.6GB Hard Drive (11ms)
- 15TX Trinitron Monitor (13.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- Microsoft Windows NT/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty
- ★ *Now, Microsoft Windows NT 4.0 Upgrade Coupon included at no extra charge.*
- ★ *Upgrade to a 3.2GB hard drive, add $149.*

$2499

Business Lease: $92/Mo.
Order Code #500319

200MHz PENTIUM PROCESSOR
DELL DIMENSION XPS P200s

- Mini Tower Model
- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- *NEW* 4.2GB Hard Drive (10.5ms)
- 17LS Monitor (15.7" v.i.s.)
- *NEW* Imagine 128 Series 2 Graphics Accelerator with 4MB VRAM
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-31 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty
- ★ *Upgrade to a 17HS Trinitron monitor (15.9" v.i.s.), add $149.*

$3399

Business Lease: $126/Mo.
Order Code #500318

200MHz PENTIUM PROCESSOR
DELL DIMENSION XPS P200s

- Mini Tower Model
- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 1.6GB Hard Drive (11ms)
- 15TX Trinitron Monitor (13.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Ca
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-31 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty
- ★ *Upgrade to a 17LS (15.7" v.i.s.), add $*

PICTURED SYSTEM

$2499

Business Lease: $92/Mo.
Order Code #500317

166MHz PENTIUM PROCESSOR
DELL DIMENSION XPS P166s

- Mini Tower Model
- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- *NEW* 4.2GB Hard Drive (10.5ms)
- 17LS Monitor (15.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-5 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty
- ★ *28.8 Data/Fax modem, add $129.*

$2799

Business Lease: $104/Mo.
Order Code #500316

166MHz PENTIUM PROCESSOR
DELL DIMENSION XPS P166s

- Mini Tower Model
- 16MB SDRAM Memory
- 512KB Pipeline Burst Cache
- *NEW* 3.2GB Hard Drive (9.5ms)
- 15LS Monitor (13.7" v.i.s.)
- *NEW* #9 2MB EDO ViRGE 3D Video Card
- 8X EIDE CD-ROM Drive
- MS Office Professional with Bookshelf for Windows 95
- AWE32 Wave Table Upgrade Card
- Altec Lansing ACS-5 Speakers
- Microsoft Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty
- ★ *Upgrade to 32MB SDRAM, add $225.*

$2199

Business Lease: $81/Mo.
Order Code #500315

200MHz PENTIUM PROCESSOR
NEW DELL DIMENSION P200v

- Mini Tower Model
- 16MB SDRAM Memory
- 256KB Pipeline Burst Cache
- 1.6GB Hard Drive (11ms)
- 15TX Trinitron Monitor (13.7" v.i.s.)
- 64-bit PCI 2MB DRAM Video
- 8X EIDE CD-ROM Drive
- Microsoft Windows 95/30 Days Free Support/Dell Mouse
- 3 Year Limited Warranty
- ★ *Upgrade to a 2.5GB hard drive, add $99.*
- ★ *Altec Lansing ACS-5 speakers and Sound Blaster 16 PnP sound, add $99.*
- ★ *3Com EtherLink Interface Combo Card, add $99.*

$1999

Business Lease: $74/Mo.
Order Code #500314

133MHz PENTIUM PROCESSOR
NEW DELL DIMENSION P133v

- Mini Tower Model
- 16MB SDRAM Memory
- 256KB Pipeline Burst Cache
- 1.6GB Hard Drive (11ms)
- 15LS Monitor (13.7" v.i.s.)
- 64-bit PCI 2MB DRAM Video
- 8X EIDE CD-ROM Drive
- 28.8 Data/Fax Modem
- Microsoft Windows 95/30 Days Free Support/Dell Mouse
- 3 Year Limited Warranty
- ★ *Upgrade to 3 Years of On-site Service,Δ add $99.*
- ★ *Upgrade to 32MB SDRAM, add $225*
- ★ *1.6GB/3.2GB Travan Tape Backup with Accelerator, add $225.*

$1799

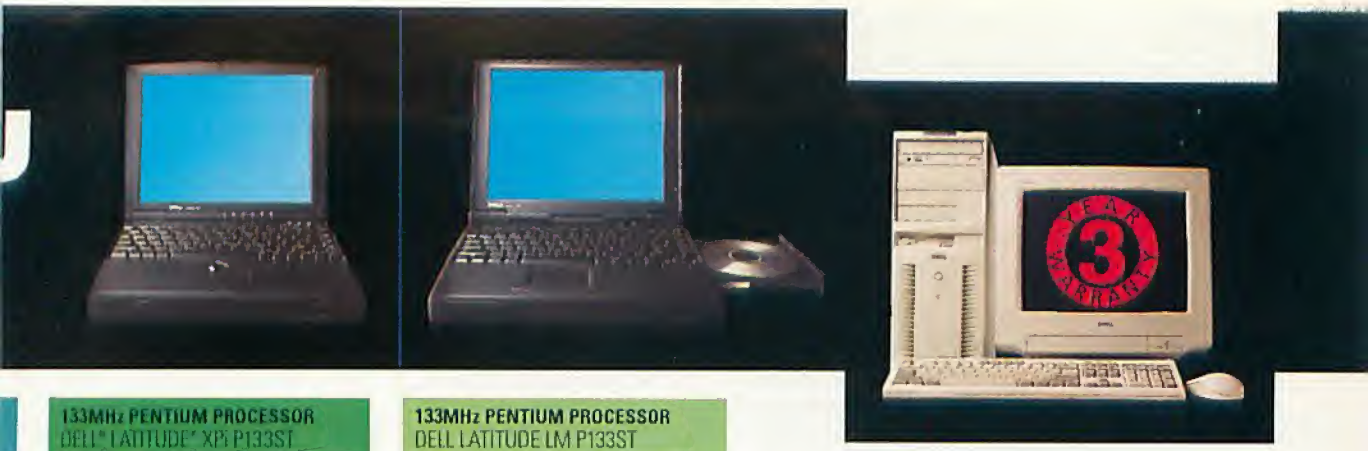
Business Lease: $67/Mo.
Order Code #500313

NEW STANDARD 3 YEAR LIMITED WARRANTY WITH ALL DELL DIMENSION SYSTEMS.

*Offer valid in the U.S. only and applies to this system if purchased between 6/1/96 and 9/30/96. Upgrade available on CD only and printed user documentation is not included. Customer is responsible for shipping and handling charges. ‡Pricing is not discountable. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., 2214 W. Braker Lane, Suite D, Austin, TX 78758. ◊Business leasing arranged by Leasing Group, Inc. ★System weight with floppy drive in options bay. ΔOn-site service provided by BancTec Service Corporation. On-site service may not be available in certain remote locations. ★Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo and Pentium are registered trademarks of Intel Corporation. MS, Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. XJACK is a registered trademark of US Robotics Mobile Communications Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. ©1996 Dell Computer Corporation. All rights reserved.

intel inside pentium PROCESSOR

Designed for Microsoft® Windows®95



133MHz PENTIUM PROCESSOR
DELL™ LATITUDE™ XP P133ST

- NEW Network-ready Notebook
- 11.3" SVGA Active Matrix Color Display
- 8MB RAM/810MB Hard Drive
- 256KB L2 Cache
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Sound with Built-in Dual-ported Speaker
- Smart Lithium Ion Battery
- IrDA-1 Port
- 19mm Optical Trackball
- 3.5" Floppy Drive
- 6.1 Pounds
- Extendable 1 Year Warranty†

★ *Dell Latitude DeskDock™ Station with Advanced Port Replicator, add $299.*

PICTURED SYSTEM

$3899‡

Business Lease: $140/Mo.
Order Code #800047

133MHz PENTIUM PROCESSOR
DELL LATITUDE LM P133ST

- NEW Multimedia Notebook
- 12.1" SVGA Active Matrix Color Display
- 8MB RAM/540MB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 4X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- Touchpad/IrDA-1 Port
- Under 7 Pounds*
- Extendable 1 Year Warranty

★ *Upgrade to a 1.3GB hard drive, add $400.*
★ *2nd Lithium Ion Battery, add $249.*

PICTURED SYSTEM

$3199‡

Business Lease: $118/Mo.
Order Code #800051

100MHz PENTIUM PROCESSOR
DELL LATITUDE LM P100SD

- NEW Multimedia Notebook
- 11.3" SVGA Dual Scan Color Display
- 16MB RAM/810MB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 4X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- Touchpad/IrDA-1 Port
- Nylon Carrying Case
- Under 7 Pounds*
- Extendable 1 Year Warranty

★ *Upgrade to 40MB RAM, add $550.*

$2699‡

Business Lease: $100/Mo.
Order Code #800050

100MHz PENTIUM PROCESSOR
DELL LATITUDE LM P100SD

- NEW Multimedia Notebook
- 11.3" SVGA Dual Scan Color Display
- 8MB RAM/540MB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 4X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- Touchpad/IrDA-1 Port
- Under 7 Pounds*
- Extendable 1 Year Warranty

★ *Upgrade to 16MB RAM, add $249.*
★ *Leather Carrying Case, add $129.*

$2399‡

Business Lease: $89/Mo.
Order Code #800049

BUILD PERFORMANCE WITH THESE OPTIONS.

DELL DIMENSION	ADD
1.6GB/3.2GB Travan Tape Backup with Accelerator	$225
3 Year Next-business-day, On-site Service	$99
28.8 Data/Fax Modem	$129
Win95 Mechanical Keyboard	$29
3Com® EtherLink® III Network Interface Card	$79

DELL LATITUDE	ADD
Upgrade to 8MB RAM	$249
Upgrade to 16MB RAM	$399
Upgrade to an 810MB Hard Drive	$200
28.8 XJACK®/Cabled Modem	$259
3Com Ethernet 10BASE-T Network Card	$159
Nylon Carrying Case	$69
Leather Carrying Case	$129

DELL OPENS STORE ON THE WEB
Now you can buy Dell systems online. In fact, you can custom configure, price and track delivery of your PCs right on the Web. It's simple, secure and open twenty-four hours a day. So make shopping easier on yourself. Visit the new Dell Web site Store today. Just point your browser to www.dell.com and click on "Buy A Dell."

- Pentium Pro Chip-based Workstations
- Pentium Chip-based Desktops
- Pentium Chip-based Notebooks

DELL®

TO ORDER
800-627-1440
http://www.dell.com

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada: call 800-233-1589

Keycode #01141

DELL® LATITUDE® LM P100SD
100MHz PENTIUM® PROCESSOR

- NEW Multimedia Notebook
- ★ 11.3" SVGA Dual Scan Color Display
- 8MB RAM/540MB Hard Drive
- 256KB L2 Cache
- ★ Options Bay accepts 4X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- ★ PCI Bus with 128-bit Graphics Accelerator
- ★ Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- ★ Touchpad/IrDA-1 Port
- Under 7 Pounds*
- Extendable 1 Year Warranty†
- ★ *Upgrade to 16MB RAM, add $249.*
- ★ *28.8 XJACK®/Cabled Modem, add $259.*

Business Lease: $89/Mo.
Order Code #800049

NEW Multimedia Dell Latitude LM Notebook

$2399

THE THEATER NEAR YOU JUST GOT NEARER.

Introducing the Dell® Latitude® LM notebook. The multimedia notebook with graphics so impressive, it's like having a theater on your lap. Boasting MPEG software and the Neo-Magic 128-bit graphics accelerator, it delivers video so clear you can run film clips in your presentations. The SVGA (800x600) screen lets you see even more of a good thing. And what's more, this system's built around Dell's Lithium Ion battery. Which means your graphics can dazzle crowds for hours and hours.

This multimedia maestro is not coming soon. It's already here. To order, call us today.

intel inside pentium

Designed for Microsoft® Windows®95

DELL

TO ORDER
800-289-1155
http://www.dell.com

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada*, call 800-233-1589

Keycode #01140